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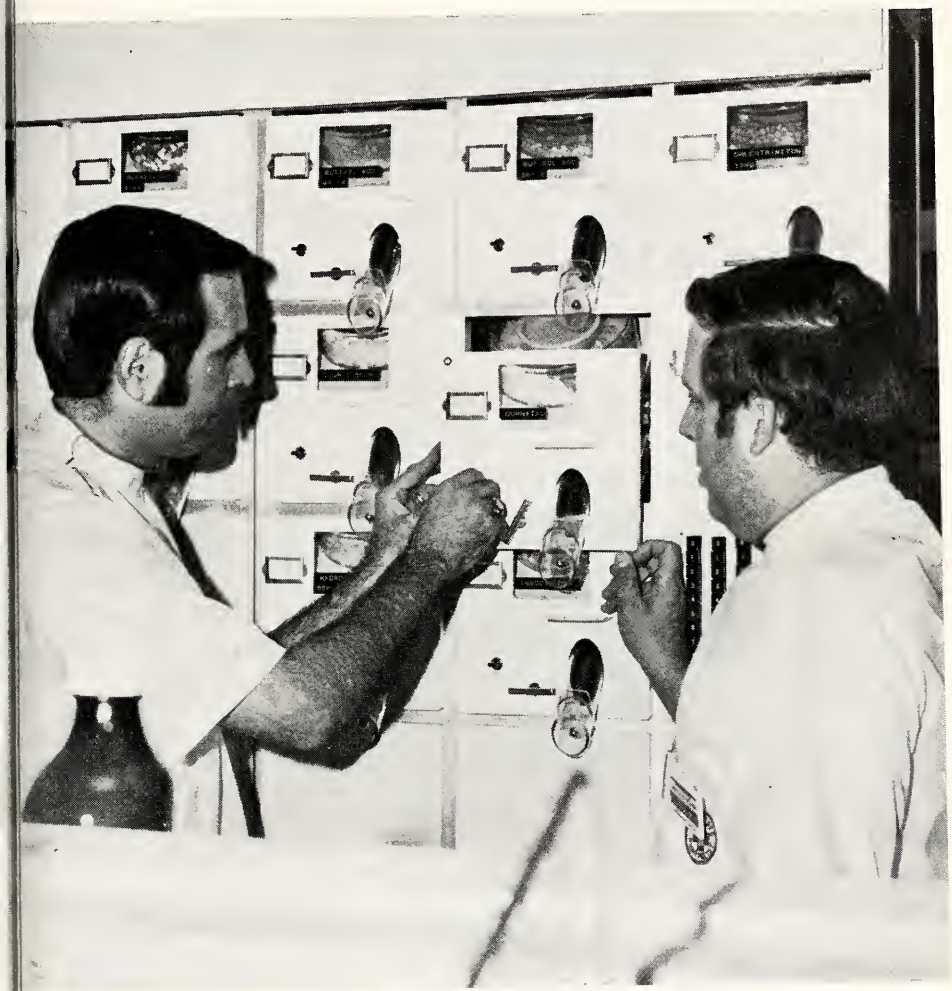

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*e Carolina* **JOURNAL OF PHARMACY**

**Volume LIII** **Jan. 1972** **Number 1**



Tm Cahill (left) and Bill Elliott, pharmacists at Treasury Drug Center, Jacksonville, are pic-ed with the pharmacy's newly installed automated prescription system which is com-terized to dispense up to 96 drugs in any quantity desired. The unit was leased from Auta-ated Prescription Systems of Pineville, La., and has been on test for nine years. At night, e unit is protected by an electric eye wired to an alarm system.




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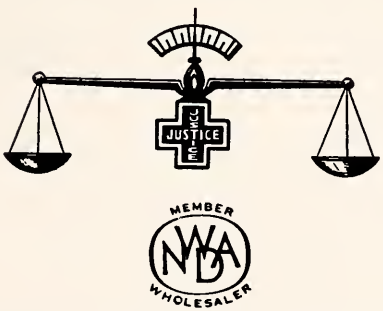
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*A*

*Most Prosperous and Fruitful*

*New Year*

*1972*




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Greensboro, N. C.

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# ENDEAVORING TO BETTER SERVE




# *Scott Drug Company*

CHARLOTTE, N. C.

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ie Carolina
# JOURNAL OF PHARMACY

JAN., 1972

Vol. LIII No. 1

★

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## THE GIVING RECORD FOR 1971

The pharmacy student loan fund of the NCPhA was the recipient of a generous gift in December from Justice Drug Company, Greensboro. The contribution has been assigned to the P. A. Hayes Pharmacy Student Loan Fund. More than $9,000 has been loaned from the Hayes Fund since it was established. The Justice contribution is in lieu of individual gifts to customers of the wholesale firm.

Members of the Association and others were generous in their support of various NCPhA projects. Unaudited financial reports in late December indicated the following giving record for the year:

Consolidated Pharmacy Fund.....$2,207.60
Endowment Fund.....$2,576.50
Institute of Pharmacy.....$2,746.00
for a total of approximately $7,500.00.

In addition to contributing $1,000 to the Endowment Fund, the late Mrs. T. J. Ham, Jr. of Yanceyville left a $1,200 oil painting of Mr. Ham to the Institute.

There were other significant contributions of cash and various items which will be detailed later in the Association's annual report.

## JANUARY DIGEST

The January issue of The Tar Heel Digest, mailed in early January to NCPh members, included bulletins relating to ce ing price information, Phase II poster a comments on wage/price controls as well a group travel survey.

## WANTED: BW CARDS

If you have any of the BW Empir Compound Deal #2926 cards on hand, plea mail them to the NCPhA, Box 151, Cha Hill, N. C. 27514. The card value (50¢ eac is a continuation by Burroughs Wellco to the Pharmacy Student Loan Fund.

## PROFESSIONAL NOTICES

**1. Pharmacist available for employment Western North Carolina, preferably in small town. BB-1.**

**2. Pharmacist available for employment Jacksonville-Morehead City area. 20 yea experience. HC-1.**

**3. For Sale: If you are in the market f first class used lunch counter equipme call Franklin E. Williams, Williams Pha macy, Wilmington, N. C. 28401 Tel: (91 791-2303.**

**4. WANTED: Pharmacist to manage n pharmacy in shopping center in Roleig Durham area. Call Thomas E. Holding, Wa Forest (919) 556-3792.**

## VENDOR PAYMENT DATA BY N. C. DEPARTMENT OF SOCIAL SERVICES

| | *November* | | *July 1—November 30, 19* | |
|---|---|---|---|---|
| *Service* | *Occasions* | *Amount* | *Occasions* | *Amount* |
| Inpatient | 80,843 | $3,425,267.28 | 349,147 | $14,911,388. |
| Outpatient | 28,580 | 390,211.67 | 117,968 | 1,691,758. |
| Dental | 7,046 | 143,651.30 | 47,514 | 2,189,615. |
| Pharmacy | 309,579 | 1,416,955.61 | 1,522,415 | 6,895,214. |
| Physicians | 93,631 | 1,341,181.77 | 434,540 | 6,460,079. |
| Home Health | 939 | 9,310.23 | 4,023 | 44,224. |
| Mental Hospitals | 49,195 | 293,528.54 | 224,554 | 999,084. |
| Optical Supplies | 4,202 | 108,436.43 | 24,116 | 631,470. |
| Nursing Home | 120,182 | 1,288,592.25 | 616,981 | 7,302,761. |
| TOTAL | 694,197 | $8,417,135.08 | 3,341,258 | $41,125,598. |

## PHARMACIST ADAPTS STANDARD RX SHELVING FOR SCHEDULE II BNDD DRUGS

A standard section of 7-foot high prescription shelving has been adapted for use as a unique storage area for Schedule II drugs. A local metal fabricator built a heavy guide rail at top and bottom of the section. Then a heavy wire-mesh door was built to fit the track. A heavy duty clasp, soldered to prevent removal, and a key lock completed the project.

Howard Lutz and Charlie Blanton, partners in Kings Mountain Drug Company, state that the total cost was less than $100.00. The drugs are arranged in alphabetical order, from Alvodine to Syntil, and the bottom shelf is used for Schedule II gallons and reserve stocks of Paregoric. The controlled drugs can easily be seen, yet remain secure not only from thieves, but also from employees, sales representatives, or passers-by.



**Front section can be locked and contains all Schedule II drugs. Charlie Blanton is pictured on the left.**

**Rear section contains non-controlled drugs and is open when front section is locked.**

The effective date of security regulations on amphetamines and methamphetamines in Schedule II have been extended to March 1, 1972. This new date coincides with the effective date of security regulations for phenmetrazine and methylphenidate. However, practitioners who have Schedule II-type storage facilities should utilize them immediately. In any event, absolute minimum stocks of these substances should be stored in retail pharmacies consistent with legitimate dispensing needs.

—Ernest A. Cababillo, Jr., BNDD

# PATIENT MEDICATION PROFILES!



**As a professional, you know you should keep them . . .**
**NOW it's possible . . . with no added effort!**

Do this once: (Just as you're doing now.)

- Type the label
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And you will also have:

- All documents numbered
- All activity logged
- Provided easy drug re-order information

## BUT LOOK!

**By doing the above, you have created an "INSTANT" entry in the patient medication profile without any additional writing.**

Hard to believe? There's even more . . . Here's the BIG plus . . .

On refills (whether one or a dozen) you can reproduce all of the above . . . instantly without additional typing.

The Stat System is Pharmacist designed and has been successfully operating in multiple locations for more than a year. For more detailed information as to how it will work for you—write:

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# TAR HEEL DIGEST

*IICKORY*—W. R. (Bill) McDonald III ill serve as the first president of the conolidated Greater Hickory and Eastern Cawba County Chambers of Commerce, a nerger which took place January 1. Mr. McDonald operates Viewmont Pharmacy.

*MITHFIELD*—At the December 9 meetng of the Board of Directors of the Johnton County Mental Health Association, ames L. Creech was elected as president. At his same meeting Barney Paul Woodard of Princeton, chairman of the 1971 membership ampaign, was presented a certificate award n recognition of his leadership in heading p the successful drive.

*CLINTON*—McLean Pharmacy was entered y thieves early Sunday morning, Decemer 12, and missing from the store was a mall amount of cash taken from a box, and 1 vials of Demerol from the drug cabinet. There was an estimated $85 damage done o the plate glass front door.

*COLUMBUS*—Carl Meroney, owner of Columbus Pharmacy, announced the opening of new card and gift department, using space formerly occupied by the N. C. National Bank.

*AHOSKIE*—Scottie's opened a new outlet n Ahoskie December 6th. The prescription department will be opened the latter part of January following action on the application by the N. C. Board of Pharmacy.

*DURHAM*—White Cross Drugs has taken over quarters recently occupied by Eckerd Drugs at 1116 Broad Street, Durham, and will open for business early in 1972 when renovations have been completed.

*HENDERSON*—E. Sholar Powell is now associated with Eckerd's in the Henderson Mall. An Oxford native, Powell returned to Oxford after earning his M.A. degree in Pharmacy at UNC-CH and was associated with the late R. R. Herring until the latter's death. Powell continued the business until the firm was sold a year ago to Scottie's. Mr. Powell joined Scottie's as manager of the Rx Department and remained with them until prescription records were sold to Hall's Drug Store in November.

*SCOTLAND NECK*—N. O. McDowell, Jr., of McDowell's Pharmacy, was speaker at the Halifax County Historical Association meeting. Guests were present from Whitakers, Enfield, Littleton, Williamston, Weldon, Halifax, as well as the Scotland Neck area.

*BURLINGTON*—Ronald Hargis has joined Alamance Drug Company of Burlington. Until recently he was with South Court Drug of Graham.

*BURLINGTON*—Jack Watts, pharmacist representative for the Eli Lilly Company, was speaker at the November meeting of the Gay Blades Garden Club. His subject was "Flowers and Drugs."

*CLAREMONT*—John A. Busbee of Busbee's Pharmacy was appointed to a full term on the Catawba County Planning Board. Previously he had served a short term expiring in December. Mr. Busbee is a past-president of the Claremont Lions Club, director of Citizens Savings and Loan Association.

*EDENTON*—Pharmacist James Blount recently completed his third course as instructor of a 40-hour pharmacology class sponsored by the College of the Albemarle. There were seven licensed practical nurses of Chowan Hospital in the class.



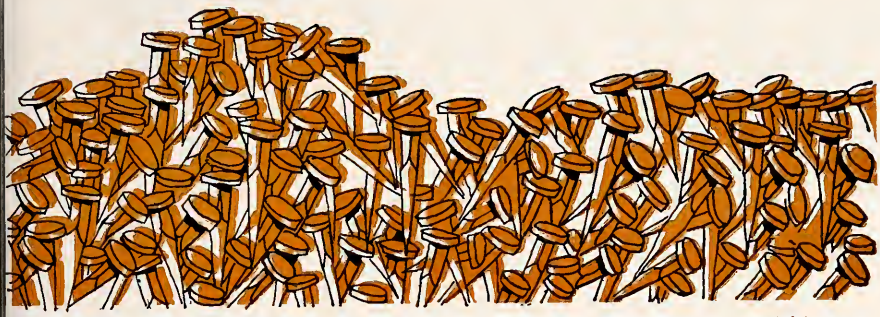
**ROWE CAMPBELL PHARMACY MUSEUM AT TAYLORSVILLE. A highlight of one corner the museum is a certificate display of Mr. Campbell's annual renewal of pharmacist's licen starting in 1917 and continuing to 1972. Note the ceiling fan and at left center, Pharmac of the Year plaque.**



**ONE SECTION OF THE PHARMACY MUSEUM IS PICTURED. The total collection represe continuous effort over more than fifty years. Pharmacists are invited to visit the museum a where appropriate, to contribute or sell appropriate items to further broaden the base of t collection which is the largest in North Carolina.**

let's get down to brass tacks

# January Summer Merchandise Shows.



Gilpin offers continuing programs of merchandising ideas. Highlights include our January merchandise shows featuring summer sundries. For Baltimore-Dover-Washington, Sunday, January 23, 1972 through Sunday, January 30, 1972 (continuous), at Gilpin's Baltimore Branch, 7401 Pulaski Highway, Baltimore, Maryland; for Tidewater Region, Sunday/Monday, January 30/31, 1972 and Sunday/Monday, February 6/7, 1972 at Gilpin's Norfolk Branch, 6435 Tidewater Drive, Norfolk, Virginia. Please contact your Gilpin representative or sales manager for details or show appointment.

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4. **A professional planning and remodeling service** within our organization which includes complete service in floor design, fixture and installation.
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6. **Computerized inventory and billing systems.** This modern computerization also makes possible a wide range of additional data services including regular issuance of individual monthly reports of DACA drugs showing quantities and dates on which they were submitted.
7. **A financial service consultant** to service you on request.
8. **Professional Services Department.** A professional services department which provides you with vital assistance in the form of direct services and/or consultation in areas including: Medicare, Medicaid, third party payment programs, pharmaceutical inventory control, federal and state regulations, and many other areas.
9. **Two giant product shows each year:** in January featuring summer goods; in July featuring selections of fall and gift merchandise and emphasizing promotional sundries.
10. **An Accounts Receivable program.** A computerized system that knows pharmacists. The program handles your charge accounts and gives your customers a monthly statement showing all their deductible medical expenses, both for the current month and for the year to date. It also provides a monthly report on the aging of your accounts in the summary.
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Name of Pharmacy_____

Address_____ Phone_____

City_____ State_____ Zip_____

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Gil Stinebaugh — Vice-President

## CHRISTMAS PARTY NETS $500 FOR HOME

The New Hanover Pharmaceutical Association inadvertently started a happy chain of events when they invited the choir of the Boys Home at Lake Waccamaw to sing at their annual Christmas party.

When the boys appeared, it was discovered that the piano was in use at a similar party being given by the Cooperative Savings and Loan Association. Explanations were made and a plea for the piano was graciously received. In addition, the boys were invited to sing for the CS&L party and at the evening of the evening the boys were asked back to the CS&L party and were presented a real surprise—a check for $500 for the Home.

## BOB GORDON OPENS PHARMACY IN CARY

Cary's third pharmacy—Gordon's Pharmacy, Inc.—was opened by Bob Gordon in early December. The pharmacy is located in the Williams Building across from the Mayfair Plaza Shopping Center on Kildare Farm Road.

Prior to establishing the new pharmacy, Bob was associated with Ashworth Rexall Drugs of Cary for about nine years. He is a graduate of the UNC School of Pharmacy, served in the Army Signal Corps and serves as a member of various Cary-based community and civic organizations.

## CONTINUING EDUCATION COMMITTEE PLANS FOR '72

The Continuing Education Advisory Committee of the NCPhA and the UNC School of Pharmacy met in Chapel Hill on December 2, with Claude U. Paoloni, chairman, presiding.

Major action taken by the committee was to review previously sponsored Continuing Education programs and to plan new programs for the future.

In connection with the 1972 program series "Drug Therapy in Common Diseases" it was suggested that a bus be contracted to bring registrants to the weekly meetings. If sufficient interest is indicated (minimum of 40 persons), a schedule will be setup for pickup and return.

A special meeting of the committee will be held to discuss a hookup between continuing education and relicensure. Date of next meeting: February 15, 1972.

Members present at the December 2 meeting were David D. Claytor, D. R. Davis, Jr., Tom Burgiss, Lyle Davis, Joe Estes, John Rosser and W. J. Smith. From The School of Pharmacy: Lee Werley, Leonard Berlow, Edward Triggs and Claude Paoloni.

## CAPE FEAR AUXILIARY

Reported by Mrs. George O. Markham

### November

The Cape Fear Pharmaceutical Auxiliary met November 17 at the home of Mrs. H. P. Underwood of Fayetteville. A workshop was held in preparation for the "Bizarre Bazaar" to be held at the 1972 State Convention in Wilmington.

The only business discussed was the completion of plans for the Christmas party.

### December

The Cape Fear Auxiliary held its Christmas dinner December 16 at Green Valley Country Club with husbands as special guests.

The president of the Auxiliary, Mrs. James R. Hickmon, welcomed members and guests. The invocation was by A. Hunter Smith.

Special entertainment was furnished by Mrs. Hickmon who sang popular songs and accompanied herself on the autoharp. W. A. West of Roseboro sang Christmas carols and led in group singing.

It was announced that the auxiliary would hold a luncheon meeting in January with the Auxiliary State President, Mrs. George Cocolas, as special guest.

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# FAMILY PLANNING AND THE PHARMACIST

By Takey Crist, M.D.*
Assistant Professor
Obstetrics and Gynecology
University of North Carolina
Chapel Hill, North Carolina

It is estimated that the world population at the time of Christ was approximately 250 million. It required 1,650 years for this figure to double to 500 million. Then by the year 1850 just 200 years later, we had reached the one billion mark. The population doubled again by 1925, 75 years later. At this date, there were approximately two billion people in the world. The world's population problem is the world's biggest problem. By the year 2000 the population will double. That is there will be approximately 6.5 billion people on this earth. It is currently estimated that among the world's children under six years of age, 70% are already malnourished (1). Simply to keep up with the increase in population in the United States, we should build a new city of 250,000 the size of Charlotte, North Carolina each month.

Related to the problem of population explosion is the problem of the unwanted pregnancy. There is no information available on the frequency of unwanted pregnancy. The closest approximation that we have is the number of illegitimate births. However, it is obvious that not all illegitimate births represent unwanted pregnancies, but at the same time, not all of the pregnancies in marriage are wanted.

It is also important to point out that in the last 25 years the rate of out-of-wedlock births in America has tripled. This is the rate per 1,000 unmarried women between 15 and 44 years of age and not the actual number of children born out-of-wedlock, which has been increasing at an even higher rate because of population increases (2).

The condition for young people is particularly striking as 42% of the out-of-wedlock births occurred in females under 20. In North Carolina in 1969 there were 11,474 illegitimate pregnancies. The most shocking thing, however, was that 60% of them were born in women under 20. In 1970 the total number of illegitimate pregnancies was 12,413 and 62% were born to women under 20 years of age. Studies done in Detroit reveal that 50% of teenage brides are pregnant at the time they take their vows at the alter. For females under 15, three out of four children are born out-of-wedlock and for females in the 15 to 19 age range, one out of five is born out-of-wedlock. This does not consider the startling fact that out of all American first marriages one out of six women has a child in less than eight months from the time of her marriage.

Statistics such as these point out the unbelieveable problem of human suffering. Unwanted children become hated children and hated children grow up to become hateful adults. The large majority of children conceived and born out-of-wedlock are unwanted. Unwanted children destroy a woman's life. Unwanted children suffer major psychological damage. When an unwanted child is brought into this world, we all lose.

Last year there were 800,000 unwanted births in the United States. The public cost of supporting many of these unwanted children from birth to age 17 will be $17,500,000,000.00. Every day we read and see more of the battered child syndrome and illegal abortion (3).

(continued on page 14)

* Paper was presented at the Clinical Symposium on Health Education and the Pharmacist, University of North Carolina, October 20, 1971. Also presented to the Student Branches of American Pharmaceutical Association and North Carolina Pharmaceutical Association, December 1, 1971.

## FAMILY PLANNING AND THE PHARMACIST

Not only is this the era of sexual enlightenment, but it is also the age of contraception, legalized abortion, early sterilization, and great concern about population control. Sexual intercourse can no longer be looked upon as primarily a reproductive act. More than ever before, women are expecting satisfaction and pleasure. Every woman deserves to be in control of her own life and body. She deserves respect and pleasures that all men want and desire and she should be able to develop her personality, character, and sexuality to the fullest.

We are told that we are living in a sexual revolution. We look around and we make the observation that novels are selling best, and movies are well attended when sex is the predominant theme. Interest is now being focused on the college student and sex education, but isn't this a late place to start. Increasing evidence is being uncovered that attempts to suppress sexual behavior through ignorance and fear are doomed to failure (4).

All people deserve frank, honest, and thorough information about sexuality, reproduction, venereal disease, and contraception. Only with adequate knowledge can people make a rational decision about their sexual behavior. Wouldn't it be more worth while and satisfying for young people to abstain from sexual behavior because of an informed positive decision rather than one based on fear and ignorance?

There are many people, however, who believe giving information about contraception, venereal disease, and abortion will make young people act more promiscuous. There has never been any scientific data to show that frank, honest information on abortion, contraception, and sex education will increase sexual unions (5, 6).

In fact there have been several well documented studies showing a mark diminution in repeat pregnancies when efforts were made to give meaningful sex education and contraceptive information (7). It would appear then that the philosophy and rational understanding that underlies family planning practices for both the married and unmarried individuals could benefit from an intellectual and rational discussion in these emotionally charged areas. A very important professional and key figure in the field of family planning and population control is the pharmacist. Pharmacists are a part of the problem. They publicly display many products to make individuals sexually attractive. Toothpaste with sex appeal, hair cream guaranteed to make one irresistible and perfumes capable of seducing your partner serve as examples that the pharmacy is a part of the seductive society with emphasis on sexual attractiveness.

If the pharmacist can be a major factor in the advertising, the display and the exploitation of sexuality for profit, why shouldn't the pharmacist be a central figure in the dissemination of honest family planning information. Nathan Wagner and others report the following in their study of 1,600 pharmacists in the state of Washington: "Our experience indicated that one of the most powerful contraindications to the use of condoms is their psychological unavailability. The fact that they are most always under the counter. The fact that they often have to be purchased from females. The fact that they cannot be obtained in a self service arrangement are extremely strong resistances to making them available for young males (8)."

Pharmacist reading this article may become upset at the thought of making contraceptives available to all persons of child bearing age. They are probably concerned about participating in the increasing "promiscuous behavior of our youth." They are probably concerned that "our society has gone to the dogs." These feelings are genuine, but it makes one wonder about the morality of a society in which one out of every twelve children is born out-of-wedlock. It makes one wonder about a society where a new case of gonorrhea occurs every fifteen seconds. If easy availability of contraceptives to unmarried people does increase their sexual activity, would this be a more serious affect on society than that of fewer unwanted pregnancies, unwanted children, illegal abortions, and venereal disease?

We have heard so much about therapeuti

abortion recently, I would agree that abortion can be used as a method of birth control. However, I am convinced that the prevention rather than the termination of the unwanted pregnancy is the answer (9).

It is a fact that many contraceptives are only available by medical prescription. Certainly this would limit the degree that the pharmacist could participate in promoting contraceptives. However, there is much that could be done in spite of this fact. One, a small simple sign outside the pharmacy might say "family planning information available." Many companies that manufacture contraceptives have excellent free descriptive literature. And such information certainly deserves the widest dissemination. Two, the nonprescriptive items could be displayed openly and without any embarrassment to the customer or to the pharmacist (8). I find it very difficult to believe that contraceptive sales would do anything but increase when an open frank honest policy is undertaken.

The time has come when we can no longer argue about whether we will offend the elderly customers regarding the display of nonprescriptive contraceptives. Don't they also use them? Our job is not to decide what is good or bad but to do what is necessary. We must allow people who are sexually active to use contraceptives and to make contraception available to anyone who wants it.

It is a fact that several pharmacists in North Carolina have doubled their sales since their change of policy. I seriously doubt that this represents an increase in sexual activity.

It may appear that what has been advocated in this article will lead to rapid promiscuity and general moral degeneracy. However, I feel an effort on the part of adult society to provide rational information and responsible services will have played the smallest part if any as an ideologic mechanism if these latter conditions in which I am charged should some day prevail. The woeful lack of knowledge concerning human sexual and reproductive behavior which many of us have had an opportunity to document daily in our clinical practice will continue to account for the largest number of tragedies observed. The technological advances made in the field of contraception to date and those yet to be made offer an opportunity to make realizable a moral goal of planned human conception. This goal can be achieved only by an organized effort on the part of our adult society (6). I challenge every pharmacist in North Carolina to reevaluate his concepts regarding the display and sale of contraceptive items.

The pharmacist is a key figure in this effort to control the world population and family planning. The pharmacist is a very important member of the team. The pharmacist can help all of us avoid a lot of the unnecessary tragedies in this world. It is my sincere hope that this paper will spur discussion and reconsideration of the role of the pharmacist in family planning in North Carolina. After all, if you are not part of the solution, then maybe you are part of the problem.

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## WAYNE BUIE BUYS COX PHARMACY

Cox Pharmacy, Inc., Winston-Salem, has en sold by its owners, Robert O. Cox and iss Elaine Fries, to Pharmacist Wayne uie. The name has been changed to Buie harmacy, Inc.

A graduate of the UNC School of Phar- acy (1958), Mr. Buie has been associated ith the pharmacy for a number of years. e has been manager of the prescription epartment since 1967.

Mr. Cox is making his home at Wall- irg, North Carolina.

## WHOLESALE DRUG BUILDING SOLD

O'Hanlon-Watson Drug Company of Win- on-Salem will continue in business in Win- on-Salem despite the sale of its building Timel-Peck Enterprises. The switch to new uarters will take place next April.

Timel-Peck will convert the present drug ompany building to a center catering to anquets, meetings, parties and conventions.

## CLOSED AFTER 110 YEARS

The oldest (established 1861) pharmacy 1 the state—Gibson's Drug Store, Con- ord—closed in December. The pharmacy's rescription files were sold to Pike's Drug tores.

## WHITE CROSS ACQUIRES LEATHERWOOD'S PHARMACY

Leatherwood's Pharmacy, Kinston, has een acquired by and merged with the present White Cross Drug Store, 304 North Queen Street, Kinston.

Jerry Leatherwood has joined Burwell Temple, Jr., as pharmacists in the White Cross Kinston operation.

## NEW NAME

Smithfield Drug Company, Smithfield, in the future will operate as Clow Drug, Inc. James W. Clow serves as president of the firm and his wife, Mrs. Donene Clow, is vice president.

## HALL'S ACQUIRES SCOTTIE'S RX FILE

Following close of Scottie Drug, Oxford, the firm's prescription files were sold to Hall's Drug Store.

Scottie pharmacy manager E. S. Powell expects to locate in the Oxford-Raleigh area.

## THOMPSON BUYS COOLEEMEE DRUG COMPANY

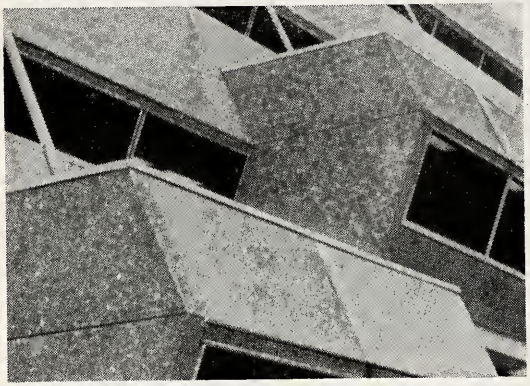
The 55-year-old Cooleemee Drug Company has been sold to Pharmacist D. A. Thompson of Salisbury by Ed and Boy Hoyle. The sale was effective as of December 1.

Two pharmacists will be associated with Cooleemee Drug Company: Lewis Summers and Charles Evans.

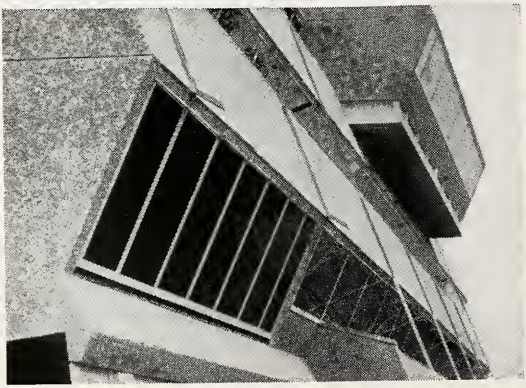
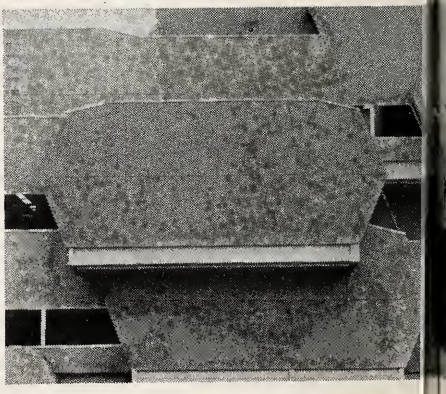
## NEW PHARMACY FOR GOLDSBORO

Goldsboro Drug Company has secured a city permit to construct a $65,000 pharmacy building at 2302 Wayne Memorial Drive near Wayne Memorial Hospital.



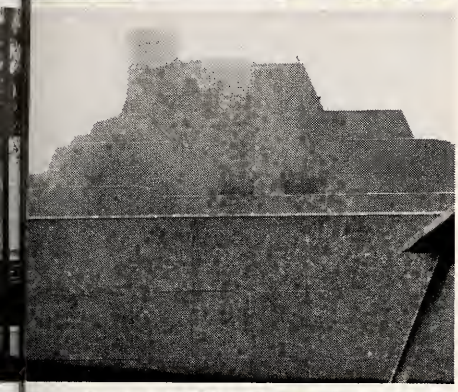




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PLAN I: $18,000 Maximum Benefit including $30 Daily Room Limit
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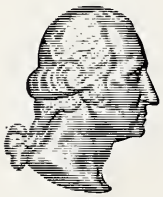
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# LETTERS

ear President Hood:

Let me state, first, my appreciation and njoyment of your and Mr. Smith's visit to ounty last month. I wish that time and hedules would permit us to have more f these get-togethers-helps us who are tied own locally to feel that we are a more in-gral part of the association.

Reference to the discussion between us oncerning the repetition of welfare Rxs uring the month, about the hardest thing fellow has to do is to admit he is wrong. was wrong and apologize for my apparent bstinance. But, at the time, I was dead cer-in that I was right. In fact, when I men-ioned it to my co-worker, ————, the ext day, his estimate was 50%. Our as-umption is that, when you fill the same pre-cription month after month for years, you egin to lose your perspective as to the nonths. I did run a survey on ours for ugust and September and thought you ight be interested in the results. I don't now how our welfare prescription business ompares to the average in the state, but e feel that it is a gracious plenty. Of the 26 Rxs filled in the month of September, 7 of them were repeats, or about 16%. Jsing the $2.25 fee, we would pick up about 60.00 more per month.

Another figure that you might find in-eresting for general information is, that of he 426 Rxs filled in September, 225 or 53% vere written by one doctor. And he never liscontinues anything. Which reminds me gain of the three questions I asked, all of vhich you and Mr. Smith "ducked." To wit: (1) Why do welfare recipients need more Rxs than the average patient? (2) Why do welfare recipients need larger Rxs than the average patient?, and (3) Why do welfare recipients never get well? I realize that I nay sound a little sarcastic, but it does puzzle me. I realize, also, that welfare re-cipients can have terminal or illnesses that need maintenance medication the same as anyone else, but we have them on Librium, the Darvons, Valium etc. for years, month after month.

Thankfully, for little things, our program seems to be one of the best, but the taste does get a little rough sometimes.

## C. H. SMITH RETIRES

C. H. Smith of Charlotte, TMA assistant secretary-treasurer for the past ten years, and representative of Drug Package, Inc. for 37 years, retired January 1.

Both Mr. and Mrs. Smith have been active in NCPhA matters since they settled in Charlotte in 1935. Mr. Smith served as member of the TMA Board of Directors, convention chairman for the TMA, and president in 1941. Mrs. Smith is a past-president of the NCPhA Woman's Auxiliary, and served as convention chairman for that group on two occasions.

In October Mr. Smith was honored as 1971 Golden Alumnus of the Russellville, Arkansas High School, where he was a letterman for the Cyclone football team and also participated in baseball. He graduated with the 1921 class. In the homecoming activities, Mr. Smith addressed the assembly prior to the Friday night football game.

The Smiths have a daughter, Mrs. Harold G. Lusk of Bismarck, North Dakota, and a son, Robert McCandless of Charlotte, who is with Drug Package, Inc. and will be calling on his father's customers.

## REAMER ENJOYS RETIREMENT

Tom Reamer, formerly Chief Pharmacist at Duke Medical Center, and operator of Reaco Products, enjoyed a month of travel during December.

Following a family reunion in Baltimore in early December, he went to Washington for the Mid-Winter American Society of Hospital Pharmacists meeting. From there he and Mrs. Reamer went to Jacksonville, Florida for a visit with her family. While there he played golf and got in some good Florida fishing.

## DRUG THERAPY IN COMMON DISEASES

A 16-week Symposium—Drug Therapy in Common Diseases—is scheduled for January 11-May 2 at the UNC School of Pharmacy, Chapel Hill. Details from Claude U. Paoloni, Chapel Hill (919) 966-1121.

## PHARMACY MANAGEMENT FORMULA FOR SUCCESS

As a pharmacist, formulas are part of your working knowledge. Try this one. Take one part manager, add one part financial reports, interpret and label "Success."

You are the manager in the formula and the financial statements are in your hands. The Lilly Analysis Service is designed to help you in the interpretation of these statistics. Thousands of pharmacists over the past 40 years have sent their financial data to the Lilly Analysis Service for review. It is important to note that the service is available without charge and the information is held in strictest confidence. Your operating statements will be audited by our trained staff and prepared for electronic data processing. The computer then will compare your current figures with your figures from the previous year, if available, and with operating data of similar type pharmacies in the LILLY DIGEST. The results are then analyzed by staff experts and, where indicated, constructive comments and suggestions are made.

The objective of the analysis is to alert you to potential problem areas that may require attention. There is no question that the sooner a problem is uncovered the more effective is the corrective action. The sifting of data, the isolation of a problem, and the implementation of the final decision are the primary steps of the management process.

The final step of the "formula" is for you to label your pharmacy "Success." But don't be surprised if you find that people have already done that.

To obtain a free analysis of your operation, send your financial statements to the Lilly Analysis Service, Eli Lilly and Company, P. O. Box 814, Indianapolis, Indiana 46206.

## CONVENTION MAILING

Members of the NCPhA and Affiliated Auxiliaries will receive a special convention mailing in January. Included will be a room reservation card at Timme Plaza (Convention Headquarters), Wilmington, for the April 16-17-18, 1972 annual meeting.

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## SMITH APPOINTED TO HOSPITAL BOARD

Alfred Gene Smith of Smith's Drug Store, Elizabethtown has been appointed to the Executive Committee of the Bladen County Hospital Board of Trustees for a six-year term. Mr. Smith goes on the Board at a time when the hospital is scheduled for an expansion, either through extensive renovation or replacement of the present facilities.

## MARS HILL COLLEGE TO NAME BUILDING FOR MORGANTON PHARMACIST G. T. CORNWELL

A $550,000 classroom-office facility at Mars Hill College has been named in honor of Morganton Pharmacist George Thomas Cornwell, an alumnus and trustee of the 116-year-old Baptist College.

Mr. Cornwell has been a member of the trustee's board since 1952. During his tenure he has been active on various standing committees, including the executive committee. Following graduation from Mars Hill, Mr. Cornwell attended the UNC School of Pharmacy, graduating in 1934. The Cornwell drug stores which he established shortly thereafter has grown to one of North Carolina's large chain drug units.

Active in the business, civic and religious life of Morganton and Burke County, this outstanding pharmacist serves his profession at the state level as a member of the Consolidated Pharmacy Loan Fund.

The Cornwell Building will contain six classrooms, eight seminar rooms, 32 faculty offices, English and foreign languages laboratories, a central secretarial pool and a faculty conference room.

## COE ELECTED

Fred A. Coe, Jr., chairman and president of Burroughs-Wellcome Company, has been elected to the Research Triangle Institute's Board of Governors.

Mr. Coe will join the Institute's 25-member governing board, consisting of 12 representatives from Duke University, UNC at Chapel Hill, and North Carolina State University; 12 members from business and industry; and the Institute president.

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## MEDICAL GROUP SUPPORTS PHARMACY POSITION

At a recent meeting of the New Hanover-Brunswick-Pender Medical Society, the membership voted to endorse the position of the New Hanover Pharmaceutical Association concerning prescribing of addictive drugs.

The recommendation is that on prescriptions for barbiturates, tranquilizers, or stimulants, the actual number prescribed should be written (in words).

Also, if the number of refills is to be circled, it is advised that the number not used be stricken out so that they cannot be altered by the patient.

Caution is urged on the possibility of multiple prescriptions from multiple physicians for the same drugs, noting case confirmation may be made through the Druggist Alert System in New Hanover County.

The recommendation urges that any stolen prescription blanks be reported to the Inter-Agency Drug Squad and to the Druggist Alert System.

It is also advised that tranquilizers, stimulants, and barbiturates be kept to a monthly supply to insure a more informed control by the physician's office.

The careful disposal of syringes and needles is urged and, in particular, discontinuance of the practice of rewarding patients by giving them the used syringe.

It was further recommended, since amphetamines have a profound potential for abuse and medical evidence for their effectiveness in weight control is lacking, that the membership of the Medical Society should cease prescribing such drugs for appetite or weight control.

Dr. Henry Singletary, president of the Society, said voluntary restriction on the Society's part is urged.

## MORE THAN 200 ATTEND PARTY

More than 200 pharmacists, physicians, allied professional personnel and guests attended the December 1 Christmas dinner near Concord at Lake Lynn Lodge. The party was sponsored by the Cabarrus County Pharmaceutical Society.




**"I'll just need enough for the next three days."**

*HIGHLANDS*—The Galax Theatre of Highlands was used for a showing of the film "Escape to Nowhere" to interested citizens of that area. Following the showing, Pharmacist Allen Still explained various types of drugs which are used by addicts as well as physical symptoms shown by users. He emphasized the fact that great quantities of illicit drugs are distributed throughout the country illegally and only a very small amount is obtained from licensed drug stores.

*WAKE FOREST*—Raymond D. Joye, part-time pharmacist at T. E. Holding Drug Store, has been appointed missionary to Nigeria and he and Mrs. Joye will leave October 12 for their assignment. Mr. Joye is a graduate of UNC School of Pharmacy, and is currently a student at Southeastern Seminary.

## PHILATELIC RECOGNITION FOR PHARMACISTS ANNOUNCED

The United States Postal Service has announced that a postage stamp in tribute to the service role played by the nation's pharmacists will be issued next year. The commemorative stamp will be keyed to "Partners in Health."

As the Postal Service points out, a stamp was issued honoring physicians in 1947, the centennial of the American Medical Association; and a stamp was issued in 1959 saluting the centennial of the American Dental Association. Furthermore nurses had their stamp in 1961, and earlier this year America's hospitals were commemorated with a postal card.

Design of the pharmacy stamp and date and place of issuance will be announced later, concluded the U. S. Postal Service.

APhA President Lloyd M. Parks has written the U. S. Postal Service commending this announcement, pointing out that the American Pharmaceutical Association has long been active in seeking a commemorative U. S. postage stamp honoring the profession of pharmacy. As early as 1934, APhA officially endorsed an effort to issue a commemorative postage stamp on the occasion of opening the American Institute of Pharmacy (headquarters of the American Pharmaceutical Association) in Washington, D. C.

In 1939 APhA supported organized efforts to commemorate the 120th anniversary of the *United States Pharmacopeia* and in the late 1940's, a concerted effort was made to commemorate the centennial anniversary of the American Pharmaceutical Association. In 1966, APhA proposed two deserving anniversaries for a commemorative postage stamp (the 150th anniversary of postage stamp (the 150th anniversary of the birth of William Proctor, Jr., the "father of American pharmacy") or the 100th anniversary of the founding of the first (Maine) state pharmaceutical association.

Then, in 1969, APhA again proposed two equally suitable occasions for a commemorative postage stamp—the 150th anniversary of the *United States Pharmacopeia* (for 1970) or the 150th anniversary of the founding of the first pharmaceutical association in the U.S. which eventually became the first school of pharmacy—the Philadelphia College of Pharmacy and Science (for 1971). Motivated by the remarks made on the floor of Congress by Senator Robert P. Griffin (R-Mich.) on April 26, 1971, APhA lent its full support to the most recent efforts initiated by Irving Rubin, editor of *Pharmacy Times*.

Dr. Parks offered the U.S. Postal Service the services of the American Pharmaceutical Association to assist in the design, and urged that the First Day of Issue be held during the 120th anniversary of the American Pharmaceutical Association's Annual Meeting in Houston, Texas, April 22-28, 1972.


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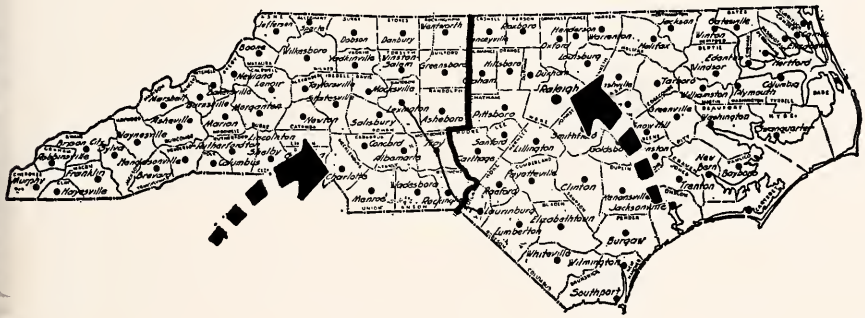
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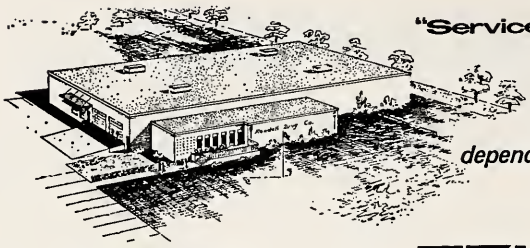
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## HINTS TO CURB BAD CHECKS

1. Never cash a stranger's check without POSITIVE identification, address and a loca reference.
2. A government check is not ''good as gold''—it is only as good as its endorser—mak sure you know how good he is.
3. Auto licenses, Social Security cards, worker's badges are easily forged or stolen. (A ways look for and check signature of driver's license.)
4. Have the check endorsed in your presence—if already endorsed, insist on its bein endorsed again while you watch.
5. Watch out for small checks—forgers find them easier to pass.
6. Don't be awed by a uniform—that policeman, military officer, pilot or guard can be forger as easily as the man on the street.
7. Treat a certified check, travelers cheque, or cashier's check the same as you would personal check . . . they can be stolen, too.
8. Never leave your signature around or in the wastebasket—keep your checkbook out reach—never leave unsigned checks around.
9. Don't let ''Big Company'' names impress you—their checks can be duplicated by prin ing or by using safety paper or check writers.
10. Steer clear of second endorsers, or checks with too many endorsers. Send them back the bank.
11. Watch out for the check made to one who lives too far from the store. Establish th accuracy of the endorser's address.
12. Contact the police immediately if you are suspicious of any check or check passer or you have been given a bad check.

## THE MOST IMPORTANT THING TO REMEMBER: KNOW THE ENDORSER

## INDUCTED AS MEMBERS OF N. C. ACADEMY OF PHARMACY

For exceptional meritorious service to their profession and to their communities, t following pharmacists have been added to the membership roll of the North Caroli Academy of Pharmacy:

Herman M. Burney, 3240 Cumberland Road, Winston-Salem (November, 1971)
Mrs. Nancy Pike Mitchener, 203 N. Granville St., Edenton (December, 1971)
Gordon L. O'Briant, Jr., Cape Fear Valley Hospital, Fayetteville (December, 1971)

Details concerning the Academy admission standards may be obtained by writing NCPhA.

# UNC Pharmacy School Notes

## HEALTH CAREERS DAY

More than 500 students from six high schools of Rockingham County attended a Health Careers Day program at the Rockingham Community College on November 19. A pharmacy career exhibit was installed and supervised by representatives of the UNC School of Pharmacy, including Michael G. Williams and James K. Williams.

## GOLDSBORO STUDENTS VISIT UNC

Twenty-two students of the Rosewood High School, Goldsboro, visited the UNC School of Pharmacy in late November. The students were interested in chemistry-orientated careers.

## ATTEND MILITARY SURGEONS MEETING

Dean George P. Hager and Assistant Dean LeRoy Werley of the UNC School of Pharmacy attended the recent meeting of the Association of Military Surgeons of the United States in Washington, D. C.

## TOUR LILLY & ABBOTT FACILITIES

One hundred and thirty UNC pharmacy seniors toured pharmaceutical facilities of Eli Lilly & Company, Indianapolis, and Abbott Laboratories, Chicago, in late November.

## VISIT TO FAIRMONT

"Drugs That Are Abused" was the topic of a presentation to teachers of the Fairmont City Schools by UNC Pharmacy Dean George P. Hager. The talk was one of a series in the Fairmont Drug Abuse Education In-Service Program.

## PHARMACY STUDENTS VISIT BW

In early December, thirty-five UNC pharmacy students toured the pharmaceutical manufacturing plant of Burroughs-Wellcome in Greenville.

Assistant Dean LeRoy Werley accompanied the students to Greenville.

## PROGRAM PARTICIPANTS AT ASHP MEETING

North Carolina was well represented at the December 13-14 meeting of the American Society of Hospital Pharmacists in Washington, D. C.

Pharmacy faculty and hospital representatives appearing on the program included:

Fred M. Eckel and Don C. McLeod who presented a paper "A Plan for Comprehensive Regional Mental Health Pharmaceutical Services."

McLeod, Milton Skolaut and Robert Greenwood discussed "A Self Medication Program for Cardiology Patients."

"Orientation to Patient Care Through Drug Administration" was presented by Eckel and Heyward Hull.

Margaret C. Gebhart, with the assistance of Stephen M. Caiola and Fred Eckel, outlined "A Hospital Pharmacy Ostomy Patient Care Program" and the subject "Drug Related Problems in Emergency Room Users" was detailed by Judith K. Coan, Cecil Slome and Eckel.

## USC SIXTH IN NUMBER OF PHARMACY GRADUATES

For the Academic Year of 1970-'71, The UNC School of Pharmacy was sixth in respect to the number of first professional degrees, as required for license to practice pharmacy:

| | |
|---|---|
| University of Illinois | 188 |
| Purdue University | 158 |
| University of Wisconsin | 158 |
| Northeast Louisiana | 146 |
| University of Georgia | 145 |
| University of North Carolina | 130 |

(From Report by Dean Hager to the Vice President of UNC Health Sciences)

## BIRTHS

A daughter, Cathryn Garrett, to Mr. and Mrs. Carl D. Taylor of Ahoskie, December 7; the Taylors also have a son, Chip . . . A son, Stephen Frederick, born December 6 to Mr. and Mrs. Fred Eckel of Chapel Hill; the Eckels also have a daughter, Sarah . . . A daughter, Wendy Diane, born December 5 to the Allen Smiths of Atlanta, Georgia. The W. J. Smiths of Chapel Hill are grandparents. The Allen Smiths have another daughter, Vicky.

Also, a son, David Lee, to Mr. and Mrs. William H. Burch of Durham, November 28; the Burches also have a daughter, Jennifer Lynn . . . A son, William Melvin III, to Mr. and Mrs. W. M. Oakley, Jr. of New Bern. The Oakleys also have a daughter who is two years of age.

## MARRIAGES

*Sarah Jo Lohr,* 1971 graduate of the UNC School of Pharmacy, and James Richard Queen, Jr. were married December 18 in the First Lutheran Church of Lexington. The bride is with Community Drug Store of that City.

*Robert Nathan Sykes, Jr.,* member of the 1967 graduating class of the UNC School of Pharmacy, and Robbie Cutchin Womble were married November 24 at the Burgaw Methodist Parsonage. Mr. Sykes is pharmacist-manager of Durham Drug Company of Burgaw.

## DEATHS

### Larry C. Harris

Larry Clayton Harris, born April 19, 1928, died in Cliffside on October 11.

A graduate of the UNC School of Pharmacy (1948), Mr. Harris operated a pharmacy in Blowing Rock prior to assuming ownership/management of the Harris Drug Company, Cliffside, in 1960.

Survivors include Mrs. Harris and four sons.

### F. Stacy Smith

F. Stacy Smith, 68, President of the Dr. T. C. Smith Drug Company of Asheville, died December 4 at his home of a heart attack.

A graduate of the University of North Carolina, Mr. Smith was a member of a pioneer Asheville family. His grandfather served as the first secretary of the N. C. Pharmaceutical Association.

Long active in civic affairs, Mr. Smith was for 40 years a member of the board of directors of the Asheville YMCA. He was named to the board of directors of The Bank of Asheville in 1935 and in 1932 was King of the Rhododendron Festival. At the national level, he served several terms as a member of the board of directors of the Druggists Service Council.

Survivors include his wife, the former Beatrice Michael of Aberdeen, Maryland; a son, Frank S. Smith III; a daughter, Mrs. Thomas Jay Maybank of Greenville, South Carolina; two brothers, E. Bretney Smith of Asheville and Alan Smith of Boca Raton, Florida; and two grandchildren.

### R. E. Barrett

Raymond Ellis Barrett, Burlington pharmacist, died December 24.

For 40 years Mr. Barrett was associated with the Burlington Drug Company. Following graduation from Page's School of Pharmacy, he was associated with the Greensboro Drug Company for two years and with Woodward Drug Company of Princeton from 1919 to 1926.

Survivors include three daughters, Mrs. Wade Coble and Mrs. Stanley Williams, both of Burlington, and Mrs. A. W. Webb of Miami, Florida.

### C. D. Porter

Charles David Porter, 77, Concord pharmacist, died December 17 at Cabarrus Memorial Hospital.

Mr. Porter, who had operated Porter Drug Store, Concord, for 47 years, was chairman of the board of directors of the Citizens Savings and Loan Association and president of the Cabarrus County Pharmaceutical Association. He was a Life Member of the NCPhA. Surviving Mr. Porter are two sons C. Alex Porter of Concord and Col. Carl L. Porter, Jr. of Denmark.

# NNUAL MEETING OF THE NATIONAL PHARMACEUTICAL COUNCIL

Report by David R. Work, Delegate, North Carolina

Chairman J. Curtis Nottingham opened the meeting, welcoming the delegates and observers while noting the progress and many goals achieved by the Council in its brief existence.

The morning activities consisted of speakers and panelists—a brief description of their presentation follows.

Raymond L. Sattler spoke to the group on Health Maintenance Organization (HMO) and the administration's position regarding these institutions. Dr. Sattler is a former President of the Student American Pharmaceutical Association.

A Health Maintenance Organization is based on four principles:

- It is an organized system of health care which accepts the responsibility to provide or otherwise assure the delivery of
- an agreed upon set of comprehensive health maintenance and treatment services for
- a voluntarily enrolled group of persons in a geographic area and
- is reimbursed through a pre-negotiated and fixed periodic payment made by or on behalf of each person or family unit enrolled in the plan.

The current administration views HMO's as the appropriate vehicle for optimum health are utilizing the following principals:

1. Equal access to health care systems by all members of society
2. Achieve a balance of supply and demand for health services
3. Organize efforts to improve efficiency by emphasizing health maintenance (preventive are) and striving for optimum cost/benefit ratio.
4. Build upon present strengths.

The principal example of an HMO is the Kaiser plan in California. There are others, ut this organization is one of the most publicized groups.

There are now seven million people served by HMO's and predictions indicate forty-five illion patrons within five years.

There are several pieces of legislation pending in Congress which would either permit r require the creation of HMO's. The fate of these proposals, of course, is speculation at is time.

Dr. Sattler expressed the opinion that pharmacists should examine closely the HMO oncept. The principal advantages would be a commensurate salary and a share in reasonble profits. He stated that there was no reason why community pharmacies, in their present ondition, could not be part of this plan. Apparently all would benefit from the pooling of esources. This pooling would include the use of technicians in their proper role.

*anel*

The panel consisted of the following members:

| | |
|---|---|
| *Presiding*: Ralph Engel | Director<br>National Pharmacy Insurance Council |
| *Panelists*: | |
| *Wholesaler* | |
| Edward S. Albers, Jr. | President and General Manager<br>Albers Drug Company |
| *Community Pharmacist* | |
| Maurice Q. Bectel | Practicing Community Pharmacist<br>Muskegon, Michigan |

(continued on page 32)

## ANNUAL MEETING OF THE NATIONAL PHARMACEUTICAL COUNCI

| | |
|---|---|
| *Chain Stores* | |
| John McHugh | Professional Service, Peoples Drug Stores<br>Chairman NACDS, Third Party Task For |
| *Manufacturer* | |
| Thomas M. Collins | Vice President<br>Smith, Kline & French |
| *Federal Government* | |
| T. Donald Rucker | Chief, Drug Studies Branch<br>DHIS/ORS, Social Security Administratio<br>HEW |

Each member presented his respective view of reimbursement problems under thi party programs.

The significant portions of their presentations in my opinion were:

*Wholesalers*—the largest problem in the relationship is overdue accounts receivabl He pointed out that it costs the typical pharmacy over $1800 per year when third par payments are 60 days or more past due.

The main ways in which the wholesaler can help the retailers are:

1. Price files (for determining acquisition cost)
2. Accounts receivable services
3. Source of claims forms
4. Returns—Replacement—Recalls

*Community Pharmacies*—Mr. Bectel's remarks were generally intended to change th terminology of issues and face them as challenges rather than problems. This perspectiv in my opinion, is very useful in achieving positive solutions.

He was emphatic in stating that pharmacists should appreciate the difference betwe administrative problems and those of basic thinking. An example would be that time of pa ment could be administrative but reimbursements for sales tax is probably a basic principa

*Chain Stores*—Mr. McHugh is quite concerned over past due accounts receivable. H reports that there are nine local (D.C.) pharmacies on a C.O.D. basis with wholesalers ar two have closed in the recent past primarily due to delayed payments from carriers. It reported that there is one chain in the East which holds about one-third of a million dolla in outstanding third party payments claims. Obviously, even a large organization cann carry this amount for an extended period in today's money market.

In his opinion, acquisition cost benefits nobody. His preferences is for either (a) usu and customary price, or (b) average wholesale price.

*Manufacturers*—Mr. Thomas Collins of Smith, Kline & French enumerated concerns manufacturers and his company in particular. His outline, distributed at the meeting, reproduced below for your information.

I. LOOKING AHEAD TO 1976 . . .

- 2 Billion Out-of-Hospital Rx's Dispensed—Up 54% from 1970.
- 60% of Prescription Drugs for Ambulatory Patients Covered by 3rd Party Pa Programs.
- "First Dollar" Out-of-Hospital Drug Coverage for Approximately 110 Millio Americans:
  - — 50 Million Covered by Government Programs (if Medicare adds out-of-hospital drug coverage).
  - — 60 Million Covered by Private Health Plans.
- Government: A Bigger Influence Than Ever.
  - — As Purchaser, Government to Pay Directly or Indirectly for 45%

Pharmaceutical Industry's Products (if out-patient drugs for over-65 become a reality by 1974).

— Regulations and Controls for Growing Government Drug Programs to Set Standards for Private Plans.

II. OTHER FACTORS THAT CAN AFFECT PICTURE

- National Health Insurance.
  - — Will It Include Rx Drugs?
- Increase in Group Practices of All Types.
- Health Maintenance Organizations.

II. CRUCIAL ISSUES IN 3RD PARTY PAY PROGRAMS

- What Drugs Will Be Covered?
- How Will These Programs Be Financed?
- What Should Be the Basis for Reimbursement for Drug Products and All Connected Pharmacy Services?
- What Form of Co-Payment or Deductible Should Be Used?
- Who Will Submit Claims for Payment?
- What Utilization and Peer Control Reviews Will Be Built into Drug Programs?

V. ISSUES AND TRENDS AFFECTING THE MANUFACTURER

- Pricing.
  - — 3rd Party Pay Programs, Growing Institutional Buying, and Centralized Group Purchasing to Put New Pressures on Pricing and the "Vendor" System.
  - — Who Will Determine What's "Right" or "Equitable" in Manufacturer's Pricing?
  - — Attempts to Squeeze Manufacturer's Profit Margins.
  - — Will Research Still Be a Viable Investment for the Pharmaceutical Manufacturer?
- Drug Lists and "Formularies."
  - — What Drugs Are "In" and What's "Out" . . . And at What Price?
  - — Who Selects the Drugs to Be Covered . . . And on What Basis?
  - —At Issue: Quality and Effectiveness Standards.
  - — What Will Be the Status of Anti-Substitution, Laws and Regulations?
- Acquisition Cost.
  - — What Will It Be? Actual Cost vs. Average Wholesale Price.
  - — If Actual Cost, Will It Encourage New Buying Patterns (e.g., Small Package Sizes)?
  - — If Actual Cost, Will It Spell the End of Direct Buying of Pharmaceutical Products?
- Marketing Practices.
  - — Inequitable and Delayed Payments of Reimbursements to Pharmacists Could Result in (a) Accounts Receivable Problems at Industry Level and (b) the Lowering of the Standards of Pharmaceutical Services for the Public.
  - — In the Changed Market, What Will Happen to "Free Goods," "Samples," "Quantity Discounts" and "Pricing Differentials?"
  - — New Roles May Emerge for Wholesalers in Providing Customer Services.
  - — Physicians Will Prescribe More by Generic Name.
  - — Prescription-size Packaging.
- Computerization.
  - — Pharmacy Terminals to Revolutionize Ordering and Inventory Patterns, Store Paperwork, etc.

(continued on page 34)

## ANNUAL MEETING OF THE NATIONAL PHARMACEUTICAL COUNCIL

— How Will a National Drug Information System Resulting from Computerization Affect Prescribing Habits? What New and Useful Marketing Research Services Will Evolve to Provide Better Patient Care?

- Broadened Market Targets.
  - — Physicians Will Be Brand Selectors in Majority of Cases, BUT . . .
  - — Pharmacists and Regulators Will Have Growing Influence.

*Federal Government*—Dr. Rucker delivered a presentation which essentially gave notice of a survey being prepared which would ask for cost data on prescriptions from individual pharmacies. Initially this would be a small venture but would have to be expanded to be effective.

This procedure would involve each pharmacy using the same cost accounting methods in order to obtain a sound basis. A system such as the one proposed could involve monthly reports on the part of the pharmacy.

This is intended, at the outset, as a data gathering process and it is possible that comparative (to other pharmacies) data could be obtained.

Dr. Rucker stated that this procedure is not intended to be more expensive and may well turn out to be more economical.

Professor S. Chesterfield Oppenheim delivered a presentation on Current Legal Considerations affecting NPIC. This is a somewhat lengthy statement and I would be happy to provide a copy to any association member who submits a request.

In essence, Professor Oppenheim was optimistic about the legal future of third party payment plans. He personally felt that NARD should reconsider their position regarding the NPIC.

*Luncheon*—Congressman William L. Hungate (D-Miss.) delivered an interesting and informative speech on the prospects of new legislation in Congress. The legislation discussed was a proposal for exempting pharmaceutical associations from antitrust laws prohibiting negotiation on third party payment plans.

This would allow national pharmaceutical organizations to legally discuss matters affecting pharmacy with large insurers. Prospects for passage at this point are not optimistic, but future efforts have some chance for success.

*Business Meeting*—Director Engel reviewed the council's work during the past year including testimony before the House Ways and Means Committee and the Select Committee on Small Business. The latter committee recommended Task Force to study the proposed antitrust exemption legislation. The results of this recommendation should be known in the near future.

One significant area which is in need of improvement is the extent to which the Pharmacy Claim Form is in use. To achieve optimum effectiveness, this form should be used by pharmacies and carriers more frequently.

*Report of the Service Benefits Committee*—This report was received by the delegates without a dissenting vote. The report is nearly seventy pages in length and could not be covered adequately in this publication.

In summary, it provides guidelines for establishing a Foundation for Pharmacy group practice. This concept could be very useful in conjunction with Health Maintenance Organizations. It should be remembered that these groups do not necessarily preclude pharmacies in an ordinary community as we now know them. (See previous discussion of HMO's.) A copy of this report may be obtained from the National Pharmacy Insurance Council 2215 Constitution Avenue, N.W., Washington, D.C. 20037. The cost is $2.00 per copy.

A foundation, such as the one proposed, would have the following benefits; it would:

(a) be efficient and economical
(b) establish standards of practice

(c) provide the stability of a contract
(d) enable peer review of pharmacists
(e) establish drug utilization review

*Report of the Administrative Processes Committee*—The two principal recommendations this committee were that there should be a plastic identification card with a uniform nfiguration and there should be a wider use of the Pharmacy Claim Form. In the forthning year, the committee will concentrate on EDP terminals, central computers, free oice of pharmacy, and a model patient record file.

In response to a question Director Engel stated that 96% of pharmacies in the country ve been identified and coded in the system in conjunction with NABP.

Before the report was received, it was recommended by some delegates that more conseration be given to the number of raised items—to be printed on the form—for re-examtion with a view towards including, at a minimum, the expiration date on the card.

*Report of the Reimbursement Methods Committee*—The task of this committee is to velop a model method which would be both equitable and feasible to the pharmacy, carrier d consumer. Understandably, this is a formidable challenge.

In a tentative manner, the committee regards a fee with variables is most beneficial, cluding review and adjustment at least once a year to accommodate fluctuating economic nditions.

Incentive for pharmacists to utilize their judgment was considered important by the mmittee and this should not necessarily be tied to goods.

It was recommended that pharmacists bill every 15 days with payment resulting in 15 ys—not over 30 days—and the carrier should pay any interest for any delinquent period yond this time.

Sales tax was considered the responsibility of the carrier and the committee recommended e elimination of co-payment (deductible or co-insurance). Apparently the term "acquisin cost" is of great concern and there is sufficient confusion on definition of these words. ttlement of this issue will need much more discussion and consideration.

The Committee report was received without a dissenting vote.

*Report of the Nominating Committees*—The Committees recommended the following minees for positions on the Board of Governors which will be vacated.

*Southern Region*
Carl Lyons—Oklahoma
Walter Morrison—Arkansas

*Northeast Region*
Leo Dubrow—Newark
Albert Taubman—Boston

*Members at Large*
Lloyd Yale
Edward Albers
Bruce Spencer
Hugh Kabat

There were no nominations from the floor and a mail ballot will occur in the next sixty 0) days.

Before the meeting adjourned the delegate from Arkansas, Walter Morrison, advanced e proposition that NPIC should be an independent organization. This could be achieved a diversification of funding among other national pharmaceutical organizations. In my inion, this meritorious proposal would serve the best interests of pharmacy when the ARD joins in the work of the Council. Presently, the NARD has not accepted a seat on e Board of Governors. A blend of opinion and support in this matter is not only deable—it is essential.

## DISASTERS AND MISCELLANEOUS MISFORTUNES

*BENSON*—Connely Rudolph Lee was arrested by local police officers following a breakin at Warren's Drug Store.

*MARION*—An early December fire at a newly opened shopping center did some water and smoke damage to Revco Drug Center.

*CANTON*—Merchandise including 60 watches valued at $40 to $60 each was taken from Martin's Drug Store in a pre-Christmas robbery at the pharmacy.

*TABOR CITY*—Drugs valued at $1,000 were taken from Dameron's Drug Store in an early December safe-cracking job.

*HAMLET*—Officers arrested William Ratliff and charged him with possession of burglary tools and attempt to enter Raleigh Street Pharmacy by knocking out a panel in the pharmacy's door.

## PHARMACIST SENTENCED

Pharmacist John Frederick Rawlins has been convicted in Wake County District Court of illegal possession of stimulant drugs. He was sentenced to serve four months in jail to be assigned to work under the North Carolina Department of Correction.

Rawlins was also convicted of carrying concealed weapons which included two rifles, a knife over a foot long and a straight razor.

## FORGED PRESCRIPTION

A 22-year-old Charlotte man was arrested in Gastonia after attempting to obtain drugs on a forged prescription previously stolen from the office of a Charlotte doctor.

## PHARMACISTS ALERTED

Pharmacists of Catawba County have been asked to be on the lookout for prescriptions written on Asheville's Memorial Mission Hospital Rx pads and signed by a Dr. Hill, M.D.

The request followed an attempt to obtain drugs on a forged Mission Hospital Rx blank.

## SUSPECTED ROBBER CAUGHT FOLLOWING FOOT RACE

"I kept yelling, 'you might as well stop, because you're not getting away,' but he paid no heed whatsoever," stated Pharmacist David Rushing as he related events of an alleged robbery December 10 at his pharmacy, Guion's Drugs of Marshville.

According to Rushing, he and an employee, Miss Polly Griffin, were in the front part of the pharmacy when Miss Griffin heard the creak of the safe door located in the back portion of the store.

Upon investigating, Miss Griffin saw a young black man standing by the safe with a bag in his hand. Miss Griffin yelled, "Hey what are you doing? Stop." The man ran through the rear door of the store whereupon Rushing took out behind him to begin the 1½ mile chase up and down the streets and fields of Marshville.

Rushing, never slowing down in his chase, was picking up recruits all along the way. Two of the group left the chase to get their automobiles to join the race. According to the *Marshville Home* newspaper, Rushing was never more than 5 yards behind the prey. As the alleged robber approached White Street a passing motorist, assuming something was amiss due to the running and shouting, stopped his truck backed up and blocked the suspect's path. Rushing grabbed the suspect's arms and held him until he was handcuffed and removed to the Marshville Police Department for interrogation.

Charged with larceny of drugs from Guion's Drugs was Joe Edward Powell of Fairmont, who was taken to Union County jail and placed under $5,000 bond. Powell had allegedly removed the drugs from the safe and placed them in a corner of the back room but did not carry them from the store.




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*e Carolina* **JOURNAL OF PHARMACY**

**Volume LIII** **Feb. 1972** **Number 2**



**mmended for life saving act—North Carolina Lt. Gov. Pat Taylor (right) presents com-ndation certificate to Asheboro Pharmacist Delbert M. Cranford for saving the life of a low Guardsman. Details on page 5. Photo by Bob Owens Studio, Raleigh.**




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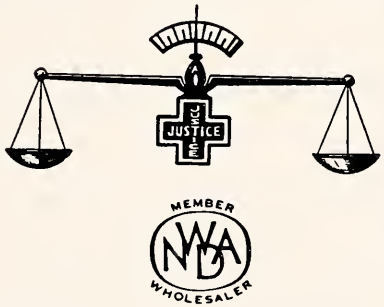
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**FEB., 1972**

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## MEDICAID WORKSHOPS

A series of workshops on the new Medicaid Pharmacy Service Program, under sponsorship of the N. C. Department of Social Services, were completed in January.

A dinner/business session was held at Concord, Greensboro, Asheville, Wilmington, Fayetteville and Williamston, with Frank Yarborough, Pharmacist Consultant to the Department, as program coordinator.

Attendance at all six sessions were excellent—more than 100 registrants attended some of the workshops. Mr. Yarborough has indicated the workshops will probably be scheduled on an annual basis.

## FROM THE GREENSBORO RECORD

Editor:

I would like to thank the gentleman who was kind enough to re-open the Bessemer Pharmacy for us at 11:30 p.m., Christmas Eve.

Our four-week-old daughter was sick and having difficulty breathing thru her nose. This understanding man met my husband at the store so that we might purchase some mild nose drops for her.

Unfortunately we don't know the man's name but to us he is a good Samaritan.

Judith Schwirck

Note by NCPhA: The good Samaritan was Pharmacist Dewayne P. Franzen.

## STATE'S OLDEST PHARMACIST?

Ben H. Browning of Littleton is probably the oldest (90) pharmacist in the state in the active practice of Pharmacy. He is employed on a part time basis by Johnston's Drug Store, Littleton.

Mr. Browning received his license to practice pharmacy in 1908.

## HONORED FOR SERVICE

Seven medical service representatives wi long-time service records were honored at post-Christmas dinner in Charlotte.

The seven are: Robert L. Hollingswort 35 years, W. S. Merrell Company; James (Sam) Dawson, 44 years, Table Rock Labs Leslie E. Barnhardt, 33 years, Eaton Lab

Edward P. Hammond, 30 years, Malli chrodt Chemical Works; Ramsey H. Ma shall, 29 years, National Drug Compan Jesse Robinson, 23 years, Mead Johnso and Edward D. Jackson, 25 years, Lede Laboratories.

## CARDINAL DRUG CENTERS

A number of retail drug stores in centr and eastern North Carolina are now oper ting as "Cardinal Drug Centers" under franchise arrangement with Owens, Min & Bodeker.

The pharmacy owners participating w sponsor Cardinal advertising and promoti backed up with a favorable group buyi plan.

## DECEMBER DISASTERS

$300 in drugs stolen from Warre Drug Store, Mebane.

Young's Drug Store on Leicester Hig way near Asheville lost $1000 in cash a narcotic drugs in a Christmas morni burglary.

An employee of Biltmore Drug Sto Durham, was the victim of an armed r bery.

## VENDOR PAYMENTS BY THE STATE DEPARTMENT OF SOCIAL SERVICES

| | *December* | | *July-December 1971* | |
|---|---|---|---|---|
| *Service* | *Occasions* | *Amount* | *Occasions* | *Amount* |
| Pharmacy | 318,645 | $1,473,371.72 | 1,841,060 | $8,368,586 |

## PHARMACIST HONORED FOR LIFE SAVING ACT

The North Carolina Pharmaceutical Association and the State of North Carolina has arded the NCPhA Commendation Certificate to Asheboro Pharmacist Delbert M. Cran- d for saving the life of a fellow Guardsman last summer during field training at Ft. wart, Georgia.

The award was made to Pharmacist Cranford in Raleigh on January 6 by Lt. Governor Taylor and NCPhA President John C. Hood, Jr. Others participating in the ceremony pictured below.

Pharmacist Cranford was credited with saving the life of Sp-4 Jimmy Dollyhigh, also Asheboro, during a severe thunderstorm. Dollyhigh was struck by lightning, had stopped athing and had no pulse when Cranford began administering mouth-to-mouth resusci- ion.

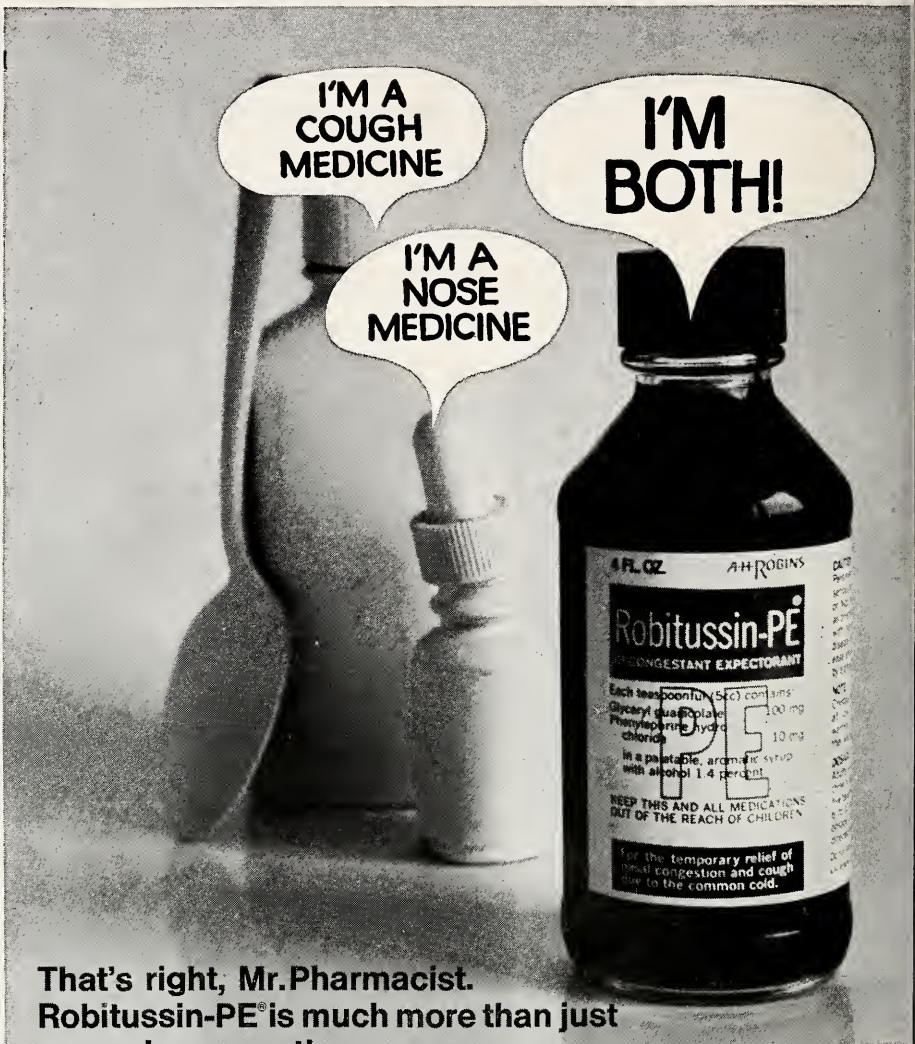
The commendation certificate presented to Pharmacist Cranford stated: "In recognition a courageous act, performed without thought of self and in the highest traditions of armacy, which resulted in saving the life of a fellow citizen. . . ."

As a preliminary to the certificate presentation, Lt. Governor Taylor questioned Phar- cist Cranford about the life-saving incident and it was pointed out that students at the NC School of Pharmacy receive training in emergency first aid procedures.

A number of military personnel attended the ceremony since Pharmacist (Second Lt.) anford was serving as a member of the 130th Signal Battalion, N. C. National Guard, en the opportunity to exercise his special professional training presented itself.



**. Governor Pat Taylor (third from left) presents NCPhA-State of North Carolina Com- endation Certificate to pharmacist Delbert Cranford. Others participating in the ceremony e left to right: NCPhA President John C. Hood, Jr., Robert H. Seaborn, a member of the CPhA Committee on Public Relations; and Maj. General Ferd Davis, Adjutant General of orth Carolina. Photo by Bob Owens Studio, Raleigh.**




**That's right, Mr. Pharmacist. Robitussin-PE® is much more than just a cough preparation.** Of course, it contains glyceryl guaiacolate (ROBITUSSIN®), to relieve the cough. But that's only half the story. The rational formula also provides phenylephrine hydrochloride to help open stuffed-up noses and sinus passages. And because phenylephrine taken by mouth works systemically, there's less chance of rebound congestion than with topical preparations. Where should you display Robitussin-PE? Why among the cold remedies, of course. Remember it's both a cough and head cold medicine. The PE stands for phenylephrine, the nose opener. In season Deal on Robitussin, Robitussin-DM, and Robitussin-PE—January 17-February 28. Stock up and save while the price is right. A·H·ROBINS

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## DRIVE-IN DAMAGES HALL DRUG, MOCKSVILLE

In attempting to start a nearby car with jump cable, a 1964 Oldsmobile, minus river, jumped a curb, smashed thru the ront of Hall Drug Company, Mocksville, nd ended up near the pharmacy's pre-cription department.

The accident, which occurred on January 5, completely demolished the left side of he pharmacy—cosmetics, boxed candy, reeting cards, etc.

While there were a number of customers n the pharmacy at the time of the accident, o one was injured. Pharmacist Vance Mc-ugan saw the car enter the building, earing away the front, and dropped down ehind the prescription counter for pro-ection.

"We are just thankful that the accident n no way interferred with our prescription department and thus we were able to carry on without any interruption of this main phase of our operation," said Pharmacist Robert B. Hall.

Repair of the damages got underway on January 17.

## PIKE HOME ROBBED

The home of Pharmacist and Mrs. Jesse M. Pike of Concord was robbed of an estimated $3,600 on either January 18 or 19. Mr. and Mrs. Pike were in Chapel Hill at the time of the robbery.

Reported missing were two color TV sets, a record player, radio, five watches, a ring, typewriter, coin collection, some cameras and assorted jewelry.

Entry was gained by breaking a glass door leading from the carport into the house.



**ront end view of Hall Drug Company, Mocksville, after an automobile had crashed rough the front entrance of the pharmacy. Photo by Gray Smith Studio, Mocksville.**

## CONVENTION: IT'S WILMINGTON IN APRIL

Preliminary plans for the 1972 annual meeting of the North Carolina Pharmaceutica Association and Affiliated Auxiliaries were set on January 14 when state and local pharmac officials met in Wilmington at convention headquarters—Timme Plaza.

In attendance at the meeting were the two NCPhA local chairmen: Julius Howard an A. Alex McCrackin; the two ladies auxiliary chairmen: Mrs. V. J. Lindenschmidt and Mr H. G. Whaley; the president of the New Hanover Ladies Auxiliary, Mrs. Franklin Wi liams; and the secretary and the immediate past president of the New Hanover Pharma ceutical Society, Jerry Harrington and Morris Merritt. From Chapel Hill, NCPhA Secre tary W. J. Smith and Mrs. George Cocolas, President of the Woman's Auxiliary of th NCPhA.

The three-day meeting (April 16-18) immediately follows close of the Azalea Festiva A number of outstanding professional, business and political leaders will appear on th program and this year Monday afternoon is being devoted to entertainment—golf, charte fishing, a 30 mile cruise down the Cape Fear River to Bald Head Island and a walking tou of the historical area of Wilmington.

The ladies will have an official function aboard the battleship, North Carolina; a tou and picnic luncheon at Orton Plantation; as well as the usual business sessions and a vis to the Auxiliary-sponsored bazaar, where member-made items will be on display and sal



**CONVENTION PLANNING UNDERWAY AT WILMINGTON—Seated, left to right: Jul Howard, Mrs. Franklin Williams and Alex McCrackin. Standing, left to right: W. J. Sm Mrs. George Cocolas, Mrs. H. G. Whaley and Mrs. V. J. Lindenschmidt.**

let's get down to brass tacks

# Computerized inventory and billing



26 years, the Henry B. Gilpin Company has offered a wide range of services to pharmacists and pharmacies. Once services were simple. Today they are complex. But the Gilpin service is still complete. Completely modern. Completely attuned to your needs. Like the Gilpin sundries plan. We provide a complete sundries department with inventory fully designed for your store, and a built-in provision for economical and reliable restocking of your shelves. Gilpin maintains an expanding stock of promotional sundries and programs that build traffic and make sales for you. In addition, Gilpin offers 10 other services to help you in your practice of pharmacy. One or more of them may just fit your need.

1. **An experienced, pharmacy oriented sales force** trained to assist you in merchandising and store operations. In addition to their own experience, these men are prepared to immediately draw upon a wealth of experience in every phase of store operations which exist within the Gilpin company now.
2. **A comprehensive and up-to-date convalescent aids program.** Professional assistance is available to design a program to meet your space and inventory requirements and train appropriate personnel in your store to make this a profitable department.
3. **A complete sundries program** providing sundries departments and inventories designed specifically for your store, with a built-in provision for economical and reliable restocking of your shelves. Along with this, we maintain expanding stocks of new promotional sundries and programs for increasing traffic and sales.
4. **A professional planning and remodeling service** within our organization which includes complete service in floor design, fixture and installation.
5. **Professional help in site selection,** store development and in lease acquisition for desirable sites.
6. **Computerized inventory and billing systems.** This modern computerization also makes possible a wide range of additional data services including regular issuance of Individual monthly reports ot DACA drugs showing quantities and dates on which they were submitted.
7. **A financial service consultant** to service you on request.
8. **Professional Services Department.** A professional services department which provides you with vital assistance in the form of direct services and/or consultation in areas including: Medicare, Medicaid, third party payment programs, pharmaceutical inventory control, federal and state regulations, and many other areas.
9. **Two giant product shows each year:** in January featuring summer goods; in July featuring selections of fall and gift merchandise and emphasizing promotional sundries.
10. **An Accounts Receivable program.** A computerized system that knows pharmacists. The program handles your charge accounts and gives your customers a monthly statement showing all their deductible medical expenses, both for the current month and for the year to date. It also provides a monthly report on the aging of your accounts in the summary.
11. **Professional advertising and promotional assistance.** Our specialists in this area now provide on-going advertising and promotional programs for many of our customers and are available to assist you in this increasingly important area of your operation. With complete stocks and complete lines of merchandise provided with it, we are well qualified to provide the services required to nail down the profit dollars which you need and deserve from your business.

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NOW it's possible . . . with no added effort!**

Do this once: (Just as you're doing now.)

- Type the label
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And you will also have:

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## NEW PHARMACIES

Bissette-Gresham Drug Center, Wren Village, 100C N. Ward Blvd., Wilson. John Stancil, Pharmacist-Manager. John Gresham and Paul Bissette, Jr., owners.

Cardinal Drug Center, Inc., Cardinal Shopping Center, Winston-Salem. Donald L. Smith, Pharmacist-Manager. William H. Taylor, Fred Sheek, Sue Taylor, Mae Sheek, owners.

Crown Drug of the Piedmont, Inc., Yadkin Plaza Shopping Center, Yadkinville. Herbert C. Mayberry, Pharmacist-Manager. J. F. Stonestreet, R. L. Gentry, Ruben Johnson, William Northcott and Robert Jones, owners.

Clay's Drugs, Inc., 421 Main Street, Carboro. H. Dean Bryan, Pharmacist-Manager. A. S. Clay and H. Dean Bryan, owners.

Prevo Drugs, Inc., 510 Sunset Ave., Asheboro. L. Stanley Haywood, Pharmacist-Manager. James Prevo and Stan Haywood, owners.

Reveo Discount Drug Center, 120 E. Franklin St., Chapel Hill. Herbert Temple, Pharmacist-Manager. Donald Deaton, representing corp.

White Cross Drug, Rt. 21 & College St., Huntersville. Ralph W. Smith, Jr., Pharmacist-Manager. D. M. Robinson, pres. of corp.

White Cross Drug, 1200 Broad St., Durham. Oscar Umstead, Pharmacist-Manager. D. M. Robinson, pres. of corp.

## GIBSON DRUG CLOSES

Gibson's Drug Store, 216 East Ash Street, Goldsboro, closed on January 1 after 19 years of service.

W. S. (Bill) Gibson, a former Goldsboro alderman and the father of Pharmacist/Mayor Tommy Gibson, has accepted a position as Chief Pharmacist at O'Berry Center.

## CHANGE IN OWNERSHIP

Archdale Pharmacy, 2330 South Main Street, Archdale. Everette M. Grayson, Jr., Pharmacist-Manager. Everette M. Grayson, Jr. and Joseph F. Bland, owners. Formerly Lowe's Pharmacy, Inc.

Cooleemee Drug Co., Inc., Cooleemee Shoping Center, Cooleemee. Charles E. Evans, Jr., Pharmacist-Manager. Dalma A. Thompson, owner.

Drug-Lo Drug Centers, E. Water St., Plymouth. Thomas E. Curtis, Pharmacist-Manager. Eureka Drug Store, Inc., owners.

Four Oaks Drug Co., E. Main St., Four Oaks. M. S. Canaday, Pharmacist-Manager and owner.

Harmon's Pharmacy, 101 N. Church St., Hertford. Charles Eby Woodard, Pharmacist-Manager and owner.

Miller's Pharmacy, Inc., 402 E. Union St., Morganton. Floyd E. Evans, Pharmacist-Manager and owner.

Southcenter Pharmacy, Inc., Southcenter Plaza, Hendersonville. William N. Ponder, Pharmacist-Manager and owner.

Troutman Drug Store, 2 Wagner St., Troutman. James Chandler Gabriel, Pharmacist-Manager and owner.

Welch's Drug Store, 604 E. 12th St., Washington. Gerald F. May, Pharmacist-Manager and owner.

Wes-Mor Pharmacy, Inc., Wes-Mor Shopping Center, Morganton. James W. Powers, Pharmacist-Manager and owner. (Formerly Miller's Pharmacy.)

## HOSPITAL PHARMACIES

O'Berry Center Pharmacy, Goldsboro. W. S. Gibson, Sr., Pharmacist-Manager. Dr. Vernon Mangum, Administrator.

Murdoch Center Pharmacy, Butner. Hunter L. Kelly, Pharmacist-Manager. J. H. Eason, Administrator.

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with over 30 years of inventory experience and serving over 4,000 pharmacists

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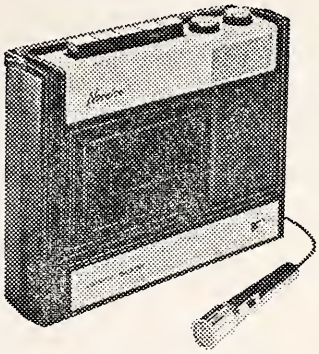
**MANGINI** is now available on short notice for emergency inventories such as "buys and sells" and "fire" inventories.

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## GIL STINEBAUGH PROMOTED TO VICE-PRESIDENT OF ATLANTA OFFICE OF MANGINI & ASSOCIATES, INC.

Joseph D. Mangini, president of Mangini & Associates, Inc., pharmacy inventory specialists, announces the appointment of Gil Stinebaugh as vice-president in charge of their new Atlanta office, scheduled to open March 1, 1972.

Mr. Stinebaugh will bring into the Southeastern area some 15 years of pharmaceutical knowledge, as well as a top staff of local, Mangini-trained inventory specialists.

Mr. Stinebaugh, who has been with Mangini since 1962, was previously head of the company's training department. The son of a pharmacist—his father is director of the pharmacy at Chicago's Cook County Hospital—he has worked in or with drug stores for 15 years.

Gil Stinebaugh was born in West Lafayette, Indiana, and raised in downstate Knoxville, Illinois, where he graduated from the local high school. He also attended Western Illinois University; his earliest drug store jobs, at Walgreen's and at an independent druggist's in Galesburg, were part-time ones during his student days.

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# TAR HEEL DIGEST

*PINEHURST*—M. Winston Burroughs has accepted a position as pharmacist with Medical Center Pharmacy where he will be associated with H. C. Reaves, Jr. and Sr.

*WALLACE*—Lloyd M. Whaley, president and owner/manager of Wallace Drug Company, has been elected a director of the Branch Banking & Trust Company.

*HIGH POINT*—Henry Dowdy has been named a co-manager of Pat Taylor's gubernatorial campaign in Guilford County.

*ZEBULON*—Construction is underway for a new 4000 square foot building to house Zebulon Drug Company. Owners Haywood Jones and Bill Perry and others participated in ground-breaking ceremonies in Zebulon on December 31.

*CHARLOTTE*—Edward M. O'Herron, Jr., Chairman of Eckerd-NC, has been named "Man of the Year" by The Charlotte News.

*RUTHERFORDTON*—Revco Drug Stores, Inc. has announced plans to open a Revco store in the Charlotte Street Shopping Center by mid-1972.

*ALBEMARLE*—Don L. Bennett, Medical Pharmacy pharmacist, was honored recently by the Stanly County Chamber of Commerce with an inscribed plaque and cash award.

*CONCORD*—Guest speaker at the organizational meeting of the Christian Business Men's Committee was Jack Dawson, Director of Eckerd's Professional Services Division.

*SMITHFIELD*—James L. Creech has been elected president of the Johnston County Mental Health Association.

## AVAILABLE: HOSPITAL PHARMACIST

Hospital pharmacist, now senior pharmacist in large London Hospital, desires employment in North Carolina as an intern (no registration). Prior experience includes pharmacist manager for a retail store in London and as a chemist in India for Pfizer in company's tetracycline manufacturing plant. Available in March. Further details from NCPhA Office.

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**This photograph depicts part of the evidence upon which the North Carolina Board of Pharmacy based the suspension of a drug store permit. Permit applicants represent to the board that the pharmacy will be kept in an "orderly and sanitary" condition.**

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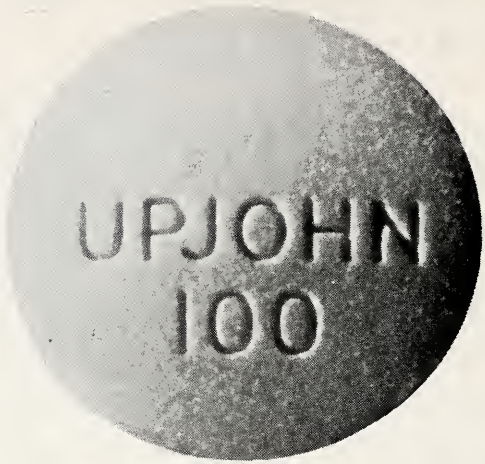
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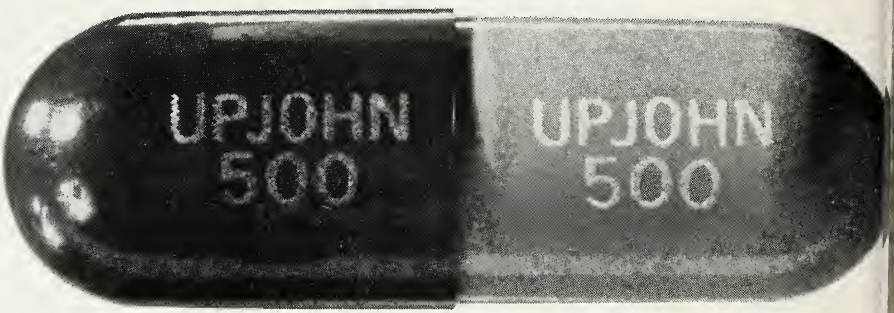

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| 100 | Orinase® (Tolbutamide, Upjohn), 0.5 Gm, Tablets (U.S.P.) |
| 111 | Sigtab® Tablets, Coated Red |
| 114 | Tolinase® (Tolazamide, Upjohn), Tablets, 250 mg (U.S.P.) |
| 116 | Cordex® (Buffered), Tablets |
| 118 | Cordex-Forte® (Buffered), Tablets |
| 225 | Cleocin® HCl (Clindamycin HCl Hydrate, Upjohn), Capsules, 150 mg |
| 331 | Cleocin® HCl (Clindamycin HCl Hydrate, Upjohn), Capsules, 75 mg |
| 336 | Lincocin® Pediatric (Lincomycin Hydrochloride, Upjohn), Capsules, 250 mg (U.S.P.) |
| 500 | Lincocin® (Lincomycin Hydrochloride, Upjohn), Capsules, 500 mg (U.S.P.) |
| 503 | Medaprin®, 1 mg, Tablets |
| 782 | Panmycin® Hydrochloride (Tetracycline Hydrochloride, Upjohn), Capsules, 250 mg (U.S.P.) |

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# COUNTY ORGANIZATION ACTIVITIES

## DURHAM-ORANGE

Guest speaker at the January 10 meeting the Durham-Orange Pharmaceutical Asiation was Dr. Marie Roberts of the alth Care Service Clinics, Durham Coun- Health Department.

Dr. Roberts noted that the incidence of nereal disease may be dropping slightly m 1967 when the Durham County area ked first in the nation in reported cases er capita) of the disease for areas with r 100,000 population.

The county had 1,528 cases of gonorrhea 1970, a figure that placed Durham fourth the nation on a per capita basis for areas h over 100,000 population.

In attendance at the meeting were mems of the Wake County Pharmaceutical iety.

## GUILFORD COUNTY

The Guilford County Society of Pharcists, meeting in Greensboro on Febru- 2, heard NCPhA Secretary W. J. Smith cuss Phase II Developments, the Medid Rx Program, the recently implemented rth Carolina Controlled Substances Act l other matters of pharmaceutical inest.

## BURKE COUNTY

Guest speaker Dr. David Work of the C School of Pharmacy, at the January eting of the Burke County Pharmaceual Society meeting in Morganton, outed major points of interest concerning Federal and State Controlled Subnces Act.

The Society discussed the possibility of culating a newsletter to all county phyans regarding the new drug law regulans.

Charles David, president, presided.

## NEW HANOVER

Franklin Williams, Wilmington pharma, was installed as president of the New nover County Pharmaceutical Society at organization's January 19 meeting in lmington.

Other officers serving with President Wilns are: L. E. (Ed) Hickmon, first vice president; John C. Bullock, Jr., second vice president; and Gerald K. Harrington, reelected secretary-treasurer.

During the business session, topics discussed were the 1972 NCPhA Convention, the new Medicaid billing program, Methadone prescribing and base price list requirements for Phase II of Price & Wage Controls.

## MECKLENBURG

NCPhA Secretary W. J. Smith of Chapel Hill was guest speaker at the January 11 meeting of the Mecklenburg Pharmaceutical Society. The meeting, held at Presbyterian Hospital, was attended by approximately 50 pharmacists from Charlotte and nearby towns.

Subjects discussed were the new Medicaid Rx Program, effective February 1; the North Carolina Controlled Substances Act and Phase II pharmacy posting requirements.

Norman Tarter, president, presided.

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Together, these two shampoos form Selsun Blue–a new experience in a medicated shampoo. Selsun Blue billows up into a gentle, luxurious lather that leaves hair sparkling clean, yet wonderfully manageable . . . while helping to control dandruff symptoms.

In a controlled study, Selsun Blue was proved more effective overall against dandruff itching and scaling than two other leading non-prescription anti-dandruff products.*

Selsun Blue is now available in the new Cream Shampoo or the Lotion.

*Products tested were a zinc pyrithione preparation and a product containing hexachlorophene, sulfur and salicylic acid. 201340

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## DRUG AUTHORITY ADOPTS RULES/REGULATIONS

At a meeting of the North Carolina Drug Authority in Raleigh on January 20, rules and regulations governing implementation of the North Carolina Controlled Substances Act were adopted.

The State Act is essentially the same at the Federal Act. A digest of essential information will be published and distributed as soon as possible.

Two pharmacists serve as members of the N. C. Drug Authority: H. C. McAllister of Chapel Hill and John T. Henley of Hope Mills.

The original proposed state act was totally unrealistic. While the General Assembly was in session in 1971 and since that time, the NCPhA has devoted major attention to the Act. The final version plus rules/regulations carry the approval of the NCPhA.

A note of appreciation to H. C. McAllister and David Work of the UNC School of Pharmacy for their efforts in carefully screening the original legislation and the follow-up 80 page rules/regulations. Plus numerous meetings attended by the Association's legislative committee.

## ABBOTT PROMOTES N. C. NATIVE

Clarence L. Gantt, M.D., has been named Director of Corporate Research Development for Abbott Laboratories. His primary responsibility will be to coordinate the world-wide research of new drug entities.

Before joining Abbott, Dr. Gantt was a full-time faculty member of the Department of Medicine, Illinois College of Medicine, and, in 1971, he was appointed Professor of Medicine. During an eight year stay at the university, Dr. Gantt was named Chief, Section of Nephrology, in 1968, and, a year later he became the Co-Director of the Organ Transplant Center. He has published numerous papers on fluid and electrolyte control and clinical pharmacy.

Dr. Gantt, a native of Asheville, N. C., obtained a B.S. degree from Wake Forest College in 1949, a medical degree from Bowman Gray School of Medicine three years later, and in 1955 he was awarded an M.S. in pathology by Ohio State.

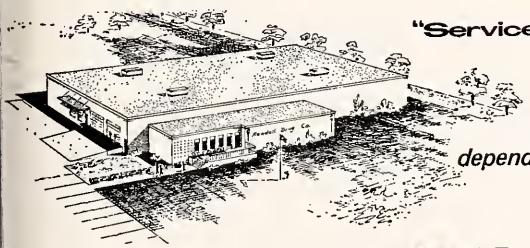
Dr. Gantt and his family reside at 1019 Hinman Avenue, Evanston, Ill.

## CONVENTION NOTES

The wholesale druggists of North Carolina will entertain on Monday night; the TMA Show is set as a concluding convention feature on Tuesday night. Preceding the show will be a seashore special—Shrimperoo.

UNC pharmacy students will be guests at a luncheon on Monday and the NCPhA past presidents will be honored at a luncheon on Tuesday. Special tables will be set up for alumni members of Phi Delta Chi and Kappa Psi.

Room reservation cards were mailed in January. If you failed to receive your card and plan to attend the convention, write the NCPhA.

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# "I'M SORRY I CAN'T ATTEND YOUR CLASS ACTION"

By John Horne

Reprinted from the UNC Law Record

In May of this year many North Carolinians received a post card from the Clerk of the nited States District Court informing them that the State of North Carolina, through its ttorney General, Robert Morgan, had filed suit against five major drug firms. The card xplained that the state had been designated as the class representative for a class comosed of all persons who had purchased certain broad spectrum antibiotic drugs in North arolina between certain dates in 1954 and 1966, and that the state was seeking treble damges from the defendants for alleged violations of federal antitrust laws. After describing ie nature of the action, the notice stated that all members of the class would be deemed arties to the suit unless they gave written notice of their desire to be excluded or to prode their own counsel.

Because it was impractical, if not impossible, to discover the identity of all the mem-ers of the class, and because preliminary research had indicated that nearly every one in ie state had used at least one of the drugs involved at some time, the notices were mailed every one who had filed a North Carolina Income Tax Return for 1969. Notices were thus ailed to over two million persons, many of whom were not members of the class.

The highly technical nature of the notice itself, coupled with the manner of mailing, sulted in a significant amount of confusion and misunderstanding on the part of recipients. ver ten thousand responses were received by the Attorney General's office and many, if ot most, of them gave evidence that the notice had not been fully understood. In the se of several hundred of the responses the level of understanding ranged from humorous tragic.

Several of the responses, or excerpts therefrom, have been reprinted below (with names id addresses omitted or changed) primarily for their humorous content. However, these tters graphically demonstrate the futility of giving notice, in any real sense, in phisticated legal jargon to "non-lawyers" (not to mention lawyers).

Finally it should be noted that in other states, where the same notice was mailed out, ry similar responses were received; therefore the problem is not one unique to North arolina.

ear Sir:

I received this paper from you. I guess I really don't understand it. But if I have been ven one of these's drugs I was not told why.

If it means what I think it means though, I have not been with a man in 9 years if that swers your question.

* * * * *

ear Mr. Clerk:

I have your notice that I owe you $300.00 for selling drugs. I have never sold any drugs, pecially those that you have listed.

I have sold a little whiskey once in a while though.

* * * * *

ear Mr. Attorney General:

I am sorry to say this but you have the wrong John Doe because in 1954 I wasn't it 3 years old and didn't even have a name. Mother named me when I got my driver's ense, and that was just four years ago. My dad signed for me to get them, and until en they just called me Baby Doe.

I couldn't have bought any drugs at 3 years old and I am not but 19 now and haven't id a name but 4 years so you must have the wrong person.

* * * * *

ear Sir:

I am unable to attend your class. I have been sick. My husband will not be able to make either. We would like for you to get some one else to attend in our place.

(Concluded on Page 25)

# The NCPhA-Endorsed Insurance Plans Which Merit Member Participation

## DISABILITY INCOME PLAN

BASIC PLAN: Accident Total Disability — Lifetime
Sickness Total Disability — Two Years

EXTENDED PLAN: Accident Total Disability — Lifetime
Sickness Total Disability — Five Years

## MAJOR MEDICAL EXPENSE PLAN

PLAN I: $18,000 Maximum Benefit including $30 Daily Room Lim
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## TERM LIFE PLAN

Up to $20,000 For Members
Dependents Coverage Also Available

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$750 Per Month For Member
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Payable From The First Day Of Hospital Confinement
For Up To 15 Months.

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Charlotte, North Carolina 28202
Telephone: (704) 333-3764



Washington National
INSURANCE COMPANY
EVANSTON, ILLINOIS 60201

## "I'M SORRY—I CAN'T ATTEND YOUR CLASS ACTION"

)ear Mr. Clerk:

I would like to know why I am a party to this action that I don't know nothing about. Vho made me a party to anything? (I am a democrat.)

* * * * *

)ear Attorney General:

Holy greetings to you in Jesus name. I received a card from you and I don't understand , and my husband can't read his. Most of the time all I buy is olive oil for healing oil fter praying over it, it is annointed by God's power and ain't nothing like dope.

* * * * *

)ear Sir:

I am pleading guilty to the use of an envelope of Official Business because I did not know you had one available that you could not use it. I have never done that before and will ever do it again.

* * * * *

)ear Sir:

I have not bouth none of tat stuff from nobodie and I don't know notin about it.

* * * * *

)ear Sir:

I have not been to a doctor in thirty-five years but for three times in these long years nd I got hurt in a car wreck once and got my finger hurt. I am sorry that such message ot out on me for I am a married man and I work hard to care for my family. Would you lease send me the names of the people who claimed such unlawful acts about me.

* * * * *

)ear Sir:

I received your pamphlet on drugs, which I think will be of great value to me in the uture.

Due to circumstances beyond my control I will not be able to attend this class at the me prescribed on your letter due to the fact that my working hours are from 7:00 until :30.

* * * * *

)ear Sirs, Sir or what ever:

. . . But if governmental officials have nothing better to do than to sit on their "capitals" nd to make lawsuits, heaven help us all. I know that I may be utterly wrong but until etter informed by Higher sources I will continue to think the same.

* * * * *

)ear Sir:

This is a request to be excluded from the class. Whatever gave you the belief that I was member of such a class. I never take drugs. Maybe an aspirin once in a while, but I an't even take but one of them at a time.

* * * * *

)ear Sir:

Our son Bill is in the Navy, stationed in the Caribbean some place. Please let us know xactly what kind of drugs he is accused of taking.

From a mother who will help if properly informed.

A worried mother

Jane Doe

* * * * *

)ear Mr. Morgan:

I received your card about the lawsuit and I would like to know how much I owe and can pay it off by the month so I won't have to go to court. If I can pay by the month, will do just that as soon as I hear from you.

## CAPE FEAR

Mrs. George H. Cocolas, President of the NCPhA Woman's Auxiliary, was guest speaker at the January 19th meeting of the Cape Fear Pharmaceutical Auxiliary.

Mrs. James R. Hickmon, local president, welcomed members and special guests which included Mrs. Albert M. Mattocks of Chapel Hill.

Reading of Minutes and the Treasurer's report were presented by Mrs. J. Cody Newton, secretary-treasurer.

Completed items to be sold at the "Bizarre Bazaar" at the State Convention in Wilmington in April, were displayed.

An outline of events to take place at the State Convention were discussed by Mrs. Cocolas. They include a tour of the Battleship North Carolina, a fishing trip, a boat ride to Baldhead Island, a Shrimperoo, and other exciting events.

Mrs. Hickmon announced that the February 16th meeting will be held in the home of Mrs. W. L. West of Roseboro, with Mrs. W. A. West serving as co-hostess. This will be the second workshop meeting for the year. All members were urged to come and bring articles to work on for the Bazaar.

At the close of the meeting Mrs. Hickmon presented Mrs. Cocolas with a gift in appreciation of her outstanding leadership of the Auxiliary.

## NCPhA COMMITTEES MEET

Delivery of Pharmaceutical Service

The NCPhA Committee on Delivery of Pharmaceutical Service, meeting in Chapel Hill on January 12, developed a suggested set of guidelines to be applied as a yardstick to third party prescription pay programs.

The committee's report will be a part of the April NCPhA Convention in Wilmington.

Committee members present for the meeting included Rex A. Paramore, Chairman, of Nashville; M. A. Chambers of Chapel Hill, Ernest J. Rabil of Winston-Salem, William G. Thames of Fayetteville and Willis Whitehead of Siler City.

## TRIPARTITE

The 9-member Tripartite Committee, representing the UNC School of Pharmacy, N. C. Board of Pharmacy and N. C. Pharmaceutical Association, met in Chapel Hill at the Institute of Pharmacy on January 17.

On the agenda for discussion were (1) School of Pharmacy curriculum changes by Stephen M. Caiola, (2) and a consideration of decreasing internship/externship plus a look at the notebook requirements and internship/externship credit while enrolled in class.

The chairman of the committee is Claude U. Paoloni; Jesse M. Pike, Sr., vice chairman; and Stephen M. Caiola, secretary.


# I. C. System, Inc.

**The nation's most highly specialized collection service**

Your Association's Collection Service an affiliate of a national organization currently serving members of more than 30 leading trade associations throughout the nation.

Don't lose sales volume because customers owe you money and are trading somewhere else. Your Association's Collection Service will chase those debtors back into your place of business to pay YOU direct. You will get accounts OFF your ledger and IN your bank account—and you will also have many former customers back doing business with you again. For information, contact your Association office. It will pay you to do so.

**On request, A representative of the I. C. System will explain the collection program in detail.**

**Call or write the NCPhA, Box 151, Chapel Hill, North Carolina 27514**

# )UKE UNIVERSITY HOSPITAL IMPLEMENTS NEW MSR RESTRICTIONS

Drug salesmen making house calls at uke University Hospital had better first ake sure the physician is in.

Once free to set up hallway displays, dis- ense drug samples and roam ward cor- dors, representatives for pharmaceutical rms are now bound by a set of restrictions dopted this month by the Hospital Ad- sory Committee.

Drug displays, where non-prescription ems were often handed out free, have been anned. Salesmen are prohibited from enter- g patient wards unless they have made an ppointment with a physician or have spe- fic approval from the nursing or pharmacy ffice.

A salesman is forbidden to leave sample rugs in patient-care areas.

The more stringent policy, according to uke Pharmacy Director Milton W. Skolaut, aimed at getting salesmen "in the proper rchasing channel."

It is also intended to stop "the circus splay" of drugs that "lowered the pro- ssional image of physicians" and to pre- nt the "buttonholing" of hospital per- nnel, Skolaut said in an interview Wednes- ay.

The move to regulate salesmen within the spital was initiated by a group of Duke edical students—the Davidson Medical ciety. Skolaut said he and nursing ser- ce administrators supported the policy ange.

When pharmaceutical companies set up ug displays twice weekly in front of the neral cafeteria, it attracted non-profes- onal hospital employees, visitors and even tients seeking free drugs, Skolaut said.

"It got to the point where the physicians uldn't even see," he added.

He is sharply critical of salesmen en- uraging nurses to use certain drug brands d "buttonholing people who don't want talk with them."

Skolaut said the rules will provide more ficiency by directing salesmen to phar- acy personnel or physicians who make tual drug purchases.

"We don't want to throw salesmen out the hospital but we don't want them taking up people's time for no good end result," he said.

Skolaut said salesmen "welcome" the guidelines. "They know what they can do and what they can't and they feel more comfortable."

Charles Singler, who supervises 500 drug salesmen across the country as general sales manager of Burroughs-Wellcome pharmaceutical company, said the restrictions "are not unusual for a large teaching hospital and not unreasonable."

## Able To Supply

While there is an abundance of printed material on drug innovations, Singler maintains, however, the salesman is able to supply that information "in digested form."

"The physician wants someone to explain what the drug means to him and his patient," he said. "It's a matter of saving time."

He defends the practice of supplying nurses with information because they often administer the drug prescribed by a physician.

The Veterans Administration Hospital in Durham, just across the street from Duke, also considers it "strictly taboo" for drug representatives to solicit in patient areas without office authorization.

J. T. Moore, the chief of pharmacy service at the VA, said salesmen "quickly find out that drug coercion in this hospital is not effective."

## Rigidly Controlled

The reason according to Moore, is that drug procurement is rigidly controlled by the hospital's Therapeutic Agents Committee, which usually acts on the recommendations of department heads.

At Duke, a private hospital, there is a wider selection of drugs, and physicians may request brands not currently in stock.

While Moore states drug salesmen "are for the most part professional in their action (many are pharmacists or hold other science degrees), he believes "if allowed to roam, they become a nuisance to business around the hospital."

# UNC PHARMACY SCHOOL NOTES

## UNC PHARMACIST SCHOOL—#3

The UNC School of Pharmacy now ranks third nationally with respect to number of students in last three years.

The top three pharmacy schools are

| | |
|---|---|
| University of Texas | 506 |
| University of Wisconsin | 474 |
| University of North Carolina | 441 |

Of the eleven pharmacy schools in the Southeastern states, UNC is #1 with respect to enrolled students. Only one other—Univ. of Georgia—is in the 400 bracket—410. All the other schools are below the 300 mark with Florida A & M on the bottom with 105 students.

## NEW LIBRARIAN AT SCHOOL

Mrs. Gloria Royster Manly has joined the faculty at UNC as Librarian at the School of Pharmacy.

A graduate of Cheyney State College, Mrs. Manley holds Master of Art in Education and Master of Science in Library Science degrees from N. C. Central University. She is married to Dr. J. R. Manley, Pastor of First Baptist and Hickory Grove Baptist Churches in Chapel Hill.

## BLUM JOINS PHARMACY FACULTY

Milton R. Blum has joined the UNC Pharmacy School faculty as an assistant professor. He has his B.S. from the University of California at Berkeley and Pharm.D. and Ph.D. degrees from the University of California at San Francisco.

## INVITATION FOR OJT

North Carolina hospital pharmacists have been invited to join the North Carolina Memorial Hospital pharmacy staff for 1-3 days of on-the-job training.

Fred Eckel, Director of Pharmacy Ser vices at Memorial, says purpose of the OJT program is to give first-hand generalized or specialized experience in a large teaching hospital. No charge for the OJT program except for local accommodations and personal expenses.

## WHITEHEAD APPOINTED

C. Michael Whitehead of Ramseur ha been appointed a member of the Randolph County Board of Health.

Mr. Whitehead, a graduate of the UNC School of Pharmacy, is associated with hi father in the operation of Ramseur Pharmacy.

## BOARD MEETING

The April meeting of the N. C. Board o Pharmacy will be in Chapel Hill on April 1 Normally the Board meets on the 3rd Tue day of each month but due to a conflict i meeting dates with the NCPhA Conventio (April 16-18) in Wilmington, the Apr Board meeting is being scheduled on April 1

## COMMITTEE TO PUBLISH EMPLOYMENT GUIDELINES

The Employer/Employee Relations Co mittee, meeting in Chapel Hill on Januar 27, reviewed the economic survey conducte by the committee in 1971, voted to publi a suggested guideline for employment pharmacists in North Carolina and outlin a number of criteria for fringe benefits.

The committee's report will be a pa of the 1972 NCPhA Convention, Wilmin ton, April 16-18.

Present for the meeting were Euge Hackney of Lumberton, chairman; M. Wi ston Burroughs of Southern Pines, Dona Deaton of Martinsville; W. M. Oakley New Bern; Donald Peterson of Durham a David Work of Chapel Hill.

## AVAILABLE FOR EMPLOYMENT: PHARMACY SENIORS

o:

he Pharmacy Owner/Manager:

here are more than 150 graduates in the current senior pharmacy class at UNC. Some of ıe seniors have already accepted employment throughout North Carolina but a majority f the Class is uncommitted at this point.

f you are interested in discussing possible employment with one or more of the UNC harmacy seniors, please complete and return this form to the NCPhA. Your maximum ooperation is urged.

ue to the new semester teaching schedule, graduation will be in mid-May rather than early une, hence the seniors will be available for employment in about 75 days. Personal interews can be arranged in the meantime.

Ve have a number of employment applications on hand with information concerning the raduates educational and practical experience background plus type pharmacy preferred ıd location in the state.

---

ETURN TO:

. C. Pharmaceutical Association

. O. Box 151

hapel Hill, N. C. 27514

Ve are interested in discussing possible employment of one of the 1972 UNC Pharmacy raduates and authorize you to bring this fact to the attention of interested applicants.

t is understood the initial contact by the applicant will be limited to

) By Letter outlining qualifications

) By Telephone to arrange interview

) By personal interview at pharmacy

) No preference—left up to graduate

our Name: .....

ame of Pharmacy: .....

ddress of Pharmacy: .....

ity: ..... Zip: .....

harmacy Telephone Number: .....

## MARRIAGES

Miss Sandra Lynn McGill of Louisville, Ky. and Bracey Myron Bobbitt of Glen Alpine were married in the Glen Alpine First United Methodist Church on January 8.

The bride graduated from Morganton High School and attended Wingate College and Western Piedmont Community College. She was a finalist in the 1970 Miss N. C. Beauty Pageant.

Mr. Bobbitt, the son of Pharmacist and Mrs. Hilliard Bobbitt of Glen Alpine, is a pharmacy senior at UNC School of Pharmacy.

Miss Sarah Jo Lohr and James Richard Queen, Jr., were married in Lexington on December 18. The bride, a 1971 graduate of the UNC School of Pharmacy, is employed by Community Drug Store of Lexington. Mr. Queen manages a real estate operation in Western N. C.

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Miss Rebecca Lynn Walters and George Williams Browning, both of Shelby, were married in Shelby on December 26. The bridegroom is employed by Eckerd's of Durham.

---

Miss Eleanor Jarman Logan of Harrisonburg, Va., and William Lawrence Thompson of Charlotte were married on January 1. The bridegroom is employed by Harris Drug Company of Charlotte.

---

Miss Judy Charm Harkey of Mount Pleasant and Paul Gray Martin of Pilot Mountain were married Feb. 5. Mr. Martin is a pharmacist staff member of Forsyth Memorial Hospital, Winston-Salem.

---

*Charles D. Blanton, Jr.* of Kings Mountain and Hallie Ward Hustetler were married December 31st in the First Presbyterian Church of Kings Mountain. Mr. Blanton, a past-president of the NCPhA, is current president of the N. C. Pharmaceutical Research Foundation. Mr. Blanton owns and operates the Kings Mountain Drug Company.

## BIRTHS

Mr. and Mrs. Hugh Jackson Moore announce the birth of a son, Alex Jackson, January 4. Hugh is a 1966 graduate of the UNC School of Pharmacy and is with Spindale Drug Company, Spindale.

## DEATHS

### W. F. Holland

Willis F. Holland, born March 11, 1886, died in Mount Holly on December 29, 1971.

A graduate of the UNC School of Pharmacy (1905), Mr. Holland assumed management of the Holland Drug Company which had been established by his father, Capt. W. F. Holland. During the next 65 years Mr. Holland was associated with a number of firsts for Mount Holly:

He bought the first typewriter to be delivered in Mount Holly; he purchased the first gallon of Coco-Cola syrup to be used in the town and he made the first commercial ice cream to be sold in Mount Holly. The first water line was from the Holland home to downtown business establishments.

Aside from his professional activities Mr. Holland served as a leader in the community life of Mount Holly. He was an elder in the First Presbyterian Church, a member of the local Lions Club, a Mason and a booster for Mount Holly.

Survivors include Mrs. Holland; a son, Tom, manager of the Holland Drug Company for the past ten years; three daughters and a number of grandchildren.

### T. V. Flood

Thomas Vincent Flood, 45, owner and manager of Reaves Walgreen Drug Store, Asheboro, died January 5.

A native of New Jersey, Mr. Flood came to North Carolina in 1967 and shortly thereafter assumed ownership of the Asheboro pharmacy.

Surviving are his widow, Mrs. Ann Hoop Flood; two daughters and three sons, all of the home.

# REVCO CHALLENGES PHARMACY BOARD REGULATION; FILES DECLARATORY JUDGEMENT IN WAKE COUNTY SUPERIOR COURT

Revco Southeast Drug Centers, Inc., which erates 18 discount drug centers in North rolina, on Jan. 28 filed a declaratory jlgement in Wake County Superior Court allenging the validity of a recent regula- n adopted by the North Carolina Board Pharmacy.

Commenting on Revco's legal action, Sid- y Dworkin, President of the Revco D.S., c. Chain, which has 296 stores in 12 states d: "The Pharmacy Board, in attempting stop mass media advertising by which nior citizens living on low, fixed income benefit from savings on their prescrip- ns by becoming aware of the fact that scounts on essential medication are avail- le at Revco, is clearly contradicting the blic's right to know and is, therefore, ting contrary to the public's best in- rest."

"As a Company which firmly believes that e public has a right to know that wide riances exist in the pricing of prescrip- ns and prescription services and that dis- unts are available to segments of the pulation such as the nation's elderly ople, we cannot sit idly by while the ard of Pharmacy engages in actions that ggestively point toward the elimination Revco's advertising of senior citizen scounts."

"We felt that the important question of ether advertising the availability of dis- unts on prescriptions is proper should be ought before the Court and the Board ould be asked to justify the position by ich it has been trying to force mass dia advertising censorship on retail phar- acy in North Carolina."

"The theory advanced by some of phar- acy's extreme conservatives that such ad- rtising is injurious to the professional age of pharmacy—or that such promotion is in any way even slightly detrimental to the public's welfare—has long since been dispelled by the overwhelming number of senior citizens in many other states who are continuously buying professionally dispensed quality medication at significantly lower cost."

"As a matter of fact, in North Carolina, since Revco first acquired the former Patterson Drug Stores in Winston-Salem, and subsequently embarked on an extensive program of expansion and promotion in the state due to the public's response to the Company's way of doing business, more than 10,000 senior citizens who joined Revco's discount plan have enjoyed substantial savings on their prescriptions over the past four years."

"In Virginia, on the other hand, where statutory law prohibits Revco from promoting directly or indirectly its 10% senior citizen discount plan via the mass advertising media, we know from our marketing studies that thousands of Virginians have been denied the savings on their essential medication simply because they do not know Revco's plan exists, even though it does. Not so in Ohio, Michigan, Tennessee and other states where the Company operates and there are no advertising restrictions imposed by statute. In Revco's ten other states of operation, more than 700,000 senior citizens have joined Revco's plan and have collectively saved millions of dollars annually since Revco originated its plan and was able to aggressively advertise its plan."

"The key question, then is, whether the Pharmacy Board by administrative action without authority from the North Carolina legislature can deprive North Carolina's senior citizens of their right to know that prescription discount plans exist," Mr. Dworkin concluded.

---

**his Revco Company news release appeared in various N. C. newspapers. The N. C. Board Pharmacy and the N. C. Pharmaceutical Association have thirty days (from January 28) answer the complaint as instituted by Revco.**

## Wiltshire Griffith, Sr.

Wiltshire Griffith, Sr., age 85, Hendersonville pharmacist, died December 26.

A native of Greenville, South Carolina, Mr. Griffith had made his home in Hendersonville for 70 years, as a pharmacist with Justus Pharmacy, Rose Pharmacy, Hunter's Pharmacy and Freeze Drug Company.

Survivors include a son, Wiltshire Griffith, Jr.; a daughter and four grandchildren.

## C. B. RIDOUT

UNC Pharmacy School graduate C. B. Ridout was the subject of an illustrated news release in the January 13 edition of the Western Wake Herald.

Mr. Ridout's work with the Cary Area Rescue Squad was highlighted by the newspaper. He is an employee of Kerr Drugs, Raleigh.

## EMIL CEKADA

UNC Pharmacy graduate Emil Cekada is attending the University of Minnesota School of Public Health in the PHS Officer's program in Public Health Administration. He expects a Master's degree in Public Health in August, then reassignment by PHS.

## PHARMACY FOR SALE

1. Inventory $40,000.
2. Rxs represent 60% of sales.
3. Will rent building for 3% of audited volume up to $200,000; 4% over $200,000.
4. 5 year lease.
5. Building has adequate parking.
6. Present owner, a pharmacist, will work part-time if desired by new owner.
7. Employee pharmacist will remain if mutually agreeable with new owner.
8. Pharmacy—established 72 years—enjoys excellent reputation.
9. Prefer cash settlement but terms if desired.

For further information, write or call the NCPhA.

## HONORS

- Donald K. Chapman, Chief Pharmacist at Baptist Hospital, Winston-Salem, named "Boss of the Year" by the Pfafftown Jaycees. Don is a past president of the Forsyth Pharmaceutical Society, the N. C. Society of Hospital Pharmacists and will be installed as a member of the NCPhA Executive Committee in April.
- Fred Eckel, Director of Pharmacy Services at N. C. Memorial Hospital, Chapel Hill, named "Outstanding Young Man of the Year" by Chapel Hill-Carrboro Jaycees.
- Lloyd Senter, Carrboro Pharmacist, was recipient of the Jaycees Community Service Award for his role in organizing the South Orange Rescue Squad, a volunteer organization with more than 50 members.

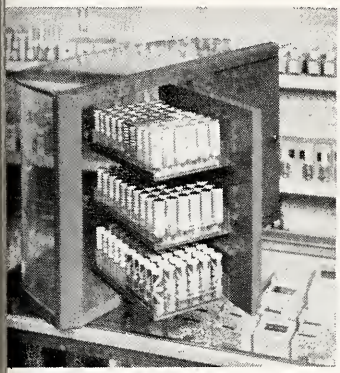
## LIFTS DRUGS, LEAVES CASH

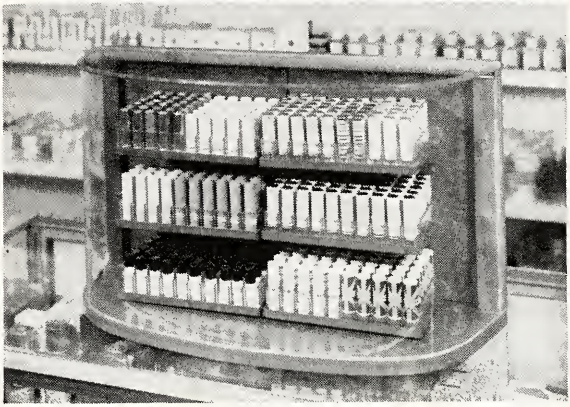
A January 15 robbery of Rock Drug Store, Valdese, netted the unwelcome night visitors the pharmacy's supply of drugs stored in a locked cabinet.

Untouched was $100 in cash in a register located in the pharmacy.

# Kiss Lipstick Profits Hello







# "KISS lipstick losses GOOD-BY"

These eye-catching top-o-counter feature merchandisers by Columbus discourage pilferage and damage, encourage greater lipstick sales and profits by stimulating impulse purchases and more effective personal selling. Easily portable for use many places on top of counters and show cases. Simplifies inventory control.

**Columbus Model 305-A (Top)**

Seamless contoured front glass, wood ends and wood bottom. High lipstick case capacity.

12 removable trays, capacity 60 lipstick cases each for a total of 720 lipsticks included.

Storage area below top shelf can accommodate 6 additional trays, available as accessory, with capacity of 360 lipsticks.

Total capacity: 1080.

Wood shelf is slanted and has lip. Open to the rear for convenient sales access. Wood ends and base.

Length: 3 ft. 1¼ in. Height: 12 in. Depth: 21 in.

**Columbus Model 302-T (Bottom)**

The two swing-out doors with fixed metal shelves swing to rear for easy selection from removable plastic trays.

Each tray holds 60 lipstick cases. Total lipstick cases displayed, 360.

Curved front glass. Wood back frame and base.

Length: 2 ft. 2½ in. Height: 15 in. Depth: 10¼ in.

For literature and prices contact any one of the OM&B houses.

Columbus MERCHANDISING EQUIPMENT by
The Columbus Show Case Company
Columbus, Ohio 43212

OWENS, MINOR & BODEKER, Inc. OMB

# IF THE DEMAND IS GENERIC, DISPENSE LILLY

Help avoid inventory duplications.
Help avoid costly back orders.
Stock and dispense Lilly brands and generics.
They are readily available in a wide variety of dosage forms and strengths.

| **For These Generics:** | **Dispense These Lilly Brands:** |
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| Digitoxin | CRYSTODIGIN® |
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| Insulin | ILETIN® |
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**W. H. KING DRUG COMPANY**
P. O. Box 231 - Raleigh, North Carolina
Telephone-919-834-3681

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Telephone-919-765-3252



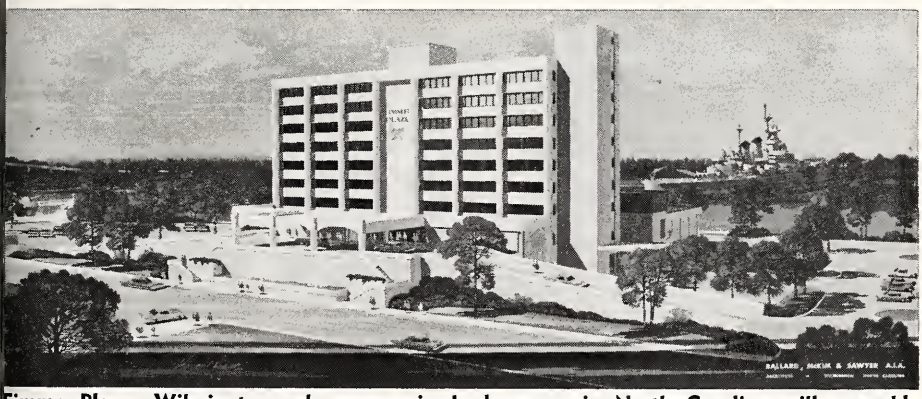
*e Carolina* **JOURNAL OF PHARMACY**

**Volume LIII March 1972 Number 3**



"Bizarre" Bazaar—Members of the recently organized New Hanover Women's harmaceutical Auxiliary are pictured with Mrs. John T. Henley, Hope Mills (second rom left), who is serving as Chairman of the Projects Committee of the Woman's uxiliary of the N. C. Pharmaceutical Association. The Wilmington ladies are (left to ight) Mrs. V. J. Lindenschmidt, Convention Chairman; Mrs. Julius Howard, Bazaar hairman; Mrs. H. G. Whaley, Convention Co-Chairman; Mrs. Franklin Williams, New lanover Auxiliary President.

The super-size UNC Ram's Hood pennant, made by Mrs. Al Mattocks of Chapel Hill, s one of the many interesting items including antiques, china, paintings, crafts, etc. which ill be on display and for sale during the 92nd Annual Convention of the NCPhA.



Timme Plaza, Wilmington, where organized pharmacy in North Carolina will assemble n April 16-17-18 for the 92nd annual convention of the NCPhA and Affiliated Auxiliaries.

**CONVENTION PROGRAM ISSUE**




# Your prescription patients may not know the difference ... but you do.

As a pharmacist, you know that neither brand name nor generic drugs are any better than the demonstrated reliability of their manufacturers. The important thing to you and your prescription patients is not what the product is called but how expertly it is made.

Four generations' experience in producing fine pharmaceuticals is one of the many reasons you can have confidence in Lilly products.

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100218

# CONVENTION INVITATION

Looking Forward to Meeting and Greeting Our

Many Friends at the

92nd

Annual Convention of the N.C.P.A.

45th

Annual Convention of the Woman's Auxiliary

of the N.C.P.A.

58th

Annual Convention of the T.M.A. of the N.C.P.A.

We'll See You There! !







## JUSTICE DRUG COMPANY

Greensboro, N. C.

*In our 75th Year of Service to the North Carolina Retail Druggists*

# ENDEAVORING TO BETTER SERVE




**FOR INSPIRATION—INFORMATION—FELLOWSHIP**

**We urge you to attend the 92nd annual meeting of the N.C. Pharmaceutical a ciation & Affiliated Auxiliaries, Timme Plaza, Wilmington, April 16-17-18, 1972.**

# *Scott Drug Company*

CHARLOTTE, N. C.

Representing 80 Years of Integrity and Reliable Service

# The Carolina JOURNAL OF PHARMACY

**March, 1972**

LIII No. 3



★

**Officers**
NORTH CAROLINA PHARMACEUTICAL ASSOCIATION

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Kinston

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Mount Pleasant

W. H. WILSON
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★

**Secretary-Treasurer Editor**

W. J. SMITH
Box 151
Chapel Hill, N. C.

★


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# Convention

- North Carolina Pharmaceutical Associatio
- Women's Auxiliary, NCPhA
- Traveling Men's Auxiliary, NCPhA

**TIMME PLAZA**
**Wilmington, North Carolina**
**April 16-17-18, 1972**

## CONVENTION-IN-BRIEF

### SUNDAY, APRIL 16

1:00 p.m. **REGISTRATION DESKS OPEN**
2:00 p.m. **WOMAN'S AUXILIARY** "Bizarre" Bazaar Opens—Wilmington Room
3:00 p.m. **MEETING**—N.C. Pharmacy Political Action Committee
4:00 p.m. **AWARDS SESSION**—Grand Ballroom
7:00 p.m. **DINNER*** and Opening Session—Grand Ballroom
Larry Willard, Speaker
*"North Carolina's Own Down-Home Humorist"*

### MONDAY, APRIL 17

9:00 a.m. **NCPhA BUSINESS SESSION**—Grand Ballroom—
*Room A*
9:00 a.m. **BAZAAR REOPENS**
*(closes at 11 a.m.)*
9:30 a.m. **WOMAN'S AUXILIARY**—Buses begin shuttle to USS Battleship North Carolina for tour and Coffee
11:00 a.m. **WOMAN'S AUXILIARY**—Coffee aboard Battleship
1:00 p.m. **AFTERNOON FREE** for recreation:
*Golf, charter fishing, historical tour of City, visits to the Plantations, to of Battleship, etc.*
2:00 p.m. **BAZAAR REOPENS**
6:30 p.m. **COCKTAIL DANCE**, sponsored by the wholesale druggists of North Caroli
*(closes at 8:30 p.m.)*

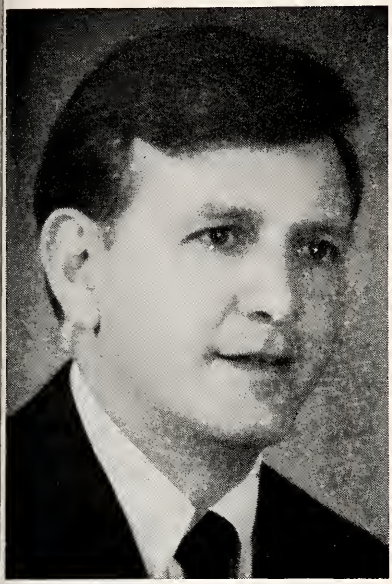
### TUESDAY, APRIL 18

9:00 a.m. **NCPhA BUSINESS SESSION**—Grand Ballroom—
*Room A*
9:00 a.m. **WOMAN'S AUXILIARY**—Coffee and Business Session
11:30 a.m. **TRAVELING MEN'S AUXILIARY** Business Session
11:30 a.m. **WOMAN'S AUXILIARY**—Buses leave for tour of Orton Plantation, Pic
Luncheon at Old Brunswick Town
12:30 p.m. **NCPhA LUNCHEON***—Vernon Trygstaad, Speaker
*President, National Pharmaceutical Council*
2:30 p.m. **NCPhA BUSINESS SESSION**
8:00 p.m. **TMA PARTY** followed by a 9 p.m. **DANCE**

**Reservations through NCPhA Office*

**FOR INSPIRATION—INFORMATION—FELLOWSHIP**

**We urge you to attend the 92nd annual meeting of the N.C. Pharmaceutical Asso tion & Affiliated Auxiliaries, Timme Plaza, Wilmington, April 16-17-18, 1972.**



JOHN C. HOOD, JR.

# AN INVITATION TO THE 1972 CONVENTION FROM PRESIDENT HOOD

It is my pleasure, as president of the CPhA, to cordially invite all members of te Association and the Affiliated Auxilies to the 1972 annual meeting. Wilmingn will be our host city and members of e New Hanover Pharmaceutical Associaon and Women's Auxiliary are making ny interesting and innovative plans for r enjoyment.

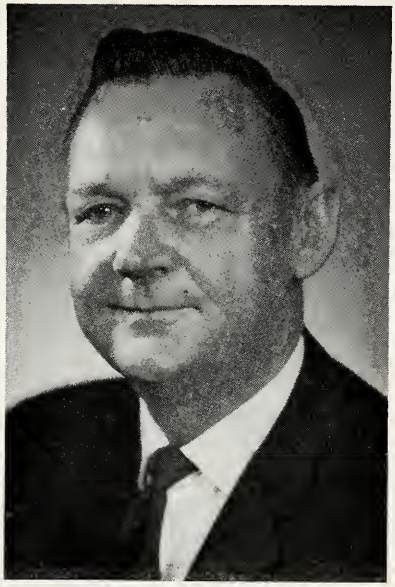
For the business sessions several knowlgeable speakers will help us deal with ofessional problems; on Sunday evening outstanding humorist will entertain us; the Tuesday luncheon we will hear Vern Trygstad, President of the National armaceutical Council. On Monday evening e wholesale druggists of North Carolina ll again treat us to their fabulous Cockil-Dance, featuring Dixieland Music. uesday evening will find us dancing in the autiful Timme Plaza ballroom following hour of professional variety entertainent. The Traveling Men's Auxiliary traditionally furnish the last evening's party.

Since this is the NCPhA's first visit to ilmington, we are giving you an opportnity on Monday afternoon to see the many interesting and historical sights. You may play golf as a part of the convention program, or you may take the walking tour of Wilmington which enables you to see some of the old homes and churches. Or you may prefer to spend the afternoon fishing or going to the beaches.

Then you will also want to look in on the "Bizarre" Bazaar which the ladies have set up to display and sell the products of their artistic endeavors. (You are invited to participate in the Bazaar if you wish—through the contribution of a product of your hobby, or a mortar-and-pestle or other pharmacy items which you can spare.) Proceeds from the Bazaar will be used toward the modernization of the auditorium at the Institute of Pharmacy.

I believe you will agree that with all there is woven into convention program, you will find yourself participating in an interesting, profitable three-day meeting. On behalf of your officers, I bid you welcome—and I am looking forward to seeing you in Wilmington, April 16-18, at the Timme Plaza Motor Inn.

## CONVENTION GUEST SPEAKERS IN WILMINGTON



VERNON TRYGSTAD



EDWARD S. ALBERS, JR.



DELBERT D. KONNOR



DONALD WALLIS

## 92nd ANNUAL NCPhA CONVENTION

### Sunday, April 16
### AWARDS SESSION, Ballroom, 4 p.m.

**PhA President John C. Hood, Jr.,**
*residing*

**SENTATION of**

"50+" Certificates and Pins
Bowl of Hygeia Award
Don Blanton Award
Speaker of the House Certificates
M. B. Melvin Award
Presidential Awards

### DINNER AND OPENING SESSION

Ballroom - - - - 7 p.m.
*F. Alex McCrackin, Convention Chairman*

**LL TO ORDER**
John C. Hood, Jr.,
*NCPhA President*
Mrs. George Cocolas,
*Women's Auxiliary President*
L. D. Davidson,
*Traveling Men's Auxiliary President*

**VOCATION**—Julius Howard,
*Convention Co-Chairman*

**ELCOME**—Franklin E. Williams,
*President New Hanover Pharmaceutical Society*

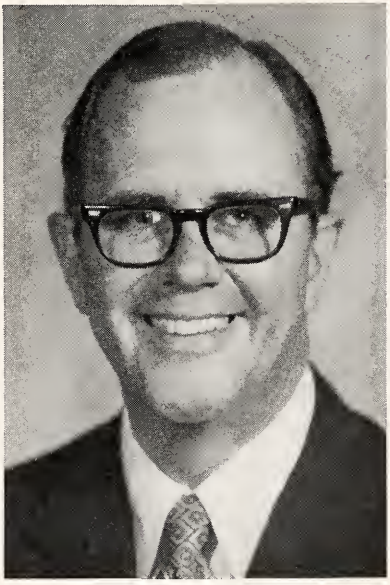
**EAKER**—Larry Willard,
*Humorist*

**NOUNCEMENT**—Pharmacist-of-the-Year

**JOURNMENT**



JOHN J. ADKIN



LARRY WILLARD

# APPRECIATION

The officers of the North Carolina Pharmaceutical Association join with the convent committees in extending their appreciation and gratitude to all persons and firms v contributed to the success of the 1972 annual convention of the N.C. Pharmaceuti Association and Affiliated Auxiliaries, including

ATLANTIC TOBACCO COMPANY—Auxiliary Luncheon on Tuesday

BELLAMY DRUG COMPANY—Auxiliary Coffee on Monday

COLORCRAFT, INC.—Official Convention Photographers

COCA-COLA—For the Pause That Refreshes

LANCE—Crackers-Cookies-Candy

NATIONAL PHARMACEUTICAL COUNCIL—Pharmacy Student attendance suppor

NEW HANOVER PHARMACEUTICAL SOCIETY—Hospitality Rooms at Timme Pl

OWENS-ILLINOIS GLASS COMPANY—Greens fees, Golf Tournament

TRAVELING MEN'S AUXILIARY—Floor Show & Dance on Tuesday night

WHOLESALE DRUGGISTS OF NORTH CAROLINA—Cocktail-Dance on Monday ni

YOUNG'S DRUG PRODUCTS COMPANY—Auxiliary Bus Transportation

## PLUS FINANCIAL SUPPORT FROM THESE OUTSTANDING FIRMS

- Burroughs Wellcome Company
- Ciba Pharmaceutical Company
- Eli Lilly & Company
- Geigy Pharmaceuticals
- Lederle Laboratories
- Mead Johnson Laboratories
- Menley & James Laboratories
- Merck, Sharp & Dohme
- Parke, Davis & Company
- Pfizer Inc.
- Robins, A. H. Company
- Roche Laboratories
- Schering Corporation
- E. R. Squibb & Sons
- Warner-Chilcott Laboratories
- Wyeth Laboratories

let's get down to brass tacks

# professional advertising and promotional assistance



For 126 years, the Henry B. Gilpin Company has been aiding pharmacists in the practice of their profession. At the outset, our services were comparatively simple but complete. Today they are more complex but still complete. One of these services—**so vital to a profitable pharmacy**—is promotion and advertising. When it comes to selling, come to Gilpin. We are prepared to provide you with an on-going advertising and promotional program. We also maintain the necessary stocks of promotional merchandise and in-store merchandising aids required for a successful program. Now is the time to nail down your profits with a "brass tacks" advertising plan tailored for you by the specialists at Gilpin.

1. **An experienced, pharmacy oriented sales force** trained to assist you in merchandising and store operations. In addition to their own experience, these men are prepared to immediately draw upon a wealth of experience in every phase of store operations which exist within the Gilpin company now.
2. **A comprehensive and up-to-date convalescent aids program.** Professional assistance is available to design a program to meet your space and inventory requirements and train appropriate personnel in your store to make this a profitable department.
3. **A complete sundries program** providing sundries departments and inventories designed specifically for your store, with a built-in provision for economical and reliable restocking of your shelves. Along with this, we maintain expanding stocks of new promotional sundries and programs for increasing traffic and sales.
4. **A professional planning and remodeling service** within our organization which includes complete service in floor design, fixture and installation.
5. **Professional help in site selection,** store development and in lease acquisition for desirable sites.
6. **Computerized inventory and billing systems.** This modern computerization also makes possible a wide range of additional data services including regular issuance of individual monthly reports of DACA drugs showing quantities and dates on which they were submitted.
7. **A financial service consultant** to service you on request.
8. **Professional Services Department.** A professional services department which provides you with vital assistance in the form of direct services and/or consultation in areas including: Medicare, Medicaid, third party payment programs, pharmaceutical inventory control, federal and state regulations, and many other areas.
9. **Two giant product shows each year:** in January featuring summer goods; in July featuring selections of fall and gift merchandise and emphasizing promotional sundries.
10. **An Accounts Receivable program.** A computerized system that knows pharmacists. The program handles your charge accounts and gives your customers a monthly statement showing all their deductible medical expenses, both for the current month and for the year to date. It also provides a monthly report on the aging of your accounts in the summary.
11. **Professional advertising and promotional assistance.** Our specialists in this area now provide on-going advertising and promotional programs for many of our customers and are available to assist you in this increasingly important area of your operation. With complete stocks and complete lines of merchandise provided with it, we are well qualified to provide the services required to nail down the profit dollars which you need and deserve from your business.

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1845-1970 125th ANNIVERSARY

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**Sirs:**
*I am interested in the following programs. Please have your representative contact me in this regard.*

_____

_____

Name_____

Name of Pharmacy_____

Address_____ Phone_____

City_____ State_____ Zip_____

## N.C.Ph.A. BUSINESS SESSION

### Monday, April 17, 9 a.m.
### John C. Hood, Jr., Presiding

**RITE OF THE ROSES**
W. A. West

**PRESIDENT'S ADDRESS**
John C. Hood, Jr.
*Don J. Miller, Presiding*

**THE N.C. PHARMACEUTICAL RESEARCH FOUNDATION**
Charles D. Blanton,
*President NCPRF*

**V.D.—The Pharmacist's Role in Education, Treatment, and Prevention**
John J. Adkin,
*District Sales Director, Young's Drug Products Corporation*

**COMMUNITY PHARMACY: WHERE THE ACTION IS**
Delbert D. Konnor, R.Ph.,
*Assistant to the Executive Secretary, National Association of Retail Druggists*

**PANEL: PHARMACEUTICAL EDUCATION AND ITS IMPACT ON THE PRACTICE OF PHARMACY.**
Panelists: William R. Adams, Jr.; George P. Hager, Donald J. Miller, Claude Paol

*ANNOUNCEMENTS*

*ADJOURNMENT*

## MONDAY AFTERNOON—"THE PHARMACIST RELAXES"

**Golf Tournament—Wilmington Municipal Golf Course**
*Greens fees by Owens-Illinois Glass Co.*

**Tour of Battleship—The USS North Carolina**

**Walking Tour of the City of Wilmington**

**Charter fishing**

**Tours of Orton and Airlie Plantations**
*Tour Details from Registration Desk*

## GENERAL CONVENTION INFORMATION

1. After 200 years the pharmacists of Wilmington have dug up Captain Kidd's strong box. It will be opened Sunday night, April 16. Key goes to a pre-registrant.

2. Instead of the usual floral decorative arrangements, this year potted azaleas will be used for this purpose—and given away during the last convention session. We expect to have a minimum of at least 20 top specimens that will be seeking a home.

3. The Dram Tree Room in Timme Plaza features beer and old time movies. This will appeal to some registrants who dislike a steady diet of Ovaltine.

4. We have some unusual prizes t year—see page 12—even a gold-plated e for the bird who has everything. T prizes will be given away at the NCP business session.

5. A visit to the Auxiliary's "Biza Bazaar" (Wilmington Room) will worthwhile. See what talented ladies have and incidentally, make a purcha

6. For convention registrant not stayi at Timme Plaza, the New Hanover Ph maceutical Society is providing two hos tality rooms—#416 and #418. Such an rangement is practical for one-day dri ins.

## N.C.Ph.A. BUSINESS SESSION
## Tuesday, April 18, 9 a.m.

**VOCATION**
**GGESTED GUIDELINES FOR THIRD-PARTY PAY PROGRAMS**
Rex A. Paramore,
*Committee Chairman*
**EPAYMENT—IMPACT ON PHARMACY IN THE 70's**
David Work,
*Assistant Dean, School of Pharmacy, University of North Carolina*
**R BUSINESS IS EVERYBODY'S BUSINESS**
Donald Wallis,
*Director of Marketing, Lederle Laboratories*
**W WHOLESALERS AND INDEPENDENT RETAILERS CAN HELP EACH OTHER CCEED**
Edward S. Albers, Jr.,
*President, Albers Drug Company*
**PhA DUES EVALUATION REPORT**
James L. Creech
*NOUNCEMENTS AND PRIZES—ADJOURNMENT*
**NCHEON**—12:30—Grand Ballroom
Vernon Trygstad, Speaker
*President, National Pharmaceutical Council*

## Tuesday, April 18, 2:30 p.m.

**E N.C. BOARD OF PHARMACY**—
H. C. McAllister,
*Secretary-Treasurer*
**E OFFICIAL BUSINESS OF THE NCPhA:**
Continuing Education—
Claude Paoloni,
*Chairman*
Public Health and Welfare—
Donald J. Miller,
*Chairman*
Mental Health—
George P. Hager,
*Chairman*
Employer/Employee Relations—
Eugene W. Hackney,
*Chairman*
Legislation—
W. H. Randall,
*Chairman*
Public Relations—
Frank F. Yarborough,
*Chairman*
**PORT OF THE SECRETARY-TREASURER**—
W. J. Smith
**ECIAL PROJECTS OF THE NCPhA:**
The Consolidated Pharmacy Fund—
Robert B. Hall,
*Chairman*
The Institute of Pharmacy/Endowment Fund—
B. Cade Brooks,
*Chairman*
**E RESOLVE**—
W. Whitaker Moose,
*Chairman of the Resolutions Committee*
**PORT OF THE TIME AND PLACE COMMITTEE**
**PORT OF THE NOMINATING COMMITTEE**—
W. Dorsey Welch,
*Chairman*
**STALLATION OF OFFICERS**
*NNOUNCEMENTS*
*DJOURNMENT*

## SOME OF THE CONVENTION PRIZES

1. Uncirculated 40% silver Eisenhower Dollar Coin
2. "
3. "
4. "
5. "
6. U.S. Silver Dollar Set (1896 and 1922)
7. U.S. Silver Half-Dollar Set (1895 and others)
8. U.S. Quarter Set (1899 and others)
9. U.S. Dime Set (1899 and others)
10. U.S. Nickel Set (1910 and others)
11. Indian Head Penny Set (1900 and others)
12. Antique Coin Set
13. Last Year Silver Coins
14. 1915 Half Dollar
15. 1880 Unused Silver Dollar
16. 1898 Silver Dollar

17-18-19-20-21
Eli Lilly Merchandise Certificates—Value $10 each
22 thru 47

All Purpose Fishing Lure Set (stream tested spinners, spoons, plugs, etc. in a compartmentized pocket size lure box).

48. Money Paperweight. "100" bundle of bills
49. For the bird who has everything (goldplated egg)
50. $100 rug

plus pharmaceutical clocks, mortars and pestles, pharmacy pen sets, etc.

## BOWL OF HYGEIA AWARD RECIPIENTS FOR OUTSTANDING COMMUNITY SERVICE

Presented annually by A. H. Robins Company
1959—Harold Vann Day, Spruce Pine
1960—Ralph P. Rogers, Jr., Durham
1961—William H. Randall, Lillington
1962—Charles D. Blanton, Jr., Kings Mt.
1963—David R. David, Williamston
1964—John T. Henley, Hope Mills
1965—Jesse Miller Pike, Concord
1966—John E. Mills, Mount Airy
1967—W. Whitaker Moose, Mt. Pleasant
1968—Roger H. Sloop, Rural Hall
1969—Thomas R. Burgiss, Sparta
1970—Mrs. Marsha H. Brewer, Pink Hill
1971—Edwin R. Fuller, Salisbury

The 1972 recipient will be announced on April 16 at the NCPhA Awards Session, Timm Plaza, Wilmington

# NORTH CAROLINA PHARMACEUTICAL ASSOCIATION 1972 CONVENTION COMMITTEES

**F. Alex McCrackin, Co-Chairman**
**Julius Howard, Co-Chairman**

### EXECUTIVE COMMITTEE

J. C. Bullock, Jr.
Gerald K. Harrington
W. E. Hickmon
Julius Howard
F. Alex McCrackin
Morris E. Merritt
J. Neil Pharr
George W. Turner

### REGISTRATION COMMITTEE

W. E. Hickmon, Chairman
Walter P. Keziah, Jr.
John W. Polk
Charles M. Watson

### GREETERS

Morris E. Merritt, Chairman
Raymond Creekmore
Larry K. Hovis
Michael M. Morris
William D. Roycroft

### SPEAKERS

J. C. Bullock, Jr., Chairman
Henry W. Green
J. M. Hall, Jr.
Guy O. Tripp
Hobart G. Whaley

### MEMBERSHIP COMMITTEE

Gerald K. Harrington, Chairman
W. L. Hickmon

### DECORATIONS COMMITTEE

J. Neil Pharr, Chairman
R. E. Carter, Jr.
Angela C. Pharr
Franklin E. Williams

### WELCOME COMMITTEE

George W. Turner, Chairman
Felma Lynn Bass
Robert E. Bishop
H. E. Henriksen
V. J. Lindenschmidt
Paul L. McDaniel
A. G. Millican
W. A. Morton, Sr.
Joseph Nemargut
E. Reid Toms
M. E. Underwood
Mark K. Weaver




FRITO-LAY
MR.
Magic

## THE TRAVELING MEN'S AUXILIARY
## of the
## NORTH CAROLINA PHARMACEUTICAL ASSOCIATION

PRESENTS

### Tops in Entertainment

**SAM D. BUNDY**, Master of Ceremonies
Noted After Dinner Speaker and Comedian
**"Mr. Magic" (Harry Collins)**
Veteran Top-Flight Professional Magician
**GRAND BALLROOM, TIMME PLAZA**
Tuesday, April 18, 8:00 P.M.

**DANCE**
**GRAND BALLROOM, TIMME PLAZA**
9:00 P.M.
Ed Tuberville and Orchestra

**This show is sponsored by the Traveling Men's Auxiliary of the N.C. Pharmaceutical Association for the entertainment of the registrants and guests, 92nd Annual Meeting of the NCPhA & Affiliated Auxiliaries. J. R. Case, TMA Entertainment Chairman.**

OFFICERS

L. D. Davidson, Sr., President.....The Pfeiffer Co.
Zack W. Lyon, Vice-President.....Peabody Drug Co.
L. M. McCombs, Secretary-Treasurer.....Eli Lilly & Co.
C. H. Smith, Assistant Secretary-Treasurer.....Drug Package Co.

BOARD OF GOVERNORS

C. Rush Hamrick, Jr., 5 years.....Kendall Drug Co.
Charles Harold Daniels, 4 years.....Miles Laboratories
W. H. Worley, Jr., 3 years.....Dr. T. C. Smith Co.
Hugh Sconyers, 2 years.....Hollingsworth Candy Co.
Tom Sanders, 1 year.....W. H. King Drug Co.

## PROGRAM

### SUNDAY, APRIL 16
**(All events at Timme Plaza unless otherwise noted.)**

1:00 p.m.—Registration. Upper Lobby
4:00 p.m.—Awards Session. Grand Ballroom
7:00 p.m.—Dinner and Opening Session of General Convention

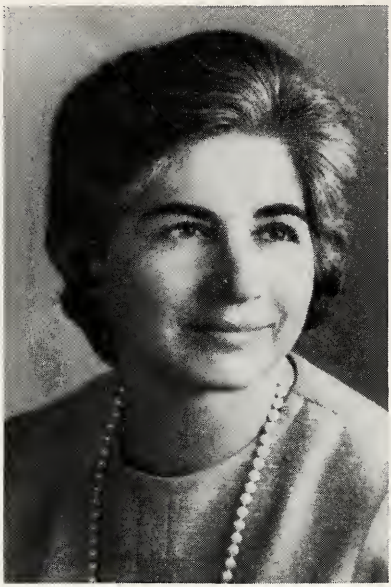
### MONDAY, APRIL 17

1:00 p.m.—Golf Tournament at Wilmington Municipal Golf Course
Greens Fees by Owens-Illinois
Charter Fishing
6:30 p.m. to 8:30 p.m.—Cocktail-Dance. Grand Ballroom
Music by Dixieland Band
Sponsored by Wholesale Druggists of North Carolina

### TUESDAY, APRIL 18

1:30 p.m.—Annual TMA Business Session—Grand Ballroom A
8:00 p.m.—TMA-sponsored Floor Show—Grand Ballroom
9:00 p.m.—TMA-sponsored Dance—Grand Ballroom

**Golf Tournament at Wilmington Municipal Golf Course. Tee off beginning at 1 P.M., Monday, April 17. Greens fees courtesy of Owens-Illinois. Winners in three divisions will have their names inscribed on plaques on display at Institute of Pharmacy. R. E. (Bob) Doriot & Alex McCrackin, Tournament Chairmen.**



Mrs. George H. Cocolas

# JOIN US AT THE CONVENTION IN WILMINGTON

Spring is almost here and it won't be long until everyone will be packing for a delightful trip to Wilmington. The city will be bedecked in its finest array of color and the thousands of azaleas, for which Wilmington is famous, will be in bloom for us to behold and enjoy. The beautiful Timme Plaza Motor Inn, which overlooks the Cape Fear River in the heart of downtown Wilmington, will be the setting for Convention Headquarters.

Naval personnel aboard the Battleship USS North Carolina are scrubbing the decks and readying the ship for inspection by members of the Auxiliary on Monday, April 17th. Coffee will be served in the Galley of the ship at 11 a.m. after a short charter bus ride from the Timme Plaza starting at 9:30 and a tour of the Battleship. Comfortable clothes such as slacks, scarf, and sneakers are strongly recommended.

On Tuesday, April 18th, we will start the morning with coffee at 9 a.m. followed by the Annual Business Session at 9:30. Outstanding prizes have been obtained by the Convention Committee and will be presented during this session to some lucky ladies in attendance. At 11:30 we will board buses for the first leg of a trip to Orton Plantation where we will tour the beautiful flowering gardens. Then we will be whisked away to Old Brunswick Town to enjoy a picnic luncheon before touring the historic landmark. Again, your casual clothes are recommended.

Starting at 2 o'clock Sunday afternoon you will have the opportunity to browse through the "Bizarre" Bazaar which will be located right off the main lobby in the Wilmington Room. Here you will have a chance to enjoy a cup of coffee while viewing and purchasing items on display. These were sent to us by Auxiliary members from all areas of the state and range from stuffed animals and baby booties to a 7½ foot UNC pennant. In the White Elephant and Treasure corner you may find the one item you've been searching for for a long time.

The Wilmington Convention Committees are hard at work to make your visit to their city especially enjoyable. Mrs. V. J. Lindenschmidt is serving as Convention Chairman for the ladies, Mrs. Hobart Whaley is Co-Chairman. Publicity is being handled by Mrs. W. L. Hickmon, Prizes by Mrs. Leslie Collins, Transportation by Mrs. Lindsay Odom, Decorations by Mrs. Franklin Williams. Mrs. John Bullock is serving as Hospitality Chairman, and Mrs. Paul McDaniel is handling Favors. Mrs. Julius Howard is Wilmington chairman for the bazaar. Pages serving during the convention will be directed by Mrs. Charles Watson of Wilmington, Chief Page: Kathy Cocolas of Chapel Hill, Delwood West of Roseboro, Karen Whaley, Kathy Williams, Kathy Carter, Sheryl Bullock, and Amy Odom of Wilmington.

Come and join us at the convention in Wilmington—we'll be looking for you.

## CONVENTION WHOLESALER PARTY TO FEATURE DIXIELAND MUSIC

A Cocktail-Dance, hosted by the drug wholesalers of North Carolina, will feature Hors D'ouevres, other refreshments, and Dixieland Music! W. F. Elmore, manager of Bellamy Drug Company, is serving as chairman for this Monday evening event. All North Carolina drug wholesalers are underwriting the financing.

The Dixieland Society of the lower Cape Fear, who will furnish the entertainment, is a 7-piece Dixieland band founded in 1957. None of the members makes his living from music and thus when the group accepts an engagement they usually have as much fun playing as the audience has in listening and dancing to their music.

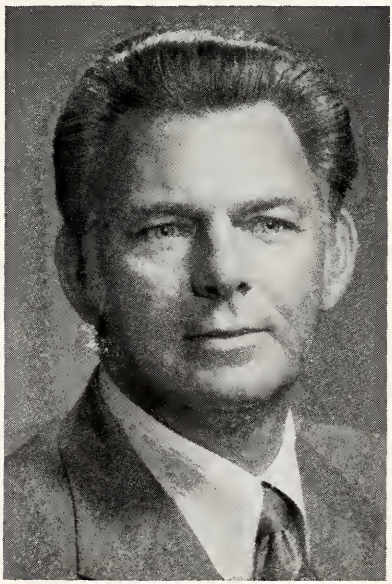
The vocations of the members range from physician, dentist, airline captain, revenue agent—to sales and production managers. But they all have one thing in common—the enjoyment of producing good happy Dixieland Music.

In the past two years the DSLCF has played concerts with such jazz greats as Art Hodes, "Wild Bill" Davison, Lou McGarity, "Pee Wee" Erwin, Ernie Carson, and Charlie Bornemann. They have also cut a stereo LP album.

Those attending this Monday evening Wholesaler Night will find this a party to remember.



W. F. Elmore



James R. Case




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This policy reflects Roche interest in the general problems of pharmacy management, as well as the pharmacist-doctor, pharmacist-patient and pharmacist-community relations. There are many of your colleagues at Roche—practical professionals in various management positions—who help make the policies and provide the services that help you meet the challenge of pharmacy today.

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## ZEBULON DRUG TO OCCUPY NEW BUILDING

Construction is underway in Zebulon of a new 4000 square foot building as the new home for Zebulon Drug Company. The new building is being constructed on the corner of Sycamore Street and Arendell Avenue and there will be ample parking adjacent to the drug company.

For more than fifty years Zebulon Drug Company was operated by the late E. C. Daniel. In 1968 on the death of Mr. Daniel, G. Haywood Jones and Herbert (Bill) Perry, then minority stockholders, became sole owners of the pharmacy.

Mr. Jones, a graduate of the UNC School of Pharmacy, has been associated with the firm since 1939. Mr. Perry, following military service in WW II, was employed by Zebulon Drug and later he assumed part ownership of the pharmacy.

Formal dedication of the new pharmacy location is expected in the late spring. The building formerly occupied by Zebulon Drug Company is being taken over thru an expansion of an adjacent hardware firm.



**G. Haywood Jones (left) and Bill Perry turn first spadefull of earth for new home for Zebulon Drug Co.**

## NCPhA EXECUTIVE COMMITTEE ACTION

The NCPhA Executive Committee, meeting in Chapel Hill on February 15, took the following action:

(1) Reviewed Association's financial report for 1971 which is being audited by William Inman, CPA.

(2) Received details of Revco complaint re action filed in Wake County Superior Court.

(3) Selected 1972 recipients (a) Pharmacist of the year; (b) Bowl of Hygeia and (c) Don Blanton Award.

(4) Received report of Medicaid Workshops sponsored by the State Department of Social Services.

(5) Discussed NCPhA Convention Plans and authorized business/entertainment programs.

(6) Discussed member shift from employer/employee category to employee/employer category with loss of dues income to NCPhA. Scheduled discussion on subject at Wilmington Convention in April.

(7) Endorsed new "Pension Plan" to be made available on an optional basis to NCPhA members by Washington National Insurance Company.

Members present: John C. Hood, Jr., who presided; B. Cade Brooks, Thomas R. Burgiss, James L. Creech, Donald J. Miller, W. Whitaker Moose, Roger Sloop, Frank Yarborough and W. J. Smith, Secretary.

Members-elect present: Donald Chapman, Marion Edmonds and Joe Tunstall.

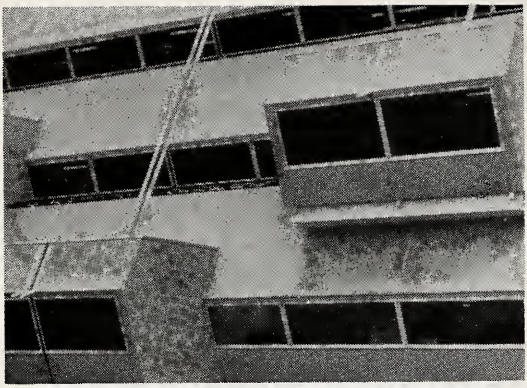

## FOR SALE

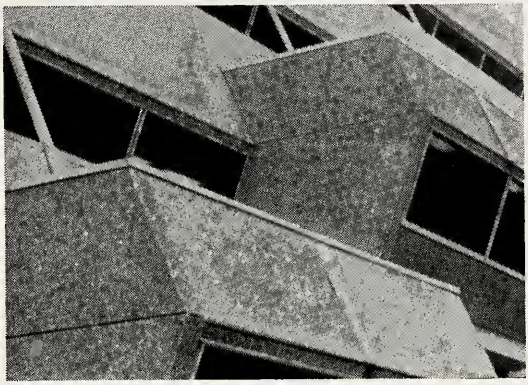
**Two self service discount drug stores. Shopping center locations. Reasonable. Top locations and favorable leases. Eastern N.C. City of 65,000. Owner wishes to retire. Write: Box RF-3, Carolina Journal of Pharmacy, Box 151, Chapel Hill, N.C. 27514.**

## WANTED TO BUY

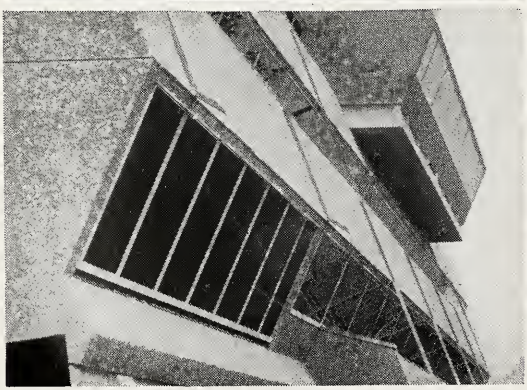
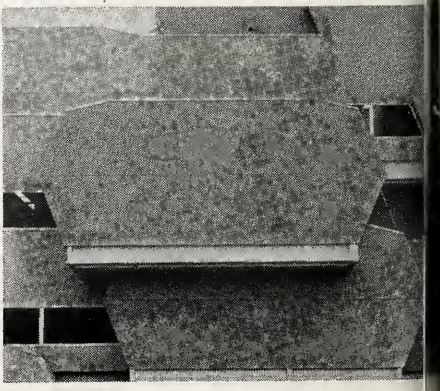
**Pharmacist desires to buy established drug store. Reply Box MJ-3.**

**Pharmacist (hospital & community pharmacy experience) availible for employment in the Chapel Hill area from May to September. Call or write the NCPhA office for further information. GMS-3.**

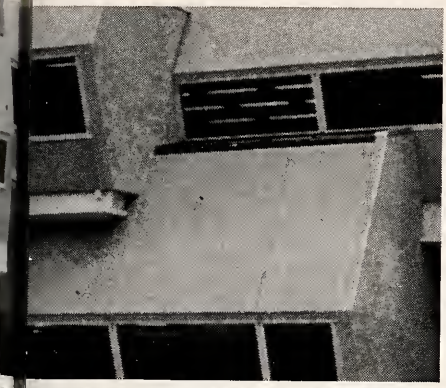






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# TAR HEEL DIGEST

*REENSBORO*—William P. Brewer, exec-ive vice-president of sales for Justice rug Company, is serving as a judge for the ecretary of the Year contest, sponsored the O. Henry Chapter, National Securities ssociation. Mr. Brewer is current chapter oss of the Year.

*RYON*—Ellis Fincher, owner of Tryon harmacy, has been elected to the presidency the Tryon Chamber of Commerce. Mr. incher has served as president of the ions Club, chairman of the Board of eacons of the First Baptist Church, and efore moving to Tryon had served as eputy district governor of Lions Inter-ational.

*ARY*—Bob Gordon, operator of Gordon's harmacy, and four other business and vic leaders of Cary filed an application ith the Comptroller of the Currency to ganize a new national bank, to be known s Capitol National Bank. Mr. Gordon rves on Cary's Board of Adjustments and the town's Business and Professional ay's chairman for the Heart Fund.

*UQUAY-VARINA*—Albert S. Clay, presi-ent of the Fuquay-Varina Pharmacy, has nnounced the opening of a Walgreen Drug tore in Tarboro. Mr. Clay, who opened the arina Pharmacy in 1964, is a past-presi-ent of the Wake County Pharmaceutical ssociation.

*ACKSONVILLE*—Wendell Harper, who wns and operates College Street Pharmacy f Jacksonville, has been appointed to the nslow County Board of Commissioners. Mr. Harper has lived in Onslow County since 1965.

*WALLACE*—Lloyd Milton Whaley, owner of Wallace Drug Company, has been elected vice-president of the Duplin County Board of Health.

*WILSON*—Dr. Edgar T. Beddingfield, Jr. has been named to the N.C. Board of Social Services. Dr. Beddingfield, who practices in Wilson, graduated from the UNC School of Pharmacy before going to Harvard for his medical training.

*YOUNGSVILLE*—Ann Kannon of Franklinton has established a pharmacy at Youngsville, located in the remodeled Pearce Building. Youngsville had been without a drug store for several years.

*SANFORD*—Mrs. Ann Brooks Womack is now associated with Lee Drug Store of Sanford. Her husband is completing his final year at the UNC School of Pharmacy. She is a 1971 graduate.

*ASHEVILLE*—B. L. Pinner of Asheville, who has recently completed thirty-nine years in the drug business, was the subject of a news story in the Enka-Candler Record. His pharmacy has been located in West Asheville on the corner of Haywood Road and Dorchester since 1941, moving there from a downtown Asheville location. Mr. Pinner is a past-president of the Junior Chamber of Commerce and of the Cosmic Club, and a member of the Board of Directors of the West Asheville Business Association.

*WINSTON-SALEM*—Thieves smashed a hole in the roof of Gordon Manor Pharmacy on February 9, broke into a large safe and took about $1,500. Thirty watches were also taken from a counter.

*THOMASVILLE*—Joe D. Greeson, manager of Mann Drug Store No. 1, was elected recently to serve on the Davidson County Board of Health for a four-year term. He succeeds Frank Murr, who retired after serving 12 years on the board.

*ANGIER*—Irvin J. Pruett, a member of the Executive Council of Harnett County Council on Alcoholism and Drug Abuse, was a guest speaker at the February 21 meeting of the Ambassador Extension Homemakers Club.

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# STATE BOARD OF PHARMACY

**Members—David D. Claytor, Greensboro; Harold V. Day, Spruce Pine; C. E. Page, Jr., Henderson; Jesse M. Pike, Concord; W. H. Randall, Lillington; H. C. McAllister, Secy.-Treas., Box 471, Chapel Hill, N. C.**

## NEW PHARMACIES

Scottie Stores Pharmacy, 226 East Main Street, Ahoskie. Al Benthall, pharmacist-manager.

Revco Discount Drug Center, 110 Park Lane, Rutherfordton. Gene Dutton, pharmacist-manager.

T. E. Holding & Company, North Hills Shopping Center, Hillsborough. William Burch, pharmacist-manager. T. E. Holding, III, owner.

Eckerd Drug Store, Vinyard Plaza, Winston-Salem. James A. Hathcock, Jr., pharmacist-manager.

Eckerd Drugs, Oak Park Shopping Center, Raleigh. George William Browning, pharmacist-manager.

## CHANGE IN OWNERSHIP

Walker's Drug Store, 225 Hawthorne Lane, Charlotte. Lucille Horner, pharmacist-manager. Dan Lemelin and A. L. Artemes, owners.

Walker's Drug Store, 332 North Tryon Street, Charlotte. Dan L. Lemelin, pharmacist-manager. Dan Lemelin and A. L. Artemes, owners.

Wes-Mor Pharmacy, Inc., Wes-Mor Shopping Center, Morganton. James W. Powers, owner and pharmacist-manager. Successor to Miller's Pharmacy.

White Cross Drug, 1200 Broad Street, Durham. Oscar Umstead, pharmacist-manager. Successor to Professional Pharmacy.

Caddell's Drug Store, N. Main Street, Oakboro. Benjamin C. Caddell, Jr., owner and pharmacist-manager. Successor to Pike's Drug Store.

## HOSPITAL PHARMACIES

. Murdoch Center Pharmacy, Butner, N.C. Hunter Kelly, pharmacist-manager.

. Hickory Memorial Hospital Pharmacy, 219 N. Center Street, Hickory. James Suarez, pharmacist-manager.

| | Mountain | Piedmont | Coastal | Totals for North Carolina |
|---|---|---|---|---|
| Limited Service Permits | 46 | 27 | 26 | 99 |
| Hospital Pharmacies | 21 | 25 | 17 | 63 |
| Community Pharmacies | 372 | 389 | 290 | 1,051 |
| Permits Issued | 439 | 441 | 333 | 1,213 |
| Counties per area | 35 | 26 | 39 | 100 |
| Population of area | 1,735,125 | 1,761,976 | 1,584,958 | 5,082,059 |

Compiled by F. Randolph Jones, Chapel Hill

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- - - - *since 1885*

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The SEEMAN PRINTERY
of DURHAM, NORTH CAROLINA

## CERTIFIED MSR

Following the successful completion a course designating the graduates "Certified Medical Representatives," following A. H. Robbins' MSRs and th wives spent the week of February 27 Bermuda:

Jim Paris of Aberdeen, Roy Moss a Norm Schellenger of Charlotte and D Basto of Winston-Salem.

## PHARMACIST PROMOTES ALCOHOLISM EDUCATION PROGRAM

As a member of the Wayne County A Board, Pharmacist Wyatt Y. Whitley Fremont has encouraged local progra on alcoholism education in the schools the county.

Mainly from Pharmacist Whitley's effo high school seniors can win up to $1,5 in scholarships or cash through a spec essay contest on, "alcohol and alcoholism

Recently, the Wayne ABC Board vested $920 in the purchase of books to placed in all local public and school librar for use by students as resource materia

Some years ago Mr. Whitley sold t Fremont Pharmacy to Jesse S. Stewa and since that time he has worked pa time as a relief pharmacist.

## NEWS BRIEFS

*HICKORY*—James S. O'Daniel has join Mann's Drug Store No. 2, Springs Ro Shopping Center. He has been associat with Mann's of Lenoir for the past ye

*TAYLORSVILLE*—Peoples Drug Store h been named the recipient of the first pla award in the Taylorsville Woman's Cl "Business for Beauty" contest.

*HENDERSON*—White Cross Stores, I has purchased Parker Rexall Drug Sto and will remodel the pharmacy. Walter Pa ker will continue as pharmacist with Whi Cross.

*CHARLOTTE*—Nearby Mint Hill Pharma was robbed of cash, 400 syringes, 50 pock knives and a large quantity of drugs in breakin at the pharmacy on February 1.

## ONE PRESCRIPTION ORDER PER BLANK

convenience or for other reasons, physicians sometimes write more than one pre-ption on a single prescription blank. While this procedure may be efficient, it creates blems for the pharmacists who dispense the prescriptions.

ler the Federal and State Controlled Substances Acts pharmacists are required to file scription orders they fill according to the schedule on which a given drug is classed. quently when more than one drug is ordered on a single blank the drugs will be in erent classes requiring them to be filed on separate files. Such a situation often requires e consuming copying and cross-referencing in order to meet the requirements of the law.

ddition to the record keeping problem there is frequently confusion with regard to the per application of refill instructions that either necessitates a call to the prescriber or aps the patient getting a particular medication beyond that which was intended.

h of the problems identified above can be easily solved if physicians would order only drug per prescription blank. All prescribers are urged to follow this practice.

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e: The North Carolina Drug Authority is preparing general instructions for implementing North Carolina Controlled Substances Act in North Carolina. As a result of the Seminar Chapel Hill on February 16, the "1 Rx per Blank" copy reproduced above has been mmended to the authority for inclusion in the instructions. Also, this is being brought he attention of the State Medical Society.

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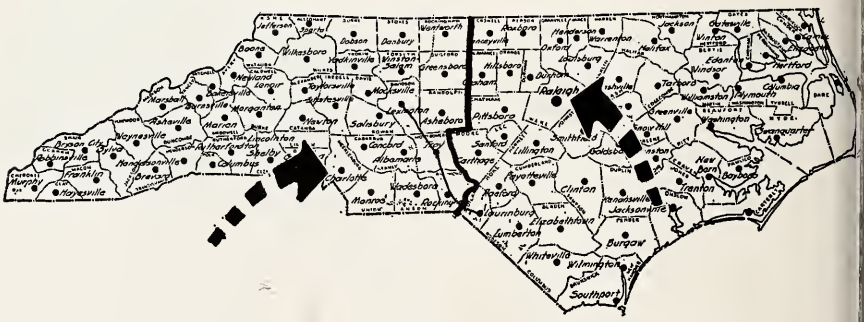
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## JOHN MITCHENER: CANDIDATE FOR GENERAL ASSEMBLY

John A. Mitchener, Jr. of Edenton has announced that he will be a candidate in the May 6 Democratic primary for nomination to the General Assembly from the new First House District.

Mitchener declined to seek reelection as Mayor of Edenton in May 1969, after serving in that capacity for ten years. He served eight years prior to that as a Town Councilman. During his tenure as Mayor he became active in the N.C. League of Municipalities, serving on the Board, as vice-president, and later as president.

Mitchener was chairman of the Albemarle Area Planning Commission which produced and published "A Region In Transition—The General Development plan for the Albemarle Area." This regional plan is considered by authorities to be the most exhaustive and complete study of its type ever made.

Mitchener, 57, has been a lifelong Democrat and resident of Northeastern North Carolina. While attending the UNC School of Pharmacy, he was voted into Rho Chi. He is married to the former Nancy Pike of Concord, who is also a pharmacist.

The Mitcheners have three sons: John III, a pharmacist who is associated with his parents in Mitchener's Pharmacy; Joe, a professor in the Chemistry Department at Mississippi State University; and Bill, a senior in the UNC School of Pharmacy.

## WOODARD FILES

Pharmacist Barney Paul Woodard of Princeton is a candidate for the General Assembly (House) from the 14th House District.

Mr. Woodard served in the House in 1966. He is active in Johnson County, serving in a number of elective and appointive posts. He has operated Woodard Drug Store in Princeton for thirty years.

## CANDIDATES

Wendell Harper, Jacksonville. Candidate to succeed himself as a member of the Onslow Board of Commissioners.

Herbert McKeithan of Laurinburg. Candidate for re-election to the Laurinburg-Scotland County Board of Education. He is completing a four-year term.

- Harold A. Bolick, a pharmacist with the Hudson Drug Company, is a candidate for the Caldwell County Board of Education.

- John H. Myhre, staff pharmacist at Rex Hospital and president of the Wake County Pharmaceutical Association, has filed as a candidate for the Wake Board of Education.

- C. T. Oakley, Jr. of Roxboro is in the race for membership on the Person County Board of Commissioners.

## TATE FILES FOR STATE SENATE

Earl H. Tate of Lenoir, who served in the N.C. House of Representatives for several terms, is a Democratic candidate for the Senate from the 24th district, which includes Caldwell, Burke, Avery, Mitchell, Watauga and Wilkes County.

Mr. Tate is a past president of the N.C. Pharmaceutical Association and currently a member of the organization's executive committee. He is president and manager of the Lenoir Drug Company.

Commenting on his candidacy for the state post, Mr. Tate said, "I have reached the decision to seek election to the N.C. Senate at the urging of many friends in the six counties who believe that my record of public service has been a good one."

Included in Mr. Tate's broadly based service record is one unmatched in Pharmacy—24 consecutive years as mayor of Lenoir.

# The NCPhA-Endorsed Insurance Plan Which Merit Member Participation

## DISABILITY INCOME PLAN

BASIC PLAN: Accident Total Disability — Lifetime
Sickness Total Disability — Two Years

EXTENDED PLAN: Accident Total Disability — Lifetime
Sickness Total Disability — Five Years

## MAJOR MEDICAL EXPENSE PLAN

PLAN I: $18,000 Maximum Benefit including $30 Daily Room Lim
PLAN II: $30,000 Maximum Benefit including $50 Daily Room Lim

## TERM LIFE PLAN

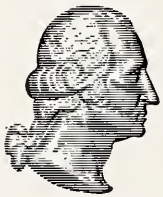
Up to $20,000 For Members
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## YOUNG MAN OF THE YEAR

A 1964 graduate of the UNC School of harmacy—John Marshall Pinnix III of ernersville—has been named "Man of the ear" by the Kernersville Jaycees.

Pinnix is a member of the Kernersville oard of Alderman, mayor pro tem of the wn and involved in numerous organizations d improvement projects.

The Pinnix Pharmacy is one of the dest in the state.

## CONTRIBUTES 1% OF SALES

Blue Ridge Pharmacy of North Wilkesoro contributes 1% of any purchase to any urch or charity designated by the customer.

Customer designates preferred church/ arity on sales slip and at intervals e pharmacy mails checks direct. In a cent mailing, 123 checks were mailed cluding 91 to various churches.

## HOWSAM ELECTED

Peter S. Howsam, vice president-marting, has been elected a member of the oard of Directors of Burroughs Wellcome mpany.

Howsam came to BW in 1970. He is sponsible for all sales, advertising and arketing activities of the company.

He received his Bachelor of Commerce egree from the University of British Columa and his Master of Business Administraon degree from Harvard Business School.

## INCORPORATORS OF NEW NATIONAL BANK INCLUDES CARY PHARMACIST GORDON

Cary pharmacist Bob Gordon and four ther business and civic leaders have filed n application with the Comptroller of the urrency to organize a new national bank, be known as Capitol National Bank.

A unique aspect of the application is the ffiliation of United Carolina bankshares (UCB), North Carolina's only multi-bank olding company. UCB will have a substantial interest in the new bank although a majority of the new bank's stocks will be locally owned.

Gordon, a graduate of the UNC School of Pharmacy, recently opened a pharmacy in Cary. Prior to that he had been associated with Ashworth Drug Store.

## NOTICE

The North Carolina Board of Pharmacy will meet in Chapel Hill on Tuesday, April 11, for transaction of business. Normally the Board meets on the third Tuesday of each month but on April 18 Board members will be in Wilmington for the 92nd Annual Meeting of the NCPhA & Affiliated Auxiliaries.

## DATE OF FALL BOARD EXAMS CHANGED

Due to changes in the School of Pharmacy's calendar, it has been necessary to change the dates of the Fall Board examinations from the usual September date to

## AUGUST 15-16, 1972

As usual, applications for the examinations should be filed 30 days before the date of the exams. It is anticipated more than 150 candidates will be present for the August exams.

## RE: LEAVING CONTROLLED SUBSTANCES UNATTENDED IN FRONT OF STORES

On March 1, 1972 new NCDA and BNDD regulations became effective. Included in the new regulations were new security requirements for practitioners and nonpractitioners. Leaving controlled substances unattended in front of stores shall not be acceptable. The new rule states, "When controlled substances are distributed by nonpractitioners through agents, the registrant is responsible for providing and requiring adequate security to guard against theft or diversion while the substances are being stored or handled by the agent."

## VENDOR PAYMENTS BY THE STATE DEPARTMENT OF SOCIAL SERVICES

| | *January* | | *July 1971-Jan. 31, 1972* | |
|---|---|---|---|---|
| *Service* | *Occasions* | *Amount* | *Occasions* | *Amount* |
| Pharmacy | 329,950 | $1,528,540 | 2,171,010 | $9,897,126 |

## NORTH EASTERN ELECTS BATTEN

The North Eastern Carolina Pharmaceutical Society held its February meeting at the Roanoke Country Club in Williamston with President Gerald May of Washington, presiding.

Twenty-five members and two guests enjoyed a steak dinner before the business meeting.

The following members of the Society were elected to serve as officers for 1972: President: Welch M. Batten, Williamston; Vice President: Bud O'Neal, Belhaven; Secretary and Treasurer: J. A. Mitchener, III, Edenton.

Charles Dunn, Director of the SBI, presented a most interesting talk on the drug problem in North Carolina. Mr. Dunn stated that he felt that the drug industry had done too good a job selling our country on taking drugs for every need, but not enough on the bad effects if these drugs are taken improperly.

## BURKE PHARMACEUTICAL SOCIETY

Reported by C. Brooks Harrell
Vice President

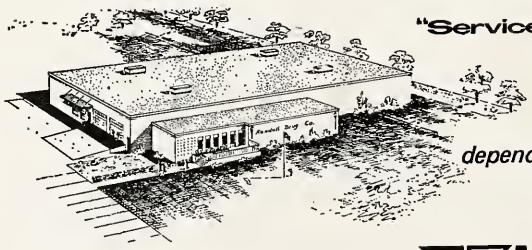
With Charles Davis presiding, the Burke Pharmaceutical Society held its February meeting at 7:30 P.M. February 17 at Mom 'n Pops Ham House in Drexel.

In the business session, Jim Pow suggested for a future meeting we inv a representative of the N.C. Medicaid of to explain the program to us and expl the pharmacist's responsibilities to Medicaid program. Brooks Harrell repor on his conversation with Mr. Roland Stu Executive Director of the Appalac Regional Health Planning Council. learned that the Council was eager to plain their functions to the Burke Ph maceutical Society and welcomed any p ticipation from the group. It was deci to invite Mr. Stump to a future meeting educate us concerning the scope and fu tions of the Appalachia Council.

For the program, Mr. W. E. (Pe Roye, Assistant Administrator of Gr Hospital, spoke concerning the concepts a design behind the new Grace Hospital. also reported on the present status of c struction of new Grace.

## BUNCOMBE COUNTY PHARMACEUTICAL SOCIETY

Recently installed officers of the B combe County Pharmaceutical Society clude William F. Horton, president; J P. Stamatisdes, secretary; Harry J. Do treasurer; William T. Sisk, vice-presid Roger Y. Spittle, Phillip F. Crouch, Stephen Roberts will also serve on Executive Committee.



"Service In Wholesale Quantities"

*Every modern ingredient for rendering prompt, dependable service to the druggists of Western Carolina*

C. RUSH HAMRICK, JR.
*President*

GORDON G. HAMRICK
*Vice President*

KENDALL DRUG COMPANY
SHELBY, N.C.

## YOUNGS DRUG EXPECTS PHARMACISTS IN 40 STATES WILL CONDUCT FULL-SCALE V.D. "AWARENESS" DRIVES

By the end of this year, organized armacy in 40 or more states will have nducted full-scale "prevention and aware-ss" campaigns against venereal disease, d will be committed to continuing activi-s for V.D. education . . . prevention and eatment.

Making this prediction, Youngs Drug oducts Corporation disclosed that it has eady served as "active, on-the-scene co-rtner" with state pharmaceutical associa-ns on 24 drives already carried on or thorized during 1972. The Company plans put time . . . manpower and V.D. informa-nal material into an estimated 15 or re new campaigns this year.

John C. MacFarlane, Company President, id that the bumper crop of pharmacy ntered "awareness" projects—unprece-nted in the profession's history, sprang large measure from pharmacy's own cision to become involved. This decision s made a year ago at a national con-ntion of pharmaceutical association execu-e secretaries in San Francisco.

To help implement and organize the state ti V.D. drives, Youngs Drug at the same eting pledged its aid. The Company is a ading manufacturer of prophylactics. . . ndoms used by the male for both con-aceptive and venereal disease prevention. he Company said that pharmacists in lifornia, Colorado, Delaware, Florida, awaii, Illinois, Maryland, Michigan, New rsey, New York, Ohio, Oregon, Penn-lvania, Tennessee and Washington; also ew York City and Washington, D.C., have nducted V.D. "awareness and prevention" forts . . . with Youngs Drug as collab-ator.

Massachusetts, South Carolina, North arolina, Connecticut, Iowa, Virginia, Min-sota and Wyoming have authorized cam-aigns and press conferences to kick them f.

Virtually all of the campaigns thus far ere launched with a press conference in ate capitols; all but a few were given full support of state departments of health, with Governors issuing formal proclamations soliciting support of the programs.

Young's Drug's back-up help, said Mr. MacFarlane, included assistance in staging the press meetings; local newspaper advertising giving facts about V.D.'s symptoms and its seriousness . . . especially plotted trend charts to show rates of increase and locations of greatest incidence . . . distribution, mostly through pharmacies, of the Company's pamphlet, "PLAIN TALK ABOUT VENEREAL DISEASE." By now the latter has gone over 6,000,000 in numbers of copies distributed across the nation.

Total impact of the pharmacy-centered awareness drives in the last year, said Mr. MacFarlane, has been "beyond expectations." "It is acknowledged," he said, "that pharmacy's efforts since last January represent by far the largest informational job ever carried on in respect to venereal disease. All the press conferences made important news in all media. In many of the events, radio and television carried the facts and the grim warnings on both news and public affairs programs. The material given to the media and to educators and opinion leaders has spurred new interest in such important developments as open display of prophylactics . . . unimpeded sale of prophylactics to minors . . . organized instruction in the facts about V.D. at both secondary school and college levels . . . and frank and open discussion of prevention as the prime control device."

Mr. MacFarlane added that the imagination, resourcefulness and courage of pharmacists was evident in all but a few states. He cited as examples:

—pharmacist sponsorship of speakers' bureaus with both pharmacists and pharmacy students as the speakers.

—pharmacists putting up V.D. signs and displays. These have included material in store windows . . . and even hand-lettered signs attached outside of the windows.

—pharmacy action seeking liberalization of laws and regulations governing education, open display and purchase by minors.

—pharmacists work in helping to present V.D. facts to teachers and young people.

## HEALTH FILMS-PUBLICATIONS CATALOG PUBLISHED

The Pharmaceutical Manufacturers Association has released the 1972 edition of "The Story of Health," a catalog of health films and publications produced by leading U.S. prescription pharmaceutical companies.

Materials listed in the catalog cover a wide range of subjects from instructions for expectant mothers to a 30-minute film that shows the rehabilitation of geriatric patients. Other listings cover such subjects as first aid, youth and parenthood, diabetes, colds, drug abuse, cancer, allergy, epilepsy, and even botulism. There are also motion pictures and publications describing pharmaceutical research, development and manufacturing activities.

The catalogs are distributed widely to schools, consumer groups, hospitals, and other organizations where there is a need for materials on health subjects. Public speakers, writers, news broadcasters, health professionals and others are also invited to make use of the materials listed in the catalog.

Catalogs are available upon reque from Department NR72, Public Relatio Division, Pharmaceutical Manufacturers A sociation, 1155 Fifteenth St., N.W., Was ington, D.C. 20005.

## NEW OWNERS FOR WALKER DRUG

The two T. A. Walker Inc. drug stores- one downtown and one on Hawthorne Lane- have been sold to Lear Enterprises for a undisclosed amount.

The sale, effective January 1 mean that the stores are now known as Walk Drug Store number one, 332 N. Tryon S and number two, 229 Hawthorne Lan Charlotte.

According to former president F. He man Cline, the new owners are Dan Lemel and Art Artemes. Artemes owns the pha macy in Providence Medical Center.

The first Walker Drug Store was open in 1919, by the late T. A. Walker and t second was opened in 1956. Cline is tem porarily remaining at the Hawthorne La store, he said, while Elmer J. Reeves w continue to operate the downtown store

## SOCIO-ECONOMIC SEMINAR ATTENDED BY 80 PHARMACISTS & GUESTS

The Sixth Annual Pharmacy Seminar on "Socio-Economic Aspects of Pharmacy Practice was held at the N.C. Institute of Pharmacy, Chapel Hill, on February 16 with eigh pharmacists and guests in attendance.

The seminar is co-sponsored each year by the N.C. Pharmaceutical Association and t School of Pharmacy of the University of North Carolina.

Speakers on the 1-day program included Jose Fernandez of the Wage and Hour Divisi of the U.S. Department of Labor and Roy Epps, Director of the North Carolina Dru Authority.

A panel of pharmacists from throughout the state discussed "Medication Records—I dividual vs Family." The panel pharmacists were Tom Boone of Ahoskie, Jeff Whitehe of Enfield, W. Scott Gardner of Burlington and Charles Blanton of Kings Mountain.

The afternoon program featured Joe Wray Martin, Chief of the V.D. Control Secti of the N.C. Board of Health; Captain Allen J. Brands of the U.S. Public Health Servi and a two-physician panel, Dr. Mack Lipkin, Jr. of N.C. Memorial Hospital and I Edgar T. Beddingfield of Stantonsburg, who commented on "What Physicians Expe of Tomorrow's Pharmacists."

The program concluded with a discussion of "Code of Professional Conduct" by H. McAllister, Secretary-Treasurer of the N.C. Board of Pharmacy.

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Announcement: The Seminar Proceedings are now being printed and copies will available at cost. Also, The UNC School of Pharmacy Audio Tape Service will ha individual presentations on a tape sales basis. Details later.

## VAGE HOUR OFFERS STATEWIDE, TOLL-FREE INQUIRY SERVICE IN NORTH CAROLINA

This pilot program is the first such service offered by Wage Hour in the United States. With just one free long distance call North Carolinians in any part of the State can v get quick answers from specialists to questions on minimum wage, overtime, equal y for men and women, child labor, hazardous occupations and age discrimination in eployment laws. This is an effort to help employers comply with Workplace Standards ws and to assist workers in gaining the full benefit of such laws passed by Congress. ese Acts include Fair Labor Standards Act, Public Contracts, Service Contracts, Davis-con, Contract Work Hours, and Age Discrimination in Employment.

A new information service, established by the Wage and Hour Division of the U.S. partment of Labor, provides a single telephone number where specialists on these laws a be called free of charge from anywhere in North Carolina. The number can be reached y or night, by dialing the long distance access number (''1'' for most phones) followed b 800-632-0268. Calls will be answered personally from 8 AM to 6:30 PM, Monday through iday, and by recorded service at night and on weekends.

There is no long distance call charge for this service from any telephone within the ate of North Carolina.

Callers residing in the local telephone areas of the following cities may prefer to ntinue using the local office number between 8:30 AM and 5 PM.

| | | |
|---|---|---|
| arlotte | Dial | 372-0711 (Ext 431) |
| eensboro | Dial | 275-9111 (Ext 494) |
| leigh | Dial | 755-4190 |
| other localities | Dial | 1-800-632-0268 (24 Hours) |

## TWO PROMOTED AT SMITH VHOLESALE DRUG COMPANY

Arthur C. Vickers has been promoted t the position of Vice President, Director o Marketing. Mr. Vickers has served as les Manager for the past twenty years a has been associated with Smith Whole-e Drug Company and affiliated com-nies since 1942. He and his wife, Miriam, e on Partridge Road in Spartanburg, C.

Frank H. Milstead will assume active ties as Sales Manager on March 1. He ll direct the activities of Smith Whole-e Drug Company sales representatives in rth and South Carolina and Northeast orgia. Mr. Milstead, who has been with e company since August 1952, was a esman in the Charlotte area for sixteen ars, and for the past four years has been les Promotional Manager. He is a mem-r of Sales and Marketing Executives In-national, Piedmont Pharmaceutical As-iation, and both the N.C. and S.C. TMA. e was a Captain in the U.S. Air Force ring World War II.

Mr. Milstead is a native of Statesville, N.C. and is married to the former Miss Thelma Fox, also of Statesville. They now reside at Carriage House Apartments in Spartanburg, S.C. They have one son, Bruce, who lives in Charlotte, N.C.

## WINSTON-SALEM BASED LILLY MSR

Jerry F. Meaders, a pharmacist registered in Georgia, has joined Eli Lilly and Company as a salesman in Winston-Salem, North Carolina, announces Lawrence W. Gibbes, manager of the firm's Charlotte district.

A native of Chamblee, Georgia, Meaders was graduated from Cross Keys High School there in 1962. Oglethorpe University granted him a Bachelor of Science degree in biology and chemistry in 1966, and he was awarded a Bachelor of Science degree in pharmacy by the Southern School of Pharmacy in 1971.

Meaders served in the United States Army from 1967 to 1969.

Before joining the Lilly firm, Meaders was employed as a pharmacist at the Dunaway Rexall Drug Company in Smyrna, Georgia.

# UNC PHARMACY SCHOOL NOTES

## ARE YOU A GOOD HOST?

You can have a chance to prove it by sponsoring a foreign pharmacy student or young pharmacist for 1-6 months right in your own home.

The Student Exchange Program, sponsored in the United States by the Student American Pharmaceutical Association, provides students with the unique opportunity for broadening their professional horizons by observing and working in pharmaceutical establishments of foreign countries.

U.S. pharmacy students apply in great numbers for the opportunity to study in foreign countries. In order to complete an exchange, however, a host for a foreign student must be found in the United States for each student sponsored to a foreign country.

Host pharmacists normally provide living expenses and/or pocket money. Exchange students must pay their own travel expenses.

Interested? Please contact J. Craig Hostetler, IPSF Liaison Secretary, Student American Pharmaceutical Association, 2215 Constitution Avenue, N.W., Washington, D.C. 20037, or Claude Paoloni, UNC School of Pharmacy, Chapel Hill, N.C. 27514.

## PHARMACEUTICAL INDUSTRY MANAGEMENT CONFERENCE HELD

"A Decade of FDA—Pharmaceutical Industry Relations: Impact and Prognosis" was the theme of this year's Pharmaceutical Industry Management Conference held February 13-15 at Pinehurst.

Over 80 individuals representing manufacturers, government and academic disciplines attended. The School of Pharmacy of the University of North Carolina sponsored the Conference.

The speakers at the dinner opening the Conference were William C. Friday, President of the University of North Carolina and Dr. George P. Hager, Dean of the UI School of Pharmacy.

A panel discussion regarding FDA Industry relationships included: Stuart Sessoms, M.D., Director, Duke Univers Medical Center; John Jennings, M.I Associate Commissioner for Medical Affai Food and Drug Administration; C. Jose Stetler, President, Pharmaceutical Mar facturers Association; Honorable L. Ri ardson Preyer, United States House Representatives; Leighton E. Cluff, M.I Chairman, Department of Medicine, U versity of Florida. Other speakers include John T. Walden, Acting Assistant Comm sioner for Public Affairs, Food and Dr Administration; George deStevens, Executi Vice President, Ciba-Geigy Pharmaceuti Research Laboratories; Joseph D. Coop Professor of Political Science, How University; David P. Rall, M.D., Direct National Institute of Environmental Hea Science; John R. Kernodle, M.D., Kerno Clinic, Burlington, N.C.; C. J. Cavaliti Executive Vice President, Ayerst Labo tories Division of American Home Produ Corporation. Mr. Max Feinberg, Assist Chief, Division of Technical Operatio Directorate of Medical Material, Defe Personnel Support Center, was the featu guest speaker.

Dr. David R. Work of the UNC Sch of Pharmacy was Program Chairman.

## CANDIDATE FOR "GLAMOUR" AWARD

UNC Pharmacy Student Desiree Carl is the University of North Carolina's r resentative in Glamour Magazine's sea for the top ten college women in the U

Selected by the UNC's Woman's For Desiree is described as "the finest of toda active and involved college women." was chosen because of her outstand achievements beyond her academic requ ments.

## MARRIAGES

Miss Judy Charm Harkey of Mount Pleasant and Paul Gray Martin of Pilot Mountain were married February 5 in Mount Olive Lutheran Church at Mount Pleasant.

The bride is an Oncology Protocol Nurse at Bowman Gray School of Medicine in Winston-Salem. The bridegroom, a graduate of the UNC School of Pharmacy, is a member of the pharmacy staff at Forsyth Memorial Hospital.

The wedding of Miss Charlotte Jacquelyn Smith and Michael Boyce Cooke was solemnized February 12 in the Forest Hill Presbyterian Church, Charlotte.

The bride is a graduate of the UNC School of Pharmacy and is employed by Eckerds of Charlotte. The bridegroom played varsity basketball at UNC for three years; is a member of the ATO fraternity, Order of Gimghoul and Order of Old Well, and currently employed by Blue Bell, Inc. of Greensboro.

Mrs. Robert Ellington Marshall and Robert Hawthorne Seaborn were married February 19 in the First Baptist Church of Raleigh. Mr. Seaborn operates Melvin's Glenwood Pharmacy of Raleigh.

## BIRTHS

Mr. and Mrs. Gerald K. Bliss, Class of '68, of Charlotte, announce the birth of a girl, Wendy Carden, on January 13. The mother is the former Jean Winter.

## DEATHS

### L. J. Correll

Leslie James Correll, age 76, died February 16 at Cabarrus Memorial Hospital, Concord.

Mr. Correll operated the F. L. Smith Drug Company of Kannapolis for nearly 50 years. He was a past president of the Cabarrus Country Club and served as a deacon in the First Presbyterian Church.

### Dr. Roger A. McDuffie

Dr. Roger A. McDuffie, 78, Greensboro pharmacist, died March 12 in Moses Cone Hospital where he had been a patient for several months.

A graduate of the UNC School of Pharmacy, Class of 1915, Dr. McDuffie was instrumental in establishing the Carolina Journal of Pharmacy and served as its first business manager.

One of the state's best known pharmacists, Dr. McDuffie over a 50 year period served on the Board of Pharmacy for 30 years and its president for seven years; helped to organize the N.C. Pharmaceutical Research Foundation and was its first president; was a past president of the NCPhA and in 1960 was named "Pharmacist of the Year" by the NCPhA.

In 1961 the University of North Carolina awarded him an honorary degree of doctor of pharmacy and in 1967 he received a Distinguished Service Award at ceremonies at the UNC School of Pharmacy.

His entire professional career was Greensboro. The McDuffie-Eubanks Drug


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**On request, A representative of the I. C. System will explain the collection program in detail.**

**Call or write the NCPhA, Box 151, Chapel Hill, North Carolina 27514**

Company (on the square) was a landmark in the city. After the pharmacy was sold and later closed, Dr. McDuffie became associated with Medical Center Pharmacy. He continued with this pharmacy until ill health forced him into retirement.

He is survived by one son, Dr. Roger A. McDuffie, Jr. of Spartanburg, S.C. and a sister, Mrs. Burton Newell, Sr. of Greensboro.

## SNOW HILL PHARMACY OCCUPIES EXPANDED QUARTERS

The Snow Hill Pharmacy at Snow Hill, North Carolina has recently moved from a 1,000 sq. ft. store to a 2,500 sq. ft. store, thereby enabling Veston Heath, the owner, to enlarge all departments and to add others, such as convalescent aids, etc.

Mr. Heath has been in Snow Hill for 10 years and during that time has become active in civic, health, and education affairs. He is or has been during this 10-year period chairman of the Greene County Chapter of the American Cancer Society, President of Rotary Club, Master of Masonic Lodge, Chairman of Board of Deacons of the First Baptist Church, Sunday School teacher; member of Snow Hill Zoning Board and the Merchants Association. Also, he had made numerous talks in churches and at civic meetings on Drugs and Drug Abuse.

Last fall Mr. Heath and his staff put their creative efforts to work and produced a most attractive float for the annual Christmas parade. Built on a power lawnmower, the self-propelled display created a great deal of interest.

Mr. Heath recently added Earl Baxley, pharmacist of Goldsboro, to his pharmacy staff. Mr. Baxley works Wednesdays of each week.

## THOMAS TO HEAD DUNN ELECTIONS BOARD

Larry Thomas, prominent young resident of Dunn, has been appointed as the first chairman of the new Dunn Municipal Elections Board, the first such board ever set up for the town. He was named by Dunn's City Council.

The primary functions of this new board, according to chairman Thomas is to supervise all elections held in Dunn, see that t ballots are printed correctly. Anyone havi any protests to make in regard to electi activities, the holding of the election, tall ing of ballots, etc. will carry them to chai man Thomas and board members for d cisions on the matters in question.

Mr. Thomas is in partnership with h father, J. I. Thomas at Thomas Walgre Drug Store in E. Broad Shopping Cent Both are prominent business and profe sional men.

The new board chairman is a 19 graduate of the University of North Car lina School of Pharmacy at Chapel Hi He is married to the former Janice Strie land of Clinton. The couple has two daug ters, Cathy, age 10, and Paige, age 6.

Thomas and his family are members the Dunn First Baptist Church. He is member of the Dunn Rotary Club. He w one of the 8 charter members of the Du Rescue Squad and was a former vice-pre dent of the Dunn Jaycees. He also belong to a number of other organizations un his appointment as pharmacy consultant f Betsy Johnson Memorial Hospital wh the hospital moved into its new buildin This pharmaceutical appointment curtail a number of his former activities.

## MEDNICK NAMED MANAGER OF THE YEAR

Fred S. Mednick has been named 19 Manager of the Year by I. C. System, In the company which provides your Associati endorsed collection service.

Mednick, who supervises an eight sta sales organization, is ultimately responsi for all the company's sales and servi activity affecting Association members. H was recognized for balanced achieveme in all areas of sales management, wi particular emphasis on quality of sales a service provided to associations and th membership.

Mednick has been Regional Sales Ma ager 2½ years, and during that time h expanded company representation throug out his area. During 1971, his region w marked by low turnover among salesm and a high degree of promptness in handli customer service problems.

# OINGS

## OF THE AUXILIARIES

### GREENSBORO AUXILIARY

The Greensboro Drug Club Auxiliary met f a luncheon on February 22, at the Greensbo Country Club. The invocation was gen by Mrs. W. P. Rose, Chaplain.

After the luncheon Mrs. W. H. Fuller, Esident, introduced the guest speaker, I. Sarah Morrow, Director of the Guilf d County Health Department. Dr. Morry gave an informative talk on public hlth in the county.

The next meeting will be a coffee in t home of Mrs. S. T. Forrest on March 28, a10:30 a.m. for "Show and Tell" of items f the State "Bizarre" Bazaar.

Tickets for the Benefit Bridge in April vre distributed for members to sell.

Hostesses for the meeting were Mrs. C H. Edmonds, Mrs. M. M. Edmonds, and Ts. E. R. Kinard, Jr.

### WINSTON-SALEM

Mrs. George Cocolas, President of the Woman's Auxiliary of the NCPhA, was guest of honor at the March 11 meeting of the Winston-Salem Apothecary Club.

Mrs. Cocolas talked about the Auxiliary activities for the past year and previewed the state convention to be held in Wilmington, April 16-18. She stated a bazaar will be held at the convention with proceeds going to update the auditorium at the Institute of Pharmacy in Chapel Hill. Items for the bazaar will be collected and either shipped or taken to the convention.

Mrs. Tom Clark, local president, presided over a brief business session in which plans for the remainder of the year were discussed. The club voted to participate in sponsoring a child in the March of Dimes Walkathon.

*Mocksville*—Mrs. Robert B. Hall has been named to the Board of Trustees of Campbell College.



## "PREVENTIVE DENTISTRY" SUBJECT GUILFORD MEETING

The Guilford County Society of Pharmacists, meeting in Greensboro on March 1, heard a very interesting and informative discussion by Dr. John Hamrick, DDS, of High Point of "preventive dentistry." Dr. Hamrick also presented a series of slides detailing how pharmacists and dentists can cooperate to promote better oral health in their patients. Following Dr. Hamrick's discussion, Dave Claytor of the Program Committee presented excerpts compiled by his committee from recent articles appearing in pharmacy periodicals and bulletins which were felt to be of relevance in the day to day practice of pharmacy. The Society also heard a report by Jack Upton on the activities of the Project Committee in preparation for "Poison Prevention Week" coming up March 19-25.

The March 13 meeting of the Durham-Orange Pharmaceutical Association was devoted to "Computerized Services in Pharmacy Practice."

George P. Hager, Dean of the UNC School of Pharmacy, outlined the various systems in use and projected for the future.

The meeting was held at the Institute of Pharmacy, Chapel Hill.

## ECKERD NAMES DAWSON VICE-PRESIDENT OF PROFESSIONAL SERVICES

The Executive Committee of Eckerd Drugs announced the promotion of John A. Dawson, Jr. to Vice-President—Professional Services.

Mr. Dawson, a pharmacist and graduate of Butler University in 1943, joined Eckerd Drugs in 1965 as the Professional Services Director.

Mr. Dawson and his wife, the former Gertrude Hall, also a graduate of Butler University School of Pharmacy, have two married sons living in North Carolina.

Until about 10 years ago, Mr. Dawson operated Dawson's Pharmacy on East Washington Street in Indianapolis.

Mr. Dawson is licensed in North Carolina and is a member of the North Carolina Pharmaceutical Association.

## HIGHLANDS PROGRAM

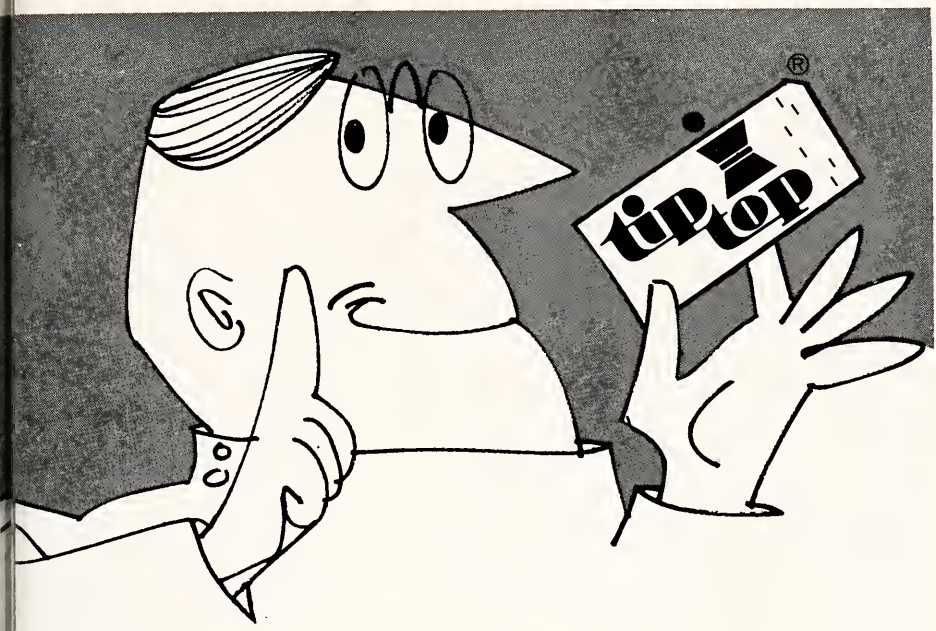
At the request of the citizens of Highlands, UNC School of Pharmacy students Wayne Sasser and Stan Turnell presented a well-received program on drug abuse.

Pharmacist Jack Alexander arranged the program and introduced the speakers.

## REVCO PHARMACISTS PRESENT KIWANIS PROGRAM

The February 23 program of the Winston-Salem Kiwanis Club featured three Revco Pharmacists: Richard Smutney, Tom Wall and Frank Spencer, all UNC pharmacy graduates.

The program, arranged by Pharmacist Les Myers, was a description of the volunteer Student-to-Student Drug Abuse Project, which over recent years, has taken students of the UNC School of Pharmacy into more than 150 schools of the state.




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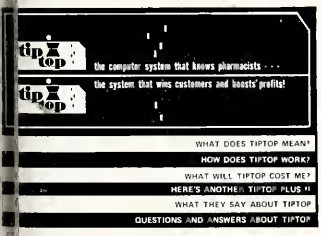
TIPTOP will automatically add a service charge to those accounts that are past due. You decide the amount. It has been proven that your receivables will be reduced by using such a charge. 80% of our TIPTOP accounts now use an automatic service charge successfully.

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**W. H. KING DRUG COMPANY**
P. O. Box 231 - Raleigh, North Carolina
Telephone-919-834-3681

**O'HANLON-WATSON DRUG COMPANY**
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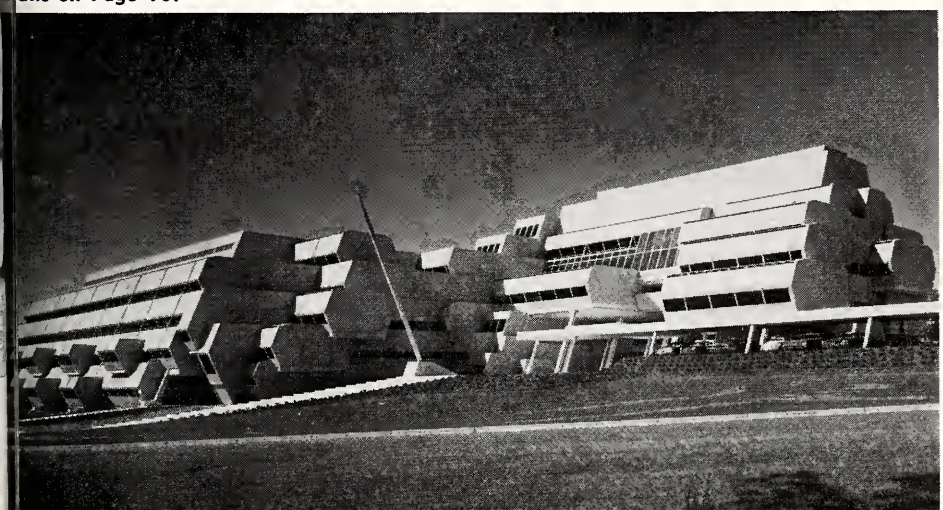
*e Carolina* **JOURNAL OF PHARMACY**

Vo!ume LIII April 1972 Number 4



ident wives who have served as officers of the Pharmacy Wives Organization for 1971-72 a (left to right): Mrs. Charles Creech, Mrs. Joe O. Earnhardt, Mrs. R. Kenneth Updegrave, s. Charles F. Delaney, Mrs. W. T. Vaughn, and Mrs. Roger P. Smith. The organization ets monthly at the Institute of Pharmacy, Chapel Hill.

e New Corporate Headquarters and Research Laboratories of Burroughs Wellcome Company s dedicated on April 7. Located on the highest point of the 5,000 acre Research Triangle k near Raleigh, the 5-story, S-shaped structure has already received international acclaim. ails on Page 10.






# Your prescription patients may not know the difference ... but you do.

As a pharmacist, you know that neither brand name nor generic drugs are any better than the demonstrated reliability of their manufacturers. The important thing to you and your prescription patients is not what the product is called but how expertly it is made.

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When you WANT it!

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*In our 75th Year of Service to the North Carolina Retail Druggists*

# ENDEAVORING TO BETTER SERVE




# *Scott Drug Company*

CHARLOTTE, N. C.

**Representing 80 Years of Integrity and Reliable Service**

# The Carolina JOURNAL OF PHARMACY

April, 1972

Vol. LII No. 4



★

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## CONVENTION COMMENT

Although this issue of The Journal follows adjournment of the 92nd annual meeting of the North Carolina Pharmaceutical Association, most convention copy and pictures will appear in the May issue.

The 1973 convention is scheduled for Boone, June 10-13, in Appalachain State University's Center for Continuing Education, billed as the "Highest Conference Center East of Colorado Springs."

It will be a "Family Convention"—for young and old to take advantage of the numerous recreational attractions in the area.

## ORDER OF DISMISSAL

The Honorable E. Maurice Braswell, Presiding Judge of the April 10, 1972 term of Wake Superior Court, in the case Revco vs NCPhA, after having heard argument of counsel and having read the pleadings, dismissed the NCPhA as a party defendant in the action.

The N. C. Board of Pharmacy continues as a party to the action, with decision expected in May. The case involves enforcement of Section 8 of the Code of Professional Conduct.

## THIEVES HIT CORNWELL DRUG

In a late March robbery of Cornwell Drug Store, Morganton, thieves stole almost $1000 in cash and a quantity of narcotics from a safe and cash register.

Investigating officers termed the break- the job of professionals. The thieves peel a safe, pulled off the outer layer of ste then chiseled out the mechanisms and insul tions.

## DISASTERS

· Three fires were set in two Durham sto by two out-of-town suspects. One of the fi involved a case of toilet paper set ablaze Eckerds, Hillsborough Road.

· Pike's Drug Store, Concord. After hidi in the store until it was closed, thieves bro out of Pike's with $800 in merchandise a cash.

· Park's Rexall Drug Company, Davids Reported taken was a quantity of Sched II drugs.

## RECEIVES SUSPENDED SENTEN

Allan Wardell Umstead, Greensbo Pharmacist, on March 20, drew a suspend sentence and a $500 fine in Guilford Super Court after pleading guilty to drug poss sion charges.

## EARNS MANKIND AWARD

Carrboro Pharmacist Lloyd M. Senter the recipient of the 1972 Service to Mank Award given by the two Sertoma Clubs Chapel Hill.

Senter was cited for "significant meritorius service to his community for efforts to create the South Orange Res Squad."

## NORTH CAROLINA STATE DEPARTMENT OF SOCIAL SERVICES— VENDOR PAYMENT DATA

| | February 1972 | | July 1, 1971—Feb. 29, 19 | |
|---|---|---|---|---|
| *Service* | *Occasions* | *Amount* | *Occasions* | *Amount* |
| Pharmacy | 334,629 | $1,561,675.79 | 2,505,639 | $11,458,80 |
| | March 1972 | | July 1, 1971—March 31, 1 | |
| Pharmacy | 339,199 | $1,568,955.00 | 2,844,834 | $13,027,75 |

## ON SMITH JOINS FUJI PHOTO FILM AS SOUTHEASTERN DISTRICT SALES MANAGER

W. Don Smith has been named Southeastern district sales manager for Fuji Photo Film, U.S.A. The announcement was made by Fuji Film's general manager, Carlos Chapman.

Mr. Smith will have sales responsibility for Fuji Film products and sensitized materials in all the Southeastern states.

Mr. Smith, a long time resident of Charlotte, has been in the film and photo finishing industry throughout his professional career. During the past year Mr. Smith served as a partner/manager in P.I.C. Color Labs of Charlotte, North Carolina. Prior to this he held various positions with Colorcraft, Inc. for over 10 years, the last two as their sales promotion and merchandising manager. Previous to this he served several years as Southeastern sales manager with Perfect Photo.

He is a past vice president of MPDFA (Master Photo Dealers and Finishers Association) of Dixie and a member of TMA (Traveling Man's Auxiliary) of North Carolina. Mr. Smith lives at 1812 Edgewater Drive, Charlotte, North Carolina with his wife and three children.



W. DON SMITH

## APPRECIATION

Appreciation is expressed to the following pharmaceutical firms whose financial assistance contributed to the success of the 92nd Annual Meeting of the North Carolina Pharmaceutical Association and Affiliated Auxiliaries. The names of sponsors of special convention events appeared in Convention Program.

Burroughs Wellcome Company
Ciba Pharmaceutical Company
Eli Lilly & Company
Digy Pharmaceuticals
Federle Laboratories
Mead Johnson Laboratories
Menley & James Laboratories
Merck, Sharp & Dohme
Norwich Pharmacal Company
Parke, Davis & Company
Pfizer Inc.
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Note on the label: Mycitracin should not be used in the eyes. Also, in serious burns or deep puncture wounds, it should not be used without consulting a physician.




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TRIPLE ANTIBIOTIC OINTMENT

Helping you sell: National ads in Family Health and Parents' Magazine during May, June, July will remind over 5,000,000 readers to ask for Mycitracin. Have it on display! Upjohn

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## FORTY-NINE SUCCESSFULLY COMPLETE PHARMACY EXAMS

As a result of the State Board of Pharmacy examinations in Chapel Hill in March, forty-ne pharmacists have been newly licensed in the state. The successful candidates, alpha-ltically arranged with current addresses, follows:

izabeth Hawkins Cayton, 1115 Friendly Road, Dunn
mes Michael Clark, 225 Peace Haven Road, Winston-Salem
rol Ann Claywell, Rt. 3, Box 446, Morganton
rry Alan Cline, 902-H E. Cone Blvd., Greensboro
chael Wayne Craven, 1309C Morningside Drive, Kinston
anne Gaines Davis, 631 Rachael Lane, Apt. #2, Roxboro
rry Eugene Elliott, 321-N Glendare Drive, Winston-Salem
aron Ilene Fisher, 918C Lakecrest Avenue, High Point
ephen Weldon Fuller, 909 Fairmont, Salisbury
mes Charles Furness, Jr., Rt. 3, Box 389, Chapel Hill
illiam Glenn Girtman, 421 Chateau Apartments, Chapel Hill
ary Frances Goodrich, Box 29, Stedman
nald Preston Greene, 700 Morreene Rd., Apt. J16, Durham
illiam Arnold Grissom, Jr., Rt. 3, Box 622-12, Chapel Hill
net Carol Gurganous, 127 Pender Road, Willard
e Cornelius Hatley, 417 Sycamore Avenue, Kannapolis
arshall C. Henry, Jr., #17 Edgemont Trailer Court, Wendell
onty Dean Hiatt, Rt. #1, Box 579, Mt. Airy
dy Yates Hooks, Rt. 2, Box 602, Cary
radley Alan Humphreys, Rt. 1, Box 336-E, Battleboro
ic Allen Jackson, 76 Willow Terrace Apts., Chapel Hill
illiam Lewis King, Box 153, Murphy
yde Dewey Kistler, Jr., 1532 Timberlane Road, Asheboro
ickey Allen League, 207-D East Wendover Ave., Greensboro
mes Charles McAllister III, 19-A Valley Terrace Apts., Durham
nne Anne Molic, 240 Windsor Road, Greenville
artha Herring Oppenheimer, 24E Valley Terrace Apts., Durham
rry Wilson Palmer, B-12 Broadmoor Apts., Durham
ark Dawson Pelletier, Jr., D-2 Yum Yum Apts., Carrboro
sse Miller Pike, Jr., Rt. 4, Clubview Drive, Concord
oger Delane Putnam 23 Hilltop Mobile Home Court, Chapel Hill
rah Jo Lohr Queen, P. O. Box 586, Waynesville
yde Wayne Quick, 528 Purdue Drive, Wilmington
ary Margaret Dysart Ramsey, Rt. 5, Box 110, Lt. 2, Chapel Hill
obert Bingham Reaves, Box 5025, Fayetteville
onita Faire Reynolds, Rt. 5, Box 33, Hickory
ichard Gill Ripley, Royall Drug Company, Elkin
oseph Raymond Salem, Jr., 1309 Hardimont Road, Apt. 3, Raleigh
arry Augustine Shurley, Jr., 513 Marion Plaza, Marion
yra Joy Wilson Southerland 1260J Carriage House Lane, Gastonia
homas Neil Triplett, 902 E. Cone Blvd., Apt. H, Greensboro
homas Ransome Upchurch III, P. O. Box 235, Mt. Gilead
ivvie Washington Vann, 5517-G Tomahawk Drive, Greensboro
illiam Edward Vaughn, Rt. 2, Lot 13, Lakeview Court, Chapel Hill
hillip Thomas Ward, 1303 S. Williams Circle, Elizabeth City
uncan McNeill Watson, Jr., P. O. Box 71, Wagram
illiam James White, 3607 Glenraven Drive, Raleigh
ames Keith Williams, 723 Chateau Apartments, Chapel Hill
ichael George Williams, B-12 Broadmoor Apartments, Durham

## OLD BOTTLES BRING $50.10

As a special project during National Poison Prevention Week, Pharmacist Brantly Norris of Whiteville pledged 10¢ for each Rx bottle turned in to Norris Economy Drugs during March 12-25. A check for $50.10 went to the Whiteville Rescue Unit as a result of the bottle clean-up campaign.

## A PREVIEW OF COMMUNITY PHARMACY . . . 1971

The preliminary *Lilly Digest* report of 1,024 community pharmacy operations (about half of the total *Lilly Digest* sample) shows that 1971 was marked by rising expenses and falling profit. When the individual income and expense statement items are expressed as percentages of total sales and compared with 1970 *Lilly Digest* data, they indicate that—

> The cost of goods sold remained unchanged during the year, but total expenses increased substantially with the result that net profit fell during 1971 to an all-time low.

Total sales reached a record high of $242,080 and reflected an increase of $20,610 (9.3%) over 1970 sales. This total dollar gain was due to an upswing in prescription revenue of 9.0 percent and an increase of 9.6 percent in other sales. During 1971, prescription sales as a percent of total sales slipped to 44.3 percent (down from 44.5 percent in 1970). This reverses a long-standing uptrend in prescription revenue as a percent of total sales.

The number of prescriptions dispensed during the year rose to 25,488—an increase of 1,245 prescriptions. Of this total, 45.9 percent were new prescriptions. Refills provided 54.1 percent of the total prescription activity. The average prescription charge went up fifteen cents during 1971 from $4.06 to $4.21—up 3.7 percent.

Total operating expenses increased by 10.7 percent and thus set a new high at 32.4 percent of total sales. Net profit fell considerably to 3.7 percent in the face of escalating expenses—notably employees' wages. Employees' wages rose almost 10 percent over the 1970 figure and now stand at a record level of 12.2 percent of sales. Total income (salary plus net profit, before taxes) established a record high of $28,50[illegible] per pharmacy-owner solely on the strength of higher sales since, as a percent of sales, total income decreased to a new low of 11.[illegible] percent.

The inventory level rose in dollars but fell slightly as a percent of sales to 17.[illegible] percent. The sales productivity of the prescription department inventory reached an all-time high of $7.92 per stock dollar whereas other merchandise returned $4.75 a slight increase in comparison with the 1970 figures. It is particularly interesting to note that the inventory turnover ratio rose to 3.8 times during the year.

*SUMMARY*

The preliminary *Lilly Digest* report of the 1971 operating figures of 1,024 community pharmacies is compared with the 197[illegible] *Lilly Digest* averages of 2,042 pharmacies.

Reaco

**A. E. P. Tablets** **$18.75 per 1000**
**$24.00 Doz. 100s**

**Pyridoxine HCl (B6) 25 mg. Tablets**
**$1.20 per 100**

**Pyridoxine HCl (B6) 50 mg. Tablets**
**$1.80 per 100**

**Reavita Capsules** **$24.00 Doz. 100s**
**$18.75 per 1000**

**Your cooperation in stocking Reaco Products is appreciated**

REACO PRODUCTS

**P. O. Box 2747**
**West Durham, North Carolina**

let's get down to brass tacks

# professional advertising and promotional assistance



For 126 years, the Henry B. Gilpin Company has been aiding pharmacists in the practice of their profession. At the outset, our services were comparatively simple but complete. Today they are more complex but still complete. One of these services—**so vital to a profitable pharmacy**—is promotion and advertising. When it comes to selling, come to Gilpin. We are prepared to provide you with an on-going advertising and promotional program. We also maintain the necessary stocks of promotional merchandise and in-store merchandising aids required for a successful program. Now is the time to nail down your profits with a "brass tacks" advertising plan tailored for you by the specialists at Gilpin.

1. **An experienced, pharmacy oriented sales force** trained to assist you in merchandising and store operations. In addition to their own experience, these men are prepared to immediately draw upon a wealth of experience in every phase of store operations which exist within the Gilpin company now.
2. **A comprehensive and up-to-date convalescent aids program.** Professional assistance is available to design a program to meet your space and inventory requirements and train appropriate personnel in your store to make this a profitable department.
3. **A complete sundries program** providing sundries departments and inventories designed specifically for your store, with a built-in provision for economical and reliable restocking of your shelves. Along with this, we maintain expanding stocks of new promotional sundries and programs for increasing traffic and sales.
4. **A professional planning and remodeling service** within our organization which includes complete service in floor design, fixture and installation.
5. **Professional help in site selection,** store development and in lease acquisition for desirable sites.
6. **Computerized inventory and billing systems.** This modern computerization also makes possible a wide range of additional data services including regular issuance of individual monthly reports of DACA drugs showing quantities and dates on which they were submitted.
7. **A financial service consultant** to service you on request.
8. **Professional Services Department.** A professional services department which provides you with vital assistance in the form of direct services and/or consultation in areas including: Medicare, Medicaid, third party payment programs, pharmaceutical inventory control, federal and state regulations, and many other areas.
9. **Two giant product shows each year:** in January featuring summer goods; in July featuring selections of fall and gift merchandise and emphasizing promotional sundries.
10. **An Accounts Receivable program.** A computerized system that knows pharmacists. The program handles your charge accounts and gives your customers a monthly statement showing all their deductible medical expenses, both for the current month and for the year to date. It also provides a monthly report on the aging of your accounts in the summary.
11. **Professional advertising and promotional assistance.** Our specialists in this area now provide on-going advertising and promotional programs for many of our customers and are available to assist you in this increasingly important area of your operation. With complete stocks and complete lines of merchandise provided with it, we are well qualified to provide the services required to nail down the profit dollars which you need and deserve from your business.

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**Sirs:**
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_____

_____

Name_____

Name of Pharmacy_____

Address_____ Phone_____

City_____ State_____ Zip_____

## NEW BURROUGHS WELLCOME HEADQUARTERS DEDICATED

The new Corporate Headquarters and Research Laboratories of Burroughs Wellcome Com pany, Research Triangle Park, North Carolina, was dedicated in ceremonies on April The building, located on the highest point of the 5,000 acre scientifically-orientated Researc Triangle Park, is situated between Raleigh, Durham and Chapel Hill.

Program speakers at the dedication included Luther H. Hodges, former Secretary of Commerce and Governor of North Carolina and the prime mover for the development of the Research Triangle Park; Dr. George H. Hitchings, Vice President of Research; Fred A. Coe, Jr., President of Burroughs Wellcome Co.; and the honored guest speaker, The Right Honorable The Lord Franks, Chairman of The Wellcome Trust. Lord Franks was British ambassador to the United States from 1948 to 1952.

The Wellcome Trust is the sole owner of the entire international enterprise called The Wellcome Foundation Limited, of which Burroughs Wellcome Co.—established in New York in 1906—is a subsidiary. Profits are used for the support of medical research around the world. To date the Trust has distributed over $50,000,000. In addition, an annual expenditure of nearly $20,000,000 is made by the worldwide group for research and development carried on within their own laboratories.

The new B.W. building, designed by Paul Rudolph—celebrated American architect and former dean of the Yale School of Architecture—has already received international acclaim. The five-story, S-shaped structure contains 140 laboratories and support activity rooms with 300,000 square feet of floor space; it provides a working environment for more than 400 people—275 of whom are engaged in more than a dozen scientific disciplines related to pharmaceutical research. Service units include a library and technical data center, an auditorium, and a cafeteria. The exterior of the building, covered with beige stone aggregate, is terraced with protruding laboratories and offices.

The front and back walls of the building slope inward toward the roof, following the 22.5-degree angle of the main support members.



VERNON TRYGSTAD

**Vernon Trygstad, President of the Nation Pharmacy Council and Guest Speaker at th 92nd annual meeting of the NCPhA, whi in Wilmington, joined one of the chartr fishing parties. Since his catch topped the fishermen—two sea bass at the san time, he has been renamed "Izaak Walto The Second."**

Natural lighting for each floor com through a series of skylights and sola glass windows which draw light deep in the interior of the building.

President Coe stated, "This building, me, is an exciting and ingenious combinati of form and functionalism. One constant discovers new and different qualities in forms and spaces. Paul Rudolph's desi provides a splendid climate for scienti scholarship and for the exchange of ide

nong scientists and administrators. I am leased to learn that our new building—our orporate Headquarters and Research Lab-ratories—has been welcomed as a fine ex-ression of Governor Hodges' goal for Re-earch Triangle Park, and as a notable ldition to North Carolina's growing tech-ical and industrial community.''

The Company's property is located at ne approximate center of Research Triangle ark and occupies a 66-acre site. Adminis-rative offices are in the northeastern exten-on of the building. Research, occupying me two-thirds of the building is housed the four-story southwestern extension.

In the late 1960's, expansion in the face f rapid growth prompted Burroughs Well-me Co. to move from Tuckahoe, New York -its place of business for over 45 years— two locations in North Carolina, Research riangle Park and Greenville. All of the ompany's manufacturing activities are now arried on in Greenville, about 100 miles ast of the Park in new facilities completed year ago.

The ceremony today was highlighted by ne unveiling of a dedicatory plaque by ord Franks.

After the ceremonies the Corporate Head-uarters and Research Laboratories were pened to the several hundred guests present or a tour of the facilities.

Other distinguished guests appearing on ne platform were the Reverend Clyde eatty of St. Augustine's College, who gave ne invocation; Mr. Paul Rudolph, the archi-ect; Mr. Buck Mickel, President of Daniel onstruction Co., builders; Mr. Morgan ogers, President of Lockwood Greene En-ineers, Inc., the construction engineer for he building; and Mr. A. A. Gray, Chair-an of The Wellcome Foundation Ltd.

Burroughs Wellcome Co. manufactures mpirin Compound and more than 80 other edicinal products, including analgesics, ntihistamines, anti-malarial drugs, cardio-ascular drugs, muscle relaxants, and drugs sed in the treatment of diabetes, gout, eukemia, and certain forms of cancer.

The Company has a branch office and varehouse in Burlingame, California, and a ubsidiary company in Monterrey, Mexico.

*For eighty-two years*

*- - - - since 1885*

SEEMAN

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**Has been producing good printing, and with promptness. Machines and techniques in printing have changed but the inherent quality is maintained.**

**We are proud of our long association with North Carolina druggists through The Carolina Journal of Pharmacy and its editors. *The Journal* is now in its fifty-second volume, and the first printed copy was "Seeman Printed."**



*The* SEEMAN PRINTERY

of DURHAM, NORTH CAROLINA

# Are You Ready for a Sentry Drug Center?




- The Sentry Drug Center of today is a new dimension in drug store operation. It is completely equipped, modern pharmacy, providing quality and dependable service to th consumer.
- A Sentry Drug Center is designed for **independent ownership** under a unique franchi system, with emphasis on the professional practice of pharmacy and health care produc and services. You are invited to investigate all features of the Sentry Drug Centers sy tem with absolutely no obligation on your part.

Qualifications for a Sentry Drug Center franchisee include being a registered pharmacist. A qualified investor with a proven record of experience in retailing may be "teamed up" in an active or passive role with a pharmacist to provide venture capital and share responsibilities. This type of arrangement can allow a qualified pharmacist to become part-owner in a Sentry Drug Center with a minimum investment.

The investment required for a Sentry Dr Center will vary, according to store size.

**KEY LOCATIONS IN SHOPPING CENTER**

Sentry secures and guarantees the lease prime shopping center sites. A number excellnt sites in South Carolina, North Car lina, Georgia and Tennessee are now ava able to qualified pharmacists or investo subject to prior commitment.

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**(301) 630-4416**
**OR MAIL COUPON BELOW**

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**901 SOUTHERN AVE., S.E.**
**WASHINGTON, D. C. 20032**

Gentlemen: I am interested in learning more about the Sentry Drug Center Franchi Program.

☐ Please send me more information.

☐ I might be interested in owning a store in.....

I am a ☐ pharmacist ☐ investor

states of registry.....

Name .....

Address .....

City ..... State .....

Tel. .....

## EXAMPLES IN STRATEGIC PRICING

Panel Discussion, "Products, Pricing and Promotion"
NARD REGIONAL MEETING, MYRTLE BEACH, S. C.

*EXAMPLE "A"*

Typical Corporate Chain Drug Store

*Goal*: Volume operation—reasonably good service—30% gross profit—2-3% net profit after taxes

*Arithmetic*:

Annual Sales $1,000,000

850,000 @ 33⅓% = $283,000 Gross Profit Dollars
150,000 @ "25% off = 15,000 Gross Profit Dollars
1,000,000 / $298,000 29.8%

*Technique*: (a) 10-15% of sales at deep cut prices, 20-40% off-average 25% off.
(b) 85-90% of sales at or near regular price

*EXAMPLE "B"*

Typical Mass Merchandiser or H&BA Discounter vs Traditional Independent

*Goal*: Very high sales—minimum service—25% gross profit—1-2% net after taxes

*Arithmetic*:

| *raditional Store* | *Discounter* |
|---|---|
| nual Sales $300,000 | Sales $1,000,000 |
| Less 200,000 Cost of Goods | 750,000 Cost of Goods |
| $100,000 (33⅓%) | $ 250,000 (25%) |
| Gross Profit | Gross Profit |

*Technique*: (a) 1 decimal off on fast selling, regular size, regular cost items
(b) 1½ decimals off on larger sizes and long profit items
(c) 2 or more decimals off on economy size and special purchase items

*EXAMPLES*

| *Regular Selling Price* | *Decimal Off* | *Discount Price* |
|---|---|---|
| $1.98 | 2 | $1.98— .40 |
| 1.39 | 1½ | 1.39— .21 |
| 3.98 | 3 | 3.98—$1.20 |

*EXAMPLE "C"*

Combination of "A" & "B"

*Goal*: Medium high sales—some service—27-28% gross profit—2% net after taxes

*Arithmetic*:

Annual Sales $500,000

300,000 @ 33⅓% = 100,000 Gross Profit Dollars
100,000 @ "10% off" = 26,000 Gross Profit Dollars
60,000 @ "20% off" = 10,200 Gross Profit Dollars
40,000 @ cost = 0
500,000 / $136,200 27.2%

*Technique*: (a) all health and beauty aids, 10% off across the board
(b) feature displays of special purchase items @ 20% off
(c) advertised specials @ 20% or more off
(d) all other products at or near regular price

ne complete presentation by Representatives of McKesson & Robbins Drug Company will ppear in a forthcoming issue of the NARD Journal.

# DRUG STORE SHOPPERS ARE DIFFERENT . . . . . .

Today's shopper expects, and responds, to a Modern Shopping Atmosphere.

3 out of 10 impulse purchases are inspired by

DISPLAYS

The right kind of drug store fixture is the KEY to VOLUME Sales . . .

We can assure you the right kind of fixture for every display purpose with

# COLUMBUS IMPERIAL DRUG STORE FIXTURES

Let us DESIGN and engineer your DRUG STORE to promote and SELL merchandise.

We have successfully given this service to our customers for over a quarter of a century.

"Giving you the best design, the best fixture and the best service by professionals"

CALL US FOR A SINGLE FIXTURE OR A COMPLETE STORE.

## RAMSEY
## MANUFACTURING CORPORATION

**513 East Trade Street**
**CHARLOTTE, NORTH CAROLINA**
**Telephone 704-334-3457**

## ARNHARDT RETIRES AFTER 33 YEARS SELLING ETHICAL PHARMACEUTICAL PRODUCTS

Leslie E. Barnhardt, 5830 Creola Road, harlotte, has put away his "detail" bag ter 33 years of calling on doctors, dentists, spitals, pharmacists and nurses to inform em about ethical pharmaceutical products. For 19 of those years Mr. Barnhardt repsented Eaton Laboratories Division of orton-Norwich Products, Inc. He joined aton back in December, 1952 after working veral years for Armour Laboratories. At e time, Eaton itself was only seven years d and Mr. Barnhardt is the first of its ore than 300 medical sales representatives reach retirement.

In honor of his retirement a party was ld for Mr. Barnhardt and his wife Lurene at the Roadway Inn, Atlanta, Ga. In ldition to Eaton medical sales representaves from much of the Southeastern United ates, the guests included Frank M. Ault, neral manager; Donald B. Murray, naonal sales manager; and Harold E. Marple, aining manager, all from Norwich, N. Y.; hn Shults, Greenville, S. C., Southeastern vision manager; and F. A. (Archie) Nestt, 5901 Sharon View Road, Charlotte. Mr. esbitt is manager of the district which eludes Mr. Barnhardt's territory.

Mr. Barnhardt will switch to the other side the counter in his retirement. A licensed harmacist (University of North Carolina), will go to work part-time in the Medical harmacy located in the Doctor's Building Charlotte.

In addition, he expects to continue helping s wife Lurleene in her very active volunter activities in church and college. Mrs. arnhardt has received the highest honors at Greensboro College, her alma mater, n award its alumni.

Last December, Rust College, Holly prings, Miss., which is affiliated with the ethodist Church, awarded her an honorary octorate degree for her work in the church.

While delighted with this recognition of s wife's civic contributions, Mr. Barnhardt mments good-naturedly, "Here I've been lling on doctors all my life and now that 'm retired, I'll be living with one."

During World War II, Mr. Barnhardt served with the U.S. Navy in the South Pacific on the attack cargo ship U.S.S. Alshain. They engeged in seven major battles and, at the battle of Guam, chief pharmacist mate Barnhardt was awarded a citation.

Eaton Laboratories is best known in the medical profession for its nitrofuran products—unique, synthetic antimicrobials discovered and developed in research which began in 1939. More recently Eaton has pioneered in research on levodopa and, last year, introduced Vivonex-100, an elemental, low residue liquid diet primarily for hosiptal use.

Two products of Eaton Laboratories are available in drug stores without a prescription: Chloraseptic(R) Mouthwash and Gargle and Nebs(R), the non-aspirin analgesic.


# I. C. System, Inc.

**The nation's most highly specialized collection service**

Your Association's Collection Service is an affiliate of a national organization currently serving members of more than 300 leading trade associations throughout the nation.

Don't lose sales volume because customers owe you money and are trading somewhere else. Your Association's Collection Service will chase those debtors back into your place of business to pay YOU direct. You will get accounts OFF your ledger and IN your bank account—and you will also have many former customers back doing business with you again. For information, contact your Association office. It will pay you to do so.

**On request, A representative of the I. C. System will explain the collection program in detail.**

**Call or write the NCPhA, Box 151, Chapel Hill, North Carolina 27514**

# Are you trying to tell us something?



## Our pharmacy consulting board helps get your ideas across to s

We've discovered that the best way for us to hear what you are trying to tell us is to sit down at a conference table and listen. The Lederle Pharmacy Consulting Board members who represent all the pharmacy disciplines are your "megaphone."

Our meetings with this panel are informal and are on a no-holds-barred basis. In them, we confine ourselves to the specific problems that confront pharmacy today.

We've had sessions on return-goods problems. Sessions on packaging innovations. Sessions on minimum shipments... on product improvement... on antisubstitution laws... indeed, on virtually every phase of your business and ours. Every single session has proved enlightening an productive. In this way we've learned a l over the years about our mutual problem It's all a part of...

## The Lederle commitment to professional pharmacy

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## PAREGORIC A PRESCRIPTION ITEM EFFECTIVE JUNE 3, 1972

Pursuant to a request by the Bureau of arcotics and Dangerous Drugs, the Food d Drug Administration published a notice intent to remove the *exemption* of pare- oric from the prescription dispensing re- uirements of the Federal Food, Drug and osmetic Act. On April 4, 1972, a final order as published in the *Federal Register* (see tached). The order making paregoric a escription item will become effective on une 3, 1972.

Pharmaceutical preparations containing ot more than 100 milligrams of opium per 00 milliliters or per 100 grams continue be exempted from Federal prescription equirements. These drugs are, however, ill subject to the full controls of Schedule of the Controlled Substances Act.

## WILMINGTON RESIDENT HELPS BRING HOPE TO BRAZIL

A Wilmington, North Carolina man will ave for Brazil this month to begin his econd tour of service aboard the S.S. OPE. *Thomas M. Moore* will serve as hief Pharmacist for nine months aboard ip while it is docked in Natal, Brazil. His rst tour with the ship was in Jamaica.

Mr. Moore is a graduate of the University f North Carolina School of Pharmacy at hapel Hill, North Carolina, and prior to is work with Project HOPE was a pharma- ist with the Washington, D. C. Social Ser- ices Administration.

Dear Mr. Smith:

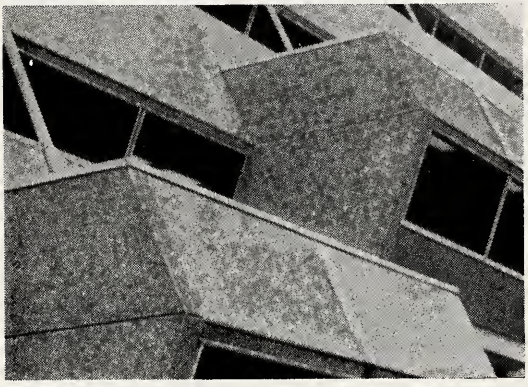
I am very happy to inform you that on March 16 at the meeting of the Regional Advisory Group of the North Carolina Re- ional Medical Program you were re-elected o membership on this governing body for three year term.

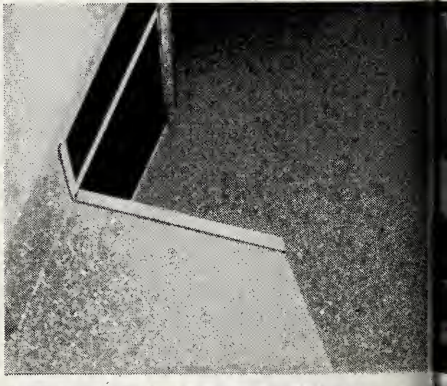
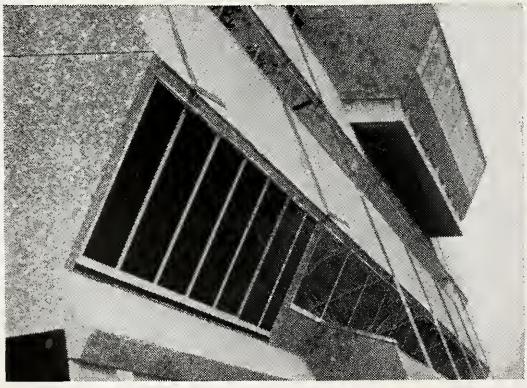
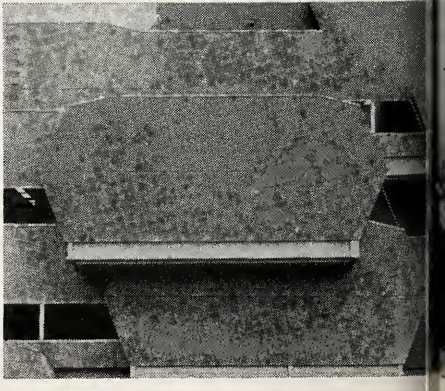
F. M. Simmons Patterson, M.D.
Executive Director

*REIDSVILLE*—Link Brothers Pharmacy was one of eighteen retail pharmacies from throughout the United States which was honored by Parke, Davis & Company for outstanding examples of vitamin displays in the 1971 Myadec "Super" Display Contest.

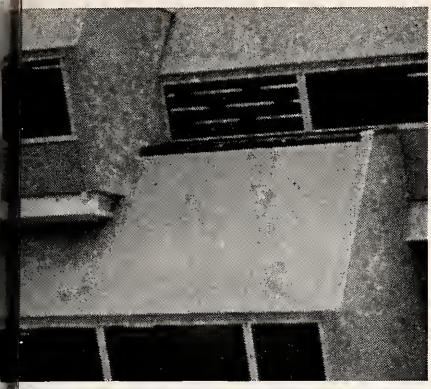






Burroughs Wellcome Co. Headquarters and Research Building, Research Triangle Park, North Carolina.












# Don't forget to mention the newest feature of EMPIRIN® Compound. It's made in North Carolina.

Burroughs Wellcome Co. is pleased to have relocated its headquarters, its research laboratories and its manufacturing facilities to North Carolina. We feel your customers will appreciate knowing this. Why not tell them, when you recommend Empirin Compound for relief of headaches, toothaches, minor muscular pains and discomfort and fever associated with colds and flu.

All the other fine Burroughs Wellcome Co. products are now North Carolina made, too.

Wellcome

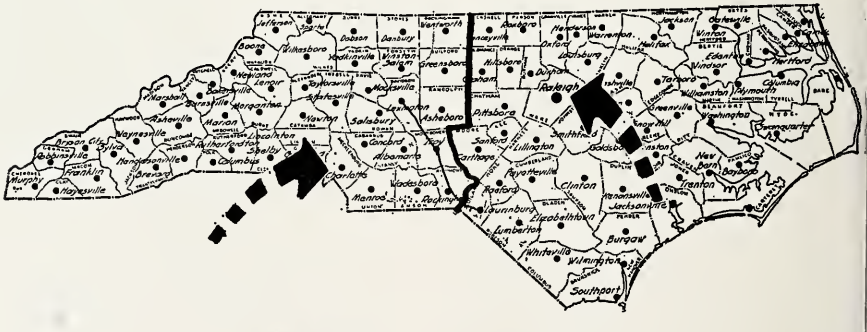
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## DRUG STORE FIXTURES

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## 'AR HEEL DIGEST

*INSTON-SALEM* — Storebreakers ran-cked the Reveo Discount Drug Center at d Town Shopping Center on February th. Arrival on the scene of Forsyth Coun- sheriff's deputies caused the thieves to op most of their loot.

*UDSON*—Harold A. Bolick, pharmacist th Hudson Drug Company, has filed as a ndidate for the County Board of Educa-n. Mr. Bolick is a 1968 graduate of UNC hool of Pharmacy.

*INSTON*—The White Cross Store which cured Temple Drug Store in 1968, and later quired Leatherwood Pharmacy, now oc-pies a building formerly used by J. C. nney Company.

*OSEBORO*—W. Latham West addressed e March meeting of the Roseboro Woman's ub on the subject, "Safety." His topic as discussed from the standpoint of drugs d their use in the home, and he demon-rated safety caps now in use on medicine ttles. He also discussed dangers from many usehold cleaning items bought at grocery ores.

*IELBY*—C. Rush Hamrick, Jr., President Kendall Drug Company, has been named the board of the directors of the First ational Bank.

*MITHFIELD*—Mrs. J. Marshall Sasser is rving as Johnston County Campaign Man-ger for Mrs. Margaret Harper of South-rt, candidate for the office of Lieutenant-overnor of North Carolina. Mrs. Sasser is tive in the NCPhA Woman's Auxiliary d is currently serving as chairman of the solutions Committee.

*CONCORD*—James F. Jochems, owner/manager of the Medical Center Pharmacy, is Cabarrus County manager of Congressman Nick Galifianakis' campaign for the U. S. Senate.

*WINSTON-SALEM*—James A. Hathcock, Jr., who has been pharmacist at Eckerd's Northside Store, will manage a new store location in the Vineyard Plaza Shopping Center.

*ASHEBORO*—James Prevo opened a new pharmacy in an Asheboro shopping center, where he will be assisted by pharmacist Stan Haywood.

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ADI

The best way to be safe, rather than sorry, is to have insurance specifically designed to protect *your* type of business. That's why so many pharmacists have American Druggists' Insurance. It's a company founded *by* druggists *for* druggists. It assures you exceptionally fast settlement of claims . . . fire, theft, liability and malpractice. We've been doing it since 1906 . . . so you *know* American Druggists' Insurance is right for you! You can be certain of 100% recovery under policy terms.

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## COMMITTEE ON EMPLOYER-EMPLOYEE RELATIONS

Eugene Hackney, *Chairman*

The NCPhA Employer-Employee Relations Committee was appointed in 1970 by Pre ident Earl Tate, and the first committee report was made at the 1971 Convention in Durhan The Committee accepted assignments in areas which eventually would establish a suggeste guideline for the employment of North Carolina pharmacists.

The committee announced that a survey would be made in order to establish existin economic conditions between employer and employee throughout North Carolina. This su vey was accomplished and we feel that, with the outstanding response to it, we are able t recommend the following portion of a suggested guideline with respect to Fringe Benefit

*Recommended Fringe Benefit Policies*

Recognizing that fringe benefits constitute a significant portion of the pharmacist's tot income and, depending on salaries and other factors, the employer is urged to provide or or more of a variety of fringe benefits as an adjunct to employment.

Fringe Benefits should always be considered by employer and employee prior to emplo ment, regardless of the size of the pharmacy. No one employer can offer all fringe benefi but a mutually acceptable selection of benefits can greatly enhance the employment situ tion.

1. *VACATIONS*: A vacation is the most popular fringe benefit. Only 2% of the pharm cists responding to our survey did not receive a vacation.
   The Committee recommends that a minimum of one week paid vacation be given aft one year of employment, and that a 2-week vacation be allowed after two years an for up to ten years. After that period of time, length of vacation should be negotiat with the employer.
   Vacation agreements should be made prior to employment. This will vary according the time of year employment begins, wishes of the employee and other factors.
   The Committee also recommends that WHENEVER POSSIBLE a relief pharmacist hired to fill temporary vacation vacancies so that other staff pharmacists will not expected to assume additional burdens during vacation periods.
2. *PROVISIONS FOR SICK LEAVE*: The Committee recommends that a minimum of days per year sick leave be accrued at ½ day per month;
   OR, that Disability Income Protection on a cost-sharing basis be provided;
   OR, as agreed between employer and employee.
3. *INSURANCE*: A wide variety of insurance plans are available as fringe benefits, a the Committee recommends that insurance be available in appropriate individu amounts. The following insurance programs are recommended for consideration:
   Hospitalization
   Life
   Retirement
   Professional Liability

The employer may pay all or part of these types of insurance.

It is noted with respect to professional liability that the employee should be cover for his own personal protection. Since coverage is of advantage to the pharmacist gardless of his place of practice (i.e., coverage for relief duty and consultant servi at other institutions), this cost should be assumed by the individual pharmacist.

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REPORT to the 92nd Annual Meeting of the N. C. Pharmaceutical Association Ap 18, 1972

*PAYMENT OF PROFESSIONAL MEMBERS; MEETINGS EXPENSES*: The Committee recommends that membership in one state and one national professional organization be shared on a 50-50 basis between employer and employee.

The Committee feels that every pharmacist—employer or employee—should join and and participate in this professional Pharmacy Associations. Every member should feel the responsibility to stimulate interest and encourage membership of non-member pharmacists.

Attendance at Professional Seminars, Continuing Education lectures, Workshops, and Conventions is necessary in today's rapidly changing health care systems for both employer and employee pharmacists.

The Committee recommends that employee pharmacists be granted time at reasonable intervals, with full compensation to attend such professional meetings.

The Committee further recommends that travel and registration fees be paid or shared by the employer.

*SUPPLEMENTAL BENEFITS:*

[A] Professional attire if required to be worn in the Pharmacy should be paid for by the employer.

[B] Profit Sharing Plan: Should not be figured as part of the basic income for an aggregate annual income. Profit sharing should only be treated as an income incentive factor and should be negotiated if appropriate.

[C] Bonuses: Bonuses should be treated on the same basis as profit sharing with respect to basic income, and if it is included in the total annual income it should be stipulated as such or negotiated if appropriate.

[D] Stock Purchase Options: A corporate employee may wish to investigate stock purchase options as a fringe benefit. This should be negotiated between parties if appropriate.

[E] Commissions: The Committee feels this is not an appropriate method of compensation for professional personnel, but may be negotiated if thought otherwise.

[F] Discounts: Discounts on personal purchases is an established practice in over 90% of pharmacies in North Carolina and employees should be allowed to purchase at a discount.

Other areas of a suggested guideline are still being discussed by the Employer-Employee Relations Committee and further recommendations will be made at a later date.

Eugene Hackney, for the Committee:

. Winston Burroughs
ohn A. Dawson, Jr.
onald Deaton
arion M. Edmonds
L. Futrell
W. M. Oakley
Donald V. Peterson
Fred J. Rachide
John H. Rosser
David Work

## ECONOMIC SURVEY

Available on request and without charge, copy of a 3-page report: Economic Evaluation Survey Analysis—1971, as compiled from 400 plus reports submitted by pharmacists to the Committee on Employer-Employee Relations.

Averages are included for salary, hours, education, holidays, Sundays worked per month, policy on compensation for overtime, cost of living provision, periodic review of salaries, hourly rate for relief pharmacists in addition to information made a part of the published report presented herewith. Send request to: N. C. Pharmaceutical Association, P. O. Box 151, Chapel Hill, N. C. 27514.




In 1970, Roche Laboratories broke with pharmaceutical industry tradition by being the first company to discontinue mass, unsolicited sampling of professional products. The Roche aim is to ensure the greatest benefit to the patient while meeting the professional needs of the pharmacist and physician. All are served best by proper handling of drugs. Better control of all aspects of drug distribution ensures the highest standards of health care for the patient, physician and community.

This policy reflects Roche interest in the general problems of pharmacy management, as well as the pharmacist-doctor, pharmacist-patient and pharmacist-community relations. There are many of your colleagues at Roche—practical professionals in various management positions who help make the policies and provide the services that help you meet the challenge of pharmacy today.

ROCHE

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## ANNOUNCING THE 1972 BLUE BOOK

The 1972 edition of the American Druggist BLUE BOOK incorporates a brand new feature designed to save thousands of hours of prescription department paperwork.

While the feature is intended primarily as a time-saver in the handling of third-party prescription claim forms, it is equally valuable in the pricing of all prescriptions.

The new feature consists of an alphabetical listing of about 750 frequently prescribed products, as reported to BLUE BOOK by practically every major pharmaceutical manufacturer.

For each product, the listing shows the key information needed in filling out a typical third-party form. This information includes the item's National Drug Code number, its cost per unit, the quantity most often prescribed, and the cost of that quantity.

With this information concentrated in a few handy pages, whoever fills out a pharmacy's third-party forms can complete a form in much less time than would be needed if price calculations had to be made by using the special compilation averages out to 2.3 minutes per prescription.

It is estimated that the listing accounts for 70% to 80% of the typical pharmacy's prescriptions. To increase the usefulness of the feature, blank spaces are provided throughout the listing, so that pharmacists can insert data for products which are not included but which are prescribed frequently in their areas. Furthermore, if a pharmacist finds that his cost on a particular item differs from that shown, he can make the necessary changes in the listing, thus preserving the compilation's time-saving value to him.

The 1972 BLUE BOOK also provides other material aimed at helping pharmacists cope with the increasing impact of third-party plans on their operations. Included are suggestions on how to avoid common mistakes in determining the validity of third-party prescriptions before accepting them . . . on processing claim forms . . . on dealing with third-party plans . . . and the like. Object: To save time, to curb the costs involved in third-party Rx work, to reduce the number of rejected claims.

The new BLUE BOOK was produced by a greatly refined, precisely programmed computer system, representing a vast improvement over the system pioneered for the 1971 edition. The compilation includes:

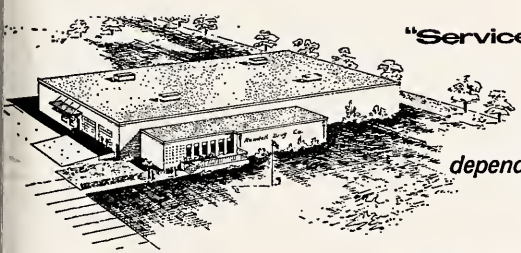
· More prescription product listings than any previous drug field price book.

· Data for more products than ever before as to Rx or non-Rx status . . . dating . . . need for refrigeration . . . whether or not sugar-free.

· On controlled drugs, information as to which Schedule each item belongs in, as up-to-date as possible.

· Average Wholesale Price (AWP) wherever a direct-selling manufacturer does not supply Suggested Wholesale Price (SWP). AWP and SWP are particularly important as cost figures for third-party prescriptions.

Extra copies: BLUE BOOK is mailed to all pharmacies—community and hospital—in the U.S. Extra copies are available at $7 each from American Druggist BLUE BOOK, 224 West 57 Street, New York, N. Y. 10019.

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Put your facings where your profits are!
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A. H. Robins announces money-saving deals on Allbee with C and Donnagel®. Allbee with C is the number-one vitamin in its class in drug store sales, and it also leads in drug store purchases with over 25% of the market. This isn't surprising when you consider that it's the B-complex with C most often prescribed by the medical and dental professions. Over one million scripts are filled annually, and this doesn't even include professional recommendations or over-the-counter sales. More than half of all Allbee with C sales are OTC. You purchase and sell far more Allbee with C. Isn't it good business to also give it more facings and shelf space? The Spring Deals run from April 3-May 30. Your Robins representative will be around soon to discuss the deals and facings with you. With Allbee with C and Donnagel you've got Deal Power!
A.H. Robins Company, Richmond, Virginia
A·H ROBINS

## EVCO'S CHAPEL HILL GRAND OPENING TO ESTABLISH A CULTURAL BENCHMARK

For the first time in history, a sit-in will staged in conjunction with the grand ning of a retail drug store.

'To be more accurate,'' Sidney Dworkin, sident of Revco D.S., Inc. said, ''we'll staging a 'sit-out' on a rustic-type bench are permanently installing just in front our newest discount drug center at 120 st Franklin Street, in the heart of pic- esque Chapel Hill. We have, of course, ited the Mayor, representatives of the pel Hill Chamber of Commerce and mem- s of Chapel Hill's Appearance Commis- n to sit with us as we cut the traditional bon to open the 302nd store in the Revco in at 3 P.M. on Saturday, April 8. Fur- rmore, to accentuate our support of the ivities engaged in by the Appearance mmission, we are underwriting the cost placing a number of similar benches at er choice locations in the downtown shop- g area of Chapel Hill.

'There may be people who question our tives in supplying Chapel Hill with the ches. Our motives are several, not the st of which is our long-standing corporate icy of actively showing our interest in civic well-being of the communities we tle in as a new business member. Our tributions to hundreds of communities is matter of public record.

'Also, by following this particular grand ening route, we hope to constructively lay rest the temporary misunderstanding with Appearance Commission brought on by original design of our store front sign- . Quite contrary to some of the initial ction generated by those signs, it was ver our intention to go contrary to the tural dictates of the Chapel Hill Com- nity. For us to do so, would be to radical- depart from our traditional standards of rmoniously blending in.

''Finally, there is the important matter the purposes of the Appearance Commis- n. We believe that however difficult, time- nsuming and sometimes controversial the mmission's objectives are, the ultimate sult will be the wise preservation of a corner of our shrinking world to a set of higher ideals. Therefore, we sincerely hope that Revco's benches will remind all persons concerned with Chapel Hill's future of those high ideals. At the least, we hope a lot of people enjoy some plain old-fashioned bench-sitting.''

Revco's Chapel Hill store, which includes a bright, modern pharmacy, will be the Company's 19th in North Carolina.

Revco services all of its stores, excepting those in Arizona, and some in Tennessee, from its huge centralized warehouse in Cleveland. From the warehouse, which is equivalent in size to nearly three football fields, merchandise flows in and out on a never-ending basis to Revco stores in the Midwest and the South.

Other operating characteristics which have highlighted the company's dramatic growth in 15 years from a two-store operation in Detroit, Michigan to a retail drug chain of national prominence, include the elimination of conventional and expensive drug store frills—such as soda fountains and home delivery—and the sharp control of all operational costs inside each Revco store. The net result is that the step-by-step savings in buying, distribution and merchandising are passed on to Revco customers as ''everyday savings on everything.''

Revco, which places heavy emphasis on the excellence of its prescription business—which accounts for a significant share of the company's total business—fills more prescriptions per store than any chain in the nation. Revco pharmacists now fill prescriptions at the rate of 13 million per year. Registered Pharmacist Herbert A. Temple will manage Revco's Chapel Hill store.

## NORMAN TO MANAGE RUTHERFORD DRUG COMPANY

Effective May 1, 1972, Myron James Norman, R.Ph., became part-owner and manager of the Rutherford Drug Company, Rutherfordton, N. C.

He succeeds Robert Lee Edwards, R.Ph., who served as president and manager of the drug firm until April 30.

## PHARMACY SENIORS—CLASS OF 1972
## SCHOOL OF PHARMACY, UNIVERSITY OF NORTH CAROLINA

Members of the 1972 graduating class of the University of North Carolina School of Pharmacy include:

Linda Ann Allen, Shelby; Michael Lindsay Allred, Durham; Mildred Morton Archer, Albemarle; Jacob Wesley Ayeock, Wallace; John Dean Badgett, Chapel Hill; Catherine Marie Banta, Wilmington; Pamela G. Barrett, Candler; James Curtis Baucom, Jr., Marshville; Robert Stewart Beddingfield, Pinehurst; Joseph A. Blake, Emporia, Virginia; Carole Cranor Blalock, Raleigh; Theodore Douglas Bland, Wallace.

Also, Stephen Lanier Blaylock, Oak Ridge; Bracey Myron Bobbitt, Glen Alpine; James William Bodie, Jr., Tryon; Richard G. Brame, North Wilkesboro; Robert Dennis Bridgers, Macclesfield; Benjamin Thomas Brinson, Belhaven; James Lee Brisson, Raleigh; Charles Arnold Britt, Candor; Robert William Brown, Kernersville; William Henry Brown, Robersonville; Norris Franklin Buff, Chapel Hill; Luther Stevens Byrd, Jr., Dunn.

Erie Howard Cain, Durham; Carl Anderson Capps, Jr., Dunn; Ervin McKay Carroll, Jr., Cary; James Murray Carroll, Chardbourn; James Edward Carver, Chapel Hill; Garry D. Conway, Tarboro; Lewis Nelson Cooper, Cameron; Lawrence Banks Coor, Smithfield; William Christopher Council, Jr., Graham; Carol Elizabeth Craven, Belmont; Linda Smith Critz, Lenoir; Stephen L. Critz, Greensboro; Curtis Lee Crotts, Lexington; Jerry Stewart Curry, Charlotte.

Also, Gerald T. Davis, Roxboro; Stephen Cannaday Dedrick, Grifton; Charles Frank Delaney, Jr., Andrews; Betty Hill Dennis, Newport; Reba LaRue Draughon, Dunn; Charles Dermont Duffey, Lexington; James Russell Earley, Jr., Forest City; Joe Ondre Earnhardt, Carrboro; William Leon Ellis, Bladenboro; William Keith Elmore, Wilmington; Karen Ann Erikson, Hickory; Fred N. Eshelman, Chapel Hill; Marion Wilson Eubank, Jr., Jacksonville; Michael Caldwell Eudy, Statesville; Ozie Trevon Faison, New Bern; Stephen Ledford Farley, Brevard.

Also, Salmen Tucker Fayed, Roanoke Rapids; Andrew Lockhart Finn, Greensboro; Judith Benson Fitchett, Durham; William Patrick Frye, Hickory; Carey Gaynor, Jr., Fountain; Bruce Michael Goodson, Charlotte; James R. Gurgan Jacksonville; Joel L. Hager, Salisbury; James Ralph Hamilton, Jr., Chapel Hill; Dennis B. Hanson, Raleigh; William Murphy Hardy, Jr., Snow Hill; David John Haus Goldsboro.

Also, Donald Clyde Helton, Hickory; Johnny Lee Hogg, Clayton; Lewis Talmadge Holder, Jr., Chapel Hill; Thomas L. Hopkins, Raleigh; Thomas Woodrow Hou Jr., Wadesboro; Larry Dwayne Irwin, kin; Sandra Sue Jannasch, Richmond, V ginia; Elbert Maurice Jones, Rocky Mou Paul Lawrence Kandzer, Chapel H Richard Van Kennerly, Salisbury; Lo Todd Kermon, Jr., Raleigh; Johnny Alb Kight, Jacksonville.

Also, Robert Parks Lafferty, Chapel H Tyre Beaman Lasitter, Morehead Ci Clifton McPherson Leonard, Jr., Lexingt Beverly Gail Leonhardt, Morganton; Th dore Howard Lingerfeldt, Carthage; Gl Perry Littleton, Jacksonville; Hubert Ver Massengill, Warrenton; Oscar Nat McCollum, Reidsville; Laura Ann MeDon Durham; Tamara Elaine MeMackin, Cl lotte; John Albert McNeill, Jr., Whitevi

Also, Franklin A. Measamer, Durha Susan Patricia Miller, Lenoir; Will James Mitchener, Edenton; Regenia M Monday, Lake Lure; Mary Grace Mo Kings Mountain; Jonas Clayton Mor Jr., Boone; Judith Ann Morgan, Fo City; Candice Noek Morpeth, Lightho Point, Florida; Sherrill F. Morris, Chapel Hill; James Christoph Morris Jonesville; William A. Morton, Wilmi ton; Douglas Truman Mullen, Wendell.

Also, Philip Steven Neal, Greensbo Stephen Carling Orander, Durham; Miel Overman, Durham; Charles Fletcher Ow Chapel Hill; William Michael Pears Lenoir; Ben Earl Pell, Pilot Mounta John Henry Pilgrim, Spindale; Art Wayne Pittman, Greensboro; James Als Pittman, Fayetteville; Murray Fran

otter, Durham; Richard Price, Casar; Rita ay Proctor, Lincolnton; Frank Paul Pur-, Raleigh; Raleigh Jackson Putnam, erryville.

Also, Donald Lee Rigdon, Brevard; Kath-n Woodell Rollins, Chapel Hill; Elbert ndrew Rudisill, Jr., Hickory; Gary Lee in, Hickory; William Theron Sawyer, orfolk, Virginia; Larry Jackson Shelton, nbury; Ronald Earl Shook, Carrboro; y Lee Skinner, Charlotte; Albert Smith, ., Newton Grove; Roger Parker Smith, apel Hill.

Also, John Matt Smothers III, Dunn; thur Belknap Straughn, Chapel Hill; David elton Stroud, Fuquay-Varina; Joseph P. rt, Dunn; William James Taylor, Jr., arsaw; John Aubrey Terry, Greensboro; mes Addison Thompson, Raleigh; Louis ward Thompson, Macon; Andrew Forman orndyke, Lumberton; Alice Elaine Thorn-n, Rolesville; Anne Merrill Tucker, Char-te; Stanley Elbert Tunnell, Raleigh; illiam Thomas Vaughan, Fayetteville.

Also, Harry Lynn Waugh, Jr., Chapel Hill; Edmund Michael Wellons, Fayetteville; Marian Kay Whicker, Kernersville; Sandra Brown White, Winston-Salem; Jefferson D. Whitehead, Enfield; Edwin Cisco Wilkerson, Greenville; Anne Horton Wilkes, Roanoke, Virginia; Annelle Frye Williams, Durham; L. George Williams, Rocky Mount; George Thomas Winters, Conover; James Thomas Worley, Crumpler; Mark Stephen Zachary, Cashiers; Jerry Thomas Ziglar, Madison; and Brenda Antoinnette Zurek, Cary.

## SCARBORO TO HEAD CAMERON VILLAGE ORGANIZATION

William (Bill) Scarboro of Raleigh has been elected president of the Cameron Village Business and Professional Associates. He is associated with Kerr Drug as manager of one of the chain's retail operations.

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## TRIBUTE TO ROGER McDUFFIE

Dear Mrs. Newell:

I want to share with you in the loss of your brother and my very dear friend. As you know, I have been associated with Roger in many areas of our profession over a period of many years. I suspect I know Roger better than most men. His love for his profession and his wisdom and insight regarding the problems facing our profession have been a great inspiration to me.

I know of no man who has made a greater contribution to Pharmacy than Roger McDuffie. I have seen him in action at conventions and other meetings when tensions were running high, and when members were searching for a way to solve tough problems. On many such occasions, I have observed Roger, with his sense of wisdom, discernment and humor, pour oil on troubled waters and come up with a solution to the problem. I have seen him in action at Board of Pharmacy meetings when we were dealing with problems concerning candidates for pharmacy examinations, or concerning violations of the Pharmacy Act. In dealing with such problems, he was always interested in honest and fair play, giving the individual the benefit of every doubt, and at the same time, adhering to the highest standard of our profession.

I join with thousands of fellow pharmacists in saying we have lost a great friend of our profession and we will miss him. But Roger's influence and deeds will live on and on and our profession of pharmacy has been lifted to a higher plane as a result of Roger McDuffie's life.

We can say to Roger the same words that were told the man with five talents, "Well done, thou good and faithful servant."

Sincerely,
s/s Wade A. Gilliam

## Roger A. McDuffie

The figure of Roger A. McDuffie was a familiar one on Elm Street. For 20 years at Jefferson Square, and for many years before that elsewhere on Elm, Roger McDuffie compounded prescriptions and kept a close eye on the community he loved.

He was probably one of the city's best known citizens, and certainly among i most highly respected. Dead at the age 78, the popular druggist will be remembere not only for his personality, his civic co tributions and his professional skill, b for his deep interest in pharmacy and h contributions to it across North Carolina.

Active in pharmacy from his graduation 1915 from the University of North Caroli School of Pharmacy, he was in various dr partnerships here until 1960. From 19 to 1960, McDuffie-Eubanks Drug Co. Jefferson Square gave him a vantage poi at the heart of the community. Even aft retirement, he kept his hand in there and other pharmacies. Always active in profe sional affairs, he was for 30 years on t State Board of Pharmacy and was one the School of Pharmacy's most active alum That institution granted him an unusu honorary doctorate over a decade ago. 1967 it gave him its distinguished servi award, usually reserved for students faculty at Chapel Hill.

In Greensboro he was active in the Civit Club for 50 years and for 17 years serv on the board of Moses H. Cone Memori Hospital.

Roger McDuffie had a broad interest his community and in his profession. H was a familiar figure in downtown Gree boro, and one which will be missed.

—Editorial, Greensboro Reco

## ROGER A. McDUFFIE

Roger A. McDuffie made a great but u heralded contribution to his community a the state. He was a good friend endow with genuine compassion for his fellow ma His life was his finest eulogy.

Greensboro lay under a blanket of sn the night of Dec. 20, 1893, when Roger w born. The blessed event occurred after t family doctor, forced to abandon his bicy on the way, reached the McDuffie reside on South Spring Street.

Roger's necessarily second hand account his arrival that wintry night was a favor of his own anthology. He was a fine st teller—at his best in his first person counts. What a treasure of experiences amassed in what he described as "

rs on Elm Street—50 years in daytime
l 50 years at night''—as druggist and
rmacist! The man who ran the corner
g store!

As a schoolboy growing up in a medium
d Southern town, Roger was typically
ly 20th Century American. He learned the
ic principles and disciplines of business
a newspaper carrier and doing other boy-
d chores. There was still time for the fun
his generation.

After graduating from old Greensboro
h School, Roger went to Chapel Hill to
ly pharmacy. He was soon active in cam-
life at the University of North Carolina
good student, a track star and a leader
campus. None of his many loyalties was
ater than that to UNC.

Upon graduation from the School of
rmacy in 1915, Roger began his long
successful years of filling prescriptions.
couple of years later, he entered World
r I military service. On his return from
t experience, Roger became a partner in
dham-McDuffie Drug Company. In 1930,
bought out his partner in that firm and
ned a partnership with J. Norwood
anks under the name of McDuffie-
anks Drug Company. This landmark of
Street continued in business until it
sold in 1960—when Roger was supposed
etire. A man does not easily turn from
t has had his interests for so long a
e. So, Roger remained with the new
on a part-time basis for about three
rs. In 1967, when Roger was 73, he was
working a few hours a day with Greens-
Drug Company, in his words, ''just to
my hand in.''

For 30 years, Roger was a member of the
th Carolina Board of Pharmacy and its
sident for seven years. He was also a
president of the North Carolina Pharm-
utical Association, first business manager
''Carolina Journal of Pharmacy,'' an
rinal director of the North Carolina
rmaceutical Research Foundation and its
sident for 10 years.

In 1960, Roger was named ''Pharmacist
the Year'' by the North Carolina Pharma-
ical Association, and received its ''Mor-
and Pestle Award.'' A year later, the
University of North Carolina at Chapel Hill conferred an honorary doctor of pharmacy degree upon Roger, the first person outside the University to be so honored. And there was still another first for Dr. Roger A. McDuffie. In 1967, the UNC School of Pharmacy presented him its Distinguished Service Award, the first to be given to anyone other than a student or faculty member. This award cited Roger for ''outstanding contributions to the instruction, research or service functions of the UNC School of Pharmacy.''

As community leader, Roger was a past president and director of Greensboro Merchants Association and Greensboro Drug Club and a member of the executive committee of Cone Memorial Hospital for 17 years. He was a member of Holy Trinity Episcopal Church. For nearly 50 years, he was a member of Greensboro Civitan Club which now feels keenly its loss. His wit at the luncheon table is inscribed indelibly on our memory. We are also indebted for his thoughtfulness for Civitan widows on our special occasions.

Roger had justified pride in his family. His wife, the late Lena Kernodle McDuffie, was a talented artist and imaginative garden club leader who did much to make beautification a reality in Greensboro. Their son, Dr. Roger A. McDuffie, Jr., is a gifted composer and musician, presently a member of the faculty of Converse College in Spartanburg, S. C.

Master of the pharmacist's mortar and pestle, Roger was himself a pleasant potion for all who knew and loved him. He was kind, thoughtful and generous. Certainly he must have loved his fellow man, for friends cannot recall hearing him say anything bad about another. The warmth of his nature and depth of his understanding gave him special rapport with persons of all age levels. Roger was moulded in the finest fashion. An inner strength sustained him through life, especially during his last long illness.

Now, therefore, be it resolved that *we* pause in our deliberations in silent tribute to this good friend and Civitan, Roger A. McDuffie.

(Concluded On Page 36)

# DOINGS

## OF THE AUXILIARIES

### PHARMACY (STUDENT) WIVES

At the March meeting of Pharmacy Wives, Dr. William F. Eastman, a marriage counselor and member of the University of North Carolina faculty, discussed methods of handling anger. He suggested ways of making constructive use of anger rather than allowing anger to destroy one's marriage.

During the business session officers for 1972-73 were installed by Mrs. George Cocolas, President of the NCPhA Woman's Auxiliary: President, Jean Creech; 1st Vice-President, Eileen Laughter; 2nd Vice-President, Judy Zachary; Treasurer, Zo Blanchard; Secretary, Sandra Cash; Historian, Jame Sneed.

Mrs. W. J. Simth, Advisor to the Pharmacy Wives, was presented a gift of appreciation.

### ROWAN-DAVIE

Mrs. Ed K. Showfety, president of the Rowan-Davie Auxiliary, entertained at her home for the March luncheon meeting. Cohostesses were Mrs. J. F. Carrigan, Mrs. John Brown, Mrs. George Albright, Mrs. R. B. Hall, and Mrs. Harry Stone, Jr.

Mrs. Showfety presided at a business meeting at which she introduced Mrs. George Cocolas, NCPhA Woman's Auxiliary President, guest-speaker.

Mrs. Cocolas discussed the upcoming convention and the state project—the "Bizarre Bazaar." She showed several handmade items which were being collected from over the state and also accepted with appreciation the items presented by Rowan-Davie members.

Mrs. W. P. Wells of Durham, an Auxiliary past-president, accompanied Mrs. Cocolas to the meeting.

### RALEIGH WOMEN'S PHARMACEUTICAL AUXILIARY

The Raleigh Women's Pharmaceutical Auxiliary has had a busy winter! Mrs. John Treadwell entertained with a luncheon for the November meeting. Special guest was Mrs. George Cocolas, State President.

The December meeting was held in the home of Mrs. Jim Wilson. Members enjoyed a "Christmas Exchange" of small gifts. Also, in December, to celebrate the Holiday Season, members and their husbands attended a dinner-dance at the Raleigh Country Club.

The president, Mrs. W. J. Rhodes, was hostess for the January meeting. Plans were discussed for the February Bridge Benefit. This Benefit, under the chairmanship of Mrs. Jim Wilson, raised funds which were contributed to the Student Loan Fund and to the Institute redecorating project.

The February meeting was held at the home of Mrs. Lamar Morse where members had fun making items to send to the Convention at Wilmington.

Mrs. Romas White was hostess for the March meeting where plans were discussed for a Spring Cook-out for members and husbands.

### CAPE FEAR

#### February

The February meeting of the Cape Fear Valley Pharmaceutical Auxiliary was held at the home of Mrs. W. A. West in Rosebo, where a luncheon-workshop was enjoyed. Mrs. W. L. West was co-hostess.

Each member worked on items to be sold at the Convention Bazaar.

Mrs. James R. Hickmon, president, conducted a brief business session in which the members voted to send a contribution to the Institute of Pharmacy for use in the redecoration of the auditorium.

Mrs. W. A. West was appointed chairman of the nominating committee, with the slate to be submitted at the March meeting.

#### March

At the March meeting of the Cape Fear Auxiliary, the following were elected to serve for 1972-73: President, Mrs. George O. Markham; Vice-President, Mrs. H. Shelton Brown, Jr., Secretary-Treasurer, Mrs. J. Cody Newton; Historian, Mrs. George W. Markham. All are residents of Fayetteville except Mrs. Brown, who lives in Clinton.

## BIRTHS

The Jack H. Uptons of Greensboro em-yed this unique message to announce the th of Blaire Herndon Upton on February :

In this era of women's liberation and litical emancipation, the Uptons are proud announce the arrival of a new "little nale candidate" burping loudly on the mpaign trail in this election year. Just in ne for the March primaries, this political peful runs on a platform of "free diaper vice and two strollers in every garage!" omen of the world, unite. Vote for:

Blaire Herndon
For
Commissioner of Infant Affairs
x pounds, 13½ ounces of political dynamite!
February 19, 1972

## MARRIAGES

Miss Barbara Jean Wood and George nald Buchanan, both of Greensboro, were rried on April 16. The bride is a graduate Wingate College, the bridegroom is co-ner of the Gate City Pharmacy, Greens-ro.

## DEATHS

### R. R. COPELAND

Robert Royal Copeland, Ahoskie pharma-st, born January 28, 1886, died April 9.

Mr. Copeland joined the NCPhA in 1917 d served as its president in 1927-28. He as named "Pharmacist of the Year" in 55.

He was a graduate of the University Col-ge of Medicine, Richmond (now Medical llege of Virginia) and for many years as the owner/manager of Copeland Drug mpany, Ahoskie.

Active in the total life of his community, r. Copeland helped to organize and was a arter member of various enterprises, in-ding the Ahoskie Kiwanis Club, the hoskie Boy Scouts, Ahoskie Chamber of mmerce and many others.

This tribute appeared in The Carolina Journal of Pharmacy the year Mr. Copeland was named "Pharmacist of the Year":

"Mr. Copeland is a man of simple tastes, of genial disposition, courteous and considerate, but a man of driving power who possesses an ambition to succeed and with an ability to match his aims. He likes people; people like him. He likes his jobs—every last one of them, and to the least important of them he gives his best effort."

### G. E. HAYES

George Everette Hayes, born September 4, 1889, died April 13 in Hickory after a short illness.

A graduate of the UNC School of Pharmacy (1917) and a veteran of World War I, Mr. Hayes was associated with Lutz Drug Store, Hickory, for 23 years. In recent years, he had served as a relief pharmacist in the Catawba-Caldwell county area.

Surviving are his wife, the former Emma Hamrick, and a daughter, Mrs. W. E. Niven of Lexington.

### J. A. HUTCHINS

James Alexander Hutchins, 83, Winston-Salem pharmacist, died at Medical Park Hospital on February 27.

Mr. Hutchins was a graduate of the UNC School of Pharmacy (1910) and at one time operated five Hutchins Drug Stores in Winston-Salem. At the time of retirement some years ago, he sold his pharmacy on Cloverdale Avenue to Patterson Drug Company (now Revco).

### L. A. WARREN, JR.

L. A. Warren, Jr., manager of Thomas & Oakley Drug Store, Roxboro, died on April 6 as a result of injuries suffered in an automobile accident.

Mr. Warren, a native of Garland, was a graduate of the UNC School of Pharmacy. He had been a resident of Winston-Salem for 14 years and had been employed in Roxboro for several months.

He is survived by his wife, Mrs. Ruth Crawford Warren of the home; four daughters and three sons.

# The NCPhA-Endorsed Insurance Plans Which Merit Member Participation

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Sickness Total Disability — Five Years

## MAJOR MEDICAL EXPENSE PLAN

PLAN I: $18,000 Maximum Benefit including $30 Daily Room Limi
PLAN II: $30,000 Maximum Benefit including $50 Daily Room Limi

## TERM LIFE PLAN

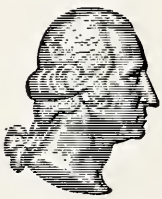
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## ICENSED PHARMACIST INTERNS

As a result of successfully passing the eoretical examinations given by the N. C. oard of Pharmacy in March, plus meeting her requirements, intern license has been sued to the following pharmacy graduates:

ATHIAS, Walda Parker
IMREL, Sylvia Jordan
ARTIN, Benjamin Francis
OORE, Avery Lewis, Jr.
ORRIS, Edward Zebulon, Jr.
REASMAN, Mark Eugene
TEWART, James Carlton, Jr.
IRKPATRICK, James Weaver, Jr.
ASON, Thomas Wayne
RNOLD, Larry Lanier
ISER, Barbara Ann
UBBARD, Cynthia Lee
ORLEY, Robert Wilton
OWER, Richard Kent
ROWN, John Olan
RADDOCK, Carl Wayne
RAWFORD, Alicia Jacqueline
RUBB, Frank Lander, Jr.
ILL, Larry Grayson
ESLER, William Thomas
IRKPATRICK, George Fred, Jr.
cCULLOUGH, Katherine Elizabeth
ATTHEWS, Mildred Fields
OSER, Wyatt Glenn, Jr.
RIGHT, Marjorie Susan

## PAOLONI GUEST SPEAKER AT GREENSBORO MEETING

Reported by Frank Burton

The Guilford County Society of Pharmcists, meeting in Greensboro on April 5th, ad as guest speaker Mr. Claude U. Paoloni the U.N.C. School of Pharmacy faculty. r. Paoloni's discussion of the changing ends in the curriculum of the School of harmacy, and the question and answer ssion that followed, proved interesting and formative to all those present. The Society as also pleased to have Dean Leroy D. erley of the School of Pharmacy as a ecial guest.

Following the program, the Society conucted a short business session that included report by the Project Committee on the success of the Society's activities during the recent "Poison Prevention Week" observance.

## BURKE COUNTY PHARMACEUTICAL SOCIETY MEETS

Reported by C. Brooks Harrell, R.Ph.

The April 20 meeting of the Burke County Pharmaceutical Society, meeting in Morganton at the Holiday Inn, featured three guest speakers from the North Carolina Department of Social Services:

Frank Yarborough, Pharmacist Consultant; Jean Barker, Nursing Home Consultant; and Don McCracken, Program Representative.

Don Miller reported on the recent NCPhA Convention in Wilmington. Everyone was encouraged to work together as an organized professional group to promote pharmacy service to the community.

The Society agreed to grant recognition to the Appalachain Regional Health Planning Commission as the health planning authority in this area of the state.

## INDUCTED INTO ACA

Hal C. Reaves, Jr., of Southern Pines has been inducted as a Fellow of the American College of Apothecaries.

Mr. Reaves is a graduate of the UNC School of Pharmacy and he and his father own and operate the Medical Center Pharmacy in Pinehurst.

Membership in the American College of Apothecaries is limited to pharmacists who own and operate professional apothecary shops.

## NARD REGIONAL MEETING

A large delegation of pharmacists attended the March 29 3-state (Georgia, North & South Carolina) NARD Regional Meeting at Myrtle Beach.

Program participants from North Carolina included John C. Hood, Jr. of Kinston, Jesse Pike of Concord and Tom Burgiss of Sparta.

Program details will appear in the NARD Journal.

## CHARLOTTE

FUN DAY! And the title certainly fit. On Tuesday, March 14th, the Charlotte Auxiliary had their annual Spring luncheon at the home of Mrs. H. L. Bizzell. The St. Patrick's Day motif was carried out and delightful entertainment was presented by the Honey Bee Naturals, a prize winning quartet from the Sweet Adeline group in Charlotte.

This annual luncheon always follows the February Benefit Bridge for the Scholarship Fund, in order to treat members for the hard work put forth toward the success of the Benefit.

Chairman for Fun Day was Mrs. C. H. Smith with Co-Chairmen Mesdames Charles Pender and Bruce Wingate.

## CLEVELAND COUNTY

The Cleveland County Drug Association held its March dinner meeting at the Shelby Elks Lodge with President Will Rogers presiding. Twelve members representing seven pharmacies and one wholesale drug company were present.

Sgt. E. T. VanHoy of the local office of the State Highway Patrol presented an interesting discussion, illustrated with magic tricks, of the problem of drinking drivers. Of particular interest to those present was his explanation of the breathalyzer, used to determine the amount of alcohol in the system of a subject.

Ken Dingler represented the Associatic at a steering committee meeting of CODA (Community Organization for Drug Abu Prevention) on March 22. This committee composed of representatives from many o ganizations in the county who are interest in the problem of Drug Abuse, includin superintendents of Shelby, Cleveland Count and Kings Mountain Schools; Police Chie of Shelby and Kings Mountain; Ment Health Director; Health Department Dire tor; student representatives from all hig schools in county, and representatives fro Gardner Webb College and Cleveland Tec nical Institute.

Plans were formulated for the establis ment of committees and the involvement many more of the citizens who are interest in this problem.

### Roger A. McDuffie

Be it further resolved that a copy this resolution be inscribed in the recor of Greensboro Civitan Club, and that copi be sent to the son, Dr. Roger A. McDuffi Jr. and sister, Mrs. Annie McDuffie Newe

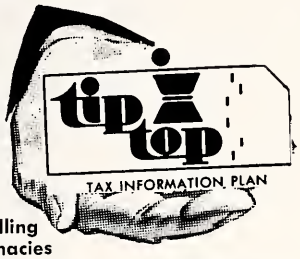
Respectfully submitted:
Resolution Committee
Colvin T. Leonard
McDaniel Lewis
David D. Claytor

Duly adopted by
Greensboro Civitan Club
on the 31st day of March, 1972.





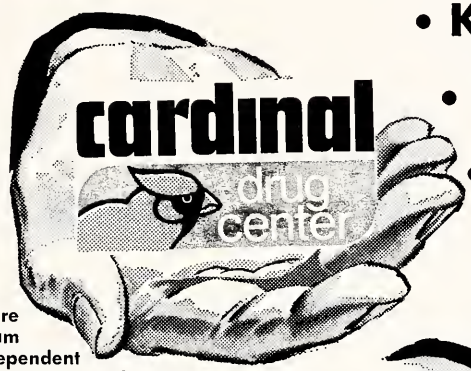

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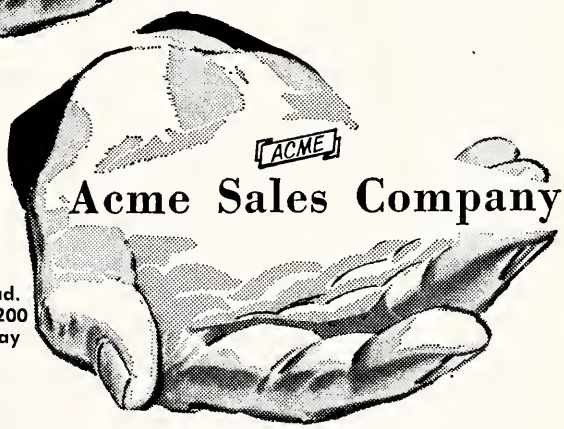

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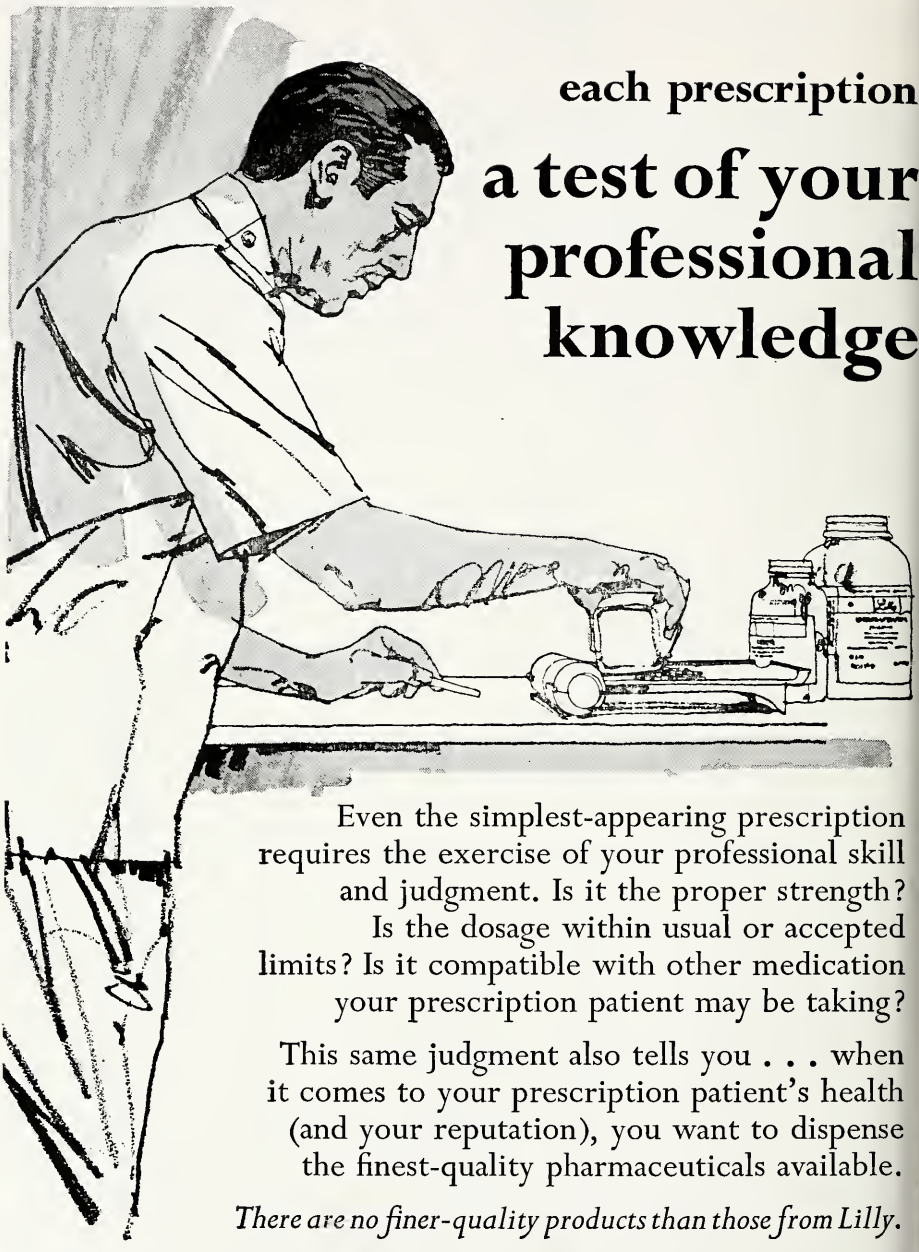


*ne Carolina* **JOURNAL OF PHARMACY**

**Volume LIII** **May 1972** **Number 5**



**onald J. Miller (Left) of Morganton, President of The North Carolina Pharmaceutical ssociation, is presented the NCPhA Gavel by the immediate past President of the Association, hn C. Hood, Jr. of Kinston. The ceremony took place at the conclusion of the 92nd annual eeting of the NCPhA and Affiliated Auxiliaries, which was attended by more than 400 harmacists and guests. Photo by Colorcraft.**



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# The Carolina JOURNAL OF PHARMACY

**May, 1972**

Vol. LII No. 5



★

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NORTH CAROLINA PHARMACEUTICAL ASSOCIATION

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## AHERN NEW OWNER OF SCOTT DRUG COMPANY

Donald H. Ahern, an executive officer of Foremost-McKesson for a number of years, is the new owner of Scott Drug Company, Charlotte.

The 81-year-old wholesale drug firm was purchased from Beverly Enterprises of California, who, in turn, had gotten it in 1968 from the estate of the founder, John M. Scott.

Ahern is a graduate of the University of North Carolina and the Graduate School of Business, Harvard University. He joined McKesson in 1950 in Columbia, South Carolina, and had served the company in a number of locations prior to promotion to company headquarters.

## ECKERD OFFICIAL COMMENTS ON PRICE COMMISSION CHARGE

Edward M. O'Herron, Jr., chairman of the board of Eckerd Drugs, Inc., has denied that the company has increased prices, as the Federal Price Commission charged.

In a statement made for the 123-store chain, O'Herron said "It is inconceivable to me that a Federal Bureau would issue a citation without sufficient evidence of any violation."

"We anticipate for the full year, which ended April 1, that our net profits will be higher than the previous year due to a reduction in expenses and increased volume," O'Herron said.

Eckerds was one of several firms ordered by the Price Commission to cut prices, saying it has exceeded guidelines on profit margins.

## DIRECT COMMISSIONS FOR PHARMACISTS IN THE ARMY MEDICAL SERVICE CORPS

Colonel William J. Christopherson, Pharmacy Consultant, OSG, DA, has advised that the Army is accepting applications for direct commissions for pharmacists. Pharmacists who are presently in the service as enlisted men or civilians are invited to apply for these commissions. Enlisted men should contact their unit personnel officer for information and assistance in making applic tions. Civilian pharmacists seeking inform tion and assistance should write to tl personnel officer at BASG-PTP-M, Offi of the Surgeon General, Department of tl Army, Washington, D.C. 20314.

## OFFICERS INSTALLED

Donald J. Miller of Morganton was i stalled as president of the North Caroli Pharmaceutical Association at the fin business meeting of the organization's 92 annual convention.

Other officers installed were W. Whitak Moose of Mount Pleasant, first vice-pre ident; W. H. Wilson of Raleigh, seco vice-president; and Lloyd M. Whaley Wallace, third vice-president.

W. J. Smith of Chapel Hill continu as executive director and editor of T Carolina Journal of Pharmacy.

Three pharmacists were added to t 11-member board of directors: Marion Edmonds of Greensboro, Donald K. Cha man of Winston-Salem, and Joe P. Tu stall of Washington.

The 1973 NCPhA Convention will be Boone, June 10-13, with headquarters the Center for Continuing Education.

**WANTED: Pharmacist manager f Eastern North Carolina Shoppin Center Pharmacy. Salary, bon and profit sharing. Paid vacatio hospital insurance plus part owne ship available. For further inform tion, write NCPhA Code 2323**

**OPPORTUNITY: For pharmaci manager in Western North Ca olina. Salary plus 10% of n profits. Excellent future for son present employee who seeks a ditional responsibility and compe sation for effort. NCPhA Code 72**

## POST CONVENTION COMMENT

**Some phases of the 92nd Annual NCPhA meeting are here presented. Next month: additional details, reports and convention pictures.**

Presentation of awards featured the open- session of the 92nd Annual meeting of North Carolina Pharmaceutical Associa- n and Affiliated Auxiliaries.

The meeting, held at Timme Plaza Motor , Wilmington, April 16-18, was attended more than 400 pharmacists, members the TMA and Woman's Auxiliary, and sts.

For outstanding service to the profession l to his community, Joseph C. Estes, Jr., ef Pharmacist at Annie Penn Memorial spital, Reidsville, was inducted into the rth Carolina Academy of Pharmacy.

Five pharmacists licensed to practice rmacy for fifty years were inducted into "50 Plus Club." They are James M. rlington of Winston Salem; Mrs. Addie Pegram of Apex; E. S. Pugh of Windsor; rry W. Walker of Norlina and C. A. lson of Monroe.

The annual Bowl of Hygeia Award for mmunity services went to Lloyd M. Whaley Wallace and the Don Blanton Award, in ognition of the pharmacist contributing st to the advancement of North Carolina rmacy during the past year, was pre- ted to Frank F. Yarborough of Raleigh. John T. Henley of Hope Mills, named Pharmacist of the Year," will be honored a dinner in his hometown later this year.

For public relations effort at the local el, particularly in connection with poison vention, venereal disease and drug abuse cation programs, "Speaker of the use" awards went to Oliver G. Fleming Ahoskie, Mrs. Robert Giddings of Carr- o, Quint H. McCoy of Grover, Bill Donald of Hickory, James E. Mills of rokee, Clarence B. Ridout of Morrisville, lliam M. Savage of Roanoke Rapids, k G. Watts of Burlington and Joseph man, Ray Johnson and Thomas H. Jones, of Jacksonville.

John C. Hood, Jr., President of the PhA, received the E. R. Squibb Award, l the NCPhA President-Elect, Donald Miller of Morganton, was presented the Kesson & Robbins Award.

The Onslow Pharmaceutical Association Jacksonville was named winner of the M. B. Melvin Award given annually to the local or district pharmacy organization with best public relation program.

For forty year service as Secretary-Treasurer of the Traveling Men's Auxiliary, an engraved citation was presented to J. Floyd Goodrich of Durham.

Also recognized for his services in connection with the development of the North Carolina Controlled Substances Act was the presentation of a certificate to Dr. David A. Work of Chapel Hill.

## RESOLUTIONS ADOPTED BY THE NCPhA

*Third Party Prepaid Prescription Programs—Anti-Trust Limited Exemption*

WHEREAS: present antitrust laws present a significant obstacle to discussion of prescription charges by groups of pharmacists with providers of prepaid prescription programs, and

WHEREAS: some third party prepaid prescription programs continue to operate in a manner detrimental to the economic welfare of community pharmacists,

WHEREAS: the Hearings conducted by the House Small Business Subcommittee into the operation of third party prepaid prescription programs have demonstrated the need to provide relief to independent drugstore owners from the inequities created by these programs,

WHEREAS: the most effective vehicle for obtaining relief is to allow groups of pharmacists to voice collectively their views with respect to the operation and implementation, including the method of reimbursement, of third party programs.

RESOLVED: that the members of The North Carolina Pharmaceutical Association give their full support to the introduction and passage of legislation designed to grant a limited exemption from the antitrust laws

so that groups or associations of retail pharmacists are permitted to negotiate collectively with third party prepaid program administrators or sponsors with respect to the operation, implementation, and method of reimbursement of such programs.

FURTHER RESOLVED: that the members of The North Carolina Pharmaceutical Association take appropriate steps to urge their Congressman to introduce the "Prepaid Prescription Program Negotiation Act" as recommended by the National Association of Retail Druggists, or similar legislation which would permit retail pharmacists to collectively negotiate with prepaid prescription program sponsors or administrators.

## CONTINUING EDUCATION

Whereas modern comprehensive health care services concepts place great demands on all health professions, and

Whereas pharmacy must continue to be an important component of comprehensive health care services, and

Whereas pharmacists must continually strive to expand their roles in comprehensive health care, and

Whereas North Carolina pharmacists should accept the responsibility of maintaining the highest level of excellence in their profession, and

Whereas the protection of the public is directly related to the development and maintenance of continued competency in professional practice, therefore be it

Resolved that the North Carolina Pharmaceutical Association recommends that all North Carolina pharmacists participate in a minimum of fifteen hours of continuing education annually. Such education should be in the form of post-graduate studies, institutes, seminars, lectures, conferences, workshops, extension studies, tape services, correspondence courses and other similar methods of continuing professional pharmaceutical education, and be it further

Resolved that the pharmacists of North Carolina should, through the North Carolina Pharmaceutical Association, support the requirement for continuing education of pharmacists as a prerequisite for relicensu in North Carolina.

## ORGANIZATIONAL UNITY

The North Carolina Pharmaceutic Association work toward the goal of orgar zational unity for pharmacy with a tot commitment.

That The North Carolina Pharmaceutic Association express the conviction that i responsibility to the goal of organization unity goes beyond perpetuating Americ Pharmaceutical Association in its prese form, or National Association of Ret Druggists in its present form, if this b comes necessary to bring about organiz tional unity in pharmacy.

That The North Carolina Pharmaceutic Association charge every member to acce his responsibility to cause other pharma organizations which he presently suppor to adopt with equal commitment the go of organizational unity for pharmacy.

Submitted b
Jack G. Wa

## DRUG RECALLS

WHEREAS, in several recent cases, dr recalls, or products with wide consun knowledge have had their initial announ ment through the news media; and,

WHEREAS, the pharmaceutical prof sionals cannot give the proper advice to t consumer concerning the nature of these calls and/or restrictions of usage when only information of same available them is that which is readily available the public via the news media; therefore

BE IT FURTHER RESOLVED t practicing pharmacists, and particula the pharmacists of North Carolina, be n fied in advance of these releases to the ne media, of all drug recalls and restricti of usage by the F.D.A.; and,

BE IT FURTHER RESOLVED that copy of this resolution be sent to the F.D for its information.

## INSURANCE FORMS

WHEREAS, many insurance forms currently in use require the pharmacist to indicate the "use of drug" or illness being treated for each prescription included; and,

WHEREAS, in most instances this would be speculation on the part of the pharmacist since many drugs can be used to treat a multitude of conditions; and,

WHEREAS, the supplying of a "nature of illness" for each prescription included on these insurance forms exceeds the realm of training or duties of the pharmacist; now therefore,

BE IT RESOLVED, that all insurance forms to be filled in by the pharmacists use to bear the line "use of drug" "nature of illness" or other similar wording; and,

BE IT FURTHER RESOLVED, that this body recommend that its members refrain from supplying this information on the current supply of insurance forms and since some insurance carriers can provide payment with only the date, prescription number, and charge, for simplicity sake, we recommend that this information be provided for all carriers; and,

BE IT FURTHER RESOLVED, that copies of this resolution be sent to the insurance industry and to the North Carolina Insurance Commission in Raleigh.

## APPRECIATION

WHEREAS, the 92nd annual meeting of the NCPhA has been an unqualified success; therefore

BE IT RESOLVED that the North Carolina Pharmaceutical Association express its sincere appreciation to:

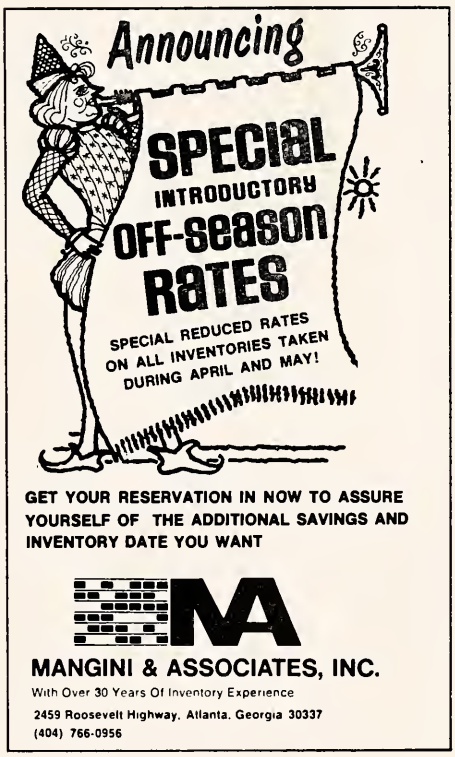
1. Members of the New Hanover Pharmaceutical Society and its Woman's Auxiliary, and especially to the hard working people who served as Chairmen
2. All contributing distributors including those listed in the convention program
3. The Drug Wholesalers of North Carolina
4. Traveling Men's Auxiliary for their usual fine entertaining
5. Woman's Auxiliary especially for their cooperation in providing the interest and financial support of the "Bizarre Bazaar"
6. The hotel personnel
7. All interested citizens of the City of Wilmington

BE IT FURTHER RESOLVED that this appreciation be made known to each individual named.

These two resolutions, failing to receive a majority vote of the delegates present, were tabled:

---

**AVAILABLE: An experienced pharmacist for managerial responsibility and/or partnership. Prefers small to medium size town with opportunity to become a part of the total life of the community, including church and civic work. NCPhA Code 245.**



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The SEEMAN PRINTERY
of DURHAM, NORTH CAROLINA

**Resolutions (2) approved by the Committee on Resolutions but not adopted by the convention registrants.**

## STUDENT ENROLLMENT

The Alamance Pharmaceutical Society has unanimously voted at the March, 197 meeting to recommend that the UNC School of Pharmacy "curtail" future recruitment of students until the manpower study being done by the American Association of Colleges of Pharmacy through a Federal grant be completed and that a definite need for more students is established.

By curtailment, we mean no additions students over the previous year enrollment.

Submitted by
M. E. McCorkle, President

## NON-RX DRUG PRODUCTS ADVERTISING

Whereas the public has a right to full and accurate information on non-prescription drugs freely available to them, and

Whereas many pharmaceuticals promoted to the public are of doubtful efficacy and unproven value, and

Whereas there is a large problem with the inappropriate use and abuse of drugs and pharmaceuticals in our society today, and

Whereas most of the promotion of non-prescription drugs is done via television, radio and various printed publications, therefore be it

Resolved that the North Carolina Pharmaceutical Association recommends that all advertisements for nonprescription drug products be accompanied by a clear and forthright statement of the contents of the product, the name being the common accepted U.S.P. or N.F. name and the amount or strength stated in the metric system, and be it further

Resolved that the pharmacists of North Carolina support this public safety measure by recommending to the public only those products which are promoted in accordance with this resolution.

Submitted by
N.C. Society
of Hospital Pharmacists

let's get down to brass tacks

# Two giant product shows each year.



Gilpin offers continuing programs of merchandising ideas to its customers. The highlights of this plan include our January product show featuring summer goods and our July-August presentation emphasizing fall and gift merchandise. This year our gift show will be held at our Norfolk, Virginia branch located at 6435 Tidewater Drive. Show dates are Sunday/Monday, July 30/31 and Sunday/Monday, August 6/7. Please mark down these dates. We know you'll want to attend. Contact your Gilpin representative or Sales Manager for more details and to make your appointment.

1. **An experienced, pharmacy oriented sales force** trained to assist you in merchandising and store operations. In addition to their own experience, these men are prepared to immediately draw upon a wealth of experience in every phase of store operations which exist within the Gilpin company now.
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3. **A complete sundries program** providing sundries departments and inventories designed specifically for your store, with a built-in provision for economical and reliable restocking of your shelves. Along with this, we maintain expanding stocks of new promotional sundries and programs for increasing traffic and sales.
4. **A professional planning and remodeling service** within our organization which includes complete service in floor design, fixture and installation.
5. **Professional help in site selection,** store development and in lease acquisition for desirable sites.
6. **Computerized inventory and billing systems.** This modern computerization also makes possible a wide range of additional data services including regular issuance of individual monthly reports of DACA drugs showing quantities and dates on which they were submitted.
7. **A financial service consultant** to service you on request.
8. **Professional Services Department.** A professional services department which provides you with vital assistance in the form of direct services and/or consultation in areas including: Medicare, Medicaid, third party payment programs, pharmaceutical inventory control, federal and state regulations, and many other areas.
9. **Two giant product shows each year:** in January featuring summer goods; in July featuring selections of fall and gift merchandise and emphasizing promotional sundries.
10. **An Accounts Receivable program.** A computerized system that knows pharmacists. The program handles your charge accounts and gives your customers a monthly statement showing all their deductible medical expenses, both for the current month and for the year to date. It also provides a monthly report on the aging of your accounts in the summary.
11. **Professional advertising and promotional assistance.** Our specialists in this area now provide on-going advertising and promotional programs for many of our customers and are available to assist you in this increasingly important area of your operation. With complete stocks and complete lines of merchandise provided with it, we are well qualified to provide the services required to nail down the profit dollars which you need and deserve from your business.

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Name of Pharmacy_____

Address_____ Phone_____

City_____ State_____ Zip_____

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I am a ☐ pharmacist ☐ investor

states of registry.....

Name .....

Address .....

City ..... State .....

Tel. .....

# GOVERNOR SCOTT PROCLAIMS JUNE, 1972 VD AWARENESS MONTH IN NORTH CAROLINA

Governor Robert W. Scott signed a proclamation May 4 declaring June, 1972 as "V.D. Awareness Month in North Carolina." A massive statewide effort will begin to inform the public about the growing venereal disease epidemic in North Carolina.

The campaign will stress five important points about V.D.: (1) It has reached epidemic proportions in the USA; (2) It is a serious threat to human life and health; (3) It can be silent—go undetected for years, especially in women; (4) It is treatable. Cures are available that are 100% effective; (5) It is vital that all areas of the public be informed about treatment and symptoms.

Activities for the month will include a press conference in Raleigh on June 1 with anticipated coverage by newspapers, radio and TV; state-wide distribution of press kits; in-pharmacy display of Youngs packet-size pamphlet, "Plain Talk About Venereal Disease" (available from cooperating wholesale druggists without charge); supplemented by individual pharmacist/pharmacy organization support at the local/county level.

More specific details appear in the May issue of The Tar Heel Digest and in the press kits going to local/district pharmaceutical organizations and newspapers/radio/TV.



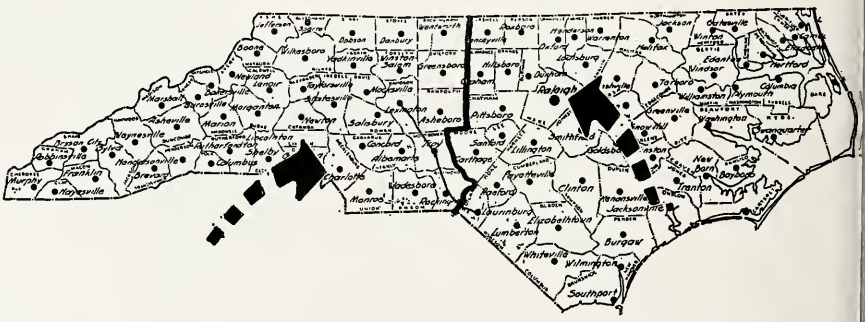
**Governor Scott signs VD Awareness Proclamotion in the presence of (left to right) Frank Yarborough, Jerry Everette & John J. Adkin of Youngs Drug Products Corp., NCPhA President Donald Miller, Dr. Jacob Koomen, Director of the N.C. State Board of Health, and NCPhA Vice President W. H. (Bill) Wilson.**

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# HOW WHOLESALERS AND RETAILERS CAN HELP EACH OTHER SUCCEED

Presentation by Edward S. Albers, Jr., President of Albers Drug Company, Knoxville and Bristol, Tennessee, before the North Carolina Pharmaceutical Association, Wilmington, North Carolina, April 18, 1972.

Why is a title like this a topic of discussion before this meeting? Well first because W. J. Smith wanted it. And that's reason enough for me! He wanted it because of a very obvious concern he has for the situation in North Carolina. To quote W. J., "Our marginal stores are rapidly disappearing—White Cross is buying most of them since Revco and Eckerd for the most part establish new operations. We should concentrate on converting marginal operations into average or better than average ones. It can be done by informed management . . . we have one independent doing better than $400 per square foot of floor space and another reported an increase of $32,000 last year . . . but two independent operations in Durham alone were purchased by White Cross and combined with an existing store."

Now these are certainly symptoms of some serious ailments. Not only in North Carolina but across the country in varying degrees. I happen to share that concern. Whether I'm qualified to discuss the topic remains to be seen. On one hand I feel somewhat like the fellow that had the burning desire to race in the Indianapolis 500. Somehow he finally qualified and at last came the big day on Memorial Day. He made 23 pit stops—three for gas and oil and 20 to ask directions! Over the past four or five years, like the driver, we had a burning desire to compete and win the race. After some dents and near-misses we finally learned which was the way to go—we finally learned that it was incorrect to turn right when you come out of the pits. Maybe it took a few bumps to make us look and see the direction and techniques the pros were using.

By a happy coincidence, W. J. Smith's title for me was exactly the same as the topic of discussion at the recent NWDA spring meeting in New York. At this Dennis Ribordy, a successful independent pharmacist with 12 drugstores no less, put into words much better than I could what the retail pharmacist thinks retailers and wholesalers need to do. To quote Dennis, "I first became concerned with the need for better communications and teamwork between wholesaler and retailer during the course of our two NARD committee meetings last year with the NWDA. Our discussions disclosed the existence of a wide gap in understanding of each others goals, problems and requirements. For us to prosper in the years ahead this gap must be filled and a higher degree of teamwork achieved among ourselves. I believe that today great numbers of pharmacists feel the same way. But this wasn't always true. The retail drug business has been very good to many pharmacists over the years. Until recently they were able to do it alone and a need for close teamwork between wholesaler and retailer simply didn't exist. It was not a necessity.

Things are changing now however. Busi-

(Continued on Page 28)



EDWARD S. ALBERS, JR.

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# NORTH CAROLINA PHARMACEUTICAL ASSOCIATION NAMES WALLACE PHARMACIST 1972 RECIPIENT OF OUTSTANDING COMMUNITY SERVICE AWARD

Wallace pharmacist Lloyd M. Whaley has been honored by the North Carolina Pharmaceutical Association as its 1972 recipient of the A. H. Robins "Bowl of Hygeia" Award for outstanding community service.

Whaley, owner of Wallace Drug Company at 100 West Main Street, received the award April 16 during the association's annual convention in Wilmington.

Making the presentation was Alvin Jenkins, district manager in the Carolina Division of A. H. Robins Company. Participating in the ceremony was John C. Hood, Jr., president of the North Carolina Pharmaceutical Association.

The recipient was born in Beulaville, N.C., and received his degree in pharmacy from the University of North Carolina.

Whaley is chairman of the Board of Trustees of the Thelma Dingus Bryant Public Library and vice chairman of the Duplin County Board of Health. He also is chairman of the Duplin County committee to study family planning and is a past secretary of the school committee.

His memberships include the Wallace United Methodist Church, where he serves as a member of the administrative board, and the Wallace Rotary Club, of which he is a charter member and past president. He also is a past president of the Wallace Rose Hill Boosters Club.

In pharmacy, Whaley is third vice president elect of the North Carolina Pharmaceutical Association. He also is a member of

(Continued on Page 40)



**Lloyd M. Whaley (center), Wallace, N.C., pharmacist, receives the A. H. Robins "Bowl of Hygeia" Award for outstanding community service by a pharmacist from Alvin Jenkins, district manager in the Carolina Division of A. H. Robins Company. At right is John C. Hood, Jr., president of the North Carolina Pharmaceutical Association. The ceremony took place April 16 during the association's annual convention in Wilmington. The "Bowl of Hygeia" Award is presented annually to a North Carolina pharmacist through the North Carolina Pharmaceutical Association. Photo by Colorcraft.**

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## MOMENTS TO REMEMBER

*"The Azalea Convention—1972"*

(The President of the NCPhA Woman's Auxiliary, Mrs. George Cocolas, who presided at the 1972 meeting, was asked to write her impressions of the Convention. Her report follows.—Editor)

*Hospitality:*

The City of Wilmington dressed in its finest with its azaleas in full bloom to welcome us to the convention. Beverly Lindenschmidt and Alene Whaley, Woman's Auxiliary Local Convention Co-Chairmen, with their husbands—and Alex McCrackin and Julius Howard, NCPhA Local Convention Co-Chairmen, with their wives—along with many others, in the lobby of the luxurious Timme Plaza, spreading "good ole Southern hospitality." Happy and smiling faces throughout our stay in Wilmington ready and willing to help us in any way needed.

*Bazaar:*

The Bazaar Room opening its doors and irresistibly drawing everyone in to see the beautiful handmade items on display for sale. Enthusiasm was kept at a peak as hundreds of items poured in from all parts of the state. Toy, baby clothes, dolls, jewelry, afghans, pocket-books, plaques, knitted and crocheted vests, sweaters, hats and stoles, aprons, flowers, a bedspread, clocks, and Christmas tree ornaments—you name it, we had it. Your generosity and originality will long be remembered. Bernice Brooks doing a great job selling chairs for the Institute auditorium— "Try it, you'll like it."

*Awards:*

How thrilled we were when Mrs. Addie Pegram received her 50-year pin. She is the first woman in the state and possibly the nation, to receive this type award. Women's Lib has nothing on our women pharmacists.

*Banquet:*

Sunday evening as we sat in the beautiful ballroom at the Timme Plaza we were privileged not only to feast on a delicious array of food, but to feast our eyes on the beautiful spring flowers and potted azaleas that decorated the tables and the unique sailboats made from shells on the head table; also the many familiar faces sitting around enjoying the good fellowship that abounds at our conventions. Larry Willard, "North Carolina's own down-home humorist" entertained us with his wit. Then the highlight of the evening—the announcement of the 1972 Pharmacist-of-the-Year—John Henley of Hope Mills. Becky Henley's face was aglow with pride as this deserving honor was bestowed upon her husband—and justly so. Weren't we all proud!

*Battleship:*

Monday morning we were up bright and early to ride the buses over to visit the USS North Carolina. Upon arrival we were greeted by our own special sailors—our pages who were dressed in navy bellbottoms and white sailor blouses and hats. They very ably guided and helped us up and down the many ladders on the battleship. This was

(Continued on Page 40)



MRS. GEORGE H. COCOLAS

## COE NAMED CHAIRMAN OF PMA

Fred A. Coe, Jr., President of Burroughs Wellcome Co., has been named chairman of the Pharmaceutical Manufacturers Association (PMA) at the organization's annual meeting. Mr. Coe replaces Henry W. Gadsden, Chairman of Merck and Co., Inc.

In accepting this responsibility, Mr. Coe said, "It has been my privilege to be a part of the vital industry in the health care field for some time. The years ahead abound with challenge and I look forward to doing whatever I can to make our industry's role an even more meaningful one."

Mr. Coe was chairman-elect during the past year and has been a member of the Board of PMA since 1968.

The 124 companies that make up the PMA produce approximately 95 percent of the prescription drugs marketed in the U.S.

Fred Coe has been associated with Burroughs Wellcome Co. for 25 years. His career has included virtually all phases of operations within the Company, including the post of industrial engineer, assistant to the president, marketing-advertising manager, executive vice president for distribution, and executive vice president. He became president in April, 1968, and he holds the additional posts of chairman of the board of directors and chairman of the executive committee.

After graduating from Yale in 1938, he worked successively for the West Virginia Pulp & Paper Co., Seth Thomas Clocks, and Carnegie-Illinois Steel.

Mr. Coe is a native of Arlington, New Jersey. Married to the former Zita C. McMahon, they have twin sons, Fred A. III and Walter W.

Mr. Coe is a board member of the Pharmaceutical Manufacturers Association Foundation; a past director of the Executive Committee of the National Pharmaceutical Council; a past president of the Drug, Chemical & Allied Trades Association; a past director of the New York Board of Trade; a past director of the National Bank of Westchester.

He is currently a member of the Raleigh Board of Directors of Wachovia Bank & Trust Co.; member of the Board of Governors, Research Triangle Institute; member of the Advisory Board of the N.C. Zoological Authority; and a director of the Rex Hospital Foundation, Inc. of Raleigh, N.C.

His clubs include MacGregor Downs Country Club of Raleigh, N.C. and the Yale Club of New York City.

B. W. Co. recently transferred its entire operations from New York to North Carolina. Its new, modern production facilities are in Greenville and the corporate headquarters and research laboratories are in the Research Triangle Park.

Burroughs Wellcome Co. manufactures over 80 medicinal products, including analgesics, antihistamines, antihypertensives, cardiovascular drugs, muscle relaxants, and drugs useful in the treatment of diabetes, gout, leukemia, and certain forms of cancer. Its best known product is Empirin Compound. The Company has a branch office and warehouse in Burlingame, California and a subsidiary in Monterrey, Mexico.



FRED A. COE, JR.




Plans are underway for replacement of the permanent seats in the Institute of Pharmacy auditorium with movable chairs. While the NCPhA convention was in progress in Wilmington, registrants were given an opportunity to sponsor one of one hundred needed chairs. Super saleslady, Mrs. B. Cade Brooks of Fayetteville, is shown with one (pharmacist H. P. Underwood, Jr.) of the 58 sponsors she signed up during the 3-day meeting. The program will continue until all 100 chairs have been sponsored. See co-related story above.

Photo by Colorcraft.



Wilmington pharmacist Jerry Harrington (Right) and friends view one area of the NCPhA Woman's Auxiliary "Bizarre" Bazaar—A convention money-raising project for remodeling of the Institute of Pharmacy auditorium. More than $1300 was netted from the sale of contributed items during the 3-day meeting with additional funds coming in from local Auxiliary contributions. Carry-over items will be sold at the Auxiliary's Fall Workshop.

Photo by Colorcraft.

# Don't forget to mention the newest feature of EMPIRIN® Compound.

Burroughs Wellcome Co. is pleased to have relocated its headquarters, its research laboratories and its manufacturing facilities to North Carolina. We feel your customers will appreciate knowing this. Why not tell them, when you recommend Empirin Compound for relief of headaches, toothaches, minor muscular pains and discomfort and fever associated with colds and flu.

All the other fine Burroughs Wellcome Co. products are now North Carolina made, too.

Wellcome / **Burroughs Wellcome Co.**
Research Triangle Park
North Carolina 27709

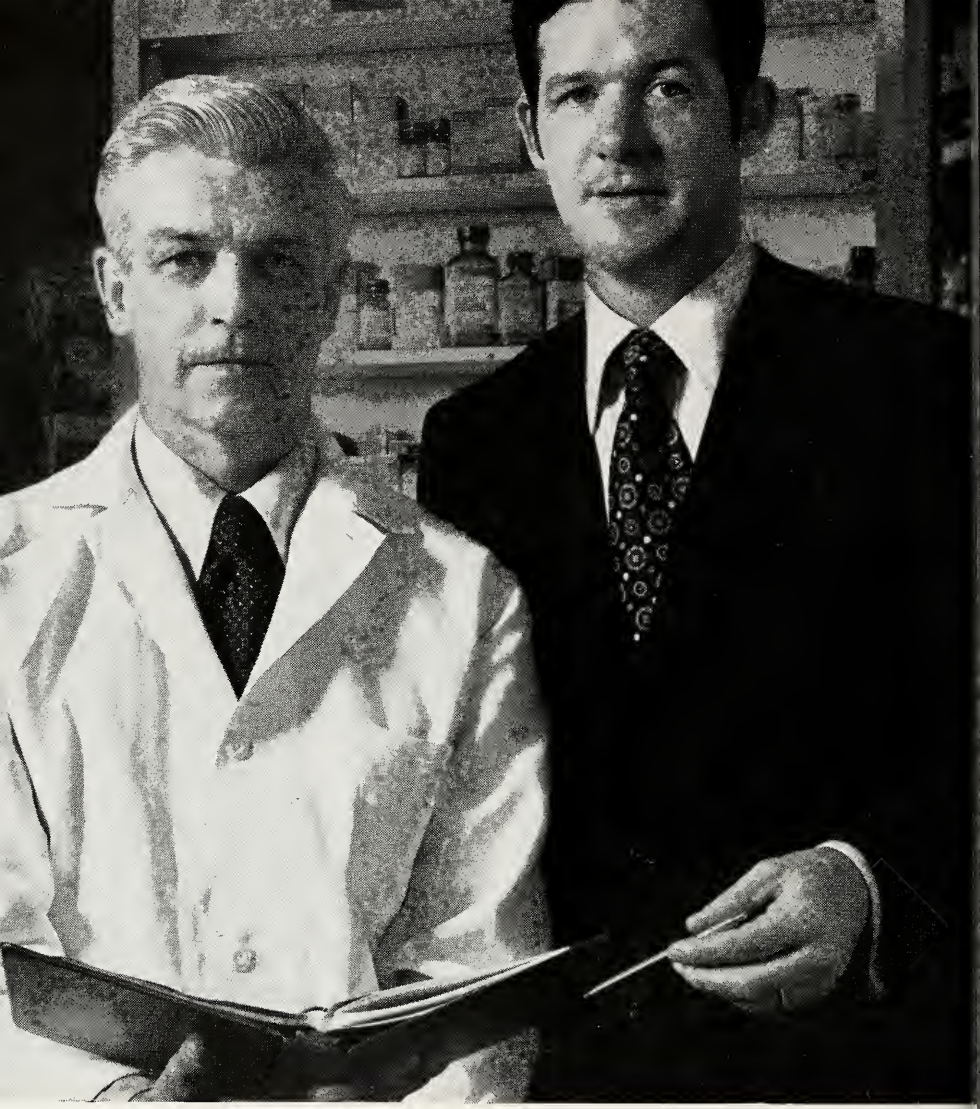


Burroughs Wellcome Co. Headquarters and Research Building, Research Triangle Park, North Carolina.

# It's made in North Carolina.





# One professional helping another

CIBA helping you. With knowledge and service. In the person of your CIBA Professional Representative.

Professionalism is top priority policy with CIBA. So it's only natural that your CIBA Representative knows more than facts and figures about his products—and your stock of them. Like latest news of legislative developments which may affect your business. Or details of third-party-pay programs. Or what's happening with Health Maintenance Organizations.

His professionalism stems from his view that education is a continuing duty and opportunity. Whether he's a beginner (already benefiting from the substantial—and continuing—investment by CIBA in his professional education), or whether he's gone on to the CMR Institute to become a Certified Medical Representative (a hi distinction held by ma CIBA Representatives, quiring at least 2½ years intensive academic stud he's always learning. So he better serve the other prof sionals of the health team.

You'll be seeing more your CIBA Representative coming months. Lean on h a little. He's one professio helping another.

C I B

4730

# PUBLIC HEALTH AND WELFARE COMMITTEE REPORT

resented to 92nd Annual North Carolina Pharmaceutical Association Convention, Timme laza Motor Inn, Wilmington, N.C.

By Donald J. Miller, *Chairman*

erving on the Public Health and Welfare ommittee for 1972 were:

Donald J. Miller, Chairman, Morganton
Ralph H. Ashworth, Cory
A. H. Cornwell, Lincolnton
Edwin R. Fuller, Salisbury
Roger H. Sloop, Rural Hall
W. L. West, Roseboro
B. Paul Woodard, Princeton

During the past year this committee's ajor efforts centered around the revised edicaid Prescription Program administered y the N.C. Dept. of Social Services. For- nately, Mr. Frank F. Yarborough, a harmacist and member of the NCPhA xecutive Committee, was a major factor our Committee's not having to spend me in sessions with the officials of the ept. of Social Services as we have done the past. Since his appointment as harmacist Consultant to the Medical Ser- ices Division of the Social Services De- artment he was able to completely co- rdinate the revised Medicaid Prescription rogram which you all know was imple- ented February 1, 1972.

This revised program was endorsed by our ommittee prior to its being endorsed by he NCPhA Executive Committee. Various orrective suggestions were considered over 9-months period, with approval of the ew program in this sequence:

1. Endorsed by NCPhA Committee on Public Health & Welfare
2. Endorsed by NCPhA Executive Committee
3. Committees approval certified to Governor's Advisory Council to State Department of Social Services.
4. Approved by Governor's Advisory Council to State Department of Social Services.
5. Approved by State Department of Social Services in late November, 1971.
6. Approved by N.C. Advisory Budget Commission (necessary since new program is estimated to initially cost more than old program).

At the time of this change new controls were established. For the same drug repeated during the same month, reimbursement for the total prescription is now limited to the *actual wholesale cost* of the drug only, with no fee being paid for the drug repeat. For example: If you dispensed a prescription to an eligible recipient for a legend drug in early February, you were paid *actual wholesale cost* of the drug plus a $2.25 fee . . . and in late February if you had a repeat of the same legend drug for the same recipient, you were paid only *actual wholesale cost* of the drug and no fee.

Billing Forms also changed. The new forms are geared to mechanical scanning so that the needed information can be retrieved more quickly by the Social Services Department.

Representatives of the Department of Social Services estimate that a majority—as high as 95%—will gross more dollars from the new program but that some vendors with high repeat of same drug during same month will be paid less. Repeat of same drug/same month averages 20% according to a spokesman for the Department, but in some instances, the percentage is double or triple this figure.

The Pharmacy Consultant Department of the Social Services Medical Services Division conducted six workshops across the state during the last two weeks of January to discuss the change in fee payment and the new *opscan* forms. Total attendance at the business sessions was 765 (Average of 128/workshop).

At these workshops, which were each preceded by a dinner, a thorough explanation of the program was presented and followed by a panel discussion. Questions asked of the

(Continued on Page 24)

## Results of Seven Selected Chronic Problem Cases Compared Before and After Change in Fee

| CASE Number of | Number of Prescriptions | | Cost of Drug | | Total Amount of Fee | | Grand Total | | NUMBER Different Drugs | |
|---|---|---|---|---|---|---|---|---|---|---|
| | *Before* | *After* | *Before* | *After* | *Before* | *After* | *Before* | *After* | *Before* | *After* |
| 1 | 23 | 9 | 29.50 | 17.90 | 40.25 | 13.50 | 69.75 | 31.40 | 6 | 6 |
| 2 | 30 | 12 | 53.90 | 53.50 | 52.50 | 20.25 | 106.00 | 74.15 | 14 | 9 |
| 3 | 27 | 24 | 44.00 | 55.55 | 47.25 | 15.75 | 91.25 | 71.30 | 7 | 7 |
| 4 | 28 | 1 | 150.15 | 19.00 | 49.00 | 2.25 | 199.15 | 21.25 | 4 | 1 |
| 5 | 21 | 10 | 25.70 | 27.65 | 36.75 | 13.50 | 62.45 | 41.15 | 5 | 6 |
| 6 | 13 | 7 | 107.50 | 65.95 | 22.75 | 13.50 | 130.25 | 79.45 | 7 | 6 |
| 7 | 24 | 15 | 37.95 | 22.45 | 42.00 | 9.00 | 79.95 | 31.45 | 3 | 4 |
| Totals | 166 | 78 | 448.70 | 262.00 | 290.50 | 87.75 | 738.80 | 350.15 | 46 | 39 |
| Average | 23.7 | 11.1 | 64.10 | 38.57 | 41.50 | 12.54 | 105.57 | 50.02 | 6.6 | 5.6 |
| Net Change | | —53% | | —40% | | —70% | | —53% | | —15% |

## PUBLIC HEALTH & WELFARE

(Continued from Page 23)

anel did also concern other aspects of the Medicaid Program and were not limited to ie material presented. County Departments f Social Services were represented at all ie workshops.

There was unanimous agreement that the workshops were well received, informative, and worthwhile. Those attending appreciated the opportunity to discuss problems in all phases of Medicaid, valuable information was exchanged by both sides, and there were requests for continuing the workshops in the future:

| *Month* | *Prescriptions Processed* | *Total Value* | *Av. Per RX* |
|---|---|---|---|
| 'eb. '72 | 321,736* | $1,620,290.07 | $5.04 |
| an. '72 | 334,629 | $1,561,675.79 | $4.67 |
| )ec. '71 | 329,950 | $1,528,540.08 | $4.63 |

10,000 Claims not included in this figure.

From the above figures you can conclude iat:

. The average pharmacy's profit is better under the new program.
. The average pharmacy is more efficient under the new program.

Also a perusal of Attachment 'A' will idicate that at least a number of problem cases will have been eliminated under the new program.

The Committee would like to thank the Department of Social Services and, in particular, Mr. Yarborough for furnishing us the data necessary for the preparation of this report.

Respectfully submitted,
Donald J. Miller, Chairman

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## 1. Roche did something

**about professional sampling.** In 1970, Roche broke with industry tradition to become the first company to discontinue mass unsolicited sampling of prescription drugs. *The Roche No Sample Policy* keeps the pharmacy business in the pharmacy while it ensures better control of all aspects of drug distribution.

## 2. Roche did something

**about problem inventory.** Because Roche understands the problems of inventory control, *the Roche Return Goods Policy* ranks second to none among drug manufacturers. It was the first to make inventory control easier by putting *expiration dates* on *all* products and it gives full credit for items on the current list as well as for outdated or discontinued items.

## 3. Roche did something

**about generating new Rx sales.** Because Roche products continue to satisfy therapeutic demands of both old and new physician customers, they continue to generate new sales—providing one of the *highest turnovers* down the line of any ethical house. At the same time, Roche supplies the pharmacist with high quality, branded levodopa and sulfisoxazole priced at generic levels.

## 4. Roche did something

**about medical emergencies.** A collect call to Roche—(201) 235-2355—at any time of day or night will put the caller in contact with a physician or pharmacist who is well qualified to handle his emergency needs involving Roche drugs.

## 5. Roche did something

**about the pharmacist's continuing education.** A number of brochures and reprints, presenting up-to-date information on specific areas of professional interest, have been prepared by Roche and are available upon request. Drug Abuse, Drug Interactions, Pharmaceutical Research, Nursing Home Services and Therapeutic Equivalency are just a few of the subjects covered. Bibliographies on particular subjects are available on request.

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Division of Hoffmann-La Roche Inc.
Nutley, New Jersey 07110

## CONSOLIDATED PHARMACY FUND

The Pharmacy Student Loan Fund, operating within the framework of the onsolidated Pharmacy Fund of the North arolina Pharmaceutical Association, was usually active in 1971. This was due in rt to the ever-increasing pharmacy student dy at UNC and in a measure to a slightly wer economic condition, necessitating ancial aid beyond that of a normal year. Loans made during the year totalled 2,795.00. Since repayments of $8,510 and ntributions of $3,906 almost matched our sbursements for the year, at the beginning 1972 available funds did not vary sigficantly from January 1971.

As we review the situation, repayments d contributions are essential to the conued operation of the Fund. For instance, loans have been made during the first ree months of this year—or more than e-half of the 113 loans made during the tire 12 months of 1971. It is anticipated e loan total for 1972 will be more than 0 individual loans.

Since the Fund was established, a total 719 loans have been made to students of e UNC School of Pharmacy. This repreents an investment of $79,794 in pharmacy ucation in North Carolina.

Noteworthy is the fact that for every llar contributed to the Fund, two have en lent. This is possible due to repayments d relending of the money. Some of the dividually named funds—and there are w 64—have turned over dollar-wise, two, ree, and four times.

This money is lent on a non-interest sis, with repayments due on a monthly sis, starting six months after the student aduates. Non-payment of loans, when e, have not been significant.

Included last year in the new-money additions to the Fund was a single contribution of $750 by a community pharmacist who believes in Pharmacy and is willing to make an investment in our future pharmacists. With your continued support, we are hopeful that the 1971 giving record of $4,000 can be surpassed this year.

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*EPORT*

*nd Annual Convention*
*.C. Pharmaceutical Association*
*pril 18, 1972*
*illiam G. Thames, Reporting*
*obert B. Hall, Chairman*

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Pharmacies employing less than 60 employees are exempt from the Phase II price and wage regulations. Institutional providers of health services continue to be controlled without regard to the number of their employees.

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# I. C. System, Inc.

**The nation's most highly specialized collection service**

Your Association's Collection Service is an affiliate of a national organization currently serving members of more than 300 leading trade associations throughout the nation.

Don't lose sales volume because customers owe you money and are trading somewhere else. Your Association's Collection Service will chase those debtors back into your place of business to pay YOU direct. You will get accounts OFF your ledger and IN your bank account—and you will also have many former customers back doing business with you again. For information, contact your Association office. It will pay you to do so.

**On request, A representative of the I. C. System will explain the collection program in detail.**

**Call or write the NCPhA, Box 151, Chapel Hill, North Carolina 27514**

## HELP EACH OTHER SUCCEED

(from Page 13)

ness has become much more competitive. The large corporate chains and mass merchandisers with enormous capital and buying power have moved aggressively to snare a larger share of the business. The total effect is that the average independent, standing alone, may not be able to hold his own. He needs the strength and services that wholesalers alone are in a position to provide. Given this I'm sure that large numbers of independent pharmacists can prosper.

Against this background I would like to comment on six specific areas in which retailers feel that wholesalers can play a decisive role in helping them succeed in the years ahead. First, assistance in maintaining a modern drugstore in a good location. Having personally gone through the labor pains myself of sight analysis, lease arrangements, financing, fixturing, layout and merchandising of several new stores in the past few years I can assure you that it's a difficult hurtle for the average independent, particularly when the wholesaler is in a better position to do these things than is the pharmacist.

While the average retailer is confined to the same four walls day-in and day-out, the wholesaler can see the total picture far better than can the retailer. He can see that some neighborhoods are going downhill while others are growing rapidly, and where new pharmacies will be needed in the future.

Because of the wholesalers larger economic base, his business background, his banking contacts, gives him a much better position to arrange financing, help negotiate leases, and assist in the development of the right store for the right location.

The wholesaler is also in a position to evaluate and analyze the pharmacists present layout. Maybe the location and size is OK and all it needs is modernization to update its fixturing, lighting and decor.

We need a total program to help keep us informed of changing conditions and the back up we need from site analysis, leasing, financing and total store development. Also, given effective liaison and guidance ma one-man proprietorships could be assist in a merger with another, thus creati a much stronger base of capital, manpow skills and customer patronage for a larg more effective retail pharmacy.

Suggestion two. Help us improve o management expertise. Having a good sto in a good location doesn't automatical assure success. Two principal factors under our need for assistance in management e pertise. One is the trend to larger, mo diversified stores, and the other is that ma pharmacists in their professional educati have had scant exposure to a full busin background.

When we undertake to operate a 4 or thousand square foot store, we're involv in a substantial operation. With annual sa in the neighborhood of half a mi[illegible] lars employees multiply rapidly, [illegible] investment sours to $50,000 and costs of kinds grow with it. Therefore we need yo computers and management skills to h us manage the arithmetic of retailing. Y could provide profit and loss stateme that show how operation compares w industry norms, how to control our expen and, yes, show us how to buy and use time more effectively. Also, we need a go charge account system. It results in m sales, better service and more custon loyalty. A poor system on the other ha ties up capital, offends customers and creases costs.

Suggestion three. Show us how to mana our inventory and selling space more eff tively. All of us realize that products at widely varying rates. The quantity t we have on hand and the selling space t we should give one item varies widely fr one to another. We can't correlate all this movement, turnover and space mana ment in our heads. As a result we h traditionally carried two or three pieces each item in each size and given all ite one facing each. We know now that t approach does not generate maximum sa and turnover and this is how our competit have out-merchandised us. Your compu has the ability to monitor for us the mo ment of each of these items to man our inventory dollars and space more ef

tely. Show us what departments we need . . surgical supplies, gifts, pet supplies, rtural foods, small hardware and house-res. We need total programs to help us ake every inch of our shelf space and ery product we sell generate a maximum olume and return on investment. Only hrough increasing sales can we hope to pe with inflation and rising costs.

Suggestion four. Help us with our ad-rtising and promotional program. Until ecently it wasn't necessary for most inde-ndent pharmacists to advertise and pro-ote. The need is now upon us to com-unicate with our customers and to omote and we don't know how! Our ustration is increased further by the owledge that substantial amounts of oney are available from the manufacturer us do this needed advertising. So applaud those wholesalers who have veloped effective advertising programs r their retail customers. We should re-ember that it's difficult to evaluate the ue function of advertising and promotion. e frequently expect too much, too soon d do not always understand the need for nsistent repetitive advertising impact for st results. So help us in the product lection, the layout and placing the adver-sing, and then collecting the available co-erative allowances from the manufactur-s.

Suggestion five. Help us develop an ef-ctive pricing strategy. We can no longer ll virtually all of our products at the anufacturers suggested price. Our cus-mers expect us to be price competitive ith other stores. We're aware that large operate chain stores and mass merchan-isers reduce prices sharply on several items r their newspaper adds and promotions. et their sales and profit performance as ublished seems to be right on target! hese larger retailers utilize a deliberate rategy on which prices of the highly isible items are reduced to impress con-mers. While the prices of less visible ems contribute to the achievement of the esired gross profit levels. We're not skilled t this and need your help in developing strategy that will work.

Suggestion six. Review and strengthen your sales service programs for independent retailers. In recent years we've noticed a definite deterioration of the quality of sales service provided by wholesalers salesmen. This is unfortunate for he is the lifeline that connects the wholesaler and the retailer. We want new deal information on manufacturers promotional plans and on the wholesalers own service program for the retailer. We want to see samples and to learn of extra profit buying opportunities. The salesman is our principal source of information and ideas needed to operate our pharmacies effectively. You should also have a retailing expert on your staff to consult with us personally and provide the ideas and assistance needed for profitable operation.

We're happy to learn that wholesalers are encouraging their salesmen to become better business counselors to their independent retail customers. The effective and well-informed wholesaler salesman is truly worth his weight in gold.

In summary then we must achieve a high order of teamwork between the wholesaler and retailer because we need the wholesaler today more than ever. Come to us with a plan and a program for future prosperity, help each of us to understand and appreciate the benefits of that program and we will play our part on the team. It is a fact that for economic survival we need this marriage at once.'' Thank you Dennis Ribordy for telling it like it is and saying some things that I, as a wholesaler, would have been reluctant to say in the past. Now let's look at the other side of the coin. Being a wholesaler I'm going to take the liberty of paraphrasing the presentation made by the Chairman of the NWDA Merchandising Committee, Keith Edgerton.

First, let's comment on how we got to where we are today. One of the most basic problems we have is that the wholesaler and independent have not shared fully in the growth of our industry. Our retailers competition has been growing at the rate of 10% or more each year while we have little better than just held our own. This declining market and low growth position has led to keen competitive wholesaler practices for the available sales through

independent pharmacies and all too frequently to unsound business practices. Excessive discounting, overservicing and the condoning of other inefficient practices have sapped our strength and affected the wholesalers ability to render meaningful services to our retail customers. Maybe we were overconcerned with the symptoms rather than the cause of this marketing stagnation. Our firm for one which I believe to be fairly typical of a new breed of wholesalers is now ready and willing to get on the track with those of our customers who share a desire to move ahead. To do this I think we are compelled to cast aside the age-old buyer/seller relationship wherein we have continued to deal with each other on an arms length basis. With it have come gross inefficiencies while our mass merchandising competition has integrated operations in such a way to achieve maximum efficiency in every function.

So let us take a few moments to review the inefficiencies and problems inherent in our old and traditional buyer/seller relationship in which we must cast off if our competitive team is going to succeed.

1. High operating costs of filling low line extensions due to improper ordering practices by the retailer. Instead of reordering ¼ dozen of a fast selling tooth paste two or three times weekly, we should have long since sold our customer on thinking in terms of economical order patterns that produce the desired turnover rates, reduce inventory stock levels, and lower acquisition costs forcing stock turn through what we call overturn as a false way to gloss over inventory imbalance.
2. Low profits due to low line extension and excessive discounting. It should be obvious to all of us that we can't give away all of our gross profit in our preoccupation with a competitive struggle. We must have the means for maintaining the assets of people, product, and property to generate the profit for the future of our and therefore your business.
3. The needless expense of providing multiple daily deliveries to retailers who with better inventory manageme and programming might otherwi operate more efficiently with one, tw or to most three deliveries per wee Cooperate chains operate on the bas of one per week. With both comm sense and computerized inventory co trol and reorder systems available us now we should think twice befo sapping our strength in maintainir unnecessary and costly poor utilizati of our delivery system.
4. The costly burden of carrying thousan of low-selling items for the convenien of a handful of consumers dema of a slow selling and nearly dead ite For example: An average drug whol saler with sales in the $6 million ran stocked 22,000 items a year ago. Aft a full year of diligent effort by h buying and sales staff he had dispos of only 2,000 of the oldest of his n moving items. Of the 20,000 that r mained: 3,330 had no sales in the pa 12 months, 3,643 had practically sales, and 13,000 of the remainder d 99½% of his business. The best those 7,000 slow moving items sold the rate of only $14.54 per year, average of less than 5¢ per pharma customer per year. Can either of afford the luxury of paying rent, surance and taxes and worst of interest on items of virtually no econo ic value? Many retailers continue give precious front space to these sl movers. Instead this selling space a inventory dollars should be invested the faster selling products that genera the lions share of the business. Ma of us have developed programs to t you which items are selling and wh are not; and at what rate different ite are selling.
5. And here's still another inefficiency this age-old buyer/seller relationsh The loss of volume and profits to cc petitive channels of distribution—ret and wholesale—because we as a te have not taken proper steps to k the business in our channel of distri tion. Every new store that a corpor chain opens means that much less

tail drug volume for our independent customers. With the right kind of store and manpower development programs we are now much better able to launch some of these new stores and enlarge existing ones. Another problem here is when our pharmacist customers unthinkingly skim the cream business off to other sources of supply which are totally devoid of any concern for the long-term needs of the individual pharmacist. There will always be a short-term "deal" that may *seem* a little better. But considering all of the other values that the full service drug wholesaler offers on the total and necessary assortment of merchandise and services, we're convinced the end cost is actually less. Drug wholesalers could well use a better shake from the total share of business if they are to continue to develop a better survival kit for pharmacy.

Ve as wholesalers recognize we have a of our own homework to do. From what ee of programs and plans across the ntry, wholesalers are catching up fast their capability as heavy duty distrib-rs in playing their part of our team.

ut wholesale dealers can't do it alone. retail pharmacist can also play a big t in the success of this teamwork of ch we are speaking. Here are a few ifics:

p 1. Consult with your wholesaler first on overall layout, departmentalization, fixturing, decor and leasing. Use available selling space to merchandise the popular fast-selling items people want to buy. This will mean a change in thinking and practice by many owners and particularly their personnel—but it is essential if we are to achieve the efficiency that we as a team need to be effective. Then, participate fully in some wholesalers advertising promotional plan. They vary but most collect and use the manufacturers co-op ad funds more efficiently than they could any individual store. These plans survey area pricing patterns and utilize scientific product selection and pricing structures to generate the most advantageous mix for retailers. They combine the elements that Dennis mentioned in his previous quotes such as:

Product selection to attract attention and interest • Pricing to create an image and build traffic • Profit to offset costs Advertising media in its implementation • In-store promotional aids • Timing and theme of promotions • Budgeting • Clerk and store preparation for each event. And lastly, dramatic pharmacy identification with the co-op advertising group.

Step. 2 Buy in economical order quantities. Identify those 20% of the items that do 80% of the business and order these items in shelf cartons or full case quantities. Many wholesalers have such lists. To reorder a fast selling item two or three times a week is to do just one thing—multiply both or our costs of handling with *overturn.*

Step 3. Use the wholesalers automated inventory control and reorder system whenever possible. Several wholesalers have already developed and others are now developing systems for the scientific management of inventory levels and efficient reordering. The systems bring in orders out of chaos . . . they work and they're enormously helpful to both retailers and wholesalers in increasing efficiency and reducing operating costs. Other computerized systems available in many areas are customers accounts receivable programs, profit and loss statements, shelf and price labels and others.

Step 4. Don't insist on too frequent delivery of commodity type products. Wholesalers recognize that a greater degree of urgency attaches to pharmaceutical products in general

and to a needed but out of stock drug in particular. This is not the case, however with toothpaste, shampoo or razor blades. To insist on high cost delivery performance on this type of item is to reduce our overall effectiveness.

Step 5. Cooperate with the wholesaler in developing an economical volume of business. Many independent retailers continue to split their business between two, three or four wholesalers, in addition to a gaggle of direct selling manufacturers and other suppliers. When this happens the amount of business available to any one wholesaler is not sufficient to provide an economic base that will support the significant services retailers need and are requesting. Recognize that wholesalers, like pharmacists, should rightly charge a fair fee for special services requested and rendered. In this way the next pharmacist does not have to share the cost of a specific service he doesn't presently need. To do otherwise would force the wholesaler to have to overprice products. Finally, select the one wholesaler who is in the best position to fill your full product and service requirements at a fair price and support him with as much volume as possible.

Step 6. Let your wholesaler help by taking him into your confidence. Let him help in evaluating the overall viability of your pharmacy, studying its location, demographic changes in your trading area, the stores overall condition, its size and its need for modernization. Together you can determine the proper level of finances to handle an effective business in the competitive era ahead.

Step 7. Dedicate yourself to remaining an important factor in the retail drug business. Be prepared to pay the price for success and your place as an individual enterprise. Thi price will probably include a ful commitment to growth, a willing ness to work hard and intelligently an eagerness to learn and grow as well as a thriftiness in rein vesting some portion of the profit of your business for future con tingencies and growth. Let u help you consider a merger if i will enhance your position.

Step 8. Plan to utilize our salesman' available time more effectively Dennis made a valid statemen in saying that wholesaler sales men sales service is deteriorating They don't give you as much dea information. They don't have fu details on marketing program Why? *Time*! A one-pharmacis operation is a unique retail estab lishment. The pharmacist must b a professional, a manager, an ad vertising expert, a merchandise . . . in short . . . an *everything* However, the moment he receiv a prescription to fill he puts o his professional hat and every thing else has to wait. His pro fessional time generally becom waiting time for any salesma trying to explain a deal, giv details for a marketing plan whatever. Time being a limite resource it cannot be accumulate as can others. It must be used it becomes available, but eve when available it's costly an becoming more so. Statistics r cently published by the Sal Executive Club of New York fixe the cost of each sales call at $41.( in 1969. Up from $18.92 in 195 So if you can arrange uninte rupted time, or designate someon else to manage the buying an promotional aspect of your bus ness. Or, better still, make you wholesaler salesman your me chandising and inventory co sultant, and give him the respo sibility and the authority to aga supply the quality of sales an

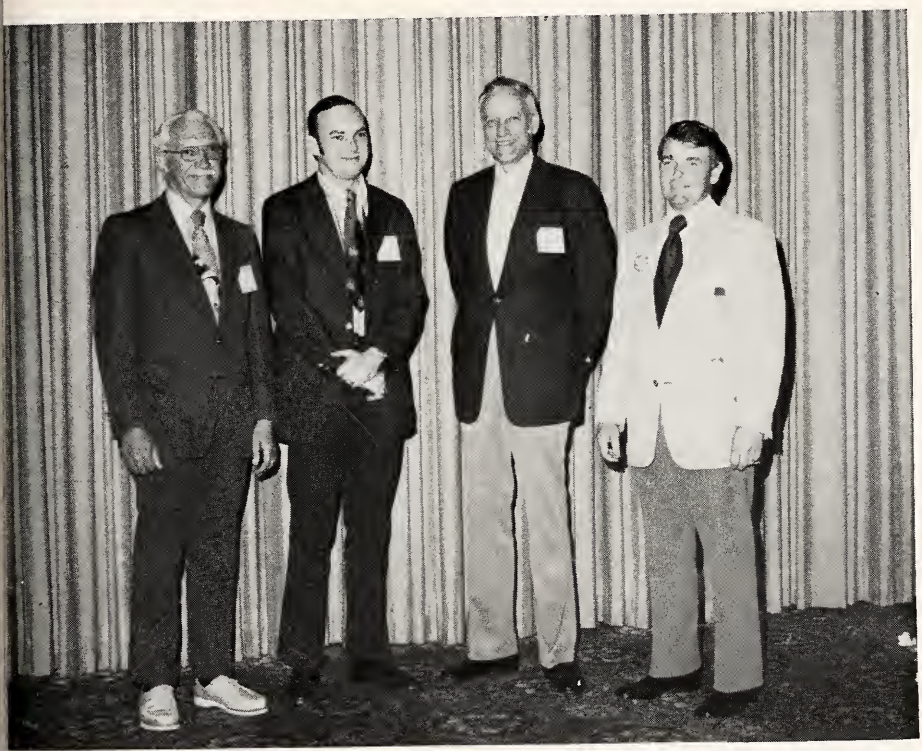
inventory management service you seek. Automation, and planning make it possible. Confidence in your fellow team member will make it practical. Try it . . . you'll like it.

Thank you.

## ALBERS SUBSIDIARY OFFERS ID CARD SECURITY SYSTEM

Pro Data Services, subsidiary of Albers rug Company in Knoxville and Bristol, ennessee, has been appointed marketing id installation agents for Polaroid Corporation's new Identification System. E. S. lbers, Jr., President, announces that H. F. illis, Albers Vice President for Sales, heading up overall marketing of the new olaroid System. E. Eugene Cobble, has been appointed sales and installation specialist in addition to his duties as service representative for Pro Data's TipTop retail pharmacy accounts receivable system. According to Willis, "The portable Polaroid ID camera produces a finished wallet card badge with full color picture and complete employee identification data on a single piece of film . . . bonded in plastic. We're pleased that Pro Data Services can offer this complete system, backed up with data processing and specialized hardware, such as attendance recorders, magnetic card security locks, etc."

NCPhA ballots were mailed on May 13. Note the improved biographical folder.



**dward S. (Bud) Albers, Jr., President of Albers Drug Company and guest speaker at the 92nd annual meeting of The North Carolina Pharmaceutical Association, is pictured with (Left to Right): Paul Spirko of Fontana Village, Paul Branch of Boone, Albers, and W. H. (Bill) Wilson, Vice President of the NCPhA. Record for in-state convention travel went o Mr. Spirko—more than 830 miles. Photo by Colorcroft.**

# The NCPhA-Endorsed Insurance Plans Which Merit Member Participation

## DISABILITY INCOME PLAN

BASIC PLAN: Accident Total Disability — Lifetime
Sickness Total Disability — Two Years

EXTENDED PLAN: Accident Total Disability — Lifetime
Sickness Total Disability — Five Years

## MAJOR MEDICAL EXPENSE PLAN

PLAN I: $18,000 Maximum Benefit including $30 Daily Room Lim
PLAN II: $30,000 Maximum Benefit including $50 Daily Room Lim

## TERM LIFE PLAN

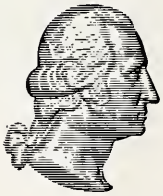
Up to $20,000 For Members
Dependents Coverage Also Available

## HOSPITAL INCOME PLAN

$750 Per Month For Member
$600 Per Month For Spouse
$450 Per Month for Each Child
Payable From The First Day Of Hospital Confinement
For Up To 15 Months.

FOR DETAILS WRITE OR TELEPHONE:

HOYT W. SHORE, C.L.U. and ASSOCIATES
222 South Church Street — Suite 209
Charlotte, North Carolina 28202
Telephone: (704) 333-3764



Washington National
INSURANCE COMPANY
EVANSTON, ILLINOIS 60201

# STATE BOARD OF PHARMACY

**Members—David D. Claytor, Greensboro; Harold V. Day, Spruce Pine; C. E. Page, Jr., Henderson; Jesse M. Pike, Concord; W. H. Randall, Lillington; H. C. McAllister, Secy.-Treas., Box 471, Chapel Hill, N. C.**

## NEW PHARMACIES

. Eckerd Drugs, Mid-Carolina Mall, U.S. 0 at Bypass and Woodleaf Road, Salisbury. 'rank H. McNew, pharmacist manager.

. Kerr Drugs, 1818 Raleigh Road, Rocky Iount. P. Donald Jackson, pharmacist anager.

. White Cross Drug, 522 Owen Drive, 'ayetteville.

. Eckerd Drugs, Englewood Square Shop- ing Center, Rocky Mount. Robert E. Vogt, harmacist manager.

## INSTITUTIONAL PHARMACIES

. Our Community Hospital, 708 House .venue, Scotland Neck. N. O. McDowell, r., pharmacist manager.

. Nursecare Pharmacy of Hickory, 220 3th Avenue Place, N.W., Hickory. Roger . Mills, pharmacist manager.

## 'AREGORIC RX DRUG JUNE 3

Effective June 3, Paregoric will be limited o prescription sale.

Although Paregoric has served as a low- ost, readily-available, and legitimate home emedy for years, the Federal Commissioner f Food & Drugs ruled that the experience mong law enforcement agencies indicated hat Paregoric may be used by "neophyte ddicts" as a bridge leading to abuse of he so-called "hard" narcotics such as eroin and cocaine.

Paregoric-containing preparations with ss than 100 milligrams of opium per 100 illiliters or per 100 grams are exempt from he prescription limitation.

## REPORT OF THE COMMITTEE ON NOMINATIONS

Officer Nominees for 1973-74
W. DORSEY WELCH, JR., CHAIRMAN

*First Vice-President (President-Elect):*

Walter K. Saunders, Burlington
William H. Wilson, Raleigh

*Second Vice-President:*

Joe P. Tunstall, Washington
Lloyd M. Whaley, Wallace

*Third Vice-President:*

Thomas R. Burgess, Sparta
A. Lyle Davis, Statesville

*Member of the NCPhA Executive Committee—1 year term:*

D. R. Davis, Jr., Williamston
Eugene W. Hackney, Lumberton
Phil Link, Reidsville
Alfred H. Mebane, III, Greensboro
John H. Rosser, Charlotte
Willis Whitehead, Siler City

*N.C. Board of Pharmacy—5 year term:*

David D. Claytor, Greensboro
Leslie M. Myers, Winston-Salem
Charles M. Whitehead, Ramseur

*Directors of the N.C. Pharmaceutical Research Foundation:*

W. R. Adams, Jr., Wilson
M. M. Edmonds, Greensboro
E. R. Fuller, Salisbury
W. B. Gurley, Windsor
Jerry Harrington, Wilmington
Banks D. Kerr, Raleigh
Alfred N. Martin, Roanoke Rapids
Roger Sloop, Rural Hall



# TAR HEEL DIGEST

*HAYESVILLE*—Mountain Home Nursing Service, Inc. has relocated in quarters in a building in back of Ray's Pharmacy.

*BELHAVEN*—Pharmacist Bud O'Neal will serve as chairman of the 1972 Independence Day Celebration which will attract thousands of persons to the city on July 4.

*ROCKINGHAM*—Eckerd's Drug Store located at Tri-City Shopping Center, lost its entire stock of narcotic drugs in an early April robbery. It appeared someone was locked in the store at closing time as the rear door of the store was opened from the inside for the thief to make his getaway.

*KENANSVILLE*—W. J. (Bill) Taylor, Jr., a 1972 graduate of the UNC School of Pharmacy, has received a direct commissi in the U.S. Public Health Service as Chi of Planning Services, U.S. Public Heal Service Indian Hospital in Yuma, Arizon

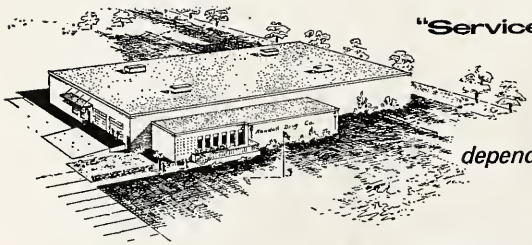
*RUTHERFORDTON*—Gene Dutton is pha macist-manager of the newly establish Reveo Discount Drug Center opened he recently.

*ZEBULON*—Zebulon Drug Company mov to its new building on the corner of Arend and Sycamore Streets in late April. Tl 83 by 46 foot building has ample space f display and customer traffic. Fountain se vice has been discontinued in the new stor

*MORGANTON*—A metal box containi between $400 and $600 was stolen fro Miller's Pharmacy on East Union Street mid-April. The box also contained 19 blar money order forms from the Financi Money Order Corporation.

*CHAPEL HILL*—Two area men have be charged in connection with a break-in Chapel Hill Pharmaceutical Center. Sever thousand prescription legend drugs we taken.

*MOUNT AIRY*—A quantity of 20-year-o drugs, kept in storage but not in current us were stolen in a mid-April robbery of Ho pital Pharmacy. Entrance to the pharma was by way of a hole in a cinderblock wa



"Service In Wholesale Quantities"

*Every modern ingredient for rendering prompt, dependable service to the druggists of Western Carolina*

C. RUSH HAMRICK, JR.
*President*

GORDON G. HAMRICK
*Vice President*

KENDALL DRUG COMPANY
SHELBY, N.C.

## FRED J. STANBACK

Fred Jennings Stanback, born December 21897 in Mt. Gilead, North Carolina, died ly 3 following surgery and complications ulting in a heart arrest.

Mr. Stanback and his brother, Thomas Stanback, who survives, formed a partnership in 1924 to manufacture and sell Stanback Headache Powders. He has continued as an active partner in the Stanback Company, Ltd.

He was active in civic and church affairs al was a Trustee of Catawba College for years. Catawba College honored him h a degree of Doctor of Humanitarian vice in 1954.

Mr. Stanback is survived by his wife, former Elizabeth Cawthon; a son, Fred Stanback, Jr., who is a partner in the siness; a daughter, Mrs. George W. umley of Durham, and eight grandchildn.

## J. D. BAIN

Jones Douglas Bain, 69 year-old Clayton pharmacist, died April 23 in Duke Hospital following a period of declining health.

Mr. Bain was a graduate of the UNC School of Pharmacy and from 1936 to 1963, operated the Whitley-Bain Drug Company of Clayton.

## ROCKINGHAM COUNTY PHARMACISTS MEET

Dr. Douglas Frye, D.D.S. of the Rockingham County Health Department, was guest speaker at the April meeting of the Rockingham County Society of Pharmacy, held in Reidsville.

The speaker demonstrated techniques of good dental care and stressed that pharmacists play an important role in oral hygiene through communication with the public and providing the products for dental care.



**icers of the Traveling Men's Auxiliary of the NCPhA, 1972-73 (Left to Right): Zack n of Durham, President; James R. Case of Charlotte, Vice President; L. M. McCombs o Creedmoor, Secretary-Treasurer; and C. H. Smith of Charlotte, Assistant Secretary-easurer. Next Annual Meeting of the TMA is scheduled for Boone, June 1973.**

**Photo by Colorcraft.**

## PHARMACEUTICAL INDUSTRY RESPONSIBILITIES DISCUSSED BY LEDERLE'S WALLIS

Wilmington, North Carolina, April 18, 1972—"The protection of Americans who buy medicine is up to us," Donald Wallis, Director of Marketing for Lederle Laboratories, told the North Carolina Pharmaceutical Association at the Association's annual meeting at the Timme Plaza Motor Inn.

"It is our mutual responsibility, yours in retail pharmacy and ours in industry, to protect the patient from sub-standard drugs and from the intervention of unwitting but well meaning outside forces," Mr. Wallis continued.

Speaking before a group of some 200 pharmacists, the Marketing Director noted that the pharmaceutical industry is an important part of America's growing health care system, the second largest industry in the United States.

"With this kind of responsibility, it's easy to understand why those outside the health field are scrutinizing our profession more and more closely," Wallis said, adding that "the total volume of prescriptions, dispensed through community pharmacies, is projected to increase to two billion by 1975 or 1976."

"Our customers are demanding more efficient delivery of health care . . . and it's our responsibility to do our part in making it available," he stated.

Mr. Wallis referred to the "constructive interdependence" of pharmacist and manufacturer in meeting industry-wide commitments.

"How can we better serve you?" he asked the meeting of pharmacists from throughout North Carolina. "How can we help you to maintain the best relationship with your customers and physicians?"

After a brief account of on-going professional programs between retail pharmacists and Lederle, Wallis went on to say, "The right kind of intra-industry communication has begun. We recognize our common bond. You have an obligation to demand from us a product of the highest order. It is our duty to provide you with that kind of proven quality.

"Lederle has a responsibility to profes sional pharmacy and is committed to actio that reflects that responsibility," he con cluded.

Lederle Laboratories, located in Pea River, New York, is a Division of America Cyanamid Company.

---

If you are available for employment as
( ) relief pharmacist
( ) hospital pharmacist
( ) community pharmacist
( ) chain pharmacist
( ) intern-extern
or if you are interested in
( ) purchasing a pharmacy
( ) selling a pharmacy
list your name and details with the NCPhA We may be of some assistance to you.



DONALD WALLIS

## MRS. THAMES INSTALLED AS PRESIDENT OF THE WOMAN'S AUXILIARY, NCPhA

Mrs. William Glenn Thames, who was ected President of the Woman's Auxiliary, NPhA, at its 1972 Annual Business Ses- n, is a native of Cumberland County. S attended High Point College, and grad- ed from UNC-Chapel Hill with a degree in Elementary Education. She taught in t Durham and Cumberland County School S tems.

The Thames live in Hope Mills and Mr. Tames operates Professional Drug Com- y of Fayetteville.

Mrs. Thames is active in the Junior Woman's Club of Fayetteville, having served a 2nd Vice-President and Chairman of the Education, Scholarship, and International Affairs Committees. She is a member of the Woodland Garden Club of Fayetteville and o the Garden Club Council of Cumberland County. The Thames are members of the Hope Mills United Methodist Church were Mrs. Thames serves as Secretary of the Woman's Society of Christian Service.

In the school system Mrs. Thames serves o the Cultural Arts Committee of the Lucion Road School PTA, helps in the li- brary, substitutes for teachers, and assists children in the lunchroom.

She is a past-president and publicity chairman of the Cape Fear Pharmaceutical Auxiliary, and has just completed a term as First Vice-President and Membership Chairman of the State NCPhA Auxiliary.

Her hobbies include decoupage, bridge, reading and cooking.

The Thames have three children: two boys and one girl.



MRS. WILLIAM GLENN THAMES

## MEREDITH RETIRES FROM PHARMACY LIAISON POST WITH THE UPJOHN COMPANY

The retirement of Donald T. Meredith, Manager of Pharmacy Affairs for the Upjohn Company, Kalamazoo, Michigan, has been announced by Lawrence C. Hoff, Vice-President, for Domestic Pharmaceutical Marketing.

In his capacity with the Upjohn Company, Mr. Meredith closely associated with numerous pharmacy and pharmaceutical associations, including the American College of Apothecaries, the American Pharmaceutical Association, the National Association of Boards of Pharmacy, the American Association of Colleges of Pharmacy, the National Pharmaceutical Council, State Pharmacy Secretaries, State Boards of Pharmacy, American Institute of the History of Pharmacy, the National Wholesale Drug Association, and the Federal Wholesale Drug Association.

Named to replace Meredith as Manager, Pharmacy Affairs, was Jack M. Newcomb. Newcomb, a graduate of Ferris State College and a registered pharmacist, served in various sales and sales supervisory positions before becoming assistant manager, Pharmacy Affairs in 1969.

Meredith, 64, joined Upjohn, a leading producer of pharmaceuticals, in 1946. He was assigned to the Pharmacy Affairs unit (then named Trade & Guest Relations) in 1953, and was named manager in 1959. Meredith is currently President of the

## BOWL OF HYGEIA

(from Page 15)

the National Association of Retail Druggists and the American Pharmaceutical Association.

The Bowl of Hygeia, most widely recognized international symbol of pharmacy, derives from Greek mythology.

Hygeia was the daughter and assistant of Aesculapius (sometimes spelled Asklepios), the God of Medicine and Healing. Her classical symbol was a bowl containing a medicinal potion, with the serpent of Wisdom (or guardianship) partaking of it. This is the same serpent of Wisdom which appears on the caduceus, the staff of Aesculapius which is the symbol of medicine.

The "Bowl of Hygeia" Award, presented annually through the North Carolina Pharmaceutical Association, is a handsome mahogany plaque measuring 10 by 13 inches and featuring the Bowl of Hygeia cast in bronze. It is modeled after a sterling silver bowl made by a Mexican silversmith and given to the A. H. Robins Company by its Latin American representatives in 1953 on the Richmond (Va.) ethical pharmaceutical manufacturing firm's 75th anniversary.

An appreciation of the time and personal sacrifice devoted by pharmacists to the welfare of their respective communities prompted E. Claiborne Robins, chairman of the board and chief executive officer of the company, to establish the award in 1958. It is now presented annually by participating pharmaceutical associations in each of the United States, the District of Columbia, Puerto Rico and the Provinces of Canada. The recipients are selected by their respective associations.

## MOMENTS TO REMEMBER

(from Page 17)

a very interesting tour and we could not help but be impressed with the massiveness of the battleship and be proud that it belongs to the people of North Carolina. It made us realize how lucky we are to have had ships like this and men to fight for us. Our tour was climaxed by a delicious brunch served in the chart room of the ship and we were all glad for the opportunity to have a chance to sit and rest awhile.

*Cocktail-Dance:*

What fun it was to listen to the Dixie Land music that greeted us as we returned to the Timme Plaza Ballroom Monday evening—to enjoy the Cocktail-Dance sponsored by the Wholesale Druggists of North Carolina.

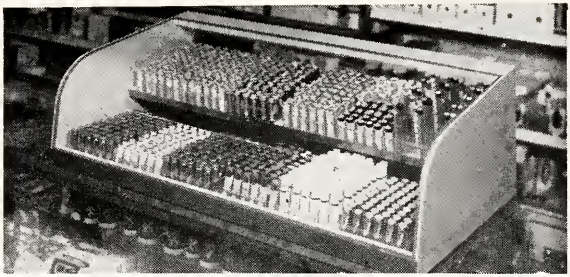
*Business Tour:*

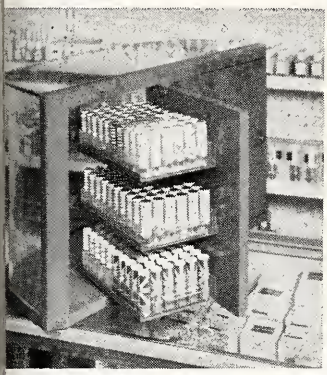
Tuesday morning, despite some confusion switching of meeting rooms, and no coffee our business session got off to a good start with a full house. We listened with pride to the reports of the committees, and were pleased to be kept abreast of the auxiliary's activities. An innovation at our business session—a coffee break—and then more business. What a thrill to surprise Vivian Smith by presenting the traveling Presidents' Pin to her to keep. Lib Markham in making the presentation, said it well "To Vivian, the President's President." Nominations, the President's pictorial report, an inspiring installation of officers by Ida Wells, retiring board member, and door prizes brought to a close the 45th Annual Business Session of the NCPhA Woman's Auxiliary.

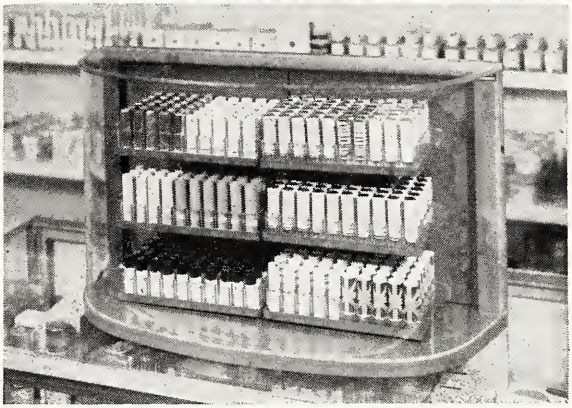
Then board the buses once more for a ride to Orton Plantation and a tour of the beautiful gardens there. From Orton a short ride to Old Brunswick Town where we enjoyed a picnic lunch—an Auxiliary first—then a tour of this historic Landmark. Exhilarated but tired, we returned to the hotel for a brief rest before attending the TMA party Tuesday evening.

It was a FUN CONVENTION! We are indeed grateful and indebted to each and everyone who worked to make it one of the best conventions yet. Our thanks to the Convention Committees, the pages, the sponsors of our activities, the registrars, the members of the Woman's Auxiliary, the NCPhA, the Wholesalers and the TMA. To Vivian and W. J. Smith, who were everywhere and always there to help, special thanks.

# Kiss Lipstick Profits Hello







# "KISS lipstick losses GOOD-BY"

These eye-catching top-o-counter feature merchandisers by Columbus discourage pilferage and damage, encourage greater lipstick sales and profits by stimulating impulse purchases and more effective personal selling. Easily portable for use many places on top of counters and show cases. Simplifies inventory control.

**Columbus Model 305-A (Top)**

Seamless contoured front glass, wood ends and wood bottom. High lipstick case capacity.

12 removable trays, capacity 60 lipstick cases each for a total of 720 lipsticks included.

Storage area below top shelf can accommodate 6 additional trays, available as accessory, with capacity of 360 lipsticks.

Total capacity: 1080.

Wood shelf is slanted and has lip. Open to the rear for convenient sales access. Wood ends and base.

Length: 3 ft. 1¼ in. Height: 12 in. Depth: 21 in.

**Columbus Model 302-T (Bottom)**

The two swing-out doors with fixed metal shelves swing to rear for easy selection from removable plastic trays.

Each tray holds 60 lipstick cases. Total lipstick cases displayed, 360.

Curved front glass. Wood back frame and base.

Length: 2 ft. 2½ in. Height: 15 in. Depth: 10¼ in.

For literature and prices contact any one of the OM&B houses.

Columbus MERCHANDISING EQUIPMENT by
the Columbus Show Case Company
Columbus, Ohio 43212

OWENS, MINOR & BODEKER, Inc. OMB

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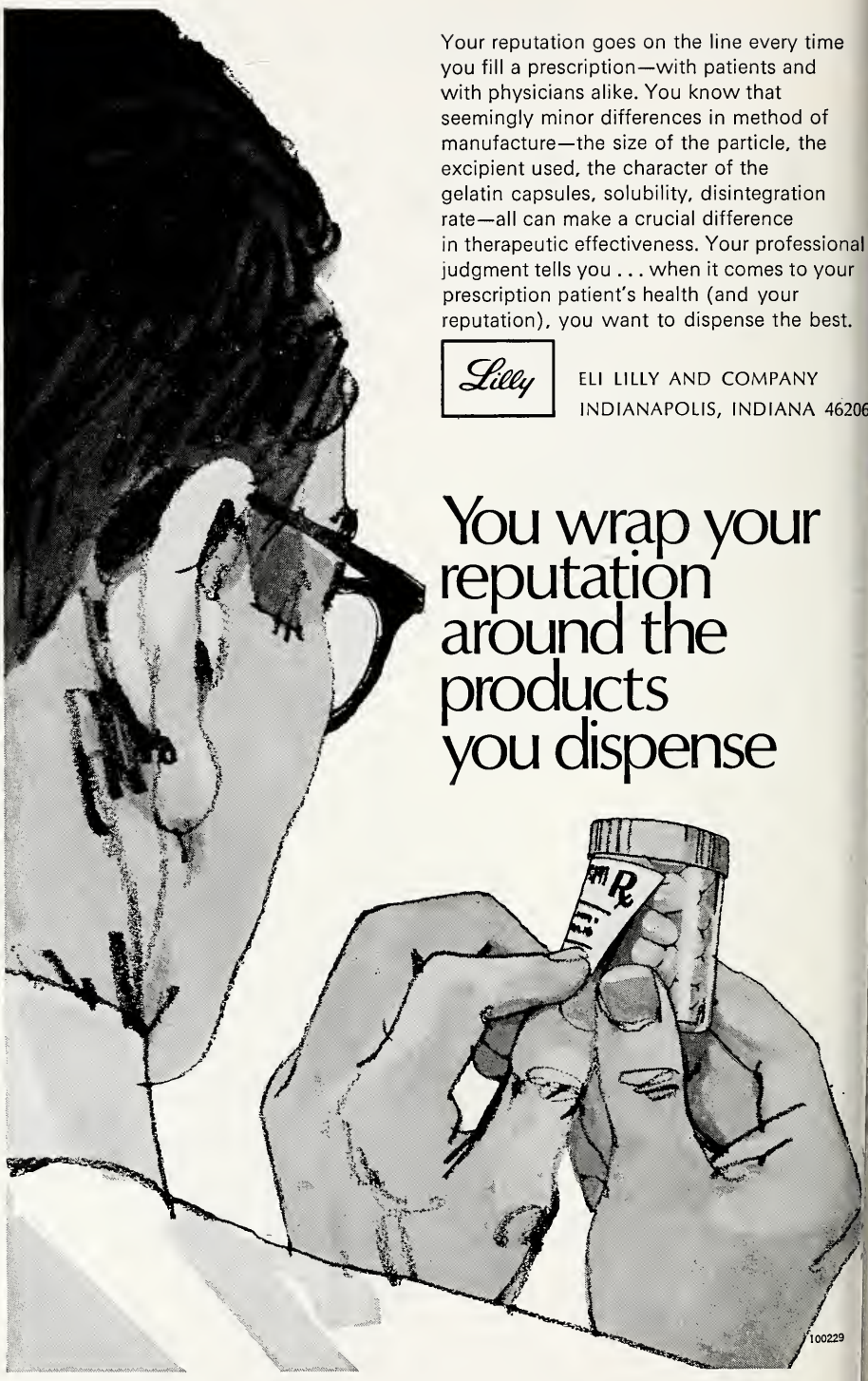


*The Carolina* **JOURNAL OF PHARMACY**

**Volume LIII** **June 1972** **Number 6**



nually, for more than ten years, the North Carolina Pharmaceutical Association has awarded fty year pins and citations to member pharmacists for 50 plus years of service. Pictured ove is the first woman pharmacist to be so honored in North Carolina—Mrs. Addie Brad- aw Pegram of Apex. Licensed in 1922, Mrs. Pegram operated a pharmacy in Apex until r retirement in 1966. She is the mother of four devoted daughters, one (Mrs. Jahn K. Pear- n) o pharmacist, and the grandmother of eleven healthy and intelligent children. The cita- n was presented by Thomas R. Burgiss of Sparta and the gold trimmed corsage which Mrs. gram is wearing was fashioned by Mrs. James Creech of Smithfield. Photo by Colorcraft.




Your reputation goes on the line every time you fill a prescription—with patients and with physicians alike. You know that seemingly minor differences in method of manufacture—the size of the particle, the excipient used, the character of the gelatin capsules, solubility, disintegration rate—all can make a crucial difference in therapeutic effectiveness. Your professional judgment tells you . . . when it comes to your prescription patient's health (and your reputation), you want to dispense the best.

Lilly

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INDIANAPOLIS, INDIANA 46206

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"JUSTICE HOLIDAY GIFT SHOW"
COMING UP

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AUGUST 13 and 14

WHERE? GREENSBORO EXHIBITION BUILDING

SHOW HOURS? SUNDAY—10:00 A.M. 'til 10:00 P.M.

MONDAY—2:00 P.M. 'til 10:00 P.M.

MEALS—SUNDAY—LUNCH—1:00 P.M. to 2:00 P.M.

DINNER—5:30 P.M. to 7:00 P.M.

MONDAY—DINNER—5:30 P.M. to 7:00 P.M.

Make your plans now to help us celebrate our *Sixteenth* Year in Show Business.

The 1972 Show is surely to be our biggest and best show yet! We look forward to seeing you at the show!!



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1201 South Chapman Street
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# ENDEAVORING TO BETTER SERVE




# *Scott Drug Company*

CHARLOTTE, N. C.

**Representing 80 Years of Integrity and Reliable Service**

# The Carolina JOURNAL OF PHARMACY

**June, 1972**

Vol. LII No. 6



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## HALL APPOINTED TRUSTEE OF ASHEVILLE UNIT OF UNIVERSITY

In restructuring the Consolidated University of North Carolina Board of Trustees into six smaller boards, one for each of the campuses, Pharmacist-Trustee Robert B. Hall of Mocksville was appointed to the Asheville unit of the Consolidated University.

Nearly all of the 100 trustees preferred the Chapel Hill unit but a committee, headed by Senator Ralph Scott, recommended otherwise.

Although organized pharmacy would have preferred to see Mr. Hall remain with the Chapel Hill unit, where the state's school of pharmacist is located, we are confident his high sense of dedication will be welcome in Asheville along with the other eleven trustees.

## RICKELTON APPOINTED ASSISTANT DIRECTOR OF MOSES H. CONE MEMORIAL HOSPITAL

David K. Rickelton (UNC School of Pharmacy, class of 1967) will assume duties as Assistant Director of Moses H. Cone Memorial Hospital in Greensboro beginning in June. Mr. Rickelton will be responsible for developing and implementing outpatient services for the hospital. He is currently completing an administrative residency at the University of Virginia Hospital in Charlottesville, Virginia and will receive a Masters degree in Hospital Administration from the Medical College of Virginia in June.

## NC MUTUAL ADDS McCORKLE TO STAFF

Joseph E. McCorkle, formerly of Atlanta, Georgia, has been added to the purchasing staff of North Carolina Mutual Wholesale Drug Company as announced by R. P. Rogers, executive vice president of the firm.

McCorkle, a native of Florida, had served as manager of Drugs Mutual in Atlanta for 16 years. He is a past president of the Federal Wholesale Druggists' Association and has been a member of the Atlanta Kiwanis Club.

He and his wife, Mildred, reside at Croasdaile Apartments. They have 3 children and 4 grandchildren.

## RX PROGRAM FOR BAKERS UNION

Paid Prescriptions has announced that i is administering a Prescription Drug Pro gram for Bakers Local Union #503 o Charlotte, North Carolina.

The program is retroactive to March 1972.

Any legend drug is covered up to and in cluding a 34-day supply. The dispensing fe is $1.80 for Group I and $2.05 for Group I

Further information from: Paid Prescri tions, 177 Bovet Road, San Mateo, Califo nia 94402.

## COATS INSTALLED AS PRESIDEN OF WAKE COUNTY PHARMACEUTICAL ASSOCIATION

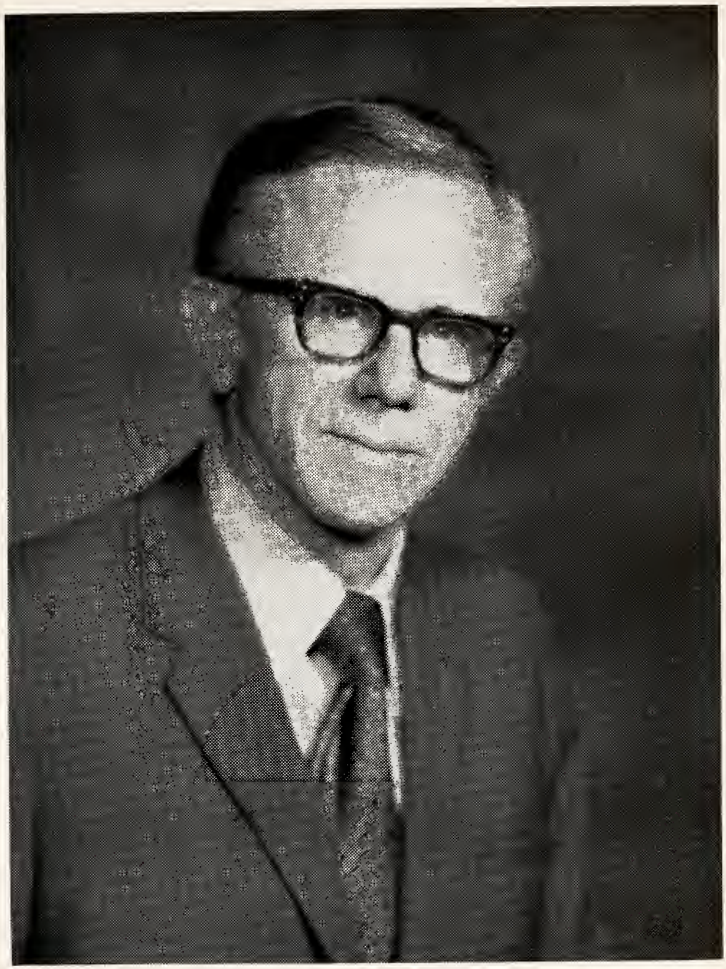
Myhre Named Pharmacist of the Year

Eddie Coats was installed as president the Wake County Pharmaceutical Associati at a meeting of the organization in Rale on June 6. He succeeds John H. Myhre w has served in a similar capacity for the pa year.

Other officers are Jerry Johnson, preside elect; Don Carter, Vice President; Kathr Edwards, secretary; L. M. McCombs, tre urer; and June West, member of the ecutive committee.

Members of the Wake organization nam John Myhre "Pharmacist of the Year" his services to the pharmaceutical gro over the past twelve months. An inscrib plaque was presented to Mr. Myrhe NCPhA Secretary W. J. Smith who a installed the officers.

During a business session, the Associat voted to contribute $250 to the Institute Pharmacy; also to sponsor two chairs to placed in the Institute auditorium.



# JOHN TANNERY HENLEY

## *1972 Pharmacist-of-the-Year*

Recipient of the North Carolina Pharmaceutical Association Mortar-and-Pestle Award for Distinguished Service in the Fields of Pharmacy, Public Health and Community involvement.

You are most cordially invited to the Mortar & Pestle Dinner honoring Pharmacist/Senator John Tannery Henley of Hope Mills, 1972 Pharmacist of the Year. Seven Mountains Restaurant, Fayetteville, Wednesday, June 28, 7 P.M. Informal Dress. Dinner Reservations—$6.00 per person—to N. C. Pharmaceutical Association, Box 151, Chapel Hill, N. C. 27514. Overnight housing at the Americana Motor Lodge, Fayetteville.

# PROGRAM

DONALD J. MILLER, *Presiding*
*President, North Carolina Pharmaceutical Association*

## INVOCATION

THE REVEREND STEWART BRODIE, *Minister*
*Hope Mills Methodist Church*

## GREETINGS

THE HONORABLE WILLIAM F. LUTHER, JR.
*Mayor of the City of Hope Mills*

## TRIBUTES TO MR. HENLEY

THE HONORABLE L. SNEAD HIGH, *Fayetteville*
*Member, N. C. General Assembly*

THE HONORABLE GORDON ALLEN, *Roxboro*
*President Pro Tempore, Senate N. C. General Assembly*

WILLIAM G. THAMES, *Hope Mills*
*Pharmacist colleague*

## PRESENTATION OF AWARD

JOHN C. HOOD, JR., *Kinston*
*Immediate Past-President, North Carolina Pharmaceutical Association*

# JOHN TANNERY HENLEY

## CAREER HIGHLIGHTS

Graduate UNC School of Pharmacy; owner and operator of Clinic Pharmacy, Hope Mills; served with Ninth Infantry Division in Europe during World War II.

Mayor of Hope Mills six years; member of Board of Commissioners two years. Member Hope Mills Methodist Church, Fayetteville Kiwanis Club, Hope Mills Lions Club, Hope Mills Fire Department, American Legion, Fayetteville Area Industrial Development Corporation, Fayetteville Chamber of Commerce, National Association of Retail Druggists.

Served four terms in North Carolina General Assembly as member of the House of Representatives. Served three terms in the Senate from the Fourteenth Senatorial District. In 1961, served as Chairman of the House Education Committee when many major Education bills were passed by the General Assembly. In 1963 served as Chairman of the House Senatorial Redistricting Committee. In 1967 served as Chairman of the Senate Health Committee. In the 1969 General Assembly, served as Chairman of the Appropriations Subcommittee on General Government and Transportation, and as Chairman of the Committee on State Government.

In the 1971 General Assembly Mr. Henley served as Chairman of the Senate Appropriations Committee. He is presently serving as a member of the Capital Building Authority, the Advisory Budget Committee, the Board of Higher Education, the North Carolina Drug Authority, and the Board of Awards.

Mr. Henley is a member of the Board of Trustees of the Fayetteville Technical Institute and of the Methodist Retirement Home.

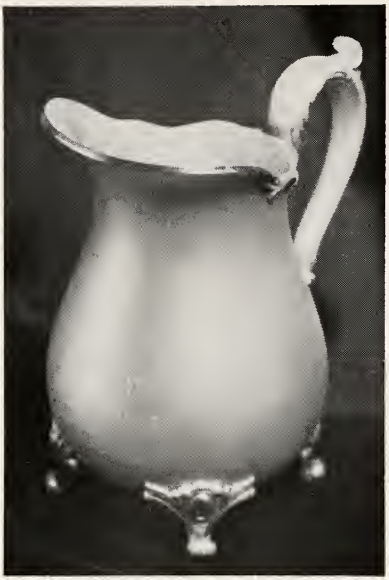
In 1963-65 he served as State Purchasing Officer and in September, 1969 he was appointed to head a Study on State Government Reorganization. Later he was appointed as Chairman of the Governor's Committee on this same subject. The Governor's Committee recommended reorganization measures to the Governor as a basis for his proposals to the 1971 General Assembly, most of which were adopted by the 1971 General Assembly.

Served as President of the UNC School of Pharmacy Student Body, 1942-43 and later as Secretary-Treasurer of NCPhA District 6; is a Past President of the Cumberland County Drug Club and in 1964 was the recipient of the Robins' Bowl of Hygeia Award for outstanding community service and in 1967 he received The Don Blanton Award for service to Pharmacy.

Mr. Henley is married to the former Rebecca Ann Beddingfield. They have three sons, John T., Jr., Robert and Douglas, all attending the University of North Carolina at Chapel Hill.

*Former Recipients of the Mortar-and-Pestle Award*

3: Edward Wilkins O'Hanlon, winston-salem
9: Clyde Eubanks, chapel hill
0: Julius Albert Suttle, shelby
1: Elbert Clifton Daniel, zebulon
2: Charles M. Andrews, burlington
3: John Cogdell Hood, kinston
4: Kelly E. Bennett, bryson city
5: Robert Royal Copeland, ahoskie
6: Wade Axom Gilliam, winston-salem
7: Waits Artemus Ward, swannanoa
8: William Burden Gurley, windsor
9: Wilbur Latham West, roseboro
1960: Roger Atkinson McDuffie, greensboro
1961: Jasper Carlton Jackson, lumberton
1962: Thomas J. Ham, Jr., yanceyville
1963: William S. Wolfe, mount airy
1964: William Dorsey Welch, Jr., washington
1965: Rowe B. Campbell, taylorsville
1966: Alfred Newman Martin, roanoke rapids
1967: I. Thomas Reamer, durham
1968: John Thomas Stevenson, elizabeth city
1969: Hoy A. Moose, mt. pleasant
1970: Bernard Rudolph Ward, goldsboro
1971: Robert B. Hall, Mocksville



M. B. MELVIN AWARD

## ONSLOW WINS MELVIN AWARD

For most outstanding PR program for the 12 months period ending April 1, 1972, The Marion B. Melvin Memorial Award has been awarded to the Onslow Pharmaceutical Association, with headquarters in Jacksonville, N. C.

Members of the organization were active during the year in presenting programs on various subjects; all communication medias were utilized three members of the organization (Jones, Johnson and Jarman) gave a total of 33 talks at various public gatherings, radio, etc. Seventeen school programs presented and radio (Focus, Talk Back Hot Line and Ask Your Neighbor) participation.

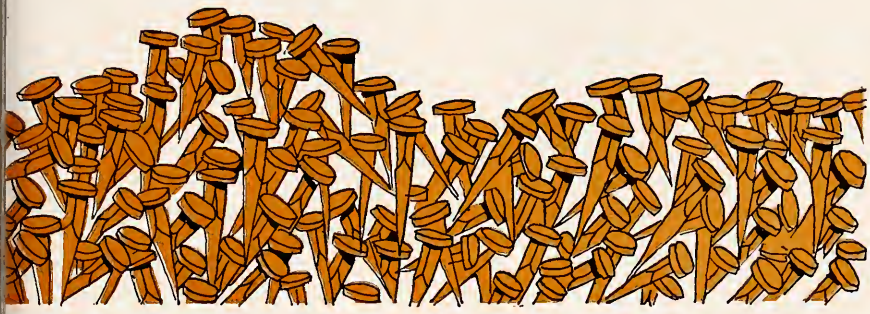
Coordinator for the organization's PR program was Thomas H. Jones, Publicity Chairman.



**Frank Yarborough, 4th from the left, Chairman of the NCPhA Committee on Pu Relations, is shown presenting the M. B. Melvin Memorial Award to Ray Johnson, re senting the Onslow Pharmaceutical Association. From left to right: Joseph Zambito, F McKenzie, Johnson and Yarborough, Thomas H. Jones and W. M. Elliott, Jr.**

let's get down to brass tacks

# Two giant product shows each year.



Gilpin offers continuing programs of merchandising ideas to its customers. The highlights of this plan include our January product show featuring summer goods and our July-August presentation emphasizing fall and gift merchandise. This year our gift show will be held at our Norfolk, Virginia branch located at 6435 Tidewater Drive. Show dates are Sunday/Monday, July 30/31 and Sunday/Monday, August 6/7. Please mark down these dates. We know you'll want to attend. Contact your Gilpin representative or Sales Manager for more details and to make your appointment.

1. **An experienced, pharmacy oriented sales force** trained to assist you in merchandising and store operations. In addition to their own experience, these men are prepared to immediately draw upon a wealth of experience in every phase of store operations which exist within the Gilpin company now.
2. **A comprehensive and up-to-date convalescent aids program.** Professional assistance is available to design a program to meet your space and inventory requirements and train appropriate personnel in your store to make this a profitable department.
3. **A complete sundries program** providing sundries departments and inventories designed specifically for your store, with a built-in provision for economical and reliable restocking of your shelves. Along with this, we maintain expanding stocks of new promotional sundries and programs for increasing traffic and sales.
4. **A professional planning and remodeling service** within our organization which includes complete service in floor design, fixture and installation.
5. **Professional help in site selection,** store development and in lease acquisition for desirable sites.
6. **Computerized inventory and billing systems.** This modern computerization also makes possible a wide range of additional data services including regular issuance of individual monthly reports of DACA drugs showing quantities and dates on which they were submitted.
7. **A financial service consultant** to service you on request.
8. **Professional Services Department.** A professional services department which provides you with vital assistance in the form of direct services and/or consultation in areas including: Medicare, Medicaid, third party payment programs, pharmaceutical inventory control, federal and state regulations, and many other areas.
9. **Two giant product shows each year:** in January featuring summer goods; in July featuring selections of fall and gift merchandise and emphasizing promotional sundries.
10. **An Accounts Receivable program.** A computerized system that knows pharmacists. The program handles your charge accounts and gives your customers a monthly statement showing all their deductible medical expenses, both for the current month and for the year to date. It also provides a monthly report on the aging of your accounts in the summary.
11. **Professional advertising and promotional assistance.** Our specialists in this area now provide on-going advertising and promotional programs for many of our customers and are available to assist you in this increasingly important area of your operation. With complete stocks and complete lines of merchandise provided with it, we are well qualified to provide the services required to nail down the profit dollars which you need and deserve from your business.

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125th ANNIVERSARY

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Name of Pharmacy_____

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City_____ State_____ Zip_____

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## 1. Roche did something

**about professional sampling.** In 1970, Roche broke with industry tradition to become the first company to discontinue mass unsolicited sampling of prescription drugs. *The Roche No Sample Policy* keeps the pharmacy business in the pharmacy while it ensures better control of all aspects of drug distribution.

## 2. Roche did something

**about problem inventory.** Because Roche understands the problems of inventory control, *the Roche Return Goods Policy* ranks second to none among drug manufacturers. It was the first to make inventory control easier by putting *expiration dates* on *all* products and it gives full credit for items on the current list as well as for outdated or discontinued items.

## 3. Roche did something

**about generating new Rx sales.** Because Roche products continue to satisfy therapeutic demands of both old and new physician customers, they continue to generate new sales—providing one of the *highest turnovers* down the line of any ethical house. At the same time, Roche supplies the pharmacist with high quality, branded levodopa and sulfisoxazole priced at generic levels.

## 4. Roche did something

**about medical emergencies.** A collect call to Roche—(201) 235-2355—at any time of day or night will put the caller in contact with a physician or pharmacist who is well qualified to handle his emergency needs involving Roche drugs.

## 5. Roche did something

**about the pharmacist's continuing education.** A number of brochures and reprints, presenting up-to-date information on specific areas of professional interest, have been prepared by Roche and are available upon request. Drug Abuse, Drug Interactions, Pharmaceutical Research, Nursing Home Services and Therapeutic Equivalency are just a few of the subjects covered. Bibliographies on particular subjects are available on request.

ROCHE

ROCHE LABORATORIES
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Nutley, New Jersey 07110

## PARAMORE INSTALLED AS CHAIRMAN OF NC-PHARMPAC

At a recent meeting of the North Carolina Pharmacy Political Action Committee, Rex more of Nashville was installed as chairman of the political action group for the ng year.

Mr. Paramore succeeds B. Cade Brooks of Fayetteville who served in a similar capac- while PharmPac was getting itself established on a firm foundation.

Other officers (pictured below) are Marion B. McCurdy of Mebane and W. H. (Bill) on of Raleigh.

PharmPac has a director in each of the state's eleven Congressional Districts. They W. P. O'Neal of Belhaven, Rex Paramore of Nashville, W. H. Randall of Lillington, H. Wilson of Raleigh, William Simmons of Winston-Salem, Marion B. McCurdy of ane, B. Cade Brooks of Fayetteville, Whitaker Moose of Mount Pleasant, R. M. Brame orth Wilkesboro, W. H. Houser of Cherryville and Kermit F. Wells of Canton.

Major action taken at PharmPac's annual meeting was to limit support to the phar- st candidates for the North Carolina General Assembly. Three of four pharmacist idates were successful in the May Primary: John T. Henley of Hope Mills and Earl ate of Lenoir for the Senate and B. Paul Woodard of Princeton for The House.

Annual PharmPac member dues is $10.00. An application blank is available from: W. Vilson, Secretary-Treasurer, NC-PharmPac, 2000 Fairview Road, Raleigh, N. C. 27608.



**ICERS OF NC-PHARMPAC (North Carolina Pharmacy Political Action Committee), T TO RIGHT: Marion B. McCurdy of Mebane, Vice Chairman; Rex Paramore of Nash-, Chairman; and W. H. Wilson of Raleigh, Secretary-Treosurer. Photo by Colorcraft.**

# When a first aid ointment contains 3 antibiotics, doesn't sting, is well tolerated, helps prevent infection, promotes healing and gives you an excellent return on your money, it's easy to recommend.

Note on the label: Mycitracin should not be used in the eyes. Also, in serious burns or deep puncture wounds, it should not be used without consulting a physician.




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remind over 5,000,000 readers to ask for Mycitracin. Have it on display! Upjohn © 1972, The Upjohn Company, Kalam

# VENEREAL DISEASE—PHARMACY'S BIGGEST CHALLENGE

by John J. Adkin, *District Sales Director*
Young's Drug Products Corporation

My topic today is *Venereal Disease*. It might very easily be subtitled, in the tradition of Perry Mason: "Case of the Disease A Lot of People Get—and Nobody Admits."

You as pharmacists will find a special and personal significance, I am sure, in the observation that venereal disease is simply not a "socially acceptable" illness.

Some diseases are fashionable. Athlete's Foot might suggest that one really is an athlete. An ulcer is definitely a status symbol: the harried executive is supposed to be a prime sufferer.

Gout traditionally is a very "in" thing to get. Even though anyone can have it, the folklore holds that only the rich and noble are afflicted. Malaria—now there is a disease a lot of people would pay money to get. It suggests that one has been to romantic, far away places—perhaps has even been a member of the French Foreign Legion.

Cancer, believe it or not, was a socially unacceptable disease not much more than a generation ago. Families of the deceased used to beg doctors to put something other than cancer on the death certificate. But nowadays, realistically, it is recognized that Cancer is not a personal blight—it's a common enemy—of us all.

Even leprosy, in these so-called enlightened times, is at least socially acceptable. Its victims are more pitied than scorned, and millions of dollars are being spent on leprosariums and on leprosy research.

*VENEREAL DISEASE*: Who wants it? Who needs it? Who cares? Who wants to even talk about it? Practically nobody. And that, may I say with all the seriousness I can muster, is exactly why you in Pharmacy must take some really close looks at venereal disease and recognize it for what it truly is —*A PERSONAL CHALLENGE*—and also *A PROFESSIONAL CHALLENGE*. Definitely, it is an opportunity for you as a member of the public health team. But even more important, it is a responsibility—yours—and ours.

Before I gather the courage to suggest how you as pharmacists can and should take up arms against venereal disease, it might be useful to fill in a bit of the background.

I won't tax you, however, with a long dissertation on the subject. I'm sure you have found increasing mention of venereal disease in newspapers and in your professional journals. In past history, venereal disease has had to work its way up "the hard way" to its present leadership among all reportable communicable diseases.

V.S. is mentioned in the Bible. Here and there it crops up in literature and history. It has for ages been the unmentionable *back street* affliction of mankind. While

(Continued On Page 30)



**John J. Adkin**

1972 Convention Address,
Wilmington, N. C., April 17, 1972

# DRUG STORE SHOPPERS ARE DIFFERENT . . . . . .

Today's shopper expects, and responds, to a Madern Shopping Atmosphere.

3 out of 10 impulse purchases are inspired by

DISPLAYS

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## CUSTOMER RELATIONS DEPARTMENT REORGANIZED

The Customer Relations Department of Lederle Laboratories has been realigned into two areas of customer interest, Wholesale and Retail, according to Donald Wallis, Director of Marketing.

Gale L. Smith was named Manager of Customer Relations, Retail. Previously Mr. Smith held the title Manager of Customer Relations when the department was organized under a single general category.

William Nixon, formerly a Product Group Manager, was appointed to the position of Manager of Customer Relations, Wholesale.

"This reorganization indicates our commitment to the increasing challenge of servicing customers who are striving to meet new levels of consumer demands," Mr. Wallis commented. "With this move we hope to become even more closely involved with each of our customer's specific needs."

Retail groups with whom Mr. Smith will be associated include the National Association of Retail Druggists, National Association of Chain Drug Stores, American Pharmaceutical Association, American Hospital Association, State Pharmaceutical Associations and State Boards of Pharmacy. He will also be actively involved with the Lederle Pharmacy Consulting Board, Consumer Panels and Drug Interaction Symposia.

Mr. Nixon is responsible for coordinating activities with wholesale organizations including the National Wholesale Druggists' Association, Federal Wholesale Druggists' Association and the Pharmaceutical Wholesalers' Association. He will also work with medical schools, pharmacy schools and the Student Chapter of the American Pharmaceutical Association.

"Both Mr. Smith and Mr. Nixon will be supported in their programs by our nationwide sales force in maintaining the best relationships with local as well as national customers," Mr. Wallis added.

Lederle, a Division of American Cyanamid Company, employs a field force of 650 professional pharmaceutical sales representatives.

## N. C. MUTUAL REPORTS 18% INCREASE IN SALES

The annual meeting of North Carolina Mutual Wholesale Drug Company was held in Durham on May 17 with representatives of the 230 member-stores and guests present.

Banks D. Kerr, president of N. C. Mutual, reported an 18% increase in total sales for the 1971-72 sales year. He said this increase was the highest in the company's 20-year history.

N. C. Mutual recently completed a $300,000 addition to its warehouse facilities in Durham.

George Straayer, executive vice president of the Federal Wholesale Druggists' Association, was a guest speaker.

At the meeting, the following officers were reelected: B. D. Kerr, president; J. C. Jackson, vice president; W. L. West, secretary; and Ralph P. Rogers, Jr., executive vice president and treasurer.

## DENTAL MEETING—TOPS IN ATTENDANCE

Of all North Carolina health profession annual sessions, the record goes to the North Carolina Dental Society.

Attendance at the May session of the NCDS in Pinehurst was 2449:

818 NCDS Members
118 Visiting Dentists
397 Dental Auxiliary Members
168 Exhibitors
488 Dental Assistants
229 Dental Hygienists
58 Laboratory Technicians
25 UNC Dental Students
148 Guests

Attendance at the 92nd Annual Convention of the North Carolina Pharmaceutical Association was less than 500. The total would be significantly higher if all members could post a sign (impractical): Prescription Department Closed for.....Days While Pharmacist Attends Annual Meeting of His Professional Organization.

# Are You Ready for a Sentry Drug Center?




- The Sentry Drug Center of today is a new dimension in drug store operation. It is a completely equipped, modern pharmacy, providing quality and dependable service to the consumer.
- A Sentry Drug Center is designed for **independent ownership** under a unique franchise system, with emphasis on the professional practice of pharmacy and health care products and services. You are invited to investigate all features of the Sentry Drug Centers system with absolutely no obligation on your part.

Qualifications for a Sentry Drug Center franchisee include being a registered pharmacist. A qualified investor with a proven record of experience in retailing may be "teamed up" in an active or passive role with a pharmacist to provide venture capital and share responsibilities. This type of arrangement can allow a qualified pharmacist to become part-owner in a Sentry Drug Center with a minimum investment.

The investment required for a Sentry Drug Center will vary, according to store size.

**KEY LOCATIONS IN SHOPPING CENTERS!**

Sentry secures and guarantees the lease on prime shopping center sites. A number of excellnt sites in South Carolina, North Carolina, Georgia and Tennessee are now available to qualified pharmacists or investors, subject to prior commitment.

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**SENTRY DRUG CENTERS, INC.**
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Gentlemen: I am interested in learning more about the Sentry Drug Center Franchise Program.

☐ Please send me more information.

☐ I might be interested in owning a store in.....

I am a ☐ pharmacist ☐ investor

states of registry.....

Name .....

Address .....

City ..... State .....

Tel. .....



LEFT: William W. Jordan of Raleigh presents the E. R. Squibb & Sons Mortar & Pestle Award to John C. Hood, Jr. of Kinston. Mrs. Hood and daughter, Shields, are pictured with the Award recipient.

During the 1-hour convention awards session, more than twenty North Carolina pharmacists were recognized for service in many areas of activity. Note cover page.

## THE CONVENTION AS VIEWED BY COLORCRAFT



hA President John C. Hood, Jr. inducts macist J. C. Estes, Jr. of Reidsville the N. C. Academy of Pharmacy.



Bobby McDaniel (left) presents the McKesson & Robbins Award to NCPhA President-Elect Donald Miller of Morganton.

# Don't forget to mention the newest feature of EMPIRIN® Compound.

Burroughs Wellcome Co. is pleased to have relocated its headquarters, its research laboratories and its manufacturing facilities to North Carolina. We feel your customers will appreciate knowing this. Why not tell them, when you recommend Empirin Compound for relief of headaches, toothaches, minor muscular pains and discomfort and fever associated with colds and flu.

All the other fine Burrou Wellcome Co. products are now North Carolina made, too.

Wellcome / **Burroughs Wellcome** Research Triangle P North Carolina 2770



Burroughs Wellcome Co. Headquarters and Research Building, Research Triangle Park, North Carolina.

# It's made in North Carolina.









## Includes both 4-oz. and 7-oz. sizes plus the up-and-coming Robitussin-PE®

Stock up on Robitussin®, Robitussin-DM®, and Robitussin-PE® at special low deal prices. During the 1971-72 cough/cold season (Nov.-Feb.) sales of these three products increased 32%, while the market was up 26%. These increases were recorded across the board—in chains and in small, medium, and large independents. Robitussin and Robitussin-DM held a big 12% share of this cough preparation market which was in excess of $50 million for the 4-month period. In addition, they are the most heavily prescribed cough syrups sold OTC with over 2 million scripts filled annually. In spite of all this Rx volume, some 75% of all Robitussin and Robitussin-DM business is OTC. And don't overlook Robitussin-PE. It recorded a whopping 38% increase last winter and is moving up fast in scripts and OTC sales.

The Deal also includes the 7-ounce sizes of Robitussin and Robitussin-DM. You know these products are going to move off the shelf, so give them the facings they have earned. Your Robins Representative will be around to see you soon. Buy 'em while it's hot for more cold profit next fall and winter.

A. H. Robins Company, Richmond, Va. 23220 A·H·ROBINS

**Stock up on the hot movers and put your facings where your profits are!**



## AR HEEL DIGEST

*UPHY*—A large shopping center sched- for construction in Murphy, to be called ty Village, will include Century Drug, a chain with headquarters in Washing- nd Charleston, S. C.

*ISTON-SALEM*—Stuart Rollins and his y have returned from a cruise to Ber- aboard the Norwegian Caribbean s MC Skyward. Sailing from Charles- it returned to the mainland five days Mr. Rollins is pharmacist at Baptist ital.

*AHINGTON*—Gerald F. May, owner/ ger of Welch's Drug Store, has been d first vice president of the Washing- ions Club. He has also been appointed e Board of Directors of the Eastern ina Home Health Service.

*ON*—Odell A. Matthews, a native of ettsville, South Carolina and a graduate e University of South Carolina School harmacy (1952), has joined the phar- t staff at Owen's Pharmacy. Pharma- Matthews was chief pharmacist at the , Delaware Air Force Base prior to g to Tryon.

*NITE FALLS*—An illustrated address escriptions was presented to members e Granite Falls Optimist Club recently arry Huffman, pharmacist and owner anite Drug Center.

*EBORO*—A drug abuse program for ison inmates was conducted recently at olph County's N. C. Department of ctions Facility by staff members of the School of Pharmacy: Leonard Berlow, eorge Cocolas and Dr. David Work.

*ST. PAULS*—The work of redecorating and remodeling St. Pauls Drug Store has been completed. The pharmacy is owned and managed by Mr. and Mrs. James Cash, formerly of Rutherfordton.

*KINSTON*—A drug identification kit, which will be used for educational and demonstration purposes, has been presented to Care-Inn by the Lenoir County Pharmaceutical Association. Pharmacist Mike Craven, acting on behalf of the Association, made the presentation.

*HOPE MILLS*—Robert Harris of Clinic Pharmacy is President of the Methodist Men's Club.

*TARBORO*—A recent discussion on Health occupations by various professionals included Pharmacist C. Foy Bradshaw, chief pharmacist at Edgecombe General Hospital.

*GARNER*—John R. Myhre, President of the Wake County Pharmaceutical Association, attended the May 22 meeting of the Wake County Republican Convention as a candidate for the Wake County School Board.

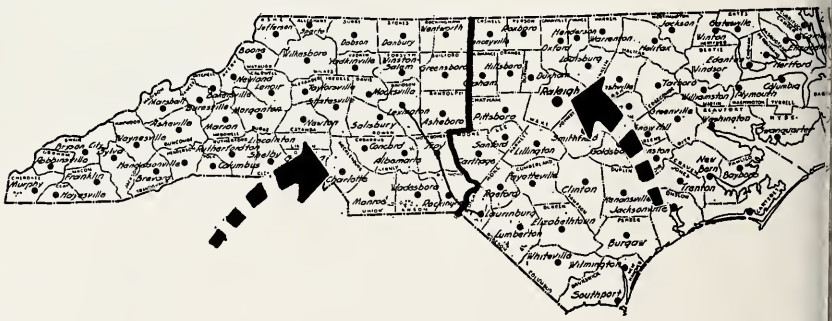



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## NEW PHARMACIES

kerd Drugs, Long Leaf Mall, Wilmingn. James R. Hickmon, pharmacist manger.

ttsboro Pharmacy, 15 Salisbury Street, ier City. C. M. McGee, pharmacist manger.

vco Discount Drug Center, Zayre Cen-, Springland at Highway #1 Bypass, nford. Herbert A. Temple, pharmacist nager.

vco Discount Drug Center, 214 Ward ulevard, Wilson. James Michael Clark, armacist manager.

## SUCCESSORS TO ESTABLISHED PHARMACIES

L. Smith Drug Company, 148 South ain Street, Kannapolis. E. H. Williford, ., owner and pharmacist manager.

astgate Pharmacy, Eastgate Medical nter, Sylva. Leo Broughton Cowan, armacist manager. Leo Broughton owan and June Bess Cowan, owners.

## NEWLY INCORPORATED

corporation papers have been issued to ollowing by the Secretary of State:

shing's Pharmacy, Inc., 101 West Main t, Marshville. David M. Rushing and sha Gail Rushing.

ttsboro Pharmacy, Inc., 15 West Salis- Street, Pittsboro. Robert L. Gunn.

arkton Drug Center, Inc., Clarkton. ed Gene Smith, Elizabethtown.

ngston Drug Store, Inc., 703 Profesl Drive, New Bern. Milton B. Langston, Peggy B. Langston and Raymond E. n, all of New Bern.

ann's Drug Store of Jamestown, Inc., estown Shopping Center, Jamestown. id Astor Dowdy, David Astor Dowdy, Jr. and James Henry Dowdy, all of High Point.

Guilford College Drug Company, Inc., 5707 West Friendly Avenue, Greensboro. Walter C. Hoffman, Madge E. Belvins and John V. Hodgin, all of Greensboro.

## CLEVELAND COUNTY PHARMACISTS VIEW ASSORTED DRUG ABUSE ITEMS, INCLUDING BRAKE FLUID

Reported by Ken Dingler

The Cleveland County Pharmaceutical Association, meeting in Shelby on May 15, had as its guest speaker, Captain Harold Smith, who presented an illustrated program on drug abuse.

The speaker exhibited various confiscated items used in the abuse of drugs, including hashish, marihuana, brake fluid, hair spray, vanilla flavoring, glue, sterno, morning glory seeds as well as flavored paper for marihuana cigarettes.

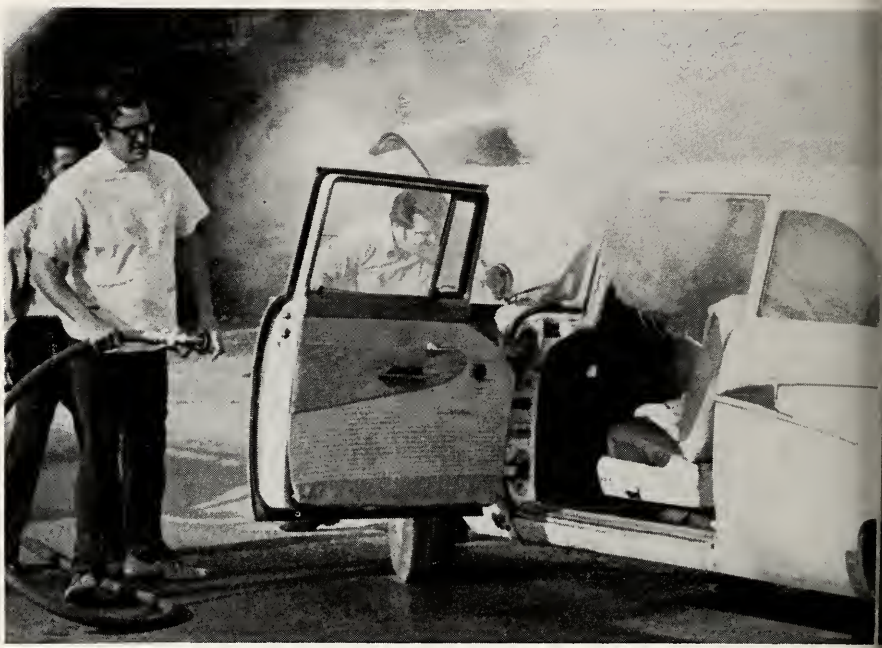
Captain Smith stated a favorite of the drug abusers was to soak a filter cigarette, up to the filter, in brake fluid, then dry and smoke the cigarette.

For a city of its size, Shelby has a very modern drug abuse investigation department.

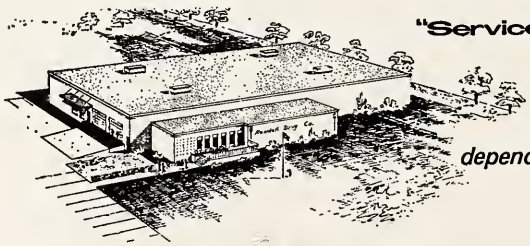
## NEWS BRIEFS

Wendell Drug Company, Wendell, N. C., was robbed (May 27) of approximately $300 worth of barbiturates plus a prescription balance valued at $200.

Sea Level Hospital Pharmacy, Sea Level: Drugs valued at $500 and $250 in cash taken in a late May break-in at the pharmacy.



**Pharmacists are noted for their community service activities. As an example, I... Harris (Shown Above) of Clinic Pharmacy, Hope Mills, is on call as a member of the ... Mills Volunteer Fire Department. He provides In-Pharmacy support to Pharmacist/Sc... John T. Henley and in his spare time, is a Sunday School teacher, Scout Leader, Au... Policeman and School Lecturer on the Use and Misuse of Drugs.**

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## HOLLOWAY, RECIPIENT OF P-D ATLANTA BRANCH "SALESMAN OF THE YEAR" AWARD

For top sales performance, James L. Holloway of Wilmington was the recipient of the Parke-Davis Atlanta Branch "Sales of the Year Award" at a recent sales meeting in Southern Pines.

The award included an inscribed plaque, a blazer with ace emblem and a charm bracelet and ace pin for Mrs. Holloway.

Mr. Holloway has been associated with Parke, Davis & Company as a medical service representative for a number of years and has been active as a member of The Traveling Men's Auxiliary of the North Carolina Pharmaceutical Association.

Present for the presentation ceremony, in addition to the recipient, were Parke-Davis Company representatives N. L. Yarborough, U. S. Director of Sales; Fred Johnson, Regional Manager; and Joe Gillespie, District Manager.

## PDC ZONING REQUEST NOT APPROVED

A request by Phi Delta Chi to rezone its property on Fetzer Lane, Chapel Hill, to Central Business District was not approved by the Chapel Hill Board of Aldermen.

PDC is completing a new fraternity house off Finley Golf Course Road and has its present house on the market. A pizza bakery had made a purchase offer subject to rezoning of the property to Central Business District.

## CRAWLEY JOINS LILLY IN BALTIMORE DISTRICT

Henry K. Crawley III, a pharmacist registered in North Carolina and Texas, has joined Eli Lilly and Company as a salesman in Wilmington, Delaware, announces Conard F. Failinger, manager of the firm's Baltimore district.

A native of Kilgore, Texas, Crawley was graduated from high school there in 1961. The University of Houston granted him a Bachelor of Science degree in pharmacy in 1968.

Before joining the Lilly firm, Crawley was employed as coordinator of pharmacy services by the Community Health Services Project of the University of North Carolina.

He is a member of the American Pharmaceutical Association, the American Society of Hospital Pharmacists, and Kappa Psi, professional pharmacy fraternity.

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Sickness Total Disability — Five Years

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PLAN II: $30,000 Maximum Benefit including $50 Daily Room Limit

## TERM LIFE PLAN

Up to $20,000 For Members
Dependents Coverage Also Available

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## CONTINUING EDUCATION

In attending the 15-session symposium—
ug Therapy in Common Diseases—in
apel Hill, one pharmacist kept a record
his mileage. The total was 2700 miles.
Not all pharmacists are prepared to in-
st this much effort in continuing educa-
n but increasingly, we find pharmacists
o are willing to support symposiums such
the one just mentioned.
Especially commendable: the pharmacists
Greensboro and adjacent towns who char-
ed a motorcoach to attend the symposium
a group. Dave Claytor was instrumental
setting this one up.

## EADS LOCAL MENTAL HEALTH ASSOCIATION

As James L. Creech of Smithfield con-
ded a 7-year membership on the NCPhA
ecutive committee, in recognition of ser-
es performed, NCPhA President Miller
esented to him an apothecary clock with
e hope it would be an accurate timepiece.

Currently, Mr. Creech is serving as president of the Johnston County Mental Health Association and President of the Johnston County Drug Club and a member of the Area Mental Health Board.

## TOPS IN GOLF

R. E. (Bob) Doriot, Chairman of the Golf Tournament, has announced 73 participants played in the Wilmington tournament this year, with the low net winners being

*N. C. Pharmaceutical Association:*

Claude U. Paoloni of Chapel Hill—66
Dewayne P. Franzen of Greensboro—69
Donald J. Miller of Morganton—69

*Traveling Men's Auxiliary:*

Herb Burgess of Colorcraft—70
Carlos Fry of Carthage—71

As low net winners of the two divisions, Mr. Paoloni and Mr. Burgess qualify to have their names inscribed on the trophies on permanent display in the Institute of Pharmacy, Chapel Hill.

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# UNC PHARMACY SCHOOL NOTES

## NAMED FELLOW OF APS

Dr. Albert M. Mattocks, Jr., head of the Department of Biopharmaceutics of the University of North Carolina School of Pharmacy, was named a Fellow of the Academy of Pharmaceutical Sciences of the APhA. The award was presented to him at the 1972 convention of the APhA held in Houston. Dr. Mattocks was selected for fellowship as a distinguished contributor and acknowledged leader in the advancement of pharmaceutical services.

## UNC SCHOOL OF PHARMACY AND AF SURGEON GENERAL IN JOINT MEETING

The School of Pharmacy of the University of North Carolina and U. S. Air Force, held a jointly-sponsored meeting, "The Expanded Role of the Pharmacist in Government Health Services—Clinical Pharmacy Practices."

Much interest has been shown by the Air Force medical services in utilizing pharmacists in patient care roles as well as traditional drug compounding and distribution. The UNC School of Pharmacy has been a leader in this innovative change.

Participants from the UNC School of Pharmacy included Dean George P. Hager, who is also National Civilian Consultant in Pharmacy to the Surgeon General, USAF; Fred M. Eckel, Head, Division of Pharmacy Practices and Director, Pharmacy Services, N. C. Memorial Hospital.

Other program speakers were Major General Thomas H. Crouch, Deputy Surgeon General, USAF; Margaret M. McCarron, M.D., Assistant Professor of Medicine and Pharmacy, University of Southern California; John A. Biles, Ph.D., Dean, School of Pharmacy, University of Southern California.

Assistant Dean Le Roy D. Werley also represented the UNC School of Pharmacy at the conference.

## CONVOCATION SPEAKER

John C. Hood, Jr. of Kinston, immedia past-president of the North Carolina Pha maceutical Association, addressed graduat of the School of Pharmacy at their Conv cation held May 14th in connection wi graduating exercises of the University North Carolina at Chapel Hill.

## RHO CHI MEMBER #20,000

It was interesting to learn from the N tional Office of Rho Chi that a member the Chapel Hill chapter, Doyne Ray Allis was the 20,000th person initiated into me bership.

The coincidence was that the 19,000 me ber of the Society was also a Xi Chapt member, James Heyward Hull, who w initiated April 5, 1971.

Retiring officers of Xi Chapter, who mer ed the appreciation of their fellow cla mates for services to the School of Pharm cy during 1971-72, were Wayne Pittm President; Rita Proctor, Vice-Presider Karen Erikson, Secretary-Treasurer; H torian, Betty Dennis.

## RHO CHI

The Xi Chapter of Rho Chi held its nual Initiation Banquet in March at Country Squire Restaurant. Twenty-th members were inducted into membership the chapter officers and faculty advisor Herman Thompson. They are: Carol Blalo Darlene Jones, and Oscar McCollum, fr the fifth year class; Doyne Alliston, R Bivens, Kathryn Bowen, James Bryant, siree Carlson, John Cranford, Leslie Da Perry Diamaduros, Margaret Freeman, Su Gaskins, Oren Hills, Jr., Ralph Hun William Jackson, Stephen Koontz, Luc Lee, Glenn McLeroy, Cynthia Oldham, Li Slate, Mavoureen Stallings, and Oliver T from the fourth year class.

At the School of Pharmacy Awa

ght, the Rho Chi Achievement Certificates e presented to those underclassmen show- exceptional academic achievement, aron Lail and Ann Martin, who were tied top scholastic honors during their first r of the pharmacy program.

The M. L. Jacobs Memorial Award, given ually to the senior demonstrating the atest excellence in medicinal chemistry, s presented to Rita K. Proctor, Rho Chi e-President.

At the final meeting of the year officers serve for 1972-73 were elected as follows: sident, Jim Bryant; Vice-President, nn McLeroy; Secretary-Treasurer, Kath- Bowen; Historian, Mavoureen Stallings.

## EEKS ADDITIONAL MEDICAL PERSONNEL

Pharmacist John E. Mills of Mount Airy been named chairman of a committee se major purpose is to persuade more lical personnel to establish practices in unt Airy and nearby areas.

The 6-member committee, sponsored by the unt Airy Chamber of Commerce, has been cessful in attracting some prospective tors to Mount Airy for interviews and pection of medical facilities in the area.

Serving on the Community Health Com- tee with Pharmacist Mills are four doc- s and the administrator of Northern Sur- Hospital.

## ROBBERIES, BREAK-INS & MISCELLANEOUS DISASTERS

Two Surry County pharmacies were entered night of May 17th and at both stores rcotics and cash were the chief articles ken. Smith's Drug Store of Pilot Moun- n was entered through a back door which d been pried open. In Dobson, the front ors were used for entry.

Investigating officers were of the opinion robberies were the work of the same lividuals. Three weeks earlier, another rry County pharmacy, Hospital Pharma- , was robbed of a supply of narcotics.

In Yadkinville, on May 16, forty dollars in change, some narcotics, and other assorted merchandise were stolen from Sheek-Taylor Drugs following a break-in. Police Chief Coe said that at least two men entered through the back door after using a brace and bit to bore a circle out of the door.

## PHARMACIST BIAS SERVES AS INSTRUCTOR AT ANSON TECH

Anson Tech will offer a recertification course in drugs for ambulance drivers and rescue squads at the Anson County Health Department, Wadesboro.

This 12-hour course on drugs and drug abuse will meet recertification requirements for ambulance attendants and rescue squads.

William Bias, Wadesboro pharmacist, will serve as instructor and his course will include identification of common drugs, the symptoms caused by drug abuse or addiction, and ways of handling persons who have taken over dosages of drugs.

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## VENEREAL DISEASE

V.D. has done much killing, other diseases received the fame.

In school and college, most of us learned about Bubonic Plague and the 25 million deaths it caused through all the several centuries of the middle ages. Syphilis found 4 times as many victims around the world just since 1900. The chances are better than even that we never learned about that while we were in school.

And speaking of school, my attention was called the other day to a high school biology text which is still in use—a hefty text book of more than one thousand pages. It presents in graphic detail the facts about such obscure ailments as beri-beri, scurvy, typhus, and the bubonic plague. There is not one mention of venereal disease. Syphilis appears in small print in one place; it is one of a number of examples, says the text, or the spirochete microorganism.

No examples in the text books used give our young people a comprehensive introduction to the physical problems and health hazards they will face in life, and of course in the immediate present. Then there is a college text of more than 300 pages on health education. This particular book devotes two chapters to the diseases of old age, mind you, at college age. How much does venereal disease get in space? Quite a bit less than one full page to cover both syphilis and gonorrhea. Naturally there is no mention of prevention. There continues to be many examples of this attitude of censorship in our society. It's an attitude best described with the phrase: *Maybe if we ignore it, it will go away!*

However, the harsh arithmetic of venereal disease is fast catching up with the prim text book authors, the little old ladies in tennis shoes, and even some doctors who make it all too plain that venereal disease is something to be concerned with—but first you have to go out and get it!

Looking at the picture optimistically, if we can consider that there is any bright side at all to V.D., it would appear right now that we are in a transition phase in public attitude and concern toward both syphilis and gonorrhea. We are faced with a mixed assortment of view points. In the experie of the company which I serve, we h found interesting paradoxes. A leading n ber of newspapers and magazines in country have had extensive information ab the condom and its use in preventing h syphilis and gonorrhea. Many of these p lications refuse to carry public service vertising from Youngs Drug Products, vertising which actually has been n conservative in content that most of feature stories, news stories, and editor

The front front-ranking physician lea in venereal disease control are changing t publicly expressed attitude toward pre tion, almost from day to day. This is a n encouraging sign, and it is worth taking time to give you a few examples.

Probably the highest ranking governm official in the world of venereal disease trol is Dr. William J. Brown, Chief of Venereal Disease Control Division of Communicable Disease Center, United St Public Health Service, Atlanta, Geor My company's public relations counsel terviewed Dr. Brown to obtain his v and his information on the current s of V.D. control. Dr. Brown authorized to say that he feels prevention—mean use of the condom, obviously,—has for long been the *neglected stepchild* of whole venereal disease control picture.

Unquestionably, the most outspoken courageous advocate of prevention of fessional V.D. controllers is Dr. Wa Ketterer, Chief of the Venereal Dis Section of the California Department Public Health. Dr. Ketterer pulls no punc On the wall of his office in Berkeley hand-lettered poster to which is attache packge of Trojans under the wordi "Failure to use this product can be haz ous to your health."

Recently, while speaking at a V.D. s inar in California, Dr. Ketterer said the growth of infection in California makes the use of prophylactic products only hope for effective control. He said in some urban sections of California least 20 per cent of all high school stud will have venereal disease before they their diplomas. He urged pharmacists

port proposals to give instruction in ools on V.D. prevention. His statement t a million or more American women un- wingly may have gonorrhea is certainly htening.

till another of the emerging crop of pre- tion champions of venereal disease control Dr. Vernal Cave, Chief of Venereal Di- se Control for New York City's Depart- t of Health. Like Dr. Ketterer, Dr. e believes in laying it on the line. He d, "It's time we started to call a spade pade—or better yet, a condom a con- ."

nother in the growing ranks of physi- s—V.D. controllers who are coming out y much in favor of prevention as a prime trol device—is Dr. Walter Smartt, Head Venereal Disease Control of the Health partment in Los Angeles. Dr. Smartt pens to own a framed painting of himself horseback which is titled, "Price of phylaxis." From his many quotables on importance of prophylaxis in venereal ase work is the comment: "Treatment e never brought any disease under con- ."

Now, if I may be brief but I hope very phatic on the present grim and appalling ts about venereal disease incidence. I sure you have read about it. I recite it e only to give you this necessary bit of kground.

First, *both* Syphilis and Gonorrhea have reased in rate, meaning cases per 100,000 ulation. Gonorrhea in fiscal 1971 has e up nationally almost 15% over the vious year. Syphilis showed a rate 43.8 100,000 for fiscal 1971. Advanced re- ts indicate that it will be up even more n that in the fiscal year ending in June 2.

North Carolina rate for Gonorrhea was 7.9 per 100,000—well over the national e of 285.2 per 100,000 of population. rth Carolina rate for Syphilis was 45.4 100,000, slightly higher than the national e of 43.8.

Second, V.D. is now the big swinger of all portable communicable diseases, with more ported cases than T.B., Rubella, Mumps, patitus, and strep infections combined! And please remember that for V.D. it is conservatively estimated that only one case in four is reported.

Third, young people in the age range of 15 through 25 continue to be the prime targets for V.D. There is more V.D. among these youngsters than the much publicized Drug Abuse. And the kids are getting V.D. earlier (down to 10 years of age) and more often—yes, they are showing up among the reported cases, more and more, as repeaters. Fourth and final among these quicky notes on the present state of V.D., Penicillin is fast losing its punch against Gonorrhea. It used to win with a knockout, every time, with 75,000 units. Now it takes 2,400,000 to 4,800,000 units as minimum dosage, and it doesn't win every time.

So there you have a brief dossier on V.D. as "Public Disease Enemy #1"—also the nation's most unwanted criminal—and in our view also, a leading candidate for Pharmacy's prime opportunity—and responsibility.

At present there is *no* national agency devoted exclusively full time to the fight against Venereal Disease. There are no concentrated federal funds set aside for Venereal Disease. No private endowment, no foundation, no grant of any kind exists to carry on the fight against Venereal Disease, a genuine "front" battle activity. All the professional talk about the prospect of vaccines is just that, "TALK." There is no research to produce a syphilis vaccine and, of course, there isn't even the prospect of one for gonorrhea.

It is true that a group of medical and public health professional societies with the Department of Health, Education, and Welfare has very recently announced the formation of a national commission of Venereal Disease. However, there is no hope whatever that this commission will eradicate Venereal Disease. If anything, the prospect for the commission merely underlines the need for genuine grass-roots person-to-person "awareness" activity, of the very kind Pharmacy can generate. This commission will not have manpower or money for localized action. Through professional medical tradi-

(Continued On Page 32)

## VENEREAL DISEASE

tion, it will not be concerned in the slightest with the concept of prevention or even mentioning availability of prophylaxis (condoms).

Now then—What Can Pharmacy Do? *Plenty!*

Our own company's work with pharmacists around the nation in the past two years has very definitely proven that pharmacists are accepting the challenge, and they are carrying out their responsibilities infinitely better than anyone.

As you know, the Youngs Drug Products Corporation has been spending a great deal of effort and money to acquaint the public with the facts about Venereal Disease and the availability of prophylactics—*IN ANY DRUG STORE.* I'm sure you have all seen our pamphlet, "Plain Talk About Venereal Disease." You have probably also seen the public service advertising Young's Drug has been placing in both consumer and pharmacy publications to call attention to the facts about Venereal Disease and, again, emphasize the ready availability of prophylactic products at one's pharmacy.

In the course of carrying on this "AWARENESS" activity, our own people, both our executives and our field personnel, have been constantly pleased at the tremendous eagerness of pharmacists to join forces in communicating the facts about Venereal Disease to the people in the community.

The "plain talk" pamphlet by now is over the 4 millionth copy. These pamphlets are published in both English and Spanish. Most of these 4 million pamphlets have been distributed in pharmacies, by pharmacists. The public service advertising has helped to call attention of Pharmacy customers to the availability of these pamphlets, but the pharmacists themselves with increasing frequency are putting them out on racks and calling attention to the usefulness of "Plain Talk."

I think it is interesting also to note that a number of pharmacists around the country have also, entirely on their own initiative, picked up our public service anti-V.D. ads and carried them over their own store logo, in their local papers, on their own advertising budgets. Needless to say, we a always happy to give permission for th kind of use of our public service anti-V. copy and art.

In the very special kind of work that h to be waged against venereal disease, as am sure you understand by now, the ph macist can fill a role that is quite unique unique for himself but really rather spec also—as he sells the only V.D. preventat available to mankind—the condom. He c help his customers learn about V.D. as member of the Public Health team. He c point the way to both prevention and tre ment. He can send the public to physici and public health clinics. As you are pr ably aware, every person old enough to ma a purchase of any kind in any store vis his local pharmacy at least once every th weeks. In just one year, just about ev American called at his neighborhood ph macy more than 15 times.

Inevitably then, each of the pharmac customers are within the range of one kind message about prophylactics or another, or she is given the opportunity to pick and carry away a piece of literature ab venereal disease, and he or she can find pharmacist a serious-minded professio ready and willing to give the facts ab venereal disease and its prevention. Ph macy can display prophylactics—make th easily available for his customers. If he d not, slot machines will! Which brings us the very interesting aspect of a gather of social, political and legal pressure make prophylactics more easily available the would be purchases. Some are advocat this by means of open display of prop lactic packages in drug stores—others pressing for legalized vending machine tribution of prophylactics in states wh vending machine distribution is now ill —and some want a "sell them everywhe distribution policy.

Obviously we feel that open display quality brand prophylactics in a drug stor the best answer at this time.

However, we should all realize that people in today's community such as s Planned Parenthood people, Public He Officials, Legislators, etc., who are pus

f absolute, open uncontrolled sale of pro-
ylactics through vending machines, etc.,
a not "kooks"—they are well-intended
en if not completely informed people. I
uld bet their logic runs something like
ts:

1) Yes, V.D. is a terrible problem.
2) Unplanned pregnancies are also a problem and today there are many questions about the newer birth control methods.
3) The condom is the only practical and available device that is both an effective V.D. preventor and an effective pregnancy preventor.
4) So, doesn't it just make sense to have them available everywhere possible?

l to this point the logic seems irrefutable, t when you bring your own special body of ormation to the logic I think any of these ll-intended people would say that the miss- point in the above logic—namely step )—should be that:

5) Yes, the condom should be more easily available but under an availability system consistent with quality control, consistent with paramedical environment in which they're used and consistent with the buying needs and habits of the people who will use them.

No one today questions that people are re sexually active—young girls, married or herwise, under and over 21, freely submit ir oral contraceptive prescriptions for re- —freely and without embarrassment select ir preference of contraceptive jellies, ams or foams from their favorite phar- cy's middle aisle gondola. All that is ssing is that the only product type capable both prophylaxis and contraception— mely the condom—be equally available in t favorite pharmacy.

I'm, of course, discussing open display ere a selection of quality brands, product pes, package sizes and price ranges is sily available.

Now as for the logic that vending machine stribution, because it is seemingly avail- le 24 hours a day, would be the real swer to helping prevent venereal disease d unwanted pregnancy—lets look at the problems vending machine distribution causes:

1) The record of seizures by the F.D.A. over the years does not show that it is the quality drug store—only distributors of prophylactics—namely Julius Schmid and Youngs—that have had the continuing problem of seizures.
2) Under a pharmacy distribution system the F.D.A. has a convenient and well-ordered means of surveying brand quality, but under a indiscriminate bar and grille and/or pay toilet vending machine distribution system, the F.D.A. would lose its practical control of this important drug device that was being dispensed.
3) State Boards of Health or Pharmacy would be equally ineffective in supervising the quality of vending machine prophylactics.
4) Vending machine storage of prophylactics, frequently in places of excessive heat and in most instances packages not sealed in foil, invite an earlier breakdown of quality than the foil-sealed, quality drug store brands selected and rotated by a knowing professional and stored in most cases in an air-conditioned environment.
5) Vending Machines can and do run out of goods with no handy wholesaler to refill them. They have to wait for the service man to hit it on his route.
6) Most Urgent—vending machines in most cases offer simply dry prophylactics and while some can and do dispense lubricated prophylactics it is unlikely that any roadside tavern or public toilet has either the space or motivation to install all the vending machines necessary that would offer the choice of product types, package sizes and sensitivity ranges the retail Pharmacy offers.
7) Like it or not—condone it, condemn it, *condom it*—sex today, maritally or premaritally, is not a dirty word. These young people (and 50% of the increased venereal disease rate is in the

(Concluded On Page 34)

## VENEREAL DISEASE

under 25 age group) feel relatively secure, healthy and wholesome about their sexual activity and they're not going to associate products they might need for protection during sexual activity with corner candy stores, pay toilets or neighborhood taverns.

Having prophylactics available everywhere and available by vending machines have not reduced the rate at all! I think the pharmacists role—as an individual within the realms of his own pharmacy—is a reasonably self-evident one. His function is that of the question-answer helper, and of course, a dispensor of the only products that can prevent venereal disease. He certainly is entitled to say that the condom when properly used will prevent gonorrhea in virtually 100% of cases. For syphilis, the condom is somewhat less effective but its very high percentage of successes in the case of syphilis make it definitely worth using. Pharmacists as groups —as professional bodies—expand the personal relationship role very substantially.

Across the nation at any time these days it becomes possible to find one Pharmaceutical Society after another actually engaged in a "V.D. Awareness" campaign of their own devising—or in the process of making plans for one. These pharmacy-sponsored efforts take several forms. They include programs generated in collaboration with local Public Health Departments and volunteer groups. They may be entirely pharmacy oriented. In the case of the forthcoming "Awareness and Prevention Month" in North Carolina scheduled for June, 1972 for example, pharmaceutical associations from all counties will be joined together in concert with the State Pharmaceutical Association, the State Department of Health, and Youngs Drug Products Corporation to fight venereal disease. The combined brains and man power and influence of all these groups cannot help but have a tremendous educational effect and a tremendous alarm-sounding effect on the public.

Yes, you in Pharmacy are the front line fighters in any fight for progress of public health and welfare.

## DINGLER: A BUSY PHARMACIS

Ken Dingler of Suttle's Drug, Shelb holds these elective or appointive offices:

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- Chairman of the Advertising and Publ ity Committee of the American Legi Baseball Program in Shelby.
- Serves as a member of the Steering Co mittee of CODAP (Community Organiz tion for Drug Abuse Prevention) Cleveland County.
- President-Elect of the Cleveland Coun Pharmaceutical Association.


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## MARRIAGES

*Miss Karen Ann Erickson,* member of the 1972 graduating class of the UNC School of Pharmacy, and John Alexander Thomas, Jr. were married May 6 in a garden wedding at the home of her parents, Mr. and Mrs. C. Fred Erickson of Hickory. Mrs. Thomas is with Eckerd Drugs of Hickory.

*Miss Janet Carol Gurganous,* 1972 graduate of the UNC School of Pharmacy, and Homer Mac Boney, III were married April 30 in the Potts Memorial Presbyterian Church of Penderlea. Mrs. Boney is associated with Wallace Drug Company of Wallace.

## BIRTHS

Mr. and Mrs. Ronald M. Geer are announcing the birth of a son, Jason Harris, born May 10, weighing 8 lbs. 3 oz. The Geers live at 3713 Puddingstone Cove, Charlotte, and Mr. Geer is with Yorkmont Drug Company.

## DEATHS

### E. L. Kritzer

Everett L. Kritzer, 76, of Rockwell, died May 7 in a Salisbury hospital after a week's illness.

Mr. Kritzer was a graduate of the School of Pharmacy, Medical College of Virginia, and was associated with the Purcell Drug Stores for 37 years, most of which was as manager of the Purcell Drug Store, Albemarle. He retired ten years ago.

Survivors include the widow, Mrs. Minnie Clemence Kritzer, and a number of nieces and nephews.

### D. C. McCrummen

Daniel C. McCrummen, 78, Aberdeen pharmacist and owner/manager of McCrummen's Drug Store for many years, died May 25.

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**PHARMACY FOR SALE** in Durham, N. $42,000 in Rx sales in 1971; net $29,0 $5000 cash, balance payable by mont notes. NCPhA Code 114-6.

## CANDIDATE FOR BOARD OF EDUCATION

Charles Gillespie, operator of Pollard D Store, Burnsville, is a candidate for Yancey County Board of Education in trict II. The Gillespies have twin boys, 9, who attend the Burnsville Element School.

Mr. Gillespie is Sunday School tea and Chairman of the Board of Hig Memorial Methodist Church. He is a di tor and past-president of the Chamber Commerce, past-president of the Burns Men's Club, on the County Board of Hea the Board of Directors of Northwest Bank, and past-chairman of the Board Elections for Yancey County.

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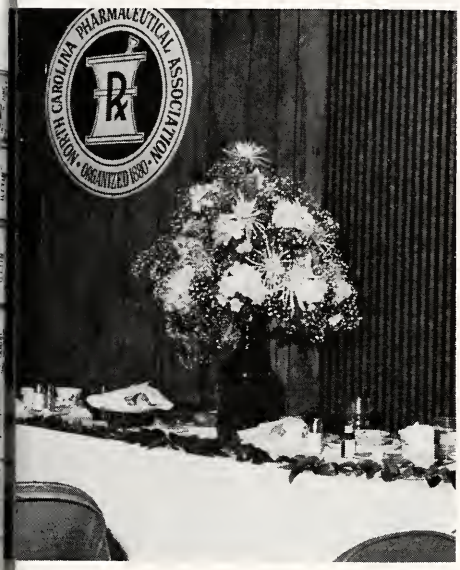
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*e Carolina* **JOURNAL OF PHARMACY**

**Volume LII** **July 1972** **Number 7**



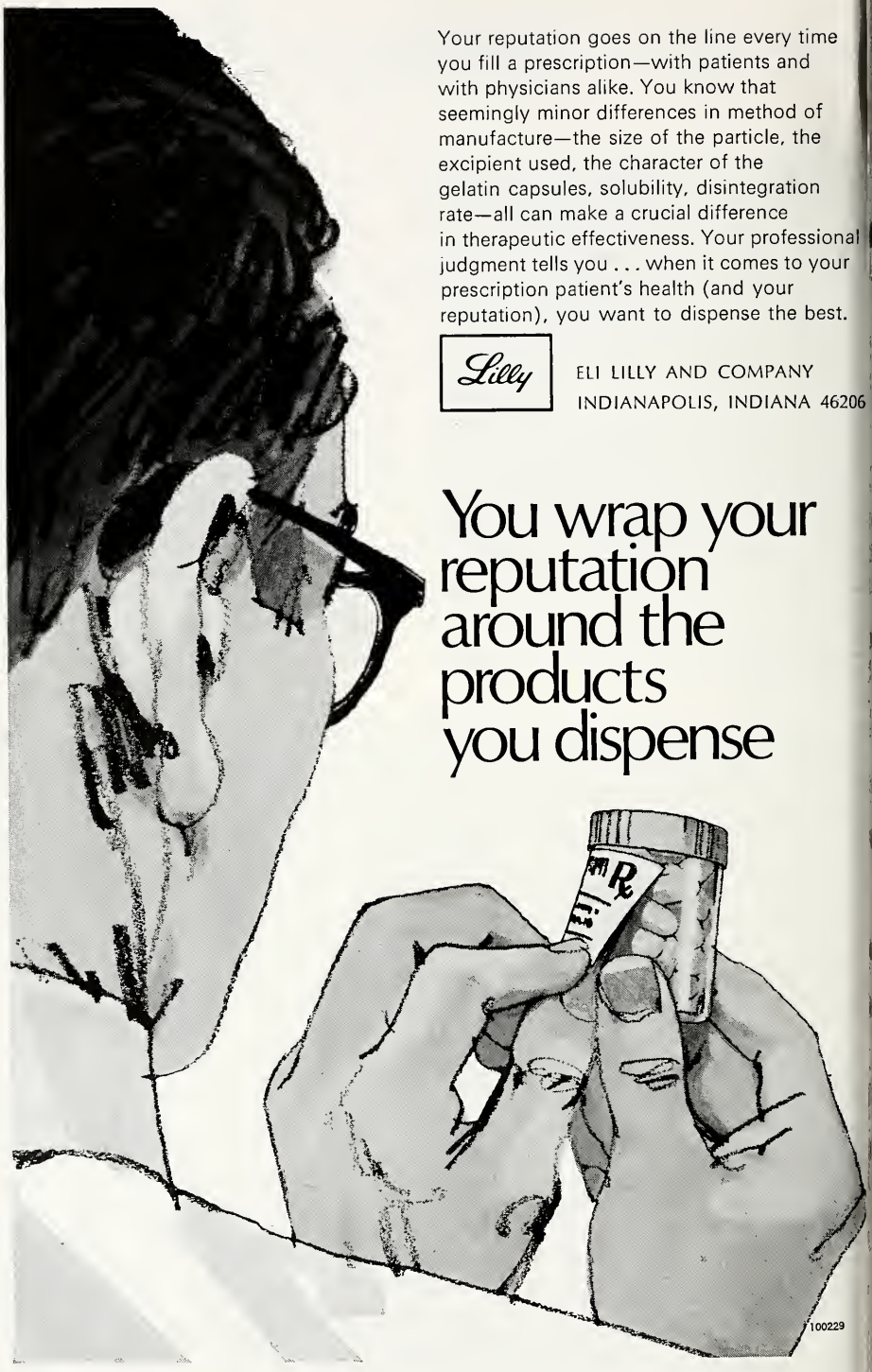

**LEFT: Table decorations at the Pharmacist of the Year Dinner in Fayetteville were fashioned from gallon bottles by Mrs. Jomes Creech of Smithfield. Note the place cards—ounce tonic bottles with Rx label.**

**BOTTOM: John C. Hood, Jr. (left) immediote past president of the N. C. Pharmaceutical Association, presents the Association's mortar & pestle award to the 1972 Pharmacist of the Year, Pharmacist/Senotor John T. Henley of Hope Mills.**

**Detoils on Pages 6-7.**

**Photos by Colorcraft.**






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**July, 1972**

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The Carolina Journal of Pharmacy is published monthly by the N. C. Pharmaceutical Association, Box 151, Chapel Hill, N. C. Subscription rate: $3.00 a year; single copy, 25 cents. Second class postage paid at Chapel Hill, North Carolina 27514.

## BAXLEY TO MANAGE NEW KERR DRUG

Bill Baxley is manager of the Kerr Drug opened in South Hills Shopping Center, in the Cary area. Mr. Baxley, native of Raleigh, has been with Kerr Drugs five years, in the Cameron Village and Ridgewood units.

One of the prizes in connection with the opening ceremonies was a nine-diamond dinner ring.

## BOB CARR HONORED FOR DISTINGUISHED SERVICE

Bob Carr, pharmacist of Rose Hill, was awarded the 1972 Distinguished Service Award by the Rose Hill Jaycees. Mr. Carr is owner and operator of the Carr's Walgreen Agency Drug Store, which he opened following employment with Sam's Drug Store.

Mr. Carr is a member of Mt. Zion Presbyterian Church, where he serves as a member of the Board of Deacons and is active in various church-related activities.

In the Jaycees he served as secretary in 1968-69, president in 1969-70, and director 1970-71. He did an outstanding job as publicity chairman for the N. C. Poultry Jubilee at Rose Hill.

A distinguished guest at the D.S.A. Banquet in Rose Hill was Bill Hobbs, National Vice-President of the Jaycees, who delivered the principal address.

## TMA FOUNDATION SHOWS STEADY GROWTH

The TMA Foundation, operating within the framework of the Traveling Men's Auxiliary of the NCPhA, is authorized to receive donations and disburse funds for worthy causes of TMA members, their wives and children, and other related causes.

Organized in 1968, the TMA Foundati has shown a steady growth over the yea The TMA Board of Governors and office with the TMA President as Chairman, co stitutes the Foundation Finance Committ

William P. Brewer, Executive Vice Pre dent (Sales) of Justice Drug Compa Greensboro, is Treasurer of the TMA Fou dation. Persons or firms desiring to contr ute to The TMA Foundation may do so mailing their contribution to Treasu Brewer.

Recent contributors include

L. D. Davidson, The Pfeiffer Company
John Alexander, Davol Rubber Company
Jim North, Norwich Pharmacal Company
George Waddell, Bellamy Drug Company
Charles Daughtridge, Henry P. Gilpin Co
Zack W. Lyon, Peabody Drug Company.

## PIKE ATTENDS SK&F PHARMA ADVISORY COUNCIL MEETIN

Jesse Miller Pike, Sr., Concord, North C olina, Chairman of the Board, Pike's D Stores, Inc., recently took part in the 1 annual Pharmacy Advisory Council meet at Smith Kline & French Laboratories, Philadelphia.

The SK&F Pharmacy Advisory Counci composed of 12 professionals from all pha of pharmacy and an ex-officio student r resentative. The Council was formed in 1 to help create a better understanding tween SK&F and pharmacy profession The group meets annually to discuss mat of importance to both the profession industry.

Highlights of this year's meeting v discussions on the professional status of pharmacist and SK&F's recently introdu line of standard pharmaceuticals, the ' LINE'. Other topics included: The Indu and the FDA; OTC Product Promotion; a discussion of Trade Media.

## VENDOR PAYMENT—N. C. STATE DEPARTMENT OF SOCIAL SERV

| | MAY 1972 | | JULY 1, 1971-MAY 31, | |
|---|---|---|---|---|
| SERVICE | OCCASIONS | AMOUNT | OCCASIONS | AMOUN |
| Pharmacy | 358,906 | $1,785,474 | 3,525,480 | $16,433,5 |

## W. H. (BILL) WILSON, RALEIGH PHARMACIST, 1974 NCPhA PRESIDENT-ELECT

The NCPhA Elections Committee, meeting in Chapel Hill on June 19, opened, reviewed and tallied the mail ballots returned to the NCPhA Office by members in late May and early June. A total of 785 ballots were cast during the 30 day voting period.

The committee, consisting of Jerry Price, Chairman; Claude U. Paoloni and F. Randolph Jones, notified all the candidates of the election results:

W. H. (Bill) Wilson, as first vice president elect, will automatically succeed Whitaker Moose as president of the NCPhA in 1974.

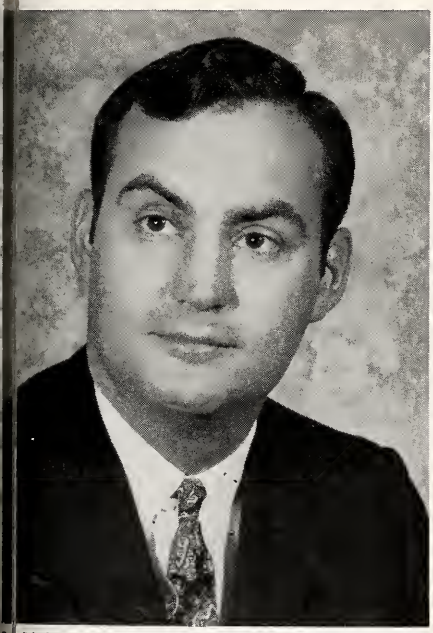
Other officers to be installed at the conclusion of the convention in Boone (June 17, 1973) are Lloyd M. Whaley of Wallace, second vice president; and Tom Burgiss of Siler City, third vice president.

Three members will be added to the Association's executive committee for one-year terms: Eugene W. Hackney of Lumberton, A. H. Mebane, III of Greensboro and Willis L. Whitehead of Siler City.

David D. Claytor of Greensboro will succeed himself as a member of the North Carolina Board of Pharmacy for a 5-year term.

Four directors of the North Carolina Pharmaceutical Research Foundation were elected from an 8-nominee slate: Marion M. Edmonds of Greensboro, Edwin R. Fuller of Salisbury, Banks D. Kerr of Raleigh and Roger H. Sloop of Rural Hall.

First Vice President-Elect Wilson is the owner/manager of Hayes-Barton Pharmacy, Raleigh. He has been active in various professional and civic organizations of Wake County and currently serves as secretary-treasurer of North Carolina Pharmacy Political Action Committee and Second Vice President of the NCPhA.



**Whitaker Moose of Mount Pleasant, currently serving as First Vice President of the NCPhA, will succeed President Donold Miller of Morganton at the conclusion of the June, 1973 NCPhA Convention in Boone.**

## GAMBLE BOWERS PRESENTED DSA

Gamble M. Bowers II, an associate member of the Virginia Pharmaceutical Association (VPhA) since 1940, has been honored by VPhA with the presentation of the Association's first Distinguished Service Award.

Vice president of Owens, Minor and Bodeker, a wholesale drug firm, Bowers was chosen by the VPhA Executive Council to receive this award because of his consistent support of the association. His interest and active involvement in VPhA activities has made him a worthy recipient of the new award.

A graduate of the University of Richmond, Bowers is past president of Sales and Marketing of Richmond.

Bowers serves on the board of directors of the Richmond Kiwanis Club and is committee chairman of the Kiwanis Drug Abuse Program.

He has served on the board of directors of the Richmond Chamber of Commerce and the Tuckahoe YMCA. He is past president of the Downtown Club of Richmond.

The award was presented to Bowers at the VPhA 91st Annual Convention June 20 in Fredericksburg, Va.



**PHARMACISTS OF THE YEAR (left to right): B. R. Ward, Goldsboro (1970), Robert L Hall, Mocksville (1971), John T. Stevenson, Elizabeth City (1968), Hoy A. Moose, Mount Pleasant (1969), John T. Henley, Hope Mills (1972), W. Dorsey Welch, Jr., Washington (1964), I. T. Reamer, Durham (1967), Alfred N. Martin, Roanoke Rapids (1966), W Latham West, Roseboro (1959) and J. C. Jackson, Lumberton (1961). Photo by Colorcra**



**PROGRAM PARTICIPANTS (left to right): Donald J. Miller, presiding officer; John Henley, award recipient; John C. Hood, Jr., Senator Gordon Allen, Mayor William Luther, Jr., William G. (Bill) Thames, Representatives L. Snead High ond The Rev. Stewa Brodie. Photo by Colorcra**

RMACIST OF THE YEAR

## HENLEY PRESENTED NCPhA MORTAR AND PESTLE AWARD

hn Tannery Henley of Hope Mills, who named Pharmacist-of-the-Year at the Convention of the N. C. Pharmaceu- Association, was honored at a 254-guest er at the Seven Mountains Restaurant, tteville, June 28th. At that time he was ented the Association's Mortar-and-Pes- Award in recognition of his meritorious evements in the fields of pharmacy, edu- n, public health, and community involve- .

raduate of the UNC School of Pharmacy, Henley has been an active member of NCPhA since 1946 and has received its I. Robins and Don Blanton Awards.

r. Henley has served as mayor of Hope s for six years; served four terms in the C. House of Representatives and three s in the Senate of the N. C. General mbly.

rmer purchasing agent for the state of h Carolina, he is presently serving as a ber of the Capital Building Authority; Advisory Budget Commission, the Board Higher Education, the North Carolina g Authority, and the Board of Awards.

r. Henley served as Chairman of the ernor's Committee on State Government ganization, which recommended reor- zation measures to the Governor as a s for his proposals to the 1971 General mbly.

he June 28th dinner program featured ald J. Miller of Morganton, President he N. C. Pharmaceutical Association, who ided. The invocation was brought by Henley's minister, the Reverend Stewart lie of Hope Mills Methodist Church.

er speakers for the evening included the orable William F. Luther, Jr., Mayor of e Mills, who officially welcomed the ts; the Honorable L. Snead High and tor Gordon Allen, members of the N. C. eral Assembly; William G. Thames, Hope s, pharmacist colleague.

hn C. Hood, Jr., Kinston, immediate -president of the North Carolina Pharmaceutical Association, made the Award presentation.

Mr. Henley is married to the former Rebecca Ann Beddingfield and they have three sons, John T., Jr., Robert, and Douglas, all students at the University of North Carolina, Chapel Hill.

Acting on behalf of the Cumberland County Board of Commissioners, the Chairman of the Board presented a "Distinguished Service Award" to Pharmacist/Senator Henley. And recognition came from the employees of Clinic Pharmacy with a gift for Mr. Henley and flowers for Mrs. Henley, with Robert P. Harris making the presentations.

## SEVEN MOUNTAINS SIDELIGHTS

- The impressive accolade to Pharmacist/Senator Henley by the speakers, particularly the remarks by Bill Thames, who touched the hearts of all who were present at the dinner.
- The "punch fountain" which dispensed a non-alcoholic refreshing drink to the pre-dinner guests.
- Unsung hero awards to Cade Brooks and Bob Harris for the excellent attendance (254) and commendation to Bernice and Mrs. WJ for taking care of essential details.
- The general pharmaceutical atmosphere of the dinner was greatly enhanced by unique gallon bottle/candle decorations fashioned by Mrs. James Creech of Smithfield, supplemented by the "This is Your Life" posters, also designed and constructed by Mrs. Creech.
- The three Henley sons, all UNC-CH students, and Mother Henley, who, as acknowledged by all the speakers and award recipient, was the captain of the ship, the guiding light, the person who made it possible for Pharmacist Henley to devote such an extraordinary amount of time to public service.



# TAR HEEL DIGEST

*LINCOLNTON*—Hal Cornwell has been appointed Chairman of the Lincolnton Rotary Club's Committee on Trade and Professional Relations.

*CHAPEL HILL*—Mrs. Margaret C. Gebhardt, Instructor, Clinical Pharmacy Program, UNC School of Pharmacy, and Clinical Pharmacy Specialist for North Carolina Memorial Hospital, spoke to the Northeastern North Carolina Ostomists at Hertford June 11. Pharmacists and medical personnel in that area were invited.

*GREENSBORO*—David K. Rickelton, graduate of UNC School of Pharmacy, has assumed operation of Moses Cone Hospital's out-patient operations, including management of clinics which were expected to open July 1st in the county health department building. Mr. Rickelton's graduate work in hospital administration was done at Medical College of Virginia.

*MAXTON*—Neill Duncan was guest speaker at the June meeting of the Maxton Community Organization. He discussed the correct use of Medicaid stickers, the consumption of prescribed drugs, and following of physicians' instructions.

*APEX*—Apex Pharmacy has merged with Medical Center Pharmacy, and all records and prescription files for both stores are now at Medical Center Pharmacy.

*MORGANTON*—Jerry T. Norvell, Jr., Morganton businessman, has joined Cornwell Drug Stores as a new director. Mr. Norvell who is president of the Avery-Norvell Company, has a background in retailing and business experience in real estate, rental and insurance.

*LINCOLNTON*—Keever's Pharmacy was entered by thieves who cut a 12" x 12" hole in the ceiling. They took diet pills, about $25 in cash, cameras and electric shavers.

*STANLY COUNTY*—The Stanly County Medical Auxiliary has awarded a $250 grant to Joy Early of Albemarle, who will enter the UNC School of Pharmacy in the Fall. The presentation was made through the Auxiliary's Health Careers Committee.

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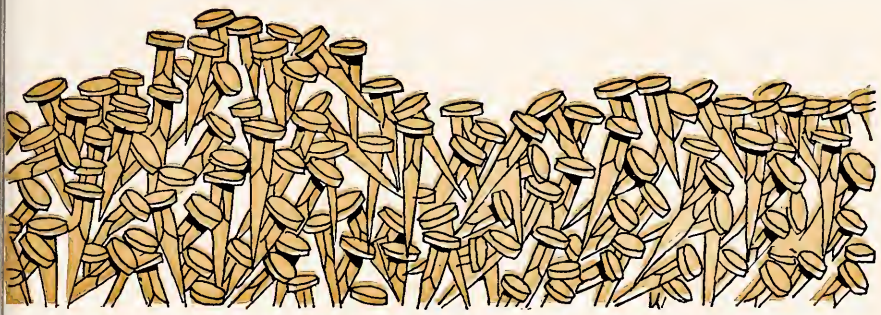
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7. **A financial service consultant** to service you on request.
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11. **Professional advertising and promotional assistance.** Our specialists in this area now provide on-going advertising and promotional programs for many of our customers and are available to assist you in this increasingly important area of your operation. With complete stocks and complete lines of merchandise provided with it, we are well qualified to provide the services required to nail down the profit dollars which you need and deserve from your business.

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Through the Lederle Pharmacy Faculty Awards, over $100,000 has been awarded to faculty members of colleges of pharmacy who have delivered papers at the annual meetings of the American Pharmaceutical Association, the American Association of Colleges of Pharmacy, or the American Association for the Advancement of Science.

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## NEW PHARMACIES

. Henriksen Pharmacy, Inc., Neuse Village Shopping Center, New Bern. H. E. Henriksen, pharmacist-manager.

. White Cross Drug, U.S. Highway 74, Shelby. Roland E. Tate, pharmacist-manager.

. Eckerd Drugs, Rose Manor Shopping Center, Smithfield. Jerry D. Rhoades, pharmacist-manager.

## CHANGE IN OWNERSHIP

. Rose Hill Drug Company, Inc., 107 South Railroad Street, Rose Hill. Jerry H. Cottle, Jr., pharmacist-manager. Successor to Sam's Drug Store.

. Shallotte Drug Store, U.S. 17 South, Lewis Shopping Center, Shallotte. W. Douglas Roycroft, pharmacist-manager.

## LIMITED SERVICE PERMIT

. The United Church Retirement Home, Inc., Box 249, Highway 16 East, Newton. Donald L. Weathers, pharmacist-manager.

. P.M.H.C., Union County Unit Pharmacy, Nurses Building, Huey Street, Monroe. John L. Danz, pharmacist-manager.

## DRAWS 2-YEAR PRISON SENTENCE

A two-year prison term has been imposed in Durham County Superior Court for Pharmacist Robert Glenn Kale, Kale Drug Company, Durham, who pleaded guilty to two counts of selling drugs without a prescription.

Kale was charged with selling an undercover agent 12 amphetamine tablets on August 12, 1971, and 24 similar tablets on October 6.

Kale was reportedly convicted in Durham County Court on September 29, 1965, for "unlawful delivery of stimulant drugs."

## ALFRED GENE SMITH ESTABLISHES SECOND PHARMACY IN CLARKTON

The Clarkton Drug Center which opened recently in the Hillcrest Shopping Center, Clarkton, is owned and operated by Alfred Gene Smith, president: Billy Smith, vice-president; Dwight Fort, secretary; Jimmy Brisson, treasurer.

Alfred Gene Smith and Brisson will be active managers. Mr. Smith has for several years operated Smith's Pharmacy at Elizabethtown and the new store is an expansion of his enterprizes.

Mr. Brisson is a 1972 graduate of the UNC School of Pharmacy. While there he was recipient of the Merck Award and member of Rho Chi honorary pharmaceutical society.

## INCORPORATIONS

Bowman Drug Company, 126 First Avenue, South, Conover. Martin C. Pannell and Sandra C. Travis, Conover; and Richard A. Williams, Maiden.

H&W Drug Company, Inc., 12 East First Street, Newton. Jesse C. Sigmon, Jr., Newton.

Howell's Drug Company, Inc., 123 N. Main Street, Raeford. W. L. Howell, Jr. and Sarah W. Howell.

Pittsboro Pharmacy, Inc., 15 West Salisbury Street, Pittsboro. Robert L. Gunn, Attorney.

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## SOME ASPIRIN-CONTAINING PRODUCTS

Ascodeen-30 (Burroughs Wellcome)
Buff-A-Comp (Mayrand)
Cama Inlay-Tabs (Dorsey)
Cirin (Zemmer)
Codempiral (Burroughs Wellcome)
Daprisal (Smith Kline & French)
Decagesic (Merck Sharp & Dohme)
Delenar Tablets (Schering)
Duragesic Tablets (Meyer)
Edrisal (Smith Kline & French)
Edrisal w/Codeine (Smith Kline & French)
Empiral (Burroughs Wellcome)
Empirin Compound w/Codeine Phosphate Nos. 1, 2, 3, & 4 (Burroughs Wellcome)
Emprazil Tablets (Burroughs Wellcome)
Emprazil-C Tablets (Burroughs Wellcome)
Equagesic (Wyeth)
Fiorinal (Sandoz)
Fiorinal w/Codeine (Sandoz)
Kengesin (Kenwood)
Medaprin (Upjohn)
Norgesic (Riker)
Novahistine w/APC (Dow Chemical)
Pabirin Buffered Tablets (Dorsey)
Panalgesic (Poythress)
Percobarb & Percobarb-Demi Capsules (Endo)
Percodan & Percodan-Demi Tablets (Endo)
Persistin (Cooper)
Phenaphen (Robins)
Phenaphen Plus (Robins)
Robaxisal (Robins)
Robaxisal PH (Robins)
Sigmagen Tablets (Schering)
Stero-Darvon w/A.S.A. (Lilly)
Stero-Darvon N/A.S.A. (Lilly)
Stero-Darvon/A.S.A. (Lilly)
Supac (Mission)
Synirin Tablets (Poythress)
Tranco-oesic (Winthrop)
Zactirin (Wyeth)
Zactirin Compound (Wyeth)

## ASPIRIN PRODUCTS WILL REQUIRE SAFETY CLOSURES

The Food & Drug Administration has finalized its order under the Poison Prevention Packaging Act by requiring "special packaging" or "safety closures" on *all aspirin and aspirin containing preparations.*

The order will be effective on August 15, 1972. The following points are of primary importance:

*OTC PRODUCTS*

1. By August 15th manufacturers, packers and repackers of OTC aspirin products must have at least one *popular* size with safety closures. As retailers this "special packaging" must be offered to the consumer along with the non-complying packages must also be furnished.
2. Manufacturers and packers are required to provide the FDA with samples of their "special packaging" as well as the labeling for each size product in special packaging. Furthermore, a sample of the labeling for non-complying packages must also be furnished.
3. The labeling for non-complying packages must be conspicuous labeling stating: "This product is also available in special packaging which is recommended in use with households with young children."
4. Such safety packaging cannot be reused.

*PRESCRIPTION PRODUCTS*

1. All aspirin containing products dispensed on prescriptions must be dispensed in "safety closures" by August 15th.
2. Pharmacists have been exempted from the requirement of providing FDA with samples of special packaging and labeling used in the prescription department.
3. Non-complying packages may be provided if:
   (1) The physician specifically requests such; or
   (2) the patient requests such packaging.
4. The regulation prohibits the reuse of special packaging containers; thus, all refills must be placed in new containers.

## NORTH CAROLINA STATE BOARD OF HEALTH RALEIGH

Mr. Donald J. Miller
Miller's Pharmacy
Wee-Mor Shopping Center
P. O. Box 951
Morganton, North Carolina 28655

Dear Mr. Miller:

Thank you for allowing us to take your time to discuss our poison prevention thoughts with you. We would like to summarize in this letter our view of the pharmacists' role in helping reduce childhood poisoning from prescription drugs.

In 1971, five North Carolina children died from accidental ingestion of internal medications. Three of these were prescription preparations, Mellaril, Tofranil, and Antara B. The latest figures from the National Clearing House for Poison Control Centers indicate North Carolina poison control centers received 1,671 calls in 1970. Of these, 349 involved ingestion of internal medications by children under five. A similar pattern is observed nationally.

For years, attempts to reduce morbidity and mortality from poisoning relied on "public education," "poison prevention weeks," and the like. Education and "awareness" have failed to remedy the problem.

Recently, more substantial solutions have appeared. In 1970 Congress passed the "Poison Prevention Packaging Act" enabling the Food and Drug Administration to require child-resistant packaging for hazardous substances. At present, methyl salicy-

(Continued On Page 15)

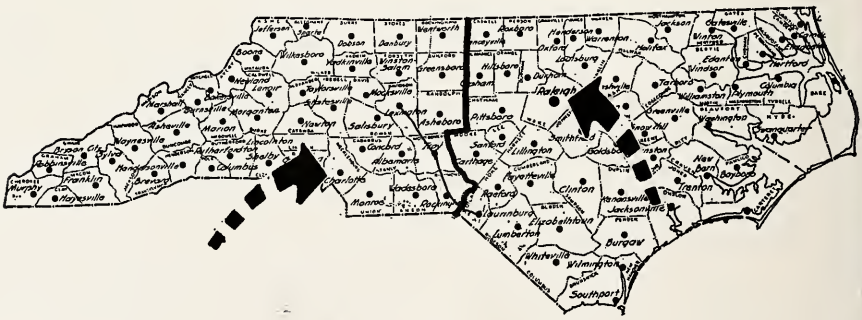
As of October 24, 1972, all preparations consisting in whole or any part of a substance subject to control under the Controlled Substances Act must be dispensed in child resistant containers. Unless subsequently exempted on an individual basis, the regulation applies to all dosage forms including vials, disposal syringes, aerosols, ointments, powders and suppositories.

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## Safety Closures

ate and children's aspirin have come under egulation, and other products are soon to ollow:

August 1972 is the date by which all aspirin-containing compounds must be packaged in safety closures.

By October 1972 drugs on the Controlled Drug list will require special packaging.

A proposal is pending to include all prescription drugs in the safety closure requirement.

The American Academy of Pediatrics published a statement on May 1, 1972 summarizing the progress in safety packaging, but issued a plea for *voluntary compliance* with the spirit of safety packaging as soon as possible. (See attachment)

Several types of "child-resistant" containers are currently available. To be acceptable, 65% of children 42 to 52 months old should be unable to open the container on the initial try. Several containers have been shown to be more than 90% effective. Studies from Essex Co., Ontario, were 80 pharmacists cooperated in a voluntary trial, indicate that widespread use of safety closures in prescribing medicines may reduce poisoning by 87%. Manufacturers state the containers should average only 1½¢ more in cost than present containers. FDA regulations allow certain cases (arthritics, etc.) to receive prescriptions in conventional vials.

While preventing ingestion is of primary importance, improvement in rapid treatment of poisonings is also needed. Numbers of pharmacists have already participated in successful ipecac home distribution programs.

Emergency treatment of poisonings is greatly facilitated when prescription vials have the name, amount, and doses of medication printed on labels *affixed* to the container. Some physicians and pharmacists are reticent to incorporate labeling in routine dispensing. However, the "Council on Drugs" of the American Medical Association strongly endorses routine labeling, as does the North Carolina Medical Society. The possibility of legislative action on this issue has been suggested by the latter group in a resolution passed May 23, 1972. (See attachment)

Affixed labels further reduce confusion in the emergency room since multiple vials with loose labels may be mixed-up by toddlers. Poison Control Center and survey information indicates that as many as 35% of prescriptions are accompanied by loose, inserted labels.

Federal and local controls are imminent, but regulation is never as effective as initiative. The benefits of an aggressive voluntary program to reduce prescription drug poisonings are considerable. Numbers of children are, of course, the most direct beneficiaries. The good will generated by the pharmacy profession should also be substantial. Known as a group interested in community problems like drug abuse and venereal disease control, pharmacists can add another "feather to their caps" by initiating early use of safety closures and encouraging the use of affixed labels incorporating name and dosage of the medication. The effort will involve additional time to educate clientele, and certain inconveniences such as increased inventories of containers. Any sacrifices should be more than worthwhile, however.

We appreciate your offer to discuss these matters with members of the Executive Committee and look forward to hearing from you.

Sincerely yours,
Martin P. Hines, D.V.M., M.P.H.
Director
Division of Epidemiology

## BRADSHAW INDUCTED MEMBER OF NORTH CAROLINA ACADEMY OF PHARMACY

C. Foy Bradshaw, Chief Pharmacist at Edgecombe General Hospital, Tarboro, has been inducted into the North Carolina Academy of Pharmacy.

Mr. Bradshaw is vice president of the Tarboro Jaycees; a member of the Board of Directors of the Chamber of Commerce and the Tarboro Edgecombe Academy and a member of the Health Education Advisory Committee of Edgecombe Technical Institute.

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## FEDERAL OCCUPATIONAL SAFETY AND HEALTH ACT

Congress enacted the new Federal Occu-tional Safety and Health Act April 28, 71, which affects nearly 5 million places employment from retail stores to steel ants. Pharmacies and pharmacists who are so employers are among those affected the new law.

This new law, which was passed because an increase in employee deaths and acci-nts, assigns the employer definite and un-istakable duties. He must observe the andards of safety and health which are plicable to his business. He must maintain curate records of all work related accidents d illnesses. The employer must keep his ployees informed of their protections and ligations under the law and must permit vernment inspection of his premises.

Pharmacists employers should become fa-iliar with the standards that apply to their pes of businesses since the government pects these standards to be met. For in-rmation on these standards and for acci-nt record forms (Forms OSHA-100, SHA-101 and OSHA-102) write: Occupa-nal Safety and Health Administration, th Street and Constitution Avenue, NW, ashington, D.C. 20210.

The new safety law has provided for ten gional offices and 43 area offices to be set throughout the country. These offices e manned by compliance inspectors whose b it is to enforce safety and health andards. Government compliance inspectors n inspect pharmacies (or other businesses fected by the new law) with no advance tice and issue citations if the standards r safety have not been met or if health zards are found.

Penalties provided by the new law are vere. For example:

1. For a violation that leads to a citation, employer can be fined up to $1000. If is condition goes uncorrected in the time ecified by the citation, fines are given up $1000 a day for each day the violation ntinues.

2. Giving unauthorized advance notice of an inspection can lead to a fine up to $1000 and up to six months in jail.

3. If an employee dies as a result of a willful violation the employer can receive a fine up to $10,000 and a jail sentence of up to six months, and

4. The inspector may request a court order to shut down all or part of the employer's operation.

A CHECK LIST OF SOME REQUIREMENTS

1. Hallways, store rooms, service rooms and all work areas are clean and orderly.

2. Exits are visible and clearly marked.

3. Sufficient number and types of fire extinguishers at appropriate locations.

4. Drain gutters covered with grating and located for proper drainage.

5. Protective railings, guards or chains around high storage areas to prevent objects from falling.

6. Adequate lighting and proper ventilation throughout the store.

7. Provide safe tools and equipment for employees.

8. Glass mesh wire protection must cover sky lights.

9. Protective railings on loading docks four feet or higher.

10. Stairways capable of carrying a load five times the normal live load and not less than 1000 pounds of moving load.

11. Rest rooms must have hot and cold running water.

12. A covered receptacle must be provided in ladies restroom.

13. Ladders must be kept in good condition or replaced with a new unit. Straight ladders must have safety feet.

14. Toilet facilities and drinking water are accessible within 200 feet of all employees.

15. Each sex must have separate toilets.

16. One water closet is provided for up to 9 employees, 2 for 10-24 employees, 3 for 25-49 employees and water closets have hinged, open front seats (stool).

17. Employees must be provided with medical and first aid supplies.




V. D. Press Conference Speakers, Left to Right: Joe Wray Martin, Dr. Jacob Koo n, Donald J. Miller, Dr. Charles W. Styron and Norman Leafe.




The V. D. Press Conference Panelists are shown with some of the guests. Le to Right: Mrs. Frank Yarborough, Jerry Everette, Joe Wray Martin, Dr. Jacob Koomen, Do ald J. Miller, Dr. Charles W. Styron, Norman Leafe, George Shackelford, Dr. Martin H es, Ernest Rabil, James Edwin Bryant and W. J. Smith.

## PRESS CONFERENCE INITIATES VD AWARENESS PROGRAM

To add emphasis to the proclamation of overnor Scott declaring June as "V. D. vareness Month in North Carolina," the iblic Relations Committee of the North rolina Pharmaceutical Association spon- red a Press Conference in Raleigh on June

Frank Yarborough, NCPhA PR Chairman, ranged the Conference which was attended representatives of the press, radio and V. Back-up support was provided by Youngs ug Products Corporation and three rep- sentatives of the corporation, John J. lkin, Jerry Everette and Young's PR rector, attended the Conference.

NCPhA President Donald J. Miller mod- ated a two-hour program which included r. Jacob Koomen, Director of the N. C. ate Board of Health; Dr. Charles W. yron, Immediate Past President of the C. Medical Society; Joe Wray Martin, ief of the V. D. Section, Epidemiology vision, N. C. State Board of Health; and orman Leafe, Director of the Division of ealth, Safety & Physical Education, N. C. partment of Public Instruction.

The Conference concluded with a panel scussion of O&As by the above named eakers plus Dr. Martin Hines, Director of e Epidemiology Division of the N. C. State ard of Health; George Shackelford, Health nsultant of the N. C. Department of Pub- Instruction; Dr. Millard Bethel of Raleigh d a number of the pharmacists repre- nting local pharmaceutical societies.

All Conference registrants received a press t compiled by the NCPhA with the co- eration of Youngs Drug Products Corpo- tion. The kit included a copy of the Gov- nor's proclamation, an editor's fact sheet venereal disease, three news releases, a ries of TV spot announcements, a sug- sted editorial, radio spot announcements, address—VD—The Voluntary Disaster, a D. Trend Map of North Carolina and a D. chart, and a copy of the Young's oklet—Plain Talk about Venereal Di- ase.

Immediately following the Conference, the NCPhA mailed a copy of the press kit to all of the state's daily newspapers, then followed this up with mailing to the state's non-daily papers, all of the state's radio and TV stations.

In the meantime, the Conference had generated much interest in the Raleigh area. Mr. Yarborough has taped a number of programs at the request of Raleigh radio stations and TV Channel 5 (Raleigh) gave prime time to Dr. Koomen's remarks. He spotlighted the fact that in 60% of the cases, the pharmacist is the first professional to be approached for VD information.

While the initial phase of the VD Awareness Month has ended, the NCPhA will continue the VD Educational Program on a 12-months basis. Any or all of the supplies mentioned above are available from the NCPhA without cost and the booklet—Plain Talk about Venereal Disease—is available in quantity from any North Carolina wholesale druggist (will be included with your regular merchandise order). Or the pamphlets will be placed on display for you by one of Youngs' two North Carolina Representatives: Jerry Everette of Greensboro and Henry Trudeau of Charlotte.

Bill Wilson and Don Carter represented the Wake County Pharmaceutical Association at the Conference. Present from the Forsyth County Pharmacy organization was Ernest Rabil and James Edwin Bryant of Chapel Hill, President of the Student Branches, NCPhA/APhA, represented the UNC pharmacy students.

The Conference involved a considerable investment on the part of the NCPhA and Youngs Drug Products Corporation but comments by participants and registrants indicated the time and expense fully justified. A comment by a photographer—best press conference he had ever attended—in a city (Raleigh) where conferences are the order of the day—puts the June 1 conference into proper perspective.

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## THE NEW DIRECTION AND MISSION OF BNDD

By
John E. Ingersoll, Director
Bureau of Narcotics and Dangerous Drugs,
U. S. Dept. of Justice

I particularly welcome this opportunity to again meet with the members and delegates of the National Association of Boards of Pharmacy. A great many events have transpired since 1969 when I participated in NABP's program at Montreal. At that time BNDD was a new agency just getting launched on its enforcement mission. In the last three years a number of significant steps have been taken both at home and abroad to curb the drug problem.

But first things first. It cannot be overstated that the most serious, the most tragic and the most baffling problem in our nation today is that of drug abuse. It is literally killing our youth and destroying our cities.

Just look at these chilling statistics. There are an estimated 565,000 heroin addicts in the United States. More than 2,600 persons, most of them teenagers, were victims of drug-related deaths last year.

Without question, apathy and indifference had been the chief weapons of the drug pusher in the past. Well, the momentum has changed. All echelons of government today reflect a burgeoning concern over this heinous problem. The President has declared an all-out war on drugs. The Congress has cooperated. And, we are now beginning to see the first results of this determined drive.

For example, our Bureau had only 26 agents in a mere 13 foreign offices in FY 1969. As a result of Presidential and Congressional initiatives, we now have 31 overseas offices and the agents manning these posts will total 115 by the end of fiscal 1972.

Of even greater importance is the new direction and mission entrusted to BNDD. Abroad, our officers are part of the total United States mission team and draw freely on the support of this nation's highest foreign representative.

And the State Department, at the direction of the President, is now giving the drug control effort top priority.

As a result of these initiatives, BNDD has chalked up a record number of seizures in the past year. More than 3,784 pounds of heroin was seized in BNDD foreign and domestic investigations—a 138 per cent increase over the 1970 figure of 1,593 pounds.

On the diplomatic front, the Government of Turkey has decided to completely halt the cultivation of opium poppies next year. And, accords have been reached with a number of narcotics source countries, including France and Mexico. The results: a substantial increase in their own law enforcement efforts.

On the domestic scene, the impact of additional manpower has been dramatic. For calendar year 1971, domestic BNDD arrests referred to federal count totaled 3,512—a 98 per cent jump over 1970. Cooperative BNDD-state and local arrests referred to state count were up 71 per cent to 2,612. Total of 6,124 arrests.

And, of major importance, the quantity of illicit drug seizures increased in every category.

The total estimated street value of all drugs removed from the world-wide market by BNDD special agents amounted to $920,163,250—almost a three-fold increase of the $382,709,993 for 1970.

By the end of FY 1972, the Bureau's 1,400-man special agent force will be complemented by a staff of 140 compliance investigators. They will concentrate on investigations of the pharmaceutical industry.

It is this area that is of particular concern to you, gentlemen—the area of regulatory enforcement. So let me, briefly, sketch in the background.

With the passage of the Comprehensive Drug Abuse Prevention and Control Act of 1970, BNDD was given new and vitally-needed industry controls. Since the Act became effective on May 1, 1971—just a few days shy of a year ago—we have registered some 500,000 controlled drug handlers.

We have also imposed stricter controls on amphetamine products, resulting in a 80 per cent cutback in the production of these heavily abused drugs in calendar year 1971.

With the proverbial fine-toothed comb, we scrutinize applications for BNDD permits

(Continued On Page 25)

# *1972 GEER'S TRADE and GIFT SHOW*

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NEW PRODUCTS

TOP LINES

NEW EXHIBITORS

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**SPARTANBURG, S. C.**

**AUGUST 6, 7, 8, 1972**

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**The Complete ONE-STOP SHOPPING SHOW!**

to export amphetamines. Requests for permits to export nearly four-million dosage units have since been disallowed or withdrawn following Bureau inquiry.

Again, the record speaks for itself:

—Requests for permits to export nearly four-million dosage units have since been disallowed or withdrawn following Bureau inquiry.

—Investigations of registrants during FY 1971 resulted in 64 arrests and 151 seizures with a total of nearly 246 million dosage units seized.

—Over 100 registrations have been denied, suspended or revoked since the effective date of the Act.

Certainly the most significant action against a registrant was the Bureau's denial of the re-registration application of Strasenburgh Prescription Products to export amphetamines.

This action was the direct result of BNDD's "Operation Blackjack"—an intensified Bureau enforcement effort aimed at halting the diversion of Strasenburgh's Mexican product, Bifetamina, into the United States. During this probe 85 U. S. traffickers were arrested and over one-million dosage units of Bifetamina were seized or purchased. This was a cooperative effort with the Government of Mexico which ordered Strasenburgh to cease amphetamine production in that country.

Now a special team of investigators, scientists, and attorneys is looking into the appearance of large amounts of barbiturates in the illicit traffic. This is the same group that spoke so well against amphetamines.

Now, let me touch on the state level. In my remarks to you some three years ago, I called for "A Federal-State Partnership in Drug Abuse Control." This reciprocal effort would focus on three specific areas—regulation; information collection and dissemination, and new legislative responses to the drug abuse control problem.

I stated then, and I will repeat now, my strong belief that the Federal government should not do those things that the states can do in the regulation and control of narcotics and dangerous drugs. So I am delighted to report on the cooperative strides taken in this "partnership."

As you know, BNDD attorneys have been deeply involved in the drafting and passage of the Uniform Controlled Substances Act. To date, 32 states, as well as Puerto Rico, the Virgin Islands and Guam have adopted this model measure. It is designed to provide a rational and cohesive system of drug control for the entire nation.

Since 1969, the number of cooperative working arrangments with state regulatory agencies has increased from 33 to today's 45, including the District of Columbia.

As you are aware, the state agency assumes—under these memoranda of understanding—primary responsibility for retail level investigation. BNDD is primarily responsible for investigations at the manufacturer and distributor level.

Under this new program, BNDD conducted four compliance training programs throughout the U.S. during FY 1971 for some 129 state pharmacy inspectors and other regulatory enforcement personnel from 28 different states. Thus far, we have conducted five more training programs during FY 1972. These sessions have been attended by more than 150 state officers. All told, 279 participants from 43 states have attended these training schools.

Significantly, BNDD furnished 1,620 compliance investigation leads to state authorities during FY 1971. Resulting state sanctions reported to BNDD totaled 329.

In the area of information exchange, there has been a marked increase, accomplished primarily through the Compliance Training Schools, participation in the NABP Training Schools, the BNDD Bulletin, Microgram and other publications published by BNDD.

So you can see, we have reached a critical juncture in regulatory enforcement. The new initiatives at home and abroad which I have outlined are creating an ever increasing pinch upon the traditional illicit sources of supply. Our "partnership" is working. But to keep it working much, much more has to be done.

And this is where you gentlemen can

(Concluded On Page 27)

## AMERICA DRUGGISTS' INSURANCE ELECTS DAVID PICKREL CHAIRMAN

David P. Pickrel was elected chairman and president of the American Druggists' Insurance Company at a recent meeting of the company's directors in Cincinnati. He replaces John S. Rutledge.

Mr. Pickrel reported that 1971 was a prosperous year for the company with earnings of $2.44 per share, a healthy increase over the previous year's 86¢ per share. Net written premiums jumped 18% and surplus advanced 12% to $2,916,000. A regular 40¢ semi-annum dividend was declared. The directors also elected Russell I. Crispin, vice president, and Donald B. Ahlers, general counsel.

American Druggists' Insurance Co. was founded in 1906 by a Cincinnati attorney-pharmacist, Frank H. Freericks, to provide insurance to drugstores. Through the years, this specialty type of insurance has been the dominant feature of the company, although now the general public is insured with homeowner policies and general mercantile policies. The home office is in the American Building, 30 E. Central Parkway, Cincinnati, Ohio 45202.



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## MISSION OF BNDD

lay an important role. For the mounting ressure on traffickers places an increasing urden upon legitimate drug channels—the lternate means of meeting the demand.

To cite an example, the recently launched rug Abuse Law Enforcement program, pearheaded by 250 BNDD agents, is aimed t street level heroin dealers. It will force any addicts to seek narcotics from retail rug stores by theft, forged prescriptions nd other means.

On March 1, 1972, I issued an open letter all pharmacists alerting them to be on uard.

But we need to do much more than issue arnings.

To *prevent* diversion, State inspection rograms at the retail level *must* be rengthened. Strict adherence to security nd record-keeping regulations *must* be re-uired. Prescription and codeine cough yrup sales *must* be closely monitored.

Many State enforcement programs must e drastically overhauled to ensure that the illful retail violator is apprehended.

There is a void in this area in many parts f the country which BNDD has had to fill s our priorities permit. If the job is to be one properly, State governments must be repared to commit additional resources n terms of both money and manpower. tate manpower for this purpose is miserly. n a recent study made for us by the Gen-ral Accounting Office in three of our most opulous states it was found that:

—in one state 11 field agents monitored he activities of 5,000 retail and hospital harmacies in addition to doctors, dentists nd veterinarians.

—in another state 4 investigators moni-ored 1,900 pharmacies plus the other prac-itioners.

—in yet another state 28 investigators nonitored 80,000 registered handlers includ-ng 6,500 pharmacies.

This plus the fact that where the Uniform Controlled Substances Act has not been passed BNDD is asked to investigate fla-rant violations at the retail level because f our ability to take quick enforcement ctions not available to state agencies.

We are happy to do this. But the time has come when each State must re-evaluate its ability to monitor retailers.

On our part, BNDD will continue to furnish the necessary training and technical assistance to State agencies who wish to draw up a proposal for LEAA funding. In the near future a BNDD agent will be located in each LEAA Regional Office. Right now, we are drafting plans for Federal/State regional workshops which will cover problem areas and their solutions.

In the deadly serious business of curbing the drug abuse menace, we must demand the highest degree of professional competence and dedication. No longer can we turn our backs on the epidemic proportions of this scourge. No longer can we tolerate the gross neglect, reluctance or inability of some State professional boards to take action against a license. This abuse has been all too frequent.

For example, a pharmacist—owner of a drug store in a large Eastern state was convicted in Federal court of a felony violation for the illegal sale of 17,000 dosage units, and a misdemeanor violation for a records shortage of approximately one million dosage units. The state has yet to move against this felon's license.

In another case, a physician in a large Southern state was convicted in Federal court for the sale of heroin and a barbiturate. Although he is currently serving a 15-year jail sentence, the state has taken no action against the doctor's license.

I cannot emphasize hard enough that professional regulatory enforcement—followed promptly by license revocation, where indicated—are essential to effective drug control.

I have enumerated today a number of substantive measures which have been taken to combat the drug problem. However, much still remains to be done. You have a large share in this struggle, and as citizens we all have a large stake in the eventual outcome. You have my pledge that the Bureau of Narcotics and Dangerous Drugs will fully support State regulatory efforts in every way possible. In turn, I ask that each of you use every means at your command to see that the regulatory program in your State is doing the best possible job.

## OUTSTANDING ACHIEVEMENT AWARDS PRESENTED TO UNIVERSITY OF NORTH CAROLINA PHARMACY STUDENTS/GRADUATES

Kappa Epsilon Award—Desiree Anice Carlson of St. Paul, Minn.

Kappa Psi Award—Luther Stevens Byrd, Jr. of Lumberton

Outstanding Senior Kappa Psi Award—Ralph Strickland Eason of Rocky Mount

The Asklepios Key—Elbert Andrew Rudisill, Jr. of Hickory

Scholastic Award for Phi Delta Chi Pharmacy Fraternity—James Thomas Worley of Crumpler

Outstanding Senior Student Award for Phi Delta Chi and the Pharmacy Senate Award—Larry Wayne Irwin of Elkin

Senior Student Scholastic Award— Ben Earl Pell of Pilot Mountain

First year Rho Chi Award—Sharon Elaine Lail of Conover and Ann Dick Martin of Greensboro

The Student Body President Award and Student Body Award—Stephen C. Dedrick of Grifton

McKesson & Robbins Award—William Keith Elmore of Wilmington

Best Instructor Award—Dr. George H. Cocolas

Pharmacy Faculty Award—Mildred Morton Archer of Albemarle

Buxton Williams Hunter Award—Benjamin Thomas Brinson of Belhaven

Upjohn Achievement Award—Arthur Wayne Pittman of Greensboro

Lilly Achievement Award—Betty Hill Dennis of Newport

Merck Award—James Lee Brisson of Raleigh; Jerry Thomas Ziglar of Madison; and David Shelton Stroud of Fuquay Varina

Bristol Award—Karen Ann Erikson of Hickory

M. L. Jacobs Memorial Award—Rita Kay Proctor of Lincolnton

Rexall Award—David Shelton Stroud

## $30,000 GRANT

The Food and Drug Administration ha awarded a $30,000 one-year extension gran to the UNC School of Pharmacy for work o pharmaceutical tablet accuracy.

Principal investigator is Dr. James I Olsen who is also director of the School' drug product program.

## REVCO DRUG CENTER DESTROYED

An early morning (June 22) fire destroye the Revco Discount Drug Center, 2132 Clover dale Avenue, Winston-Salem.

The fire started in the furnace room a tached to the rear of the Drug Center an spread throughout the store.

The Center's prescription records an some drugs were removed from the buildin during the early stages of the fire.

## MARRIAGES

*Stathakos—Ratchford*

Miss Jane Henri Ratchford and Nick Job Stathakos, both of Charlotte, were marrie June 17.

The bride is a graduate of the Universit of North Carolina at Greensboro and is teacher at Allenbrook Elementary School the Charlotte-Mecklenburg School System.

The bridegroom is a graduate of the Un versity of South Carolina School of Pharm cy and is pharmacist-manager of Walker Drug Store in Charlotte.

*Hiatt-Holder*

Miss Carolyn Lucille Holder and Monty Dean Hiatt, both of Mt. Airy, were married June 2 in the Church of Jesus Christ of Latter-Day Saints. After Mr. Hiatt's graduation from the UNC School of Pharmacy, he served a two-year mission in California for his church. A pharmacist at Randleman Drug Company, Mt. Airy, he plans to enter the UNC Dental School in the Fall.

*Hough-Stanback*

Miss Louise Allen Stanback and Thomas Woodrow Hough, Jr. were married June 4 at the First United Methodist Church of Wadesboro. Mr. Hough, a graduate of UNC School of Pharmacy, is pharmacist at Fox and Lyon Drug Company, Wadesboro.

*Buchanan—Wood*

Miss Barbara Jean Wood of Trinity and George Ronald Buchanan of Greensboro were married June 18. Mr. Buchanan is a graduate of the UNC School of Pharmacy and co-owner of the Gate City Pharmacy, Greensboro.

*Cline—Goodrich*

Miss Mary Frances Goodrich of Stedman and Larry Alan Cline of Boone were married June 18. Both bride and bridegroom are graduates of the UNC School of Pharmacy and are employed by Eckerd's Drug Stores.

*Shelton—Ayres*

Miss Clare Lindsay Ayres of Brevard and Larry Jackson Shelton of Danbury were married June 10. The bridegroom, a 1972 graduate of the UNC School of Pharmacy, is employed by Mann Drug Store, High Point.

*Rigdon—Baynard*

Miss Jean Elizabeth Baynard and Donald Lee Rigdon of Brevard were married June 10. The bridegroom, a graduate of the UNC School of Pharmacy, is associated with Grace Hospital, Morganton.

## BIRTHS

Mr. and Mrs. Ronnie L. Swaim of Elkin announce the birth of a son, Patrick Lee, on June 1 at Forsyth Memorial Hospital, Winston-Salem.

Mr. Swaim is a 1969 graduate of the UNC School of Pharmacy. He is pharmacist manager of Bridge Street Pharmacy and pharmacist for Hugh Chatham Memorial Hospital, Elkin.

## DEATHS

I. O. WILKERSON

Ira O. Wilkerson, Greensboro, died June 8. A pharmacist (1911), Mr. Wilkerson retired some years ago.

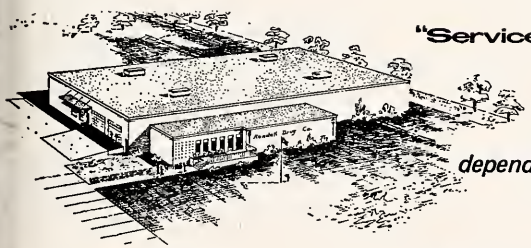
L. B. TAYLOR

Leroy Boone Taylor, Conway pharmacist, died June 12. A graduate of the UNC School of Pharmacy (1925), Mr. Taylor was associated with the Jackson Drug Company of Jackson prior to establishing the Taylor Drug Company, Conway, in 1937. He sold the pharmacy to James G. Taylor in 1966.

He was a past president of the Conway Ruritan Club and served as a member of the Northampton County Board of Health for a number of years.

L. R. BRANDON SR.

Lee Roy Brandon, Sr., 46, of Hildebran, died June 19 after several months of declining health. He was the owner/operator of Brandon's Pharmacy.



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GORDON G. HAMRICK
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## CAPE FEAR PHARMACEUTICAL AUXILIARY

*May meeting*

The Cape Fear Pharmaceutical Auxiliary held its May meeting at Green Valley Country Club with the vice-president, Mrs. George O. Markham, presiding.

Mrs. B. Cade Brooks, chairman of the Chair Committee for the Institute of Pharmacy, accepted a pledge, on behalf of the Cape Fear Auxiliary, for a chair to be placed in the auditorium.

Mrs. W. A. West, state corresponding secretary, installed the Cape Fear officers for the coming year: Mrs. George O. Markham, president; Mrs. H. Shelton Brown, Jr., vice-president; Mrs. J. Cody Newton, secretary-treasurer; Mrs. G. W. Markham, historian.

*To honor Mrs. Thames*

The Cape Fear Auxiliary honored Mrs. W. G. Thames, state president of the auxiliary, at a coffee and luncheon May 30 the Green Valley Country Club, Fayettevill

Guests were greeted by Mrs. B. Ca Brooks and directed to the terrace whe coffee was served. After an hour of sociali ing, guests were directed to the buffet lu cheon.

Mrs. George O. Markham, president of t Cape Fear Auxiliary, welcomed and intr duced special guests: Mrs. Charles A. Ho man, president of the Cumberland Medic Auxiliary; Mrs. W. A. West, state auxilia corresponding secretary; Mrs. James Hickmon, state historian; Mrs. W. J. Smit coordinator; and Mrs. Larry Priest, sist of Mrs. Thames. Other special guests i cluded past state presidents with who Mrs. Thames had worked with during t years: Mrs. G. W. Markham, Mrs. James Creech, Mrs. Don Chapman, Mrs. W. Wells, Mrs. Grover Creech, and Mrs. Geor Cocolas.

Mrs. G. W. Markham presented M Thames to the auxiliary. Mrs. Thames ga



**Participants in the May 30 luncheon honoring Mrs. William G. Thames, state aux iory president: Mrs. George O. Markham, president of the Cape Fear Auxiliory; M Thames; Mrs. W. J. Smith, wife of the executive director of the NCPhA.**

short talk of her plans for the year and iscussed what her projects will be. She eminded members of the Fall Convocation n Chapel Hill on September 21, and the 973 state convention to be held in Boone une 1973. She expressed her appreciation o the auxiliary for their support and en- ouragement.

Mrs. J. Cody Newton presented Mrs. hames with a bracelet and charm engraved o symbol her year as state president.

## TOPS IN BUSINESS FOR BEAUTY

People's Drug Store of Taylorsville has eceived top honors in the *Business for eauty* Program conducted by the North arolina Federation of Women's Clubs. *Busi- ess for Beauty* is an environmental contest ponsored by the General Federation of Vomen's Clubs and Cities Service Oil Com- any.

Entered in state competition by the Tay- rsville Woman's Club, People's Drug tore was recognized for the outstanding ork it did in improving the appearance of s building. The interior, in particular, was ven a modern new look. Larry Nichols is anager of the pharmacy.

The Taylorsville Woman's Club received 100 for submitting the top state entry.

## WAYNE PHARMACY OPENS

Wayne Pharmacy, Goldsboro, located be- ween the Wayne Dental Center and the Vayne Medical Center, opened in May.

Wayne Pharmacy and Goldsboro Drug ompany are both owned by Goldsboro Drug ompany, Inc. with principal stockholders enneth Wiggins, B. R. Ward, and Charles . Miller, grandson of the founder of Golds- oro Drug Company.

## JAMESTOWN CELEBRATES "JOHN TILLEY DAY"

Thursday, June 22, was "John Tilley ay" in Jamestown.

In order to show their appreciation to harmacist Tilley was his 22 years of ser- ce to the community, his customers or- nized an "Appreciation Day" complete with dinner and appropriate speeches. Jamestown's new city hall was filled to maximum capacity for the occasion.

Tilley's friend, Dr. Austin Fortney, who has known him for 25 years, said "the community loves him and he loves the community."

A native of Lenoir and a graduate of the UNC School of Pharmacy (1923), Pharmacist Tilley was identified with Winston-Salem pharmacy for many years. He has operated a pharmacy in Jamestown since 1950.

In the near future, the Jamestown Drug Store with its service-minded pharmacist will give way to a new chain drug store. No matter what the future may bring, June 22 will be a memorable day for Pharmacist Tilley, who has the knowledge that those he serves, and has served, is not unmindful of his 22 years of service to mankind.


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## "THE CORPSE IS ALIVE AND WELL"

(Abstracts of a talk by Vernon Trygstad, President of the National Pharmaceutical Council, at the 1972 Annual Meeting of the North Carolina Pharmaceutical Association)

"Pharmacists are providing more valuable services to their communities, and more effective drugs to their patients; . . . they are held in high professional esteem by the public and their peers in the health professions."

"The increasing management role (of the pharmacist) is becoming even more essential because of the changing nature of community pharmacies themselves. The trend toward increased size, both through multiple units and larger single pharmacies, will require more of the executive skills and the management tools and techniques indispensable to all growing businesses."

". . . Administering formularies (in medical care programs) with the necessity to audit claims, authorize exceptions, and generally police restrictive (drug) programs, if analyzed, will be found to cost more than they save."

". . . The costs of pharmacy services and drugs do not increase at the same rate as other health care services—because of high volume drug production and a lower proportion of dependence upon personal services. Most increases in the patient's drug costs result from increased usage, and the development of new drugs for the treatment of more diseases and disabilities."

". . . Professionally selected drug therapy, combined with skilled medical care and pharmaceutical services, can be one of the nation's greatest assets in controlling health care costs. The emphasis should be on the lives and money they save—rather than on what they cost."

## TWO FORMER PATTERSON MEN PROMOTED TO REVCO ADMINISTRATIVE POSTS

The simultaneous promotion of Don J. Deaton, from District Store Supervisor to Area Manager of Revco stores in Virginia, North and South Carolina and Georgia and of Gilbert C. Hartis, Jr., from Store Manager to District Store Supervisor, has been announced by Albert Sebok, Assistant Vice President, Store Operations, Revco D.S., Inc.

Deaton, who lives in Martinsville, Virginia, was born in Mooresville, North Carolina. A graduate of the University of North Carolina's School of Pharmacy in 1959, he then started his career in Pharmacy with the Patterson Drug Company, headquartered in Lynchburg, Va. For years he served as manager of the Patterson Drug Store at 76 E. Church Street, Martinsville and later was elected a member of Patterson's Board of Directors.

Shortly after Revco acquired the 17-store Patterson chain in 1967, Deaton was advanced to District Store Supervisor with administrative responsibility for Revco stores in Virginia and northern North Carolina.

Mr. Hartis, a native of Winston-Salem, is also a graduate of North Carolina's School of Pharmacy, earning his degree in 196. Subsequently he worked for Patterson in Winston-Salem until the merger with Revco. He was then advanced to manager of Revco store in Sherwood Plaza Shopping Center where, except for a military leave of absence, he worked until his recent promotion. Hartis will have supervisory responsibility for all Revco stores in the northern half of North Carolina.

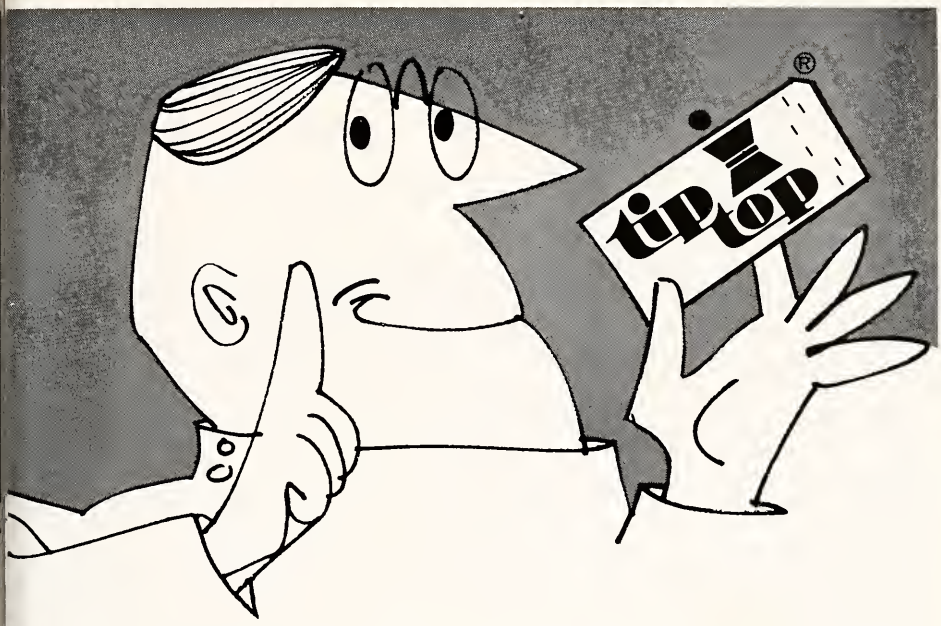
Both Deaton and Hartis are members of the North Carolina Pharmaceutical Association and have been civically active in their communities' affairs.

## McDONALD—RETAILER OF TH YEAR

Recognition as "North Carolina Retail of the Year" was given to Pharmac William R. (Bill) McDonald III of Hicko at the recent convention of the North Car lina Merchants Association in Greensbo

The award was presented by the Nor Carolina Association of Broadcasters.

McDonald, president of the Ninth Aven and Viewmont Pharmacies of Hickory, w cited for his effective advertising campaig




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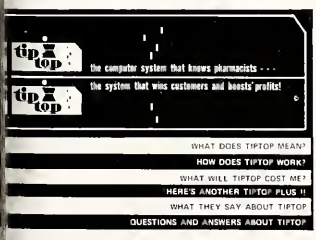
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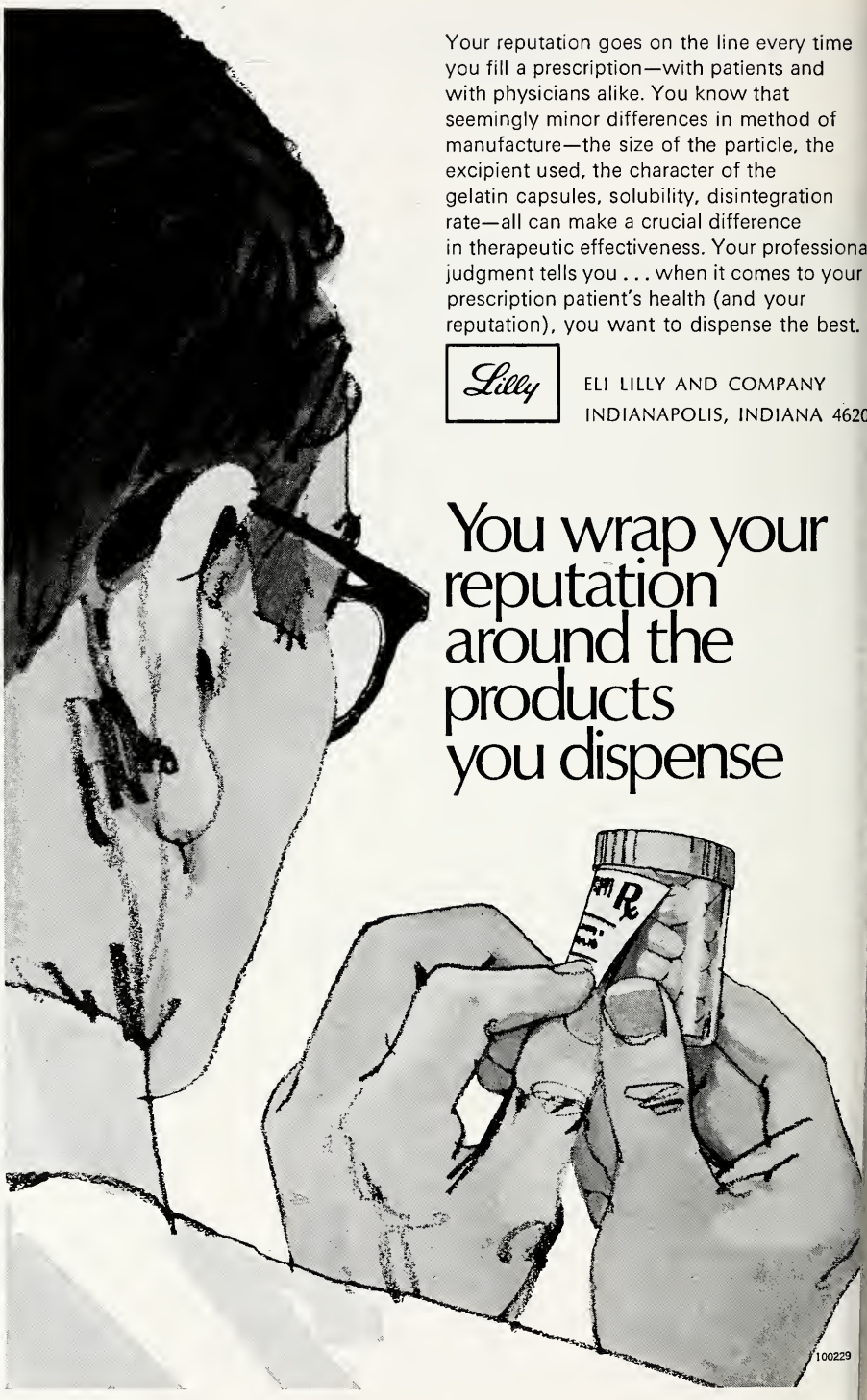
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WHAT THE WELL-EQUIPPED BURGLAR COMES EQUIPPED WITH TO BURGULARIZE A HARMACY—Shown above are burglar tools left behind in a break-in of the Cliffside Pharacy, Cliffside, North Carolina. Included in the tool kit were a welders torch, two sledge mmers, vise grip pliers, wire cutters, two radios, brace and bits, screw drivers, hack saws, tension cord, wrecking bars, ropes, files, chisels, gloves, pick ax, ½ inch electric drill and any more smoll hammers and other tools used in break-ins.

On the average, a North Carolina pharmacy is burgularized each week. (See page 23). this instonce, due to a stake-out, two burglars were surprised in the attempted robbery of iffside Pharmacy and in a hasty departure from the premises, left their working tools behind.

So far as we can ascertain, this is our first close-up look at what the well-equipped rglar uses to enter what is presumed to be a securely locked pharmacy. Photo and news py, courtesy of the Rutherford County News, Rutherfordton, North Carolina.



Your reputation goes on the line every time you fill a prescription—with patients and with physicians alike. You know that seemingly minor differences in method of manufacture—the size of the particle, the excipient used, the character of the gelatin capsules, solubility, disintegration rate—all can make a crucial difference in therapeutic effectiveness. Your professional judgment tells you . . . when it comes to your prescription patient's health (and your reputation), you want to dispense the best.

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**August, 1972**

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## BLANCHARD TO HEAD BANK'S ACQUISITIONS DEPARTMENT

Norwood Blanchard, formerly with the University of Alabama in Birmingham, has joined the Bank of North Carolina, N. A., as Director of the Bank's Acquisitions Department.

Mr. Blanchard is a graduate of the UNC School of Pharmacy (1961). He will be located in the Bank's central office in Jacksonville, N. C.

## A MAN OF ABSOLUTE INTEGRITY

John Henley "a man of absolute integrity who has never tried to turn something which was morally wrong into something politically right."

(Quote from tribute to Mr. Henley by Senator Gordon Allen, Roxboro)

## PFIZER CONTRIBUTES $2,500 FOR VD EDUCATION

The Venereal Disease Control Section of the North Carolina State Board of Health has received a gift of $2,500 from Pfizer Laboratories to be used for venereal disease education in North Carolina.

According to Myron J. Arnold, venereal disease education coordinator, the money will help pay for films, printed material, workshops, and other expenses incurred as part of an educational program being set up to aid schools in bringing the best venereal disease information available to students.

North Carolina ranks among the top 10 states in the nation in number of venereal disease cases reported, Arnold noted. Last year, 23,846 new cases of gonorrhea alone were reported in the state.

## GILLIAM APPOINTED

Winston-Salem Pharmacist Wade A. Gilliam has been appointed Chairman of the Forsyth County Coordinating Committee of PACE (Plan Assuring College Education in North Carolina).

PACE is a plan developed by the North Carolina Department of Social Services to assist students to take advantage of college work—study provisions of the Federal Higher Education Act of 1965.

## ORDERED TO SURRENDER PHARMACY LICENSE

A two-year prison term given R. G. Kale of Durham for selling a Controlled Substance without a prescription has been changed to a suspended sentence.

In changing the sentence, the presiding judge gave Kale two 5-year suspended terms and fined him $2000 plus court costs. He was also ordered to surrender his pharmacy license and stop practicing pharmacy.

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## PHARMACY MEDICAID PAYMENT DATA—N. C. DEPARTMENT OF SOCIAL SERVICES

| | JUNE 1972 | | JULY 1, 1971-JUNE 30, 19 | |
|---|---|---|---|---|
| SERVICE | OCCASIONS | AMOUNT | OCCASIONS | AMOUNT |
| Pharmacy | 322,808 | $1,759,763 | 3,848,288 | $18,193,25 |

## NCPHA COMMITTEE ON COMMUNITY PHARMACY "HOW CAN WE IMPROVE THE STATUS OF INDEPENDENT COMMUNITY PHARMACY?"

The NCPhA Committee on Community Pharmacy met in Linville on July 31-August for an in-depth discussion of "How Can We Improve the Status of Independent Community Pharmacy?" with co-related theme "Pride in the Past—Faith in the Future."

During the two-day session, the committee covered a wide variety of subjects relating to the problems and opportunities of operating a community pharmacy. Details of the meeting will be published in the Carolina Journal of Pharmacy and/or The Tar Heel Digest.

NCPhA President Donald Miller served as moderator; W. J. Smith, secretary, and Al Mebane taped the discussions.

Prior to the meeting, the committee members and consultants suggested a number of topics as being appropriate for consideration by the committee. In all, the committee touched base on more than twenty areas of community pharmacy operations.

## A BRIEF LOOK AT CHAPEL HILL'S ADAM & EVE

John Quinn, managing director of Adam & Eve, Chapel Hill's new birth control boutique, believes "that birth control products should be taken out of their hiding places in drug stores, stripped of their "for prevention only" stigma, and sold right alongside sportwear, cosmetics, toiletries and other personal care items."

Adam & Eve is similar to the "Birds and Bees" shops found in Sweden. It is the first and only one of its kind in the United States.

The shop offers a variety of condoms, including a sample pack of 13 varieties for $5.00, books, colognes, kama sutra oil for love-making, chastity belts, pregnancy test kits, and wearing apparel.

The biggest money making endeavor of Adam & Eve is the firm's mail order business, estimated at more than $300,000 in 1972. Plans are underway to establish units of Adam & Eve in other states—probably metropolitan areas with college populations.

Phil Harvey, co-founder and president of Population Planning Associates, parent corporation of Adam & Eve, says "We want to bring sex—and the responsibility that goes with it—into the light of everyday society where it belongs."

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## THE RECORD FOR ONE YEAR—NEW & CANCELLED PERMITS

Information compiled from records of the North Carolina Board of Pharmacy:

May 1, 1971—April 30, 1972

36 North Carolina drug stores were closed during this 12 months period. This includes 2 hospital pharmacies and 3 nursing home pharmacies.

During this same 12-months period, the State Board of Pharmacy issued 99 new permits:

| | |
|---|---|
| New community drug stores | 33 |
| New chain drug stores | 26 |
| Change in ownership of established stores | 29 |
| Hospital Pharmacies | 4 |
| Limited Service Permits | 7 |


NORTH
CAROLINA
PHARMACEUTICAL
ASSOCIATION

## CAROLINA CAMERA

OP, LEFT: The immediate past president f the NCPhA, John C. Hood, Jr. (left) of inston, presents certificate to Dr. David Vork of the UNC School of Pharmacy in cognition of Dr. Work's services in the evelopment of the North Carolina Con- olled Substances Act.

OP, RIGHT: NCPhA Convention Registrars t work, left to right: Donna Crabtree, Don- a Wilson and Al Mebane, Convention anager, with Len Berlow an interested bserver.

ENTER, LEFT: Parke-Davis Atlanta Branch Salesman of the Year" James L. Holloway f Wilmington is shown with inscribed plaque resented to him for top sales performance f all P-D sales representatives in the Atlanta ranch area.

ENTER, RIGHT: Effective June 29, The enry B. Gilpin Company acquired Ellis- agwell Company, Memphis, Tenn. James Allen (right) is shown with Robert R. llis, III, will remain with Ellis-Bagwell as resident. The company will be operated as wholly-owned subsidiary of Gilpin.

OTTOM, LEFT: Pictured during a conven- on break at Wilmington, seated, Walter aunders of Burlington, and Claude U. aoloni of Chapel Hill.

OTTOM, RIGHT: (top) Alfred N. Martin of oanoke Rapids ot the Convention Registra- on Desk and (bottom) NC-Pharm-Pac hairman B. Cade Brooks of Fayetteville own with Chairman-Elect Bill Wilson of aleigh.

## IRGINIA HOSPITAL PHARMACY MEETING SCHEDULED AT CHARLOTTESVILLE

The Fifth Annual Continuing Education eminar of the Virginia Society of Hospital harmacists, scheduled at the Boar's Head n, Charlottesville, Virginia, October 7, ıclades two Tar Heel pharmacists.

Rudy Hardy of the Cabarrus Memorial Iospital, Concord, will discuss "Implement- ıg an I. V. Additive Service" and Clyde Buchanan of the Duke University Medical enter, Durham, has the topic: "Teaching 'atients to Self-Medicate."

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*of* DURHAM, NORTH CAROLINA

## PHI DELTA CHI ANNOUNCES COMPLETION OF NEW HOUSE

The Brothers of Phi Delta Chi are pleased to announce the completion of their new home on 204 Finley Road in Chapel Hill. This completion marks the result of many months of work and planning by the Brothers and Alumni of Phi Delta Chi.

The awesome structure has been described by many as the finest fraternity structure on campus. Its design successfully combines beauty, practicality and comfortable living. The dimensions of the first floor of the three-story structure are 64 ft. by 61 ft. This includes a spacious dining room, chapter room, kitchen, housemother's quarters and foyer. The foyer, which includes a black slate floor, semi-spiral staircase and crystal chandelier which can be seen through the massive window (128 panes) from the road, is the showplace of the house.

The second and third floors are identical in floor plan. They are 64 ft. by 40 ft. in dimension. Each floor contains eight bedrooms accommodating two people each and a large bathroom, shower area. The extra floor space on the second floor at the back of the house is utilized as a sun deck. This sun deck allows the required fire escape to be added to the back of the house in such a manner that it adds instead of detracts from the appearance of the house. As an added luxury the house is completely carpeted and air conditioned.

All of these physical attributes combine with the natural beauty of the lot make the house the showplace of the new fraternity row on Finley Road.

Plans are now being made for the formal dedication of the house on the weekend of October 14th. The Brotherhood looks forward to seeing all of our alumni and any other interested parties then.

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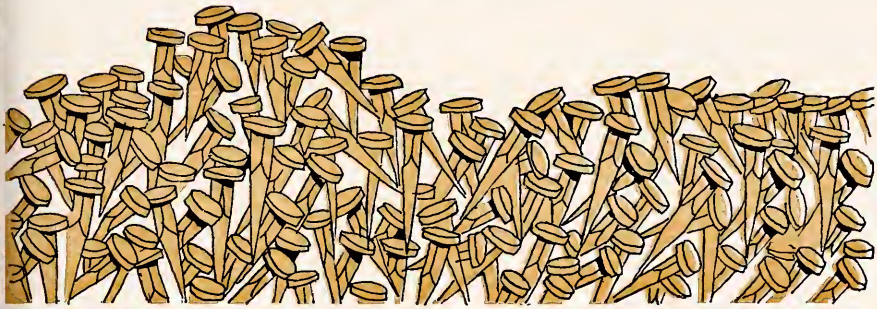

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Hobart G. Whaley, Wilmington
L. M. Whaley, Wallace
E. W. Woolard, Henderson
Frank F. Yarborough, Raleigh

## MEMORIALS

To Dr. J. T. Dobbins — By A. C. Dollar, Winston-Salem
To John Tipton Gardner — By William F. Mann, Jr., Statesville
To Frank Fuller Lyon — By Zack W. Lyon, Durham
To Roger A. McDuffie — By (1) Mrs. Burton M. Newell, Sr., Greensboro; (2) Greensboro Drug Club Auxiliary
To George W. Markham — By Mrs. George W. Markham

## ORGANIZATIONS

The Cape Fear Pharmaceutical Society
The Cape Fear Pharmaceutical Auxiliary
Chapel Hill Pharmaceutical Auxiliary
*The Greensboro Drug Club Auxiliary
The New Hanover County Pharmaceutical Society
The Northeastern Carolina Pharmaceutical Society
The Wake County Pharmaceutical Association
The Traveling Men's Auxiliary of the NCPhA
The Woman's Auxiliary of the NCPhA

**Commendation to Mr. and Mrs. B. Code Brooks of Fayetteville for their support of the Chair Project, beginning with the chair exhibit at the NCPhA Convention, Wilmington, and continuing today with the collection of pledges. The success of the project is assured with the inspired leadership of Mr. and Mrs. Brooks.**

## HELP MEMBERS OF THE WOMAN'S AUXILIARY OF THE NCPhA TO COMPLETE THE REMODELING OF THE INSTITUTE OF PHARMACY AUDITORIUM BY PURCHASING A CHAIR

Your contribution of $29.50 will provide a stacking chair for use in the Auditorium.

WHY remodel the auditorium? When the Institute of Pharmacy was erected twenty ears ago, the finest auditorium seating available was used, and each chair was underwritten y a generous donor. The seats (with folding arms attached) were exactly what was needed t that time.

Over the twenty-year period needs have changed, however. On too many occasions over he past several years, NCPhA staff members have had to move the heavy desks, couches, nd other furniture in order to make the lobby available for table-and-chair seating, while t the same time the auditorium with its permanent seats was unoccupied.

Now the Auxiliary proposes to make the auditorium space more useful by providing tacking chairs (and hopefully tables in the future.)

You may participate in the remodeling and refurnishing by sponsoring the purchase f one or more chairs. Just fill in the blank below.

The stationary seats which have been in use for the past twenty years have been sold o a community college and the donor plates were removed and will be placed on a polished laque. A new plaque will be made up for the donors of the new chairs when the sponsorhip list is complete.

As of August 1, twenty-two chairs were available for sponsors.

North Carolina Pharmaceutical Association

P. O. Box 151

Chapel Hill, North Carolina 27514

Yes, I would like to sponsor..... chair(s) for the Institute of Pharmacy auditorium, t $29.50 each. My check, made payable to the Institute of Pharmacy, for $.....

s enclosed.

Name .....

Mailing Address .....

Reserve seat in name of .....

Please check [ ] if this is a memorial. .....

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**Members—David D. Claytor, Greensboro; Harold V. Day, Spruce Pine; C. E. Page, Jr., Henderson; Jesse M. Pike, Concord; W. H. Randall, Lillington; H. C. McAllister, Secy.-Treas., Box 471, Chapel Hill, N. C.**

## CHANGE IN OWNERSHIP

1. Mann's Drug Store, 713 West Main Street, Jamestown, N. C. John Everett Tilley, pharmacist manager. Formerly Jamestown Drug Store.
2. Spindale Drug Company, 101 West Main Street, Spindale. William H. Leonard, pharmacist manager. W. H. Leonard, Hugh J. Moore and J. Yates Davis, owners.
3. Vass Drug Store, Seaboard Street, Vass, N. C. J. Conrad Langevin, pharmacist manager and owner.

## INSTITUTIONAL

1. Blue Ridge Community Mental Health Center, 356 Biltmore Avenue, Asheville. James W. Adams, pharmacist manager.
2. Grantham Medical Clinic, Route 1 (Grantham Township), Goldsboro, N. C. Henry P. Cogdell, pharmacist manager and Jack N. Drummond, M.D., owner.

## NEW PHARMACIES

1. Edwards Pharmacy, Main Street, Bladenboro, North Carolina. George M. Edwards, pharmacist manager and owner.
2. Forest Hills Pharmacy, Forest Hills Shopping Center, Lillington, N. C. W. S. Cameron, pharmacist manager. W. S. Cameron, J. F. Lovette and W. H. Randall, owners.
3. Revco Discount Drug Center, 3146 Freedom Drive, Charlotte. Harry A. Shurley, Jr., pharmacist manager.
4. Revco Discount Drug Center, 1232 Waughtown Road, Winston-Salem. Robert Lee Fountain, Jr., pharmacist manager.
5. Sentry Drug Center #11, 108 Carolina Shopping Center, Lincolnton. Graham R. Pigg, pharmacist manager and owner.
6. The Treasury Drug Center, Crabtree Valley Mall, Raleigh. Robert M. Cheskis, pharmacist manager.
7. White Cross Drug Company, U. S. Rt 1 and 401, Kings Plaza Shopping Center, Raleigh. Albert F. Lockamy, Jr., pharmacist manager.

## RECIPROCITY

1. Thomas Howard Cahill, c/o Treasury Center, Henderson Mall, Jacksonville, N.C. From Pennsylvania.
2. James Carl Floyd, RFD #3, Mullins, South Carolina. From South Carolina.
3. Asa Gene Pickens, Jr., Bender's Rexall Drug Store, 1226 Fort Bragg Road, Fayetteville, N. C. 28305. From Arkansas.

## BUSINESS MEETINGS

The North Carolina Board of Pharmacy will meet in Chapel Hill at the Institute of Pharmacy for transaction of business on the following dates:

Thursday, August 17
Tuesday, September 19

Communications relative to the meeting should be sent to the Secretary-Treasurer, H. C. McAllister, P. O. Box 471, Chapel Hill, N. C. 27514. Telephone: (919) 942-4454.

## TRENTON PHARMACY

Incorporators of Trenton Pharmacy, Trenton, North Carolina (Jones County) are Russell A. Bostic and Doris L. Bostic of Beulaville and George W. Davis, Jr. of New Bern.

# The infant formula that's on the move this season.

**Convenient for travel or vacation**

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Of all leading prepared formulas, SMA Improved is the closest in composition to mother's milk. Physicians—and their patients—are being made increasingly aware of this physiologic advantage.




**Supplied:** Ready-To-Feed in 8-oz. size for individual feedings (in carriers of six) and in one-quart size, a day's feedings for most newborns. Also available: Concentrated Liquid—can of 13 fl. oz. For a 20 cal./oz. feeding, 1 oz. SMA liquid to 1 oz. water. Powder—1 lb. can. For a 20 cal./oz. feeding, 1 measure powder (scoop in can) to 2 oz. water.

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# TAR HEEL DIGEST

*ROSE HILL*—A new pharmacy, the Rose Hill Drug Company, opened July 10 under the management of David Scarlett, a former sales representative for W. H. King Drug Company. Jerry Cottle, UNC graduate, will be pharmacist-in-charge. He was formerly with Gowan Drug of Wallace and Thorne Drug of Tarboro. S. W. Gowan and S. H. Gowan will serve as officers of the corporation.

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**$1.20 per 100**

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**$1.80 per 100**

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*NEW BERN*—Benajah Scott Lamm has assumed the position of pharmacist-in-charge of Clark's Drug Store, New Bern. A UNC graduate, he was formerly with Eckerd's of Gastonia and Harris Drug of Charlotte. He is married to the former Ann McEachern of Red Springs, who is a practicing attorney with former Congressman Basil Whitener in Gastonia, and who will be joining her husband in New Bern within a few months.

*MURPHY*—N. A. (Nick) Aloi has assumed pharmaceutical duties at Parker's Drug Store of Murphy. A graduate of Western Carolina University and Mercer University School of Pharmacy, he holds degrees in business administration and chemistry, as well as pharmacy. Prior to going to Murphy he was employed as a North Carolina medical service representative and also worked in Atlanta, operating his own pharmacy.

*WINSTON-SALEM* — Reveo's Cloverdale branch, which was destroyed by fire on June 21, is now operating a temporary prescription department in a trailer on the site of the burned-out pharmacy. It is reported that a new drug store is to be built on the site.

*KERNERSVILLE*—Johnny Pinnix III, owner of Pinnix Pharmacy, has been appointed manager of the Kernersville section of the Forsyth County United Fund campaign. An alderman and vice-president of the Kernersville Chamber of Commerce, he has been responsible for solicitation from businesses in the town for the past two years.

*CHAPEL HILL*—Leonard Berlow, director of Drug Abuse Education, UNC School of Pharmacy, attended the two day "Program Evaluation for Alcohol and Drug Education" program sponsored by the Southern Regional Education Board and held in Fort Lauderdale, Florida.

*ZEBULON*—Ken Updegrave, 1972 UNC Pharmacy School graduate, has joined Vinson's Pharmacy of Zebulon. He and his family are living at Wedgwood Apartments.

*WAGRAM*—Duncan M. Watson, graduate of UNC School of Pharmacy, has joined the staff of Everington's Drug Store, Wagram.

# Don't forget to mention the newest feature of EMPIRIN® Compound.

Burroughs Wellcome Co. is pleased to have relocated its headquarters, its research laboratories and its manufacturing facilities to North Carolina. We feel your customers will appreciate knowing this. Why not tell them, when you recommend Empirin Compound for relief of headaches, toothaches, minor muscular pains and discomfort and fever associated with colds and flu.

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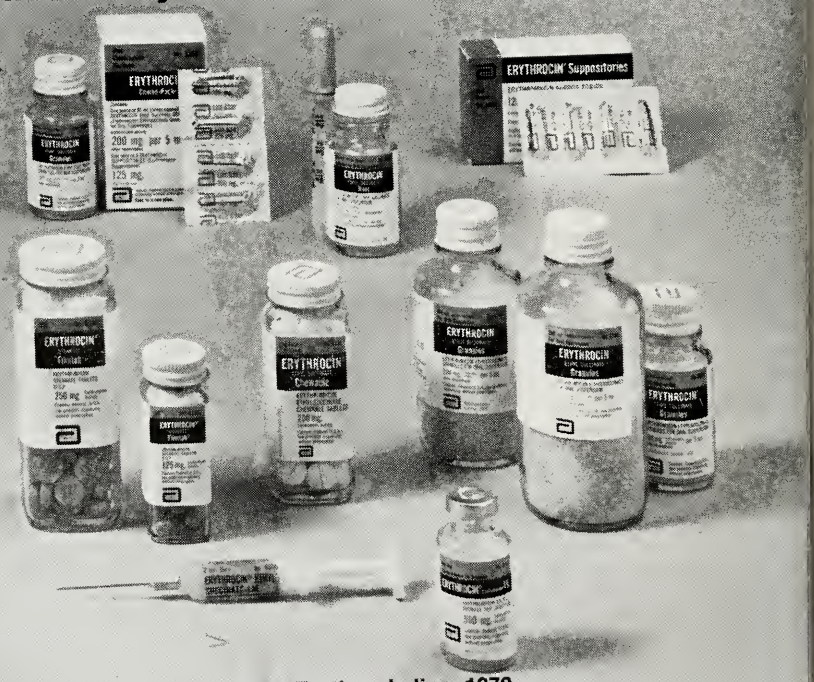



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## OPEN LETTER

To:
Members of the
N. C. Board of Pharmacy

At a recent meeting of the Burke Pharmaceutical Society, a problem was elaborated that has been of deep concern to the pharmacists of Burke County for many years—namely, the lack of acceptable and legal pharmacy service for the patients in the two state institutions in this county (Western Carolina Center and Broughton Hospital).

As you are aware, this problem has existed for many years, and in 1969-70, the beginnings of a solution were started when the services of the first two pharmacists in these institutions were obtained. However, for some reason, progress apparently ceased. Requests were made by the pharmacists involved for personnel and equipment from the 1971 legislative session, to comply with existing State and Federal regulations and to provide adequate services for the approximately ,000 patients in the two institutions. Little aid was received for Western Carolina Center, and none was received by Broughton Hospital.

Shortly thereafter, investigations were begun by the State Bureau of Investigation, with a limited amount of assistance from the Board of Pharmacy, into reports of the possible diversion of drugs from these places.

Apparently, there was a certain amount of suspicion directed at the operation of these pharmacies, even though they had requested previously funds to correct deficiencies which they knew existed. As practicing pharmacists, we find this situation both deplorable and unnecessary.

Early this year, these pharmacists were requested to submit to the North Carolina Department of Mental Health a two-part budget.

A) What is immediately necessary for compliance with current State and Federal pharmacy laws.

B) A proposed budget for up-dating pharmacy services to the level of the average general hospital.

These pharmacies were given a mandatory compliance date of April 15, 1972. This date was later extended to July 1, 1972. At this time, these pharmacies are still not in compliance and a new deadline has not been issued.

Therefore, the Burke Pharmaceutical Society is requesting you as a member of the North Carolina Board of Pharmacy and as a practicing pharmacist in North Carolina, to lend your full support to compliance efforts which are underway, but which have apparently bogged-down due to administrative delays and the need to take a firm stand.

Clarence Brooks Harrell, R.Ph.
Vice President
Burke County Pharmaceutical Assoc.


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## NORTH CAROLINA PHARMACEUTICAL RESEARCH FOUNDATION

Final Report on the 1971-1972 Fund Drive

The 1971-1972 fund drive has been completed and the results are most gratifying.

Allowing for the fact that a very large contribution ($2,500) was received last yea from an out-of-state pharmacist, the *amount* of the contributions from individuals th year ($10,608) was highest in the six-year period, 1966-67 to present. In any case, represents an increase of 26% over the average for the past five years.

The *number* of contributions received from individuals (572) is an all-time high. Th includes 95 contributions made in memory of the late Dr. Roger A. McDuffie, 39 of whic were made by pharmacists who probably would have contributed to the Foundation in an case.

The *total* contributions this year ($19,923) represent an increase of 11.6% over th average of the past five years ($17,857).

The contributions received from companies this year ($9,315) is well above those r ceived in 1969-70 and 1970-71, but below those received in 1967-68 and 1968-69. As a r sult, the contributions from companies this year correspond to a decrease of 1.3% belo the average of the last five years.

*CONTRIBUTIONS BY COUNTIES*—Contributions were received from 72 counti (compared to 73 in 1970-71, 76 in 1969-70, 67 in 1968-69). This includes 18 counties whic had no solicitation chairmen. No contributions were received from 16 counties which lacke solicitation chairmen. On the other hand, no contributions were received from 6 counti that had one or more solicitation chairmen.

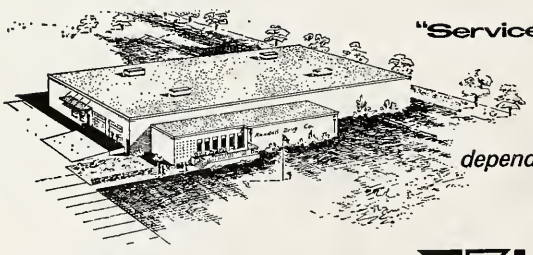
Forty-six counties contributed as much as or more than they contributed last ye (compared to 56 in 1970-71, 51 in 1969-70, and 46 in 1968-69). These counties are indicate by an asterisk in Table II. Thirty-six counties contributed less in 1971-72 than in 1970-7

Twenty-six counties reached or exceeded the goal of $10.00 per pharmacy average co tribution. This is not quite as good as last year (29 counties), but better than precedi years: 21 counties in 1969-70; 22, in 1968-69; and 23, in 1967-68.

*CONTRIBUTIONS BY PHARMACIES.* Although the goal was $10.00 per pharma average contribution, the *actual average* was $8.53 per pharmacy on a State-wide basis (Co pared to $8.01 in 1970-71; $5.98 in 1969-70; $7.32 in 1968-69; and $6.23 in 1967-68). indicated above, the goal was reached or exceeded in 26 counties.

*CONTRIBUTIONS BY PHARMACISTS.*—The average contribution per pharmacist active practice in North Carolina (2,037) was $5.03 (Compared to $4.92 in 1970-71; $3. in 1969-70; $4.47 in 1968-69; and $3.74 in 1967-68).

The average individual contribution was $18.55 (Compared to $20.93 in 1970-71; $17. in 1969-70; $19.03 in 1968-69; and $19.97 in 1967-68).



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Contributions of $25.00 or more were received from *175* individual contributors (30.6% f all individual contributions). The number of contributions of this magnitude received n 1970-71 was *167*; in 1969-70, *113*; in 1968-69, *119*; in 1967-68, *119*; and in 1966-67, *86*.

*ACKNOWLEDGMENT.*—The Secretary of the Foundation is most grateful for the upport of the work of the Foundation by the Directors and by the solicitation chairmen n the counties. The excellent results of the 1971-72 fund drive clearly reflects the effectiveess of their efforts. Their cooperation is a most gratifying demonstration of their interest n the School of Pharmacy and their determination to support the School.

Particular gratitude is also due Mr. Claude U. Paoloni, Mrs. Nelle Barbour, and Mr. eroy D. Werley who have rendered diligent assistance to the Secretary during the past ear in the increasing work for the Foundation, carried out at the School. The Secretary is ncerely grateful also to the North Carolina Pharmaceutical Association and to Mr. W. J. mith for the support that was essential for the success of the fund drive.

Finally, gratitude to every contributor to the Foundation must also be expressed. hrough their contributions, they do much more for the School of Pharmacy, its faculty nd students, than they can possibly realize. Of greatest value, perhaps, is their interest in ne School as demonstrated in a tangible way by their contributions to the Foundation.

Note: This information was obtained from a complete report by the Secretary of The oundation, Dr. George P. Hager. Foundation support to the School of Pharmacy, 1971-72, otaled $39,512.



**NCPhA Convention Pre-registrants this year received a chance towards Captain Kidd's reasure Chest which members of the New Hanover Pharmaceutical Association dug up r the occasion. Convention Registrar Al Mebane (right) is shown presenting the prize to alph P. Rogers, Sr. of Durham.**

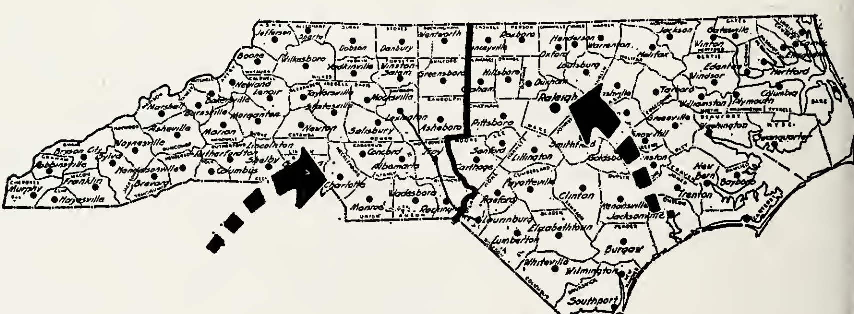
**This year table decorations were field grown, potted azaleas. The two pictured plus orty more were given away as door prizes.**

# Lozier

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## NORTHEASTERN DEBATES CONTINUING EDUCATION

Reported by J. A. Mitchener, III

The bi-monthly meeting of the Northeastern Carolina Pharmaceutical Society was held 14 June 1972 at the Holiday Inn in Williamston.

Following an enjoyable supper, the Minutes were read and approved as was the Treasurer's Report. President W. M. Batten recognized the following guests: Interns Kathy Griffin, Michael Miller, Bill Mitchener, and George Williams; Ciba Representative John Morrell.

President Batten introduced the topic of Continuing Education by noting the need for a national coordinating authority to define continuing education. Communication with those who cannot leave one-man pharmacies is a special problem needing attention also. Batten next introduced the speaker, Foy Bradshaw, hospital pharmacist of Tarboro.

Bradshaw remarked that pharmacists remain qualified only as they maintain full professional competence regarding the use and misuse of all pharmaceuticals. Where then does responsibility for continuing education making continuing competence possible lie?

The School of Pharmacy has occasional seminars which while informative are usually too heterogeneous and superficial. Bradshaw argued that responsibility for continuing education lies not with the School of Pharmacy but with Pharmaceutical Associations working with the Board of Pharmacy. Continuing education will anticipate change and guide pharmacists in preparing to meet and direct it.

In the subsequent question and answer period, the following points were made:

1. Continuing Education will improve if the existing pharmacy school curriculum and atmosphere is first improved;
2. Definitions of "clinical pharmacy" separating it from "retail pharmacy" or implying that it is superior were sharply questioned;
3. Systematic local and/or regional meetings for continuing education are preferred to 'state' meetings at Chapel Hill;
4. The product information possessed by pharmaceutical representatives is inadequately utilized by retail pharmacists due to rush between prescriptions, getting returns authorized, etc.;
5. Continuing education as necessary for renewal of one's license is favored though its content is yet undetermined.

Following this portion of the program, it was pointed out that regulations concerning the use of child-resistant containers will soon be in effect. One pharmacist said that his child can get into every one yet devised! Why regulations when the necessary technology is not yet available?

On motion of Welch-O'Neal, the Society voted to buy one chair bearing the name for the auditorium at the Institute of Pharmacy.

A resolution was passed in support of Area L in the state regional planning system as a focus for medical needs and surveys.

A resolution was also passed in favor of current emphases to curb Venereal Disease or "love pollution" as one wit put it.

## PHARMACY ROBBERY THEFTS— 30 DAY REPORT

1. Kerr Rexall Drug Store, Cameron Village, Raleigh $10,000 in checks and currency taken.
2. Country Park Pharmacy, Greensboro. $100 cash and $200 in Controlled Substances taken.
3. Medical Arts Pharmacy, New Bern. Pharmacist George Davis robbed of $200 in cash and a quantity of Controlled Substances.
4. Gordon's Pharmacy, Cary. Thirty watches, $80 in cash and Controlled Substances taken.
5. Jonesville Drug Store, Jonesville. Controlled Substances, $3,000 in cash, $1200 in checks and a .38 caliber Smith & Wesson pistol taken.
6. China Grove Drug Company, China Grove. Between $300 and $400 of amphetamines and stimulant drugs taken. Front door lock smashed.



**Delbert D. Konnor (left) Assistant to the Executive Secretary of the National Associ-tion of Retail Druggists, is shown with the Immediate Past President of the NCPhA, Jo C. Hood, Jr. of Kinston. Part of Konnor's NCPhA Convention Address appears on pages 25-27.**

# TWENTY PROPOSALS FOR PROGRESS

By Delbert D. Konnor, M.S., R.Ph.
Assistant to Executive Secretary
National Association of Retail Druggists

1. GOOD FAITH—What pharmacy needs is more good faith among our practitioners nd especially between our national pharmacy organizations.

2. GROUP PRACTICE—Group practice of pharmacy will come to the forefront of ommunity practice through impetus from federal legislation. However, one must recog- ize at least two basic kinds of group practices.

1 One type merely brings together similar practitioners to perform essentially the same ities and functions performed individually or separately but within a controlled environ- ent. The primary purpose of this type of so-called group practice would be to reduce the mber of existing physical facilities, thereby reducing overhead and concentrating services a central area. Primary disadvantage would be supermarket services or assembly line rvices and loss of personal service, personal initiative, and personal motivation to ex- riment and innovate.

2 The other type of group practice actually brings together similar practitioners but ith differing professional interests and experience for specialization or division of labor. onsequently, each pharmacist within this type of group practice would have dispensing sponsibilities in addition to specializing in one or more of the various proposed roles for harmacists mentioned earlier.

3. PHARMACY OWNERSHIP—Pharmacy should strive to develop positive programs r interested pharmacy students and pharmacists to purchase or establish a pharmacy ractice and also for the orderly transition from one pharmacist to another.

4. PROFESSIONAL PRACTICE HANDBOOKS—Professional Practice Handbooks uld contain procedures and policies for peer review, drug utilization control, risk-sharing, ethods of reimbursement, group practice, and an array of other topics for which our armacists need answers.

5. DRUG PRODUCT INFORMATION—Community pharmacists should seek a more eaningful relationship with pharmaceutical service representatives and make their visits our pharmacies educational and informational experiences rather than sales service lls. Also, we should encourage pharmaceutical manufacturers to provide more product formation in their advertisements in pharmacy journals with less emphasis on the mber of dosage forms, color of the tablet, and product cost data.

6. CONTINUING EDUCATION—Continuing pharmaceutical education will no doubt ceive much emphasis during the decade of the seventies. Several states already require idence of proof of continuing education as a prerequisite for renewing registration. I opose that pharmacy study and investigate various methods for bringing continuing armaceutical education programs and information to pharmacists. To provide national rection for pharmacists in continuing education, I recommend there be established a Na- nal Coordinating Council on Continuing Pharmaceutical Education. Such a coordinating uncil would serve as a clearinghouse for all written, visual, and audio information on tinuing pharmaceutical education.

7. ACCREDITATION PROGRAMS—I propose that national pharmaceutical organiza- ns develop and implement meaningful accreditation programs and strongly consider e possibility of making accreditation a qualification for membership.

8. FAMILY PHARMACIST—I propose we re-define the term "community pharma- st" and create the specialty area of the "family pharmacist."

9. LEGISLATIVE LEVERAGE—Health Maintenance Organizations and national alth insurance are all but realities. We can expect other similar legislation in the future. sequently, the ability of the profession to meet the challenge of the various legislative

(Continued On Page 27)

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## TWENTY PROPOSALS FOR PROGRESS—From Page 25

roposals and actions is one of the most important issues our profession faces. We must e mindful of any federal or state legislation affecting the delivery of pharmaceutical care nd through appropriate action assure the practicing pharmacist his right to exercise rofessional judgment.

10. COMMUNITY HEALTH CARE—The trend in health care is not necessarily to ntralize patients in hospitals or dormitory-type institutions for long periods of time. On e contrary, every effort has been and should be made to return hospital patients to their me environment as home care patients. This movement of patient and health care from stitutional sites to the home will place increasing professional responsibilities on all of mmunity pharmacy and its practitioners.

11. PHARMACEUTICAL RECORD SYSTEMS—These will be the vital links for veloping the consultation and therapeutic advisor roles of the practicing pharmacist. ch records will assist in developing a better pharmacist-patient-physician relationship. harmacists can do more for pharmacy by spending more time with the patient, and a harmaceutical record system provides this opportunity.

12. DRUG CONTROL—Community pharmacists must demand a more meaningful role drug distribution and control at the pharmacist-patient interface. As pharmacists we ust project our key role position as a member of the health care team, for we have more ntact with the patient through our drug control function than do physicians or other alth care professionals. We must be product knowledgeable, patient oriented, and health-re minded.

13. CLINICAL DRUG TESTING—I predict that community pharmacies will be utilized primary health care centers for clinical testing of drugs including drug research for side fects, utilization, effectiveness, adverse drug reaction reporting programs, etc.

14. SELF-THERAPY—Over-the-counter drug products or non-prescription legend ug products will be dispensed exclusively through community pharmacies. National ad-rtising of such products will be substantially reduced through federal control in the terest of public health.

15. SERVICE ORIENTATION—Emphasis by consumers will shift from cost con-iousness to service orientation as emphasis of the health care delivery system shifts from rving sickness to insuring good health.

16. EXPERIMENTATION AND INNOVATION—Family pharmacists will enter a w era in pharmaceutical care whereby they will work in concert with physicians and velop through experimentation and innovation new breakthroughs in pharmaceutical re and medical care.

17. COMMUNITY PHARMACY FORMULARIES—Local pharmaceutical and medical cieties will join together to develop drug formularies on the local level for use by family harmacists. Furthermore, I see a national certification board for drug efficacy. Such a oard would be similar to the American Medical Association Council on Drugs and the merican Dental Association Council of Dental Therapeutics.

18. PATIENT FOLLOW-UP SERVICE—As family pharmacists become more inti-ately involved in drug control and consultation their responsibilities to the patient will tend beyond the four walls of the pharmacy. I see family pharmacists reviewing medica-on regimens and instituting the follow-up procedures on renewal orders for prescription edication.

19. HEALTH INFORMATION CENTER—Pharmacists will play an even greater role in ug education, VD control, poison control, and other public health service areas as the alth care consumer becomes more conscious of his need for these services.

20. INSTITUTE FOR PHARMACEUTICAL CARE AND RESEARCH (IPCR)—I opose pharmacy establish an IPCR to conduct research and investigation of various harmaceutical services and professional roles of pharmacists that make up pharmaceutical re.

# The NCPhA-Endorsed Insurance Plan Which Merit Member Participation

## DISABILITY INCOME PLAN

BASIC PLAN: Accident Total Disability — Lifetime
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EXTENDED PLAN: Accident Total Disability — Lifetime
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PLAN I: $18,000 Maximum Benefit including $30 Daily Room Limit
PLAN II: $30,000 Maximum Benefit including $50 Daily Room Limit

## TERM LIFE PLAN

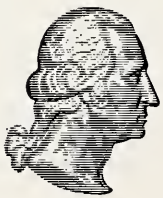
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# UNC PHARMACY SCHOOL NOTES

## IRAN DEAN VISITS UNC

Dr. Abbass Khodabandeh, Dean of the hool of Pharmacy, Teheran University, as a recent visitor to the UNC School of harmacy.

Dr. George P. Hager, Dean of the UNC hool of Pharmacy, was host to Dean hodabandeh. Dr. Hager spent two weeks Teheran University last fall as a con-ltant to that school.

## RWIN, GUEST SPEAKER AT NPC MEETING

Larry Dwayne Irwin, son of Pharmacist id Mrs. Dwayne A. Irwin of Elkin, was ie of the speakers at a recent meeting of ie Board of Directors, National Pharma-utical Council, Washington, D. C.

Mr. Irwin, who is presently completing is internship with Elk Pharmacy, was one f two recent pharmacy graduates to at-nd the meeting.

## $40,000 RESEARCH GRANT

Dr. Larry J. Loeffler, assistant professor f medicinal chemistry, UNC School of Phar-iacy, was recently awarded a $40,000 re-earch grant by the General Medical Sciences ivision of the U. S. Public Health Service. he title of Dr. Loeffler's research is "The se of Antibodies in Drug Analysis and Iedicinal Chemistry."

## L. RICHARDSON AWARD

One of four regional first prize winners f the Lunsford Richardson Pharmacy wards was John Gregory Cranford of the NC School of Pharmacy. The award is in onnection with pharmacy student research onsidered to be the best in national com-etition.

The Cranford award was associated with research involving "Studies on the Conformational Requirements of Substrate and Inhibitor on Acetylcholinesterase."

Mr. Cranford will receive $600 and a certificate. The UNC School of Pharmacy will receive $1000 to be used for any purpose in the interest of pharmaceutical sciences.





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## REPORT OF COMMITTEE ON MENTAL HEALTH

In past years a number of local programs for providing pharmaceutical services for mental health patients—both hospitalized patients and ambulatory patients—have been developed, e.g., the programs developed by Mr. W. Thomas Boone in Ahoskie, Mr. Robert H. Seaborn in Raleigh, and by Mr. Donald C. McLeod and Mr. David V. Ray at Western Carolina Center in Morganton. Mr. W. J. Smith and the Association have sought for several years to devise a State-wide program but the wide variation in the cost of the drugs involved in treatment of mental patients—particularly the acquisition costs of those drugs—has frustrated the efforts to gain the necessary support of the N. C. Department of Mental Health for a State-wide program.

The Department of Mental Health did support the development of the model system for a mental retardation center—based on unit dose dispensing—that was established at Western Carolina Center through the efforts of Mr. McLeod and Mr. Ray with the counsel and support of Mr. Fred M. Eckel and Dr. J. Iverson Riddle [''Unit Dose Drug Distribution in a Mental Retardation Center,'' McLeod, Ray, Riddle, and Eckel; American Journal of Hospital Pharmacy *28*, 598-604 (August, 1971)]. Essential for the success of this project was the personal interest and support given to it by Dr. Eugene A. Hargrove and Dr. Peter Witt, N. C. Department of Mental Health.

Local programs operating in the interest of ambulatory patients involve the use of drugs purchased by the State (replacing those dispensed by the pharmacist) and fees for professional services up to $2.00 per prescription. In some instances, an appreciable volume is associated with the service (in one case, an average of 200 prescriptions per month has been reported).

The Executive Committee of the Association has expressed a preference for free choice of pharmacist or pharmacy. In practice, some pharmacists may choose not to participate, but any pharmacist should be given the opportunity to do so.

The time has now come for developmen of a State-wide system that will provid highest quality pharmaceutical services fo hospitalized and ambulatory mental patient Dr. Ben Britt has been given the immediat assignment of bringing the distribution o drugs at the State mental institutions int conformity with state and federal legal re quirements. A second phase of Dr. Britt assignment is the establishment of a prac tical system that will assure proper pharma ceutical services for patients after leavin the hospitals and returning to their hom communities.

The Committee on Mental Health wa represented at a meeting at Western Car olina Center on July 15, 1971, to discus a proposal for comprehensive pharmaceutica services for both hospitalized and ambulator patients that would be set up as a demon stration model in a four-county area in th vicinity of Western Carolina Center an Broughton Hospital in Morganton and th Black Mountain Alcoholic Rehabilitatio Center. The proposal included three phases I—unit dose drug distribution and clinica pharmacy services during hospitalization fo acute illness; II—patient education an self-medication program prior to discharg from the institution; and III—communit programs in which participating local pha macists, in cooperation with physicians an mental health clinic personnel, would mon itor and evaluate patients receiving dru therapy and perform a follow-up functio that would help to assure the patients' ad herence to prescribed therapeutic regimen

A copy of this proposal was sent to D Britt with the request that representative of the Committee on Mental Health be af forded the opportunity to discuss it wit him. As indicated in this proposal, succes ful long-term treatment of mental patient requires active participation by communit pharmacists. Participating pharmacist should keep the necessary patient record provide needed consultation and therap evaluation that would assure the patients conformity with the physicians' orders. Th pharmacist would receive instruction an

(Continued On Page 32)

## BIRTHS

Mr. and Mrs. W. J. Brooks, Jr. of Lattimore announce the birth of a son, William Jennings Brooks III, on January 8. Mr. Brooks is a 1969 graduate of the UNC School of Pharmacy.

## DEATHS

### GEORGE P. HAGER III

George Philip Hager III, of Chapel Hill, born Feb. 14, 1942, died August 3. He was a senior student at the Lutheran Southern Theological Seminar, Columbia, South Carolina.

Surviving are his wife, Mrs. Judy S. Hager; one son, Shelton Philip Hager; his parents, Dr. and Mrs. George P. Hager; two sisters, Mrs. Priscilla McLeod and Miss Abby Hager, and a brother, Andrew Hager.

In lieu of flowers, the family requested that contributions be made to the Lutheran Southern Theological Seminar, in care of the Holy Trinity Lutheran Church in Chapel Hill.

### F. D. CULPEPPER

Frank Douglas Culpepper, 85, of Louisburg died June 24.

### M. G. MORRIS

M. G. (Buck) Morris, 73, Greensboro pharmacist, died July 14 following a period of declining health.

Mr. Morris was associated with E. R. Squibb & Sons as a medical service representative in the Greensboro area for many years. He was a member of the Greensboro Rug Club and a past president of the Traveling Men's Auxiliary of the NCPhA.

## MARRIAGES

### MITCHENER-PIKE

Miss *Ellen Louise Pike* and *James Waddell Mitchener* were married June 25th in the parlor of Epworth United Methodist Church of Concord. Both Mr. and Mrs. Mitchener are pharmacists and graduates of the UNC School of Pharmacy, she working at Purcell's of Salisbury and he assisting pharmacists by doing relief work in the area.

### HARPER-ZIMMERMAN

Miss Ann Cabell Zimmerman of South Boston, Virginia, and *John Michael Harper* of Hendersonville were married June 24 in the First Presbyterian Church of South Boston. The groom, son of Pharmacist and Mrs. William Lacy Harper of Hendersonville, is a graduate of the UNC School of Pharmacy and is a senior in the Medical School at Chapel Hill.

### CHESKIS-SABATH

Miss Diane N. Sabath and *Robert M. Cheskis*, both of Fayetteville, were married June 25th. Mr. Cheskis, graduate of Temple University School of Pharmacy, is manager of the Treasury Drug Center located in Crabtree Valley Mall, Raleigh.

### SHELTON-AYERS

Miss Clare Lindsay Ayres and *Larry Jackson Shelton* were married June 10 in the First United Methodist Church in Brevard. Mr. Shelton is pharmacist at Mann Drug of High Point. The couple will live at 3 Springdale Court, Apt. 4, Greensboro, while Mrs. Shelton continues her study at UNC-Greensboro.

### SMUTNEY-SAPP

UNC School of Pharmacy graduates *Barbara Ann Sapp* and *James Richard Smutney* were married July 2 at the WRAL Gardens, Raleigh. The bride is employed at Baptist Hospital, Winston-Salem, and the groom at Reveo Drug of the same city.

### PRICE-FLOYD

Miss Mary Ann Floyd and *Richard Philip Price* were married July 15 at Bladen Union Baptist Church of Route 7, Fayetteville. Mr. Price is pharmacist at College Pharmacy, Rutherford College.

### ALBRIGHT-WEAVER

Miss Ann Marie Weaver and *George Bishop Albright III* were married June 24 in the New Philadelphia Moravian Church of Winston-Salem. Mr. Albright, UNC School of Pharmacy graduate, is studying medicine at Bowman Gray School of Medicine, and the bride is a sophomore at Wake Forest University.

continuing education services related to the special capabilities required in pharmaceutical services to mental patients. A pharmacist coordinator would establish liaison between the community pharmacist and the physician serving the individual patient.

In response, Dr. Britt informed the chairman of the Committee that a proposal is being prepared for consideration by the Drug Authority. It will deal with the pharmaceutical services needed immediately at the eleven mental hospitals and, eventually, at the forty-one health centers (clinics) for compliance with the laws and regulations of pharmaceutical services in other institutions. For example, the hospitals presently have no pharmacists on their staffs or only one pharmacist working with assistants. The pharmaceutical services for the clinics are also grossly inadequate. Contractual arrangements with community pharmacists for those services is by all means the most attractive option mentioned by Dr. Britt.

An appeal was again made for consultation between Dr. Britt and the Committee on Mental Health and other representatives of the Association. Hopefully the Committee may be afforded the same opportunity by the Drug Authority to support, perhaps reinforce, the pharmacists who are members of the Drug Authority.

Variations in the cost and price of drugs has repeatedly been identified as a principal obstacle mitigating against a practical State-wide system of pharmaceutical services for mental patients. Is this somewhat "penny-wise and pound-foolish?" We were informed that rehospitalization of mental patients occurs very frequently in North Carolina and occurs in almost every instance because the ambulatory patient does not adhere to the physician's prescribed drug therapy schedule. If the present rate were 47% (as was reported at one time) and if the physician *and the pharmacist* working together in the care of the ambulatory patient would reduce the rehospitalization rate by even a smaller amount, the savings to the State and, especially, to the patient would *far* outweigh the cost of the drugs and would *fully* justify a generous fee for the services of the pharmacist.

Respectfully submitted,
Seth G. Miller
C. E. Page, Jr.
J. Frank Pickard
William A. Simmons
William P. Wells
Geo. P. Hager, Chrm.

## ATTEND HOSPITAL PHARMACY INSTITUTE IN BOSTON

Rex Hospital (Raleigh) Pharmacist John Myhre attended the July 16-21 Institute on General Practice of Hospital Pharmacy Boston.

One of the speakers was Stephen M Caiola, Associate Director of Pharmac Services, N. C. Memorial Hospital, Chape Hill.

The Institute was conducted by the Amer ican Society of Hospital Pharmacists.

## DEAN JOINS COMMUNITY DRU

Frank Burton Dean, effective August 7 became part-owner of Community Drug, Inc Laurinburg. He has been associated wit Legion Drug of Laurinburg.

## VISIT ABBOTT RM PLANT

Members of the Johnston County Dru Club were guests of Abbott Laboratorie Rocky Mount Plant, in late July.

The pharmacists and their wives toured th Abbott operation and later attended a dinne at the Red Steer Steak House.

## W. W. PARKER, JR.

Walter Wellington Parker, Jr., Henderso pharmacist, age 72, died July 29.

Mr. Parker operated Parker's Drug Sto of Henderson for many years. He retire following sale of the store to White Cro Drug.

Surviving are his wife, a daughter and tw sons.




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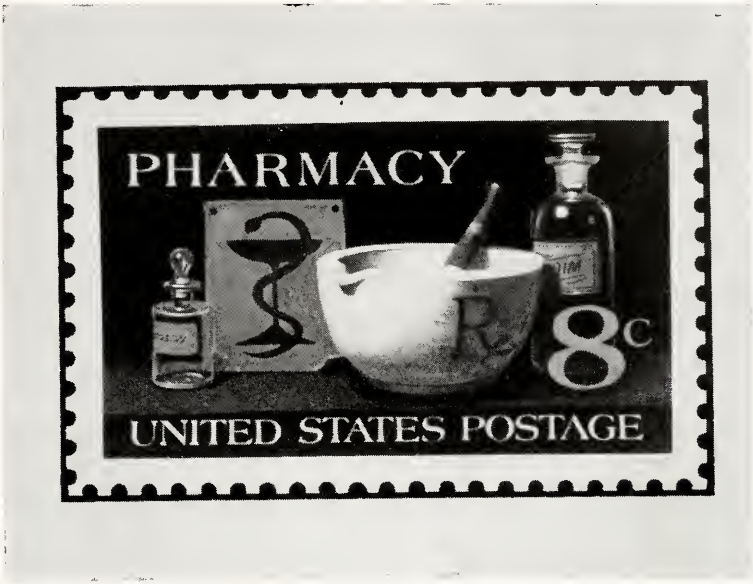
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The Carolina JOURNAL OF PHARMACY

Volume LII Sept. 1972 Number 9




Deputy Postmaster General Merrill A. Hayden unveiled the design of the Pharmacy postage stamp in a ceremony in the lobby of the Detroit post office.

The 8-cent stamp will be issued November 10 in Cincinnati, Ohio, during the 120th anniversary of the American Pharmaceutical Association.

Mr. Hayden said the stamp was "a merited tribute to our more than 100,000 pharmacists, those talented men and women who have a cure for almost anything."

"The pharmacist is a partner in health with the doctor. They merge their skills and knowledge for our betterment, indeed sometimes for our very survival. What greater service can man render to man?" he said.

The horizontal stamp is a still life by Ken Davies, of Madison, Connecticut. Dominating the design are the Bowl of Hygeia, associated with the American Pharmaceutical Association, and the mortar and pestle, associated with the National Association of Retail Druggists. Hygeia was the Greek goddess of health. Also in the design is "R," the abbreviation for "recipe," and two 19th century bottles.

The stamp was modelled by Thomas Kronen and engraved by Edward P. Archer (vignette) and Kenneth C. Wiram (lettering) of the Bureau of Engraving and Printing. Across the top of the stamp, in yellow, is "Pharmacy," and at the left is "United States Postage," also in yellow. At the lower right, in orange is "8¢."

The stamp will be printed with two passes through the offset press: light and dark tan; reddish brown and blue, with black being applied by the Giori press. The print order is 135 million.

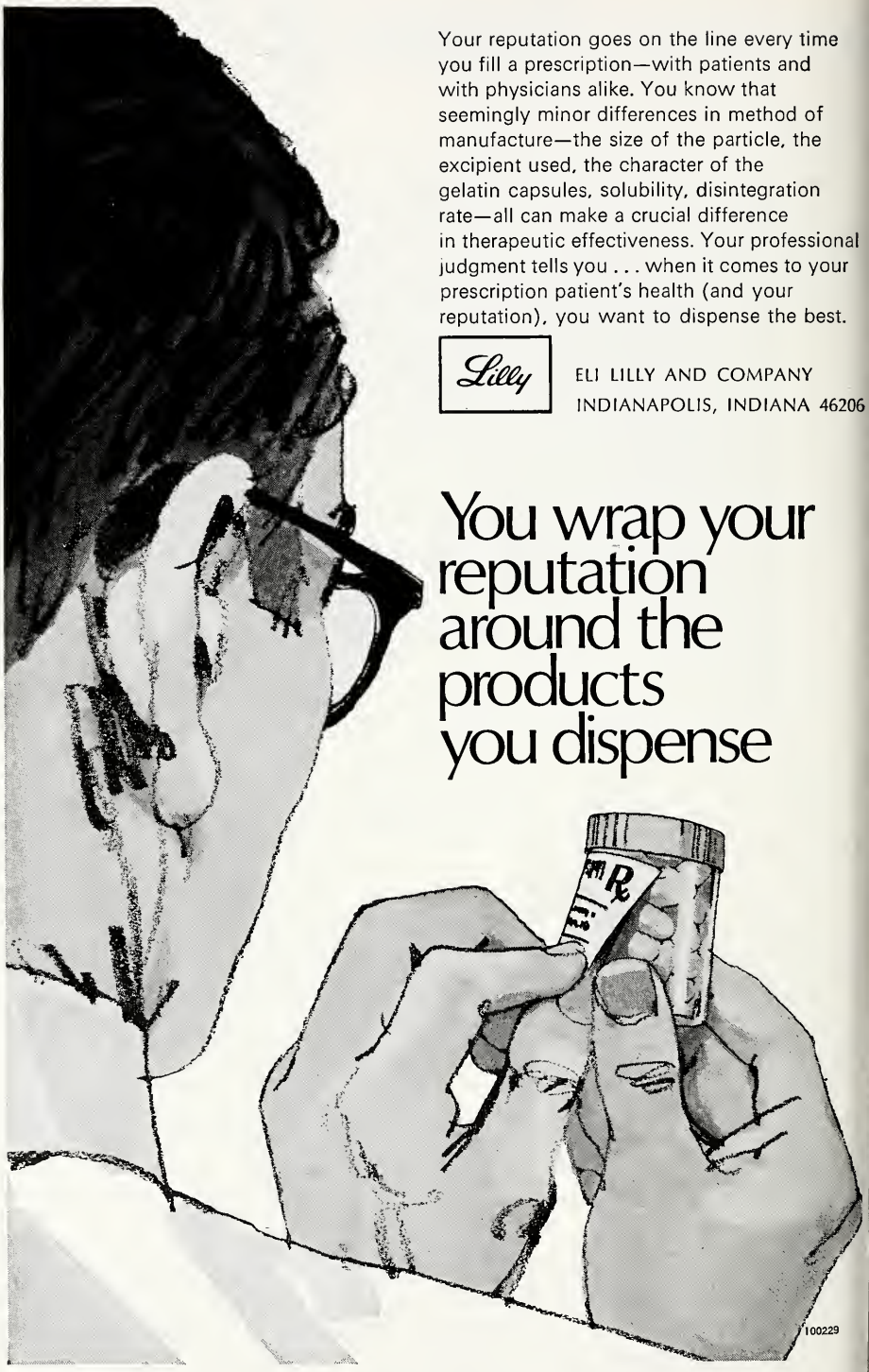
First day cancellation requests should be sent to "Pharmacy Stamp, Postmaster, Cincinnati, Ohio 45202," enclosing self-addressed envelopes and the proper remittance, with request postmarked no later than November 10.

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**September, 1972**

l. LII No. 9



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## ADAMS SUCCEEDS PAGE

W. R. Adams, Jr., Chief Pharmacist of Wilson Memorial Hospital Pharmacy and immediate past president of the N. C. Society of Hospital Pharmacists, has been elected a member of the N. C. Board of Pharmacy. Mr. Adams succeeds C. E. Page, Jr. (deceased) of Henderson and will complete the 20 months remaining of a 5-year term. The Board elected Mr. Adams from a list of recommended candidates practicing Pharmacy in NCPhA District 4.

## PHARMACY STUDENTS/'72 GRADUATES HONORED AT DINNER

This year the annual ladies night program sponsored by the Duplin County Pharmaceutical Society was held in honor of recent pharmacy graduates and interns/externs.

More than eighty persons attended the dinner, which was held in Kenansville at the Country Squire on August 9.

Presiding officer at the dinner was L. M. Whaley of Wallace. Bob Carr of Roseboro gave the address of welcome which preceded the introduction of guests and recognition of students and graduates by Russell Bostic of Beulaville.

The guest speaker, NCPhA President Donald Miller of Morganton, was introduced by John C. Hood, Jr. of Kinston.

Officers of the Duplin County Pharmaceutical Society are L. M. Whaley, president; Bob Carr, vice president; and Russell Bostic, secretary-treasurer.

## O-W WAREHOUSE BEING BUILT

The O'Hanlon-Watson Drug Company of Winston-Salem is building a large warehouse east of Yadkinville near the Shacktown exit of Highway 421.

A 150 by 160 feet building is being constructed on a 5 acre tract.

## PLANNING FOR THE FUTUR

A state-wide mental health drug suppl system (page 6) and an in-depth look a community pharmacy (page 11). Bot dedicated to your advancement.

## WHITE CROSS MERGED WITH REVCO

The twenty-seven North Carolina Whi Cross Drug Stores, now merged with Reve continue in operation at same locations Revco Discount Drug Centers.

Operational permits were issued by t Board under the new trade name in Augus

## FIRE DAMAGES HAYES-BARTON PHARMACY

The Hayes-Barton Pharmacy, Raleig was damaged by fire on August 27. T pharmacy is owned by W. H. (Bill) Wilso Vice President of the NCPhA.

There was extensive damage to coun merchandise from water and smoke. T pharmacy's prescription department co tinued in operation the following day aft an all-day Sunday cleanup by thirty e ployees and emergency workers.

The fire originated in the pharmacy luncheonette department which is clos indefinitely.

## SENC-CRAFTS

Pharmacist John McNeill of Whitevi a strong supporter of SENC-CRAF (Southeast North Carolina Crafts, In says "we are interested in doing thi with what we've got."

SENC-CRAFTS is a volunteer peo organization dedicated to make things h pen in Southeastern North Carolina. arts and crafts fair sponsored by SE CRAFTS this year attracted 5000 people the Boys Home Campus, site of the F

## VENDOR PAYMENT—JULY 1972 N.C. DEPARTMENT OF SOCIAL SERVICES

| SERVICE | PRESCRIPTIONS | AMOUNT |
|---|---|---|
| PHARMACY | 347,653 | $1,776,713.71 |

## HOMECOMING WEEKEND (OCTOBER 13-14) AT UNC FEATURES CONTINUING EDUCATION PROGRAM & FOOTBALL

Pharmacy Homecoming Weekend at UNC is set for October 13-14. The Weekend, sponsored by the UNC School of Pharmacy and NCPhA, includes a continuing education program and the UNC-Kentucky football game.

On Friday, October 13, the program starts with open house at the UNC School of Pharmacy from 12 to 5 P. M., registration and cocktails at Holiday Inn from 6:30 to 8 P. M., concluding with a dinner and football film highlights of the 1971 UNC football season. NCPhA President Donald Miller, presiding.

On Saturday, the program at the UNC School of Pharmacy includes a welcome by Dean Hager; guest speakers Congressman L. H. Fountain and Chaplain Fred T. Reid, Jr.; luncheon at 11:45 A. M. and the football game beginning at 1:30 P. M. A brochure outlining the program details plus a registration form was mailed to NCPhA members in mid-August. If you missed the brochure and are interested in attending the Homecoming Weekend, call or write Mr. Claude U. Paoloni, School of Pharmacy, UNC, Chapel Hill, N. C. 27514. Tel (919) 966-1121.

## NEW PHARMACY FOR MOUNT AIRY

Medical Center Pharmacy has opened in Professional Park, Mount Airy.

The new Pharmacy is a branch of Hospital Pharmacy, owned and managed by Pharmacists Wallace Johnson and Robert C. Smith.

## PHARMACY DESTROYED BY FIRE

The Stanleyville Pharmacy, located about eight miles north of Winston-Salem, was destroyed by fire in early August. Part of the pharmacy's prescription files and some drugs were saved.

Presently the pharmacy is operating from a trailer.

## CEKADA RECIPIENT OF MPH DEGREE

LCDR Emil L. Cekada has received the Master's Degree in Public Health Administration from the University of Minnesota. To the best of our knowledge, he is the first graduate of the University of North Carolina School of Pharmacy to receive this degree. Presently, he is in North Carolina because of the death of his father. His future assignment will be as Area Pharmacy Officer for the Alaska Native Health Service, a network of thirty pharmacy officers and supportive hospitals and five outpatient facilities. personnel are assigned to these facilities.

## APPOINTED TO HOSPITAL BOARD

L. Kenneth Edwards, Jr., owner/manager of Stantonsburg Drug Company, has been appointed a member of the Wilson Memorial Hospital Board of Trustees effective October 1.

Pharmacist Edwards is a graduate of the UNC School of Pharmacy, president of the board of directors of Stantonsburg Industrial Council, president of the Stantonsburg Development Foundation and a member of the Wilson County Board of Health.

## PHARMACIST WANTED

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## PHARMACIST AVAILABLE

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## NCPhA COMMITTEE ON MENTAL HEALTH PROPOSES UNIFORM, STATE-WIDE DRUG SUPPLY SYSTEM

The NCPhA Committee on Mental Health, meeting in Chapel Hill on August 18, reviewed progress being made towards implementing a uniform, state-wide drug delivery system for patients who have been discharged from the state's mental hospitals. Currently, a high percentage of the drugs of prime interest to the committee move through the state's sixty plus local mental health clinics, some with, some without the involvement of a pharmacist.

The NCPhA program would involv community pharmacists in the dispensin function to a far greater degree than i customary. Of prime importance would b a mutual agreement by pharmacist an physician to assure continuity of drug ther apy for patient—a major existing proble which results in a high readmission rat

The committee agreed that the followin functions would be essential:

## FUNCTIONS TO BE PERFORMED IN PROVIDING COMPREHENSIV PHARMACEUTICAL SERVICE FOR MENTAL HEALTH PATIENTS ON AN OUT-PATIENT BASIS

1. Dispensing of drugs
2. Maintaining adequate medication records of patients to assure continuity of drug therapy.
3. Communicating with the patient regarding effective dosing procedures and schedules.
4. Communicating with the patient regarding expected side effects.
5. Reviewing prescription orders for adverse drug interactions, drug idiosyncracies and instances when the drug may have been used previously on the same patient without effect or similar drugs prescribed by different physicians.
6. Communicating with the patient regarding food and/or other drugs, including non-schedule drugs, which should be avoided.
7. Communicating with the patient regarding his self-diagnosed condition and suggesting appropriate action.
8. Maintaining a complete inventory of drug products in a manner so as to assure their ready availability and potency when dispensed.
9. Maintaining continuous communication with involved professions regarding patient's progress or lack of progress.

## MEETING WITH INVOLVED STATE AGENCIES

During an afternoon session, the committee's objectives were presented by the Chairman of the NCPhA Committee on Mental Health, Dr. George P. Hager, t representatives of interested/involved stat agencies and others. Present for the meetin were:

- Representing the N. C. Pharmaceutic Association:
  James L. Creech, George P. Hage Hunter Kelly, Donald J. Miller, Ral P. Rogers, Jr. and W. J. Smith.
- Representing the N. C. Board Pharmacy:
  H. C. McAllister.
- Representing the N. C. Society of Hc pital Pharmacists:
  D. C. McLeod
- Representing the N. C. Department Mental Health:
  Dr. Ben Britt and Dr. R. J. Blackl
- Representing the N. C. Department Human Resources:
  Ben W. Aiken
- Representing the N. C. Drug Authorit Roy E. Epps
- Representing Western Carolina Cent Dr. J. I. Riddle and David V. Ray.
- Representing Smith Kline & Fren Laboratories:
  Mrs. Irene Lump

As a result of the committee's session and the joint session in the aft noon, further effort will be made to i plement the proposed state-wide d distribution program.

The collection of certain needed informa-
on is being assigned to Donald Miller
Morganton who will do some field work
r the committee in September. Financial
l for this was made possible by a grant
om Smith Kline & French Laboratories.
Co-related to the committee's effort is
survey now underway by the North Car-
na Board of Pharmacy. Involved are
ug handling and dispensing practices
the state's major mental hospitals and
al mental health clinics.

Ultimately, since state funds will be
volved, the Advisory Budget Commission
ll take a look at present practices and
e proposals now being advocated by the
PhA. Pharmacist/Senator John T. Hen-
of Hope Mills is a member of the Com-
ssion and has followed the progress of
e committee's recommendations with
re than passing interest.

## HOWLE NOW SOLE OWNER OF MARION PHARMACY

Rush Blanton has sold his interest in Marion Pharmacy to W. W. (Bill) Howle, who is now sole owner of the pharmacy which was established in 1962.

Blanton, now employed in Spartanburg, South Carolina, has been succeeded by Pharmacist Ronald Young Ward of Hickory.

Originally of Raleigh, Ward graduated from the UNC School of Pharmacy at Chapel Hill in 1969. Following two years in the Army, he moved to Hickory where he has been associated with Bill McDonald at the Ninth Avenue Pharmacy.

Howle, a graduate of the USC School of Pharmacy, came to Marion as an employee for Evans Rexall Drugs. He is vice chairman of the County Board of Education and a past director of the Merchants Association and the Chamber of Commerce.

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## '73 PHARMACEUTICAL CONVENTION CHAIRMEN ELECTED "FAMILY STYLE" MEETING SCHEDULED

NCPhA members from a 5-county area met in Linville in late July to discuss preliminary plans for the 1973 Convention of the NCPhA and Affiliated Auxiliaries. The state pharmaceutical meeting is set for Boone, June 10-13. Headquarters will be at the Appalachian State University Center for Continuing Education.

Joseph C. Miller of the Boone Pharmacy was elected General Convention Chairman. Co-chairman for the events to be sponsored by The Woman's Auxiliary are Mrs. Paul Branch and Mrs. James P. Greene of Boone.

It is anticipated the TMA will name an entertainment chairman in the next thirty days.

On August 26 the presidents of the two auxiliaries—Mrs. William Thames of Fayetteville and Mr. Zack Lyon of Durham—met with NCPhA President Miller to review a possible format for the 4-day meeting. Another meeting has been scheduled for late October in Boone.

The '73 Convention will be a "family type" meeting to take advantage of the recreational features available nearby: Land of Oz, Tweetsie, Grandfather and Beech Mountains, the numerous golf courses, trout streams and craft houses.

The $3 million, 92 room Center has 75,000 square feet of floor space, including two double beds in each guest room, Cable color TV, conference rooms, an auditorium complete food service—all at an elevation of more than 3500 feet. Some of the special services are bonded babysitting service, a teletype machine for current business use limousine service to four airports, etc.

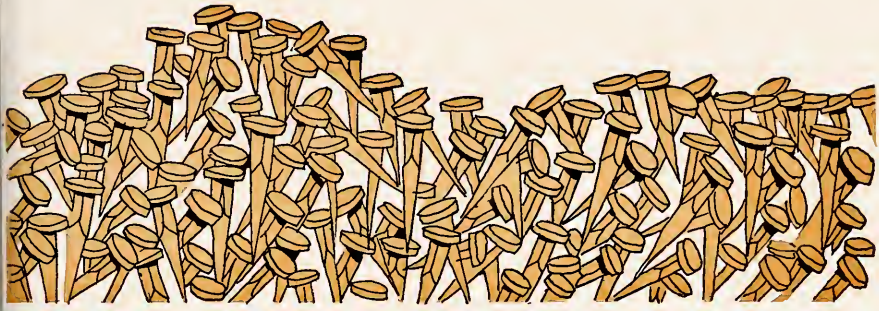
Watch for follow-up reports as the "NCPhA Mountain Festivities" convention program is completed.



**NCPhA President Donald Miller (extreme right) is shown with the 1973 NCPhA Convention Chairmen (left to right): Joseph Miller, Mrs. Paul E. Branch and Mrs. James P. Greene, all of Boone.**

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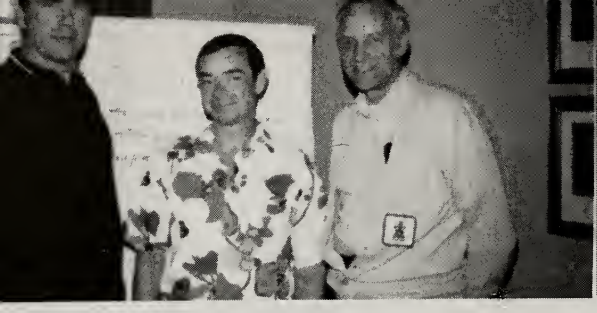
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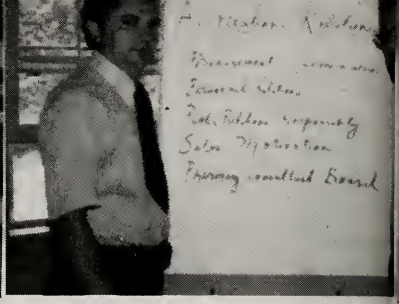
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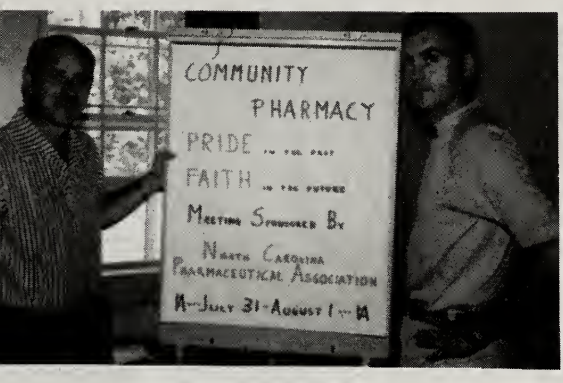
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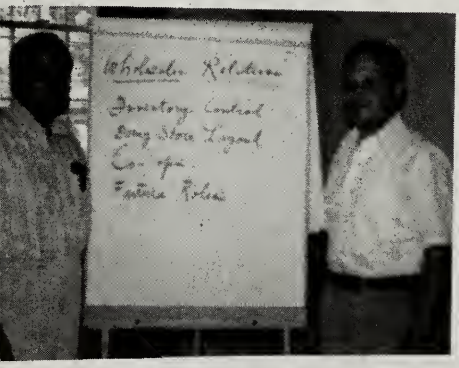
City_____ State_____ Zip_____

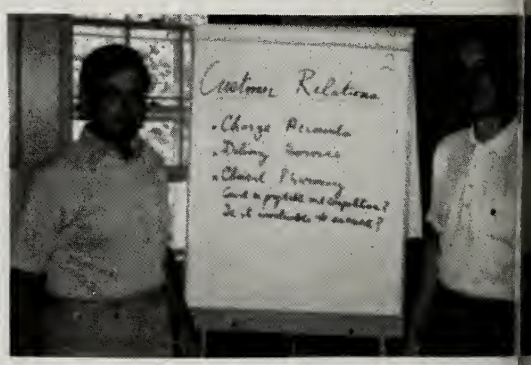


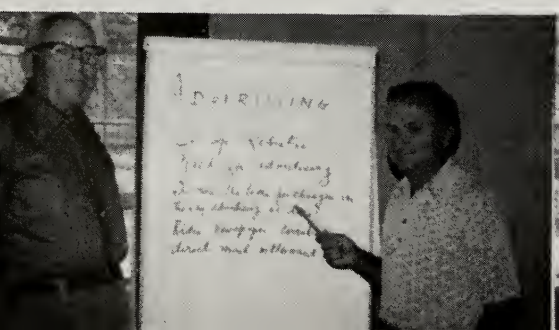

Pharmacy consultant Board

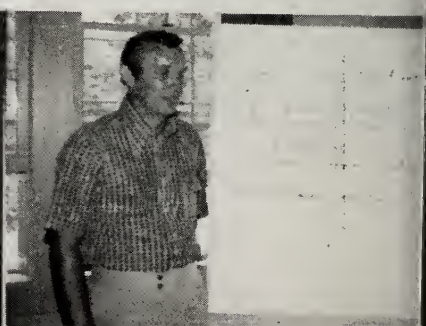

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## PRIDE IN THE PAST—FAITH IN THE FUTURE

To initiate a new program of major portance designed specifically to aid mmunity pharmacy, the NCPhA Commit- e on Community Pharmacy met in Lin- lc in late July and early August for a o-day brainstorming session.

Subject of the committee meeting was How Can We Improve the Status of dependent Community Pharmacy?'' with related theme: Pride in the Past—Faith the Future.

Prior to the meeting, the committee mbers were given an opportunity to omit discussion questions as a basis an informal agenda. The agenda (pages 37) was prepared from the 29 questions age 34) submitted plus 30 items which registrants suggested the committee ich base on (pages 35-36).

Although the committee did not reach animous agreement on all the issues, some neral recommendations were formulated ich will be the subject of later releases the NCPhA. While the committee ognized the growing competitive situa- n in the state, which is having an adverse ect on some community pharmacies, the ture for this type of operation is excep- nally good as a result of developments w getting underway.

A ''Pharmacy Consultant Board'' will be established as a result of a recommendation by the committee. Members of the Board will be practicing pharmacists who own and manage successful pharmacies and who are willing to share their know-how with others. The consultants will be available on a daily fee and expense basis.

The committee emphasized repeatedly that a great deal of helpful information is available which is not being utilized. The NCPhA was urged to fill this gap. Referring to the changes taking place, one member remarked ''what usta was ain't now and won't never be some more.''

As a supplementary follow-up to the ''Pharmacy Consultant Board,'' the committee discussed the possible creation of a ''Pharmacy Holding Corporation'' to provide financial assistance for would-be pharmacy owners. It was pointed out that such a for profit corporation would of necessity have to operate independently of the non-profit NCPhA.

The three committee consultants (see below) are pictured on the opposite page, top left. Other members of the committee can be matched with the list below.

(Continued on Page 34)

## NCPhA COMMITTEE ON COMMUNITY PHARMACY

D. Blanton, Jr., Kings Mountain Drug Company, Kings Mountain
rion M. Edmonds, Edmonds Drug Co., Greensboro, N. C.
nks D. Kerr, Kerr Drug Stores, Raleigh, North Carolina
rman W. Lynch, Lynch Pharmacy, Dunn, North Carolina
B. McCurdy, Carolina Drug Company, Mebane, North Carolina
lliam H. Mast, Henderson Drug Company, Henderson, North Carolina
H. Mebane, III, Franklin Drug Stores, Greensboro, North Carolina
Whitaker Moose, Moose Drug Company, Mount Pleasant, N. C.
sse M. Pike, Sr., Pike's Drug Store, Concord, N. C.
nest J. Rabil, Bobbitt's College Pharmacy, Winston-Salem, N. C.
N. Rogers, Jr., Pine Street Drugs, Inc., Lumberton, N. C.
G. Thames, Professional Drug Company, Fayetteville, North Carolina
R. Ward, Goldsboro Drug Company, Goldsboro, North Carolina
yd M. Whaley, Wallace Drug Company, Wallace, North Carolina
H. Wilson, Hayes-Barton Pharmacy, Raleigh, North Carolina

## CONSULTANTS

nald H. Ahern, Scott Drug Company, Charlotte, North Carolina
ward S. Albers, Jr., Albers Drug Company, Knoxville, Tennessee
ymour Holt, Eli Lilly & Company, Indianapolis, Indiana



# Do a stuffy nose a favor...

## 1972 Privine® Offers

Stuffy noses always seem to be "in season." And customers naturally look to you for relief.

You can do them, and their stuffy noses, a favor by having plenty of Privine on hand.

Your customers will appreciate the fast relief they'll get from Privine.

And now, you can do your profit picture a favor, too, by taking advantage of the 1972 Privine Offers. They're available September 1 through November 30, 1972.

Privine Nasal Solution and Privine Nasal Spray. Fast acting. Fast selling. So stock up now!




CIBA Pharmaceutical Company
Division of CIBA-GEIGY Corporation
Summit, New Jersey 07901

CIBA

**Privine®**
**hydrochloride**
**(naphazoline hydrochloride)**

2/47

# STATE BOARD OF PHARMACY

**Members—W. R. Adams, Jr., Wilson; David D. Claytor, Greensboro; Harold V. Day, Spruce Pine; Jesse M. Pike, Concord; W. H. Randall, Lillington; H. C. McAllister, Secy.-Treas., Box 471, Chapel Hill, N. C.**

## NEW PHARMACIES

Liberty Drug, Inc., Liberty Shopping Center, Highway 421 N., Liberty. James M. Owen, pharmacist-manager and part owner.

MediFare Drug Center of Earl, Inc., Earl, North Carolina. Robert J. McCommons, pharmacist-manager. Robert J. McCommons and Quint H. McCoy, owners.

Pike's Drug Store, Highway 49, Harrisburg. Jesse M. Pike, Jr., pharmacist-manager. Jesse M. Pike, Jr. and Sr., owners.

Freeman Pharmacy, Main and Railroad, Bladenboro. James Howard Freeman, owner and pharmacist-manager.

Stanley's Drug Store, Metroview Building, 1900 Randolph Road, Charlotte. Victor L. Riggsbee, Jr., pharmacist-manager. Lucious J. Stanley, Sr., owner with others.

## RITE AID BUYS FRANKLIN DRUG STORES

Russell E. Franklin, president of the Franklin Drug Stores of Greensboro, has announced the sale of six of the seven Franklin Drug Stores to Rite Aid Corporation, one of the nation's fastest growing discount drug store chains.

Rite Aid has more than 300 drug stores in the United States and about 20 in England. Its stock is listed on the New York Stock Exchange and the company had sales exceeding $155 million in 1971.

Rite Aid has headquarters in Shiremanstown, Pa. In addition to its drug store operations, it also provides rack service merchandising for non-food departments and engages in wholesale food distribution.

The only Franklin store not involved in the transaction is the Franklin store at 2112 Walker Avenue.

Rite Aid officials have met with the employees and management of the Franklin stores to assure a continuation of the present management and personnel of the stores.

Prior to purchase of the Franklin stores, Rite Aid had entered the North Carolina market by assuming ownership of the Walgreen Drug Store, Winston-Salem.

## CHANGE IN OWNERSHIP

Vass Drug, Seaboard Street, Vass. J. Conrad Langevin, pharmacist manager and owner.

## RECIPROCITY

Audrey June Mathers, 3007 Oxford Drive, Durham. From Indiana.

Robert Harold Johnson, Mountain Sanitarium & Hospital, Fletcher. From Michigan.

Elizabeth Vaughn Force, 176 J, RR#1, Sneads Ferry. From Indiana.

Francis Randolph Jones, Chapel Hill. From Virginia.

## INCORPORATED

Townsend's Pharmacy, Inc., 111 S. Main Street, Red Springs. Owners: John U. McManus, Jr., George T. Ammons and J. M. McManus.

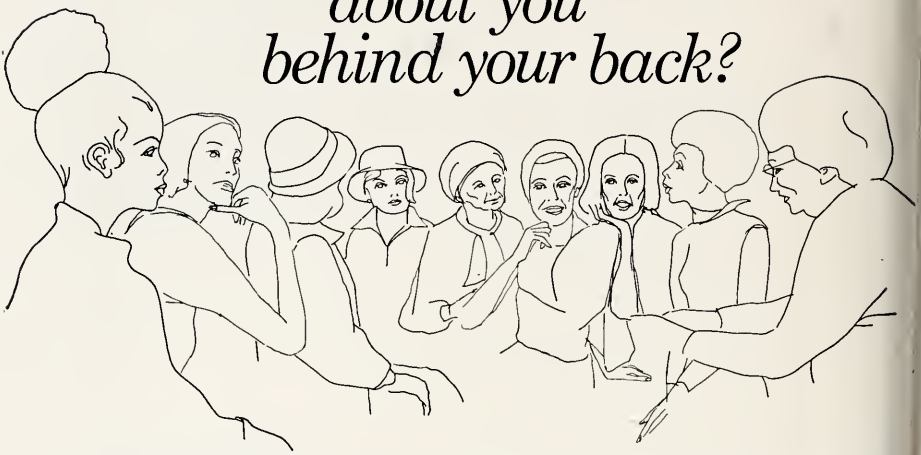
Liberty Drug, Inc., 235 East Raleigh Street, Liberty: Owners: Richard T. Staley, Jack A. Moody and James M. Owen.

## DISSOLUTION OF PARTNERSHIP

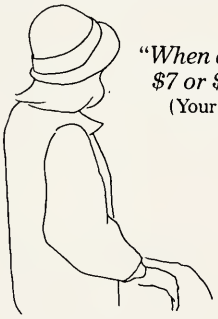
From and after August 31, C. C. Turner, Jr. is the sole owner of Hall's Drug Store, Scotland Neck.

James H. Freeman his withdrawn from Dublin Drug Company, Dublin, N. C. with mutual agreement with R. L. Summerlin who is now sole owner of Dublin Drug Company.

# *What are they saying about you behind your back?*



*Lederle-Breck consumer panels let you in on their secrets*

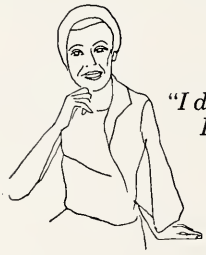


*"When a prescription gets to costing $7 or $7.50, then that's high."*
(Your customers are price conscious.)

*"I do pay more at my drugstore. This I know—but I feel safer."*
(Still, they appreciate professionalism.)



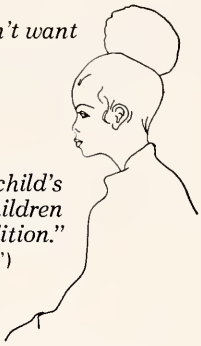
*"If he gives me the prescription under a brand name, I don't have to pay the extra charge. The other way, if he writes it in Latin, it costs much more."*
(Many are confused about the generic prescribing issue.)



*"I don't think the doctor is necessarily up on the newest products... I believe the pharmacist would be up on the newer things."*
(You're expected to be contemporary.)



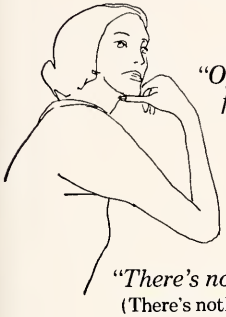
*"When I go in to buy beauty aids and toiletries, I don't want to be next to screwdrivers and hammers."*
(They resent what they call "junky" stores.)



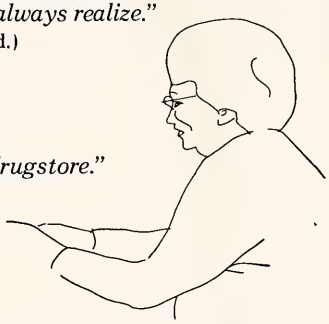
*"My druggist would send something if he knew it was a child's prescription, like one of those Japanese gimmicks the children love tremendously. It is nice to get something in addition."*
(They like "that something extra.")



*"I think we're very bright, and if we don't get service for our dollar, we'll take our business someplace else."*
(Most appreciate service.)



*"Of course, it's not just that little bottle of pills we're paying for—we're paying for the research that went into it, and I think that's something we don't always realize."*
(There are those who understand.)



*"There's nothing like a good old corner drugstore."*
(There's nothing like the personal touch.)

These comments, made by customers like yours, are typical of those heard by pharmacists across the country who attend Lederle-Breck consumer panel programs. Composed of typical homemakers and moderated by consumer expert Mrs. Berenice Connor Kennedy, these panels permit consumers to express their heartfelt views regarding retail pharmacy as it is practiced today. Even more important, perhaps, the panels give pharmacists an exposure to the true feelings of their customers...for better or for worse. We think this kind of communication is important. It's just one way we have of reflecting...

*The Lederle commitment to professional pharmacy.*

Lederle LEDERLE LABORATORIES, A Division of American Cyanamid Company, Pearl River, New York 10965 426-2

# DRUG STORE SHOPPERS ARE DIFFERENT . . . . . .

Today's shopper expects, and responds, to a Modern Shopping Atmosphere.

3 out of 10 impulse purchases are inspired by

DISPLAYS

The right kind of drug store fixture is the KEY to VOLUME Sales . . .

We can assure you the right kind of fixture for every display purpose with

# COLUMBUS IMPERIAL DRUG STORE FIXTURES

Let us DESIGN and engineer your DRUG STORE to promote and SELL merchandise.

We have successfully given this service to our customers for over a quarter of a century.

"Giving you the best design, the best fixture and the best service by professionals"

CALL US FOR A SINGLE FIXTURE OR A COMPLETE STORE.

## RAMSEY
## MANUFACTURING CORPORATION

**513 East Trade Street**
**CHARLOTTE, NORTH CAROLINA**
**Telephone 704-334-3457**



# TAR HEEL DIGEST

## SPACE MANAGEMENT

Recommended: J&J's Space Management Manual, Volume II—one of a series of volumes dedicated to the modernization of Pharmacy management.

The 80 page, fully illustrated, manual contains the most current information available on the subject of SPACE MANAGEMENT.

In addition, it includes check lists for analyzing store facilities and basic market data, as well as other do-it-yourself layout forms with which the pharmacy owner/manager can plan his own long-range program for modernization.

Your J&J representative will obtain a copy for you or write direct to Johnson & Johnson, 501 George Street, New Brunswick, N. J. 08903.

*HILDESBORO*—Fox & Lyon Drug Store has a new pharmacist. He is Jerry Easterling, a native of Alabama and a former employee of Abbott Laboratories.

*PITTSBORO*—Grand opening of Pittsboro Pharmacy, owned by Pharmacist C. M. McGee, was observed August 19.

*WASHINGTON*—In an August 15 talk to the Washington Lions Club, Pharmacist Gerald May covered the educational, prevention and treatment phases of VD. The Washington Daily News reported the talk to be "highly informative."

*CHADBOURN*—George M. Edwards, formerly associated with Eckerds of Monroe, has opened a new pharmacy in Bladenboro. Pharmacist Edwards served 5½ years in the U. S. Army Medical Corps where he attained the rank of captain.

*RALEIGH*—Kidd Brewer wants to build a drug store and parking lot over Crabtree Creek at Glenwood Avenue, Raleigh.

*LINCOLNTON*—Pharmacist Buddy Pigg is the manager/owner of Sentry Drugs opened recently in the Carolina Shopping Center in Boger City. The store is designed for "high volume family shopping" and is a subsidiary of the Henry B. Gilpin Company.

*WASHINGTON*—Benjamin T. Brinson, a 1972 graduate of the UNC School of Pharmacy, has accepted a position with Tayloe Drug Company.

*NEW BERN*—Henriksen's Pharmacy, with 9000 sq. ft. of floor space, opened in mid-August in Neuse Village Shopping Center. The pharmacy will be managed by H. E. Henriksen of Wilmington.

*WINSTON-SALEM*—Rite-Aid Pharmacy, the new occupant of the old Walgreen's Drug Store on the Trade Street Mall, is completing an extensive renovation of the store. Pete Buccilli is the store manager.

*RALEIGH*—Treasury Drug Center at Crabtree Mall has installed a Baker-Automated pill-counting machine. Average counting time is 18 seconds for 100 units.

*DURHAM*—Thomas R. Howerton, executive director of Watts Hospital, recently reported to trustees that Watts Hospital will soon recieve $14,000 as a settlement in an anti-trust suit brought against pharmaceutical firms for fixing prices on antibiotics.

*CONCORD*—Preston Forrester has accepted a position with Pike's Drug Store.

*DUNN*—A recent speaker at a weekly meeting of the Dunn Rotary Club was Pharmacist Larry Thomas, one of the owners of Thomas Walgreen Drug Store.

*KINGS MOUNTAIN*—Hugh Hallam, Jr., a native of Texas and a graduate of North Dakota School of Pharmacy, has joined Mountaineer Pharmacy as a partner and pharmacist.

# 5 great reasons to stock and dispense a Roche® brand.




## 1. Roche did something

**about professional sampling.** In 1970, Roche broke with industry tradition to become the first company to discontinue mass unsolicited sampling of prescription drugs. *The Roche No Sample Policy* keeps the pharmacy business in the pharmacy while it ensures better control of all aspects of drug distribution.

## 2. Roche did something

**about problem inventory.** Because Roche understands the problems of inventory control, *the Roche Return Goods Policy* ranks second to none among drug manufacturers. It was the first to make inventory control easier by putting *expiration dates* on *all* products and it gives full credit for items on the current list as well as for outdated or discontinued items.

## 3. Roche did something

**about generating new Rx sales.** Because Roche products continue to satisfy therapeutic demands of both old and new physician customers, they continue to generate new sales—providing one of the *highest turnovers* down the line of any ethical house. At the same time, Roche supplies the pharmacist with high quality, branded levodopa and sulfisoxazole priced at generic levels.

## 4. Roche did something

**about medical emergencies.** A collect call to Roche—(201) 235-2355—at any time of day or night will put the caller in contact with a physician or pharmacist who is well qualified to handle his emergency needs involving Roche drugs.

## 5. Roche did something

**about the pharmacist's continuing education.** A number of brochures and reprints, presenting up-to-date information on specific areas of professional interest, have been prepared by Roche and are available upon request. Drug Abuse, Drug Interactions, Pharmaceutical Research, Nursing Home Services and Therapeutic Equivalency are just a few of the subjects covered. Bibliographies on particular subjects are available on request.

ROCHE

ROCHE LABORATORIES
Division of Hoffmann-La Roche Inc.
Nutley, New Jersey 07110

# XECUTIVE, ADMINISTRATIVE, PROFESSIONAL, AND OUTSIDE SALES PEOPLE NOW SUBJECT TO EQUAL PAY PROVISIONS OF THE FAIR LABOR STANDARDS ACT

The Education Amendments of 1972 extend additional economic benefits to a large mber of executive, administrative and professional employees; outside sales people, d employees of preschool centers in the Southeast, according to the U. S. Department Labor.

James E. Patching, Jr., regional administrator of the department's Employment andards Administration (ESA), said that two sections of the new law amend the Fair bor Standards Act (wage and hour law). The changes become effective July 1.

Section 906 (b) (1) extends the equal pay provisions of the Fair Labor Standards Act executive, administrative and professional employees and to outside sales people.

The equal pay provisions of the Act require the same pay for men and women ing substantially equal work, requiring substantially equal skill, effort and sponsibility under similar working conditions in the same establishment. Where dis- imination exists, pay rates of the lower paid sex must be raised to equal those of the gher paid sex.

Women will benefit more than men in the newly covered occupations, because, where x discrimination is found, it is nearly always women who are discriminated against, tching pointed out.

Equal pay investigations are carried out by almost 260 ESA Wage and Hour Division mpliance officers located in some 100 cities in the eight-state Southeastern region.

Section 906 (b) (2-3) amends the Fair Labor Standards act to extend minimum wage d overtime pay benefits to employees of nursery schools, public and private kindergartens d other preschool enterprises. Such employees now brought under the Act, unless other- se exempt, must be paid at least $1.60 per hour and not less than 1½ times their regular y rates for all hours worked over 40 in a workweek.

Patching said the number of preschool centers is increasing because more women with ildren are entering the workforce. Women now comprise about 39 percent of the nation's tal workforce.

Additional information can be obtained from any of the area offices of the Labor De- rtment's Wage and Hour Division listed below.

*ORTH CAROLINA:*

| | | |
|---|---|---|
| arlotte | 316 East Morehead Street<br>Charlotte, N. C. | 704-372-0711<br>ext. 431 |
| eensboro | 220 Federal Building<br>324 Market Street<br>Greensboro, N. C. | 919-275-9111<br>ext. 494 |
| leigh | 310 New Bern Avenue | 919-755-4190 |

# Introducing:

# ORNACOL®

Trademark

## COUGH/COLD CAPSULES and LIQUID

For temporary non-sedative relief from coughing and nasal congestion associated with the common cold and sinusitis.

## The wide awake antitussive/decongestant

- contains the most widely used non-narcotic antitussive: dextromethorphan hydrobromide
- contains the same reliable decongestant that made Ornade® and Ornex® market leaders: phenylpropanolamine hydrochloride
- capsule form for convenience; liquid for kids
- no antihistamines
- no drowsiness
- no unnecessary active ingredients



### ORNACOL® Cough/Cold Capsules and Liquid—Professional Product Information

Each capsule or two-teaspoonful dose of liquid contains 30 mg. dextromethorphan hydrobromide, and 25 mg. phenylpropanolamine hydrochloride. The liquid also contains chloroform, 0.2%, and alcohol, 8%.

**Precautions:** Use with caution in persons with hypertension, heart disease, thyroid disease or diabetes. As with any product containing a sympathomimetic, 'Ornacol' should not be used in patients taking MAO inhibitors.

**Dosage:** 'Ornacol' Cough & Cold Capsules: Adults and children over 12—one capsule four times a day.
'Ornacol' Cough & Cold Liquid: Adults and children over 12—two teaspoonfuls four times a day. Children 4-12—one teaspoonful four times a day. Children 2-4—one-half teaspoonful four times a day.

**Note:** Because 'Ornacol' may be purchased wit prescription, the following warnings and inform appear on package labeling: (1) Persistent cough indicate the presence of a serious condition. Per with high fever or persistent cough should not us preparation unless directed by a physician. (2) If does not occur in three days, discontinue use consult a physician. (3) 'Ornacol' Capsule dosag structions recommend use of liquid for children and consultation with physician for use in chi under 4.

**Supplied:** Capsules: in packages of 20. Liquid: in 4 oz bottles.

SK&F **Smith Kline & French Laboratories**
**Phila., Pa. 19101**

# ORNACOL®

## OUGH/COLD CAPSULES and LIQUID

## pecial
## ntroductory deal

**our Cost:**
**nly $10.**

**our Profit:**
**10.89 or 52%**




| ITEM | SUGGESTED RETAIL | LIST PRICE | DEAL PRICE |
|---|---|---|---|
| s of 20 capsules | $5.18 | $3.12 | Only $10... 20% off List |
| oz. bottles of liquid | 3.96 | 2.38 | |
| e of 100 capsules | 11.75 | 7.05 | |

ns August 7, runs until October 31 (or until supplies are exhausted).

DEAR CUSTOMER:

BECAUSE OF YOU, GEER'S 1972 TRADE AND GIFT SHOWS WERE MOST SUCCESSFUL.

YOUR ATTENDANCE WAS VERY MUCH APPRECIATED, AND WE WANT TO SAY "THANK YOU" FOR ATTENDING.

BECAUSE OF YOUR SUPPORT, PLANS FOR 1973 ARE UNDER WAY TO MAKE IT EVEN BETTER NEXT YEAR.

AGAIN, MANY THANKS TO THOSE WHO CAME, AND MAY WE HAVE THE PRIVILEGE OF YOUR PRESENCE NEXT YEAR.

# THE GEER DRUG COMPANY

CHARLESTON, GREENVILLE, SPARTANBURG, S. C.

## LEDERLE NAMES SCHRIEVER DIRECTOR OF MARKETING

John H. Schriever, a graduate of Duke iversity where he was a member of the rsity football team, has been appointed irector of Marketing for Lederle Lab- atories.

He joined Lederle as a medical products esman in 1948, and subsequently became 3-time winner of Lederle's Gold Cup, highest award given annually to out- nding salesmen.

## PHARMACY MANPOWER PROJECT IMPLEMENTED

The National Institutes of Health, reau of Health Manpower Education HME), Division of Manpower Intel- ence has awarded an extension of the ntract which supports the American sociation of Colleges of Pharmacy's ACP) Pharmacy Manpower Information oject (PMIP). The twelve month ex- sion brings the total award to $219,500. addition, the contract commits BHME mputer facilities to approximately $50,- 0 worth of data processing services. ese activities bring the anticipated re- rch expenditures for PMIP to about 3,500 through August 31, 1973.

The project will continue under the ection of Dr. Christopher A. Rodowskas. order to direct the manpower project, Rodowskas has resigned his faculty pointment at the Ohio State University. wever, he will continue to advise Ph.D. dents currently working under his direc- n. One of these students, W. Michael kson, is presently working on the proj- and has been promoted to the position Assistant Project Director.

The research contract will allow PMIP distribute a manpower questionnaire to ry pharmacist who renews a license or ains a new license during the study iod. Each board of pharmacy has been uested to enclose the questionnaire with licensing mailings. The questionnaire l be returned to the board offices and n forwarded to the Pharmacy Manpower formation Project for interpretation, pro- sing, and analysis. Each board will eive a comprehensive manpower report on its jurisdiction, and funds will also be available to aid the boards in the handling of the survey.

The data gathered from pharmacists will include basic demographic information, the place and nature of their practice, educational background, and other information useful in evaluating the present status of the pharmacy profession. The reports will be utilized in planning future qualitative and quantitative manpower requirements for drug distribution and delivery of pharmaceutical services.

The National Association of Boards of Pharmacy (NABP) strongly endorsed the project at its annual meeting and will continue to work closely with PMIP and the individual boards in the conduct of the work. The cover letter included with the questionnaire will bear the signatures of NABP Executive Director Fred T. Mahaffey and AACP Executive Secretary Charles W. Bliven.

## CHIP OWENS JOINS CHATHAM DRUG

Willis Whitehead, manager of Siler City's Chatham Rexall Drug, has announced the addition of Charles F. (Chip) Owen III to the pharmacy's staff.

Owen is a 1966 graduate of Wake Forest University and a 1972 graduate of the UNC School of Pharmacy. Before entering the School of Pharmacy, he was a MSR for E. R. Squibb & Sons.

## REVCO OPENS NEW STORE IN SHELBY

Pharmacist Ellis Tate has been named manager of Revco's new store in Shelby, 74 West at NC Highway 26. He will be assisted by Pharmacist Sherwood Tate and Dale Morris, Merchandising Manager.

Revco now operates 49 stores in North Carolina. The store is #492 in Revco's 16-state operation.

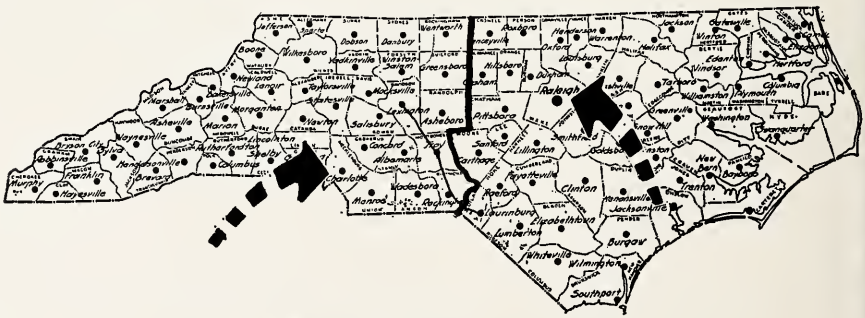
On opening day, free yardsticks were given away to all customers. Papermate pens, of a $1 value, were given to all customers making a purchase of $1 or more.

# LOZIER

## DRUG STORE FIXTURES

- LAYOUT & DESIGN
- DECOR
- MERCHANDISING
- STORE ACCESSORIES
- EXPERT INSTALLATION
- LEASING

***" Now Serving North Carolina Pharmacists with Quality Equipment and Service at the Lowest possible cost."***




**ROLAND G. THOMAS**
STORE DESIGN
P. O. BOX 25345
CHARLOTTE, N. C. 28212
(704) 376-5150

**ROBERT J. NYBERG**
STORE DESIGN
532 HARVARD ST.
RALEIGH, N. C. 27609
(919) 787-0516

## WALLACE PHARMACIST LLOYD M. WHALEY TO VISIT RICHMOND AS GUEST OF A. H. ROBINS

Wallace pharmacist Lloyd M. Whaley, the North Carolina Pharmaceutical Association's 1972 recipient of the A. H. Robins "Bowl of Hygeia" Award for outstanding community service by a pharmacist, is among this year's award winners who have accepted an invitation to visit A. H. Robins' Richmond headquarters in October.

Award-winning pharmacists from each of the United States, the District of Columbia, Puerto Rico, and the provinces of Canada have been invited to visit Richmond for three days beginning October 12. They will be guests of the pharmaceutical manufacturing firm and its board chairman, E. Claiborne Robins.

While in Virginia, the pharmacists will tour A. H. Robins' manufacturing plant and research center, and be honored at a reception and dinner expected to be attended by the Hon. Linwood Holton, governor of Virginia. They also will spend a day touring Williamsburg, the restored colonial capital of Virginia, and will visit Richmond's well-known Valentine Museum.

In addition to visiting Richmond, the award winners will be featured in a special full-page advertisement which A. H. Robins will sponsor in the October 9th issue of TIME Magazine. The ad will include photographs of all the recipients and indicate that they have been cited for outstanding service to their respective communities.

The "Bowl of Hygeia" Award is presented annually by the participating state pharmaceutical associations, which select their respective recipients. This is the 15th year that A. H. Robins has sponsored the "Bowl of Hygeia" program, and the award now is one of the most coveted in the pharmacy profession.

Whaley is the fourteenth North Carolina pharmacist to receive the award. Previous recipients were Harold Vann Day of Spruce Pine, in 1959; Ralph R. Rogers Jr. of Durham, in 1960; William H. Randall of Lillington, in 1961; Charles D. Blanton Jr. of Kings Mountain, in 1962; David R. Davis of Williamston, in 1963; John T. Henley of Hope Mills, in 1964; Jesse Miller Pike of Concord, in 1965; John E. Mills of Mt. Airy, in 1966; William Whitaker Moose of Mt. Pleasant, in 1967; Roger H. Sloop of Rural Hall, in 1968; Thomas R. Burgiss of Sparta, in 1969; Mrs. Marsha H. Brewer of Pink Hill, in 1970; and Edwin R. Fuller of Salisbury, in 1971.

## BENNETT PAINTINGS ON DISPLAY

Landscape paintings by Mrs. Kelly Bennett, which have been on display in Bennett's Drug Store, Bryson City, was the subject of a feature article in The Smoky Mountain Times, August 24.

While Mrs. Bennett studied art many years ago at Cullowhee Normal and Industrial School, it has only been in recent years she has applied her talent to brush and canvas. Before that, she was too active in civic affairs and church work to have much time for art.

## LETTERS

Dear Mr. Smith:

You recall the problem I had with Nationwide Insurance Company about a break-in about two years ago; well, I had another loss of $100.00 about a month ago when three blacks came into the store and stole money out of the register and fled. As before, Nationwide is refusing to pay, but this time I am not going to press, beg or sue; I just want any pharmacy owner to realize as I do now when he pays his annual premium of $430.00 or more, that he is going to have nothing to depend on but foot-dragging trouble. I am indeed thankful that I do not have a loss of several thousand dollars or a law-suit, etc. of a hundred thousand dollars hanging over me with *no one* to back me up.

I would not feel that I had shouldered my professional responsibility if I did not make the above information available to other pharmacists and owners.

Thank you very much for your past courtesies and attention.

Robert L. Hood
R. L. Hood Pharmacy
Pink Hill, North Carolina

## JUSTICE DRUG COMPANY ANNOUNCES PRIZE WINNERS

16th Annual Gift Show, Greensboro, August 13 and 14, 1972

*MAJOR PRIZE WINNERS*

Dick Stone, King Drug, King—Sony Color Television
Paul Miller, Rowan Drug, Spencer—Sony Portable Television
Jim Patterson, Westgate Pharmacy, Statesville—Hamilton Watch
Louis MacKesson, Jr., Forest Heights Pharmacy, Statesville—Eastman Instamatic Cam Outfit
Donald C. Dowdy, Country Park Pharmacy, Greensboro—Antosek Ladies Carry All Lugg
Charles E. Evans, Jr., Cooleemee Drug, Cooleemee—LaCross Implement Set
Dewayne Franzen, Bessemer Pharmacy, Greensboro—Sheaffer Desk Set
DeWitt Barker, Bobbitt's Lewisville, Lewisville—Sony Radio
Gene Orcutt, Gibson Pharmacy, Thomasville—Sony Radio
Hubert M. Coffee, Medical Arts Pharmacy, Thomasville—Cross Pen & Pencil Set
Robert Colvard, Robert's Drug, West Jefferson—Colibri Gas Lighter
Jim Davis, Purcell Drug, Albemarle—Colibri Gas Lighter
Rupert E. Bullard, Spring Lake Drug, Spring Lake—Timex Men's Calendar Self-w Wrist Watch
Ellen Brown, Brown Gardiner, Greensboro—Sheaffer Desk Set
George Dillard, Tar Heel Drug, Graham—Ladies Lighted Make-up Mirror
Jessie Jackson, Markham Drug, Fayetteville—Golfer's Sport Wrist Watch

*BEST BOOTH AWARDS*

1st—Kendall—Health Care—Bo Wheeler
2nd—Westclox—Glenn Davis
3rd—Knight Distributing—Paul Brewer

*LOZIER FIXTURES WINNERS*

Jack Johnson, Bessemer Pharmacy, Greensboro
Ritchie Russell, Gordon Manor, Winston-Salem

*REPRESENTATIVES AWARDS—MOST CONSECUTIVE SHOWS*

Buddy Nance—Scotch Tape—13 years
Jay Weikel—Weikel's—12 years
Bob Hickson—Epco—9 years

*PRIZES AND PRIZE WINNERS*

Pro Brush: E. S. Setzer, Glen Raven Drug, Glen Raven; Phillips Drug, Albemarle
Scotch Tape: Ellen Andrews, Andrews Drug, Winston-Salem; Jane Fox, Fox D Asheboro.
Clairol Summer Blonde Hair Spray: Mrs. Cecil Brannon, Club Haven, Winston-Sa Jody Wilkinson, Brown Gardiner, Greensboro
Eveready Lantern: J. T. Grose Pickard Pharmacy, Greensboro; Ellen Brown, B Gardiner, Greensboro.
J. B. Williams Beer Mug w/ After Shave: George Dillard, Tar Heel Drug, Graham
J. B. Williams Fishing Lure w/ After Shave: Halsey Drug, Sparta
West Bend 3-Way Dispenser: Larry Lazarus, Lee Drug, Sanford; Robert Boaz, Hud Drug, Stuart, Virginia.
Sasheen Bows: Buie Pharmacy, Winston-Salem
Knight Distribution Classique Mirror: Glen Raven Drug, Glen Raven
Kendall Health Care Oster Razor: Jimmy Prevo, Prevo Drug, Asheboro; C. E. Jo Leonard's Drug, High Point.

Katonah Sales Earrings: Lee Drug, Sanford
Leeming Pacquin Karate Travel Kit: Doris Cress, Brown Drug, China Grove; Wilkins Drug, Mocksville.
Aspen Associates G. E. Radio: Tar Heel Drug, Graham; Alamance Drug, Burlington.
General Electric Party Globe Kit: Betty Clark, Haw River Drug, Haw River
General Electric Outdoor Flood Light Kit: Louis MacKesson, Forest Heights Pharmacy, Statesville
Kendall-Support Division Oster Razor: Bridge Street Pharmacy, Elkin; James W. Edwards, Medical Park Pharmacy, Winston-Salem.
Fleetwood Sales Epco Travel Kit: Dewayne Franzen, Bessemer Pharmacy, Greensboro; Bob Coleman, Haw River Drug, Haw River.
Sheaffer Soft Stroke Markers: Larry Lazarus, Lee Drug, Sanford; Ellen Brown, Brown Gardiner.
Shulton Old Spice Set: Dick Stone, King Drug, King; Brown Drug, China Grove
Hailey Sales Necklace: Ann Lore, Bobbitt's Pharmacy, Winston-Salem
Hailey Sales Tie Tac: Doggett Pharmacy, Summerfield.
Bourjois On the Wind Set: Sandy Lazarus, Lee Drug, Sanford.
Bourjois Moon Tide Set: Deaton Pharmacy, Liberty
Tally Ho Handbag: Sandy Lazarus, Lee Drug, Sanford; Ritchie Russell, Gordon Manor, Winston-Salem
Tally Ho Steak-Carving-Tray Set: Hawkins Drug, Madison
Sunbeam Hand Mixer: Glen Raven Drug, Glen Raven
Jung Products Futuro Health Supports Merchandise: Herman Graves, Tar Heel Drug, Graham; Lacy Lancaster, Square Pharmacy, Mt. Airy.
Wonder World Gift Company Ladies Ring: Ruther Hollar, Glen Raven Drug, Glen Raven
Wonder World Gift Company Men's Ring: Jerry W. Morton, Phillips Drug, Albemarle
Wonder World Gift Company Cuff Links: Jennings Drug, North Wilkesboro
Prestige Southeast Hot Lather Machine: Gate City Pharmacy, Greensboro
Prestige Southeast Warm N Creamy: Drug Center, Albemarle
Westclox Large Stuffed Rabbit: Pickard Pharmacy, Greensboro
Tapermate Elgin Tape Recorder: Bill Pickard, Pickard Pharmacy, Greensboro
Tapermate $100 Paper Weight: E. S. Setzer, Glen Raven Drug, Glen Raven
Essex Server: Wayne Buie, Buie Pharmacy, Winston-Salem; Cathelene Greene, Red Cross Pharmacy, North Wilkesboro.
Lyall Caskey Gift Soap & Bath Oil Pearls: Davidson Drug, Denton; Chandler Drug, Eden.
Justice Photo Polaroid Film: E. S. Setzer, Glen Raven Drug, Glen Raven; Jerry Morton, Phillips Drug, Albemarle.
Justice Drug Aladdin Porta Pak: Hilda Whittemore, South Court, Graham; Guilford College Drug, Guilford College, Greensboro.
Speidel Band: Ann Buie, Buie Pharmacy, Winston-Salem; Jim Prevo, Prevo Drug, Asheboro.
Veikels Pewtertone Owl Ice Bucket: Mrs. J. T. Dillehay, Graham Drug, Graham; Ritchie Russell, Gordon Manor, Winston-Salem.
Miller Morton Flavored Chap Stick Deal: Buchanan Drug, Greensboro
Miller Morton Flea Collars: Westgate Pharmacy, Statesville
Re-Flore Morris Sales Oster Razor: Sheek Taylor, Yadkinville
Piedmont Toys Grab A Loop Game: Gale Stone, King Drug, King; Lois Saunders, Pickard Pharmacy, Greensboro
Justice Booth Special Christmas Stocking: J. F. Sheek, Sheek Taylor, Yadkinville.

# The NCPhA-Endorsed Insurance Plan Which Merit Member Participation

## DISABILITY INCOME PLAN

BASIC PLAN: Accident Total Disability — Lifetime
Sickness Total Disability — Two Years

EXTENDED PLAN: Accident Total Disability — Lifetime
Sickness Total Disability — Five Years

## MAJOR MEDICAL EXPENSE PLAN

PLAN I: $18,000 Maximum Benefit including $30 Daily Room Limit
PLAN II: $30,000 Maximum Benefit including $50 Daily Room Limit

## TERM LIFE PLAN

Up to $20,000 For Members
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## BIRTHS

Mr. and Mrs. J. Michael Badger of Jefferson announce the birth of a son, Michael Channing, on August 7, weight 9 pounds. The father is a 1970 graduate of the UNC School of Pharmacy and is employed by Peoples Rexall Drug of West Jefferson and Jefferson Drug in Jefferson.

## MARRIAGES

*WELLBORN-McNEILL*

Miss Margaret Janice McNeill and *John Henry Welborn* were married August 3 in the First Presbyterian Church of Lexington. Mr. Welborn is a graduate of the UNC School of Pharmacy and is a pharmacist with Lexington Drug Company, a Welborn family business. The couple will reside at 1132 Fairview Drive, Lexington.

*WILLIAMS-HUNTLEY*

Miss Jane Carroll Huntley of Hampton, Virginia and *Michael George Williams* of New Bern were married August 12 in the Memorial Baptist Church of Hampton. The groom graduated from the School of Pharmacy at the University of North Carolina where he was a member of Kappa Psi. He will enter graduate school at UNC in the fall in the field of radiopharmaceutics. Mrs. Williams is employed at the Raleigh City Schools.

*PARKS-LINEBERGER*

Miss Susan Lineberger and *Kenneth Joel Parks* were married August 5 in First United Methodist Church of Hickory. Mr. Parks, UNC School of Pharmacy graduate, is with White Cross Drugs of Durham.

*HAYWOOD-BOOKER*

*Leon Stanley Haywood* and Hope Elizabeth Booker were married in the First Baptist Church of Robbins July 23. Mr. Haywood, UNC School of Pharmacy alumnus, is co-owner of Prevo Drugs, Asheboro.

*PRICE-FLOYD*

Miss Mary Ann Floyd and *Richard Philip Price* were married at Bladen Union Baptist Church, Route 1, Fayetteville, July 15. Mr. Price, recent graduate of UNC School of Pharmacy, is with College Pharmacy, Rutherford College. The Prices will live in Drexel.

*TRIPLETT-BARNES*

Selwyn Avenue Presbyterian Church was the setting for the wedding of Susan Darlene Barnes and *Thomas Neil Triplett*, who were married July 15. Mr. Triplett, UNC Pharmacy graduate, is manager of Mann Drug of High Point.

*BRITT-DICKENS*

Miss Susan Zoila Dickens and *Charles Arnold Britt* were married July 16 in Laurel Hill Baptist Church of Troy. Mr. Britt, UNC Pharmacy graduate, is with Carolina Apothecary, Reidsville.

## DEATHS

### C. E. PAGE, JR.

Clarence Eugene Page, Jr., 55, died August 17 in Duke Hospital, Durham, after a lengthy illness.

A native of Vance County and a graduate of the UNC School of Pharmacy (1938), Mr. Page was owner/manager of the Page Drug Company, Henderson, and president of Henderson Drug Company, stores one and two.

He was a member of the N. C. Board of Pharmacy, a director of N. C. Mutual Wholesale Drug Company and Healthco, Inc., a member of the Vance County Board of Health, past president of the Henderson Rotary Club, a director of the Peoples Bank & Trust Company and was the first president of the Henderson Jaycees.

Mr. Page is survived by his wife, Mrs. Annabelle Tart Page of the home, 1060 Hargrove Street; two daughters, Mrs. Thomas L. Butler of Martinsville, Va. and Miss Ellie Page of the home; one son, Clarence Eugene Page III of Boston, Mass.; his mother, a sister and three grandsons.

In lieu of flowers, the family requested that contributions be sent to the American Cancer Society, N. C. Division, Inc., 705 West North Street, Raleigh, North Carolina.

## MENTALLY RETARDED KIDS TAKE A DOSE OF THEIR OWN MEDICINE

by Len Berlow

Ten-year-old Tommy Jones is thrilled as he can be. He just received a whole week's supply of anticonvulsant medications which he will take three times a day.

Tommy is mentally retarded and quite a severe epileptic. For most of his ten years he has been a patient at the Western Carolina Center at Morganton, North Carolina—a state faculty for the care and rehabilitation of the mentally retarded. It's possible that Tommy will live here a long time, but he's showing that kids once thought of as uneducable *can* learn. He's proud that he can do things for himself, so is the staff at the Western Carolina Center.

Tommy is one of a number of mentally retarded children selected for this experimental program which teaches them to "self-medicate" at the proper times in the right amount.

Actually this dramatic new system is an outgrowth of another progressive cooperative effort between the Center and the University of North Carolina School of Pharmacy. Dr. Iverson Riddle, Western Carolina's Superintendent, asked for the School's help in finding a better way to assure prompt, accurate, and safe delivery of medications to mentally retarded patients. A few years ago registered nurses had to administer all medicines. Then cottage parents, working under nursing supervision, were charged with this routine responsibility. This took an inordinate amount of the professional nurses' time and often delayed other activities essential for patient care.

Dr. Riddle believed there must be another answer. Don C. McLeod, a clinical instructor in the School of Pharmacy, then suggested the implementation of a unit dose system.

"At Western Carolina Center," explains McLeod, "the pharmacy prepares all individual patient medications for a single day and stores each dose in compartments on a special cart. These carts are then delivered to the nursing stations for drug distribution that day."

Further improvement was made when personnel from the pharmacy actually administered these medications thus relieving cottage parents for other activities. If this system worked so well, why not go one step further and let certain selected patients have the responsibility for taking their own medication?

"That's exactly what we decided to do," says Dr. Riddle. "We fortunately received a substantial grant from the Research Division of the North Carolina Department of Mental Health to explore this new individualized patient medication system. We also now have a hospital pharmacist, Mr. David Ray, full-time on our staff.

"Our first step was to have our behavioral psychologist select certain educable mentally


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retarded youngsters like Tommy to train for the program. They were given intensive instruction in their medical condition and then shown by a special nurse instructor and the Center's pharmacist what drugs could do for them and when they should be used. Oddly enough,'' Dr. Riddle points out, ''we physicians and pharmacists often fail to inform our 'normal' patients what's wrong with them and why they should take certain medications.''

The second step in his training was to give the retarded child the responsibility of going to the Center's pharmacy to pick up his medication.

A reward is given in the form of candy or ice cream ''credits'' to reinforce the child's incentive to go to the pharmacy. Mr. Ray, the director of pharmacy, and a specially-trained nurse instructor, Mrs. Frances Lanigan, insure that the patients adhere to their therapy.

Tommy and several others live in a cottage on the Center's grounds. It's somewhat like a ''half-way'' house where houseparents live with the young patients. They are closely supervising this new individualized medication project to assure that the rules are followed. Their reports indicate that the children take pride in taking their medicine on time.

Dr. Riddle believes that of the 800,000 patients in the nations mental hospitals, perhaps 50% could be trained to do essentially the same as these mentally retarded children. ''They could go home and take their medicine there as safely and properly as anyone else. Perhaps more so. Regular use of medication by certain patients would prevent their return to the institution. Imagine the money that could be saved in this way,'' he added. The small sums required to employ the necessary pharmacists and technicians could be repaid many times over.

Each day further refinements are being made in this exciting new project at the Western Carolina Center. Dr. Riddle has great expectations that at least 300 of his young patients will soon be involved in their own medication program.

# SUGGESTED GUIDELINES FOR THIRD PARTY RX PAY PROGRAMS

by Rex Paramore, *Chairman*
Committee on Delivery of Pharmaceutical Service

Your committee concerned with delivery of pharmaceutical services met in January at Chapel Hill and spent the day studying various third party prescription pay programs. In an effort to suggest some guidelines for the members of the NCPhA to use in bargaining with third party prescription pay sponsors, the committee studied several of these programs that are now in use throughout the nation. Some of these programs are provided by large industrial corporations to their employees as fringe benefits. This same type of program is provided to union members of the unions as an added inducement to join.

Most of these present third party prescription pay programs have been operating in other sections of the country for four or five years. Only in the last two or three years have they begun to make an appearance in North Carolina.

Your committee examined only these third party pay prescription programs because all are concerned with private enterprise and administered by large insurance companies and by the paid prescriptions and pharmaceutical card systems.

We made no attempt to study any government third party pay system. Metropolitan, John Hancock, Aetna and Continental are some of the insurance companies that have contracts with these industrial firms and unions.

In examining these third party pay programs we felt that first an understanding of the terminology used in these programs was needed. We have listed the following as most important to our members:

(1) Third party prescription: A prescription paid for (all or part) by a Government agency (federal, state, local) or by a private organization.

(2) Sponsor: A government agency or private organization who pays all or part of the cost of a prescription. We consider the administrator as the sponsor of a plan, since we do business with the administrator, rather than the organization which funds the plan.

(3) Subscriber (member): The individual who has his prescription paid for by a third party plan. His dependents may or may not be covered, depending on the type of coverage the subscriber has. Subscribers are normally given an ID card with a number which identifies the subscriber. This number may also be called a contract number in the literature of some plans.

(4) Provider, provider No.: The organization which fills the prescription. We are to provider for each third party plan under which we fill prescriptions. Most plans will give us a provider number. There may be one for each store, or only one for the company, depending on the plan.

(5) Acquisition cost: Our cost of the medication dispensed. For all new nongovernment plans, use average wholesale price.

(6) Professional fee: Most plans reimburse us for the third party prescriptions we fill on the basis of the cost of the product (acquisition cost), plus a set professional or dispensing fee. This fee varies by geographic area and by plan.

(7) Co-Pay: The amount the customer pays toward the total cost of a prescription. Some sponsors, such as Blue Cross-Blue Shield, may have more than one plan and the co-pay amount may vary by plan. The co-pay amount is usually shown on the subscriber's ID card.

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Committee Report Presented in Wilmington on April 18 by Chairman Paramore.

(8) Claim Amount: The amount we bill a sponsor, after computing the total price of a prescription under the plan and deducting any co-pay amount collected from the customer. The claim's amount is sometimes called "net amount" or "amount due."

(9) Drug code: A number assigned to each drug by the sponsor and listed in their manual. For most plans initially, you write out the drug name instead of using a drug code, but drug codes will probably be used more in the future.

(10) Legend drug: Under third party plans, these are drugs and medications that may only be dispensed by prescription under either Federal law or the laws of our state.

(11) Compound prescriptions: Under most third party plans only those compounded prescriptions are covered which contain at least one legend drug.

(12) Prescription devices: Are specifically not covered under most third party plans. Includes diaphragms, hypodermic needles, syringes, etc.

(13) Imprinter: A machine that will put certain information on a claim form after an ID card and claim are inserted into it. The imprinters currently in our stores will usually not work with third party claims.

(14) Hot list: A list of subscribers and their card numbers who are no longer covered by the sponsor. Is published by some plan sponsors and we'll get credit for all claims up until we receive a "hotline" notice.

(15) Flag code: This is a code number used by some sponsors to explain why a particular claim was rejected, should a rejection be made.

After carefully studying the various plans offered to other pharmacists throughout e country, your committee has certain definite guidelines to propose to you. They are as llows:

(1) Fee: As you are aware, your committee and your association cannot legally suggest a fixed fee for the development of pharmaceutical services that would be binding on all participating pharmacists in any given third party pay prescription program. Therefore your committee recommends the following statement on fees: That the reimbursement policies of third party prepaid prescriptions program, whether based on a fixed fee, a variable fee or a usual and customary charge, should be adequate to cover the wholesale cost of the medication dispensed, the pharmacy's overhead expense plus a fair profit for delivering the professional service.

(2) Paper work involved: If a particular pharmacy contract or agreement involves an excessive amount of paper work, fee should be increased accordingly.

(3) Prompt payment: Not more than 60 days from date of submission of claim.

(4) If prescription volume large, submit claims on a weekly basis.

(5) Committee recommends a standard claim form and identification card together with a standard imprinter.

(6) Co-Pay: Definite stated figure.

(7) Maximum Quantity: 34 days supply except for 100's in nitroglycerin, thyroid and digitalis preparations.

(8) Drug Covered: All legend Drugs, Combinations containing Legend Drugs and Insulin.

(9) Refills: Up to legal maximum.

(10) ID Card: To include expiration date.

(11) Contract/Agreement: On an optional basis.

(12) No fee for signing contract/agreement.

Your committee felt that if the above guidelines are followed, the members of our ociation can deal with these third party pay programs profitably: and, can deliver the y best pharmacy care to their subscribers at the same time.

## PRIDE IN THE PAST—FAITH IN THE FUTURE

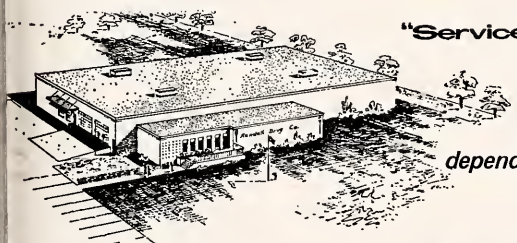
(from Page 11)

## DISCUSSION QUESTIONS SUBMITTED BY THE REGISTRANTS

1. Devise a "check list" of methods which have helped independents hold their own in face of growing competitive conditions. A pharmacy may be failing yet the owner/manager will not know what has prevented others from failing.
2. Needed: Some sort of seminar or classes of "customer relations"; perhaps some assistance in training auxiliary personnel or area sales clinics.
3. Charge Accounts—Blessing or Curse?
4. Delivery Service—Blessing or Curse?
5. What can the wholesaler do to help the average community pharmacy compete with discount competition?
6. Would it be feasible for the NCPhA or the Pharmacy School to sponsor a management seminar?
7. Should wholesalers assist retailers in stock control procedures?
8. Theory of drug store layout
9. Management seminars
10. Can independents compete with chains in small or medium size towns and if so, how
11. What is the best way for community pharmacies to buy and why?
12. How much and what type of advertising should the independent pharmacy do and why
13. What is a realistic status for the pharmacist to *expect*? What can we expect it t actually be?
14. Are the colleges of pharmacy adequately preparing students for community pharmac management for the realities of the marketplace? Or are students, both in and ou of class, striving for goals unlikely to be achieved?
15. What is an appropriate role for the wholesaler in community pharmacy's future?
16. Where are we now in the supply and demand ratio of pharmacists? Are chains sul sidizing Rx departments with front sales.
17. How can the independent community pharmacist become more patient orientate (Clinical pharmacist) and still keep prescription prices somewhat competitive?
18. How does the independent community pharmacist fit into the H.M.O. picture?
19. How can the independent community pharmacist play a greater role in communit drug education, i.e., drug abuse, V.D., smoking and cancer, etc.
20. If the evidence supports that chains are whipping the independent through bett management and through obtaining prime locations, then how can the independe improve in these areas?
21. Is the wholesaler-sponsored co-op one of the answers for strengthening the independen
22. Is there a market analysis service in North Carolina? If so, would pharmacy owne benefit from such an analysis?
23. What level of services (such as charging, gift wrapping, delivering) can be offer in today's deep cut discount market and still show a profit?
24. What percentage of sales should employees' wages be in a deep cut discount operati store?
25. What is the most practical way to convert to a discount operation?
26. Would it be economically feasible to establish a Pharmacy Consultant Board in Nor Carolina? (One staffed with experienced, retired pharmacists who would be availa on a consultant basis for a stipulated daily fee).
27. How valuable are franchises?
28. Would it be practical to establish a Membership Pharmacy—special prices to custom holding a current membership card renewed on an annual basis for a set fee?
29. Is there an organized sales training program for drug store personnel and if n should one be set up in North Carolina?

## REGISTRANTS SUGGEST WE TOUCH BASE ON

1. Continuing education in pharmacy
2. The independent community pharmacy's relationship with nursing homes and third party pay programs.
3. The role of technicians in the independent community pharmacy.
4. The impact of recent Medicaid changes—let's try to estimate future changes and estimate our reaction to these. I have some graphs on the impact of this in our pharmacy.
5. Ways the pharmacist can be motivated, educated, equipped, located and financed for the 1980s. Most important, what will pharmacy look like then?
6. The effect of third parties, HMOs or other aspects of group practice, chains, other mass merchandisers, hospitals and government on the community pharmacist.
7. Possible oversupply of people to fill Rxs and places to get them filled Vs possible undersupply of customer oriented and management qualified pharmacist entrepreneurs. Above all, to accentuate the positives available to the independent pharmacist for a satisfying and rewarding career.
8. Proper merchandising in the small to medium size pharmacy
9. Ways to combat the increase in overhead and decrease in profits in the average drug store.
10. The proper number and use of personnel in the average drug store.
11. Intern/extern salary and wage/hour exemption.
12. Required standards for preceptors
13. Image improvement
14. Advertising—management
15. Discuss data for average community pharmacy vs the operating data for the volume discounter
16. Uniting the profession to set our own guidelines in third party pay programs as opposed to being told what our fee will be, etc.
17. How we can most efficiently process third party claims
18. Constant need to be alert to Federal funded pharmacy programs or lack of such, if needed, with distribution via retail pharmacy at usual and customary fees
19. Need for a continuous public relations program financed within our means
20. Non-Drug Competition. For example: A retail grocer trade journal showed that health and beauty aids comprised 58% of the total super-market non-food sales.
21. Advantages of Independent over a Chain: (a) more personalized operation; (b) employees not as union prone; (c) better flexibility to move quickly to keep pace with market changes; (d) freedom from regimentation and multitude of forms and regulations from home office.



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*President*

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*Vice President*

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22. Advertising Co-Op monies. Even with the recent Smith Act, is it wise for the independent to handle all the paperwork involved in order to receive the dollars?
23. What kind of advertising is best for the independent? Why hasn't advertising changed in the retail drug industry in the past 20 years? Should the independent's advertising point more to the *sizzle* in the steak rather than the steak itself?
24. Budgets. Why don't independents use a budget? If you don't plan for a profit, how can you always expect to make a profit?
25. Financial Data & Inventory Control. Should the independent inventory and have a P&L Balance Sheet prepared quarterly to accurately translate marketing and seasonable trends?
26. Does the free system on prescriptions really work in a small town where other stores are not using it?
27. Any data on name brand loss leader promotion vs conventional pricing?
28. Some pharmacy owners see a re-emergence of the soda fountain? Is this trend to be encouraged?
29. Advertising. Does town size dictate type of advertising? Which is the most effective radio, newspaper, circulars, billboard?
30. What is the most effective way to finance a new pharmacy, including building, inventory and fixtures?

## AGENDA: COMMITTEE ON COMMUNITY PHARMACY

### 1. COMMUNITY RELATIONS
a. Civic Rent or Avenue to Success?

### 2. CUSTOMER RELATIONS
a. Charge Accounts
b. Delivery Service
c. Clinical Pharmacy
   1. Can it be profitable and competitive?
   2. Is it invaluable to success?

### 3. WHOLESALER RELATIONS
a. Inventory Control
b. Drug Store Layout
c. Co-ops
d. Future Roles

### 4. ASSOCIATION RELATIONS
a. Management Seminars
b. Personnel Relations Seminars
c. Public Relations Responsibility
d. Sales Motivation
e. Pharmacy Consultant Board

### 5. SCHOOL OF PHARMACY RELATIONS
a. Proper Preparation of Students for community practice
b. Proper motivation for being successful in community practice
c. Role in continuing education

### 6. ADVERTISING
a. Co-ops Rebates
b. Need for Advertising
c. Is now the time for changes in the way advertising is done?
d. Radio-Newspaper-Circulars-Direct mail-Billboards, etc.

### 7. BUYING
a. How much should be delegated?
b. Controls for those with delegated authority
c. More profit thru turnover or marg

### 8. IN-STORE MERCHANDISING AND ADVERTISING
a. Under 2000 sq. ft.
b. 2000 to 4000 sq. ft.
c. Over 4000 sq. ft.
d. Franchises—How Valuable?

### 9. PERSONNEL
a. How Many?
b. How much training?
c. General Sales Training?
d. Salary Ranges
e. Manufacturer-sponsored schools

## 0. MANAGEMENT

a. Budgets
b. Market Analysis
c. Financial Reports—How often needed?
d. Inventory Control
e. Trend of decreasing profits
f. High overhead and personnel costs
g. Low mark-ups

## 1. TODAY'S DISCOUNT MARKETPLACE

a. A trend that's with us to stay?
b. Converting from traditional to discount
c. Can traditional customer services be maintained?
d. Non-drug outlet competition

## 2. COMPETING WITH THE CHAIN

a. In smaller towns
b. Comparative P & L for volume discounter
c. Location priorities
d. Employee wages as a percentage of sales

## 3. PRESCRIPTION DEPARTMENT

a. Pricing—Fee vs Markup
b. Rx loss leaders
c. Technicians

## 4. THIRD PARTY PAY PROGRAMS

a. Future Medicaid and Medicare Rx Programs
b. Efficiency in Processing Claims
c. Fee vs Usual and Customary Charges
d. A boom for the independent?

## 5. GOVERNMENT AND NURSING HOME

a. H.M.O.s
b. Awareness or Alert Program on all government programs in force and/or contemplated
c. Central Supply type nursing home business
d. Limited service permits—Profitable?

## 16. SODA FOUNTAINS

a. Is a Re-emergence necessary for success?
b. Cost of Equipment
c. Is financing available?

## 17. NEW VENTURES

a. Financing (building, inventory, equipment)
b. Fixture-buying vs Leasing
c. Building—buying vs Leasing
d. What type of operation looks to be the most successful?

## 18. COMMUNITY PHARMACY 1980-1990

a. What is the future holding?
b. Membership pharmacies
c. Leased Pharmacy Departments in discount and food stores
d. Apothecary Shops
e. Downtown Corner Store
f. Small Strip Shopping Center Locations

## MARSHVILLE DRUGS BUYS WINGATE LOT

Marshville Drugs, Inc. of Marshville has purchased a large lot at the southwestern corner of Main Street and US Highway 74 in Wingate.

Mountaineer Pharmacy, Kings Mountain. Cameras and controlled substances taken. An attempt to enter nearby Griffin's Pharmacy failed.

Fulton Street Pharmacy, Salisbury. Police on routine patrol noted a broken glass to the front door, arrested two Gaston County men who had boxed up a quantity of drugs and taken cash from the register in preparation for their exit from the pharmacy.

# UNC PHARMACY SCHOOL NOTES

## UNC BRANCH OFFICERS MEET WITH NCPhA OFFICIALS

Officers of the Student Branch of the North Carolina Pharmaceutical met with NCPhA President-elect Whitaker Moose and NCPhA Executive Director W. J. Smith on August 31.

Purpose of the meeting was twofold: To acquaint the Branch officers with the NCPhA's interest in student programs and projects and to provide a forum for student in-put at the NCPhA level.

A representative of the Student Branch will be invited to attend executive board sessions of the NCPhA and special meetings where practical.

Four outstanding Branch programs have been set for the fall months with more to come in early 1973. NCPhA President Miller is scheduled in October.

Stephen M. Caiola, UNC Pharmacy School Faculty Advisor to the Branch, attended the meeting.

Officers of the Branch are: James E. Bryant, president; Richard Stephens, vice-president; Michael Douglas Roberts, secretary; Beverly Frances Humphrey, treasurer; Ollie Thurston Adcock, assistant to the president; and David Stewart Wheeler, executive committee member.

## RED RIDING HOOD TODAY

Once upon a time, in a far-away country, there lived a little girl called Red Riding Hood. One day her mother asked to take a basket of fruit to her grandmother, who had been ill and lived alone in a cottage in the forest.

It happened that a wolf was lurking in the bushes and overheard the conversation. He decided to take a shortcut to the grandmother's house and get the goodies for himself. The wolf killed the grandmother, then dressed in her nightgown and jumped into bed to await the little girl.

When she arrived, he made several nast suggestions and then tried to grab her. Bu by this time, the child was very frightene and ran screaming from the cottage.

A woodcutter, working nearby, heard h cries and rushed to the rescue. He kille the wolf with his axe, thereby saving Re Riding Hood's life. All the townspeop hurried to the scene and proclaimed t woodcutter a hero.

But at the inquest, several facts emerge

1) The wolf had never been advised his rights.
2) The woodcutter had made no warnin swings before striking the fatal blo
3) The Civil Liberties Union stressed t point that, although the act of eatin Grandma may have been in bad tast the wolf was only "doing his thing and thus didn't deserve the dea penalty.
4) The SDS contended that the killing the grandmother should be consider self-defense since she was over 30 a therefore, couldn't be taken seriou because the wolf was trying to ma love, not war.

On the basis of these considerations, was decided there was no valid basis charges against the wolf. Moreover, woodcutter was indicted for unprovok assault with a deadly weapon.

Several nights later, the woodcutte cottage was burned to the ground.

One year from the date of "The Incid at Grandma's," the cottage was made shrine for the wolf who had bled and d there. All the village officials spoke at dedication, but it was Red Riding Hood v gave the most touching tribute.

She said that, while she had been selfis grateful for the woodcutter's interventi she realized in retrospect that he had o reacted. As she knelt and placed a wre in honor of the brave wolf, there wasn' dry eye in the whole forest.

## THANKS FOR ASSISTANCE

This is an open-letter of belated thanks the pharmaceutical companies, manufacrers, and wholesalers who were so kind to through their representatives following r fire last year. They all went out of eir way to help us get back on our feet d I am sure this is typical of not only e pharmaceutical industry but of the dividual pharmacists who offered their lp.

I thanked my fellow-pharmacists both ivately and publicly last year for the emendous help they gave us, but I failed express my thanks to the pharmaceutical uses, manufacturers, and wholesalers who re so generous with their help.

I hope my tardiness in thanking them n't be interpreted as indicating that I ok their help for granted. Far from it, were overwhelmed at the thoughtful acts at came to us from all corners of the dustry and our profession. It makes me etty proud to be a small part of it.

Phil Link
Link Brothers Pharmacy
Reidsville, North Carolina

## ECKERD SALES UP 19%

Sales and earnings, before extraordinary come, of Eckerd Drugs, Inc., Charlotte, rth Carolina based retail drug chain, ain set new highs for the first quarter of fiscal year. Sales for the quarter ended ly 1, 1972 were $33,822,684, an increase 19.3% over sales of $28,339,209 for the me period a year ago. Unaudited net rnings after taxes, before extraordinary come, increased 29.0% from $822,694 to ,061,124. Net per share earnings, before traordinary income, increased from 18¢ 23¢. During the quarter there was extraorary income of $89,790, or 2¢ per share.

The increase in net profits reflects a crease in gross profits on merchandise ld because of the restrictive covenants the Economic Stabilization Program. nsistent with the regulations of the Price mmission, the Company has implemented retail price increases although many creases in merchandise costs have been perienced. These restrictive covenants ve made it extremely difficult to absorb the constant day to day increases in operational expenses.

## WHEN IT'S FREE, THE BEST IS NONE TOO GOOD

The Institute of Pharmacy has the most expensive lawn care specialists in the state. We can afford the expense since, basically, the labor is free.

The workers referred to are retired surgeons, engineers, architects, attorneys, industrialists. They donate their services without charge in lieu of paying rental charges on the Institute of Pharmacy auditorium . . . for meetings of the Chapel Hill Men's Garden Club.

So, next time you visit the Institute, don't be tempted to financially assist the yard worker. He might be a retired executive from General Motors or a banker with unlimited resources.

Incidentally, the Institute lawn and shrubbery is the responsibility of the Men's Garden Club; has been commended by the Chapel Hill Appearance Commission. The dandelion eradicator is a retired surgeon who, in this instance, favors weed killer over the scapel.

So, when you see $100,000 of talent at work on the Institute lawn, just remember: When it's free, we want the very best.

## MAJOR AND MINOR DISASTERS

1. Cornwell Drug Store, Town & Country Shopping Center, Lincolnton. Thieves smashed the front door. Missing are amphetamines and barbiturates, electric shavers, radios and cameras.
2. Providence Road Drug Store, Charlotte. Two men robbed the pharmacist of cash and a quantity of drugs.
3. Professional Drug Company, Fayetteville. A thief cut a hole through the roof of the pharmacy and removed a quantity of drugs along with cash from a register.
4. Medical Arts Pharmacy, Shelby. Front window smashed. Three men arrested with large plastic bag filled with stolen drugs.
5. Reveo Drug Store, Gastonia. Thieves used sledge hammers to knock in the back of the drug store, which set off a burglar alarm.

## SOCIO-ECONOMIC ASPECTS OF PHARMACY PRACTICE

### THE WAGE AND HOUR REGULATION

by Jose G. Fernandez, Assistant Area Director, Wage & Hour Division, U. S. Departmen of Labor

### NORTH CAROLINA CONTROLLED SUBSTANCES ACT

F. E. (Roy) Epps, Director, North Carolina Drug Authority

### MEDICATION RECORDS—INDIVIDUAL vs FAMILY

Tom Boone, Ahoskie; Jeff Whitehead, Enfield; W. Scott Gardner, Burlington; Charle Blanton, Jr., Kings Mountain

### PUBLIC HEALTH HAZARD—V. D.

Joe Wray Mortin, Chief of the Venereal Disease Control Section, Division of Epidemiolog N. C. State Board of Health

### CLINICAL PRACTICE IN COMMUNITY PHARMACY

Allen J. Brands, U. S. Public Health Service

### WHAT PHYSICIANS EXPECT OF TOMORROW'S PHARMACISTS

Dr. Mack Lipkin, Jr., UNC School of Medicine and Dr. Edgar T. Beddingfield, Past-Preside of the North Carolina Medical Society

### CODE OF PROFESSIONAL CONDUCT

H. C. McAllister, Secretary-Treasurer, North Carolina Board of Pharmacy

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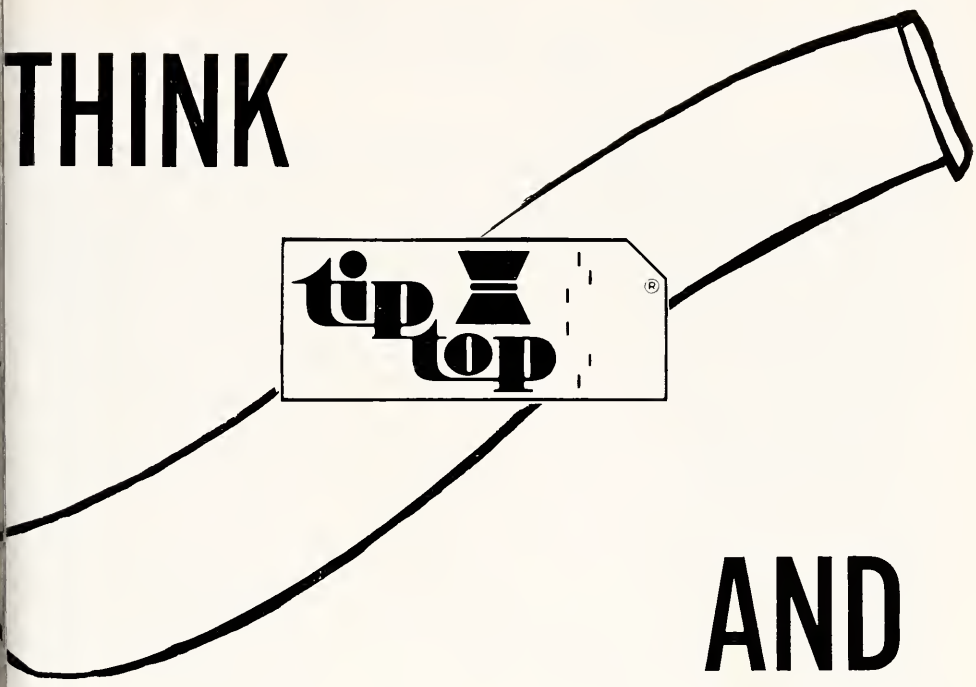
Please enter my/our order for copies of **Socio-Economic Aspects of Pharmacy Prac** at $3.00 per copy. Check for $ enclosed **(make payable to: N. C. Pharmaceuti Association or NCPhA)**.

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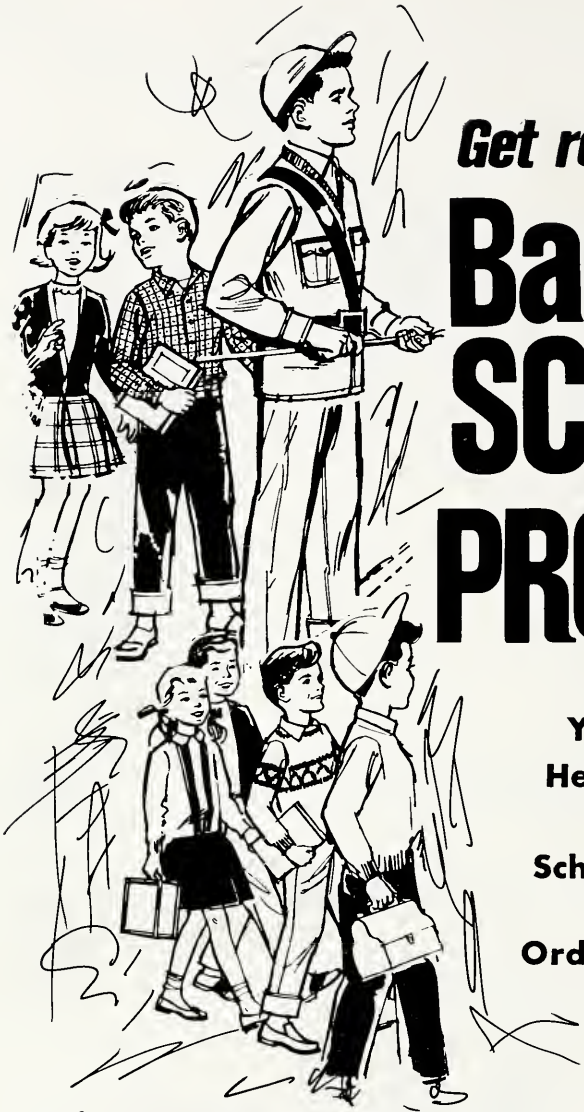
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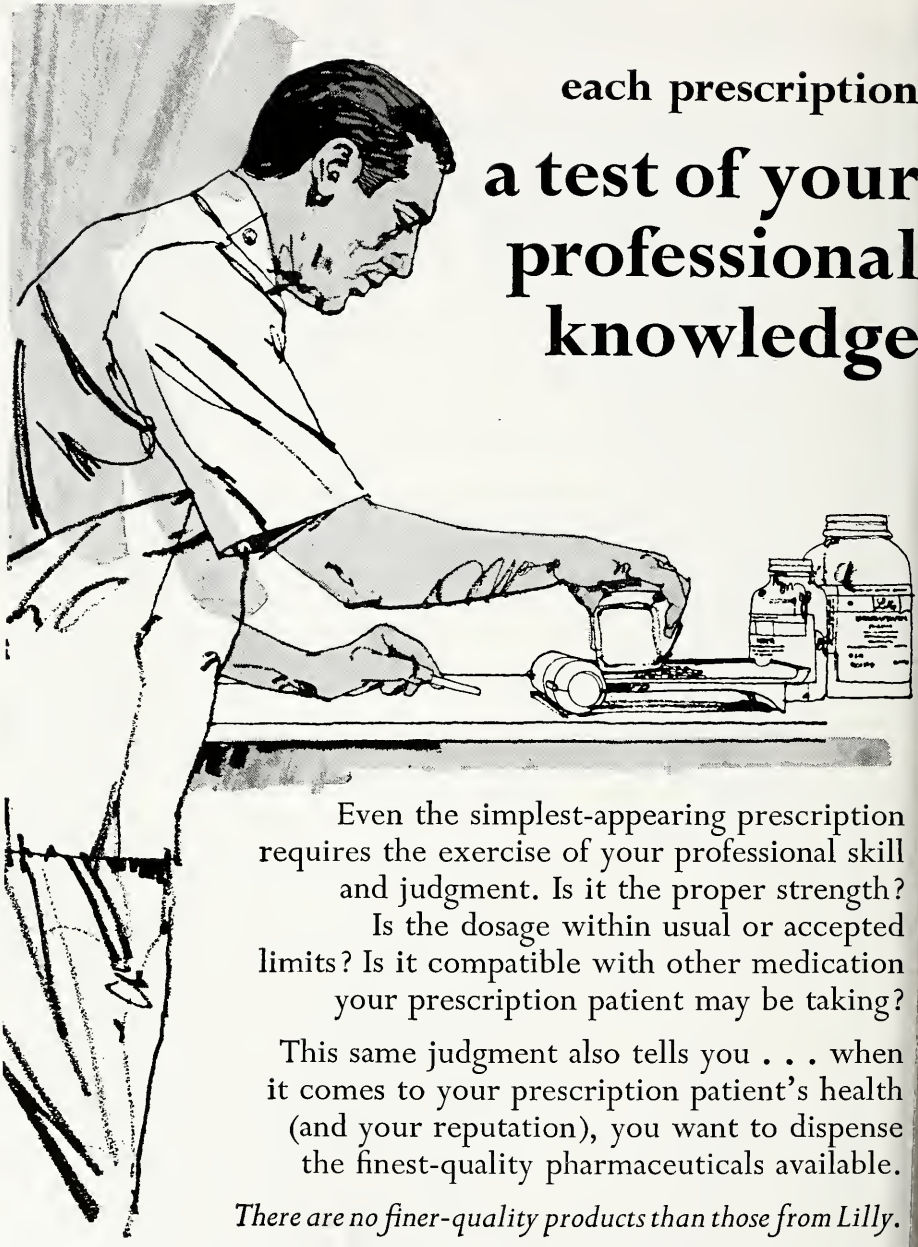
*he Carolina* **JOURNAL OF PHARMACY**

Volume LII Oct. 1972 Number 10



Showing the Fashions she has made for patients in Mental Hospitals is Mrs. Cody Newton Fayetteville, right. Mrs. Newton and Mrs. Floyd Goodrich of Durham, Center, model the ocks. Mrs. William Thames, State Auxiliary President, left, looks on. In the background are esses made for youngsters. Details of Auxiliary's "Cut and Sew Project" on Page 28.

Photo by Jim Thornton of the Durham Morning Herald.



## each prescription

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Even the simplest-appearing prescription requires the exercise of your professional skill and judgment. Is it the proper strength? Is the dosage within usual or accepted limits? Is it compatible with other medication your prescription patient may be taking?

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# The Carolina JOURNAL OF PHARMACY

**October, 1972**

ol. LII No. 10



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## CONTRIBUTES $30,000 TO BUILDING FUND

According to Don Wrenn, staff writer of the High Point Enterprise, the city of Randleman will get a new library building much quicker than it might otherwise.

It was announced that Howard Ferguson, owner and operator of Economy Drug Company will donate approximately 30 per cent of the cost of the $100,000 building planned, or $30,000. Both Ferguson and his wife are members of the Randleman library board.

The library fund has also received $44,550 in federal funds to aid in the construction of the building which will be located off the large city parking lot, adjacent to the city hall.

## THE RALEIGH TIMES REPLIES

The following is quoted from a reader column appearing in the Raleigh Times:

Q. Is there a place in Raleigh where senior citizens can get drugs at a discount price? The medicine I used to buy in Florida for $1.70 costs $3.08 here. E. B.

A. White Cross is the only known drug store in Raleigh that has a discount JUST for over-60 citizens (10 per cent off). But other drug stores—including Eckerd's and Walgreen's—discount in general. It's worth getting estimates from all on a particular prescription. If it's a daily prescription and can be kept in quantity without deteriorating, find out if they'll give you a better price break for buying in bulk. Some drug firms or organizations fill prescriptions at a discount by mail. Check Hudson Vitamin Products, 89 Seventh Ave., N. Y., N. Y. 10011, and The American Association for Retired People, 215 Long Beach Blvd., Long Beach, Calif. 90802.

## MONEY TREE: MORALE BUILDER/WALLET STUFFER

Willie Owens, who has worked in Wilson and Mt. Olive pharmacies for the past eighteen years, was presented a money tree as "a friendly gesture and something nice" for the heart disease victim. He was scheduled for open heart surgery at N. C Memorial Hospital, Chapel Hill, and his Mt Olive friends wanted to do something fo him. The money tree had an estimated over $200 "growing" on it.

## NEW CUTTER PLANT SET FOR CLAYTON

Cutter Laboratories has announced plan for a $10 million plant near Clayton t produce medicinal products derived fro human blood plasma and devices to delive intravenous solutions to patients.

David L. Cutter, president of the com pany, said the plant would employ abou 350 persons when it begins production i 1974. Construction is to start later th year.

Governor Bob Scott said that Cutt eventually would provide 1000 new jobs i Johnston County and ultimately would hav an annual payroll of $7 million.

## BROOKS, SPEAKER AT MEDICAL ASSISTANTS MEETING

Fayetteville Pharmacist Cade Brooks w guest speaker at a recent meeting of t Cumberland-Harnett chapter of the AAM (medical assistants).

## TWO PHARMACIES PLANNED

Where there now are none, possibly tw pharmacies will be built near the new Hu Chatham Memorial Hospital in Elkin.

One of the proposed pharmacies will owned by Ed Royall, Dwayne Irwin a Ronnie Swaim and the other by Paul Fish



## SEYMOUR HOLT NAMED GENERAL MANAGER OF DISTA PRODUCTS COMPANY

Eli Lilly and Company has announced plans to establish a new division, Dista Products Company, which will market prescription pharmaceutical products in the United States.

Dista Products Company will present its products to medical and allied professions by the creation of a national marketing organization and by distribution through selected wholesalers. Dista products will be manufactured by Eli Lilly and Company.

It is planned that the new company will start operations on a regional basis in the first half of 1973. The initial Dista line will include a number of Lilly products which will be transferred to the new company and distributed under existing product trademarks.

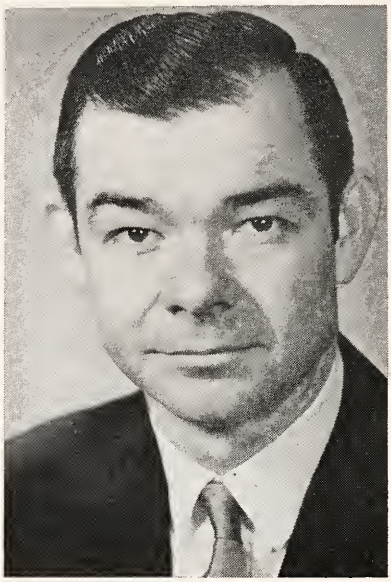
An Eli Lilly and Company spokesman said: "Our company is constantly trying to improve the quality of its sales effort by providing more comprehensive information to medical and allied professions. By establishing this marketing group, the number of products for which each Lilly and Dista salesman is responsible will be decreased. The reduction in the number of products for which the salesman is responsible will permit more effective communication with the medical community."

He added: "There will be no added cost to the patient, the wholesaler, or the retailer as a result of this move."

W. Seymour Holt, executive director of marketing development and planning for Eli Lilly and Company, has been named vice-president and general manager of Dista Products Company.

## HOLSHOUSER NAMES DAVIS LOCAL CHAIRMAN

Tommy Davis, currently Chairman of the Yanceyville Sanitary District Board and a partner in the operation of Yanceyville Drug Company, has been appointed Chairman of the Holshouser for Governor Committee in Caswell County.



**W. Seymour Holt**

## OPPORTUNITY

For pharmacist in progressive Eastern North Carolina town. Excellent working conditions and fringe benefits. Salary open. Write: Code 10-13/14-10, c/o NCPhA.

## NOTICE

Listed with the NCPhA are two above-average pharmacies for sale in Western North Carolina and on file is the name of an experienced pharmacist who is interested in buying a pharmacy in Eastern North Carolina. Additional details from the NCPhA.

**Want a pharmacy of your own?**

**Contact PROFESSIONAL PLACEMENT AND BROKERAGE SERVICE. We have businesses listed for sale in most sections of North Carolina with volumes ranging from $100,000 to $600,000 per year. Call (704) 437-8013 for appointment.**

## BNDD RECOMMENDS SHIFT OF EXEMPT COUGH SYRUPS TO RX-ONLY CATEGORY

Dear W. J.:

I am sorry to read in the September 11, 1972 issue of *The Green Sheet* that presently exempt cough preparations are scheduled to receive Rx-legend status in the near future. *Green Sheet* states that "removal of codeine preparations from exempt status can be attributed to a failure by many pharmacists to accept a challenge for demonstrating their responsibility in the sale of OTC preparations."

This is a severe setback to the efforts of many pharmacists that have sought the formation of a third class of drugs to be dispensed by and under the control of pharmacists only. The FDA will hardly accept as reasonable that the pharmacist can supervise the dispensing of drugs when he refused to rise to the occasion in the controlling of the serious problem growing from the indiscriminate use of exempt narcotics and other OTC preparations.

The current trend is toward more Federal control and not toward more responsibility on the part of the pharmacist. However, it is not too late to do something to reverse this. Pharmacy practice is not a self-service operation. We must accept our responsibility and meet the challenge of Federal supervision of the delivery of pharmacy services that continues to grow with the increasing participation of the Government in the payment for prescription drugs.

Frank F. Yarborough
Melvin's Pharmacy
1300 St. Mary's Street
Raleigh, N. C. 27605

If you wish to express yourself on this issue—the request by BNDD that FDA consider the limitation to Rx sale of currently "exempt" preparations containing morphine, codeine, dihydrocodeine and ethylmorphine, send your letter to Hearing Clerk, HEW, Room 5-88, 5600 Fishers Lane, Rockville, Maryland 20852. The deadline for filing written comments with the Hearing Clerk is November 13.


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Jesse M. Pike, Sr.

## JESSE PIKE INSTALLED AS FIRST VICE PRESIDENT NARD

Jesse M. Pike, Concord Pharmacist and member of the North Carolina Board of Pharmacy, was installed as first vice president of the National Association of Retail Druggists at NARD's concluding business session in Chicago on October 5.

In attendance at the NARD Convention were 38 delegates from North Carolina with state-wide representation extending from Belhaven (W. P. O'Neal) on the coast to Western North Carolina (Harold Day of Spruce Pine).

Mr. Pike was presented to the convention delegates by B. Cade Brooks of Fayetteville. He has moved up thru the vice presidential ranks starting three years ago with the 5th vice president post.

Details concerning the five day meeting will appear in future issues of The NARD Journal, including 41 resolutions adopted by the national pharmacy organization.

## VERSATILE PHARMACISTS

The 1972 Annual Report of the Board of Pharmacy lists 80 pharmacists on the active ll as being "engaged in activities other than pharmacy." The following is a list of some the vocations being pursued by these pharmacists.

rline Pilots (2)
r Pollution Control Administrators (3)
r Pollution Control Researcher
itane Gas Distributor
sket Manufacturer
ramics Dealer
air Manufacturer
emical Controller
emical Engineer
ntal Students (3)
ntists (2)
ft Shop Operator
rdware Dealer
E.W. Administrator
spital Administrators (2)
spital Purchasing Agent
spital Supplies Dealer
siery Manufacturer
Insurance Broker
Lawyer (2)
Medical Students (4)
Ministers (3)
  Baptist
  Methodist
  Presbyterian
Mill Work Salesman
Mortician
Ostomy Products Marketer
Physicians (11)
Project Hope Pharmacist
Real Estate Dealer
Spring Manufacturer
Teachers (2)
  High School
  Liberal Arts College
Uniform Supplier

There are 60 additional pharmacists engaged in miscellaneous pharmaceutical pursuits ther than patient contact practice), such as pharmacy school teachers, pharmaceutical nufacturers and field workers, association and government employees. This number does t include those pharmacists in such specialty practices as clinical or radio pharmacy ctice in the state. There are still 1986 of our pharmacists, however, who continue to fer community or hospital practice.

# HIGHLIGHTS OF THE NCPhA-SPONSORED COMMUNITY PHARMACY MEETING

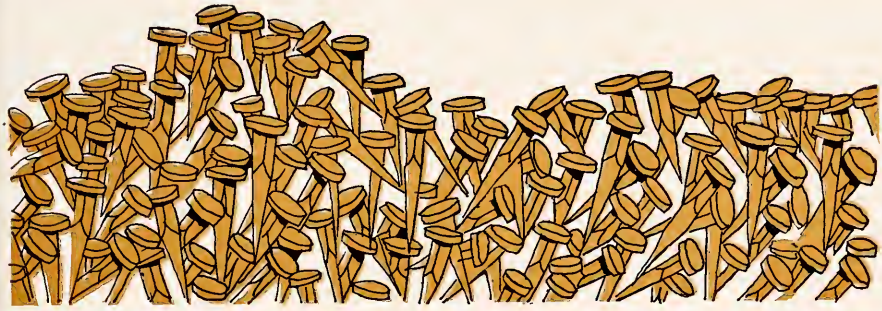
## Pride in The Past—Faith in The Future

*UNANIMOUS OR MAJORITY RECOMMENDATIONS OF THE REGISTRANTS*

1. Personnel costs must be reduced. Chain average is 12%, independent, 20%.
2. The discount concept is here to stay. Name may change but not the concept. Unles you do something different between now and 1980, the best you can hope for is 50/5 survival.
3. Look at everything you can do better than your competition that the customer wi pay for.
4. More attention to store layout, merchandise display/movement, and advertising. News paper best for price image. Two percent will do a good job in a cooperative adve tising program. Layout is just as important as price.
5. Inventory control a must. Too much mickey mouse buying. Example: Buying a qua ter dozen of Ex-Lax four times a month. Buy from two wholesalers—major and seco dary. On fast movers, buy 40 day supply and take advantage of 10th EOM discount.
6. Advertise well-known, competitive items but concentrate on higher price merchandi which is not discounted.
7. A great deal of information is available which is not being utilized. Needed: Appl cation of known success yardsticks.
8. It is impossible for an independent to get into a prime shopping center, but son desirable locations are open to the pharmacist whose preference is for a high volu operation.
9. A need exists for a competent, in-state marketing service.
10. Offer charge service at 1½% on unpaid balance. Computer service will pay for itse Delivery service on a break-even basis.
11. The most important element of a financial report: Return on Investment.
12. Recommended: NCPhA establish a "Pharmacy Consultant Board" staffed with pra ticing pharmacists available on a fee and expense basis.
13. Suggestion: Train the Trainees.
14. Take advantage of manufacturer-sponsored sales training programs.
15. Do everything you can to keep the wholesaler in business—he's the best friend y have.
16. Entire pharmacy operation should be reviewed on an annual basis.
17. No way to live with a 50/50 partnership.
18. Medication Record Cards, recommended.
19. If independents develop "clout," they will be surprised what comes out of the wo work.
20. Fountain. Successful operation depends on attitude of owner/manager. A negat attitude assures failure. Some current operations are successful due to a positive titude, good management practices and absence of nearby competition.
21. Chair of Retailing. Would be a desirable addition to School of Pharmacy structu Financial support essential.
22. Be accessible to your customers. Emphasize PPS—Personalized Professional Servic
23. Future particularly bright for the independent pharmacist who adapts his operat to customer preferences. In regard to change: "*What usta was ain't now and wo never be some more.*"

let's get down to brass tacks

# A comprehensive Convalescent aids program.



Medicare and other insurance programs have made it possible for more people to buy and rent needed surgical supplies and convalescent aids. Gilpin makes it easy and PROFITABLE for you to maintain a comprehensive selection. Professional assistance is available to provide a program to meet your space and inventory requirements. Call us today. Or mail the coupon: your "short-cut" to profitable plus business.

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2. **A comprehensive and up-to-date convalescent aids program.** Professional assistance is available to design a program to meet your space and inventory requirements and train appropriate personnel in your store to make this a profitable department.
3. **A complete sundries program** providing sundries departments and inventories designed specifically for your store, with a built-in provision for economical and reliable restocking of your shelves. Along with this, we maintain expanding stocks of new promotional sundries and programs for increasing traffic and sales.
4. **A professional planning and remodeling service** within our organization which includes complete service in floor design, fixture and installation.
5. **Professional help in site selection,** store development and in lease acquisition for desirable sites.
6. **Computerized inventory and billing systems.** This modern computerization also makes possible a wide range of additional data services including regular issuance of individual monthly reports of DACA drugs showing quantities and dates on which they were submitted.
7. **A financial service consultant** to service you on request.
8. **Professional Services Department.** A professional services department which provides you with vital assistance in the form of direct services and/or consultation in areas including: Medicare, Medicaid, third party payment programs, pharmaceutical inventory control, federal and state regulations, and many other areas.
9. **Two giant product shows each year:** in January featuring summer goods; in July featuring selections of fall and gift merchandise and emphasizing promotional sundries.
10. **An Accounts Receivable program.** A computerized system that knows pharmacists. The program handles your charge accounts and gives your customers a monthly statement showing all their deductible medical expenses, both for the current month and for the year to date. It also provides a monthly report on the aging of your accounts in the summary.
11. **Professional advertising and promotional assistance.** Our specialists in this area now provide on-going advertising and promotional programs for many of our customers and are available to assist you in this increasingly important area of your operation. With complete stocks and complete lines of merchandise provided with it, we are well qualified to provide the services required to nail down the profit dollars which you need and deserve from your business.

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**Name of Pharmacy**_____

**Address**_____ **Phone**_____

**City**_____ **State**_____ **Zip**_____

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## SEVENTY-NINE PHARMACISTS LICENSED BY N. C. BOARD OF PHARMACY IN SEPTEMBER

795 ALEXANDER, Alvin Phillip, Jr., 1907½ McMillan Ave., Lumberton 28358
796 ALLEN, Linda Ann, 1058G Fern Forest Dr., Gastonia
797 ALMOND, Steve Newell, Rt. 3, Box 346, Chapel Hill 27514
798 ARNOLD, Larry Lanier, 409 Raleigh St., Fuquay-Varina
799 BAKER, James Allen, 304-B Mason Farm Rd., Chapel Hill 27514
800 BAUCOM, James Curtis, Jr., P. O. Box 424, Marshville
801 BOBBITT, Bracey Myron, Box 537, Glen Alpine 28628
802 BOWER, Richard Kent, 2609-D Yanceyville Rd., Greensboro
803 BROWN, John Olan, Apt. P-3-A Cameron Court Apts., Raleigh 27603
804 BROWN, Larry Thomas, 124 Hamilton Rd., Chapel Hill 27514
805 BROWN, Robert William, Rt. #1, Box 303, Kernersville 27284
806 BYRD, Luther Stevens, Jr., P. O. Box 1015, Burgaw 28425
807 CARVER, James Edward, 210 Woody St., Box 19, Roxboro 27573
808 CONWAY, Garry Duane, 205 N. Franklin, Whiteville (Simmons Drug Co.)
809 COUNCIL, William Christopher, Jr., 3452 Valley Rd., Winston-Salem 27106
810 CRADDOCK, Carl Wayne, 2005-5 Canterwood Dr., Charlotte 28213
811 CRAWLEY, Waldorf Garrold, 1907½ McMillan Ave., Lumberton
812 CREASMAN, Mark Eugene, 36 Ardmore St., Asheville 28803
813 CROTTS, Curtis Lee, Jr., 700 Morreene Rd., Apt. D-10, Durham 27705
814 CURRY, Jerry Stewart, 3008 Sharon View Rd., Charlotte
815 DEDRICK, Stephen Cannaday, 208 Finley Rd., Chapel Hill 27514
816 DeVANE, Carl Lindsay, 512 West 17th St., Lumberton 28358
817 DUFFEY, Charles Dermont, 4890-H Thales Rd., Winston-Salem 27104
818 EASON, Thomas Wayne, Route 1, Box 180, Cherryville
819 FRYE, William Patrick, 1729 Belvedere Ave., Charlotte 28205
820 GATES, Barry Vernon, 1023 N. Main St., Mount Airy 27030
821 GRUBB, Frank Lander, Jr., Reveo Discount Drugs, 951 Davie Ave., Statesville
822 GURGANUS, James Ruffin, Rt. 4, Box 155, Jacksonville 28540
823 HAGER, Joel Lyndon, Rt. 4, Box 546, Salisbury 28144
824 HALE, Jo Ann, 1007 S. Tarboro St., Park Terrace Apt. J-10, Wilson
825 HAMILTON, James Ralph, Jr., 2101 Steeple Chase Dr., New Bern 28560
826 HARTLEY, Gary Michael, P. O. Box 594, Hudson 28638
827 HELTON, Donald Clyde, Phil's Pharmacy, P. O. Box 1868, Hickory 28601
828 HILL, Larry Grayson, 103-D Northgate Ct., High Point 27260
829 HOLDER, Lewis Talmadge, Jr., Rosedale, Rt. #3, Washington
830 HOUGH, Thomas Woodrow, Jr., 216 Park Ave., Wadesboro 28170
831 HUBBARD, Cynthia Lee, 3129 Kilkenny Ave., Greensboro 27406
832 IRWIN, Larry Dwayne, 166 Victoria St., Elkin 28621
833 JOHNSON, Robert Byron, Box 861, Laurinburg 28352
834 JORDAN, Judy Sharon, 2330 Selwyn Ave., Charlotte 28207
835 KERMON, Louis Todd, Jr., 1113 E. Maple St., Goldsboro 27530
836 KESLER, William Thomas, 1917 F Lemons Apts., Burlington
837 KIRKPATRICK, George Fred, Jr., 281-R Dalewood Dr., Winston-Salem 27104
838 KIRKPATRICK, James Weaver, Jr., P. O. Box 55, Waynesville
839 KISER, Barbara Ann, 402 W. Patterson St., China Grove
840 LEDBETTER, Mary Wall, 3201 Ruffin St., Raleigh 27607
841 LITTLETON, Glynn Perry, 323 Preston Rd., Jacksonville 28540
842 McCANLESS, Allen Anthony, Jr., P. O. Box 193, Star

(Continued On Page 13)

# EDUCATE YOUR CUSTOMERS AND PROLONG THEIR LIVES

By J. S. Curry

After giving customers advice concerning their illnesses, prevention of disease, or th drug which they are taking, I decided that a Health Information Center of pamphlet an booklets would re-inforce my efforts and give a broader scale of information to the cu tomer. Consequently, I installed a Health Literature Pamphlet and Booklet Center at n cost to my employer and very little cost to me. I found that giving a pamphlet or bookl to the customer not only is more informative but is greatly appreciated. It isn't easy t sum up to a customer everything he or she needs to know concerning such topics as Hea Attacks, Diabetes, Cancer, Drug Abuse, Venereal Disease, or other health subjects witho going into a lengthy discussion. In most cases a well prepared pamphlet or booklet can d a better job in answering the customer's *general* questions. When I encounter a custom who is an information-hunter or one who I believe needs to know more about some aspe of their therapy, I offer a pamphlet or booklet on the subject. For example, if a patr tells me that he has arthritis, then I respond "I have a booklet on that subject, would y like one?" If I am filling a customer's prescription which indicates that he has a particul medical condition (i.e. Tolbutamide indicates diabetes), then I question the patron profe sionally to see if his physician is indeed treating that condition, and if the physician i then I offer a pamphlet or booklet on that particular condition to the customer.

What information does one supply to these customers? How does one incorporate in his pharmacy a well-supplied health information center at little or no cost? When I a proached my supervisor with the idea of starting a Health Information Center, his fir reactions were: "It costs too much," "It is too time-consuming," "It takes up too mu space," and "Other pharmacies have tried this and found it too hard to keep the pamphl rack re-supplied." Hence I accepted the challenge to install the Health Information Cent at no cost to my employer, with very little time consumed, using little space, and keepi the stock well supplied.

Here are the steps that one should take to establish a Health Information Center:

1. Go to your County Health Department and get a few pamphlets and booklets each of the health conditions which you want to supply to your patrons. While the Health Department, ask how they obtain their information. Ask them for a advice about getting free pamphlets and booklets for your pharmacy.
2. Look on the back of each pamphlet or booklet and you will find an address of t publisher of these pamphlets and booklets. Write to these providers requesting t information you need.
3. If there are any National Foundations (i.e. March of Dimes) in your town or ci or a nearby town or city, travel to these and request pamphlets and booklets the various health subjects. Or write to them.
4. Many insurance companies publish health information pamphlets. Write these co panies and obtain a list of pamphlets or booklets that they publish. Obtain t ones you need.

A list of some of the places that you may obtain free pamphlets and booklets includ

1. Your County Health Department
2. American Heart Association
3. American Cancer Society
4. T. B. & Respiratory Disease Association
5. Arthritis Foundation
6. Upjohn Pharmaceutical House (Information on Diabetes)
7. Eli Lilly (Information on Diabetes)
8. Pfizer Laboratories (Information on Venereal Disease)

9. March of Dimes (Information on Pregnancy and Birth Defects)
10. Easter Seals Society (Information on Retarded Children)
11. Alcoholics Anonymous
12. American National Red Cross
13. Epilepsy Association
14. Kidney Foundation
15. Mental Health Center or Association (Information on Drug Abuse & Mental Health)
16. Youngs Drug Products Corporation (Information on Venereal Disease)
17. United Community Services (Various Health Pamphlets)
18. National Multiple Sclerosis Society
19. American Diabetic Association
20. Metropolitan Life Insurance Company (Various Health Subjects)
21. Prudential Insurance Company (Various Health Subjects)
22. Lincoln National Life Insurance Company

Most of the addresses of the above mentioned providers may be obtained from your unty Health Department or from the booklets and pamphlets that you initially pick up your Health Department.

The only cost to me was the cost of the stamps and envelopes to write these various oviders. All said they would resupply me as needed. The space needed for the stock and e rack is negligible. My first rack was only a display rack which was formerly an old nd-aid rack. No cost there. Later I found some unused metal racks which would go on a gboard which I now use. All of the requests I made to the various providers were met th full and enthusiastic cooperation from them.

In summary, one can provide a Health Information Center at little or no cost with e minimal of space and time needed to install this material. The patrons have been very ankful for the material provided by our pharmacy.

My future plan is to install a small lending library of books on various health related ojects written in layman's terms to provide to patrons who want to read more about a oject. I am in the process of trying to obtain donated books from various agencies and armaceutical houses at no cost.

**armacist Curry is a 1972 Graduate of the UNC School of Pharmacy and currently as-ciated with White Cross Drugs, Charlotte, North Carolina.**

## SEVENTY-NINE PHARMACISTS LICENSED BY N. C. BOARD OF PHARMACY IN SEPTEMBER

(Continued From Page 11)

43 McCULLOUGH, Katherine Elizabeth, 17-D, 2748 Middleton St., Durham 27705
44 McMACKLIN, Tamara Elaine, 5010 Dogwood Pl., Charlotte 28212
45 MALONEY, George Victor, 362 S W 18 Terrace, Miami, Fla.
46 MASSENGILL, Hubert Vernon, Jr., Rt. #3, Box 237, Burlington
47 MATHIAS, Walda Parker, 2300-4C Greenbriar Apts., Burlington
48 MEASAMER, Franklin Alexander, Robersonville 27871
49 MOORE, Avery Lewis, Jr., P. O. Box 392, Wadesboro 28170
50 MORGAN, Judith Ann, 818 2nd St. Place, N. E. #93, Hickory
51 MORRIS, Edward Zebulon, Jr., Route 1, Harrisburg
52 MOSER, Wyatt Glenn, Jr., Box 296, King 27021
53 PARTIN, Benjamin Francis, Rt. 2, Box 217-A, Trinity
54 PASCHALL, William Hugh, B-4 Kingswood Apts., Chapel Hill 27514
55 PELL, Ben Earl, 125 D Lisa Beth Apts., Eden
56 PILGRIM, John Henry, 3900 Bethania Sta. Rd., Apt. #22B, Winston-Salem 27106
57 PRICE, Richard Philip, P. O. Box 271, Rutherford College 28671

(Concluded On Page 21)




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## NEW PHARMACIES

. Beaufort Liggett Rexall, 1404 Live Oak Street, Beaufort. Murray E. Rodgers, Jr., pharmacist-manager.

. Peoples Service Drug Stores, Inc., Kingsway Plaza, Eden. Thomas William Adkins, pharmacist-manager.

. Whaley Drug Company of Wallace, Inc., Rockfish Plaza Shopping Center, Wallace. Charles M. Watson, Jr., pharmacist-manager.

. Eckerd Drugs, Carolina Mall, Concord. Lamar Gilmore, pharmacist-manager.

. Peoples Service Drug Stores, Inc., Parkhill Mall, 1600 Howard Avenue, Tarboro. Phillip Thomas Ward, pharmacist-manager.

. Eckerd Drugs, Parkview Plaza, 3045 Waughtown Street, Winston-Salem. William D. McGraw, pharmacist-manager.

## CHANGE IN OWNERSHIP

. Scottie Drug Store, 210 S. Lafayette Street, Shelby. John W. Faucett, pharmacist-manager.

. Hall's Drug Store, 918 Main Street, Scotland Neck. C. C. Turner, Jr. is pharmacist-manager and sole owner.

. Lanier Drug Company, 1226 Fort Bragg Road, Fayetteville. LeRoy Lanier, Jr. is pharmacist-manager and sole owner. Successor to Bender's Rexall Drug Store.

wnership of the following six Franklin rug Stores of Greensboro have been transrred to: Rite-Aid Discount Pharmacies f Greensboro, Inc.:

3111 East Bessemer Avenue. Keith N. Fulbright, pharmacist-manager.

1457 East Cone Blvd. W. H. Fuller, Jr., pharmacist-manager.

4611 High Point Road. F. Hampton Langdon, pharmacist-manager.

2140 Lawndale Drive. Robert H. Shearin, pharmacist-manager.

2317 Randleman Road. Larry C. Blanton, pharmacist-manager.

6. 948 Walker Avenue. A. H. Mebane, pharmacist-manager.

and

1. 201 West 4th Street, Winston-Salem. L. E. Ferguson, pharmacist-manager. Formerly Walgreen Company.

## INSTITUTIONAL PHARMACY

1. Halifax Memorial Hospital Pharmacy Department, 250 Smith Church Road, Roanoke Rapids. William M. Savage, pharmacist-manager. Successor to Roanoke Rapids Hospital Pharmacy Department.

## INCORPORATIONS

Family Pharmacy of Siler City, Inc., Siler City. George Jackson Brooks, Jr., Holly K. Brooks and Clarence McDonald Ferguson, Jr., all of Siler City.

---

Boyd Pharmacal Company, Inc., P. O. Box 271, Newland, N. C. Roy B. Smith, Judy Elaine Smith and Andre T. Tennille, all of Newland.

*Clarence Eugene Page, Jr.*

Since 1881 the citizens of North Carolina have benefited from the dedicated services of a number of outstanding pharmacists as members of the Board of Pharmacy. Clarence Page was one of these. Being commissioned as a member of the Board by Governor Sanford for a term of office beginning April 28, 1964, he served in this capacity with distinction until his untimely death on August 17, 1972. His tenure of office included a term as president of the Board.

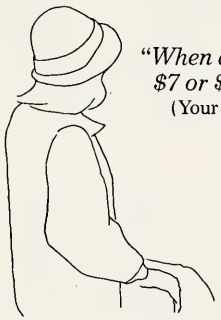
Clarence was a wise and able Board member. While always being tolerant of divergent opinions, he was endowed with a rare objectivity of thought which faithfully guided his official decisions. He was a steadfast champion of the rights of others.

While time passes, as it must, others will come to serve on the Board but the warm and cordial presence of Clarence Page will be sorely missed.

# *What are they saying about you behind your back?*

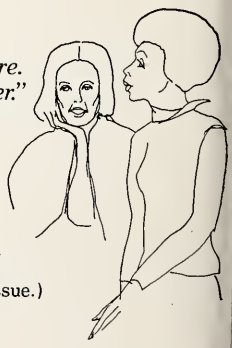


*Lederle-Breck consumer panels let you in on their secrets*

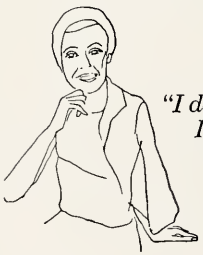


*"When a prescription gets to costing $7 or $7.50, then that's high."*
(Your customers are price conscious.)

*"I do pay more at my drugstore. This I know—but I feel safer."*
(Still, they appreciate professionalism.)



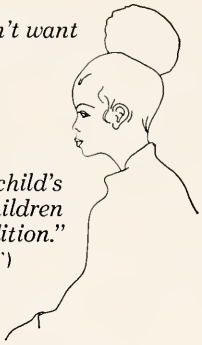
*"If he gives me the prescription under a brand name, I don't have to pay the extra charge. The other way, if he writes it in Latin, it costs much more."*
(Many are confused about the generic prescribing issue.)



*"I don't think the doctor is necessarily up on the newest products... I believe the pharmacist would be up on the newer things."*
(You're expected to be contemporary.)



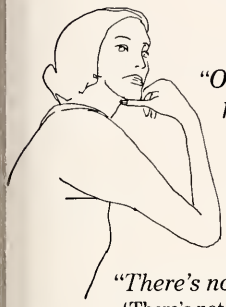
*"When I go in to buy beauty aids and toiletries, I don't want to be next to screwdrivers and hammers."*
(They resent what they call "junky" stores.)



*"My druggist would send something if he knew it was a child's prescription, like one of those Japanese gimmicks the children love tremendously. It is nice to get something in addition."*
(They like "that something extra.")

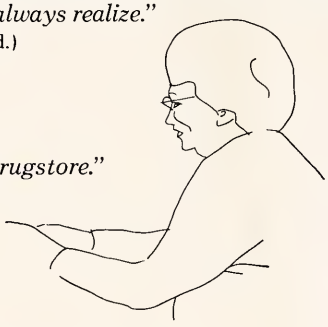


*"I think we're very bright, and if we don't get service for our dollar, we'll take our business someplace else."*
(Most appreciate service.)



*"Of course, it's not just that little bottle of pills we're paying for—we're paying for the research that went into it, and I think that's something we don't always realize."*
(There are those who understand.)

*"There's nothing like a good old corner drugstore."*
(There's nothing like the personal touch.)



These comments, made by customers like yours, are typical of those heard by pharmacists across the country who attend Lederle-Breck consumer panel programs. Composed of typical homemakers and moderated by consumer expert Mrs. Berenice Connor Kennedy, these panels permit consumers to express their heartfelt views regarding retail pharmacy as it is practiced today. Even more important, perhaps, the panels give pharmacists an exposure to the true feelings of their customers...for better or for worse. We think this kind of communication is important. It's just one way we have of reflecting...

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## CONTINUING EDUCATION COMMITTEES PLAN PROGRAMS FOR YEAR

The meeting was called to order at 1:00 P.M., Sept. 6, Pines Restaurant. Mr. Claude U. Paoloni greeted the members of the committee and welcomed Mr. W. Moss Salley, Jr., Dr. James L. Olsen, and Dr. M. Robert Blum as new members to the committee. He also welcomed Mrs. Marian Spencer, the Health Education Co-Ordinator at the Wilson Memorial Hospital in Wilson, guest of Mr. William R. Adams, Jr. Mr. Adams was congratulated for being appointed to the state Board of Pharmacy.

Minutes of the last meeting, dated February 15, 1972, were reviewed and approved by the committee members. Mr. Paoloni pointed out that all of the recommendations and ideas introduced in these minutes had been acted upon by the School's Continuing Education Program.

Mr. Paoloni then summarized the programs and activities for the year July 1, 1971 through June 30, 1972. He noted that the number of cumulative contact hours was less than the previous fiscal year, but the number of hours was still formidable. The Audio Tape Service was also reviewed for the 1971-72 fiscal year (summary is attached). Mr. Paoloni added that 160 tape orders have been filled since July 1, 1972.

The organizational structure and objectives of Continuing Education were discussed. Mr. Paoloni stated that the objectives of the Continuing Education program had not changed. The organizational chart was included to permit a better understanding of how continuing education fits into the overall organizational pattern of the School of Pharmacy and with Continuing Education in the Health Sciences.

Mr. Paoloni announced that a computerized mailing list is being developed by the office of Continuing Education in the Health Sciences. By using the names and addresses of all pharmacists applying for license renewal, this mailing can cover all pharmacists or select a specific group of pharmacists for select mailing. This service should be available shortly.

Mr. Paoloni then introduced Mr. Bill Herzog, director of Continuing Education in the Health Sciences who described just what Continuing Education in the Health Sciences (CEHS) hopes to accomplish. He described CEHS's role and responsibility to use resources to accomplish inter-school cooperation and Continuing Education programs. He also stated that CEHS was an opportunity for collaboration in dealing with the problem areas in North Carolina and emphasized the inter-professional aspect of CEHS.

The next topic discussed was the current programs being sponsored or jointly sponsored by the School of Pharmacy. They include:

1. The "Sixth Annual Carolina Hospital Pharmacy Seminar," September 16-17. The School has received 64 registration forms, including those for the speakers and UNC faculty.
2. "Drug Therapy in Common Diseases" symposium for the southeastern region of the state in Wilmington on successive Wednesdays beginning September 27 and continuing through November 15, 1972. Concurrently, another "Drug Therapy in Common Diseases" symposium will be held at Edgecombe General Hospital in Tarboro, North Carolina.
3. "Homecoming Weekend Program," October 13-14, 1972. Mr. Paoloni mentioned that the response had not been encouraging so far but, if last year is any indication, there should be a good turnout. He encouraged members to register early for the program and for the committee to act as promoters for it.

The Floor was then open to discussion on the resolution adopted by the North Carolina Pharmaceutical Association's Convention in April, 1972 regarding continuing education. Mr. Paoloni asked Dean George P. Hager to comment on the annual meeting of District

III, NABP-AACP in Biloxi, Mississippi, May, 1972, which pertained to continuing education. Dean Hager said that the NABP favors *mandatory* continuing education in developing a model act.

From this beginning, the committee began discussing how continuing education could be more beneficial and more rewarding to the participants. Some of the ideas suggested included:

1. That the continuing education program needs to add incentive and stimulation for self-improvement.
2. That North Carolina must put a value on continuing education. Most persons need a guarantee of a reward before they are willing to leave their businesses and pay the registration fees.
3. That a notice should be mailed out to all pharmacists which shows, in outline form, all the means in which 15 hours of continuing education credit can be obtained. Also, a log of activities should continue to be kept showing the number of hours and type of activities each pharmacist participates in.
4. That the committee send for copies of other states' continuing education requirements and see how they evaluate the different means of continuing education.
5. That continuing education should be subsidized by the state for it is a state obligation to offer continuing education to its professionals.
6. That better communication and information sources should be implemented.
7. That possibly North Carolina continuing education should have fewer programs with more concentration placed on them.

Following this discussion, ideas for other future programs were discussed. Dean Hager suggested an interdisciplinary program with mental health which could possibly begin with Western Carolina University since they suggested it in the first place.

The idea of a management conference was met with enthusiastic response by the committee. Mr. W. J. Smith said that there were many marginal operations in the state which would benefit greatly from such a program. Mr. Pike mentioned that the National Association of Chain Drug Stores have been ignored and would be most responsive for participating in a management seminar. It was suggested by the committee that such a program be planned in the spring for four or five consecutive Wednesday evenings and that intensive publicity for the program be carried out.

PHARMACY AUDIO TAPE SERVICE
Summary of Cumulative Totals
Fiscal Year—July 1, 1971-June 30, 1972

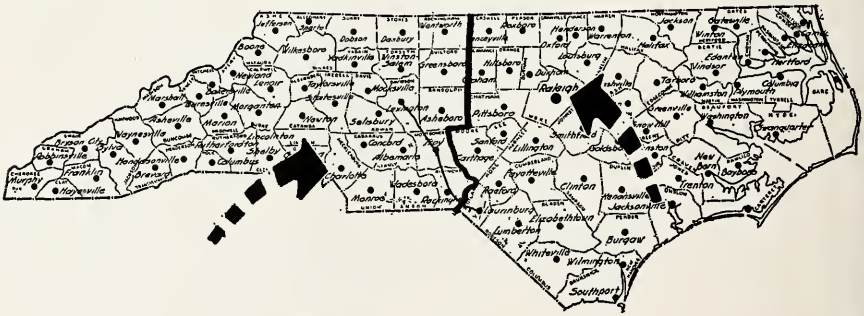
| TOPIC OF TAPE | NUMBER OF TAPES AVAILABLE | NUMBER OF TAPES ORDERED | RATIO OF TAPES AVAILABLE TO TAPES ORDERED |
|---|---|---|---|
| Drug Abuse | 22 | 331 | 1:15.0 |
| Interactions | 7 | 198 | 1:28.2 |
| Pharmaceutics & Biopharmaceutics | 5 | 53 | 1:10.6 |
| Pharmacy Administration | 18 | 170 | 1: 9.5 |
| Professional Practice | 14 | 127 | 1: 9.1 |
| Public Health | 5 | 61 | 1:12.2 |
| Clinical Medicine | 15 | 143 | 1: 9.6 |
| TOTALS | 86 | 1083 | 1:12.5 |

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**ROBERT J. NYBERG**
STORE DESIGN
532 HARVARD ST.
RALEIGH, N. C. 27609
(919) 787-0516



# TAR HEEL DIGEST

*EDEN*—Carolina Drug has been renovated in preparation for it to become a discount drug firm. The soda fountain has been removed and new fixtures, new shelving, and new accessories have been installed. T. M. Kirkpatrick is owner.

*BOONE*—After more than a year's wait, touch telephones have been installed at Carolina Pharmacy, Boone. James P. Greene operates the pharmacy.

*WILLIAMSTON*—D. R. Davis, Sr. has been named to the regional library board.

*BURLINGTON*—M. Elmo McCorkle has been named Alamance County chairman for the Re-Election of the President. Announcement was made by Charles R. Jonas, Jr., state committee chairman.

*RALEIGH*—Richard M. Yuhas, manager of Walgreen Drug Store, received a $100 award from Walgreen's Employee suggestion award committee. He developed a method to give more recognition to employees who have received service awards from the company.

*CLEMMONS*—Crown Drug Store officials have confirmed reports they will have a pharmacy in the new Westwood Village Shopping Center in Clemmons. This is the company's fifth store in Forsyth County.

*LINCOLNTON*—Kathy Griggs, Miss Lincoln County, was present for the opening of the new Sentry Drug Store in the Carolina Shopping Center, Boger City. Obie and Buddy Pigg are managers and owners of the new pharmacy.

*MORGANTON*—David Dalmas has joined the staff of Cornwell Drug Company, serving as pharmacist and assistant manager of the prescription department.

*SELMA*—Selma Drug Company, one of Selma's oldest businesses, has moved to a new location where new departments and more modern facilities will be available in the one-third larger building.

*CONOVER*—Kenneth Lawing, vice-president of Bowman Drug Store, Conover, has been named to head the Professional Division of the United Fund Drive.

## SEVENTY-NINE PHARMACISTS LICENSED BY N. C. BOARD OF PHARMACY IN SEPTEMBER

(Continued From Page 13)

5858 RIDOUT, Clarence Benjamin, Box 27, Morrisville
5859 RIGDON, Donald Lee, Box 434-18, Rt. #4, Morganton
5860 SAIN, Gary Lee, 465 10th Ave., Dr., N. E., Apt. 28, Hickory 28601
5861 SIMREL, Sylvia Jordan, 3022 Chapel Hill Rd., Apt. 57B, Durham 27707
5862 SMITH, Russell Eugene, Apt. 11-L Charlestowne Apts. 2901 Wake Forest Rd., Durham
5863 STEWART, James Carlton, Jr., 708 Pender St., Rocky Mount
5864 STROUD, David Sheldon, 3420 Old Greensboro Rd., Lot 10, Cedar Lane Trailer Park, Winston-Salem
5865 TERRY, John Aubrey, P. O. Box 2, McLeansville 27301
5866 THOMAS, Karen Erikson, Rt. 1, Box 218, Conover 28613
5867 THORNTON, Alice Elaine, Box 8, Rolesville 27571
5868 WEBB, Judy Williams, P. O. Box 827, Statesville 28677
5869 WHICKER, Marian Kay, P. O. Box 406, Kernersville
5870 WORLEY, Robert Wilton, Apt. T-1, Tau Valley Est., Rocky Mount 27801
5871 WRIGHT, Marjorie Susan, Box 507, Salisbury 28144
5872 YATES, Danny Joe, 121 Henderson Dr., Jacksonville 28540
5873 ZIGLAR, Jerry Thomas, 643 S. Main St., Rutherfordton 28139




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## LETTERS TO THE EDITOR

Dear Mr. Smith:

After reading the proposals adopted by the N. C. Pharmaceutical State Convention concerning continuing education of pharmacists, I find it necessary to state my opinion.

The question of mandatory continuing education of pharmacists concerns the future development and progress of the profession. Numerous opinions have been voiced in a multitude of professional publications, and all of the arguments "pro and con" have their individual degrees of merit. However, the professional and practical aspects of this issue have been noticeably neglected.

The outstanding quality of an educated man is not the quantity of facts that he retains, but rather his desire to learn more about his field of interest and his ability to translate this knowledge into a meaningful enterprise for the good of society.

The schools of pharmacy have worked to instill this principle in every graduate and the pharmacists of this nation have been successfully motivated to search for additional knowledge beyond the scope of their formal education.

Pharmacy, as a profession, has many different fields of interest. Because of this diversification, no one program of continuing education will suffice to fill the needs of the individual pharmacist. Each man must choose his own literature, research, and seminars as they apply to his individual needs. A hospital pharmacist requires a different type of knowledge as opposed to the retail pharmacist. Any program designed for the two would have to be composed of general educational material, and it is specific information that the pharmacist needs in order to excel in his chosen field of endeavor. This specific need can only be met by an applied individual effort on the part of the pharmacist. It is this individuality that allows a high degree of excellence to be achieved. A rigid mandatory program of continuing education would only deprive the pharmacist of valuable time necessary to pursue his individual interests, and this could only serve to hamper his creativity.

From a practical standpoint, the pharmacist is in the unique position of being indispensable. By law, he is unable to leave his appointed duties or leave them in the care of a subordinate. Obtaining a qualified replacement is difficult and in many instances impossible. To add to this burden the need for mandatory days off for continuing education in the form of seminars and class attendance would be suicide.

In order for the profession to advance, a high level of education is necessary for every member of the profession. However, as professionals and as individuals concerned about the health of the public, pharmacists are continuing to add to their knowledge. It is being accomplished as a voluntary individual effort.

This goal could best be served by a concentrated effort by educators, publishers, and professional associations to provide new and up-to-date educational materials along with locally situated seminars.

The pharmacist is capable of maintaining a high level of expertise in his field, and any attempt to require him to meet specified levels of graduate education is placing the profession on a substandard level. The pharmacist is a professional in every sense, and it is unnecessary to force him to meet minimum standards of education. Before we act let us consider the question from a professional and practical point of view.

Fred A. Connelly, R.Ph.
112 Dogwood Drive
Black Mountain, N. C. 28711

## YANDLE HONORED

Chapel Hill Pharmacist Howard Yandle has been named "Sertoman of the Year" by the Meridan Sertoma Club. As chairman of the Freedom Program for Sertoma, Yandle headed a committee which sponsored a poster painting contest among fifth graders last year in Orange County.

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remind over 5,000,000 readers to ask for Mycitracin. Have it on display! Upjohn

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## REMODELED INSTITUTE AUDITORIUM DEDICATED BY AUXILIARY

The Woman's Auxiliary Fall Convocation, held September 21 at the Institute of Pharmacy, attracted women from all areas of the State.

The coffee which preceded the meeting was hosted by members of the Cape Fear Pharmaceutical Auxiliary, with Mrs. George O. Markham, president, serving. Assisting were Mrs. D. C. Bracker and Mrs. J. F. Pickard of Greensboro, members of the State Hospitality Committee.

Mrs. William G. Thames, Woman's Auxiliary President, conducted the business meeting, which opened with a welcome by Mrs. William Hall, president of the Chapel Hill Auxiliary. Mrs. J. R. Hickmon presented a group of musical selections.

Committee Reports were heard: Mrs. Louis S. Harris, MOD Education; Mrs. W. P. Wells, Ways and Means; Mrs. J. Cody Newton, Community Services; "Doings," Mrs. George Cocolas.

Donald J. Miller, NCPhA President, brought greetings from the parent organization and presented special awards. Certificates marking the successful 1972 Bizarre Bazaar were given to the Woman's Auxiliary of the NCPhA, and to the New Hanover Woman's Pharmaceutical Auxiliary. Mrs. John T. Henley, chairman of the Bazaar, was presented an inscribed medallion. Mrs. Cade Brooks, who secured sponsors for the new auditorium chairs, was presented a miniature gold chair for her charm bracelet.

B. Cade Brooks, chairman of the Institute/Endowment Fund Committee, reported on the Institute of Pharmacy redecoration and re-equipment program, with emphasis on help provided by the Auxiliary.

W. J. Smith reported on the status of student loan fund maintained by the Auxiliary, and other pertinent financial data of interest to the members. He also introduced the guest speaker, Senator John T. Henley, who spoke on Mental Health Care of North Carolina patients. In his remarks he paid tribute to the excellence of such care, saying that there were isolated cases of neglect, but that generally, care is of a superior nature. He expressed interest in seeing that mental health patients continue to have the support and assistance of the State.

At the conclusion of Mr. Henley's remarks, Mrs. J. Weaver Kirkpatrick offered a luncheon prayer preparatory to the luncheon recess.

The Institute auditorium was transferred in a matter of minutes from "theater" seating in use during the business program, to a luncheon atmosphere with red tablecloths with artifical fruit centerpieces. Food for the "Dutch" luncheon was prepared and served by the staff of the NCPhA.

During the luncheon the "Cut and Sew" project, making of dresses for women patients in mental care facilities, was explained and several members modeled dresses which had been made by or under the direction of Mrs. Newton, chairman.

A special guest at the luncheon was Mrs. James Murdoch, for whom Murdoch Center at Butner is named.

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## NEW HANOVER AUXILIARY INSTALLS OFFICERS

Reported by Mrs. Larry Hovis

Mrs. William G. Thames, State Auxiliary President, was guest speaker when the New Hanover County Pharmaceutical Auxiliary held its September dinner meeting. After her remarks, she installed the following officers to serve for the coming year: Mrs. Franklin Williams, President; Mrs. Ed Hickmon, Vice-President; Mrs. Alex McCrackin, Secretary; Mrs. Leslie Collins, Treasurer; and Mrs. Larry Hovis, Historian.

Also present at the meeting was Mrs. J. Cody Newton, State Community Services chairman, who explained the state project. The New Hanover group voted to become involved in this project which will benefit patients in Mental Health Hospitals and Centers.

The New Hanover Auxiliary will be making dresses for women patients at Cherry and O'Berry Hospitals, as well as any other person living at home and commuting to mental hospitals. It is a common feeling among members that the Auxiliary should be a service club and contribute to the community in a practical way. There is an obvious need for aid in the area of mentally ill persons, and the members are enthusiastic about participating in this state-wide program.

Since its organization one year ago, the Auxiliary has twenty-one members who are active participators. It has supported the state project of furnishing information to local schools on Drug Abuse, and extensive work was done in connection with the 1973 State Convention which was held at Wilmington in April.

At the Woman's Auxiliary Fall Convocation in September, the New Hanover Auxiliary was presented a Certificate of Award for its efforts toward the success of the "Bizarre" Bazaar, which resulted in assistance to the Institute of Pharmacy in buying new furnishings for the auditorium.

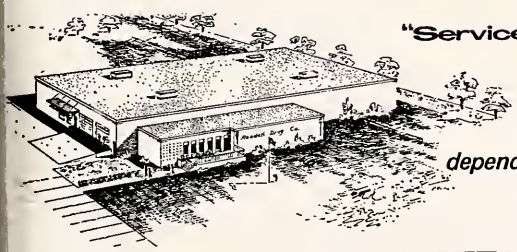
## MD'S REVIEW SOME MUTUAL PHARMACY PROBLEMS/ OPPORTUNITIES

The North Carolina Medical Society's Committee Liaison to the North Carolina Pharmaceutical Association met in Southern Pines on September 28 with Dr. Charles W. Byrd of Dunn, presiding.

The committee, during a three hour session, considered a number of subjects of significance to both professions. While the committee's recommendations are subject to review by the Society's executive board, in general the committee agreed

1) To oppose BNDD's request that certain "exempt" cough preparations be restricted to prescription sale.
2) To oppose any effort to repeal the State's anti-substitution drug law.
3) Went on record in support of the labeling of all Rx medications as prescribed unless the prescriber directs otherwise on each individual prescription.
4) Will encourage physicians to limit one Rx per blank (a problem with Schedule drugs when more than one Rx is written on same script).
5) Favors use of patient medication record cards and will encourage pharmacists to install systems.
6) Received report of the *Legislative Research Commission Committee on the Lawful role of Nurses* which included a recommendation that the N. C. Pharmacy Act be amended to provide that "Nothing in this section shall be construed to interfere with any legally registered practitioner of medicine, *or a registered nurse under his supervision,* in the compounding of his own prescriptions."
7) Reviewed twelve proposed amendments to the State's Controlled Substances Act as submitted by the *Narcotic Agent's Regional Cooperative.*
8) Received a progress report of efforts by the State Pharmaceutical Association to establish a uniform, state-wide drug supply system for mental health patients.
9) Received report by Frank F. Yarborough, Pharmacist Consultant to N. C. Department of Social Services, regarding the Medicaid Rx Program and transfer of program to Paid Prescriptions on December 1.

Executive Director W. J. Smith of Chapel Hill represented the North Carolina Pharmaceutical Association at the Committee meeting. Dr. John L. McCain of Wilson served as the Society's commissioner.



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## FASHIONS NOT FASHIONABLE, BUT WOMEN EAGER TO SEW

By Jessica Gammon, Durham Morning Herald

The fashions viewed here Thursday by the State Pharmaceutical Association Auxiliary weren't fashionable but the women went away from the show eager to copy what they'd seen.

The clothes won't be for themselves or members of their families, rather, the women will be tailoring the shifts and smocks for patients in the state's mental hospitals. The donation of specially made dresses will be the auxiliary's community project for the year and each local unit has been asked to have sewing sessions, where the women's and children's clothing can be made.

The smocks which were shown Thursday were made by Mrs. C. J. Newton of Fayetteville, chairman of the "Cut and Sew" committee. Most of them were in large sizes, since many hospital patients wear sizes larger than 16, which are not easy to obtain through normal channels. Much of the clothing that is given to the institutions is in small sizes and is impractical for the patient who may have difficulty with fastenings.

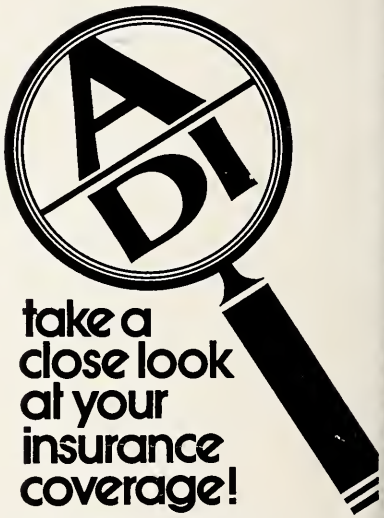
Other design specifications include all machine sewing and buttons rather than zippers. Even hems and facings must be done by machine since the smocks will be subject to harsh institutional laundries. Front buttons are preferred because, according to Mrs. Newton, many patients are not comfortable pulling things over their heads and some have difficulty stepping into clothes.

The auxiliary is also asking its members to make similar dresses in sizes 10-16 for girls. The clothes will be suitable for school wear. Terry cloth bibs with pockets for bedridden patients will also be made.

Women in the mental hospitals are in great need of newer, brighter clothing, according to Mrs. Newton. "Quite often these patients are forgotten," she says. "They are given basic things, but they're institutional. These dresses will give them identity. They will have something to have pride in."

Mrs. Floyd Goodrich, a member of the Durham auxiliary, will have the local group's first cut and sew session at her home in November. The women would welcome t donations of any lightweight, bright materi or fastenings.

The auxiliary members call their unde taking "a labor of love." Mrs. James Mu doch, who is still active in work with t centers and whose husband opened doo for the emotionally ill in North Carolin said Thursday. "We've worked with the people for years and I've found the mo you give of yourself, the more you g back."


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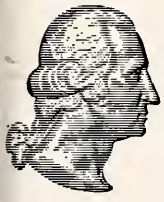
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# UNC PHARMACY SCHOOL NOTES

## MOD EDUCATION FINDS NEW HOME

In an effort to better utilize existing facilities for the best means possible in disseminating information on drug abuse, the Women's Auxiliary has turned its MOD Education Project over to the Drug Abuse Education Program at the School of Pharmacy. Coupled with the school's existing Student-to-Student Program and Teacher Training Program, the MOD Education Project will be worked into the overall Drug Abuse Education Program as the integral part it has been in the past through the Women's Auxiliary. The Women's Auxiliary, justifiably proud of its accomplishments in this area, felt that at this time, MOD Education could more efficiently be handled at the school with its other ongoing programs. Films, filmstrips, slides, and assorted pamphlets are available free of charge from the school by writing:

MOD Education
School of Pharmacy
University of North Carolina
Chapel Hill, N. C. 27514
Attn: Mr. Steve Moore

All materials will be available on a first-come-first-served basis. The only stipulation in their usage is that the materials be used properly (to prevent damage or excessive wear and tear) and that the audio-visual aids be returned promptly after use.

## PROVINCE MEETING

Lambda Chapter of Kappa Epsilon sponsored a Province meeting in Chapel Hill on September 30 with delegates from Omicron at PCP and Tau of the Medical College of Virginia in attendance.

UNC School of Pharmacy Dean LeRoy Werley was guest banquet speaker. His topic: "How Pharmacy as a Profession and the UNC School of Pharmacy has Changed with the Increasing Number of Women."

## STUDENT ENROLLMENT

The following 5-year enrollment record was compiled from information supplied by George P. Hager, Dean of the UNC School of Pharmacy:

| *Year* | *Total Enrollment* |
|---|---|
| 1968-69 | 485 |
| 1969-70 | 549 |
| 1970-71 | 567 |
| 1971-72 | 607 |
| 1972-73 | 576 |

The enrollments, as indicated by these figures, are leveling off at 575-600 undergraduate students. The number of applications for admission was much higher this year than it has been in past years. Consistent with the efforts to produce approximately 130 graduates per year and to avoid over-crowding of the facilities, it was necessary to deny admission to 128 qualified applicants.

Significantly, the grade point average of the new students has increased steadily from 2.3 in 1968 to 2.6 in 1972.

## SPEAKER AT SCOTLAND MEETING

Dr. Arthur J. McBay, who holds a joint appointment at the UNC Schools of Medicine and Pharmacy, presented two papers at the Sixth International Meeting of Foremsic Sciences, Edinburg, Scotland.

According to Dr. McBay, who is also chief toxicologist, Office of the State Chief Medicine Examiner, about 1000 North Carolina traffic deaths may be directly attributable to alcohol each year.

## EULOGY TO PHARMACIST JAMES GRAY SMITH OF STOKESDALE

(Mr. Smith died September 20, 1971)
eprinted from The Times-News, King, N. C.
We are only one of many families that ake up the community of Stokesdale. (For vious reasons we remain anonymous.)
For more than twenty (20) years we have own this friend, neighbor, and druggist. o us Mr. Smith was like another member of r family. "Why?," because his personal ncern about our medical needs could only evaluated on the same level of that of ur most trusted physician.
As anyone who has lived in this comnity for several years must know, we re without a resident doctor considerable riods of time. Our medical needs, neverless, could not be adjusted to conform those times when a doctor was available.
Mr. Smith realized the need, his responsiity, and went about in his generous way help his fellowman in the hour of need hout regard for his own personal professnal well-being. His personal sacrifice was beyond any reasonable expectation of se who really knew him as we did.
The community has been improved in nerous ways as a result of his use of the ents he possessed. Only time will enable to evaluate or measure in true perspece the contribution this man has made ile faithfully serving his fellowman. His sing has created a void not soon to be lled. Rewards are given predicted on the rit of the achievement. We sincerely trust t his reward will be that befitting one o, "did unto others as he would have m do unto him," and "the giving of him-, to and for the least of us in God's t. For as he did unto us so, did he o his father which is heaven."
h us he walked and worked and lived,
make this world a better place.
soon his Fireman called,
l we were minus one.
marching bands or bugle calls,
l mark his passing through.
, each of us are grateful for,
s nobleman we knew.
peace now rest, good friend,
In battle here we fall,
Until in time again somewhere,
Our name again he'll call.
The deeds we did, the love we gave,
"We'll see," was worth it all.

## MARRIAGES

*Taylor-Gourley*

Miss Lynne Allyson Gourley and *William James Taylor, Jr.* were married September 2 in Front Street United Methodist Church of Burlington. Mr. Taylor, UNC School of Pharmacy graduate, is in the United Public Health Service as chief of pharmacy services at Fort Yuma Indiana Hospital in Yuma, Arizona.

*Freas-Ring*

*Miss Elizabeth Ann Ring* and Warren Peter George Freas, III, were married Aug. 19 in Wesley Memorial Methodist Church of High Point. Mrs. Freas, UNC School of Pharmacy graduate, is associated with Rex Hospital, Raleigh and Mr. Freas is employed by Environmental Protection Agency, Durham.

*Bland-Nichols*

Miss Frances Alene Nichols and *Theodore Douglas Bland* were married August 26 at the First Baptist Church of Wallace. Mr. Bland, UNC School of Pharmacy graduate, is with Eckerd's of Greensboro. Mrs. Bland is a senior at UNC-Greensboro.

## BIRTHS

Mr. and Mrs. Earl Norris, Jr. of Boone announced the birth of a son, Clayton Earl Norris, on September 17. Mrs. Norris (Carol C.) is a graduate of the UNC School of Pharmacy and associated with Carolina Pharmacy. Mr. Norris is the newly installed Boone Postmaster.

## DEATHS

ALLENE WARREN

Miss Allene Marie Warren, 41, a graduate of the UNC School of Pharmacy (1952) and native of Dunn, died September 19.

Miss Warren was employed by Eckerd's of Wilmington and at the time of her death occupied an apartment at Wrightsville Beach.

## CONTINUING STORY OF MAJOR AND MINOR DISASTERS

1. Owen's Pharmacy, Tryon. Thief apprehended in pharmacy, had taken $140. Gained entrance by climbing up the air vent from a downstairs entrance.
2. Andrews Drug Company, Burlington. Entry through skylight; door of safe ripped off. Robbery loss set at $1,350 in cash, undetermined amount of drugs.
3. Eckerd Drugs, Durham. Shipment of 500 preludin endurets missing, when pharmacist checked company's books. Reported that the drugs had a value of $500.
4. Standard Drug Company, Troy. Front door forced open, safe containing controlled drugs missing from under counter in prescription department. Also, all used narcotic blanks in safe were taken, in addition to drugs. Safe weighed approximately 500 pounds and would have required three to four men to handle it.
5. Fairmont Drug Company, Fairmont. Reported that burglars forced the hasp securing a metal grill door and then forced open the inner glass door, apparently pulling the doors back into closed position to avoid indication that the pharmacy had been entered. Prescription drawers and cabinets "plundered"—narcotics and cash stolen.
6. Rocky Mount. Raper Drug Store entered by hole in roof. Money, watches, and controlled substances taken.
7. Pike's Drug Store, Kannapolis. Glass in front door broken and $180 in cash stolen from metal box in filing cabinet.
8. Park Road Drugs, Charlotte. Two youths took $400 and a quantity of drugs in a robbery of the pharmacy on September 28.
9. For the third time in three years, break-in thieves robbed Dobson Drug Company, Dobson, N. C., of controlled substances.

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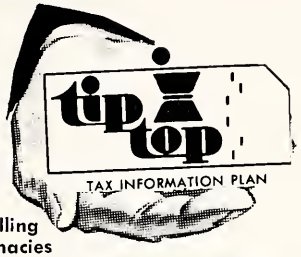

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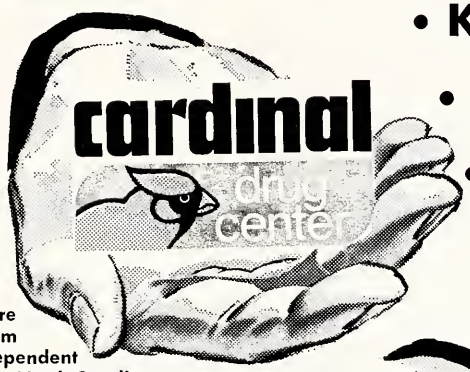

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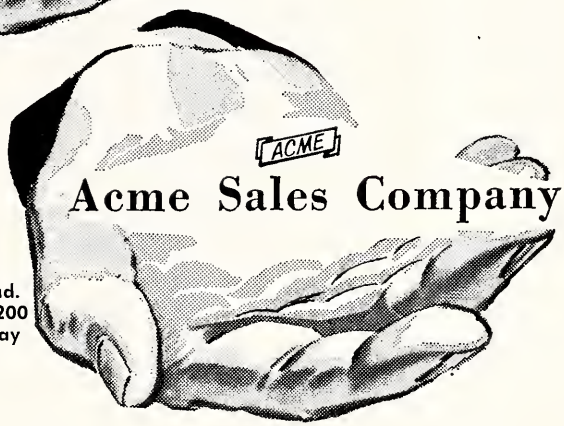

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The Carolina JOURNAL OF PHARMACY

Volume LIII Nov. 1972 Number 11

## 1972 CONVENTION REPORTS

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- N. C. Board of Pharmacy
- Woman's Auxiliary, NCPhA
- NCPhA Committees

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2nd Vice-President: W. H. Wilson, 2000 Fairview Road, Raleigh 27603
3rd Vice-President: Lloyd M. Whaley, Box 151, Wallace 28466
Secretary-Treasurer & Executive Director: W. J. Smith, Box 151, Chapel Hill 27514

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## 1972 YEAR BOOK

# 1972 ANNUAL MEETING OF THE N. C. PHARMACEUTICAL ASSOCIATION

## TIMME PLAZA, WILMINGTON, NORTH CAROLINA APRIL 16-17-18, 1972

## AWARDS

The Awards Program preceded official opening of the 1972 Convention of the North Carolina Pharmaceutical Association and highlighted achievements of qualifying members. They included:

*"50+" Certificates and Pins* to Mrs. Addie Bradshaw Pegram, Apex; James M. Darlington, Winston-Salem; Edward S. Pugh, Windsor; Harry W. Walker, Norlina; Claude Arthur Wilson, Monroe

*Bowl of Hygeia Award*—to Lloyd Milton Whaley, Wallace

*Don Blanton Award*—to Frank Yarborough, Raleigh

*Speaker-of-the-House Awards*—Oliver G. Fleming, Ahoskie; Mrs. Robert Giddings, Carrboro; Joseph Jarman, Willis Ray Johnson, and Thomas W. Jones, all of Jacksonville; Quint H. McCoy, Grover; William R. McDonald, Hickory; James E. Mills, Cherokee; William H. Randall, Lillington; Clarence Benjamin Ridout, Morrisville; William M. Savage, Roanoke Rapids; Jack G. Watts, Burlington

*M. B. Melvin Award*—Onslow County Pharmaceutical Society

*Academy of Pharmacy*—Joseph C. Estes, Reidsville

*Presidential Awards*—President-elect Donald J. Miller, Morganton; President John C. Hood, Jr., Kinston

*Special Award*—Dr. David Work, Chapel Hill

## FIRST SESSION

The opening session of the North Carolina Pharmaceutical Association and its Auxiliaries was held in the Grand Ballroom of The Timme Plaza, Wilmington, North Carolina, Sunday, April 16, 1972 at 7 p.m. F. Alex McCrackin, Convention Chairman, presided.

John C. Hood, Jr., NCPhA President, officially opened his session, as did Mrs. George Cocolas, NCPhA Woman's Auxiliary President, and L. D. Davidson, President of the NCPhA Traveling Men's Auxiliary.

The Invocation was brought by Julius Howard, Convention Co-Chairman, and guests were officially welcomed by Franklin E. Williams, President of the New Hanover Pharmaceutical Society.

Mr. Hood responded to the Address of Welcome and introduced Larry Willard, guest speaker. Following Mr. Willard's presentation, convention announcements were made by Chairman McCracken for the NCPhA, Woman's Auxiliary Chairman Mrs. Vince Lindenschmidt, and TMA Convention Chairman, James R. Case.

President Hood announced the appointment of the Time and Place Committee: Lee Werley, Chairman; W. Whitaker Moose and W. Dorsey Welch. They were asked to meet during the Convention to recommend time and place for the 1974 Convention.

Following the drawing for the Pre-Registration Prize, the evening was climaxed by the announcement of the identity of the 1972 Pharmacist-of-the-Year: John T. Henley of Hope Mills.

On that happy note the meeting was adjourned to reconvene the following morning.

## SECOND SESSION

April 17, 1972, 9 A.M.

President John C. Hood, Jr. opened the session by introducing W. A. West of Roseboro, who conducted the Rite of the Roses, commemorating the passing of the following members since the 1971 Convention: Past-Presidents Roger Atkinson McDuffie and Robert Royal Copeland, Life Member Charles Davis Porter. Also, John T. Gardner, Milton Alvin Moore, Alden Hobbs, Sebastian Poisal Birkitt, Richard E. Cover, Charles David Bell, Raymon Ellis Barrett,

let's get down to brass tacks

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Willis Froneberger Holland, Thomas V. Flood, Leslie James Correll, James A. Hutchins, and Lovette Aldin Warren, Jr.

Donald J. Miller of Morganton, First Vice-President, presided during the presentation of the President's Address.

## PRESIDENT'S ADDRESS

## THE STATE OF PHARMACY IN NORTH CAROLINA 1971-72

The practice of Pharmacy in North Carolina at this time has many strong points which benefit all of the members of our profession:

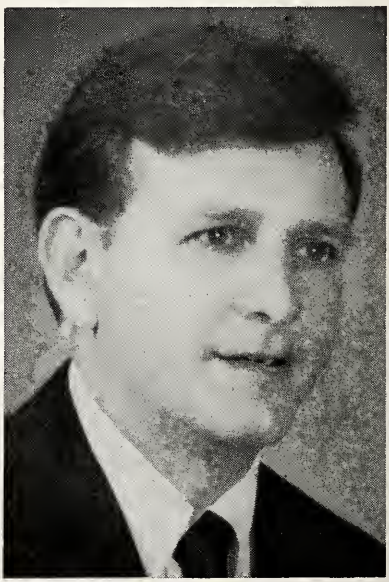
(1) The profession of Pharmacy can be justifiably proud of our tradition of professionalism
(2) The relationship with the medical profession at state and local levels greatly enhances our strength and our professional service in North Carolina
(3) Our Association is considered one of the best in the United States—our Executive deserves considerable credit for our status
(4) Our School, now 3rd largest in the Country, is also recognized for its progressive efforts in the health care field
(5) Our Board of Pharmacy has as its executive a leader of Boards across the nation and members dedicated to the precepts of proper protection of the citizens of North Carolina
(6) The N. C. Medicaid Program has become an important adjunct to our practices and is of such quality and fairness in concept that we can be proud.
(7) The pharmacists of this state are meeting their responsibilities and are broadening their horizons yearly
(8) PHARMPAC is educating us in dealing with legislation
(9) Our students are among our greatest assets

When the majority of pharmacists who are presently practicing in North Carolina started, they worked with men who had helped establish Pharmacy as an important part of health services teams over our state. The pharmacist has always been considered a leader in the community. This tradition continues.

The physicians respect our abilities, appreciate our concerns, and rely on our judgments. We must fortify our knowledge with constant study so that we can prove worthy of the trust and confidence of our customers and the physicians. Our study will result in better health care for the people of North Carolina.

Our Association is our most valuable ally in all matters regarding Pharmacy. The percentage of North Carolina pharmacist members is greater than that of most states. This is true because of the services offered by the Association to its membership—sponsorship of continuing education, legislative activity, public relations, employee-employer relations, support of student loans, and participation in regional, state, and national affairs dealing with our profession.

The UNC School of Pharmacy is now the third largest in the United States and is continuing to grow. Our educators and administrators have put forth a concentrated effort to provide properly trained pharmacists to fill the needs of our state. There has been a great deal of energy expended in



**John C. Hood, Jr.**

preparing our students to provide pharmaceutical services for our health related institutions—hospitals, mental health hospitals, and other such institutions. We rate A+ in this endeavor. I say that we can rate A+ in providing adequately trained and properly motivated pharmacists for all areas of pharmacy. Pharmacy is a broad field and we must be represented in each of the areas. Our school is busily engaged in educating pharmacists to work in each of these areas.

Our North Carolina Board of Pharmacy is constituted of pharmacists who are realistic, firm, but understanding, and at the same time demanding that the population of North Carolina shall have proper pharmaceutical services within the limitations of the laws and regulations.

Your Association with the help of leaders in North Carolina government has worked steadily to develop a tenable Medicaid program which meets the needs of the citizens of our state and is fair to those providing the health services. The Medicaid program was well-funded because of the foresight of the budget advisory committee chaired by Senator John T. Henley.

The pharmacists of the state are meeting their responsibilities in providing services to the citizens. We have a good system of distribution; our pharmacies are up to date. Many of our profession are taking advantage of opportunities for continuing education in order to provide improved services for their customers. Today's sophisticated products require an increased knowledged of drug action and inter-action.

In political areas pharmacists have been very active. We have some very fine members of the Association working in the political arena in North Carolina and also on the national level. We owe much to these men who have labored hard for our profession.

This year's graduate of the School of Pharmacy is a new vintage professional with new ideas and ideals. It is up to us to provide these students with a basic concept of the practical aspects of pharmacy. It is important that as many practicing pharmacists as possible participate in the preceptor program. In this program we can impart our feeling of pride in our profession, an appreciation for our integrity, and the need for understanding of those requiring health services. We must absorb the graduates in our practices—they need us and we need them.

Speaking of needs, it is important that we realize the needs of our manufacturers and our wholesalers. Through their research and promotion the manufacturers have provided pharmacy in the U. S. a high degree of success. We cannot afford to be without strong manufacturers whose profits allow them to develop drugs to conquer new diseases each year.

Our wholesalers are doing everything possible to offer the best in services to the pharmacies of the state. We need strong wholesalers to keep us supplied.

The main area of our concern should be the protection of the health of those who require our services. In order to give this protection, we must provide medical profile records. We must not wait for this to become part of our laws before adding these cards to our routine.

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way by continuing to improve our profession.

Thank you for allowing me to serve this fine Association. I must give a special "thank you" to members of the Executive Board and to our fine executive staff.

President Hood resumed the chair and introduced Charles D. Blanton, Jr., for his report as President of the North Carolina Pharmaceutical Research Foundation.

## N. C. PHARMACEUTICAL RESEARCH FOUNDATION, INC.

(Editor's Note: Since this report was carried in the August issue of the Carolina Journal of Pharmacy, it is omitted here.)

President Hood presided during the following features of the program:

V.D.—THE PHARMACIST'S ROLE IN EDUCATION, TREATMENT, AND PREVENTION—by John J. Adkin, District Sales Director of Young's Drug Products Company—manuscript published in June issue of the Carolina Journal of Pharmacy

COMMUNITY PHARMACY: WHERE THE ACTION IS—by Delbert D. Konnor, Assistant to the Executive Secretary of the National Association of Retail Druggists, who was introduced by Jesse M. Pike, 2nd Vice-President of the NARD. Mr. Konnor's address was published in the August issue of the Carolina Journal of Pharmacy

PANEL: PHARMACEUTICAL EDUCATION AND ITS IMPACT ON THE PRACTICE OF PHARMACY. Panel members discussing this timely topic were William R. Adams, Jr., representing Hospital Pharmacy; Dr. George P. Hager, Dean of the UNC School of Pharmacy; Donald J. Miller, President-Elect of the NCPhA; Claude Paoloni, representing Continuing Education

Following the panel discussion, the session was adjourned to meet the following day at 9 a.m.

## THIRD SESSION

The third session of the 1972 Convention of the NCPhA convened Tuesday morning, April 18, at 9 a.m. President Hood opened the session and introduced W. Whitaker Moose, 2nd Vice-President, who presided during a portion of the morning meeting.

Mr. Moose introduced Rex A. Paramore, Chairman of the Committee on Delivery of Pharmaceutical Service, whose report

SUGGESTED GUIDELINES FOR THIRD PARTY PAY PROGRAMS

published in the September issue of the Carolina Journal of Pharmacy.

At the conclusion of Mr. Paramore's report, he introduced Dr. David Work, Assistant Dean of the UNC School of Pharmacy, who spoke on

## PREPAYMENT—IMPACT ON PHARMACY IN THE 70's.

Dr. David Work, Assistant Dean of the School of Pharmacy, University of North Carolina, reviewed the background leading to the development of present prepaid prescriptions programs, listed the major factors to be weighed in assessing the value of prepaid Rx programs, and detailed the effort of the National Pharmacy Insurance Council in its attempt to bring uniformity into the rapidly escalating prepaid drug benefit programs.

In concluding, Dr. Work recommended the appointment of a special NCPhA committee to study prepaid prescription programs, with emphasis on OEO and HMO funded systems, so that the Association will be in position to better evaluate such programs as they become operational in the future.

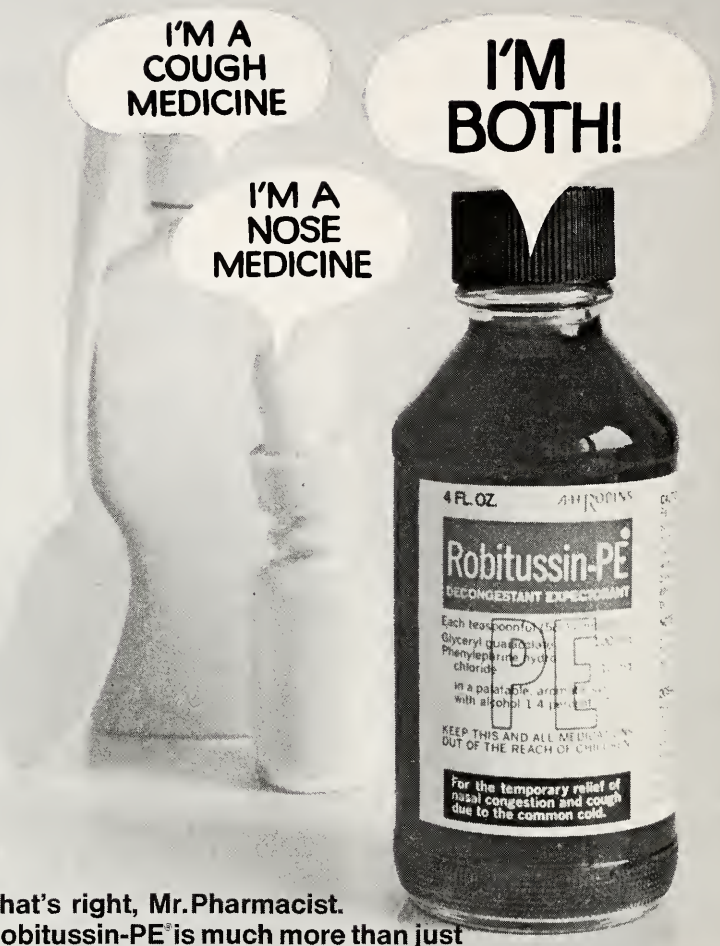
James L. Creech, NCPhA Past-President, who was introduced by Mr. Moose, presented

## NCPhA DUES STRUCTURE AND PROPOSED CHANGES

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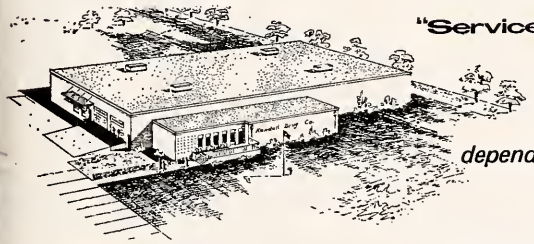
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to be commended—and sincerely thanked—for your continuous and continuing support of your organization. We have tried to do a conscientious job as watchdog of the financial status of the NCPhA in order to see that your money does a good job for you.

However, try as hard as we might, we are finding it increasingly difficult to cope with increasing costs. I'm sure this is an old story for you—you hear it every time you turn on your radio or television—or pick up a newspaper. But it is a fact of life and the Pharmaceutical Association is not an exception when it comes to trying to deal with inflationary costs.

So—your elected Executive Committee—after due deliberations and investigation of fiscal possibilities—has come up with the following points which I would like to share with you:

1. The Association, in common with professional organizations, has been faced with a steady increase in operational costs. Your dues dollar is spread thin.
2. Although ratio of membership to potential—and dues collections—compare very favorably with the top pharmaceutical organizations in the United States, the Association is operating at a deficit and for the past two years has had to dip into reserves to balance the budget.
   and please note this:
3. In reviewing our annual operational statements, one fact is clearly evident: there has been a definite membership category shift from a majority of *owner* members to a majority of *employee* members. Ten years ago the percentage of each category was approximately 50/50 but now employees outnumber owner members by 2 to 1. In terms of dues remitted, a shift from an owner category to that of an employee represents a loss of $30 to the Association. *North Carolina is not unique* in this respect—the same situation prevails elsewhere.
4. Other co-related factors that have an influence on our financial situation are *additional staff* to take care of the constantly increasing work load, IRS's new tax on unrelated income, and a drop in Journal advertising volume with a corresponding increase in printing costs.
5. To adequately meet current and future Association budgets, the Association's Executive Board, after reviewing various alternatives, decided to recommend a $10 annual increase in dues for both employer and employee.
   Consideration was given to a 1-dues plan, which some members of the Association favor, but this was not approved, primarily because the 1-dues plan would result in annual dues of $45 or more than a 100% increase for current employee members.
   and please note this
6. Any change in the dues schedule would involve a change in the Association's by-laws. This can be done by presenting the proposal at one session of the annual meeting with vote on the proposal at another session of the same annual meeting.
   Passage of the proposal requires a two-thirds favorable vote of members present.



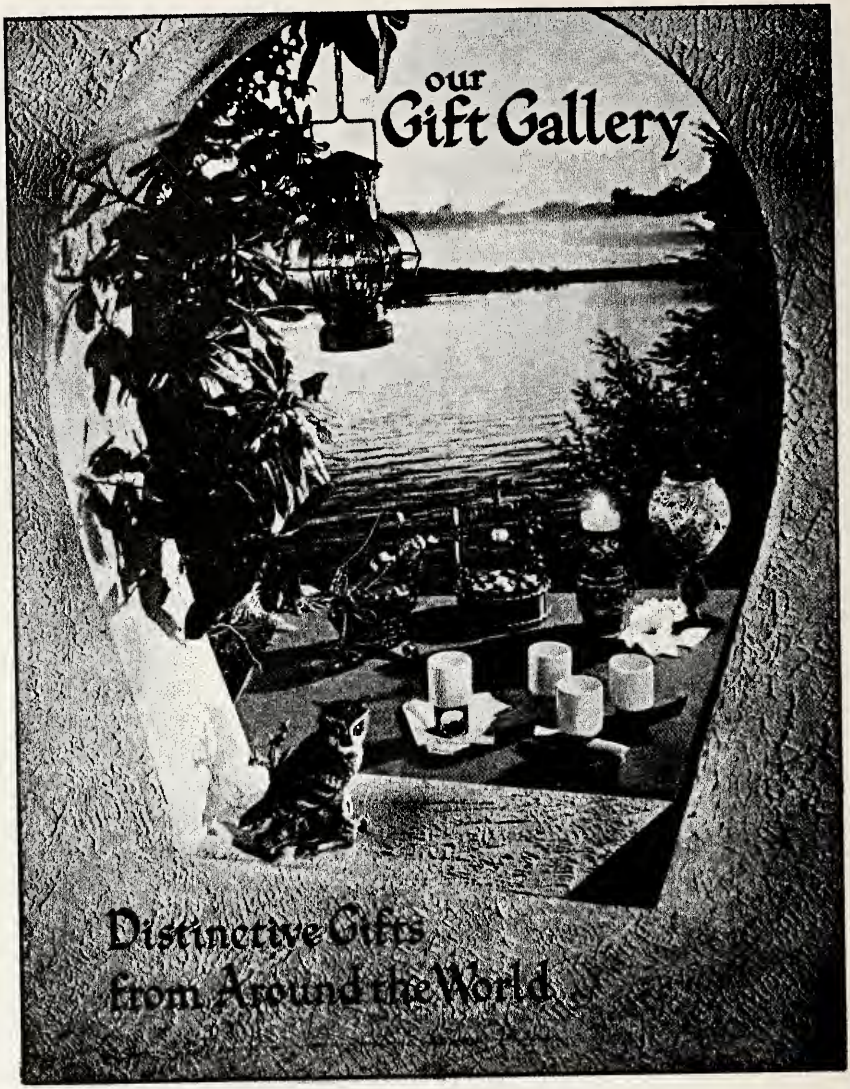
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Further, the Committee recommends that the proposal, *if approved at this convention*, be submitted to the entire membership for acceptance or rejection. Since this proposal involves a dues increase—affecting every member—we believe all should have a voice in the final decision.

The dues change, if approved, would be effective in 1973.

Parenthetically, I would like to tell you of a plan to provide supplementary funds to the NCPhA.

In addition to the proposed dues increase, it is hoped that next year's Association program will include a drive—among pharmaceutical manufacturers and other friends of Pharmacy—to increase the NCPhA Endowment so that earned income can bear a larger share of the costs of maintaining the headquarters building and/or incidental expenses. This will provide a supplement to revenues brought in by your increased dues payment.

A larger Endowment earning will also make it possible to keep the dues at the figure suggested by the Committee.

You will hear from us later in the year in regard to contact work we shall be asking some of you to do—in helping to tell our story to the manufacturers.

Now back to the By-Laws change which will permit the Association to increase your dues by the modest amount of $10 per year:

7. Accordingly, acting on behalf of the Association's Executive Committee, I recommend that Article IV, Subsection (a) relating to DUES, be amended as follows:

"Every member shall pay in advance into the hands of the Secretary-Treasurer the sum of sixty dollars as yearly contribution, except that those not financially interested in a retail or hospital pharmacy or educational/health related institution shall pay thirty dollars. In the case of a drug store or pharmacy which is owned as a corporation or partnership, the owner of the principle interest or the Pharmacist-Manager shall pay sixty dollars and each additional member associated with the firm shall pay thirty dollars."

(In accordance with the NCPhA By-Laws, the amendment offered by Mr. Creech was submitted to action of the assembly at the final session of the Convention. The amendment was passed by unanimous vote.)

President Hood introduced W. H. Wilson, 3rd Vice-President, who presided for the remainder of the session. He introduced Donald Wallis, Director of Marketing for Lederele Laboratories, who spoke on

## OUR BUSINESS IS EVERYBODY'S BUSINESS

An abstract of Mr. Wallis's remarks was published in the May issue of the Carolina Journal of Pharmacy.

Mr. Wilson then introduced Edward S. Albers, Jr., President of the Albers Drug Company, who spoke on

## HOW WHOLESALERS AND INDEPENDENT RETAILERS CAN HELP EACH OTHER

Mr. Albers' remarks were carried in the May issue of the Carolina Journal of Pharmacy.

Rex A. Paramore, President of N. C. PharmPac, discussed the objectives of the program and urged pharmacists to support PharmPac.

Following announcements and prize drawings, the session was adjourned until 2:30 p.m.

## TUESDAY LUNCHEON

A luncheon, held at 12:30, in the Timme Plaza, honored Past-Presidents of the NCPhA, and students from the UNC School of Pharmacy.

Following the invocation by Steve Byrd, a student officer at the UNC School of Pharmacy, Edwin R. Fuller of Salisbury introduced the guest speaker, Vernon Trygstad, President of the National Pharmaceutical Council.

An abstract of Mr. Trygstad's timely and




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impressive remarks appeared in the July issue of The Carolina Journal of Pharmacy.

## FOURTH SESSION

President Hood convened the fourth and final session of the 1972 convention of the NCPhA at 2:30 Tuesday afternoon, April 18.

H. C. McAllister, Secretary-Treasurer of the NORTH CAROLINA BOARD OF PHARMACY presented his annual report, which is published in its entirety, starting on Page 83.

Committee Reports, relating to the official business of the NCPhA, followed. Claude Paoloni, Chairman of the Committee on Continuing Education, reported for the Committee.

## REPORT OF CONTINUING EDUCATION COMMITTEE

The Continuing Education Committee met jointly with the School of Pharmacy's Advisory Committee on Continuing Education. Like the Committee of the NCPhA, the Advisory Committee is made up of practitioners from throughout the state. They include:

William R. Adams, Wilson; James W. Adams, Asheville; Charles D. Blanton, Jr., Kings Mountain; David D. Claytor, Greensboro; William H. Mast, Henderson; Jesse M. Pike, Concord; William H. Randall, Jr., Lillington; W. J. Smith, Chapel Hill.

Two joint committee meetings were held in Chapel Hill, the first on December 2, 1971, and the second on February 15, 1972. These meetings were scheduled to inform members and to keep them apprised of the activities of Continuing Education programs; to solicit their advice on future programs; and to receive their suggestions as to the appropriate approaches and designs to meet the educational needs of the practicing pharmacist. There is no doubt in my mind of the significant contributions the Joint Committee has made toward the success of our expanded and improved Continuing Education programs this year.

Of major concern to the Committee was the NCPhA resolution adopted at the 1971 annual convention in Durham last April, which in effect states:

> ". . . resolved that the pharmacies of North Carolina should, through the North Carolina Pharmaceutical Association, strive to require continuing education of pharmacies as a prerequisite for relicensure in North Carolina and the North Carolina Society of Hospital Pharmacies offer its full support to such an endeavor."

Much careful thought and discussion went into the deliberation of this subject. The committee noted that many changes have come about in pharmacy within recent years. Not the least of which concerned continuing education. In June 1971, Elliot Richardson, Secretary of the U.S. Department of Health, Education and Welfare, rendered a report(1) to the Congress in which he identified the major problems in meeting the health needs of the Nation. One of these problems was associated with licensure, certification and the qualifications for practice or employment of health personnel. His report included specific recommendations for steps to be taken toward the solution of the problem. With respect to Continuing Education, two of several of his recommendations stand out which, in my opinion, merit review in this report. The first, "in order to increase coordination and liaison among the various health licensing boards responsible for the planning and monitoring of health services the State licensing boards are urged to take —with the active support of the professional associations—new steps that will strengthen the boards and allow them to play an active role in maintaining high quality health services."(2) The second states, "the professional organizations and States are urged to incorporate a specific requirement for the assurance of a continued level of practitioners' competence as one condition in the recredentialing process. Employers are encouraged to provide opportunity for participation in programs directed toward assuring continuing competence; participation should be a major criteria in employee evaluation and incentives. Additional studies of the best mechanism to assure continued competence should be supported on a high priority basis."(3)

The importance of these recommendations I can assure you did not go unrecognized by your committee. As we reviewed the

changes taking place in pharmacy in various states throughout the Nation, it seemed apparent that more states are enacting continuing education legislation. To date, two states—Kansas and Florida—have already been on a continuing education program. Recently, California and Ohio have enacted mandatory continuing education bills for pharmacists. California today has approximately 12,000 practicing pharmacies, Ohio about 6,500, Florida about 4,300 and Kansas about 1,300. In the four states, these figures add up to a little more than 24,000 pharmacists. With 128,000 pharmacists in the entire country, this means that about one out of five is subject to legislation requiring the pharmacist to show evidence of keeping up with developments in the field of license renewal.[4]

Your committee members, recognizing and understanding the pulse of the pharmacists, wisely did not wish to go as far as to use the very unpopular terms "mandatory" or "require" at this time in any resolution. Instead, the Committee on Continuing Education approved a resolution which, in effect, states:

> ". . . Resolved that the North Carolina Pharmaceutical Association *recommends* that all North Carolina pharmacists participate in a minimum of fifteen hours of continuing education annually. Such education should be in the form of postgraduate studies, institutes, seminars, lectures, conferences, workshops, extension studies, tape services, correspondence courses and other similar methods of continuing pharmaceutical education . . ."

Undoubtedly this resolution will be presented in its entirety to you and your Committee is hopeful that it will merit your favorable response when it is brought before you this afternoon.

*Continuing Education Activities of the School of Pharmacy*

There is evidence that continuing education is becoming more endemic among pharmacists. This phenomenon could be attributed to one or all of the following reasons:

(1) better and more relevant programs
(2) a realization by pharmacists that better patient care requires their participation (updating) through continuing education programs
(3) extension of more programs to areas of easier accessibility for practitioners
(4) recognition by pharmacists that education does not end with the completion of formal academic instruction
(5) necessary for certification and relicensure requirements in compliance with certain state requirements

Since July 1, 1971, over 1,620 pharmacies and other allied health personnel have accumulated over 7,800 contact hours by attending the School of Pharmacy's Continuing Education programs. To date, there have been ten (10) different programs offered—some more than once—in five (5) different communities of North Carolina. These programs included the Annual Hospital Pharmacy Seminar (sponsored jointly with the North Carolina Society of Hospital Pharmacists) in September; the Annual Socio-Economic Seminar (sponsored jointly

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with the North Carolina Pharmaceutical Association) in February. Proceedings of this Seminar have been printed for the last two years. I was hopeful the Proceedings for the 1972 Socio-Economic Seminar would have been ready for distribution at this time, but I am sorry to report production on this project is delayed and now we look forward to its completion perhaps by next month. A new program we hope will become a regular annual feature and a joint effort with the Association is the Alumni Homecoming Weekend Program held in October. As a first this one seemed well attended and very favorably received. The program which exceeded all of our expectations was the 16-week "Drug Therapy in Common Diseases" which held its first two-hour weekly session on Tuesday evening, January 11, 1972. This program is still going and will continue for two more weeks, through May 2, 1972. (This evening's session, class was dismissed). Total number of registrants varies from 40-50 each session; in fact, a group of 18-25 pharmacists from the Triad area (Greensboro, High Point and Winston-Salem) have arranged for the services of a bus to attend this 16-week program. Other programs included the Computer-Based Information Systems in the Practice of Pharmacy; the Pharmacist and the Ostomy Patient; the Clinical Symposium on "Health Education and the Pharmacist," a two-hour weekly session held in the Fall for five (5) consecutive weeks; What About Drugs?; Pharmaceutical Industry Management Conference; Modernizing Drug Usage Systems, sponsored jointly with the North Carolina Hospital Association and the North Carolina Society of Hospital Pharmacists. This was an interdisciplinary program in which there were 46 pharmacists, 16 nurses, 13 hospital administrators, one physician and nine representing other categories in attendance. Programs have been planned for the balance of this fiscal year. Included is a one-day seminar on June 23, 1972, planned in cooperation with the North Carolina Academy of Family Physicians and scheduled for Pinehurst, entitled "Just What the Doctor Ordered?" *Watch for this one.* It is hoped this program will not only provide you with a continuing education, but also with a wonderful opportunity to encourage dialogue and rapport between the disciplines—the physician and the pharmacist. I strongly urge you to invite your physician friends to this program. Featured will be members of the School of Pharmacy faculty who will present the dynamics and pharmacokinetics of drug therapy. Also, five regional preceptor-extern/internship programs are fermenting for the early part of the summer, directed toward optimizing the intents of this program.

A separate handout tells you more in detail of the various School of Pharmacy courses in Continuing Education. Of note is the on-going Visiting Pharmacist Program which you see with the handout material. To date, four pharmacists have participated in this program for a total of forty (40) hours. Not shown on the summary of programs and activities for the fiscal year is the Pharmacy Audio Tape Service. The most dramatic increase in Continuing Education participation came about in this Service. Mr. David Hershkowitz, staff member of the Continuing Education of Health Sciences of the University of North Carolina, analyzed the Pharmacy Audio Tape Service for us. He found that of the 885 tapes that had been ordered during the eight month period beginning June 1, 1971, and ending January 21, 1972: Nearly 60% of the total orders emanated from 21 Schools of Pharmacy, followed by 31% from 75 community pharmacies. A total of 22 hospital pharmacists accounted for 2.5% of total orders. The remaining 6.5% of orders were received from three (3) pharmaceutical manufacturers and one (1) school of nursing. From this analysis, we learned of the total community pharmacists, 18 were out-of-state, which indicated that only 57 individual pharmacists have ordered one or more tapes. We do have a long way to go in this regard.

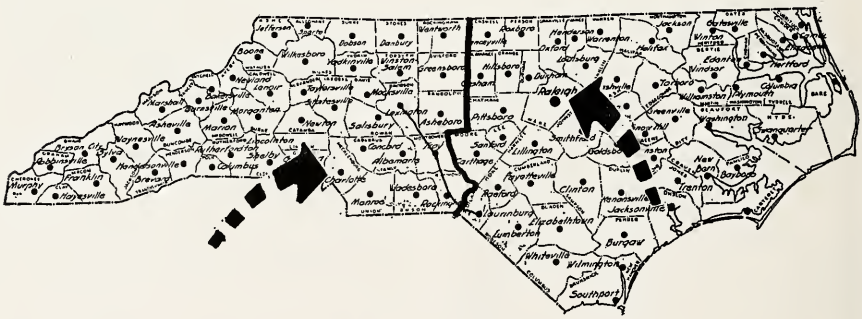
It is quite evident that the School of Pharmacy has gone all out to provide both generalized and specific programs to fulfill the varied educational needs of the practitioner. How to reach every pharmacist in the State is truly a big challenge and with your help I feel confident we can do a better and more meaningful job.

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To paraphrase Oliver Wendell Holmes, physician, poet and teacher:

"The hardest conviction to get into the mind of (students) is that the education upon which (one) is engaged is not a college course, not a (pharmacy) course, but a life course, for which the work of a few years under teachers is but a preparation."

Before closing, I wish to sincerely thank the members of the N.C.Ph.A. Continuing Education Committee and the members of the School of Pharmacy Continuing Education Advisory Committee for their unselfish contribution of time, energy and thought in support of the work and activities of this Committee and the profession of Pharmacy.

## REPORT OF THE COMMITTEE ON PUBLIC HEALTH AND WELFARE

presented by Donald J. Miller, Chairman. The text of this report was published in the May issue of the Carolina Journal of Pharmacy.

Dr. George P. Hager, Chairman, reported for the

## COMMITTEE ON MENTAL HEALTH

This report was published in the August issue of the Carolina Journal of Pharmacy.

The next order of business was the

## REPORT OF THE EMPLOYER/EMPLOYEE RELATIONS COMMITTEE

submitted by the chairman, Eugene Hackney. The April issue of the Carolina Journal of Pharmacy carried the text of his report.

President Hood then introduced William H. Randall, for the

## REPORT OF THE LEGISLATIVE COMMITTEE

Your Legislative Committee is one of the four standing committees of your State Association.

For several years this committee has been similar to the North Carolina Legislature in that it appeared that all its work was done every other year. However, I can assure you that a great deal of work has been done since the last NCPhA Convention.

Perhaps you will recall that when we reported to you in Durham one year ago, several bills were then in the legislative process —bills which were to vitally affect each of us in our daily practice.

We as pharmacists were not completely happy with the final N. C. Controlled Substances Act, but we are aware that we have a much better Act than was originally introduced. I have always heard that the something you get for nothing is failure, so I can assure you that your State Association did not intend to leave Raleigh with *nothing*, so many hours were expended in working to secure the best Act possible.

Also, we have been ably represented by pharmacists serving on the North Carolina Drug Authority, which has the responsibility for rules and regulations for the implementation of the State Controlled Substances Act.

As you are all aware, the three bills (Pharmacist Intern License, Pharmacist Reciprocity, Pharmacist General License) which you approved during the 1971 Convention were introduced, passed, and enacted into law. The bills dealing with reciprocity and length of practical training have caused a lot of work dealing with implementation for the Board of Pharmacy, but are going to work.

The bill which gave some legal rights for individual practice to interns has developed some problems because we as pharmacists are attempting to use these interns as registered pharmacists, expecting them to work regular shifts without preceptor supervision. This is unfair to the interns as they do not receive the training to which they are entitled, as well as being illegal. The bill allows temporary unsupervised practice only.

Last year I discussed with you the fact that when we went to Raleigh we only had one pharmacist-legislator to approach who could understand how laws being enacted would affect us in our everyday practice. This was Senator John T. Henley whom I

am glad to see this Association honor as 1972 Pharmacist-of-the-Year.

I am hopeful that next year when your Legislative Committee goes to Raleigh to work for the actions you feel are needed, we will have four pharmacists who are members of the General Assembly: Senator Henley to be joined in the Senate by Earl Tate, Candidate from the 24th Senatorial District, who has worked with your Legislative Committee as a special legislative agent during the last two sessions of the Legislature; Barney Paul Woodard and John A. Mitchener, Jr. in the House. It has been very gratifying to see four fine pharmacists offer themselves for service on the state level.

Other pharmacists are running for office on the county and local levels, and still others are serving on committees for other candidates. Pharmacists' involvement will make it much easier for your committees to secure good legislation, not for Pharmacy but for all citizens as a whole.

Again I would like to urge all of you to join PharmPac. Here is one place we can all become effective spokesmen for our profession. I am sure that not everyone is happy with all that PharmPac, or for that matter our State Association, may do, but I am sure that we cannot change anything by not being members. Get active; support the candidates who are interested in our profession; organize and let's move together.

The next order of business was the Report of the

## COMMITTEE ON PUBLIC RELATIONS

Presented by Frank Yarborough, Chairman

The N.C.Ph.A. Committee on Public Relations met on Tuesday, September 7, 1971 at the Institute of Pharmacy, Chapel Hill to consider what we, as pharmacists and members of the N.C.Ph.A., could do to further promote the image of our profession to the public.

The following subjects were considered by the committee:

1. National Pharmacy Week—"V.D.—Voluntary Disaster"—The N.C.Ph.A. sent a letter to the presidents of all local pharmaceutical associations informing them that kits of materials would be available from the Association office. The State Board of Health furnished information on the instance of Gonorrhea and Syphilis in North Carolina that was mailed to each member.
2. The Tetracycline Antitrust Lawsuit—Dr. David Work discussed the State's pending suit and its possible effect on North Carolina Pharmacists. Dr. Work read a prepared press release that would go to North Carolina newspaper, in the event a settlement is made, to instruct the public in the proper procedure for obtaining refunds.
3. The N.C.Ph.A. Commendation Certificate for a Life-Saving Act—This certificate was awarded to Asheboro Pharmacist Delbert M. Cranford for saving the life of a fellow National Guardsman during field training at Fort Stewart, Georgia, last summer. Presentation of this award was arranged by committee member Bob Seaborn and was presented by Lt. Governor Pat Taylor on Proclamation Day, January 6, 1972, in Raleigh. This award received national, regional, state and local newspaper, magazine or radio coverage, and made the cover of the *Southeastern Drug Journal* and the *Carolina Journal of Pharmacy*.
4. The M. B. Melvin Award—This award donated by Bob Seaborn of Raleigh, will be presented annually to the local or district pharmacy organization with the best public relations effort. The award consists of a silver pitcher which will be engraved with the name of each winner and retained at the Institute of Pharmacy in Chapel Hill. This year's winner is the Onslow Pharmaceutical Association.

The Onslow Pharmaceutical Association had an outstanding year in public relations and probably led the State by being the most publicized association as well. In order that everyone might appreciate their fine effort, I would like to recap some of the highlights of their successful achievement:

1. Tom Jones, Ray Johnson and Joe Jarman received Speaker of the Hous

Awards and had a total of 33 presentations to their credit.

2. The Onslow group was extremely active in "Drug Abuse" programs. Activities included four radio program appearances, 16 representations to both teacher and student groups, with more scheduled. These activities also received local newspaper coverage.
3. This association had newspaper coverage of all eleven regular meetings, as well as installation of its officers.
4. National Pharmacy Week and National Poison Prevention Week were events of importance. Both began with a Proclamation with the Mayor, and were followed by a newspaper ad and by newspaper and radio coverage.
5. Member Wendell Harper is presently running for re-election as an Onslow County Commissioner. The Onslow Pharmaceutical Association certainly deserves the award it has received. They are well represented here today and I would like for those present to stand and be recognized.
6. The N.C.Ph.A. continually promotes public relations through the office of W. J. Smith in Chapel Hill. Every day the association provides assistance to Pharmacists and other local groups in the important area of Drug Abuse. Materials to be used during special events such as National Pharmacy Week and National Poison Prevention Week are supplied to interested pharmacists.

HEW officials estimate 2.5 million new cases of gonorrhea and 100,000 new cases of infectious syphilis for the United States in 1972. An estimated $43 million will be spent by all groups on V.D. control and the total cost to the nation of the effects of syphilis and gonorrhea will be $364 million this year.

The N.C.Ph.A. and Youngs Drug Products Company have chosen June of this year for a V.D. Prevention and Awareness campaign. By the end of this year, forty states will have conducted similar campaigns, an achievement unprecedented in the history of the profession of pharmacy.

Arrangements have been made to begin this campaign with Governor Robert Scott issuing a proclamation designating June, 1972, as V.D. Prevention and Awareness Month in North Carolina. Members of the N.C.Ph.A. will appear with Governor Scott at the executive office in Raleigh, May 4, at 10:45 a.m., when he will sign the proclamation.

Groundwork for this campaign was laid when your chairman was invited to a talk to a Venereal Disease Control Staff Meeting in Fayetteville, on December 16, 1971, and Mr. Joe Wray Martin, Chief, V.D. Control Section, N. C. State Board of Health, spoke to the Sixth Annual Pharmacy Seminar in Chapel Hill, on February 16, 1972.

A tentative schedule of events is as follows:

1. A letter will be sent to all pharmacies alerting them in advance of the proclamation and the V.D. Campaign.


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2. The proclamation—May 4.
3. Distribution of information and materials to pharmacies.
4. A press reception will be held in Raleigh the last of May or the first of June with representatives from the Governor's office, State Board of Health, the Medical Society and the Pharmaceutical Association.
5. Pharmacies should contact local health departments enlisting their support.
6. Local pharmacies, associations, and students should participate in as many educational programs as possible.
7. Continuing efforts should be made to insure the success of the campaign.

In conclusion, I would like to thank the members of the Committee who gave their time and efforts, with special thanks to Bob Seaborn, and close by quoting W. J. Smith in a recent communication: "Our best public relations continues to be the Pharmacist—his actions and reactions in his daily contacts with the public. No organized public relations program can match this for creating a positive image for Pharmacy."

W. J. Smith, Secretary-Treasurer of the N. C. Pharmaceutical Association, presented his annual report:

## REPORT OF W. J. SMITH

*Secretary-Treasurer*

For the first time in more than 20 years the NCPhA is privileged to meet in Eastern North Carolina. Our absence does not indicate any lack of appreciation for Pharmacy in this area of the state, but rather it stems from available physical facilities in which to schedule the meeting. Fortunately, structures such as Timme Plaza are now available to us, hence a return visit to Coastal North Carolina will be a part of our future planning.

Next year we will be in Boone for a family-style convention in June. The convention is being extended one full day so as to provide free afternoons to take advantage of the various recreational activities in and near Boone.

In discussing state meetings with the other state pharmaceutical secretaries I note that the business sessions are being streamlined, with greater emphasis on the social and recreational activities. As examples, Ohio has charter planes taking its members to Ireland; South Carolina has a cruise set up for Bermuda next month and a number of associations now limit the transaction of official business to one day with more convention time for general social activities and person-to-person talk sessions. Rapid communication has accelerated this trend which becomes more pronounced each year.

One trend is very noticeable—problems arising from Pharmacy, both professional and economic, become more complex with every passing day. The cost of medical care, including the delivery of pharmaceutical service, is a major topic at all communication points. And increasingly, politicians have adopted the subject as a vote-catching device. Whether we agree with them or not, their opinions must be respected, as too often they control the nature and extent of the program financing.

We note with interest the increased attention being paid by governmental agencies to maintaining free and open competition in the pharmacy field. Some agencies have already concluded that price is not the most important element involved in the delivery of pharmacy service and that community pharmacy is essential to the general well being of the public. Hopefully, the present trend of mergers and closing of community-oriented pharmacies will be reversed and there is some reason for optimism in this respect.

Another significant trend which relates to the increased number of pharmacy graduates at UNC is the inability of some of the graduates to obtain desired employment in the state. The picture is unclear at this time but we do know the situation changed significantly in 1971, perhaps due in part to a down-turn in business conditions and other factors. We may have to review our manpower projection if an appreciable number of our graduates are unable to secure employment in North Carolina.

One thing you can say about the nature of my present employment is that it is constantly changing and never dull. For example, the call from the Department of Justice last week, and a day or so before noti-

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fication by our attorney that a Raleigh judge had dismissed the NCPhA from a suit involving the Code of Professional Conduct.

Now, more specifically to information about areas delegated to me as an officer of the NCPhA: In regard to membership, the Association made progress in 1971. Of the total of 2,000 pharmacists in active practice in North Carolina, more than 1,600 or 80% are members of the NCPhA. While 39 members did not renew their membership in 1971, during the same period we added 116 new members to the roll.

There are 274 members in the Student Branch at UNC and approximately 100 members of the Class of 1971 signified their intention of affiliating with the NCPhA when eligible to do so.

Mr. Creech has already referred to our deficit operation in 1971 in his report relating to the proposed dues increase. Our income for the year was $76,000 and disbursements $82,000, for a deficit of $6,000 which fortunately was available from cash assets.

The Association is not unlike your own operation—it costs more to deliver the same level of service—but in our case, revenue is geared to membership payments of a fixed dollar value.

But 1971 was an unusual year—the firebombing of the Institute, audit of our financial records by IRS and assessment of tax on unrelated income for two years, considerable legal expense associated with the 1971 session of the General Assembly, particularly what started out as the N. C. Dangerous Drug Act but ended up as the N. C. Controlled Substances Act.

And finally, something which Mr. Creech has referred to—a steady shift of members from *employer* classification to *employee* category. In terms of the Association's budget, a switch of 100 pharmacists to the employee category represents a loss of $3,000 in income to the NCPhA.

On a brighter side, and as will be reported by others, there was increase in the Endowment Fund of $4,000 for a total of $34,000 and the loan fund received an equal amount of contributions, running the fund balance to approximately $37,000.

The Institute of Pharmacy building with equipment is valued at $100,000. This is a conservative figure since the building could not be replaced at this valuation.

Since the N. C. Board of Pharmacy needs additional office space, a special committee is now looking into this matter. An anticipated space feasibility study will be underwritten by the Board.

The Association could use to your advantage a combination executive secretary-editor-director-field representative-public relations trainee, but there appears little immediate likelihood of such an employee joining our present staff until the funds are available. Ultimately, something will materialize because you will want it that way. We have come a long way in the last 30 years—just how far will be left up to the judgment of pre-1940 members who have a basis for comparison.

In the immediate months ahead, we have a major PR program in the works.

We will become more deeply involved with the mental health drug supply pipeline through the NCPhA Committee on Mental Health.

We will make an in-depth study of the growing Federally-funded programs, such as OEO, HMO's and the like, and then come up with recommendations.

We will have to put greater emphasis on assisting our pharmacy graduates in locating desirable employment in North Carolina.

We will continue to cooperate and work with all state agencies where we share a common interest, such as the North Carolina Department of Social Services.

The Committee on Continuing Education will receive our attention and support and, of course, the more than twenty committees whose day-by-day functions largely determine the success or failure of the NCPhA to act effectively on behalf of the membership.

To the officers and executive committee, my grateful appreciation for your effort on behalf of organized Pharmacy in North Carolina. For the thirty-one plus years you have provided me the opportunity to jointly work with you for the progress of North Carolina Pharmacy, I express my sincere gratitude.

# NORTH CAROLINA PHARMACEUTICAL ASSOCIATION

GENERAL FUND

STATEMENT OF REVENUE, EXPENDITURES AND FUND BALANCE

For the Years Ended December 31, 1971 and 1970

| | 1971 | 1970 |
|---|---|---|
| Revenue: | | |
| Dues: | | |
| Current year | $42,695.00 | $41,095.00 |
| Prior year | 210.00 | 330.00 |
| New members | 2,047.50 | 3,355.00 |
| Students | 558.00 | 73.00 |
| | 45,510.50 | 44,853.00 |
| Journal advertising and subscriptions | 7,626.11 | 8,622.24 |
| Conventions and other meetings | 8,962.41 | 6,894.95 |
| Contributions | 3,196.00 | 1,382.09 |
| Rental of association facilities | 2,000.00 | 1,800.00 |
| Sale of books, formularies and other supplies | 1,308.50 | 4,147.83 |
| Dividends and interest—Schedule 1 | 1,904.35 | 2,058.75 |
| Commissions | 4,128.07 | 4,509.40 |
| Transfers from Endowment Fund—Interest | 1,642.25 | 954.74 |
| Total Revenue | 76,278.19 | 75,223.00 |
| Expenditures: | | |
| Salaries | 32,321.68 | 28,489.32 |
| Officers' benefits | 2,585.46 | 2,254.82 |
| Insurance | 1,063.90 | 1,075.52 |
| Depreciation | 3,646.91 | 3,163.60 |
| Conventions and other meetings | 10,345.39 | 9,290.80 |
| Journal printing expense | 9,091.88 | 9,634.11 |
| Office supplies and expense | 4,697.25 | 5,916.87 |
| Public Relations | 833.75 | 976.50 |
| Payroll taxes | 1,567.60 | 1,305.14 |
| Other taxes | 2,235.18 | 2,107.89 |
| Travel | 641.92 | 416.22 |
| Dues and subscriptions | 625.76 | 676.17 |
| Books, trim kits, formularies, etc. | 1,056.05 | 3,334.77 |
| Contributions | 245.00 | 555.00 |
| Telephone and telegraph | 845.19 | 640.52 |
| Postage | 3,030.24 | 2,872.17 |
| Audit and legal | 925.00 | 1,730.00 |
| Building maintenance | 2,418.20 | 1,164.58 |
| Heat, lights and water | 1,500.24 | 1,170.35 |
| Auto expense | 611.40 | 674.06 |
| Awards | 328.57 | 381.73 |
| Photographs | | 208.54 |
| Legislative expense | 1,741.01 | |
| Transfers to Endowment Fund—memorials to deceased members | 40.00 | 40.00 |
| Total Expenditures | 82,397.58 | 78,078.68 |

| | | |
|---|---|---|
| Excess (deficiency) revenue over expenditures | (6,119.39) | (2,855.68) |
| Provision for Income Tax on unrelated business income | 431.76 | 966.53 |
| Total to Fund Balance | (6,551.15) | (3,822.21) |
| Fund balance—beginning | 31,635.07 | 36,249.81 |
| Add: | | |
| Provision for depreciation | 3,646.91 | 3,163.60 |
| | 28,730.83 | 35,591.20 |
| Less transfer of funds for additions to building, furniture and equipment | 883.64 | 3,956.13 |
| Fund balance—ending | $27,847.19 | $31,635.07 |

## NORTH CAROLINA PHARMACEUTICAL ASSOCIATION

ENDOWMENT FUND

STATEMENT OF REVENUE, EXPENDITURES AND FUND BALANCE

For the Years Ended December 31, 1971 and 1970

| | 1971 | 1970 |
|---|---|---|
| Revenue: | | |
| Contributions | $ 2,591.50 | $ 714.00 |
| Interest—Schedule 1 | 1,642.25 | 1,309.46 |
| Transfers from General Fund—memorials to deceased members | 40.00 | 40.00 |
| | 4,273.75 | 2,063.46 |
| Expenditures: | | |
| Transfers to General Fund: | | |
| Interest | 1,642.25 | 954.74 |
| | 1,642.25 | 954.74 |
| Excess revenue over expenditures | 2,631.50 | 1,108.72 |
| Fund balance—beginning | 31,498.14 | 30,389.42 |
| Fund balance—ending | $34,129.64 | $31,498.14 |

## NORTH CAROLINA PHARMACEUTICAL ASSOCIATION

CONSOLIDATED PHARMACY FUND

STATEMENT OF REVENUE, EXPENDITURES AND FUND BALANCE

For the Years Ended December 31, 1971 and 1970

| | 1971 | 1970 |
|---|---|---|
| Revenue: | | |
| Contributions | $ 3,856.50 | $ 3,280.69 |
| Dividends—Schedule 1 | 50.40 | 45.00 |
| | 3,906.90 | 3,325.69 |
| Expenditures—Miscellaneous | 7.18 | |
| Excess revenue over expenditures | 3,899.72 | 3,325.69 |
| Fund balance—beginning | 33,069.18 | 29,743.49 |
| Fund balance—ending | $36,968.90 | $33,069.18 |

## NORTH CAROLINA PHARMACEUTICAL ASSOCIATION

PLANT FUND

BALANCE SHEET

December 31, 1971 and 1970

*Assets*

| | 1971 | 1970 |
|---|---|---|
| Land | $ 12,074.95 | $ 12,074.95 |
| Building and improvements | 80,684.64 | 80,684.64 |
| Furniture and equipment | 22,668.64 | 21,785.00 |
| Automobile | 3,230.00 | 3,230.00 |
| | 118,658.23 | 117,774.59 |
| Less accumulated depreciation | 55,887.23 | 52,240.32 |
| | 62,771.00 | 65,534.27 |
| *Liabilities and Fund Balance* | | |
| Fund balance | $ 62,771.00 | $ 65,534.27 |

## NORTH CAROLINA PHARMACEUTICAL ASSOCIATION

COMBINED ASSETS

| | 1971 | 1970 |
|---|---|---|
| | | Combined |
| Cash | | $ 11,013.66 |
| Accounts Receivable | | 563.24 |
| Student Loans Receivable | | 29,220.50 |
| Due from other funds | | |
| Prepaid Insurance | | 320.28 |
| Investments—Schedule 1 | | 59,076.61 |
| Land | | 12,074.95 |
| Building and Improvements | | 80,684.64 |
| Furniture and equipment | | 22,668.64 |
| Automobile | | 3,230.00 |
| | | 118,658.23 |
| Less accumulated depreciation | | 55,887.23 |
| | | 62,771.00 |
| | | $162,965.29 |
| *Liabilities and Fund Balance* | | |
| Accounts Payable | | $ 166.80 |
| Income Tax Payable | | 431.76 |
| Membership dues paid in advance | | 650.00 |
| Due to other funds | | |
| | | 1,248.56 |
| Fund balance: | | |
| Appropriated | | 36,968.90 |
| Unappropriated | | 124,747.83 |
| | | 161,716.73 |
| | | $162,965.29 |

President Hood presented William G. Thames who reported for

## THE CONSOLIDATED PHARMACY FUND

text of which was published in the May issue of the *Carolina Journal of Pharmacy.*

B. Cade Brooks, Chairman, reported for the

## INSTITUTE OF PHARMACY/ENDOWMENT FUND

As a result of the incentive fund-raising drive conducted this past fall, contributions to the combined Institute of Pharmacy/NCPhA Endowment/Consolidated Pharmacy Fund made a significant increase over previous years. The combined giving total to the three funds amounted to slightly more than $9,000.

In addition to securing greater participation on the part of the general membership, a number of special gifts were received during the year. In 1971 a total of 103 individuals and 5 auxiliaries contributed a total of $2,696 to the Institute for remodeling, redecorating and additional equipment.

In this connection, we acknowledge with grateful appreciation the 50 shares of North Carolina National Bank Corporation, valued at $2,400, left to the Institute of Pharmacy by the late Dr. Roger A. McDuffie of Greensboro.

A co-related fund—The Endowment Fund of the North Carolina Pharmaceutical Association—on January 1, 1972 totaled $34,129.64.

During 1971 this fund gained $2,591.50 as a result of a $1,000 contribution, one $500 contribution, and assistance from 55 additional contributors.

Our immediate goal is to build this fund to a minimum of $50,000 and ultimately to $100,000 so as to assure an income from investments of $5 to $6 thousand annually.

None of the endowment principal may be spent for current obligations of the Association—the earned interest and dividends only. In other words, this is a permanent, continuing fund which will become of increasing help to the Association as our principal grows.

Preliminary plans are now underway for a repeat of the incentive-giving drive. It will be in the fall so as not to conflict with the fund-raising drive of the Pharmaceutical Research Foundation.

This past year a number of pharmacists signed up for the $100 commitment per year for five years, so we have a base on which to begin our activities this fall. Ultimately, this group will receive ten antique mortars and pestles—two per year—or if you prefer a single donation of $500. The incentive gift will be shipped to you immediately.

On behalf of the committee, you have our grateful appreciation for your support in the past. It has enabled the Association to progress in some areas which otherwise would not have been possible.

## RESOLUTIONS

W. Whitaker Moose, Chairman

Resolutions which were submitted for action of the assembly were reported in the May issue of the *Carolina Journal of Pharmacy.*

The report of the Convention Registrar, A. H. Mebane, III followed:

## TIME AND PLACE COMMITTEE

Lee Werley, Chairman of the Time and Place Committee, reported that his committee voted to recommend Pinehurst, North Carolina as the site of the 1974 Convention, with the date to be determined after conferences with indicated people.

## NOMINATING COMMITTEE

W. Dorsey Welch, Chairman of the Committee on Nominations, submitted the following slate of officers, which was accepted.

For President (by By-Laws stipulations): W. Whitaker Moose, Mt. Pleasant

For First Vice-President: Walter K. Saunders, Burlington; William H. Wilson, Raleigh

For Second Vice-President: Joe P. Tunstall, Washington; Lloyd M. Whaley, Wallace

For Third Vice-President: Thomas R. Burgiss, Sparta; A. Lyle Davis, Statesville

For Members of the NCPhA Executive

Committee—1 year term: D. R. Davis, Jr., Williamston; Eugene W. Hackney, Lumberton; Phil Link, Reidsville; Alfred H. Mebane, III, Greensboro; John H. Rosser, Charlotte; Willis Whitehead, Siler City

For Directors of the N. C. Pharmaceutical Research Foundation: W. R. Adams, Jr., Wilson; M. M. Edmonds, Greensboro; E. R. Fuller, Salisbury; W. B. Gurley, Windsor; Jerry Harrington, Wilmington; Banks D. Kerr, Raleigh; Alfred N. Martin, Roanoke Rapids; and Roger Sloop Rural Hall.

For N. C. Board of Pharmacy—5 year term: David D. Claytor, Greensboro; Charles M. Whitehead, Ramseur. Note: Leslie M. Myers, Winston-Salem, was nominated from the assembly floor.

## INSTALLATIONS OF OFFICES

In an impressive installation ceremony, written and administered by J. C. Jackson, an NCPhA Past-President, the following were inducted into office: Donald J. Miller, Morganton, President; W. Whitaker Moose, Mt. Pleasant, First Vice-President; W. H. Wilson, Raleigh, Second Vice-President; Lloyd M. Whaley, Wallace, Third Vice-President. Also, Marion M. Edmonds, Greensboro; Donald K. Chapman, Winston-Salem; Joseph P. Tunstall, Washington, all installed as members-at-large of the Executive Committee. W. J. Smith will continue as executive director of the NCPhA and editor of *The Carolina Journal of Pharmacy*.

Excerpts from the Installation Ceremony follow:

You have been duly elected to office in the North Carolina Pharmaceutical Association for the year 1972-73.

This is a great honor—one of the highest your profession can bestow upon you. We congratulate you and know that you will serve to the very best of your ability.

Your job will not be easy.

You will have 52 weeks in which to promote Pharmacy in your Community, State and Nation.

You will attend many meetings and give of your time and talents. But in the end you will find it a most rewarding experience and you will be most grateful that you have had this opportunity to be of service.

We feel confident that the Association has made an excellent choice in you and that this will be one of our very best years.

We pledge to you our loyal support.

* * *

Almighty God, Our Heavenly Father, we give Thee thanks for these who have accepted the leadership of our Association. We ask that Thou will bless them and direct them in all their doing, with Thy most gracious favor. That in all their works begun, continued, and ended in Thee may glorify Thy Holy Name, and to the advancement of our Association. Amen.

## PRESIDENT'S ACCEPTANCE ADDRESS

In accepting the office of President, Donald J. Miller presented a brief address:

To be chosen as President of the North Carolina Pharmaceutical Association at this our 92nd Annual Meeting is a thrilling moment in my life. I thank you for this privilege but I will regard it as one of great challenge as well as one of honor. Throughout my life in pharmacy and with the NCPhA I've learned to know and understand the impressive scope of activities and responsibilities which provides the motivation and the reason for the existence of our splendid association.

There most certainly will be hurdles to cross in these days ahead, but with enthusiasm I intend to face them and continue to move pharmacy forward. I pledge to you that during this coming year I will make every effort at my disposal to provide this association with a viable program that will be responsive to the needs and interests of our membership.

President John Hood and his predecessors have established a high degree of performance in the capacity I now possess, and it will be difficult to follow their impressive leadership. Assuredly, you may expect me to continue the projects they began, such as the successful and well attended district meetings. I plan to carry out the proposed V.D. Program the plans to investigate possible expansion of our present facilities in Chapel Hill as well as other programs President Hood developed.

There are also other areas that will demand our attention such as:

1. The strengthening of independent pharmacy in the face of increased competition.
2. The development of greater summertime employment opportunities for our pharmacy students.
3. The strengthening of pharmacy manpower and fundings for drug distribution programs in our State Mental Health System.
4. The development of closer co-ordination between hospital, employee, and community pharmacists within our association, that will result in a stronger integrated organizational structure to represent all of North Carolina's pharmacists.
5. The investigation of a delegate voting system at our annual conventions.
6. The investigation of an enhanced continuing education system as a prerequisite to renewal licensure.

Attention demanding areas such as these will require a great deal of resourcefulness on the part of everyone involved with pharmacy. I plead for your assistance!

May we leave this beautiful setting at the Timme Plaza with renewed vigor, and, with God's blessings, may we see each of you next year in Boone?

Following announcements and the final prize drawing, the 1972 Convention of the North Carolina Pharmaceutical Association was adjourned *sine die*.

## REGISTRAR'S REPORT

A. H. Mebane, III, NCPhA Convention Registrar, reported on attendance as follows:

1972 CONVENTION REGISTRATION

| | |
|---|---|
| NCPhA Members | 159 |
| Guests—No Fee | 8 |
| Pharmacy Students, UNC | 14 |
| Woman's Auxiliary Members | 151 |
| Traveling Men's Auxiliary | 72 |
| Total | 404 |

**THE AUDITED FINANCIAL REPORTS HERE REFERRED TO APPEAR ON PAGES 30-31-32**

March 6, 1972

To the Executive Committee
North Carolina Pharmaceutical Association
Chapel Hill, North Carolina

I have examined the combined balance sheet of the NORTH CAROLINA PHARMACEUTICAL ASSOCIATION at December 31, 1971 and the related statements of revenue, expenditures and fund balance of the various funds for the year then ended. My examination was made in accordance with generally accepted auditing standards, and accordingly included such tests of the accounting records and such other auditing procedures considered necessary in the circumstances.

In my opinion, the accompanying combined balance sheet and statements of revenue, expenditures and fund balance present fairly the financial position of the NORTH CAROLINA PHARMACEUTICAL ASSOCIATION at December 31, 1971 and the results of its operations for the year then ended, in conformity with generally accepted accounting principles applied on a basis consistent with that of the preceding year.

W. R. Inman
Certified Public Accountant

# NORTH CAROLINA PHARMACEUTICAL ASSOCIATION
## ALPHABETICAL ROSTER OF MEMBERS

Corrected to November 1, 1972

LIFE MEMBERS ARE SHOWN IN BOLD FACE TYPE

—A—

Adams, James Walter, Prof., Pharmacy, Doctors Bldg., Doctors Dr. ..... Asheville 28801
Adams, William R., Jr., P. O. Box 3161 ..... Wilson 27893
Adkinson, Newton F., 509 East Main Street ..... Forest City 28043
Albright, George B., Box 1328 ..... Salisbury 28144
Albright, George B., III, D-8 Medical Foundation Arts,
1902 Queen St. ..... Winston-Salem 27103
Alexander, Jack Lewis, Highlands Rexall Pharmacy ..... Highlands 28741
Alford, Suzanne Keith, 527 Banks St. ..... Raleigh 27604
Allen, Billy Thomas, 4710 Trent River Drive ..... New Bern 28560
Allen, Harry H., Jr., P. O. Box 125 ..... Cherryville 28021
Almond, Steve N., Route 3, Box 346 ..... Chapel Hill 27514
Aloi, Nick, 106 West Hill Street ..... Murphy 28906
Ameen, John U., 501 New Hope Road ..... Gastonia 28052
Ammons, Dallas Lee, P. O. Box 1328 ..... Salisbury 28144
Ammons, Jack Austen, Rt. 1, Box 18-0 ..... Waynesville 28786
Anderson, Carolyn Cox, 3030 Westchester Rd. ..... Lansing, Mich. 48910
Anderson, Ernest R., Jr., 916 Rotary Drive ..... High Point 27260
Anderson, Eugene Gibson, Box 636 ..... Elizabethtown 28337
Anderson, William N., P. O. Box 1021 ..... Hickory 28601
**Andes, Garrette Earl, P. O. Box 207** ..... Wadesboro 28170
Andrews, F. Jackson, Apt. 2A, 333 Homeland Southway, Homeland Apts.,
Homeland Ave. & Springlake Way ..... Baltimore, Maryland 21212
Andrews, John Puett, 1308 S. Hawthorne Rd. ..... Winston-Salem 27103
Andrews, John Warren, 1308 S. Hawthorne Rd. ..... Winston-Salem 27103
Andrews, Richard Homer, 601 Fountain Place ..... Burlington 27215
Arena, James Edward, 3009 Shaftsbury Drive ..... Durham 27704
Arnold, Broddie Duke, 3021 Hillsboro Street ..... Raleigh 27607
Artemes, Ares Lambros, 1850 E. Third St. ..... Charlotte 28204
Ashworth, Ralph Hilliard, P. O. Box 98 ..... Cary 27511
Austraw, Richard F., 38 Crockett St. ..... Asheville 28805
Avery, Jan Wayne, 1725 Westwood Drive ..... Wilson 27893
Aycock, Susan Gretz, 220 Timberlane Rd. ..... Rocky Mount 27801

—B—

Baber, Larry Gene, 607 Greenville Highway ..... Hendersonville 28739
Badger, James Michael, Rt. 1, Box 210FF ..... Jefferson 28640
Baity, James Oliver, 3223 Dreisler Place ..... Greensboro 27405
Bane, Gordon H., Lowell Drug, Inc. ..... Lowell 28098
Banner, Robert Dale, Spruce Pine Pharmacy ..... Spruce Pine 28777
Barber, Robert William, Rt. 3, Box 166 ..... Clayton 27520
Barbee, George Sprite, III, 3281 Gable Dr., Apt. 3 ..... Fayetteville 28301
Barbour, Joseph Parker, 427 Glenwood Avenue ..... Burlington 27215
Barbour, Joseph P., Jr., Barbour Drugs, Inc., Edgewood Ave. Ext. ..... Burlington 27215

Barbour, Robert Layton, Barbour Drugs, 2213 Edgewood Ave. ..... Burlington 27215
Barbrey, Herman Sutton, Jr., 3149 Ward Rd. ..... Raleigh 27604
Barefoot, Lexie Glenn, Long Beach Rural Station ..... Southport 28461
Barnes, James E., 804 Homeland Ave. ..... Greensboro 27405
Barnes, Thomas W., 808 Hill Street ..... Shelby 28150
Barnes, Walter L., Jr., 532 Suber Drive ..... Virginia Beach, Va. 23452
Barnett, Charles Mason, 221 Crestwood Rd. ..... Henderson 27536
Barnett, Frank, Jr., 2450 Westover Dr. ..... Henderson 27536
Barnett, Jimmie, 139 Edgewood Drive ..... Henderson 27536
Barrett, Joe Hilton, II, 528 Smallwood Drive ..... Rocky Mount 27801
Barringer, Harry Alexander, 305 Sunnyside Dr., SE ..... Concord 28025
Barringer, John Marshall, Box 382 ..... Carthage 28327
Bartlett, John Bradley, P. O. Box 158 ..... Bailey 27807
Barton, William H., Pleasant Garden Drug Store, Inc., ..... Pleasant Garden 27313
Bass, Felma Lynn, 5936 Market Street, Box 25 ..... Wilmington 28401
Bass, Walton Elbert, Jr., 2007 Forest Hill Rd. ..... Wilson 27893
Batista, Ana Maria, 325 Quaker Lane ..... High Point 27261
Batten, Welch Middleton, Rt. 2, Box 413 ..... Williamston 27892
Batts, Anthony Dwight, 337 Rill Road ..... Wilmington 28401
Batts, Sara Wells, 337 Rill Road ..... Wilmington 28401
Baxley, William Clegg, 315 Georgetown Road ..... Raleigh 27608
Beale, Garland Wood, Jr., P. O. Box 226 ..... Broadway 27505
Beale, Jesse J., Jr., 997 Hampton Place ..... Mooresville 28115
Beason, Robert Hoyle, Box 775 ..... Boiling Springs 28017
Beatty, Dennis Gold, 1232 N. LaFayette St. ..... Shelby 28150
Beavans, Samuel Clark, W. E. Beavans Drug Co. ..... Enfield 27823
Beck, Quay H., Fletcher Pharmacy ..... Fletcher 28732
Bell, Henry C., Route 1, Box 117-D ..... Belmont 28012
Bell, L. R., 301 N. Howard Circle ..... Tarboro 27886
Belton, Charles N., Hollingsworth Drug Co. ..... Mt. Airy 27030
Bender, George Walker, 2726 Millbrook Rd. ..... Fayetteville 28303
Bennett, Donald Leon, 910 N. Tenth St. ..... Albemarle 28001
**Bennett, Kelly Edmond, Bryson City Drug Co.** ..... Bryson City 28713
Benson, Harley O'Neil, 708 Diana Dr. ..... Thomasville 27360
Benson, Lawrence Monroe, Jr., 1550 W. Blvd. ..... Charlotte 28208
Berg, Allan, 121 Windham Way ..... Hendersonville 28739
Bess, Thomas Henry, 2922 Union Rd. ..... Gastonia 28052
Best, Alfred W., 126-A Dillard St. ..... Carrboro 27510
**Best, John Harper, 204 Mayflower Dr.** ..... Greensboro 27406
Bias, William Carol, 100 South Green St. ..... Wadesboro 28170
Biggs, John Waller S., Biggs Drug Store, Box 837 ..... Greenville 27834
Binnick, Warren Stewart, 4024-A Providence Rd. ..... Charlotte 28211
Bishop, Robert E., General Delivery ..... Carolina Beach 28428
Bissett, Donald Hines, 1200 N. Elm St. ..... Lumberton 28358
Bissette, Paul Branch, Jr., P. O. Box 785 ..... Wilson 27893
Blackney, Boyd Roselle, 3211 Pendleton Ave. ..... Charlotte 28210
Blalock, George Asbury, Jr., 1930 Parker Lane ..... Rockingham 28379
Blanchard, Norwood Pitt, Jr., P. O. Drawer H ..... Jacksonville 28540
Bland, Joseph F., 1248 S. Main St. ..... High Point 27260
Blanton, Charles Donald, Jr., Box 272 ..... Kings Mountain 28086
Bliss, Jean Winter, 1300 Ardberry Place ..... Charlotte 28211
Blount, James Gordon, Hollowell's, Inc., P. O. Box 209 ..... Edenton 27932
Bobbitt, Hilliard Fletcher, P. O. Box 537 ..... Glen Alpine 28628

Boger, Richard Albert, 901 Broad Street — New Bern 28560
Bolick, Harold Arthur, P. O. Box 259 — Hudson 28638
Bolinger, Clayton Emerson, 42 Crestmont Avenue — Asheville 28806
Bolton, James Cener, III, P. O. Box 441 — Woodland 27897
Bolton, Robert Baugham, P. O. Box 255 — Rich Square 27869
Bonney, B. R., Jr., P. O. Box 1261 — Elizabeth City 27909
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Frazier, Joseph Clifford, 2516 Albemarle Ave. ..... Raleigh 27610
Freas, Elizabeth R., 1819 Arlington St. ..... Raleigh 27608
Freeman, Pete Delon, 5004 Winchester Dr., S. ..... Jacksonville, Fla. 32217
Freeman, Stephen Monroe, 1029 E. Main St. ..... Spindale 28160
Freeman, James Howard, P. O. Box 147 ..... Dublin 28332
Freeman, Numa Franklin, Jr., 302 Lumpkin Rd. ..... Louisburg 27549
Friday, John Paul, Rhyne's Drug Store, 2501 Lowell Rd. ..... Gastonia 28052
Frostick, William Leach, P. O. Box 707 ..... Laurinburg 28352
Frye, William Patrick, 1410 N. Steinbeck Drive ..... Raleigh 27609
Fulbright, Keith Norman, 917 Winterlochen Dr. ..... Greensboro 27410
Fuller, Edwin Rudolph, 100 N. Main Street ..... Salisbury 28144
Fuller, Stephen Weldon, 720 Maple Ave. ..... Salisbury 28144
Fuller, William Hugh, Jr., 3024 Shady Lawn Dr. ..... Greensboro 27408
Fullwood, Mary Gray Teague, 5308 Cypress Lane ..... Raleigh 27609
Fulton, James W., P. O. Box 216 ..... Welcome 27374
Fulton, Mary Ann, 140E Broadmoor Lane ..... Winston-Salem 27104
Fulton, Thomas A., Jr., N-5 Colony Apts. ..... Chapel Hill 27514
Furman, James, Boone Drug Co. ..... Boone 28607
Futrell, Clyde Loraine, Box 41 ..... Cary 27511

—G—

Gabriel, James Chandler, P. O. Box 86 ..... Troutman 28166
Gaddy, Annette Meriwether, 115 E. Mendenhall St., Apt. B ..... Greensboro 27403
Gaddy, Phil, Union Drug Store, Box 22 ..... Marshville 28103
Gammon, Hunter Oakley, 1222 Fillman St. ..... Reidsville 27320
Gardiner, Paul, 2166 Lawndale Dr. ..... Greensboro 27408
Gardner, Joe D., 119 Sherwood Dr. ..... Rocky Mount 27801
Gardner, Mattie Smith, 1942 Maryland Ave. ..... Charlotte 28209
Gardner, Windfield Scott, Box 1207 ..... Burlington 27215
Garner, Richard L., 603 Dogwood Ave. ..... Myrtle Beach, S. C. 29577
Garrett, John Howard, 1603 Crescent Dr. ..... Elizabeth City 27909

Gates, Barry Vernon, 1023 N. Main St. ..... Mount Airy 27030
Gaylord, Jeremiah Thomas, 302 Adams Court ..... Wyckoff, N. J. 07481
Gebhardt, Mrs. Margaret C., Rt. 5, 104 Cathy Rd. ..... Chapel Hill 27514
Gee, Ben, Rt. 1, Box 258-A ..... South Hill, Va. 23970
Geer, Ronald Michael, 3713 Puddingstone Cove ..... Charlotte 28210
George, Prentiss Legarr, Jr., 3102 Shannon Dr. ..... Winston-Salem 27106
Gerlinger, John J., Nash General Hospital ..... Rocky Mount 27801
Gibson, Willie Stephen, 404 E. Mulberry St. ..... Goldsboro 27530
Giddings, Patricia Clayton, Route 2, Box 272-A ..... Chapel Hill 27514
Giffen, Elliott M., II, 6534 Louglen Circle ..... Charlotte 28212
Gilbert, Lacy Earl, Jr., Wagram Drug Store ..... Wagram 28396
Gilbert, Loamie Mercer, Jr., Austin-Gilbert Drug Co. ..... Maxton 28364
Giles, Robert Troy, B & B. Drug Co. ..... Candor 27229
Gillespie, Charles B., Jr., Pollard's Drug Store ..... Burnsville 28714
Gilliam, Alvis B., Jr., 118 S. Scales St. ..... Reidsville 27320
Gilliam, Wade Axom, 1416 Brookstown Ave. ..... Winston-Salem 27101
Gilmore, Lamar M., 2206 Carolina Ave. ..... Kannapolis 28081
Girtman, William Glenn, 413 Colony Woods Drive ..... Chapel Hill 27514
Glace, Charles Lawrence, 275 Ivy Circle ..... Elkin 28621
Gladden, Herbert Queen, P. O. Box 5463 ..... Columbia, S. C. 29205
Glass, Alan Ronald, 211 N. Spruce Ridge Trail ..... Stuart, Fla. 33494
Gnau, Thomas Richard, N. C. Baptist Hospital—Nuclear Medicine ..... Winston-Salem 27103
**Godwin, Clyde Fillmore, Box 25** ..... Pine Level 27568
Godwin, Larry R., 3101 Link Rd. #99 ..... Lynchburg, Va. 24503
Goforth, J. Philip, 2 N. Pack Square ..... Asheville 28801
Goforth, J. Wayne, Route #1 ..... Gaffney, S. C. 29340
Goldman, Ronald Morton, 436 Anita Dr. ..... Winston-Salem 27104
Gonzalez, Angel Hilarion, 125 Salem Circle, Apt. B-4 ..... Raleigh 27609
Goodwin, Samuel Stephen, P. O. Box 506 ..... Marshville 28103
Gordon, Floyd E., P. O. Box 457 ..... Pageland, S. C. 29728
Gordon, Robert Lee, P. O. Box 104 ..... Cary 27511
Gowan, Steve W., Gowan Drug Co. ..... Wallace 28466
Grabs, Omnie Omily, Jr., Route 1 ..... King 27021
Graham, Carroll C., Fairview Pharmacy, 1227 4th St. ..... Greensboro 27405
Graham, James Lee, Rt. 1, Box 299 ..... Beaufort 28516
Graham, Leon Irvin, Graham Drug Co. ..... Wallace 28466
Graham, Margarete Susan, Box 974 ..... Elon College 27244
Grantham, James G., 5724 Wedgewood Dr. ..... Charlotte 28210
Grantham, Reid Bridges, Red Springs Drug Co. ..... Red Springs 28377
Graves, Sandra Gilbert, Rt. 3, Box 315 ..... Maxton 28364
Gray, Audrey A., 309 Budleigh Street ..... Manteo 27954
Gray, Richard A., Box 569 ..... Newport 28570
Greene, Henry Wilson, Center Drug Co., Box 1484 ..... Wilmington 28401
Greene, James Paul, Carolina Pharmacy, 321 E. King St. ..... Boone 28607
Greene, James Simpson, Peoples Drug Store ..... Lenoir 28645
Greene, Ronald Preston, Rt. 3 ..... Carthage 28327
Greeson, Joe David, 914 Robinhood Rd. ..... Thomasville 27360
Gretz, Margaret, P. O. Box 1897 ..... Hendersonville 28739
Greyer, Mary A. B., Bryson City Drug Co. ..... Bryson City 28713
Griffin, Ellerbe Wilson, Jr., Griffin Drug Co., Box 508 ..... Kings Mountain 28086
Griffin, Sandy D., Jr., Griffin's Pharmacy, 445 Chapel Hill Rd. ..... Burlington 27215
Griffin, William Cicero, 611 Daniels St. ..... Raleigh 27605
Griffin, William Crane, P. O. Box 159 ..... Roanoke Rapids 27870

Griggs, Willard Wilson, Jr., 212 N. Fifth St. Albemarle 28001
Grimes, George David, David Grimes Drug Store Robersonville 27871
Grissom, William Arnold, Jr., 1 Goodyear Circle, Parkwood Durham 27707
Grubb, Frank Lander, Jr., Revco Discount Drugs Statesville 28677
Guion, Clayton Lloyd, Box 488 Aberdeen 28315
Guion, Howell Newton, Guion's Drug Store, P. O. Box 151 Marshville 28103
Gupton, Ted Gilbert, Rt. 2 Louisburg 27549
Gurganus, James Ruffin, Route 4, Box 155 Jacksonville 28540
Gurley, William Burden, Windsor Pharmacy, P. O. Box 68 Windsor 27983
Guthrie, Clarence Hudson, P. O. Box 270 Beaufort 28516

—H—

Habrat, Nancy Jane, 643G Archdale Dr. Charlotte 28210
Hackney, Claudia Smith, #212 Chateau Apts., Route 7 Chapel Hill 27514
Hackney, Eugene W., P. O. Box 1085 Lumberton 28358
Hackney, Sara Alice J., 210 E. 13th Street Lumberton 28358
Hager, George P., UNC School of Pharmacy Chapel Hill 27514
Hagwood, Ray Gordon, P. O. Box 344 Dobson 27017
Hair, Robert Clifton, P. O. Box 55 Pineville 28134
Haithcock, Jimmy Reid, P. O. Box 248 Mt. Gilead 27306
Hall, Homer Glenn, Jr., 480 Ingram Dr. Asheboro 27203
Hall, James Malcolm, Jr., Hall's Drug Store, 421 Castle St. Wilmington 28401
Hall, John Perry, P. O. Box 985 Oxford 27565
Hall, Robert Buckner, Hall Drug Co., Box 385 Mocksville 27028
Hall, Sam Cannady, 219 Main St. Oxford 27565
Hamilton, James Ralph, Jr., 2101 Steeple Chase Dr. New Bern 28560
Hamrick, Charles Vinson, 1940 Fireside Dr. Chapel Hill 27514
Hardee, A. Kirk, Jr., Hardee's Pharmacy, 2907 Selwyn Ave. Charlotte 28209
Harden, Wilkins, 1501 Whitaker Dr. Columbia, S. C. 29206
Hardy, Charles Edward, P. O. Box 536 LaGrange 28551
Hardy, Rudolph, Pharmacy, Cabarrus Memorial Hospital Concord 28025
Hargett, Christopher Barker, Box 837 Greenville 27834
Hargis, Ronald L., 500 Pineland Dr. Graham 27253
Harman, John F., Jr., 316 Ridgecrest Dr. Lexington 27292
Harmon, William Sidney, 408 E. Nash St. Wilson 27893
Harper, Jewel Benton, 110 Larkspur Circle Durham 27707
Harper, Ralph Ragan, Jr., 102 N. Roxford Rd. Kings Mountain 28086
Harper, Wendell James, 215 Deborah Dr. Jacksonville 28540
Harper, William Lacy, P. O. Box 1218 Hendersonville 28739
Harrell, Ollie Cecil, Route 1 Clemmons 27012
Harrelson, William Howard, Box 65 Tabor City 28463
Harrill, Michael H., P. O. Box 536 Maiden 28650
Harrington, Gerald Kelly, Toms Drug Co., Front & Market St. Wilmington 28401
Harris, Anne H., 100 Park Dr. Greenville 27834
Harris, George Wesley, Glen Lennox Pharmacy Chapel Hill 27514
Harris, Joseph Claxton, Jr., Westside Pharmacy Durham 27701
Harris, Leon William, 558 Tripolis Street Concord 28025
Harris, Robert P., 108 Gales St. Hope Mills 28348
Harrison, John R., Troy Drug Co., 401 N. Main St. Troy 27371
Hartis, Gilbert Clyde, 24 Gloria Ave. Winston-Salem 27107
Hartis, Gilbert Clyde, Jr., 800 Kenwick Dr. Winston-Salem 27106
Hartley, Gary Michael, P. O. Box 594 Hudson 28638
Harvey, Claude Douglas, P. O. Box 729 Thomasville 27360

Harward, Ben Russell, 3224 Six Fork Rd. Raleigh 27609
Harwood, George Emsley, 1008 North Fifth St. Albemarle 28001
Hatcher, Joseph E., P. O. Box 416 Kenansville 28349
Hatley, Gilbert Max, Marshville Drugs Marshville 28103
Hatley, Joe Cornelius, 417 Sycamore Ave. Kannapolis 28081
Hauser, Samuel Franklin, 21-H Briarwood Arms Fayetteville 28306
Hauss, Harry Lynn, P. O. Box 347 China Grove 28023
Hawkins, Clayburn Irvin, Hawkins Rexall Drug Co. Madison 27025
Hayes, Hugh Floyd, 801 Rockford St. Mt. Airy 27030
Hayes, Sara Burris, 801 Rockford St. Mt. Airy 27030
Haywood, Leon Stanley, 116 Green St. Robbins 27325
Healy, Gerald Patrick, 1180 Lakeshore Circle Gainsville, Ga. 30501
Heard, Betty Strickland, 112 Cedar Grove Road Savannah, Ga. 31406
Heath, Raymond E., Rt. 1, Box 596 Graham 27253
Heath, R. Veston, Box 55 Snow Hill 28580
Heatherington, Terry W., 1729 Hudson Blvd. #76 Gastonia 28052
Hedgepeth, Morris Edwards, Box 1006 Henderson 27536
Hege, Gerald Dean, Guiton's Drug Store Whiteville 28472
Hemingway, C. E., Westerly Hills Drug Co. Charlotte 28208
Hemingway, Frank M., P. O. Box 211 Bethel 27812
Henderson, G. E. Shallotte 28459
Hendrick, Arthur Boyd, P. O. Box 51 Mt. Croghan, S. C. 29727
Henley, John Tannery, Clinic Pharmacy, 200 S. Main St. Hope Mills 28348
Henriksen, Harold Eugene, Henriksen Pharmacy, Inc.,
Neuse Village Shopping Center New Bern 28560
Herring, John Clegg, 201 Williamsboro St. Oxford 27565
Herring, Elbert N., 1000 N. Kings Highway Myrtle Beach, S. C. 29577
Herring, Gene F., 610 Doris Ave. Jacksonville 28540
Herring, Rufus McPhail, P. O. Box 29 Clinton 28328
Hiatt, Monty Dean, Rt. 1, Box 579 Mt. Airy 27030
Hickman, Jack H., 7600 Woodstream Dr. Charlotte 28210
Hickmon, James Ralph, 218 W. Blackbeard Rd. Wilmington 28401
Hickmon, Leon Edward, 11 Robert E. Lee Dr. Wilmington 28401
Hickmon, Wilbur Leon, 22 Bedford Forest Dr. Wilmington 28401
Hicks, Allen Milton, Pikeville Drug Store Pikeville 27863
Hicks, Joseph O., P. O. Box 128 Walnut Cove 27052
Higdon, Milton L., 606 Clay St. Forest City 28043
Hill, Dempsey Craig, Rt. 2 Deep Run 28525
Hill, Germon Earl, Clark's Pharmacy Williamston 27892
Hill, Jonathan Adoneran, 4811 Gaynor Rd. Charlotte 28211
Hill, Larry Grayson, Route 2, Box 104-A Trinity 27370
Hines, Robert Milton, 5229 E. 75th St. Indianapolis, Indiana 46250
Hinton, M. H., P. O. Box 5458 Raleigh 27607
Hite, C. W., Jr., 301 Downey Place Gastonia 28052
Hix, David T., 231 Burlington St. Gibsonville 27249
Hocutt, Delma Desmond, P. O. Box 814 Henderson 27536
Hoffman, E. N., Medical Arts Pharmacy, 14th & Chestnut Lumberton 28358
Hoffman, Walter Conrad, Box 8315 Greensboro 27410
Holder, Lewis T., Route #3, Rosedale Washington 27889
Holding, Thomas Elford, III, 205-209 S. White St. Wake Forest 27587
Holland, David Louis, 202 Cherrywood Drive Greenville 27834
Holland, Louis Lea, 603 Madison Ave. Hamlet 28345
Holland, Nicholas Vedder, Rt. 2, Box 181 Pittsboro 27312

Holland, Ronald L., Route 3 ..... Dallas 28034
Holland, Thomas M., 100 N. Main St. ..... Mt. Holly 28120
Holleman, Curtis Edwin, 111 Broad St. ..... Fuquay-Varina 27526
Hollingsworth, J. Winston, Harrison Drug Co. ..... Enfield 27823
Hollowell, Aubrey Ellis, 2712 Ramsey Rd. ..... Raleigh 27604
Hollowell, William Clyde, Hollowell's Drug Store, Box 1567 ..... Greenville 27834
Hollowell, W. Herbert, Jr., Hollowell's Inc., Box 209 ..... Edenton 27932
Holt, Fred A., 1516 Dogwood Drive ..... Wilkesboro 28697
Holt, W. Seymour, 6325 N. Ewing ..... Indianapolis, Indiana 46220
Honaker, Stephen G., Sr., 1342 Pinebluff Rd. ..... Winston-Salem 27103
Honeycutt, Bruce Willard, Box 446 ..... Franklinton 27525
Honeycutt, George W., Box 666 ..... Rockingham 28379
Honeycutt, Herman Ross, 400 Chatham Lane ..... Raleigh 27610
Hood, David Henry, Rt. 3, Box 2 ..... Mebane 27302
Hood, India B., P. O. Box 3422 ..... Kinston 28501
Hood, John C., Jr., P. O. Box 247 ..... Kinston 28501
Hood, John David, 307 West Union St. ..... Morganton 28655
Hood, Robert L., 110 E. Broadway St. ..... Pink Hill 28572
Hooks, Judy Yates, Rt. 2, Box 602 ..... Cary 27511
Hooper, Fred Lambert, Box 804 ..... Sylva 28779
Horne, Henry Ruffin, Drawer H ..... Fayetteville 28302
Horne, William P., Jr., Birmingham Drug Co. ..... Hamlet 28345
Horner, Lucille Earl, 908 Fugate Ave. ..... Charlotte 28205
Horton, John Palmer, Jr., Peoples Drug Store ..... Wilkesboro 28697
Horton, William Donald, P. O. Box 1283 ..... N. Wilkesboro 28659
Horton, William Ferree, 893 New Haw Creek Rd. ..... Asheville 28805
Horwitz, Neil L., 4921 Seminary Rd., Apt. 422 ..... Alexandria, Va. 22311
House, Joseph, Jr., H & H Drug Co. ..... Grifton 28530
Houser, William Henry, Houser Drug Co., Inc. ..... Cherryville 28021
Hovis, Larry Kenneth, 5023 Pine Street ..... Wilmington 28401
Howard, Julius F., Seashore Drugs, 2059 Carolina Beach Rd. ..... Wilmington 28401
Howard, LaVoice Hardison, Rt. 3, Box 682 ..... Hillsborough 27278
Howard, William McCarrell, Rt. 1, Box 32 ..... Mocksville 27028
Howe, Alfred Gregory, Apt. 201, 3504 Palm Court ..... Raleigh 27607
Howell, William Lawrence, Jr., Howell Drug Co. ..... Raeford 28376
Howle, Walter Wilcox, 6 N. Main St. ..... Marion 28752
Hoyle, Edgar D., Route 1, Box 909 ..... Morehead City 28557
**Hoyle, Marion Hudson, P. O. Box 68** ..... Cooleemee 27014
Hudson, Ray Truman, 637 Downey Place ..... Gastonia 28052
Huggins, Hubert Theodore, Jr., 403 N. Oakland St. ..... Dallas 28034
Humphries, Jane Foust, L-18 Colony Apts. ..... Chapel Hill 27514
Hunsucker, Evelyn Stutts, Gibson Drug Co. ..... Gibson 28343
Hunter, Charles Harris, 515 Pearis Rd., ..... Pearisburg, Va. 24134
Hunter, Joseph Everett, Jr., P. O. Box 5211 ..... Columbia, S. C. 29205
Huss, Kelly William, Rt. 2, Box 385B ..... Cherryville 28021

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Ingle, Calvin Eldridge, 28 Balsam Ave. ..... Asheville 28806
Ingram, James Thomas, Stratford Arms, Apt. 22B ..... Greenville 27834
Inman, George Graham, P. O. Box 666 ..... Rockingham 28379
Irwin, Dwayne Alton, Elk Pharmacy ..... Elkin 28621
Irwin, Larry Dwayne, 166 Victoria St. ..... Elkin 28621
Irwin, Robert Louis, Elk Pharmacy ..... Elkin 28621

Isaac, Douglas Woodrow, 515 N. Carr St. ..... Mebane 27302
Iverson, Harry M., 3210 Timberlake Rd. ..... Raleigh 27604

—J—

Jackson, Jasper Carlton, P. O. Box 1085 ..... Lumberton 28358
Jackson, Leonidas, E. R. Thomas Drug Co. ..... Erwin 28339
Jackson, Payton Donald, c/o Kerr Drugs, Tarrytown Mall ..... Rocky Mount 27801
Jackson, William Carlton, P. O. Box 130 ..... Sanford 27330
**James, Albert Allison, 923 West End Blvd.** ..... Winston-Salem 27104
James, Francis Duke, Box 247 ..... Hazelwood 28738
James, William Allen, Box 782 ..... Belmont 28012
Jamison, Mary Elizabeth, 5429 W. Albemarle Road ..... Charlotte 28212
Jarman, Joseph, 902 Daniel Drive ..... Jacksonville 28540
Jarrett, Charles Leonard, 6843 Windyrust Rd. ..... Charlotte 28211
Jenkins, Gregory Lee, 2310 Cypress Dr. ..... Reidsville 27320
Jenkins, Ingram, Jr., Biscoe Drug Store ..... Bisco 27209
Jenkins, Paul Ronald, Murfreesboro Pharmacy ..... Murfreesboro 27855
Jenks, Keithan Blanchard, 219 S. Melville St. ..... Graham 27253
Jenkins, Sam, Jenkins Drug Store ..... Walstonburg 27888
Jennings, Robert Neal, Jennings Drug Center ..... N. Wilkesboro 28659
Jennings, Willie H., P. O. Box 1695 ..... Burlington 27215
Jernigan, Caul R., Rt. 4, Box 18 ..... Dunn 28334
Jochems, James Francis, P. O. Box 39 ..... Concord 28025
Johnson, Arthur Richardson, 11 E. Clemmonsville Rd. ..... Winston-Salem 27107
Johnson, Clarence Elbert, 1208 S. Overlook Dr. ..... Greenville 27834
Johnson, Jerome Karl, 1016 DeBoy St. ..... Raleigh 27606
Johnson, Joseph L., Jr., P. O. Box 5291 Tate St. Station ..... Greensboro 27403
Johnson, Rowland H., Johnson-Puckett Drug Co. ..... Robbins 27325
Johnson, Sidney B., Jr., Box 584 ..... Carthage 28327
Johnson, Troy Humphrey, Johnson's Pharmacy, Box 6207 ..... Raleigh 27608
Johnson, Wallace Allen, 817 Rockford St. ..... Mt. Airy 27030
Johnson, Walter P., Queen St. Medical Center Pharmacy,
905 N. Queen St. ..... Kinston 28501
Johnson, William Lewis, Jr., 2 South Main St. ..... Franklinton 27525
Johnson, William Luther, Oakhurst Farms ..... Gibson 28343
Johnson, Willis Ray, III, 1101 Clifton Rd. ..... Jacksonville 28540
Johnston, Clyde Anthony, P. O. Box 207 ..... Littleton 27850
Jolley, Carl E., Box 208 ..... Cliffside 28024
Jones, Alpheus, Jr., Hunter Drug Co., Box 150 ..... Warrenton 27589
Jones, Charles Flourney, Jr., 116 Hillsboro St. ..... Oxford 27565
Jones, David Edward, Guthrie-Jones Drug Co. ..... Beaufort 28516
Jones, George Haywood, P. O. Box 338 ..... Zebulon 27597
Jones, F. Randolph, Apt. 6-T, Kingswood Apts. ..... Chapel Hill 27514
Jones, John Lee, Jr., Box 752 ..... Canton 28716
Jones, Larry W., P. O. Box 64 ..... Taylorsville 28681
Jones, Nellie Silver, 1108 Farm Rd. ..... Raleigh 27603
Jones, Thomas Henry, 1309 Sioux Drive ..... Jacksonville 28540
Jones, William Warren, 215 Avery Ave. ..... Morganton 28655
Jordan, William Merritt, Jr., Rt. 2, Box 351-A ..... Nebo 28761
Josey, Charles William, Box 445 ..... Old Fort 28762
Jowdy, Albert W., Jr., 350 Rivermont Rd. ..... Athens, Ga. 30601
Joyce, Gladys Elizabeth, Pinnix Drug Store, 101 S. Main St. ..... Kernersville 27284
Julian, Leslie B., General Delivery ..... Waxhaw 28173

—K—

Kale, Robert Glenn, 933 E. Main St. Durham 27701
Kannon, Ruth Annette, P. O. Box 127 Youngsville 27596
Kauffman, William H., 35 Dellwood Ave. Asheville 28806
Keating, Thomas M., 214 Pearson Dr. Asheville 28801
Keetsock, Ida Negron, 3826 Hermine St. Durham 27705
Keever, Barbara W., Rt. 3, Box 398-P Lincolnton 28092
Keever, David Eugene, Rt. 3, Box 398-P Lincolnton 28092
Keever, Zeb Thomas, Jr., Rt. 5, Box 635E Lincolnton 28092
Kelly, Anne Marie, 2506 Dartmouth Drive Fayetteville 28304
Kelly, Hunter Liggett, Murdoch Center Butner 27509
Kelly, Marion Nelson, Jr., 7700 Sussex Circle Knoxville, Tenn 37919
Kemp, Robert Carlton, Rt. 1 Weaverville 28787
Kendrick, Melvin C., 105 E. Main St. Mayodan 27027
Kennedy, Mrs. Jerry Brady, 2133 Canterbury Burlington 27215
Kennedy, John Buren, Jr., Andrews Pharmacy, Box AD Andrews 28901
Kennedy, Larry Gene, P. O. Box 279 Star 27356
Kerr, Banks D., P. O. Box 10627 Raleigh 27605
Keziah, Walter Payne, Jr., 1523 Robert E. Lee Dr. Wilmington 28401
Kiang, Tai-Yee, 3118 Hines Dr. Raleigh 27609
Kight, Hugh Osgood, P. O. Box 107 Tarawa Terrace 28543
Kinard, Edward R., Jr., 2605 Overbrook Greensboro 27408
King, Alfred Henderson, Box 11065, E. Durham Sta. Durham 27703
King, James Arnold, P. O. Box 22 Wallace 28466
King, James Henry, Jr., Foothills Pharmacy Lenoir 28645
King, Johnny Harold, Rt. 13, Box 195 Greensboro 27406
King, Roland Gabriel, 703 Professional Dr. New Bern 28560
King, Winfred A., P. O. Box 670 Mt. Airy 27030
Kirby, Carl M., Jr., 101 Moore St. Southport 28461
Kirby, Freeman E., 101 Moore St. Southport 28461
Kirby, James Thomas, 101 Moore St. Southport 28461
Kirkman, Phebe McDonald, 105 Balson Dr. Waynesville 28786
Kirkpatrick, James Weaver, Jr., P. O. Box 55 Waynesville 28786
Kiser, Arthur George, 167 School Rd. Asheville 28806
Kiser, Frank, 231 Montford Ave. Asheville 28801
Kiser, James Clifford, Cramerton Drug Co. Cramerton 28032
Kiser, Ray Alexander, China Grove Drug Co. China Grove 28023
Kistler, Clyde Dewey, Jr., 1532 Timberlane Rd. Asheboro 27203
Kivett, Herman Howard, Jr., 321 Cook St.,
Williamsburg Village, Apt. 14 Kannapolis 28081
Kiziah, Larry Cleveland, Rt. 3, Box 151 Hickory 28601
Klee, Israel E., Box 230-Q, Route 6 Raleigh 27612
Kluttz, John A., 116 W. State St. Black Mountain 28711
Knight, James Oliver, 1014 W. Haven Blvd. Rocky Mount 27801
Knight, Jennings E., 174 Cedar St. Mooresville 28115
Knight, Richard A., Box 1147 Pinehurst 28374
Koonce, Samuel G., P. O. Box 374 Chadbourn 28431
Koslow, Harold Edwin, 3650 Ashford-Dunwoody Rd., NE, Apt. 8-L Atlanta, Ga. 30319
Krull, Allan H., 417 Hillcrest Drive Statesville 28677
Kue, Joe H. L., P. O. Box 48 Farmville 27828

—L—

Lagomasino, Lydia Callon, 2834 Mayview Rd. ..... Raleigh 27607
Lamar, W. L., 1335 Brentwood S.E. ..... Orangeburg, S. C. 29115
Lamm, Benajah Scott, 609 Neil St. ..... Gastonia 28052
Lamm, Lewis Marion, Lamm Drug Co., Box 351 ..... Mt. Airy 27030
Landers, Jack A., 108 Avalon Lane ..... Durham 27707
Lane, Robert L., Rt. 1, Box 125 ..... Whitsett 27377
Langdon, F. Hampton, 2807 Watauga Dr. ..... Greensboro 27408
**Langdon, Ralph Edward, Box 3312, Haymont Station** ..... Fayetteville 28305
Langdon, Ronald E., P. O. Box 38 ..... Pleasant Garden 27313
Langdon, Ross, 1121 Adger Rd. ..... Columbia, S. C. 29205
Langevin, Joseph C. Ernest, Vass Drug Store, Seaboard St. ..... Vass 28394
Langston, Milton Beron, Jr., 703 Professional Dr. ..... New Bern 28560
Lanier, Leroy, Jr., P. O. Box 3553 ..... Fayetteville 28305
Lanier, Billy Worth, 103 East H Street ..... Erwin 28339
Lanning, Edward Ray, Jr., 802 Myrtle St. ..... Lexington 27292
Larson, Verl Allen, Box 5215 ..... High Point 27262
Lasater, Walter Harold, Graham Drug Store ..... Graham 27253
Lassiter, Lucious Melvin, Jr., 2703 Sheryl Dr. ..... Kinston 28501
Latta, Patsy Ruth Upchurch, 114 Horseshoe Rd. ..... Durham 27703
Lawrence, Miriam Greene, 319 25th Ave., N.W. ..... Hickory 28601
Laxton, Carroll Malcolm, Mann Drug Store, E. Harper Ave. ..... Lenoir 28645
Lazarus, Joseph, P. O. Box 7 ..... Sanford 27331
Lazarus, Larry, Rt. 9, Colonial Acres ..... Sanford 27330
League, Mickey Allen, 207 E. Wendover Ave., Apt. D ..... Greensboro 27401
Leatherwood, Donald Ray, P. O. Box 428 ..... Hazelwood 28738
Leavelle, Robert Hayne, Jr., 2200 W. Cornwallis Dr., Apt. 309 ..... Greensboro 27408
Ledbetter, Mary Wall, 3421 Apt. C-1, N. Sharon Amity ..... Charlotte 28205
LeGette, John S., 1216 Skyview Rd. ..... Charlotte 28208
Lehman, David Christian, Box 3277, Wil-Mar Park ..... Concord 28025
Leigh, Henry A., Box 62 ..... Cullowhee 28723
Leitch, Henry Kale, P. O. Box 1144 ..... Albemarle 28001
Leonard, Holland Braudis, Jr., 117 W. Lexington Ave. ..... High Point 27262
Leonard, Ralph Thomas, Jr., P. O. Box 5963, Ardmore Station ..... Winston-Salem 27103
Lewis, David Randall, 1723 Beaumont Dr. ..... Greenville 27834
Lewis, L. Craig, 2600 Forest Dr. ..... Winston-Salem 27104
Lewis, Robert Edward, 1600 E. Innes St. ..... Salisbury 28144
Lewis, Robert L., 719 Sandridge Rd. ..... Charlotte 28210
Lewis, William Clyon, P. O. Box 45 ..... Kannapolis 28081
Lewis, Wilson Knowles, 128 N. Center St. ..... Mt. Olive 28365
Libbus, Thomas Anthony, 1114 Queen St. ..... New Bern 28560
Ligon, Bradford Verdize, RFD #10, Box 204 ..... Salisbury 28144
Lilly, Thomas T., Jr., Bell's Drug Store ..... Beaufort 28516
Lindenschmidt, Vincent Joseph, 1506—3 Village Drive ..... Wilmington 28401
Lindsay, Bobby Clay, 1259 E. Colonial Dr. ..... Salisbury 28144
Link, Francis Philip, P. O. Box 89 ..... Reidsville 27320
Little, James Harold, Rt. 2, Box 859-A ..... Oakboro 28129
Livengood, Vassar Chumley, 510 Woodlawn Drive ..... Greensboro 27401
Lloyd, Allen Alexander, 109 N. Churton St. ..... Hillsborough 27278
Lloyd, Evelyn Pauline, P. O. Box 767 ..... Hillsborough 27278
Lloyd, William L., Lloyd's Drug Store ..... Garner 27529
Lockamy, Albert F., Jr., White Cross Drug Co., US Rt. 1 and 401, Kings Plaza Shopping Center ..... Raleigh 27604

Lockhart, Bernard O., 3520 Wade Ave. ..... Raleigh 27607
Logan, Howard Marion, Rt. 1, Box 247 ..... Blowing Rock 28605
Logan, Philip Howard, Rt. 1, Box 247 ..... Blowing Rock 28605
Lombard, William Oly, P. O. Box 487 ..... Rockwell 28138
London, Lawton W., Jr., Medical Pharmacy, Inc. ..... Kings Mountain 28086
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# WOMAN'S AUXILIARY
## of the
# NORTH CAROLINA PHARMACEUTICAL ASSOCIATION

OFFICERS 1972-1973

*President*.....Mrs. William G. Thames, 307 Lakeview Road, Hope Mills 28348
*1st Vice-President*.....Mrs. R. I. Cromley, Jr., 4732 Wildwood Road, Raleigh 27609
*2nd Vice-President*.....Mrs. D. C. Bracker, Route 3, Box 391F, Greensboro 27410
*Recording Secretary*.....Mrs. M. E. Hedgepeth, P. O. Box 1006, Henderson 27536
*Corresponding Secretary*.....Mrs. W. A. West, Box 248, Roseboro 28382
*Treasurer*.....Mrs. J. Weaver Kirkpatrick, Box 55, Waynesville 28786
*Historian*.....Mrs. J. R. Hickmon, 218 Blackbeard Road, Wilmington 28401
*Parliamentarian*.....Mrs. Franklin Williams, 649 Robert E. Lee Dr., Wilmington 28401
*Advisor*.....Mrs. W. Grover Creech, 105 Longview Drive, Smithfield 27577
*Advisor*.....Mrs. George H. Cocolas, 1298 Wildwood Drive, Chapel Hill 27514
*Coordinator*.....Mrs. W. J. Smith, 908 Arrowhead Road, Chapel Hill 27514

COMMITTEES

*Nominating*
Mrs. George Cocolas, Chairman
Mrs. John T. Henley
Mrs. W. P. Wells

*Resolutions*
Mrs. Philip Crouch, Chairman
Mrs. Don Chapman
Mrs. W. Grover Creech

*Hospitality*
Mrs. D. C. Bracker, Chairman
Mrs. Paul Branch
Mrs. George Hager
Mrs. Donald Miller
Mrs. J. F. Pickard

*Publicity*
Mrs. W. A. West

*Membership*
Mrs. R. I. Cromley, Jr., Chairman
Mrs. W. H. Wilson

*Necrology*
Mrs. James Creech, Chairman
Mrs. J. C. Jackson

*Institute Decorating*
Mrs. B. Cade Brooks, Chairman
Mrs. George Cocolas

*"Doings"*
Mrs. Graham Patrick, Chairman
Mrs. Charles Creech

*Ways and Means*
Mrs. W. P. Wells, Chairman
Mrs. John T. Henley
Mrs. E. K. Showfety

*Community Service Project & Liaison*
Mrs. J. Cody Newton, Chairman
Mrs. J. R. Hickmon

*MOD Education*
Mrs. George Harris
Mrs. Louis Harris

*Fall Convocation*
Mrs. D. C. Bracker
Mrs. Charles Creech
Mrs. George Markham
Mrs. J. Cody Newton
Mrs. W. J. Smith

*Pharmacy Wives Scholarship*
Mrs. W. J. Smith
Mrs. Charles Creech

*Official Convention Registrar*
Mrs. A. H. Mebane, III

# WOMAN'S AUXILIARY OF THE NORTH CAROLINA PHARMACEUTICAL ASSOCIATION FORTY-FIFTH ANNUAL BUSINESS SESSION

## Wilmington, N. C.

APRIL 18, 1972

The Woman's Auxiliary of the North Carolina Pharmaceutical Association held its 45th annual business meeting April 18, 1972 at the Timme Plaza Motor Inn, Wilmington, with the president, Mrs. George Cocolas, presiding.

The invocation was given by Mrs. George P. Hager of Chapel Hill, wife of the Dean of the UNC School of Pharmacy.

Greetings were brought by Mrs. Franklin Williams, president of the New Hanover Woman's Pharmaceutical Auxiliary, and Convention Chairman.

Mrs. E. R. Fuller of Salisbury, Auxiliary President in 1954-55, conducted a memorial service in memory of Mrs. T. J. Ham, Jr., a past-president who had died in July 1971.

Since the minutes of the 1971 meeting were published in the October issue of The Carolina Journal of Pharmacy, the reading of the minutes and roll call were omitted.

Mrs. Cocolas announced the appointment of the Committee on Minutes: Mrs. Robert B. Hall, Mocksville; Mrs. Donald K. Chapman, Winston-Salem; Mrs. W. P. Wells, Durham.

Mrs. W. A. West, Treasurer, reported that since convention and membership monies were still being received, her report was incomplete. A complete report will be filed for audit and made available for publication. Contributions received by the Treasurer were reported to the President and form a part of her report which will be heard later this morning.

Mrs. Cocolas appointed the following members to serve on the Treasurer's Auditing Committee: Mrs. Lee Werley, Chapel Hill; Mrs. John T. Henley, Hope Mills; Mrs. James L. Creech, Smithfield.

The report of the Executive Board activities for the year was given by Mrs. R. I. Cromley, Jr., Raleigh.

## REPORT OF THE EXECUTIVE BOARD

The 1971-72 Executive Board met five times during the year. A brief meeting was held immediately following the Sealtest luncheon in Durham, April 20, 1971. New officers were welcomed by Mrs. Cocolas, and given instructions for the next meeting.

At subsequent meetings the following matters were discussed and action taken as indicated:

*The Student Emergency Loan Fund* has an operating amount of $1,633.29. It was reported that there were two outstanding loans which were deemed uncollectible. The Board noted that the amount of these loans ($125) be removed from the assets. It was also voted that the *Emergency Loan Fund* be limited to members of the Student Branch of the NCPhA. This coordinates the Auxiliary's regulations with those of the Consolidated Pharmacy Fund of the NCPhA.

*The MOD Education Committee* is continuing its work on a phase-out basis.

Seeing the urgent need for new floor covering in the *Women's Auxiliary Room* at the Institute of Pharmacy, the Board voted to have the room carpeted at a cost of $153.00.

At the June meeting, plans for the *Fall Convocation* were approved. The date was set for September 29, 1972 at the Institute of Pharmacy, Chapel Hill. It was also decided to hold a *"President's Share-In"* August 12 for all local auxiliary presidents or their representatives.

The State project, *"Bizarre" bazaar* was presented and approved, with proceeds to be used toward the remodeling of the Institute of Pharmacy auditorium.

*The Committee on Handbook Revisions* distributed new handbooks to members of the Executive Board.

The following student grants were made:

$50 to a student wife for continuing education

$450 from the Lucille Rogers Scholarship Fund (earned dividends)
$300 from the Vivian S. Smith Scholarship Fund (on deposit at UNC)

It was decided that the purchase of "stacking chairs" for the Institute auditorium might be more easily promoted through the display of a sample chair at the Wilmington Convention, giving opportunity to those who wished to purchase a chair at the meeting.

During the allocation of funds, contributions were made as follows:

$10 to the Hugh Mercer Apothecary Shop
$10 to the N. C. Council of Woman's Organizations
$50 to the Pharmacy (Student) Wives Organization
$50 to the Hillsborough Historical Society for their help during the 1971 convention

## STANDING COMMITTEE REPORTS

The following reports were adopted or filed as presented:

*MEMBERSHIP—Mrs. William G. Thames, Chairman*

Mrs. Thames reported a total membership of 451; 13 Life Members; 17 Pharmacy Wives; 421 paid members

*HOSPITALITY—Mrs. Dewayne Franzen, Chairman*

The Hospitality Committee sent eighteen cards and notes during the year. The committee, with the assistance of the Greensboro Drug Club Auxiliary set up and served a coffee at the Fall Convocation.

*PARLIAMENTARIAN—Mrs. Joseph C. Estes.* No report.

*HISTORIAN—Mrs. Jesse Pike* called attention to the Scrapbook which had been placed in the Auxiliary's hospitality room.

*RESOLUTIONS—Mrs. J. Marshall Sasser, Chairman*

Resolutions of appreciation were adopted unanimously to:

Officers and Committee members of the Woman's Auxiliary, NCPhA "Bizarre Bazaar" Committee
Convocation committee and Mrs. William P. Friday, Tea Hostess
The retiring Board Member, Mrs. W. P. Wells
Officers and Staff of the N. C. Pharmaceutical Association
Convention chairmen and their committees
Convention Pages
Sponsors and Hosts for convention events and prize contributions

The following resolutions were also adopted:

WHEREAS, the profession of pharmacy and the dedication of pharmacists is important to the health of the community, and
WHEREAS, we are an extension of this professional image, therefore
BE IT RESOLVED, that we as Auxiliary members, strive to enhance the pharmacists' professional image through active citizenship and involvement at the community level.
WHEREAS, the newly formed North Carolina Pharmacy Political Action Committee (PHARMPAC) has less than one hundred members from its more than fifteen hundred potential membership, and
WHEREAS, the Woman's Auxiliary of the North Carolina Pharmaceutical Association's objective is to encourage women concerned with the profession of pharmacy to take an active interest in pharmaceutical affairs, to promote the advancement of the profession, and to help whenever possible with the work of the North Carolina Pharmaceutical Association, therefore,
BE IT RESOLVED that we encourage on a voluntary basis the support of the North Carolina Pharmacy Political Action Committee through individual membership to strengthen the voice for the future of Pharmacy.

*PUBLICITY—Mrs. M. E. Hedgepeth, Chairman*

Publicity concerning the Annual Convention and the Fall Convocation were sent

to all newspapers in the State, as well as TV stations, the Associated Press, and United Press International. News releases concerning special events were sent to indicated media.

*"DOINGS"—Mrs. W. J. Smith, Chairman*

Two issues of "Doings" were distributed during the year, which were a cooperative effort. Mrs. Cocolas collaborated on the text and make-up, Mrs. Graham Patrick illustrated both issues, and members of the Pharmacy Wives Organization collated, stapled, and sorted them for mailing.

*PROJECTS—Mrs. John T. Henley, Chairman*

The Bizarre Bazaar was the major project for the year, with articles received from Auxiliary members, friends, local auxiliaries, and others.

At the time of the Auxiliary business meeting, the bazaar was still in progress at the Timme Plaza, and cash receipts were then reported to be $895.94. (Note: When the final tally of bazaar sales was made, the total was $1,356.83 with further receipts expected at the Fall Convocation sale).

Receipts for the redecoration of the Institute of Pharmacy auditorium were at the time of the business meeting $265.00. The Bazaar was enhanced by the work of Bernice and Cade Brooks who displayed a sample chair for use in the Institute of Pharmacy auditorium—and secured sponsors for them. During the convention sponsorship for 44 chairs was secured at a total of $1,298.00.

*INSTITUTE DECORATING COMMITTEE —Mrs. B. Cade Brooks and Mrs. Robert B. Hall*

Green carpeting was purchased for replacement of the worn tile floor covering in the Woman's Auxiliary Room at the Institute. The total cost, including installation was $153.00.

*LIAISON COMMITTEE—Mrs. George W. Markham, Chairman*

Letters were mailed to nineteen members of the Liaison Committee including presidents of the local auxiliaries. Members were encouraged to participate in the state project, to help with the membership drive, and to contact the hospitality chairman regarding personal messages which needed to be sent.

*PHARMACY WIVES SCHOLARSHIP—Mrs. Charles Creech, reporting*

Mrs. Creech reported that Mrs. Linda Vaughan, wife of a pharmacy student, had received a $50 scholarship for night classes' tuition at the University of North Carolina.

*NOMINATING—Mrs. Grover Creech, reporting*

The Nominating Committee submitted the following slate of officers for the year 1972-73, which was duly accepted by the assembly:

President: Mrs. William G. Thames
First Vice-President: Mrs. Robert I. Cromley, Jr.
Second Vice-President: Mrs. D. C. Bracker
Recording Secretary: Mrs. M. E. Hedgepeth
Corresponding Secretary: Mrs. W. A. West
Treasurer: Mrs. J. Weaver Kirkpatrick
Parliamentarian: Mrs. Franklin E. Williams
Historian: Mrs. James R. Hickmon

In accordance with the By-Laws, Mrs. Grover Creech and Mrs. George Cocolas will serve as Advisors, and Mrs. W. J. Smith as Coordinator.

*RECOGNITION AND AWARDS*

(1) At the close of each year an advisor member of the Executive Board retires. This year Mrs. William P. Wells of Durham, who served in many official capacities, including the presidency, convention chairman, and advisor, was retired from the Board.

(2) Mrs. George Markham presented a special award to Mrs. W. J. Smith, who was presented the president's traveling pin for being the "President's President" for the past 30 years.

Mrs. W. G. Thames assumed the chair while the president presented her annual report.

## PRESIDENT'S REPORT

Mrs. George Cocolas

It seems like yesterday that we were in Durham and Ruby pinned the President's pin on me. That was a thrilling moment and at the same time a sobering moment as I realized the great responsibility I had just accepted. But, as I looked around, I knew I would have many capable hands to help and guide me, and I was ready to begin my job.

I've appreciated your notes accompanying your yearly reports. Each auxiliary needs to be proud of their accomplishments no matter whether large or small. Each penny saved soon multiplies, and as we found out in Chapel Hill recently, a mile of pennies equalled almost $800.00.

Your response to our project has been gratifying, but, not surprising. As you have heard from the reports, our project is a success. But, we must not stop and rest on our laurels as there is much to be done to redo the auditorium of the Institute of Pharmacy, "our home away from home." So many beautiful and original items have been brought in by our members and I hope everyone will buy something and take it home with them as a momentum of a wonderful, fun-filled convention. "Have you tried it? You'll like it." That is the slogan for our chairs that we are purchasing to refurbish the auditorium. Take a look! "And try it, you'll like it." A listing will be placed in the auditorium of individuals purchasing a chair and Local Auxiliaries will be included too.

Slides will be shown as I give my report, so keep alert and you may see yourself or recognize some of your friends.

(Slide) It was fitting that I should start my official duty as President in Chapel Hill by installing the new officers of Pharmacy Wives, right after the Convention in Durham. These girls are as talented as they are pretty, (Slide) and have exhibited many outstanding traits of ability and leadership. (Slide) In fact, Ruby Creech and Patsy Thames, who are both on our Executive Board, served as President of Pharmacy Wives when their husbands were in school. Their programs have included a pot-luck dinner on April 26th at the Institute of Pharmacy honoring the Senior Wives; (Slide) a picnic at the Smith's home and here you see Bill Wells supervising the cooking. (Slide) Vivian and Dean Werley seem to be checking on one of the younger members of Pharmacy Wives. (Slide) After the cook-out, Becky Delaney, their president, greeted the many new girls who attended and asked them to join the group. (Slide) They have had speakers on marriage counseling and demonstrations of wigs and cosmetics.

(Slide) April continued to be a busy month and at the end of the month I attended a coffee given by Vivian Smith where it was very pleasant to see so many old and new friends. (Slide) Here you can see Bernice Brooks graciously serving coffee with yours truly on the receiving end. That's Becky Henley, our Projects Chairman, all in smiles. (Slide) The setting was beautiful as you can see. (Slide) Here we have our hostess Vivian (who seems to have had it) along with Ida Wells and Peg Werley.

(Slide) In May we were off to a luncheon in Smithfield honoring Ruby Creech, immediate Past President of the Auxiliary at the home of Vivia Creech. I don't know how Vivia did it, but she greeted us and entertained us graciously with her foot in a cast. (Slide) Aren't her roses beautiful.

(Slide) On June 24th the Auditing Committee met to review the minutes and the treasurer's books. Here you see them hard at work. (Slide) This group certainly look pleased with their job. On this day the Executive Board also met and discussed plans for the Fall Convocation and made plans for the year.

(Slide) This next slide represents the pictures that did not come out. I must tell you at this time that I've had a little bit of camera trouble throughout the year and I'm afraid there will be a lot of blanks.

In July my husband and I were privileged to attend the Pharmacist of the Year Award to Robert B. Hall in Mocksville, N. C. We're all so proud of Bob and his wife Hope.

(Slide) The end of July found me on my way to Concord by way of Mt. Pleasant to visit the Cabarrus County Auxiliary at the beautiful Concord Country Club. Here you

see their new president, Irene Barringer, accepting the gavel. This Auxiliary meets about four times a year, and has 18 members. I was surprised to see many of them attending a meeting in the middle of the summer.

(Slide) August the 12th seven local auxiliaries were represented at a Presidents' Share-In held at the Institute of Pharmacy. It was a very informative meeting and ideas and problems were aired out by the different presidents and we hope some solutions were arrived at. (Slide) If you look closely you may recognize your local auxiliary president.

(Slide-blank) with Vivian and W. J. Smith. My husband and I arrived in Wilmington on August 19th to attend the New Hanover County Pharmaceutical Association meeting. I was so excited to see Wilmington for the first time and to hear a briefing of what goes on to put a convention on. Vivian and I met with the ladies of Wilmington to hear the wonderful news that they wished to organize an auxiliary. They have certainly done a marvelous job.

(Slide-blank) On September 9 a short trip to Durham found me at the home of Elsie Goodrich where their new officers were installed. They've had programs on flower arranging, Christmas ideas, ecology, and have sent gifts to the Murdoch Center for retarded children, and to Operation Santa Claus. A joint meeting with the Chapel Hill Auxiliary found everyone at the Ranch House for a Valentine Dinner honoring the State President of the Woman's Auxiliary.

(Slide) The Chapel Hill Auxiliary held a pot-luck picnic at the home of Marion Wall and you can see their new officers were installed. (Slide) It certainly seems as if everyone was enjoying themselves. They have 39 paid members and during the year have held two craft workshops, a card party, and joint meetings with the Durham-Orange Drug Club and the Mortar and Pestle Club to hear about Genesis house, and a program on Drug Interaction.

(Slide-blank) On September 29th over 100 women made the Woman's Auxiliary Fall Convocation a hugh success. It was a full day starting at 10 o'clock in the morning with coffee and delicious refreshments served by the Greensboro Auxiliary, a craft display by Billy Arthurs' and the Country Craft Shop. We were then entertained by the Off-Broadway Production of "A Comedy of Errors," directed by Lib Markham and starring those famous Hollywood stars, our own Local Auxiliary Presidents. We recessed for lunch at the Ranch House and then at 2 o'clock we were privileged to have Cade Brooks, John Hood, W. J. Smith and our own Sara Alice Hackney speak to us. (Slide) Three o'clock we arrived at the home of President and Mrs. William Friday where we were all greeted warmly. She is such a gracious person. It was gratifying to see that so many had come so far, in many instances, to share this day of fellowship.

(Slide) Asheville is beautiful in October and on the 19th, Becky Henley and I were up at the crack of dawn on our way to enjoy the hospitality of the Western North Carolina Drug Auxiliary. It was a perfect day. The meeting and luncheon was held in Nina Bryan's lovely home which overlooks a picturesque lake, and Villa Beaman was co-hostess. This was my first trip to Asheville and I was taking everything in. These ladies have been busy and held 9 meetings and have 18 members. They became affiliated with the Medical Auxiliary in support of the Children's Health Museum and set up a Drug Display in the museum; donated $50 to the Asheville Hot Line; $60 to Buncombe Retarded Children; $10 High School Student Assistance; $100 scholarship to a pharmacy student at UNC from Asheville; $50 to our State Project; $50 to a local interagency drug control group; and food, toys, clothes, and money to needy families at Christmas, Thanksgiving and Easter. They held a book and bake sale and sold coat hangers, paper and glass.

(Slide-blank) Raleigh was my next stop and November 4th found me on Sis Treadwell's doorstep. And what a lovely doorstep to be found on. Again my camera didn't work. The Raleigh women have 32 paid members, held a craft workshop and made nylon net puffs for the bazaar. A benefit bridge was the source of their income and they gave $100 to the Institute Redocorating Fund and $100 to the Student Loan Fund.

(Slide) Christmas time we went back to

Vivian Smith's home for an afternoon with the (slide) Pharmacy Student Wives and their husbands (Slide) and the Chapel Hill Auxiliary and their husbands, for a festive occasion and an exchange of cookie recipes. (Slide) Also Christmas balls were decorated and some very original ones were made.

(Slide) January 14th found us on our way to Wilmington again to make plans for the convention. (Slide) Here you can see some of the crew at work.

(Slide) Lil Mattocks and I enjoyed a pleasant drive to the beautiful Green Valley Country Club in Fayetteville, January 19th to meet with the Cape Fear Valley Auxiliary. They hold nine meetings during the year and these 18 members held two craft workshops starting at 10 in the morning with a lunch break at 12 and then continuing on until 2 o'clock. They sold "Fold-A" note cards, they participated in the Fayetteville beautiful paper drive and donated $50.00 to update the auditorium at the Institute. So many lovely things were brought to our bazaar from this industrious group.

(Slide) On the road again on January 25th and this time to Greensboro to the stately Country Club where pleasant memories returned of past convention luncheons and entertainment. This auxiliary boasts a membership of 36 members, participation in poison prevention campaign, and in Operation Santa Claus. (Slide) They've donated a $300 scholarship to a worthy student from the Greensboro area, donated to the Student Loan Fund, donated to the Institute Redecorating Committee and held a workshop to make items for the bazaar. Funds are raised by a 50 table dessert benefit bridge, sale of Christmas cards and note cards, Tupperware party and a donation from each member to the Scholarship Fund.

(Slide) February 24th found the Executive Board back in Chapel Hill to hear news of the convention from the Committee in Wilmington and to be brought up (Slide) on the latest development of our bazaar. Lunch at the Zoom Zoom and then back to the Institute (Slide) to price some of the items brought in for the bazaar.

(Slide) March the 15th, Ida Wells and I were on our way to visit the Rowan-Davie Drug Auxiliary who met at the home of Mrs. Ed K. Showfety. We were warmly greeted and this auxiliary has 16 members and meets six times a year. (Slide) They donated to the Salisbury High School, to their local United Fund, $150 for the Institute Auditorium Fund and $40 to the Woman's Auxiliary Scholarship Fund. (Slide) Bazaar items were made on an individual basis and many lovely items were given to this project.

(Slide-blank) The Forsyth Country Club in Winston-Salem was my destination on March 2nd to meet with the Apothecary Club. These 21 members were extremely busy this year preparing for their Christmas bazaar to raise funds for the Scholarship Fund. They made $500 in one day, so you know a lot of planning and work went into this project. They supported the Marchers for March of Dimes campaign—at a dollar per mile, donated $150 to the Woman's Auxiliary Scholarship Fund and prepared items for our bazaar in Wilmington.

At the beginning of the year the Gaston County Pharmaceutical Auxiliary disbanded and sent a check of $85.39, the balance of their account, to the Emergency Student Loan Fund. We are sorry to lose this auxiliary and hope that many of their members will continue to be members-at-large in the state.

The Charlotte ladies have had a busy time preparing for an Annual Christmas Bazaar, a benefit bridge party so large it was held in two sessions and netted them $604.33. They've had purely fun meetings, social meetings and programs on drugs. They have donated $300 to UNC Chapel Hill scholarship; $25.00 to the Institute of Pharmacy; $300 to UNC Charlotte scholarship; $10 to UNC Charlotte, Library Fund and $25 to Broughton Hospital, and brought many lovely articles to our Bazaar. I'm looking forward to my visit next month.

(Slide) This picture is an attempt to show the new carpeting in the Auxiliary Room at the Institute of Pharmacy, but I'm afraid it shows the couch more than the rugs.

I want to point out that the Student Loan Fund is as active as ever and has a balance

of operating funds of $1,639.59. Over $15,000 has been loaned out and returned since its inception with a loss of only $300. This fund is a life saver to many students and money is constantly being loaned out and returned each day.

Additional contributions that have been received include $25 to the Institute Redecorating Fund from Mr. and Mrs. Robert Hall in memory of Mrs. Tom Ham; $15 from Macbeth Cain in memory of her mother, $100 to the Lucille Rogers Scholarship Fund from the Jack Millar Family and $100 matching gift from the R. J. Reynolds Tobacco Co. This year a $450 scholarship was presented from the Lucille Rogers Scholarship Fund and $300 from the Vivian Spradlin Smith Scholarship Fund was also presented.

As I have travelled over 2500 miles this year across our lovely state, I have been greeted royally and with open arms everywhere. Your friendship has meant a lot to me. My travels have only confirmed what I've always known that Pharmacy is a wonderful profession and that we have every right to be proud of the men and women and their husbands and wives in this field. I've been impressed with your endeavors, your commitments and your actions, not only in connection with the profession of pharmacy but in your communities. We need to continue to look forward and advance.

I can't begin to thank everyone who has helped me, listened to me and guided me this past year. Your committees have worked hard and the results show it. I must thank two individuals, though, for all they've done for me and for our Auxiliary, Vivian and W. J. Smith. You cannot imagine the hours of unselfishness these two put into the association for our benefit.

And last, but not least, I have to thank by husband, George, for backing me every step of the way and encouraging me. Without his understanding and the understanding of my children and my husband's parents, this year would not have gone as smoothly for me. My daughter, Kathy, who is a page, has been my right arm, and I don't know what I would have done without her to help with her younger brother. As each past president will tell you, you have to have the backing of your family. This presidency is a "family affair."

Thank you.

(Slide) The end. Thought this slide of my baby caught sleeping in the swing would be an appropriate finish.

The Installation of Officers was the next order of business, and was conducted by Mrs. William P. Wells, chairman of the Nominating Committee.

The President introduced the Convention Pages:

Mrs. Charles Watson, Chief Page
Miss Cheryl Bullock
Miss Kathy Carter
Miss Kathy Cocolas
Miss Amy Odom
Miss Delwood West
Miss Karen Whaley
Miss Kathy Williams

who assisted with the drawing of numerous prizes which had been donated by various manufacturers, wholesale houses, retail pharmacies, and other friends.

Mrs. Hobart Whaley closed the session with a prayer.

# 1972-1973 ROSTER TRAVELING MEN'S AUXILIARY OF THE NORTH CAROLINA PHARMACEUTICAL ASSOCIATION

## OFFICERS

Zack W. Lyon, President — Peabody Drug Co.
James R. Case, Vice-President — Stanback Company, Ltd.
L. M. McCombs, Secretary-Treasurer — Eli Lilly & Co.
C. H. Smith, Assistant Secretary-Treasurer (Retired) — Drug Package Co.

## BOARD OF GOVERNORS

L. D. Davidson, Sr., 5 Years — The Pfeiffer Co.
C. Rush Hamrick, Jr., 4 Years — Kendall Drug Co.
Charles Harold Daniels, 3 Years — Miles Laboratories
W. H. Worley, Jr., 2 Years — Dr. T. C. Smith Co.
Hugh Sconyers, 1 Year — Hollingsworth Candy Co.

## LIFE MEMBERS

Allen, J. E., P. O. Box 2175, Charlotte 28201
Barnette, J. G. (Barney), P. O. Box 955, Sanford 27330
Bennick, J. W., P. O. Box 10627, Charlotte 28201
Blackmer, Luke, 2116 Brookwood Road, Charlotte 28201
Bowers, Gamble, P. O. Box 11085, Richmond, Va. 23230
Brockwell, Raymond, 2803 Exeter Circle, Raleigh 27608
Buchanan, G. G., P. O. Box 1254, Greensboro 27403
Coble, F. Garland, 901 Fairmont Street, Greensboro 27401
Cory, G. E., 3600 Madison Avenue, Greensboro 27403
Cox, A. G., 2513 Club Blvd., Durham 27705
Cross, Allen R., Apt. 606, Pembroke Towers, Norfolk, Va. 23607
Darlington, J. M., 2232 Westover Drive, Winston-Salem 27103
Dean, M. J., 2100 Matheson Avenue, Charlotte 28205
Duke, O. G., 106 Holly Lane, Morehead City 28557
Ezell, W. O., 890 W. O. Ezell Blvd., Spartanburg, S. C. 29301
Farnsworth, H. J., 1100 Arden Place, Greensboro 27403
Goodrich, J. Floyd, 2121 Club Blvd., Durham 27705
Johnson, W. L., Gibson 28343
Jones, Earle, 2607 Lockmoor Drive, Raleigh 27608
Matthews, F. T., 611 Myers Lane, Greensboro 27403
Morris, M. G., 315 Isabelle, Greensboro 27403
Moury, N. B., 7620 Marsha Street, Orlando, Fla. 32802
Potter, F. F., 1227 Wendover Road, Charlotte 28211
Rogers, W. P., 236 Country Club Road, Asheville 28806
Smith, C. H., 1039 Isleworth Ave., Charlotte 28203
Starling, H. C., 1909 St. Mary's St., Raleigh 27608
Stewart, A. C., 412 Hancock Street, Smithfield 27577
Stovall, F. A., 2210 Pershing Street, Durham 27705
Taylor, Herbert, 113 Grace Street, Williamston 27892
Trogden, O. C., P. O. Box 22025, Greensboro 27402
VanEvery, Phil, P. O. Box 4528, Charlotte 28204
Waugh, T. B., Climax 27233
Wear, Joe, P. O. Box 217, Wyckliffe, Ky. 42087
White, R. L., Rt. 3, Box 335B, Boone 28607
Woodall, S. S., 415 39th Street, Myrtle Beach, S. C. 29577
Woodard, J. C., 602 Sunset Drive, High Point 27262

## MEMBERS OF THE TMA, 1972-1973

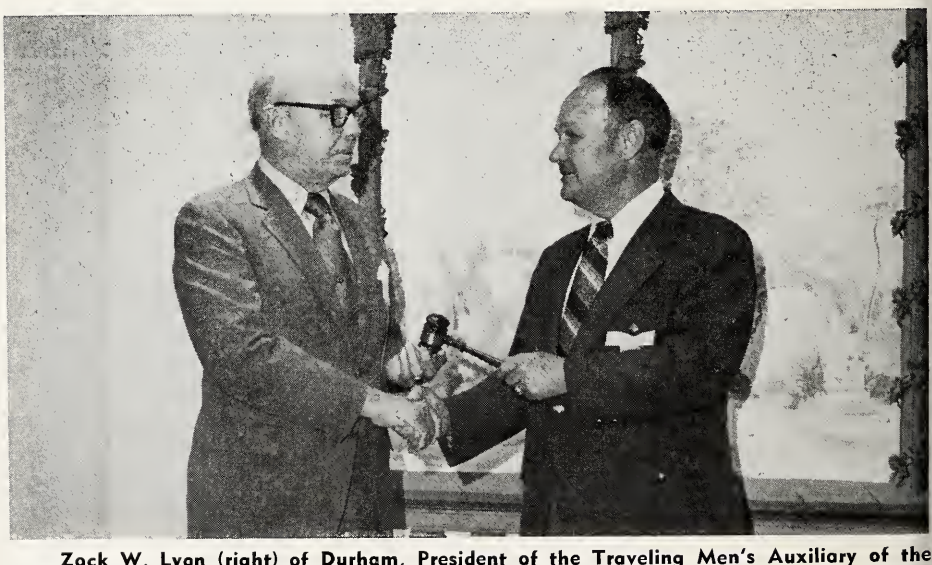
**Abbott Laboratories, Inc.**—R. Vance Eller, 1817 Dublin Drive, Greensboro 27408
**American Pharmaceutical Company, Inc.**—Furman C. Wilson, P. O. Box 460, Cary 27511
**Ayerst Laboratories**—Romas White, 3613 Old Post Road, Raleigh 27612
**Becton Dickinson Company**—James A. Sharpe, 5353 Glenbrier Dr., Charlotte 28212
**Beecham-Massengill Pharmaceuticals**—Dan Carter, 5101 Cedarwood Dr., Raleigh 27609
**Bellamy Drug Company**—A. B. Bethune, P. O. Box 540, Wilmington 28401
**Bellamy Drug Company**—W. F. Elmore, 3808 Oleander Dr., Wilmington 28401
**Bellamy Drug Company**—Jim W. Millis, 211 Huntington Rd., Wilmington 28401
**Bellamy Drug Company**—George Waddell, P. O. Box 16, Fair Bluff 28439
**Bennett-Lewallen Company**—Cecil K. Henderson, P. O. Box 1402, Winston-Salem 27102
**Bristol Laboratories**—Drewster M. Robertson, 3328 Chalmers Dr., Wilmington 28401
**Brockway Glass Company**—C. W. Fulkerson, 4822 Albemarle Rd., Charlotte 28205
**Brockway Glass Company**—Harry W. Moczek, 4822 Albemarle Rd., Suite 120, Charlotte 28205
**Brockway Glass Company**—Jerry L. Rollins, Route 1, Box 332, Mt. Pleasant 28124
**Carolina Window Display Service**—Lucian W. Boyd, 1906 Bernard St., Raleigh 27602
**Chattem Drug Company**—John E. Parham, 4226 Arbutus Drive, Raleigh 27609
**Ciba Pharmaceutical Co.**—John M. Morrell, 316 Agnus Road, Chesapeake, Va. 23320
**Ciba Pharmaceutical Co.**—Charles G. Perry, 506 Peach St., Kannapolis 28081
**Coca-Cola U.S.A.**—Earnest F. Costa, Jr., 1436 E. Independence Blvd., Charlotte 28205
**Coca-Cola U.S.A.**—J. M. (Josh) Hall, Sr., 917 Hardimont Road, Raleigh 27609
**Colorcraft Corporation**—Ray Black, P. O. Box 'D', Kernersville 27284
**Colorcraft Corporation**—Herb C. Burgess, 30 Partridge Road, Wilmington 28401
**Colorcraft Corporation**—Horace J. Lewis, P. O. Box 2074, Raleigh 27602
**Davis United Pharmacy & Owen Drug Company**—M. G. Ramsey, 609 Elm St., Salisbury 28144
**Davol Incorporated**—John Alexander, 4790 Brinkley Lane, Atlanta, Ga. 30342
**Drug Package Inc.**—Jerry Bailey, 202 Memorial Dr., Clover, S. C. 29710
**Drug Package Inc.**—Robert H. Smith, P. O. Box 1641, Columbia, S. C. 29202
**Eaton Paper Company**—Henry R. Williams, 3121 Northampton Drive, Charlotte 28210
**Endo Company**—H. H. Matthews, 3200 Coleridge Dr., Raleigh 27609
**C. B. Fleet Company, Inc.**—William J. Schwabenton, 1813 Colonial Ave., Greensboro 27408
**Fuji Photo Film U.S.A.**—Don Smith, 1812 Edgewater Dr., Charlotte 28210
**Galeski Photo Center, Inc.**—Ben F. Johnson, P. O. Box 27501, Richmond, Va. 23261
**The Geer Drug Company**—David Boyter, P. O. Box 1444, Marion, S. C. 28752
**The Geer Drug Company**—J. W. Brown, Jr., P. O. Box 337, Skyland 28776
**The Geer Drug Company**—Frank O. Ezell, Sr., 894 W. O. Ezell Blvd., Spartanburg, S. C. 29301
**The Geer Drug Company**—Carlisle Fridy, Jr., 3820 Sheradin Drive, Charlotte 28205
**The Geer Drug Company**—D. A. Geer, 102 Greenbriar Road, Spartanburg, S. C. 29302
**The Geer Drug Company**—James W. Hart, P. O. Box 99, Skyland 28704
**The Geer Drug Company**—R. Glenn Holt, 612 Sharondale Court, Spartanburg, S. C. 29303
**The Geer Drug Company**—Charles J. Trippe, 203 Midway Drive, Spartanburg, S. C. 29301
**The Geer Drug Company**—Robert C. Yarbrough, 461 Oakdale Road, Charlotte 28214
**H. B. Gilpin Drug Norfolk**—Charles E. Daughtridge, 300 W. 12th St., Washington 27889
**H. Clay Glover, Inc.**—Irving Standiford, 2817 Sherwood St., Greensboro 27402
**Hollingsworth Candies**—E. P. Rankin, Jr., Strath Rd., Rt. 1, Box 208, Richmond, Va. 23231
**Hollingsworth Candies**—Hugh K. Sconyers, 1523 Coventry Road, Charlotte 28211
**Johnson-Johnson**—Chas. L. Moseley, 2603 Dumfries Road, Greensboro 27407
**Justice Drug Co.**—W. H. Andrews, P. O. Box 22025, Greensboro 27420
**Justice Drug Co.**—R. P. Barefoot, P. O. Box 22025, Greensboro 27420

**Justice Drug Co.**—D. L. Bowden, P. O. Box 22025, Greensboro 27420
**Justice Drug Co.**—W. P. Brewer, P. O. 22025, Greensboro 27420
**Justice Drug Co.**—R. G. Carroll, P. O. Box 22025, Greensboro 27420
**Justice Drug Co.**—Gil Davis, P. O. Box 22025, Greensboro 27420
**Justice Drug Co.**—L. R. Davis, P. O. Box 22025, Greensboro 27420
**Justice Drug Co.**—S. T. Forest, P. O. Box 22025, Greensboro 27420
**Justice Drug Co.**—J. C. Knight, P. O. Box 22025, Greensboro 27420
**Justice Drug Co.**—B. H. Peoples, Jr., P. O. Box 22025, Greensboro 27420
**Justice Drug Co.**—J. L. Salmon, P. O. Box 22025, Greensboro 27420
**Justice Drug Co.**—W. C. Warren, P. O. Box 22025, Greensboro 27420
**Justice Drug Co.**—R. F. Whiteley, P. O. Box 22025, Greensboro 27420
**Kendall Drug Company**—Dan Busby, P. O. Box 5334, Statesville 28629
**Kendall Drug Company**—John W. Canipe, River Bend Acres, Shelby 28150
**Kendall Drug Company**—Raymond E. Canipe, 416 Leander St., Shelby 28150
**Kendall Drug Company**—James P. Grice, 613 W. Graham St., Shelby 28150
**Kendall Drug Company**—C. Rush Hamrick, Jr., P. O. Box 1060, Shelby 28150
**Kendall Drug Company**—Gordon G. Hamrick, P. O. Box 1060, Shelby 28150
**Kendall Drug Company**—Hartwell M. Smith, 509 W. Dixon Blvd., Shelby 28150
**Kendall Drug Company**—James A. Wolfe, 4236 Waterbury Drive, Charlotte 28209
**W. H. King Drug Company**—R. L. Alphin, 337 Buncombe Street, Raleigh 27609
**W. H. King Drug Company**—Wade Barefoot, 811 Colonial Drive, Raleigh 27603
**W. H. King Drug Company**—Phil Brewer, 2337 Grant Avenue, Raleigh 27608
**W. H. King Drug Company**—Frank Butler, 3020 Eaton Road, Raleigh 27608
**W. H. King Drug Company**—A. F. Cannady, 112 Gannon Ave., Zebulon 27597
**W. H. King Drug Company**—Tom Cordle, P. O. Box 231, Raleigh 27602
**W. H. King Drug Company**—Romie Darden, 5161 Six Forks Road, Raleigh 27609
**W. H. King Drug Company**—Jessie Evans, 115 Tucker St., Whiteville 28472
**W. H. King Drug Company**—Douglas J. Finch, 505 Gannon St., Zebulon 27597
**W. H. King Drug Company**—Charles L. Kimball, 320 Northview Drive, Fayetteville 28303
**W. H. King Drug Company**—Charles Manning, Route 5, Box 413, Washington 27889
**W. H. King Drug Company**—H. H. Montgomery, 714 Tucker St., Raleigh 27602
**W. H. King Drug Company**—Charles Puryear, 1300 Ivy Lane, Raleigh 27609
**W. H. King Drug Company**—Tom Sanders, 714 Tucker St., Raleigh 27602
**W. H. King Drug Company**—David V. Scarlett, Route 1, Box 505, Clinton 28325
**W. H. King Drug Company**—Frank P. Taylor, 3108 Childers St., Raleigh 27609
**W. H. King Drug Company**—George Wall, Route 1, Wake Forest 27587
**W. H. King Drug Company**—J. C. Warren, 712 Tucker St., Raleigh 27602
**W. H. King Drug Company**—Jack T. Yeargan, 2909 Boone Trail, Raleigh 27610
**King Seeley Thermos Co.**—Albert C. Greene, Jr., 5717 E. Electric Lane, Charlotte 28212
**Kremers-Urban Laboratories**—Bruce R. (Dusty) Medlin, 201 Esplanade Drive, Charlotte 28213
**Lance, Incorporated**—J. R. Norman, 3318 Winston Blvd., Apt. 203, Wilmington 28401
**Lance, Incorporated**—Emmett W. Williams, 407 E. Mulberry St., Goldsboro 27530
**Lederle Laboratories**—C. B. Tyson, Jr., 610 Ashe Ave., Cary 27511
**Eli Lilly & Company**—Douglas D. Dean, 2309 Parham Drive, Wilmington 28401
**Eli Lilly & Company**—L. M. McCombs, P. O. Box 7, Creedmoor 27522
**Eli Lilly & Company**—David F. McGowan, 803 Old Mill Road, Chapel Hill 27514
**Eli Lilly & Company**—Jack G. Watts, 2426 Briarwood Drive, Burlington 27215
**Mallinckrodt**—C. M. Lancaster, 532 Barksdale Dr., Raleigh 27604
**Max Factor & Company**—Q. Michael Helms, P. O. Box 467, Garner 27529
**McKesson-Robbins, Inc.**—Rolland L. Blythe, P. O. Box 9587, Charlotte 28205
**McKesson-Robbins, Inc.**—W. Phil Gibson, P. O. Box 9587, Charlotte 28205
**McKesson-Robbins, Inc.**—Charles W. Haigler, P. O. Box 9587, Charlotte 28205

**McKesson-Robbins, Inc.**—Milton Harkey, P. O. Box 1427, Asheboro 27203
**McKesson-Robbins, Inc.**—Phillip S. Hawfield, Route 1, Pineville 28134
**McKesson-Robbins, Inc.**—W. Ben Hawfield, P. O. Box 9587, Charlotte 28205
**McKesson-Robbins, Inc.**—P. W. Kendall, P. O. Box 9587, Charlotte 28205
**McKesson-Robbins, Inc.**—Joel C. McConnell, Cornelius 28031
**McKesson-Robbins, Inc.**—Bobby D. McDaniel, P. O. Box 9587, Charlotte 28205
**McKesson-Robbins, Inc.**—J. Auddy Parker, P. O. Box 9587, Charlotte 28205
**McKesson-Robbins, Inc.**—Reuben C. Russell, P. O. Box 9587, Charlotte 28205
**McKesson-Robbins, Inc.**—Tobie K. Steele, P. O. Box 9587, Charlotte 28205
**Merck, Sharp & Dohme**—Ben T. Alexander, 3716 Corbin St., Raleigh 27612
**Merck, Sharp & Dohme**—Joe G. Blake, 115 Stratford Place, Salisbury 28144
**Merck, Sharp & Dohme**—W. P. Farthing, 2040 Coniston Place, Charlotte 28207
**Merck, Sharp & Dohme**—Daniel W. Miller, 2611 Bennington Road, Fayetteville 28303
**Merck, Sharp & Dohme**—William E. Sutton, P. O. Box 1451, Wilmington 28401
**Merck, Sharp & Dohme**—Tommy H. Temple, 4301 Whitestone Court, Richmond, Va. 23234
**Merrell National Laboratories**—Bert James, 38 Whitman Ave., Castle Hayne 28429
**Merrell National Laboratories**—W. Forest Matthews, 205 Kenmore Drive, Raleigh 27608
**Merrell National Laboratories**—Walter A. Wardlaw, 4870 Dorset Road, Winston-Salem 27107
**Miles Laboratories, Inc.**—Charles Harold Daniels, 211 W. Knox St., Durham 27702
**Myers Industries, Inc.**—Dale E. Biehler, 2432 Clifton Springs Manor, Decatur, Ga. 30034
**N.C. Mutual Who. Drug Co.**—George D. Andrews, 138 Chateau Road, Durham 27704
**N.C. Mutual Who. Drug Co.**—R. Wayne Garrett, 175 Hamilton Road, Chapel Hill 27514
**N.C. Mutual Who. Drug Co.**—Thomas H. Mangum, 3503 Eastis Drive, Durham 27705
**N.C. Mutual Who. Drug Co.**—William V. O'Quinn, 3522 Gooch Road, Durham 27704
**N.C. Mutual Who. Drug Co.**—Ralph P. Rogers, Jr., 1513 Sycamore St., Durham 27707
**Garland C. Norris Co.**—Osborne S. Lucas, 2536 York Road, Raleigh 27608
**Norwich**—James E. North, 308 Shepherd St., Raleigh 27607
**Nunnally Candy**—Paul Willis, Jr., 1200 F Ridge Town House, Asheville 28805
**R. J. Nyberg Company**—Robert J. Nyberg, 532 Harvard St., Raleigh 27609
**Oral-B Company**—Richard T. Raymer, 4508 Kayron Drive, Charlotte 28213
**Owens-Illinois**—Robert E. Doriot, 4822 Albemarle Rd., Suite 220, Charlotte 28215
**Owens-Illinois**—John C. Garbarino, 6552 H. Idlewild Road, Charlotte 28212
**Owens, Minor & Bodeker, Inc.**—Lloyd B. Allen, 240 Westview Park Drive, Rocky Mount, 27801
**Owens, Minor Bodeker, Inc.**—Robert A. Boone, 408 Emerson Dr., Raleigh 27609
**Owens, Minor Bodeker, Inc.**—Gamble Bowers, P. O. Box 11085, Richmond, Va. 23230
**Owens, Minor Bodeker, Inc.**—Wm. Frank Fife, 304 Wilshire Blvd., Wilson 27893
**Owens, Minor Bodeker, Inc.**—Ray Howell, 3500 Westridge Circle Dr., Rocky Mount 28701
**Owens, Minor Bodeker, Inc.**—Gilmer Minor, P. O. Box 11085, Richmond, Va. 23230
**Owens, Minor Bodeker, Inc.**—Lee Whittle, 603 Hooks River Road, Goldsboro 27530
**Owens, Minor Bodeker, Inc.**—Cecil Williamson, 502 N. 25th Street, Wilmington 28401
**Pangburn Candies**—C. W. Morris, 3939 Glenwood Ave., Apt. 707, Raleigh 27609
**Paper Mate Pen Company**—Gerald G. Bridges, 5709 Southampton Road, Charlotte 28210
**Parke-Davis & Company**—Joseph E. Gillespie, 5015 Shamrock Dr., Raleigh 27609
**Parke-Davis & Company**—G. C. Hartis, 24 Gloria Ave., Winston-Salem 27107
**Parke-Davis & Company**—James L. Holloway, Rt. 3, Box 334-AA, Wilmington 28401
**Parke-Davis & Company**—N. E. Hood, Jr., 464 Liberty St., Rock Hill, S. C. 29730
**Parke-Davis & Company**—G. Fred Johnson, P. O. Box 4925, Atlanta, Ga. 30302
**Parke-Davis & Company**—John Gordon Vail, P. O. Box 4211, Charlotte 28204
**Peabody Drug Company**—C. T. Byerly, 2315 Sprunt St., Durham 27705
**Peabody Drug Company**—W. Marshall Cannady, 501 Park Drive, Oxford 27565
**Peabody Drug Company**—Zack W. Lyon, 3825 Somerset Dr., Durham 27707

**The Pfeiffer Company**—L. D. Davidson, Sr., P. O. Box 448, Mauldin, S. C. 29662
**Pictorial Package Corp**—J. G. (Barney) Burnette, P. O. Box 955, Sanford 27330
**Pine State Creamery Co.**—Grady T. Ferrell, P. O. Box 6188, Raleigh 27608
**Pine State Creamery Co.**—Ben W. Kilgore, P. O. Box 6188, Raleigh 27608
**Pine State Creamery Co.**—J. D. Kilgore, P. O. Box 6188, Raleigh 27608
**Pine State Creamery Co.**—T. P. Matthews, P. O. Box 6188, Raleigh 27608
**Plough, Incorporated**—E. R. (Red) Warren, Jr., P. O. Box 75, Goldsboro 27530
**President Novelty and Jewelry Company**—Floyd H. Fanjoy, 4412 Lambeth Dr., Raleigh 27609
**Ramsey Mfg. Corporation**—John L. Ramsey, P. O. Box 543, Charlotte 28201
**Reid-Provident Laboratories, Inc.**—Robert C. Collins, 1311 Crabapple Lane, Raleigh 27607
**Rita-Ann Distb.**—G. L. Smith, 9910 Breslin Drive, Chesterfield Court House, Va. 23832
**A. H. Robins Company**—A. Shakoor Adam, 750 B Will-Cliff Apts., Raleigh 27608
**A. H. Robins Company**—Richard J. Basto, 3910 King Arthur Ct., Winston-Salem 27104
**A. H. Robins Company**—Jerry H. Currin, A-3 Gracelyn Gardens, Asheville 28787
**A. H. Robins Company**—A. C. Gillespie, 3000 Farmington Dr., Greensboro 27407
**A. H. Robins Company**—Alvin Jenkins, 871 Henkel Road, Statesville 28677
**A. H. Robins Company**—John W. McAden, 1212 Brookside Dr., Wilson 27893
**A. H. Robins Company**—Roy M. Moss, 5300 Baker Dr., Charlotte 28210
**A. H. Robins Company**—James M. Paris, P. O. Box 622, Aberdeen 28315
**A. H. Robins Company**—Larry M. Rhye, 604 S. Magnolia St., Mooresville 28115
**Wm. H. Rorer, Inc.**—Roger C. Barricks, Rt. 2, Hillsdale Lake, Summerfield 27358
**Wm. H. Rorer, Inc.**—Marion A. Suitt, 4904 Six Forks Road, Raleigh 27609
**Russ Berrie & Co., Inc.**—Jack R. Toler, 6523 Monroe Road, Apt. 3, Charlotte 28212
**Sauter Laboratories**—Robert C. Foyle, 200 Seven Oaks Rd., Apt. 7B, Durham 27704
**Sealtest Foods**—D. A. Coincon, P. O. Box 1787, Charlotte 28201
**Sealtest Foods**—S. Bruce Wingate, 1509 Sterling Road, Charlotte 28209
**Schering Corporation**—Charles D. Andrews, 1104 Meade Drive, Greensboro 27410
**Schering Corporation**—W. J. (Dusty) Rhodes, Jr., 1311 Westfield Ave., Raleigh 27607
**Schering Corporation**—James R. Willis, 5210 Pine Way, Durham 27705
**Julius Schmid, Inc.**—Melvin D. Martin, 325 Bidney Dr., Burlington 27215
**Scott Drug Company**—Donald Ahern, P. O. Box 10627, Charlotte 28201
**Scott Drug Company**—Oren H. Baucom, P. O. Box 10627, Charlotte 28201
**Scott Drug Company**—Wilbur Blanton, P. O. Box 10627, Charlotte 28201
**Scott Drug Company**—Carlos Fry, P. O. Box 10627, Charlotte 28201
**Scott Drug Company**—Carl Geanes, P. O. Box 10627, Charlotte 28201
**Scott Drug Company**—I. E. Helms, P. O. Box 22, North Wilkesboro 28677
**Scott Drug Company**—R. B. (Bob) Julian, P. O. Box 571, Salisbury 28144
**Scott Drug Company**—Darrell Muller, P. O. Box 10627, Charlotte 28201
**Scott Drug Company**—Darrell F. Muller, P. O. Box 10627 Charlotte 28201
**Scott Drug Company**—E. Pannie Smith, Box 10671 Cameron Village, Raleigh 27607
**Scott Drug Company**—Lee Talton, P. O. Box 10627, Charlotte 28201
**Scott Drug Company**—Bobby Wall, P. O. Box 10627, Charlotte 28201
**Smith, Miller-Patch, Inc.**—James Robert Cooper, P. O. Box 387, Hope Mills 28348
**Smith, Miller-Patch, Inc.**—Henry P. Ferrell, 4704 Rampart St., Raleigh 27609
**Smith Wholesale Drugs**—Morris S. Michael, 44 Sleepy Hollow Dr., Asheville 28805
**Smith Wholesale Drugs**—F. H. Milstead, 5 Carriage House Garden Apts., Spartanburg, S. C. 29301
**Smith Wholesale Drugs**—A. C. Vickers, 1250 Partridge Road, Spartanburg, S. C. 29302
**Smith Wholesale Drugs**—Don Weathers, 2048 Edgewater Dr., Charlotte 28210
**Dr. T. C. Smith Company**—W. J. Jackson, P. O. Box 6656, Asheville 28806
**Dr. T. C. Smith Company**—Canie B. Smith, P. O. Box 6656, Asheville 28806
**Dr. T. C. Smith Company**—Frank S. Smith, P. O. Box 6656, Asheville 28806

**Dr. T. C. Smith Company**—W. H. Worley, Jr., 45 31st Avenue, N.W., Hickory 28601
**E. R. Squibb and Sons**—William W. Jordan, 3349 Cheswick Dr., Raleigh 27609
**E. R. Squibb and Sons**—Ray E. Weathers, 2310 Sprunt St., Durham 27705
**Stanback Company, LTD**—James R. Case, 2236 Colony Road, Charlotte 28209
**Stanback Company, LTD**—T. Jim Matthews, 1500 S. Main St., Salisbury 28144
**Stanback Company, LTD**—F. J. Stanback, 1500 S. Main St., Salisbury 28144
**Strasenburgh**—Sam D. Garrard, 3604 Wheaton Place, Raleigh 27609
**Strasenburgh**—Reid W. Sandford, 521 Park Terrace, Greensboro 27403
**Stuart Pharmaceutical**—C. E. Lamb, Jr., 2624 Goneaway Road, Charlotte 28210
**Texas Pharmacal Co.**—John T. Rauch, 448 Fairforest Drive, Matthews 28105
**R. G. Thomas Company**—Roland G. Thomas, P. O. Box 25345, Charlotte 28212
**Towne-Paulsen & Co.**—Joe Brown, P. O. Box 441, Mocksville 27028
**Triton Industries, Inc.**—George T. Cary, P. O. Box 6424, Greensboro 27405
**Triton Industries, Inc.**—T. W. Cope, Rt. 5, Box 412, Greensboro 27405
**The Upjohn Company**—T. L. Walden, 1004 Winona Road, Raleigh 27609
**Walgreen Agency**—P. H. Ledford, P. O. Box 786, Dunn 28334
**Whitman's Chocolates**—Ray McArtan, 801 E. Morris Circle, Dunn 28334
**Winston Pharmaceuticals, Inc.**—Milton L. Teague, Sr., P. O. Box 1471, Lumberton 28358
**Winthrop Laboratories, Inc.**—J. E. Henry, 2820 Goneaway Road, Charlotte 28210
**Winthrop Laboratories, Inc.**—Kenneth H. Perry, 2800 Glen Burnie Dr., Raleigh 27607
**Winthrop Laboratories, Inc.**—Herman H. Robinson, Jr., P. O. Box 3456, Fayetteville 28305
**Young's Drug Products Co.**—John J. Adkin, 9200 Tiffany Dr., Perrine, Fla. 33157
**Young's Drug Products Co.**—S. G. (Jerry) Everette, 1126 Ivy Lane, Cary 27511
**Young's Drug Products Co.**—Henry A. Trudeau, 3915 Winfield Dr., Charlotte 28205



**Zack W. Lyon (right) of Durham, President of the Traveling Men's Auxiliary of the NCPhA, receives the traditional symbol of Presiding Officer from the Immediate Past President of the TMA, L. D. Davidson, Sr. of Mauldin, South Carolina. Photo by Colorcroft.**

# NINETY-FIRST ANNUAL REPORT
# NORTH CAROLINA BOARD OF PHARMACY

## MAY 1, 1971-APRIL 30, 1972
## MEMBERS AND ORGANIZATION

## COMMISSIONED BY HIS EXCELLENCY THE GOVERNOR OF NORTH CAROLINA

J. M. Pike, Concord, President ..... Term expires April 28, 1977

D. D. Claytor, Greensboro, Vice President ..... Term expires April 28, 1973

C. E. Page, Jr., Henderson ..... Term expires April 28, 1974

W. H. Randall, Jr., Lillington ..... Term expires April 28, 1975

H. V. Day, Spruce Pine ..... Term expires April 28, 1976

*Secretary-Treasurer*
H. C. McAllister, Chapel Hill

*General Counsel*
Kenneth Wooten, Raleigh

*Inspectors*
L. E. Davis, Nebo
F. R. Jones, Chapel Hill
Guy O. Tripp, Wilmington

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Chapel Hill, N. C.
May 1, 1972

To His Excellency
Governor Robert W. Scott
Raleigh, N. C.

Dear Sir:

In compliance with Article 4, Section 90-57 of the General Statutes of North Carolina, we are pleased to submit to you and to the North Carolina Pharmaceutical Association the Ninety-first Annual Report of the North Carolina Board of Pharmacy. This report contains the proceedings of the Board for the fiscal year ending April 30, 1972.

Respectfully yours,
N. C. BOARD OF PHARMACY
H. C. McAllister
Secretary-Treasurer

# NINETY-FIRST ANNUAL REPORT
# OF THE
# NORTH CAROLINA BOARD OF PHARMACY

## Membership

There were no changes in the membership of the Board during the year. At the May, 1971 meeting Jesse M. Pike was elected as President, D. D. Claytor, Vice-President, and H. C. McAllister, Secretary-Treasurer.

## Meetings

Ten meetings were held during the year, each at the office of the Board, 109 Church Street in Chapel Hill. Examination meetings were held at the March and September meetings.

## Pharmacists

There was a net increase of 62 in the number of pharmacists on the active roster during the year. Thirty-nine of these pharmacists were engaged in pharmaceutical pursuits. Hospital pharmacy practice gained six pharmacists but community practice lost three. Eleven of the pharmacists represented in the increase reside out of the state. Half of the increase in the number of pharmacists were women. The number of women in practice increased by 29; thus about three-fourths of the total increase in the number of pharmacists engaged in pharmaceutical pursuits is accounted for by the increase in the number of women in active practice.

One of the explanations for the reduced net increase in the number of pharmacists on the active roster at the end of the year is the change in the laws through which registration by reciprocity is effected. On July 1, 1972 a new law became effective under which the Board may issue only a temporary or probationary certificate and under which the applicant must practice for one year before receiving a regular pharmacist license by reciprocity. The probationary license entitles the holder to all pharmacy practice rights except that of being certified as pharmacist-manager of a pharmacy and as a preceptor in the internship training program. During the year there were 31 temporary or probationary licenses issued. When these licenses are considered the total net increase in the number of pharmacists on the active roster is 93.

## Pharmacies

There was a total increase of 31 in the number of pharmacy permits outstanding on May 1, as compared with the same date a year previously. This increase is accounted for as follows:

| | |
|---|---|
| Hospital pharmacy | 1 |
| Nursing home pharmacies | 4 |
| Independent community pharmacies | 4 |
| Chain community pharmacies | 19 |
| Miscellaneous classifications | 3 |

An increase in the total number of chain drug stores, coupled with the decrease in the number of independent community pharmacies, has continued except for the moderate increase in the latter this year. In 1967 there were 913 independent pharmacies and 122 chain drug stores operating in the state. On May 1 of this year the figure was 841 independent and 232 chain drug stores; thus during the five year period there was a decrease of 72 independents (av. 14.4 per year) and an increase of 110 chains (av. 22 per year).

## Prescriptions

Five hundred seventy-eight pharmacies reported dispensing a total of 1,662,887 prescriptions. This is an average of 28,829 prescriptions for each pharmacy. This figure is approximately 3% less than the number reported last year. The total number of prescriptions filled in the state remained at approximately 36 million; thus the number dispensed by each pharmacy was reduced within one-half of one percent of the same rate as the rate of increase in the number of pharmacy outlets.

### INSPECTION AND LAW ENFORCEMENT

During the year the Board has employed three inspectors in its field work. The reports of the activities of the inspectors are contained elsewhere in this report.

Law enforcement has claimed a large share of the Board's time and attention during the year. The Board continues to handle infractions of the law administratively before the Board. During the year 43 cases involving 68 individuals have been heard before the Board. These cases involved the following offenses:

| | |
|---|---|
| Sale of prescription drugs without prescription | 7 |
| Unauthorized refill of prescriptions | 5 |
| Dispensing drugs pursuant to improper copy of prescription | 5 |
| Failure to keep prescribed records | 15 |
| Drug habituation | 2 |
| Causing or permitting unlicensed clerk to dispense drugs unsupervised | 28 |
| Refilling prescriptions in excess of authorization | 2 |
| Practice without current license | 1 |
| Unprofessional conduct | 1 |
| Unsanitary prescription department | 1 |
| Error in dispensing prescription | 1 |

The disposition of these cases is summarized as follows:

| | |
|---|---|
| Not probable cause | 6 |
| Pharmacist licenses revoked | 9 |
| Pharmacist license refused | 1 |
| Pharmacy permits revoked | 7 |
| Pharmacy permit suspended | 1 |
| Letters of censure | 2 |
| Probation | 1 |
| Affidavits of compliance | 38 |
| Preceptor privilege revoked | 1 |
| Clerk excluded from prescription department | 1 |
| Cases continued | 2 |

Handling cases administratively before the Board, as opposed to prosecuting them in the already overburdened courts, has several advantages for all concerned. Persons accused have the advantage of having their cases heard by a peer group and without the delays that are normally experienced in the courts. The elimination of delays has an advantage for the Board in that its inspectors are not tied up in courtrooms awaiting trial and can thus better schedule their time for other duties. Presently, however, there is one disadvantage in the administrative disposition of offenses. This centers around the grounds upon which the Board may act and the sanctions which it may impose as provided for in G. S. 90-65. There are a number of offenses that are contrary to public interest that presently appear not to stand as a ground for action by the Board. At least three of the complaints considered by the Board during the year fall into this category. Although the grounds for disciplinary action by the Board were modified by the 1967 session of the General Assembly, the need exists for a current review and modification of these grounds so as to enable the Board to properly handle problems that arise today that were not anticipated at that time. These new problems fall largely in the area of unprofessional conduct and improper and fraudulent claims under third party payment programs.

Another difficulty encountered by the Board in disposing of complaints coming before it is the limited courses of action available to the Board. Presently it may only revoke, suspend or refuse to renew a license or pharmacy permit. All of these are rather severe actions and sometimes cannot be justified by the offense. The Board feels that some additional disciplinary measures of a less severe nature should be available to it, such as an authority to levy a fine to be collected in the name of the state (as opposed to the Board.

### INTERNSHIP TRAINING

The Board continues to administer an extern/internship training program as a procedure for the validation of the practical experience requirement that is prerequisite to licensure. The curricular contents and administration procedures employed in this program are determined by a tripartite committee consisting of representatives from the Board, the School of Pharmacy and the N. C. Pharmaceutical Association. The report of the director of internship is included with this report and reviews some portions of the program. The administration of the

program, however, is a function of the Board office. Due to the large number of students registered under the program from our own and other schools, the time consumed with the program is becoming an increasing burden to the office. Increasing this burden is the growing number of out-of-state students registering under the program due to the lack of a program of similar substance in their own states. Hopefully this problem will be solved and the great amount of work presently required for program administration will be reduced in the near future if most boards of pharmacy subscribe to a uniform practical experience requirement as proposed by the National Association of Boards of Pharmacy.

## EXAMINATIONS

In September, 1971, seventy-five candidates qualified for admission to the examinations; sixty-two passed and were registered. They are as follows:

William Clegg Baxley, Raleigh
Carlton Hampton Baxter, Jr., Winston-Salem
Alfred Walter Best, Bessemer City
Warren Stewart Binnick, Charlotte
Benjamin Ray Bonney, Jr., Elizabeth City
Clark Caious Bowman, Hickory
Charles James Branton, Bryson City
Edward Carter Brown, Jacksonville
George William Browning, Shelby
Larry Douglas Bullock, Creedmoor
Stephen Ray Carswell, Winston-Salem
George Kennedy Cawthorne, Chapel Hill
Lillian Pritchard Chapman, Asheboro
Jerry Henry Cottle, Jr., Tarboro
Barbara Jean Garrison Currie, Statesville
Robert Lee Dayvault, Jr., Kannapolis
Frank Burton Dean, Laurinburg
Charles Bartel deBruyne, Chapel Hill
George Newton Etheredge, Jr., Jackson, Ga.
Jackie Gwyne Fender, Mocksville
Robert Lee Fountain, Jr., Winston-Salem
William Raymond Francis, Jr., West Jefferson
James Howard Frazier, Shelby
Catherine Patricia Clayton Giddings, Charlotte
Everette Monroe Grayson, Jr., High Point
Robert Benjamin Greenwood, Durham
Leon William Harris, Chapel Hill
Betty Strickland Heard, Roseboro
Charles Wayne Holland, Durham
Kenneth Rollins Holland, Canton
Jane Foust Humphries, Mount Airy
Gail Henry Hutchison, Chapel Hill
Patricia Farabaugh Jenkins, Fayetteville
Susan Wray Jenkins, Durham
Charles Frederick Killian, Lincolnton
Herman Howard Kivett, Jr., Asheboro
Geraldine May Leonard, Winston-Salem
Phillip Dee Minton, Lincolnton
Martha Fenn Nance, Greensbor
Grace Penny, Greensboro
Jerry Eugene Poteet, Hendersonville
Ronnie Lee Price, Greensboro
Harry Curtis Ramsey, Jacksonville
William Warren Richards, Wallace
Donald Ervin Royster, High Point
Barbara Ann Sapp, Raleigh
David Charles Sherrill, Winston-Salem
Henry Zack Smith, Lumberton
James Richard Smutney, Kinston
Frank Conner Spencer, Jr., Sandy Ridge
William Allen Still, Highlands
Grady Mitchell Stone, King
Armie Rowland Strickland, Jr., Middlesex
John Leonard Talley, Sanford
James Robert Thomas, Jr., Broadway
Victor Herbert Thomas, Sanford
Wendy Ruri Umino, Spring Lake
Thomas Edward Wall, Winston-Salem
Billy Ray Wease, Kings Mountain
Sallie Ann Brooks Womack, Sanford
Logan Nyal Womble III, Plymouth
Stephen Lynn Woodard, Hazelwood

In March, 1972, seventy-six candidates qualified for admission to the examinations; forty-nine passed and were registered. They are as follows:

Elizabeth Hawkins Cayton, Dunn
James Michael Clark, Winston-Salem
Carol Ann Claywell, Morganton
Larry Alan Cline, Greensboro
Michael Wayne Craven, Kinston
Dianne Gaines Davis, Roxboro
Larry Eugene Elliott, Winston-Salem
Sharon Ilene Fisher, High Point
Stephen Weldon Fuller, Salisbury
James Charles Furness, Jr., Chapel Hill

William Glenn Girtman, Chapel Hill
Mary Frances Goodrich, Stedman
Ronald Preston Greene, Durham
William Arnold Grissom, Jr., Chapel Hill
Janet Carol Gurganous, Willard
Joe Cornelius Hatley, Kannapolis
Marshall Clarence Henry, Jr., Wendell
Monty Dean Hiatt, Mt. Airy
Judy Yates Hooks, Cary
Bradley Alan Humphreys, Battleboro
Eric Allen Jackson, Chapel Hill
William Lewis King, Murphy
Clyde Dewey Kistler, Jr., Asheboro
Mickey Allen League, Greensboro
James Charles McAllister, III, Durham
Lynne Anne Molic, Greenville
Martha Herring Oppenheimer, Durham
Jerry Wilson Palmer, Durham
Mark Dawson Pelletier, Jr. Carrboro
Jesse Miller Pike, Jr., Concord
Roger Delane Putnam, Chapel Hill
Sarah Jo Lohr Queen, Waynesville
Clyde Wayne Quick, Wilmington
Mary Margaret Dysart Ramsey, Chapel Hill
Robert Bingham Reaves, Fayetteville
Bonita Faire Reynolds, Hickory
Richard Gill Ripley, Elkin
Joseph Raymond Salem, Jr., Raleigh
Harry Augustine Shurley, Jr., Marion
Myra Joy Wilson Southerland, Gastonia
Thomas Neil Triplett, Greensboro
Thomas Ransome Upchurch, III, Mt. Gilead
Livvie Washington Vann, III, Greensboro
William Edward Vaughn, Chapel Hill
Phillip Thomas Ward, Elizabeth City
Duncan McNeill Watson, Jr., Wagram
William James White, Raleigh
James Keith Williams, Chapel Hill
Michael George Williams, Durham

## REGISTRATION BY RECIPROCITY

Thirteen applications for reciprocal registration have been accepted and the applicants registered:

Those registered in this state are as follows:
Norman Tyree Covert, May 18, 1971 from Virginia
Isadore Goldberg, May 18, 1971 from Illinois
Lanny Hartman Harmon, May 18, 1971 from Tennessee
Donald Roy Oster, May 18, 1971 from Colorado
Doris Crouch Pease, May 18, 1971 from Virginia
Jane Ann Ellis, June 15, 1971 from Virginia
Forrest Michael James, June 15, 1971 from Alabama
Raymond Dewey Joye, June 15, 1971 from South Carolina
William Wolter Palmer, June 15, 1971 from Mississippi
Margaret Maddex Barnes, June 24, 1971 from Virginia
Carl Salvatore Reale, June 29, 1971 from Colorado
George Watson Williams, Jr., June 29, 1971 from Georgia
Graham Reid Pigg, June 29, 1971 from South Carolina

### Temporary Permits

Temporary permits were issued to thirty-one applicants for reciprocal registration. They are as follows:

James Carl Floyd
Carl Henry Sackman
Asa Gene Pickens, Jr.
Robert Harold Johnson
Thomas Howard Cahill
Elizabeth Ann Vaughn
Audrey June Mathers
Francis Randolph Jones
Jonathan Arthur Buth
Stephen Scott Banner, Jr.
James Thomas Landry
John Randolph Tribble
Herman Medlin
Seymour Francis Goodman

Gene Ann Cox Sandbach
Frederick Gerald Marks
Douglas Terry Corwin
Ruth Thatcher Wright
William Augustine Wright
Georgina Kindall Jones
Nicholas Anthony Aloi
Roger Bruce Zier
Ronald Duane Smith
Neece Eugene Orcutt
Elizabeth Taylor Swindell
Edward Charles Anselment
Nick John Stathakos
Willie Frank Calder
Susan Elaine Birchfield
Betty Vassey Jones
Kenneth Robert Lund

### PHARMACISTS REMOVED FROM THE REGISTERED LIST BY REQUEST OR FAILURE TO RENEW

Adolphus Bracey Bobbitt
Brem Bonner
Alice Bailey Brewer
Alman Byron Butler
Ross Alexander Cloer
Robert Royall Copeland
Ernest Wesley Crowe
Frank Douglas Culpepper
William Dewey Ellis
John Fred Farmer
Amata Heiden Gleissner
William Fred Harriss
John Warren Henderlite
Margaret Maynard Henry
Marjorie Hogans Horne
Philip Charles Jacobs
Raymond Dewey Joye
James Edward Kizer
Sidney Jacob Klein
Albert Raymond Kline, Jr.
William Lucius Lamar, Jr.
Herman Jacob Lambertson
Tillman Judson Mathes
William McDowell Matthews
Andrew Jefferson Sanders
Benjamin S. Savoia, Jr.
Danny Lee Smith
Kirk Kelly Smith
Joseph E. H. Stickley
Lewis Henry Stocks, III
Larry Anderson Tatum
Junius Campbell Warren
Frank Bundy Whitaker

### ATTORNEY'S REPORT

North Carolina Board of Pharmacy
Chapel Hill
North Carolina

Gentlemen:

Significant changes in the pharmacy laws have occurred during the year 1971-1972, with the enactment of the new North Carolina Controlled Substances Act, and the Drug Control Authority legislation with their implementing rules and regulations. As attorney for the Board, I have tried to alert license applicants as to these new developments in the talks that I make to them at each Board meeting.

Litigation has been instituted during this year to challenge the actions of the Board in the area of advertising of pharmaceutical services, but no Court decision has as yet been rendered on the questions raised in this case.

Activities of the Board in disciplinary investigations and cases have risen and I have presented to the Board, at its hearings, the findings of the Board's inspectors and law enforcement personnel.

It has been a pleasure to work with the Board and its staff during this past year.

Very truly yours,
BAILEY, DIXON, WOOTEN & McDONALD
Kenneth Wooten, Jr.

N. C. Board of Pharmacy
P. O. Box 471
Chapel Hill, N. C.
May 1, 1972

To Members of the
North Carolina Board of Pharmacy
In Re: Annual Report

I submit herewith my report for the period May 1, 1971 through April 30, 1972. The following inspections and investigations were made:

| | |
|---|---|
| Routine inspections of retail pharmacies | 498 |
| Special investigations | 62 |
| Inspections of clinics and other medical facilities for BNDD Registration | 13 |
| Investigations of physicians questionable prescription writing practices | 14 |
| Accountability checks conducted at retail pharmacies and dispensing physicians | 16 |

It may be of interest to Board Members to learn that at least 12 of the special investigations required one or more days to perform. Investigation of prescription writing practices required a total of 18 days to complete. The accountability checks consumed a total of 63 days work.

In addition to the above, my services were made available to State Bureau of Investigation for a total of 21 working days. I served as a witness for the State of North Carolina for three days. I attended a one day work shop presented by BNDD for law enforcement officials and, at this work shop, presented an hour lecture concerning functions and responsibilities of Board of Pharmacy.

Respectfully submitted,
Lloyd E. Davis, Inspector

May 1, 1972
Apt. 6-T Kingswood Apts.
Chapel Hill, N. C. 27514

To Members of the
North Carolina Board of Pharmacy
In Re: Annual Report

I submit herewith my report for the period September 1, 1971 through April 30, 1972. The following inspections and investigations were made:

| | |
|---|---|
| Routine inspections of retail facilities | 384 |
| Accountability audits of retail pharmacies | 9 |
| Special investigations | 78 |
| Miscellaneous inspections | 14 |

I have attended all Board of Pharmacy meetings, and assisted the Board in conducting examination for licensure on two occasions since my employment with the Board. I attended, at the Board's expense, a five day school for Drug Law Enforcement Officers (October, 1971) in Denver, Colorado, and the North Carolina Pharmaceutical Association annual convention in Wilmington, N. C. (April, 1972).

Respectfully submitted,
F. Randolph Jones, Inspector

G. O. Tripp
4736 Carolina Beach Road
Wilmington, N. C. 28401
May 31, 1972

To Members of the
North Carolina Board of Pharmacy
In Re: Annual Report

I submit my Report for the period from May 31, 1971 to June 1, 1972. The following Inspections and Investigations were made:

| | |
|---|---|
| Routine Inspections | 659 |
| Inspections with shopper | 9 |
| Accountability checks of Retail Pharmacies | 4 |
| Special Investigations | 12 |
| Follow Up Investigations | 5 |
| Certificates not displayed in stores | 5 |
| Instrumental in having abandoned signs removed | 5 |
| Instrumental in having (Paregoric Buyers) apprehended | 2 |
| Interviewed Preceptors | 5 |
| Interviewed Physicians | 3 |
| Assisted in (Board of Pharmacy) Examinations, for Licensure | 2 |

Attended all Board of Pharmacy regular meetings.

Respectfully submitted,
G. O. Tripp, Inspector (Part Time)

## REPORT OF THE PHARMACY EXTERN/INTERNSHIP PROGRAM

September 22, 1972

North Carolina Board of Pharmacy
P. O. Box 741
Chapel Hill, North Carolina 27514

Re: Report of the Pharmacy Extern/Internship Program—September 1, 1971 through August 31, 1972.

Gentlemen:

No report of the Pharmacy Extern/Internship Program would be complete without including the highlights of the activities of the Tripartite Committee. (A more complete report of the Tripartite Committee activities was presented at the 92nd Annual Convention of the North Carolina Pharmaceutical Association, April 17, 1972, Wilmington, North Carolina.) During this twelve month period, two meetings were held, the first on October 18, 1971 and the second on January 17, 1972.

The total extern/internship program came under review. Efforts were made to improve the standards of quality of the internship as a part of the total pharmacist's education as well as to direct our attention to developing a uniform program in so far as possible in order to facilitate reciprocity. The *Notebook and Program Instructions*, May, 1971, issue, was revised and updated to conform more completely with changes affecting professional practices resulting from legislative and curricular actions.

I was privileged to review and grade the notebooks prepared by students registered in either one of four quarters of the extern/internship training program of the North Carolina Board of Pharmacy. To better assess a student's work and to offer suggestions of how to improve subsequent quarter's effort and performance, several individual student conferences

were held throughout the year. Moreover, to optimize this practical training period toward a truly meaningful program, six regional meetings on "The Internship Program—Where Have We Been? Where Are We Going?" were held in June and July, 1972. A summary report of these regional programs is attached.

The training and experience gained during the extern/internship period is a vital and significant phase of learning and development of all future practitioners of pharmacy. To effectively expose these students to the practical side of their education requires highly motivated preceptors. Preceptors are the indispensable link between theory and practice. Every pharmacist has an investment in the education of prospective pharmacists in assuring that the quality of this practical experience is as meaningful as possible. The preceptor remains a significant force in the total education of the budding pharmacist. Through the continued efforts of the Board of Pharmacy, the Pharmaceutical Association and the School of Pharmacy—the Tripartite Committee—there is no doubt this program is far in developing into a truly significant and effective instrument.

As Director of the Extern/Internship Program, I wish to express my sincere gratitude to you as members of the Board of Pharmacy for the genuine privilege granted me in being associated with the Pharmacy Extern/Internship Program.

Respectfully submitted,
Claude U. Paoloni
Director,
Extern/Internship Program



## REGIONAL PHARMACY PRECEPTOR—EXTERN/INTERN MEETINGS

| *Location* | *Statesville* | *Asheville* | *Fayetteville* | *Williamston* | *Triad Area* (Greensboro-High Point-Winston-Salem) | *Charlotte* |
|---|---|---|---|---|---|---|
| Date—1972 | June 15 | June 16 | June 23 | June 30 | July 11 | July 14 |
| Place | Holiday Inn | Buck's Red Carpet Room | Downtowner Motel | Holiday Inn | Albert Pick Motor Inn | Holiday Inn Coliseum |
| Time | 8:00 P.M., Dinner | 8:00 P.M., Dinner | 7:30 P.M., Dinner | 7:00 P.M., Dinner | 7:30 P.M., Dinner | 7:30 P.M., Dinner |
| Local Chairman: | A. Lyle Davis | William F. Horton | B. C. Brooks | D. R. Davis, Jr. | Joseph C. Estes, Jr. | John H. Rosser |
| Coordinator: | Claude U. Paoloni | Claude U. Paoloni | Claude U. Paoloni | Claude U. Paoloni | Claude U. Paoloni | Claude U. Paoloni |
| Present were: | 21 | 26 | 24 | 24 | 36 | 19 |
| Male/Female | 18/3 | 21/5 | 24/0 | 20/4 | 31/5 | 14/5 |
| Preceptors or R.Ph. | 17 | 17 | 15 | 16 (1 female) | 23 (1 female) | 15 |
| Externs | 4 (1 female) | 8 (4 females) | 7 | 8 (3 females) | 7 (3 females) | 6 (4 females) |
| Interns | 4 (3 females) | 1 | 4 | 4 | 4 (1 female) | 3 |
| Others | 2 | 6 | 3 | 2 | 5 | 3 |
| Program Speakers* | Jesse Pike<br>Claude U. Paoloni<br>Steve Caiola | H. V. Day<br>Claude U. Paoloni<br>Steve Caiola | William Randall<br>Claude U. Paoloni<br>Steve Caiola | Claude U. Paoloni<br>Steve Caiola | David Claytor<br>Claude U. Paoloni<br>George P. Hager | Jesse Pike<br>Claude U. Paoloni<br>Fred Eckel |
| Duration of Program | 2½ hours | 2½ hours | 2½ hours | 2½ hours | 2½ hours | 2½ hours |

* All represented members of the Tripartite Committee, UNC School of Pharmacy, North Carolina Board of Pharmacy and/or the North Carolina Pharmaceutical Association.

PROGRAM OBJECTIVES: "THE INTERNSHIP PROGRAM—WHERE HAVE WE BEEN? WHERE ARE WE GOING?"

1. To familiarize pharmacists and students of pharmacy with the practical experience requirements for licensure in North Carolina.
2. To inform preceptors–externs/interns of the changing patterns of internship requirements and the impact of pharmacy education upon these changes.
3. To obtain suggestions and opinions from pharmacists, preceptors and externs/interns of methods to improve our program and to assure optimal learning benefits.

Each regional meeting stressed the development of the Pharmacy–Extern/Internship Program—Where Have We Been? Where Are We Going?, review of the make-up and objectives of the Tripartite Committee, role of the National Association Boards of Pharmacy and the influence of the NABP by-laws amendment of 1971 on the State's internship program, and changes taking place in the School of Pharmacy's curriculum and the impact of pharmacy education on the total education and training of the student pharmacist. To assess the attitude of the preceptor, extern/intern and to obtain suggestions for qualitatively improving the training program for optimal learning benefits, a four page questionnaire was distributed and completed by each participant. A general discussion—questions and answers—usually closed the meeting.

CUP: bdm

# In Memoriam

Pharmacists Who Have Died During the Year

Adams, Edgar Eugene—2-17-72 ..... Lincolnton
Allgood, William Walton—9-21-71 ..... Henderson
Bain, Jones Douglas—4-23-72 ..... Clayton
Bell, Charles David—11-7-71 ..... Winston-Salem
Barrett, Raymon Ellis—12-24-71 ..... Burlington
Birkitt, Sebastian P. (Assistant Pharmacist)—9-19-71 ..... Charlotte
Britt, Grady Harold—3-26-72 ..... Raleigh
Cameron, William Lauchlin—8-24-71 ..... Vass
Collier, Benjamin J.—11-71 ..... Jacksonville
Copeland, Robert Royall—4-9-72 ..... Ahoskie
Cover, Richard Edwin—10-26-71 ..... Ahoskie
Dennis, Carol Mower—11-1-71 ..... Shelby
Flood, Thomas Vincent—1-5-72 ..... Asheboro
Forrest, Bedford Broiser—4-23-72 ..... Hillsborough
Gamboa, Ignacio Castro—1-14-72 ..... Hampton, Va.
Gardner, John Tipton—5-17-71 ..... Mooresville
Gibson, John Howard—5-17-71 ..... Rockingham
Griffith, Wiltshire—12-26-71 ..... Hendersonville
Hairston, Rufus Sigmon—6-17-71 ..... Winston-Salem
Harris, Larry Clayton—10-11-71 ..... Cliffside
Hayes, George E.—4-13-72 ..... Hickory
Hobbs, Alden—6-19-71 ..... Kinston
Holland, Willis Froneberger—12-29-71 ..... Mt. Holly
LeMon, Harrison Henderson—8-21-71 ..... High Point
McDuffie, Roger Atkinson—3-12-72 ..... Greensboro
Markham, George Wilbur—8-13-71 ..... Fayetteville
Moore, Milton Alvin—6-16-71 ..... Tarboro
Oliver, Gary Gustavus—11-71 ..... Conway, S. C.
Porter, Charles Davis—12-20-71 ..... Concord
Smith, James Grey—9-20-71 ..... Stokesdale
Smith, Vincent Inabinet—1-1-71 ..... Latta, S. C.
Stickley, Joseph E. H.—1-11-71 ..... Madisonville, Tenn.
Swindell, Edmund Slade—2-2-72 ..... Durham
Tyson, Wendell Brown—11-23-71 ..... Rocky Mount
Warren, Lovett Aldin, Jr.—4-6-72 ..... Winston-Salem

# REPORT ON AUDIT
# OF
# NORTH CAROLINA BOARD OF PHARMACY
# CHAPEL HILL, N. C.

For the Year Ended April 30, 1972

North Carolina Board of Pharmacy
Chapel Hill
North Carolina

Gentlemen:

In accordance with our arrangements, I have made an examination of the books and records of Mr. H. C. McAllister, Secretary and Treasurer of the North Carolina Board of Pharmacy for the year ended April 30, 1972.

As a result of the examination, I have prepared a Statement of Cash Receipts and Disbursements, Exhibit "A," which shows in detail the sources of receipts and objects of disbursements for the audit period.

A comparison of the receipts and objects of disbursements for the years ended April 30, 1972 and April 30, 1971 is as follows:

| | April 30, 1972 | April 30, 1971 | Increase (Decrease) |
|---|---|---|---|
| Receipts | $ 87,618.70 | $ 84,691.85 | $ 2,926.85 |
| Disbursements | 100,654.26 | 85,589.91 | 15,064.35 |
| Excess of Receipts Over Disbursements | $(13,035.56) | $( 898.06) | $(12,137.50) |

Cash on deposit as shown by the bank statements was satisfactorily reconciled with the books, and the balances were confirmed directly to me by the depository.

The Certificates of Deposit and Treasury Bond were examined by me and found to be as shown on the statement. The U. S. Treasury Bond will mature on December 15, 1972.

All recorded receipts were traced to their subsequent deposit in the bank.

Disbursements were made by checks which were signed by the Secretary-Treasurer and were properly supported by invoices.

At April 30, 1972, there was in force a fidelity bond on the Secretary-Treasurer in the amount of $5,000.00.

Other insurance coverage in force included Fire, Lightning, and Extended Coverage on the contents of the office in the amount of $10,000.00, and a policy covering the physical loss of valuable papers in the amount of $7,500.00.

I have made an examination of the recorded receipts and disbursements of the North Carolina Board of Pharmacy for the year ended April 30, 1972.

In my opinion, the accompanying statements present fairly the cash balances of the North Carolina Board of Pharmacy at April 30, 1972, and the recorded cash transactions for the year then ended.

Respectfully submitted,
Max G. Warren
Certified Public Accountant

August 7, 1972

## STATEMENT OF CASH RECEIPTS AND DISBURSEMENTS

For the Year Ended April 30, 1972

*CASH BALANCES—MAY 1, 1971:*

| | |
|---|---|
| North Carolina National Bank—Checking Account | $51,154.19 |
| North Carolina National Bank—Certificates of Deposit | 34,000.00 |
| Central Carolina Bank and Trust Company—Savings Account | 17,579.63 |

| | | |
|---|---|---|
| U. S. Treasury Bond | 1,000.00 | |
| *TOTAL CASH BALANCES—MAY 1, 1971* | | $103,733.82 |
| *RECEIPTS:* | | |
| Pharmacist Renewal Licenses | $41,910.00 | |
| Assistant Pharmacist Renewal Licenses | 160.00 | |
| Physician Renewal License | 10.00 | |
| Reciprocal Registration | 1,100.00 | |
| Pharmacist Reinstatements | 425.00 | |
| Examination Fees | 4,875.00 | |
| Drug Store Permits—Original | 4,950.00 | |
| Drug Store Permits—Renewals | 30,125.00 | |
| Drug Store Reregistration | 50.00 | |
| Poison Register | 362.00 | |
| Sale of Notebooks and Supplies | 509.72 | |
| Duplicate Certificates | 20.00 | |
| Overpayments | 30.00 | |
| Sale of Annual Reports and Laws | 80.00 | |
| Certificate Grades | 26.00 | |
| Miscellaneous | 84.43 | |
| Interest Income | 2,858.08 | |
| Payroll Taxes Withheld | 43.47 | |
| *TOTAL RECEIPTS* | | 87,618.70 |
| *TOTAL CASH BALANCES AND RECEIPTS* | | $191,352.52 |
| *DISBURSEMENTS:* | | |
| Salaries—Office | $31,700.14 | |
| Rent | 2,600.00 | |
| Telephone | 807.89 | |
| Supplies | 802.97 | |
| Equipment | 382.11 | |
| Postage | 3,308.67 | |
| Printing | 2,391.06 | |
| Salaries—Inspection | 20,685.00 | |
| Travel Expenses—Inspection | 9,183.49 | |
| Attorneys | 3,600.00 | |
| Board Expenses | 3,309.67 | |
| Board Members—Per Diem | 2,175.00 | |
| Examination Expense | 2,187.72 | |
| Refunds | 120.00 | |
| Professional Meetings | 2,614.74 | |
| Social Security | 2,292.81 | |
| Lettering Certificates | 232.50 | |
| Dues and Subscriptions | 155.00 | |
| Secretary's Expense | 180.96 | |
| Retirement | 3,895.03 | |
| Equipment Maintenance and Xerox Rental | 895.12 | |
| Intern Expense | 1,377.50 | |
| Miscellaneous Expense | 60.99 | |
| Audit | 200.00 | |
| Pharmacy Law Books | 3,951.77 | |
| P. O. Box Rent | 14.40 | |
| Safe Deposit Box Rent | 10.00 | |

| | | |
|---|---|---|
| Insurance and Bonding | 232.70 | |
| Yearbook and Annual Report | 1,287.02 | |
| *TOTAL DISBURSEMENTS* | | 100,654.26 |

*CASH BALANCES—APRIL 30, 1972:*

| | | |
|---|---|---|
| North Carolina National Bank—Checking Account | $35,260.55 | |
| North Carolina National Bank—Certificates of Deposit | 34,000.00 | |
| Central Carolina Bank and Trust Company—Savings Account | 20,437.71 | |
| U. S. Treasury Bond | 1,000.00 | |
| *TOTAL CASH BALANCES—APRIL 30, 1972:* | | $ 90,698.26 |

## RECONCILIATION OF BANK ACCOUNT

April 30, 1972

*NORTH CAROLINA NATIONAL BANK*
Chapel Hill, North Carolina

| | | | |
|---|---|---|---|
| *BALANCE PER BANK STATEMENT* | | | $43,601.17 |
| *LESS:* Outstanding Checks— | Number 6392 | $460.00 | |
| | 6398 | 67.60 | |
| | 6403 | 284.40 | |
| | 6404 | 218.66 | |
| | 6405 | 217.58 | |
| | 6406 | 273.95 | |
| | 6407 | 538.75 | |
| | 6408 | 201.98 | |
| | 6409 | 361.54 | |
| | 6410 | 300.00 | |
| | 6411 | 711.50 | |
| | 6412 | 243.03 | |
| | 6413 | 615.90 | |
| | 6414 | 292.51 | |
| | 6415 | 176.57 | |
| | 6416 | 135.00 | |
| | 6417 | 933.94 | |
| | 6418 | 394.42 | |
| | 6419 | 314.12 | |
| | 6420 | 340.62 | |
| | 6421 | 341.39 | |
| | 6422 | 1.00 | |
| | 6423 | 426.25 | |
| | 6424 | 489.91 | 8,340.62 |
| *BALANCE PER BOOKS* | | | $35,260.55 |

## SUMMARY OF PHARMACIES REGISTERED

| | | | |
|---|---|---|---|
| Total number of pharmacies in State | | | 1245 |
| Number classified as hospital pharmacies | | 147 | |
| Number serviced by one pharmacist | 48 | | |
| Number serviced by two pharmacists | 11 | | |
| Number serviced by three pharmacists | 9 | | |
| Number serviced by four or more pharmacists | 10 | | |
| Number issued as "limited service" permits | 69 | | |
| Number classified as nursing home pharmacies (limited service) | | 20 | |
| Number classified as community pharmacies | | 1073 | |
| Number serviced by one pharmacist, including part-time and assistant pharmacists | 560 | | |
| Number serviced by two pharmacists, including part-time and assistant pharmacists | 435 | | |
| Number serviced by three pharmacists | 66 | | |
| Number serviced by four or more pharmacists | 10 | | |
| Number serviced by permitted physicians | 2 | | |
| Number classified as health department dispensaries | | 5 | |
| Ownership of community pharmacies (hospitals and nursing homes excluded): | | | |
| Stores owned solely by pharmacists and/or wife | | 627 | |
| Stores owned by pharmacists and non-pharmacists (pharmacist over 50%) | | 77 | |
| Stores owned by pharmacist and non-pharmacists (non-pharmacist over 50%) | | 66 | |
| Stores owned by pharmacists and non-pharmacists (50%–50%) | | 65 | |
| Stores owned solely by non-pharmacists | | 238 | |
| Stores classified as chain (3 or more)—including above | | 232 | |
| National | 69 | | |
| Regional (2 or more states) | 78 | | |
| Local | 85 | | |

## SUMMARY OF PHARMACISTS ON THE ACTIVE ROSTER

| | Under 30 | 30–39 | 40–49 | 50–59 | 60–64 | 65–70 | Over 70 | Total |
|---|---|---|---|---|---|---|---|---|
| A. Total number of pharmacists in good standing on roster | 481 | 765 | 758 | 417 | 117 | 130 | 171 | 2839 |
| B. Total number actively engaged in pharmaceutical pursuits (in State) | 381 | 566 | 582 | 320 | 95 | 75 | 57 | 2076 |
| 1. In community practice | 285 | 474 | 508 | 272 | 78 | 61 | 41 | 1719 |
| a. As owners | 8 | 61 | 122 | 82 | 26 | 21 | 17 | 337 |
| b. As partners | 32 | 147 | 209 | 98 | 19 | 17 | 12 | 534 |
| c. As employees | 245 | 266 | 177 | 92 | 33 | 23 | 12 | 848 |
| 2. In part-time community practice | 20 | 18 | 14 | 1 | 4 | 11 | 14 | 82 |
| 3. In hospital pharmacy (civilain) | 63 | 53 | 38 | 22 | 6 | 2 | 1 | 185 |
| 4. In hospital pharmacy V.A. (in State) | 1 | 4 | 3 | 7 | 0 | 0 | 0 | 15 |
| 5. In wholesale and mfg. labs | 3 | 7 | 1 | 3 | 0 | 1 | 0 | 15 |
| 6. As field rep. for mfg. and wh | 1 | 5 | 10 | 7 | 3 | 0 | 0 | 26 |
| 7. Teaching (students) and govt | 8 | 2 | 5 | 4 | 2 | 0 | 1 | 22 |
| 8. In misc. ph. pursuits | 0 | 3 | 3 | 4 | 2 | 0 | 0 | 12 |
| C. Total number who reside IN State and NOT engaged in ph. pursuits | 19 | 25 | 22 | 8 | 2 | 3 | 1 | 80 |
| 1. Unemployed (at time of renewal) | 3 | 8 | 3 | 7 | 0 | 1 | 0 | 22 |
| 2. Retired | 0 | 0 | 1 | 5 | 1 | 35 | 96 | 138 |
| 3. Otherwise engaged | 19 | 25 | 22 | 8 | 2 | 3 | 1 | 80 |
| D. Number who reside OUT of State | 59 | 163 | 148 | 76 | 19 | 16 | 17 | 498 |
| E. Number serving with Armed Forces | 19 | 3 | 2 | 1 | 0 | 0 | 0 | 25 |
| F. Number in "B" who are women | 85 | 55 | 43 | 20 | 1 | 1 | 0 | 205 |
| G. Number in "A" who are women | 116 | 105 | 77 | 32 | 2 | 3 | 2 | 337 |
| H. Number of women who are not engaged in pharmacy pursuits (G minus F) | 31 | 50 | 34 | 12 | 1 | 2 | 2 | 132 |

## EDUCATIONAL QUALIFICATIONS OF PHARMACISTS ACCORDING TO AGE

| | Under 30 | 30–39 | 40–49 | 50–59 | 60–64 | 65–70 | Over 70 | Total |
|---|---|---|---|---|---|---|---|---|
| Qualifications of Pharmacists in "B" (Summary) | | | | | | | | |
| Non-graduates | 0 | 0 | 0 | 8 | 20 | 8 | 23 | 59 |
| Graduates of 2 year courses | 0 | 0 | 0 | 2 | 2 | 38 | 27 | 69 |
| Graduates of 3 year courses | 0 | 0 | 0 | 14 | 42 | 22 | 7 | 85 |
| Graduates of 4 year courses | 5 | 467 | 581 | 295 | 31 | 7 | 0 | 1386 |
| Graduates of 5 year courses | 376 | 99 | 1 | 1 | 0 | 0 | 0 | 477 |
| Total in "B" | 381 | 566 | 582 | 320 | 95 | 75 | 57 | 2076 |
| Qualifications of Pharmacists in "A" (Summary) | | | | | | | | |
| Non-graduates | 0 | 0 | 0 | 9 | 22 | 12 | 65 | 108 |
| Graduates of 2 year courses | 0 | 0 | 0 | 2 | 2 | 68 | 91 | 163 |
| Graduates of 3 year courses | 0 | 0 | 0 | 18 | 51 | 35 | 14 | 118 |
| Graduates of 4 year courses | 10 | 627 | 756 | 387 | 42 | 15 | 1 | 1838 |
| Graduates of 5 year courses | 471 | 138 | 2 | 1 | 0 | 0 | 0 | 612 |
| Total in "A" | 481 | 765 | 758 | 417 | 117 | 130 | 171 | 2839 |



# List of Registered Pharmacists

April 30, 1972

The registration number immediately precedes the name of the pharmacist. The state of original registration appears in ( ) after the names of those pharmacists registered by reciprocity. The year immediately preceding the location of the pharmacist is the year of registration.

Please notify the Secretary promptly of any errors or change in address.

A

4104. Ackerman, Harvey 1958 Westbury, N. Y.
3767. Adair, H. Y. (S. C.) 1954 Blacksburg, S. C.
4249. Adams, C. E. (S. C.) 1959 Fuquay-Varina
4986. Adams, F. M. (Pa.) 1966 Pittsburgh, Pa.
3496. Adams, J. W. 1951 Asheville
5500. Adams, R. E. 1970 Hickory
3930. Adams, W. R., Jr. 1956 Wilson
5370. Addison, J. H., III (S. C.) 1969 Gastonia
3357. Adelson, I. (Va.) 1950 Newport News, Va.
5229. Adkins, Martha H. (Mrs.) (Ala.) 1968 Danville, Va.
5237. Adkins, T. W., Jr. (Va.) 1968 Danville, Va.
2974. Adkinson, N. F. 1941 Avondale
3518. Agnew, Ruth Elizabeth (Ga.) 1951 Forest Park, Ga.
3590. Ahlin, Bjorn (S. C.) 1952 Sylva
1784. Aiken, J. H., Jr. 1914 Asheville
4041. Airheart, J. W. (Ga.) 1957 Concord
5156. Akerman, R. D. (Ind.) 1968 Lebanon, Ind.
4831. Akers, Barbara G. (Mrs.) 1965 Beaufort, S. C.
3235. Akins, F. T., Jr. (Ga.) 1955 Signal Mountain, Tenn.
3181. Albright, G. B., Jr. 1947 Salisbury
5501. Albright, G. B., III 1970 Winston-Salem
4675. Alexander, C. B. 1964 Rocky Mount
4786. Alexander, J. L. 1965 Morganton
5502. Alford, Suzanne K. (Mrs.) 1970 Zebulon
4263. Allen, B. T. 1960 Pollocksville
4782. Allen, D. C. (Ohio) 1965 Sarasota, Fla.
5121. Allen, Dorothy C. 1968 Benson
3027. Allen, H. H., Jr. 1943 Cherryville
2865. Allen, J. W. 1939 Charlotte
4658. Allen, Marva Diane (Mrs.) (Mass.) 1963 Akron, O.
5256. Allen, R. J. 1969 Chapel Hill
5181. Allen, S. L., Jr. (S. C.) 1968 Spartanburg, S. C.
3455. Allen, W. F. 1951 Cherryville
4990. Allison, T. M. (Ala.) 1966 Asheville
3847. Alphin, Barbara G. (Mrs.) 1955 Richmond, Va.
4822. Alt, Jewel C. (Mrs.) (Tex.) 1965 Lancaster, Calif.
3961. Altschul, J. A. (Ohio) 1956 Greensboro
4096. Ameen, J. U. (S. C.) 1958 Gastonia
3931. Ammons, D. L. 1956 Salisbury
4505. Ammons, J. A. (Ga.) 1962 Waynesville
3842. Ammons, R. M. 1955 Red Springs
3619. Anders, G. H. 1953 Albuquerque, N. M.
4436. Anderson, A. A. (Ga.) 1961 Stuart, Va.
5188. Anderson, E. G. (1968) Elizabethtown
3280. Anderson, E. R., Jr., 1949 High Point
5487. Anderson, F. S., III (Va.) 1970 Roanoke Rapids
4059. Anderson, J. W. 1958 Virginia Beach, Va.
5155. Anderson, R. J. (Ala.) 1968 Greensboro
4676. Anderson, W. N. 1964 Hickory
2470. Andes, G. E. (Va.) 1929 Wadesboro
3932. Andrews, J. W. 1956 Winston-Salem
1739. Andrews, R. H. 1914 Burlington
4060. Arena, J. E. 1958 Durham
4402. Arena, LuRuth S. (Mrs.) 1961 Durham
4541. Arledge, D. L. (S. C.) 1962 Tryon
4824. Armao, T. H. (Tex.) 1965 Durham

5503. Armentrout, B. S. 1970 Hendersonville
2654. Arnold, B. D. 1933 Raleigh
2048. Arps, E. G. 1921 Plymouth
4190. Artemes, A. L. (S. C.) 1959 Charlotte
5055. Asbed, V. G. (Ky.) 1967 Louisville, Ky.
3875. Ashworth, R. H. 1955 Cary
3415. Atkinson, M. J. (S. C.) 1950 Lumberton
5504. Atwood, C. F. 1970 Jefferson
3163. Aull, Betty H. (Mrs.) 1947 Jonesboro, Ga.
4567. Auman, L. W., Jr. 1963 Walkertown
4150. Austell, R. L. 1959 Shelby
4015. Austraw, R. F. (Md.) 1957 Asheville
5257. Avery, J. W. 1969 Wilson
5065. Aycock, Susan G. (Mrs.) 1967 Wilson
5608. Ayers, D. A. 1971 Walkertown

B

5009. Baber, L. G. 1967 Hendersonville
5609. Badger, J. M. 1971 West Jefferson
4893. Bailey, B. C. 1966 Lake Worth, Fla.
4341. Bailey, C. D. (Va.) 1960 Narrows, Va.
3548. Bain, J. D., Jr. 1952 Richmond, Va.
3630. Bain, M. McG. (Tenn.) 1953 Wilson
4677. Baity, J. O. 1964 Greensboro
5385. Baker, J. C. (Ga.) 1970 Goldsboro
4819. Baker, J. R. (S. C.) 1965 Rock Hill, S. C.
3729. Balas, J. B. (Pa.) 1954 Charlotte
4429. Ball, Dorothy R. (Mrs.) 1961 Marietta, Ga.
3986. Ball, H. L. 1957 Marietta, Ga.
2499. Ballance, G. H. 1929 Alexandria, Va.
3964. Bane, G. H. (S. C.) 1956 Lowell
5610. Banner, A. G. 1971 Jonesville
3519. Banner, R. D. (Kan.) 1951 Spruce Pine
5611. Barbee, G. S., III 1971 Fayetteville
4264. Barber, Cecilia S. (Mrs.) 1960 Richmond, Va.
4265. Barber, R. W. 1960 Raleigh
2405. Barbour, J. P. 1927 Burlington
3988. Barbour, J. P., Jr. 1957 Burlington
4461. Barbour, R. L. 1962 Burlington
3733. Barbrey, H. S., Jr. 1954 Raleigh
2573. Barefoot, L. G. 1931 Shallotte
4062. Barger, C. G. 1958
4062. Barger, C. G. 1958 Lighthouse Point, Fla.
4617. Barker, Beverly T. (Mrs.) 1963 Winston-Salem
4946. Barker, DeW. K., Jr. (Ala.) 1966 Lewisville
5402. Barkley, A. P. 1970 Greensboro
4737. Barnes, G. M. (Mo.) 1964 Sarasota, Fla.
3117. Barnes, H. J. (Miss.) 1946 Portsmouth, Va.
5403. Barnes, J. E. 1970 Greensboro
5673. Barnes, Margaret (Va.) 1971 Greenville
5111. Barnes, T. W. (S. C.) 1967 Shelby
5112. Barnes, W. L., Jr. (Va.) 1967 Durham
3979. Barnett, C. M. (Va.) 1956 Henderson
3456. Barnett, Frank, Jr. 1951 Henderson
5490. Barnett, F. C. (Ala.) 1970 Fairfield, Ala.
3549. Barnett, Jimmie 1952 Henderson
5232. Barnett, W. M. (Ind.) 1968 N. Palm Beach, Fla.
2462. Barnhardt, M. R. 1928 Rockwell
5189. Barrett, J. H., II 1968 Rocky Mount
4678. Barrett, R. H., II 1964 Jonesville
2912. Barringer, H. A. 1940 Concord
4019. Barringer, J. M. 1957 Carthage
4947. Barta, J. R. (Neb.) 1966 Fremont, Neb.
5322. Bartelme, Rebecca M. 1969 Durham
4310. Bartlett, J. B. 1960 Bailey
3494. Barton, W. H. (Ga.) 1951 Pleasant Garden
2818. Basart, J. M. 1938 Kinston
5288. Bass, Flema L. (Mrs.) 1969 Wilmington
5404. Bass, W. E., Jr. 1970 Wilson
4777. Bates, E. R. (R. I.) 1964 Providence, R. I.
4572. Batista, Ana Maria (Mrs.) 1963 High Point
4260. Batten, W. M. (W. Va.) 1960 Williamston
5066. Batts, A. D. 1967 Wilmington
5010. Batts, Sara W. (Mrs.) 1967 Wilmington
4769. Baucom, G. W. (Ga.) 1964 Wilmington
5575. Bauer, P. (Ohio) 1970 Cincinnati, Ohio
5067. Baugham, E. L., Jr. 1967 Burlington
3734. Bauguess, C. T., Jr. 1954 Columbia, S. C.
5068. Baxley, R. E. 1967 Goldsboro

5677. Baxley, W. C. 1971 Raleigh
5678. Baxter, C. H., Jr. 1971 Marion
4266. Beale, G. W., Jr., 1960 Broadway
4151. Beale, J. J., Jr. 1959 Mooresville
3041. Beam, W. G. 1944 Roanoke, Va.
3550. Beason, R. H. 1952 Boiling Springs
5191. Beatty, D. G. 1968 Kings Mountain
3013. Beavans, S. C. 1943 Enfield
4568. Beaver, D. W. 1963 Concord
3116. Beck, A. L., Jr. (S. C.) 1946 Hendersonville
4832. Beck, H. O., Jr. 1965 Greensboro
3162. Beck, Q. H. (S. C.) 1947 Fletcher
5597. Beck, R. M. (Va.) 1971 Boone
4507. Beck, Spurgenia R. (Mrs.) (Ga.) 1962 Athens, O.
3151. Beck, W. C. (S. C.) 1946 Hendersonville
3551. Beddingfield, B. B. 1952 Greenville
3073. Beddingfield, C. H., Jr. 1945 Clayton
5258. Belatti, Michaeline Ann (Mrs.) 1969 Jacksonville
4463. Bell, B. M. 1962 Gastonia
2571. Bell, D. W., Jr. 1931 Washington, D. C.
2551. Bell, H. C. 1930 Gastonia
5011. Bell, L. P., Jr. 1967 Winston-Salem
2725. Bell, L. R. 1936 Tarboro
5069. Bell, Mary Lynn McC. (Mrs.) 1967 Winston-Salem
3602. Belton, C. N. (Ga.) 1952 Mt. Airy
4679. Bender, Deane H. (Mrs.) 1964 Fayetteville
4569. Bender, G. W. 1963 Fayetteville
2458. Bender, W. M. K. 1928 Fayetteville
5012. Bennett, C. C., Jr. 1967 Apex
3361. Bennett, D. L. 1950 Albemarle
1638. Bennett, K. E. 1912 Bryson City
4889. Bennett, R. A., Jr. (S. C.) 1966 Greenville, S. C.
3552. Bennick, J. E. 1952 Lenoir
3281. Benson, H. O. 1949 Thomasville
3867. Benson, L. M., Jr. (S. C.) 1955 Charlotte
4465. Benthall, A. W. 1962 Ahoskie
5323. Bentley, W. C. 1969 Durham
5376. Berg, Allan 1969 (Ill.) Hendersonville
5679. Best, A. W. 1971 Durham
5505. Bess, T. H. 1970 Gastonia
2128. Best, J. H. 1923 Greensboro
4311. Bialick, S. L. 1960 Somerset, N. J.
3924. Bias, W. C. (W. Va.) 1956 Wadesboro
5405. Bieber, P. S. 1970 High Point
5506. Biggerstaff, C. R. 1970 Chapel Hill
3004. Biggs, J. W. S. 1942 Greenville
5680. Binnick, W. S. 1971 Charlotte
3864. Bishop, E. L., Jr. (Miss.) 1955 Asheville
4267. Bishop, R. E. 1960 Burgaw
3782. Bissett, D. H. 1955 Lumberton
3186. Bissette, P. B., Jr. 1947 Wilson
3614. Bius, J. H. (Ga.) 1953 Live Oak, Fla.
2002. Bizzell, H. L. 1920 Charlotte
5456. Bizzell, J. W. (S. C.) 1970 Wallace
3187. Black, Eleanor H. (Mrs.) 1947 Ormond Beach, Fla.
2454. Black, F. L. 1928 Stanley
5051. Black, Linda W. (Mrs.) (Ala.) 1967 Birmingham, Ala.
3783. Black, W. E. 1955 Walnut Creek, Calif.
5598. Blackmore, N. W. (Ind.) 1971 Thunderbolt, Ga.
5047. Blackney, B. R. (N. D.) 1967 Charlotte
2340. Blades, M. W. 1926 Apex
4929. Blair, V. A. (Ark.) 1966 Millburn, N. J.
4943. Blake, H. E., Jr. 1966 (S. C.) Burlington
5507. Blalock, G. A., Jr. 1970 Rockingham
4512. Blanchard, N. P., Jr. 1962 Birmingham
3647. Bland, J. F. 1953 High Point
4020. Bland, Miriam L. 1957 Sanford
4996. Blankenship, D. C. (S. C.) 1967 Rock Hill, S. C.
3648. Blanton, C. D., Jr. 1953 Kings Mountain
4857. Blanton, L. C. 1965 Greensboro
3830. Blanton, R. P. (S. C.) 1955 Marion
5386. Bleadingheiser, J. E. (Ohio) 1970 Chapel Hill
5259. Bliss, G. K. 1969 Charlotte
5220. Bliss, Jean W. (Mrs.) 1968 Charlotte
4757. Bloom, B. M. (S. C.) 1964 Summerville, S. C.
4870. Bloom, Patricia L. (Mrs.) (S. C.) 1965 Charleston, S. C.
4954. Blount, J. G. 1966 Edenton
2977. Blower, Anna Burks (Mrs.) 1941 Akron, O.
2671. Bobbitt, H. F. 1934 Glen Alpine
3118. Boger, R. A. (Ga.) 1946 New Bern

5192. Bolick, H. A. 1968 Hudson
2409. Bolinger, C. E. (Ga.) 1927 Asheville
4105. Bolton, J. C., III, 1958 Woodland
2575. Bolton, R. B. 1931 Rich Square
5753. Boney, Janet C. (Mrs.) 1972 Wallace
5681. Bonney, B. R., Jr. 1971 Elizabeth City
3784. Brooker, Elsie H. (Mrs.) 1955 Durham
5013. Boone, W. S. 1967 Greensboro
3042. Boone, W. T. 1944 Ahoskie
2708. Booth, G. D. (S. C.) 1936 Durham
3014. Borders, M. L.. Jr. 1943 Chadbourn
4513. Bornmann, S. D. 1962 Pompano Beach, Fla.
4228. Borodkin, Yung Oh (Mrs.) 1959 Libertyville, Ill.
3649. Bostian, T. R. 1953 Kannapolis
4152. Bostic, R. A. 1959 Beulaville
3423. Boulware, R. H. (S. C.) 1951 Rock Hill, S. C.
5251. Boutwell, L. W. (N. Y.) 1969 Clay, N. Y.
4371. Bowen, N. G. 1961 Roxboro
3331. Bowers, J. C. 1950 Lincolnton
4312. Bowers, J. R. 1960 Bethel
5682. Bowman, C. C. 1971 Morganton
2828. Bowman, C. E. 1938 Conover
1843. Boyce, J. B., Jr. 1915 Warrenton
4313. Boyd, A. C. 1960 Kenly
4243. Boyd, J. H. (S. C.) 1959 Lumberton
4955. Boyd R. W. 1966 Mount Olive
2845. Boyd, S. B. 1939 Mt. Olive
3450. Boyd, W. T. (Wyo.) 1951 Winston-Salem
5576. Boyer, J. M. (Ohio) 1970 Kettering, Ohio
5612. Boyette, D. R. 1971 Winston-Salem
5508. Boykin, M. A. 1970 Rocky Mount
3362. Boyles, J. H. 1950 Atlanta, Ga.
4787. Boyles, V. I., Jr., 1965 Statesville
4680. Bracey, D. G. 1964 Long Beach, Calif.
4351. Bracker, D. C. (Pa.) 1960 Greensboro
5406. Bradburn, W. H., Jr. 1970 Shelby
4776. Braddy, C. E. (S. C.) 1964 Salisbury
4681. Bradley, J. W., III 1964 Raleigh
3735. Bradley, W. V., Jr. 1954 Concord
4421. Bradshaw, C. F. 1961 Tarboro
2384. Bradshaw, E. L. 1927 Kinston
3843. Bradshaw, E. L., Jr. 1955 Kinston
4466. Bradsher, A. L., Jr. 1962 Roxboro
4016. Bradsher, H. T. (Mo.) 1957 High Point
5509. Brady, W. E. 1970 Greensboro
3698. Braman, W. C. (La.) 1954 Asheville
2650. Brame, M. M. 1933 Walnut Cove
2772. Brame, P. A. 1937 N. Wilkesboro
2959. Brame, R. M., Jr. 1941 N. Wilkesboro
4153. Branan, C. L. 1959 Winston-Salem
4535. Branch, P. E. (Tenn.) 1962 Banner Elk
3544. Brandon, L. R. (S. C.) 1952 Hildebran
4415. Brannon, J. L., Jr. (Ill.) 1961 Greenwood, Ind.
2534. Brantley, J. C., Jr. 1930 Raleigh
3259. Brantley, W. C. 1949 Winston-Salem
5683. Branton, C. J. 1971 Durham
4549. Braswell, J. W. (S. C.) 1962 Chesterfield, S. C.
3271. Brauer, Evelyn S. (Mrs.) 1949 Jersey City, N. J.
4143. Brazell, M. B. (Ga.) 1959 Warner Robins, Ga.
3701. Brecht, Dorothy V. (Minn.) 1954 Minneapolis, Minn.
3069. Brecht, E. A., Jr. 1944 Monroe, La.
4662. Brennecke, S. H. (S. C.) 1963 Gastonia
4942. Brett, S. E. (Ga.) 1966 Roanoke, Va.
3028. Brewer, Marsha H. (Mrs.) 1943 Pink Hill
3031. Brewer, S. O., Jr. 1943 Durham
3773. Bridges, A. R. (Ga.) 1954 Rutherfordton
5656. Briner, W. H. (Pa.) 1971 Durham
3225. Brinkley, C. S. 1948 Kernersville
3488. Brisson, Edward (S. C.) 1951 Salisbury
3427. Brisson, L. C. 1951 Fayetteville
4645. Bristol, E. L. (S. C.) 1963 Mt. Airy
3276. Britt, W. O., Jr. (Ga.) 1949 Durham
4498. Britton, L. B., Jr. (S. C.) 1962 Wadesboro
5122. Brogden, Diane B. (Mrs.) 1968 Saluda
5193. Brogden, H. L. 1968 Saluda
3553. Brooks, B. C. 1952 Fayetteville
5510. Brooks, D. G. 1970 San Antonio, Texas
3785. Brooks, F. G., Jr. 1955 Siler City
4833. Brooks, G. J., Jr. 1965 Siler City
5100. Brooks, H. D. (S. C.) 1967 Pembroke
3124. Brooks, H. R. 1946 Sanford
5325. Brooks, Marilyn R. (Mrs.) 1969 Durham
5407. Brooks, W. J., Jr. 1970 Kings Mountain
3363. Brookshire, J. E. 1950 Charlottesville, Va.

3015. Brookshire, L. B. 1943 Asheville
2208. Brookshire, L. P. 1924 Asheville
3428. Brothers, A. E. 1951 Elizabeth City
5408. Brothers, Pamela McD. (Mrs.) 1970 Raleigh
3089. Brown, C. G. (Ga.) 1944 Roanoke, Ala.
5260. Brown, D. F. 1969 Gastonia
5684. Brown, E. C. 1971 Jacksonville
5014. Brown, E. G., Jr. 1967 Whitesville
3190. Brown, Ellen M. (Mrs.) 1947 Greensboro
3554. Brown, E. T. 1952 Concord
4106. Brown, H. P. 1958 High Point
5613. Brown, H. S., Jr. 1971 Clinton
3157. Brown, J. H. (Ga.) 1946 China Grove
3019. Brown, Mary L. (Mrs.) 1943 Pompano Beach, Fla.
3982. Brown, M. L. (Colo.) 1957 Fletcher
4682. Brown, R. M. 1964 Rocky Mount
4610. Brown, R. N. (S. C.) 1963 Richmond, Va.
3226. Brown, W. C. 1948 Greensboro
2913. Browning, A. C. 1940 Durham
1394. Browning, B. H. 1908 Littleton
5685. Browning, G. W. 1971 Raleigh
4268. Browning, J. F., Jr. 1960 Greensboro
4467. Browning, Sarah U. (Mrs.) 1962 Richardson, Tex.
3643. Bruce, E. W. (S. C.) 1953 Charlotte
4063. Brummitt, R. E. 1958 Chapel Hill
5591. Bruscato, Gene (La.) 1971 Clarksdale, Miss.
5071. Bryan, H. D. 1967 Burgaw
3498. Bryant, Alvin 1951 Durham
5511. Bryant, J. B. 1970 Washington
4380. Bryson, Nancy F. (Mrs.) 1961 Troy, Mich.
4372. Bryson, V. D. 1961 Troy, Mich.
4506. Bubin, B. J. (Tenn.) 1962 Hinsdale, Ill.
5238. Bucci, F. A. (N. Y.) 1969 Jacksonville
3445. Buchanan, Christine T. (Mrs.) 1951 Raleigh
2808. Buchanan, E. C. 1938 Kinston
5614. Buchanan, E. C. 1971 Durham
2645. Buchanan, E. W. 1933 Greensboro
2352. Buchanan, G. G. 1926 Greensboro
4570. Buchanan, G. R. 1963 Greensboro
5072. Buchanan, J. R. 1967 Spring Hope
2676. Buchanan, R. A. 1934 Greensboro
4051. Buckner, W. B. (S. C.) 1957 Statesville
5580. Buice, R. G. (Ga.) 1970 Gainesville, Ga.
4154. Buie, W. M. 1959 Winston-Salem
2779. Bullard, R. E. 1937 Spring Lake
4269. Bullock, B. W. 1960 Durham
4155. Bullock, J. C., Jr. 1959 Wilmington
5686. Bullock, L. D. 1971 Raleigh
5123. Bumgardner, Martha C. (Mrs.) 1968 Charlotte
4064. Bumgardner, Shirley W. 1958 Suffolk, Va.
2651. Bunch, L. E. 1933 St. Thomas, V. I.
3968. Bundy, J. A. (S. C.) 1956 High Point
4872. Bunin, J. T. (N. J.) 1965 Richmond, Va.
2745. Bunn, R. S. 1936 Elizabeth City
4054. Burch, E. U. (Ga.) 1958 Andrews
4559. Burch, V. G. (Ga.) 1962 Asheville
5512. Burch, W. H. 1970 Hillsborough
4560. Burford, W. H. (W. Va.) 1963 Gastonia
3898. Burgiss, T. R. 1956 Sparta
2259. Burgiss, T. R. 1925 Sparta
5409. Burleson, K. W. 1970 High Point
3016. Burnett, J. P., Jr. 1943 Rocky Mount
4443. Burney, H. M. (D. C.) 1961 Winston-Salem
4956. Burnham, Laura G. (Mrs.) 1966 Winston-Salem
3555. Burris, L. R., Jr. 1952 Valdese
4683. Burroughs, M. W. 1964 Pinehurst
3228. Burrus, B. M. 1948 Canton
3984. Burson, J. D. (Ala.) 1957 Reidsville
2544. Burt, M. S. 1930 Durham
5513. Burton, J. F. 1970 Greensboro
4438. Burton, J. T. (Ga.) 1961 Atlanta, Ga.
3526. Busbee, J. A. (S. C.) 1951 Claremont
5410. Busbee, J. R. 1970 Claremont
3520. Bush, W. E. (Ga.) 1951 Prairie Village, Ka.
5514. Butler, C. R. 1970 Chapel Hill
4204. Butler, J. G. 1959 Shelby
3008. Butler, Josephine E. (Mrs.) 1942 Gainesville, Fla.
5261. Butler, Linda L. (Mrs.) 1969 Chapel Hill
4107. Butler, R. D. 1958 Tryon
2450. Bynum, C. W. 1928 New Bern
5411. Byrd, R. E. 1970 Virginia Beach, Va.

C

4413. Caddell, B. C., Jr. (S. C.) 1961 Oakboro

5073. Cagle, S. W. 1967 Kannapolis
2473. Cain, C. M. (S. C.) 1929 Henrietta
2050. Cain, L. D. 1921 Concord
5383. Caiola, Judith S. (Mrs.) (Ohio) 1969 Chapel Hill
5297. Caiola, S. M. (Ohio) 1969 Chapel Hill
4363. Caisse, G. W. (Mass.) 1961 Hendersonville
4514. Caldwell, H. C., Jr. 1962 Mooresville
4142. Calhoun, Katherine D. (Mrs.) (S. C.) 1959 Lake Junaluska
4409. Calhoun, R. M. (S. C.) 1961 High Point
3364. Callahan, Virginia L. (Mrs.) 1950 Asheville
3876. Callicutt, R. D. 1955 High Point
5074. Cameron, J. E. III 1967 Grifton
3989. Cameron, Marcus 1957 Sanford
5015. Cameron, W. S. 1967 Lillington
3651. Campbell, C. C. 1953 Maiden
2962. Campbell, E. G., Jr. 1941 Rocky Mount
2219. Campbell, F. E. 1924 Hamlet
1894. Campbell, H. T. 1916 Maiden
5318. Campbell, J. A. (S. C.) 1969 West Chester, Pa.
3260. Campbell, Lena S. (Mrs.) 1949 Washington, D. C.
1955. Campbell, R. B. 1917 Taylorsville
3652. Campbell, R. B., Jr., 1953 Taylorsville
3051. Canaday, M. S. 1944 Four Oaks
3125. Canipe, J. C., Jr. 1946 Nashville, Tenn.
4684. Capes, K. D. 1964 Haw River
5515. Capps, E. U. 1970 Chapel Hill
2502. Cardell, J. C. 1929 Dunedin, Fla.
5371. Carlone, M. F. (N. Y.) 1969 Durham
5615. Carpenter, B. L. 1971 Troy
4571. Carpenter, C. B. 1963 Conover
4957. Carr, R. L. 1966 Rose Hill
4065. Carraway, E. L., Jr. 1958 Windsor
4156. Carraway, Loretta J. (Mrs.) 1959 Windsor
4061. Carriker, Loretta B. (Mrs.) 1958 Charlotte
3641. Carroll, G. L. (S. C.) 1953 Wilmington
2617. Carroll, W. W. 1932 Dunn
3499. Carson, Barbara B. (Mrs.) 1951 Greenville, S. C.
5182. Carson, Beverly F. (Va.) 1968 Roanoke Rapids
4738. Carson, C. W. (S. C.) 1964 Greenville, S. C.
2331. Carswell, A. P. 1926 Durham
3017. Carswell, J. H. 1943 Chapel Hill
5687. Carswell, S. R. 1971 Winston-Salem
4834. Carter, C. W. 1965 Greenville
4108. Carter, D. K. 1958 Raleigh
5173. Carter, G. M. (Ga.) 1968 Albuquerque, N. M.
5326. Carter, J. K. 1969 Mocksville
4205. Carter, L. C. 1959 Four Oaks
3556. Carter, L. H. 1952 Asheboro
3457. Carter, R. E., Jr. 1951 Wilmington
3844. Carter, W. A. 1955 Gastonia
3084. Caruthers, M. R. 1945 Burlington
3871. Cash, J. E. (S. C.) 1955 Saint Pauls
5516. Casper, R. Y. 1970 Durham
2900. Caudill, Altajane H. (Mrs.) 1940 Elizabethton, Tenn.
3365. Caudill, Jane B. (Mrs.) 1950 Fuquay-Varina
3164. Caudle, Lexie V. 1947 Winston-Salem
2831. Causey, J. H. 1938 Rutherford College
3283. Cavanaugh, S. MacD. 1949 Rose Hill
4206. Caviness, Edith Ann 1959 Erwin
5688. Cawthorne, G. K. 1971 Chapel Hill
5739. Cayton, Elizabeth H. 1972 Dunn
4573. Cekada, E. L. 1963 Richfield, Minn.
4772. Center, R. G. (Ill.) 1964 Highland, Ill
5222. Chambers, M. A. (Tex.) 1968 Chapel Hill
4618. Chamblee, F. C. 1963 Carrboro
2274. Champion, H. O. 1925 Waynesville
5377. Chancellor, H. P. (Ala.) 1969 Sylva
3429. Chandler, J. W. 1951 Eden
4066. Chandler, Peggy B. (Mrs.) 1958 Concord
5194. Chandler, W. G. 1968 N. Greenwood, S. C.
2920. Chandley, A. B. 1940 Asheville
4110. Chapman, D. K. 1958 Winston-Salem
2744. Chapman, H. C. 1936 Durham
5689. Chapman, Lillian P. (Mrs.) 1971 Pittsburgh, Pa.
1775. Chappell, J. C. 1914 Raleigh
4021. Charles, F. R. 1957 Charlotte
4022. Charney, G. B. 1957 Dover, N. J.
5255. Chepenik, Leslie B. (Mrs.) (Ala.) 1969 Winston-Salem
4934. Cherry, Florence C. (Mrs.) (Ga.) 1966 Statesville

4023. Cherson, Arnold 1957 Greensboro
5395. Cheskis, R. M. (Pa.) 1970 Fayetteville
4894. Chester, Linda T. (Mrs.) 1966 Lenoir
4270. Christensen, C. V. 1960 Charlotte
4271. Chronister, D. L. 1960 Hickory
2683. Clapp, E. B. 1934 Newton
4301. Clark, D. C. ( S. C.) 1960 Boonville
2978. Clark, G. E. 1941 Warsaw
4373. Clark, H. M. 1961 Goldsboro
5740. Clark, J. M. 1972 Winston-Salem
5517. Clark, J. R., Jr. 1970 Sawyer AFB, Mich.
2341. Clark, W. A. 1926 Hope Mills
3786. Clarkin, J. R., Jr. 1955 Hamlet
4157. Clay, A. S. 1959 Fuquay-Varina
4315. Clay, J. B. 1960 Oxford
2392. Clayton, A. W., Jr. 1927 Durham
3229. Claytor, D. D. 1948 Greensboro
5741. Claywell, Carol A. 1972 Morganton
3557. Clelland, A. W., Jr. 1952 Fayetteville
3921. Clelland, Susan O. (Mrs.) (S. C.) 1956 Fayetteville
4354. Clifton, W. H. (S. C.) 1960 Taylors, S. C.
3670. Clinard, Betty S. (Mrs.) 1953 Charlotte
2205. Cline, C. E. 1924 New Orleans, La.
5412. Cline, E. L. 1970 Hickory
5750. Cline, Frances G. (Mrs.) 1972 High Point
1999. Cline, F. H. 1920 Charlotte
5742. Cline, L. A. 1972 Greensboro
3459. Clodfelter, W. A., Jr. 1951 Goldsboro
4788. Cloninger, G. V. 1965 Gastonia
4608. Clow, J. W. (N. D.) 1963 Smithfield
5616. Coan, Judith K. (Mrs.) 1971 Chapel Hill
4895. Coats, L. E. 1966 Raleigh
3353. Cobb, T. E. (Ala.) 1950 Salisbury
4410. Cobb, W. R. (Ala.) 1961 Greensboro
5195. Coberly, R. W. 1968 Durham
3603. Coble, G. S. (S. C.) 1952 Stanley
2608. Coble, J. C. 1932 Greensboro
5075. Coble, W. T., Jr. 1967 Durham
3620. Cocolas, G. H. 1953 Chapel Hill
5263. Cody, W. D. 1969 Charlotte
3500. Coffee, H. M. 1951 Thomasville
4858. Coffey, R. D. 1965 Mooresville
3558. Cogdell, H. P. 1952 Goldsboro
3787. Cohen, R. I. 1955 New Bern
3653. Cole, A. F., Jr. 1953 Roxboro
2226. Cole, T. R. (Ga.) 1924 Greenville
4040. Coleman, C. C. (Va.) 1957 Raleigh
3990. Coleman, R. A. 1957 Haw River
4462. Coley, Barbara B. (Mrs.) 1962 Rocky Mount
4024. Coley, W. N. 1957 Raeford
2886. Colina, G. D. (S. C.) 1940 Charlotte
3091. Collette, R. W. (S. C.) 1945 Mocksville
4574. Collette, R. W., Jr. 1963 Mocksville
4685. Collias, Nick 1964 Charlotte
3085. Collier, Halcyone B. 1945 St. Petersburg, Fla.
3366. Collier, W. T. 1950 Greenville, S. C.
3284. Collins, B. F., Jr. 1949 Greensboro
3288. Collins, Doris G. (Mrs.) 1949 Greensboro
5518. Collins, L. G., Jr. 1970 Wilmington
4896. Coln, W. G. 1966 Flemington, N. J.
4067. Comstock, S. E. 1958 Belmont
2542. Connell, J. P. B. 1930 Henderson
4958. Connelly, F. A. 1966 Black Mountain
4948. Connelly, M. L., Jr. (S. C.) 1966 Stone Mountain, Ga.
4686. Cook, B. E. 1964 Greensboro
1981. Cooke, D. B. (Tenn.) 1919 Weldon
2876. Cooke, H. M., Jr. 1939 Winston-Salem
4101. Cooke, Lucius (S. C.) 1958 Statesville
4575. Cooke, Mary S. (Mrs.) 1963 Greensboro
4193. Cooley, G. A. (Va.) 1959 Fredericksburg, Va.
4468. Cooper, G. S. 1962 Lexington
4605. Cooper, R. D. (S. C.) 1963 Charlotte
5460. Coopman, R. D. (Wis.) 1970 Phoenix, Ariz.
4283. Copeland, Joanne B. (Mrs.) 1960 Fayetteville
4897. Coppage, R. L. 1966 Waynesville
4272. Coppedge, R. F., Jr. 1960 Asheville
4068. Copses, C. P. 1958 Charlotte
4422. Copses, J. P. 1961 Charlotte
3107. Corbett, Muriel U. (Mrs.) 1945 Lake Charles, La.
4137. Corbitt, H. V. (Ga.) 1958 Gastonia
2777. Cornwell, A. H. 1937 Lincolnton
5617. Cornwell, G. D. 1971 Lincolnton
2669. Cornwell, G. T. 1934 Morganton
4959. Corripio, J. J. 1966 Miami, Fla.
3075. Corwith, F. H. 1945 Southampton, N. Y.

5378. Costin, A. M. (S. C.) 1969 Clinton
5196. Cotten, R. W. 1968 Raleigh
5690. Cottle, J. H., Jr. 1971 Tarboro
4988. Cottongim, J. C. (Ky.) 1966 Corbin, Ky.
4069. Courts, B. C. 1958 Chapel Hill
4111. Courts, Ellyn G. 1958 Chapel Hill
5519. Covalinski, Mary N. (Mrs.) 1970 Morganton
5664. Covert, N. T. (Va.) 1971 Elizabeth City
4207. Cowan, L. B. 1959 Sylva
4273. Cowan, M. R. 1960 Washington
3140. Cowan, W. L. (S. C.) 1946 Forest City
4253. Coward, B. T. (S. C.) 1959 Landis
5657. Cox, G. W., Jr. (S. C.) 1971 Spartanburg, S. C.
1452. Cox, M. H. 1909 Asheville
4739. Cox, R. L. 1964 Sanford
4441. Cox, R. L. (W. Va.) 1961 Raleigh
2138. Cox, R. O. (Mich.) 1923 Winston-Salem
2925. Cox, Rupert 1940 Dunn
2992. Cox, Ruth M. (Mrs.) 1942 Winston-Salem
3252. Craft, R. E. (S. C.) 1948 Gastonia
4607. Craig, Jean B. (Tenn.) 1963 Vestal, N. Y.
2825. Craig, L. B. 1938 Aberdeen
3640. Craig, W. D., Jr. (S. C.) 1953 Charlotte
2276. Craig, W. F. 1925 Charlotte
4983. Crane, R. M. (Ill.) 1966 Raleigh
4960. Cranford, D. M. 1966 Asheboro
5743. Craven, M. W. 1972 Kinston
2864. Crawford, H. D. 1939 Black Mountain
5197. Crawford, J. S. 1968 Old Fort
5449. Crawley, H. K., III (Tex.) 1970 Chapel Hill
5153. Creasman, D. L. (Tenn.) 1968 N. Wilkesboro
4374. Creech, H. W. 1961 Thomasville
2822. Creech, J. L. 1938 Smithfield
4935. Creech, J. A., Jr. (Ga.) 1966 Selma
2699. Creech, L. R. 1935 Oxford
3736. Creech, W. G. 1954 Smithfield
3933. Creekmore, R. L. 1956 Riegelwood
3834. Creticos, S. P. (S. C.) 1955 Charleston, S. C.
4158. Crevar, G. E. 1959 Bloomfield, N. J.
3608. Crispens, W. E. (Md.) 1952 Charlottesville, Va.
5264. Critcher, Elizabeth C. 1969 Charlotte
4246. Crocker, A. A., Jr. (S. C.) 1959 Laurens, S. C.
5618. Crocker, R. L. 1971 Rocky Mount
4188. Croft, C. D. (Ala.) 1959 Belmont
2752. Cromley, R. I. (Ga.) 1937 Raleigh
4208. Cromley, R. I., Jr. 1959 Raleigh
4258. Crosby, E. D. (S. C.) 1960 Walterboro, S. C.
4366. Crosby, W. L. (S. C.) 1961 Drexel
5190. Crouch, Judith B. (Mrs.) 1968 Greensboro
4469. Crouch, P. F. 1962 Asheville
5327. Crow, L. W. 1969 N. Wilkesboro
3169. Crowe, D. F. (Ga.) 1947 Oteen
2773. Crowell, C. M., Jr. 1937 Mooresville
2681. Crumpler, L. H. 1934 Raleigh
4070. Crumpler, W. A. 1958 New Bern
2001. Crutchfield, T. G. 1920 Greensboro
4821. Cuicchi, A. C. (Miss.) 1965 Cockeysville, Md.
4961. Culbertson, J. B. 1966 Yorktown, N. Y.
1609. Culpepper, F. D. 1911 Louisburg
5116. Cummings, Mary V. L. (Va.) 1968 Martinsville, Va.
5461. Curran, P. A. (Mich.) 1970 Muskegon, Mich.
5691. Currie, Barbara J. G. (Mrs.) 1971 Chapel Hill
4880. Curry, J. B., Jr. (S. C.) 1965 Greenville, S. C.
2464. Curtis, J. R. 1928 Bessemer City
3789. Curtis, T. E. 1955 Plymouth

D

5520. Dagenhart, C. T., Jr. 1970 Charlotte
5619. Dalmas, J. D. 1971 Morganton
3076. Dameron, H. G. 1945 Tabor City
5328. Dameron, R. G. 1969 Tabor City
2863. Daniel, A. G. 1939 Portsmouth, Va.
5253. Daniels, Betty M. (Va.) 1969 Chapel Hill
3654. Daniels, H. H. 1953 Ahoskie
4656. Daniels, L. A. (W. Va.) 1963 Bartow, Fla.
3136. Dantzler, S. A. (S. C.) 1946 Skyland
5113. Danz, J. L. (S. C.) 1968 Charlotte
2830. Darden, R. J. 1938 Clinton
2099. Darlington, J. M. (Va.) 1922 Winston-Salem

4375. Daughtry, B. P. 1961 Phoenixville, Pa.
4423. Daughtry, R. L. 1961 Beaufort
3033. David, J. P. 1943 Columbia
5629. Davidson, Julia W. (Mrs.) 1971 Greensboro
4687. Davis, A. H. 1964 Winston-Salem
3367. Davis, A. L. 1950 Statesville
2888. Davis, C. E., Jr. (S. C.) 1939 Tryon
4898. Davis, C. M., Jr. 1966 Morganton
2343. Davis, D. R. 1926 Williamston
4112. Davis, D. R., Jr. 1958 Williamston
5744. Davis, Dianne G. (Mrs.) 1972 Roxboro
5521. Davis, G. I. 1970 Rocky Mount
4576. Davis, G. W., Jr. 1963 New Bern
4619. Davis, J. B. 1963 Albemarle
5124. Davis, J. C. 1968 Kenly
4688. Davis, J. D. 1964 Yanceyville
4689. Davis, J. L. 1964 High Point
1740. Davis, J. W. 1914 Edenton
2965. Davis, McDonald, Jr. 1941 Smithfield
2855. Davis, M. L. 1939 Elm City
4376. Davis, T. P. 1961 Yanceyville
3533. Davis, W. E. 1952 Reidsville
4515. Davis, W. I. 1962 Raleigh
3934. Dawkins, W. A., Jr. 1956 Rocky Mount
4936. Dawson, Gertrude R. (Mrs.) (Ind.) 1966 Charlotte
4887. Dawson, J. A., Jr. (Ind.) 1966 Charlotte
3559. Day, H. V. 1952 Spruce Pine
5692. Dayvault, R. L., Jr. 1971 Kannapolis
4690. Deadwyler, C. R., Jr. 1964 Salisbury
5265. Deal, D. W. 1969 Shelby
2281. Deal, H. M. 1925 Lenoir
5522. Deal, T. E. 1970 Chapel Hill
5330. Dean, Alice O. 1969 Greensboro
5693. Dean, F. B. 1971 Laurinburg
3690. Dean, F. S. (S. C.) 1953 Lumberton
3897. Dean, J. A. (Ga.) 1956 Asheboro
5592. Deans, John (Pa.) 1971 Southern Pines
5620. Deans, W. P. 1971 Wilson
3832. Deaton, C. E. 1955 Liberty
4209. Deaton, D. J. 1959 Martinsville, Va.
4577. Deaton, J. F., Jr. 1963 Liberty
4362. Deavers, W. T. (La.) 1961 Charlotte
5694. de Bruyne, C. B. 1971 Durham
5413. DeCaron, B. B. 1970 Kannapolis
3119. Dees, R. R. 1946 Burgaw
5588. Del Castilho, R. E. (Md.) 1970 Jacksonville
4128. DeLozier, T. M. (Tenn.) 1958 Robbinsville
3368. Dement, W. T. 1950 Oxford
4692. Denning, L. E. 1964 Coats
4210. Denny, K. E. 1959 Pfafftown
3790. Denson, M. D. 1955 Burlington
3176. Dente, M. A. (N. J.) 1947 Charlotte
4953. de Ojalvo, S. B. B. 1966 Brooklyn, N. Y.
5387. Derr, R. U. 1970 Washington
5658. Derrick, B. O., Jr. (S. C.) 1971 Laurens, S. C.
2832. Dever, J. H. 1938 Greensboro
3877. Dever, R. J. 1955 Eden
4899. Devereux, Jerry S. (Mrs.) 1966 Charlotte
3501. Dewar, R. L. 1951 La Grange
4548. Dickerson, J. B. (Ga.) 1962 Athens, Ga.
5604. Dieterle, R. D. (Ariz.) 1971 Reno, Nev.
3935. DiFazio, Constance (Mrs.) 1956 Charlottesville, Va.
2386. Dill, G. W., Jr. 1927 Morehead City
4211. Dillard, G. J. 1959 Graham
2923. Dillon, H. E. 1940 Elkin
3369. Dimmick, G. B., Jr., 1950 Charlotte
3143. Dingler, K. L. 1946 Shelby
4159. Dixon, C. T. 1959 Newton
4470. Dixon, S. G. 1962 Raleigh
4377. Dockery, W. P. 1961 Hickory
2600. Dodd, C. N. (Va.) 1932 Wake Forest
4962. Doggett, W. C. 1966 Summerfield
3560. Dollar, A. C., Jr. 1952 Winston-Salem
3655. Dollar, L. C. 1953 Apex
5491. Dolman, R. W. (Texas) 1970 Houston, Texas
4200. Donnelly, T. M. (Tenn.) 1959 Asheville
3676. Douglas, F. L. (La.) 1953 Winston-Salem
3607. Dover, B. F. (Ga.) 1952 Memphis, Tenn.
3824. Dover, H. J. (Ala.) 1955 Asheville
1911. Dowdy, D. A. 1917 High Point
3737. Dowdy, D. A., Jr. 1954 High Point
4316. Dowdy, D. C. 1960 Greensboro
3431. Dowdy, J. H. 1951 High Point
3991. Doyle, L. B., Jr. 1957 Roanoke Rapids
5462. Draugelis, W. A. (Ohio) 1970 Dayton, Ohio
4736. Duane, J. P. (S. C.) 1964 Charleston, S. C.

4731. DuBose, Mary S. (Mrs.) (S. C.) 1964 Chesnee, S. C.
2702. Dudley, W. G., Jr. 1935 Reidsville
4212. Duggins, J. S. 1959 Asheboro
2964. Duguid, Helen W. 1941 Kinston
3561. Dukes, W. S. 1952 Greensboro
5607. Duman, J. B. (N. Y.) 1971 Fuquay-Varina
5091. Duncan, Margaret S. (Mrs.) 1967 Maxton
4651. Duncan, N. W. (S. C.) 1963 Maxton
5479. Dunfee, N. L. (Ohio) 1970 Raleigh
5593. Dunham, Alice N. (Mrs.) (Ohio) 1971 Durham
3878. Dunlap, H. H., Jr. 1955 Siler City
3502. Dunlap, R. H. 1951 Winston-Salem
4516. Dunn, E. M. 1962 Columbia, S. C.
3978. Dunn, M. O. (Va.) 1956 Bristol, Tenn.
5045. Durand, E. M. (Va.) 1967 Norfolk, Va.
1961. Durham, C. T. 1917 Chapel Hill
4173. Dutton, Christine M. (Mrs.) 1959 Fayetteville
4113. Dutton, G. R. 1958 Hickory
4378. Dutton, M. W. 1961 Lincolnton
3738. Duvall, C. J. 1954 Brevard

E

2791. Eadie, E. B. (S.C.) 1938 Charlotte
5198. Eakins, Janet L. 1968. Chillicothe, O.
4349. Eakle, A. F. (W. Va.) 1960 Mooresville
2712. Easley, Willa V. (D. C.) 1935 Pittsburgh, Pa.
4900. Eason, W. G. 1966 Rocky Mount
3114. Eberly, M. D. (Ind.) 1946 St. Petersburg, Fla.
5064. Eckel, F. M. (Ohio) 1967 Chapel Hill
3093. Edmonds, G. H. (S. C.) 1944 Greensboro
2891. Edmonds, M. M. (Mo.) 1940 Greensboro
4071. Edmondson, E. W. 1958 New Bern
5414. Edmunds, J. B. 1970 Gastonia
3094. Edwards, G. B. (Ga.) 1944 Wake Forest
5306. Edwards, G. M. (S. C.) 1969 Bladenboro
5523. Edwards, J. A., Jr. 1970 Raleigh
3491. Edwards, J. C. (Ala.) 1951 Wilmington
3286. Edwards, J. W. 1949 Winston-Salem
5451. Edwards, Judith D. (Mrs.) (Tex.) 1970 Rusk, Texas
5524. Edwards, Kathryn G. (Mrs.) 1970 Raleigh
2867. Edwards, L. K., Jr. 1939 Stantonsburg
4318. Edwards, P. F. 1960 Whiteville
4553. Edwards, R. L. (S. C.) 1962 Rutherfordton
4789. Edwards, R. W., Jr. 1965 Goldsboro
2940. Edwards, S. McD., Jr. 1941 Ayden
1922. Edwards, S. McG. 1917 Ayden
5621. Efird, R. L. 1971 Chapel Hill
5622. Efird, R. W. 1971 Denton
4517. Egbert, J. M. 1962 Greensboro
5415. Eggers, J. D. 1970 Greenville
3919. Eidam, B. H., Jr. (Ga.) 1956 Waynesville
4126. Eidam, Carol P. (Mrs.) (Ga.) 1958 Waynesville
4938. Elder, J. A. (Miss.) 1966 High Point
4379. Elkins, J. W. 1961 Fayetteville
4859. Eller, R. R. 1965 Sparta
3077. Elliott, A. G., Jr. 1945 Fuquay-Varina
5745. Elliott, L. E. 1972 Winston-Salem
4518. Elliott, Rebecca H. (Mrs.) 1962 Greensboro
4790. Elliott, W. McB., Jr. 1965 Surfside Beach, S. C.
4766. Ellis, E. R. (Ga.) 1964 Raleigh
4945. Ellis, J. E. (Ohio) 1966 Belhaven
5669. Ellis, Jane A. (Va.) 1971 Chesapeake, Va.
5234. Ellis, R. N. (Ala.) 1968 Monroe
5525. Ellison, Catalina C. (Mrs.) 1970 Rural Hall
3221. Ellison, J. M. (Fla.) 1948 Winston-Salem
3791. Elmore, O. A., Jr. 1955 Raleigh
4364. Elvington, P. L., Jr. (S. C.) 1961 Fair Bluff
5416. Engen, W. R. 1970 Athens, Ga.
5159. Ervin, R. C., Jr. (Tenn.) 1968 Charlotte
4244. Erwin, J. D. (Ky.) 1959 Laurinburg
3070. Estes, J. C., Jr. 1944 Reidsville
5695. Etheredge, G. N., Jr. 1971 Charlotte
2008. Etheridge, T. J., Jr. 1920 Bailey
1859. Eubanks, J. N. 1916 Greensboro
4578. Eutsler, T. M. 1963 Marion
3699. Evans, A. W. (La.) 1954 Markham, Ill.

5062. Evans, C. A., Jr. (S. C.) 1967 Charlotte
4791. Evans, C. E., Jr. 1965 Cooleemee
5274. Evans, Christine H. (Mrs.) 1969 Raleigh
4114. Evans, D. M. 1958 Oxford
4933. Evans, D. N. (Ga.) 1966 Augusta, Ga.
3937. Evans, F. H. 1956 Morganton
3432. Evans, Flora Nell 1951 Durham
4014. Evans, H. E. (S. C.) 1957 Hickory
2686. Evans, J. E. 1934 Marion
4620. Evans, L. C. 1963 Kinston
2170. Evans, W. B. (Ga.) 1923 McLeansville
4989. Evans, W. L. (Ga.) 1966 Eden

F

3358. Faircloth, V. L. (S. C.) 1950 Charlotte
3562. Fairley, R. B. 1952 Salisbury
2687. Farmer, W. F. 1934 Warrenton
4860. Farmer, W. F., Jr. 1965 Wendell
4781. Farr, W. R. (Ga.) 1965 Asheville
4275. Farrar, J. E. 1960 Greensboro
4519. Farrior, W. S. 1962 Gastonia
4196. Faucett, J. W., Jr. (S. C.) 1959 Shelby
4381. Faulkner, E. G. 1961 Monroe
4276. Fayed, F. T. 1960 Roanoke Rapids
3255. Feagin, E. L., Jr. (Ala.) 1949 Hendersonville
3521. Feagin, L. E. (Ia.) 1951 Hendersonville
3127. Fearing, M. K., Jr. 1946 Manteo
4277. Fearing, W. B., Jr. 1960 Greenville
3678. Feeney, B. A., Jr. (Ga.) 1953 Asheville
5696. Fender, J. G. 1971 Mocksville
5044. Fenev, D. P. (N. Y.) 1967 East Northport, N. Y.
3370. Ferguson, C. McD., Jr. 1950 Siler City
2194. Ferguson, H. Q. 1924 Randleman
3705. Ferguson, J. F., Jr. 1954 Raleigh
2467. Ferguson, J. S. 1928 Fayetteville
3769. Ferguson, L. E. (Ky.) 1954 Winston-Salem
3706. Ferguson, L. M. 1954 Taylorsville
5118. Ferrante, A. A. (Conn.) 1968 Spruce Pine
5418. Ferrell, J. L. 1970 Lincolnton
5581. Ferrier, D. E. (Mo.) 1970 Chapel Hill
5307. Fincannon, Jean McD. (Mrs.) (S. C.) 1969 Whiteville
3332. Fincher, E. M. 1950 Tryon
5003. Fish, A. H. (S. C.) 1967 Monroe
3707. Fisher, C. G. 1954 High Point
3795. Fisher, Don H. (Mrs.) 1955 Thomasville
1946. Fisher, Lester 1917 Statesville
3938. Fisher, L. J. 1956 Sea Level
3462. Fisher, P. L. 1951 Elkin
5746. Fisher, Sharon I. 1972 Lexington
3679. Fitzgerald, F. B., Jr. (Ala.) 1953 Hickory
3261. Fleming, O. G. 1949 Ahoskie
4160. Fleming, R. E., Jr. 1959 Rocky Mount
3201. Fleming, Velma (Va.) 1947 Parkersburg, W. Va.
3621. Fletcher, J. H. 1953 Rutherford College
3739. Floyd, C. M., Jr. 1954 Roanoke Rapids
5106. Floyd, R. W. (Ga.) 1967 Whiteville
5050. Floyd, T. A., Jr. (Ga.) 1967 Asheville
3018. Flynn, H. L. 1943 Winston-Salem
5582. Fontenot, B. L. (La.) 1970 Lake Charles, La.
5331. Fonvielle, C. B. 1969 Wake Forest
3433. Forbus, B. McK. 1951 Murray, Ky.
5526. Ford, Sharon G. (Mrs.) 1970 Hamilton AFB, Calif.
3333. Forrest, W. G. 1950 Gastonia
3896. Forrester, P. R. (S. C.) 1956 Concord
5605. Forst, J. J. (Ga.) 1971 Mars Hill
4050. Forsyth, A. R. (Ohio) 1957 Concord
3637. Foss, E. L. (Me.) 1953 Virginia Beach, Va.
2332. Foster, D. W. 1926 Asheville
4278. Foster, R. W. 1960 Greensboro
4861. Foster, W. L. 1965 Mocksville
5697. Fountain, R. L., Jr. 1971 Winston-Salem
3258. Fowler, Evelyn B. (Mrs.) 1949 Salisbury
3862. Fowler, J. D. (S. C.) 1955 Clarkton
5311. Fowler, R. E. (Ala.) 1969 FPO, Seattle, Wash.
3672. Fox, Carolyn T. (Mrs.) 1953 Winston-Salem
3846. Fox, E. L. 1955 Brooklyn, N. Y.
2781. Fox, H. S. 1937 Winston-Salem
2942. Fox, J. C., Jr. 1941 Chapel Hill
2843. Fox, J. H. 1939 Asheboro
3036. Fox, Margaret L. (Mrs.) 1943 Chapel Hill
4279. Fraley, T. M. 1960 Raleigh
5698. Francis, W. R., Jr. 1971 West Jefferson

3150. Franklin, R. E. (Miss.) 1946 Greensboro
4665. Franzen, D. P. (Mich.) 1964 Greensboro
4835. Frazier, J. C. 1965 Raleigh
5699. Frazier, J. H. 1971 Greenville, S. C.
3879. Freeman, J. H. 1955 Bladenboro
4901. Freeman, N. F., Jr. 1966 Louisburg
4072. Freeman, P. D. 1958 Jacksonville, Fla.
5076. Freeman, S. M. 1967 Rutherfordton
4774. French, L. L. (Ohio) 1964 Euclid, O.
3622. Friday, J. P. 1953 Gastonia
3644. Fritsche, T. R. (N. J.) 1953 Sarasota, Fla.
5298. Fritz, Jean N. (Mrs.) (Ga.) 1969 Rome, Ga.
5492. Froatz, V. E. (N. Y.) 1970 Ayden
2536. Frontis, S. W. 1930 Greensboro
3792. Frostick, W. L. 1955 Laurinburg
3563. Fulbright, K. N. 1952 Greensboro
1434. Fullenwider, Phifer 1908 Winston-Salem
2979. Fuller, E. R. 1941 Salisbury
5747. Fuller, S. W. 1972 Salisbury
4694. Fuller, W. H., Jr. 1964 Greensboro
5077. Fullwood, Mary T. (Mrs.) 1967 Raleigh
4213. Fulton, J. W. 1959 Welcome
5266. Fulton, Mary A. 1969 Winston-Salem
5199. Fulton, T. A., Jr. 1968 Chapel Hill
4883. Furman, J. C. (Ga.) 1965 Boone
5748. Furness, J. C., Jr. 1972 Chapel Hill
5162. Fusco, R. A. (Pa.) 1968 Willingboro, N. J.
2928. Futrell, C. L. 1940 Raleigh
5267. Futrell, T. M. 1969 Raleigh

G

3463. Gabriel, J. C. 1951 Troutman
5419. Gaddy, Annette M. 1970 Greensboro
3611. Gaddy, C. B., Jr. (S. C.) 1952 Charlotte
3464. Gaddy, C. H. 1951 Clinton
2898. Gaddy, E. P. 1940 Yadkinville
2943. Gaddy, Phil 1941 Marshville
4382. Gaddy, R. C. 1961 Clinton
3139. Gaddy, R. L., Jr. (Fla.) 1946 Tallahassee, Fla.
2770. Galloway, A. E. 1937 Charlotte
5623. Gambill, C. W. F., Jr. 1971 North Wilkesboro
3416. Gammon, H. O. (Mo.) 1950 Reidsville
3414. Gardiner, P. L. (R. I.) 1950 Greensboro
4344. Gardner, C. C. (S. C.) 1960 Camden, S. C.
5624. Gardner, J. D. 1971 Rocky Mount
2286. Gardner, Mattie S. 1925 Charlotte
1403. Gardner, T. L. 1908 Reidsville
3334. Gardner, W. S. 1950 Burlington
5302. Garmany, H. K., Jr. (Tenn.) 1969 Asheville
5268. Garner, R. L. 1969 Asheboro
2465. Garren, F. O. 1928 Lugoff, S. C.
5174. Garrett, J. H. (Ohio) 1968 Elizabeth City
4420. Garrett, R. L. (Va.) 1961 Lynchburg, Va.
2039. Garrett, Y. D., Jr. 1920 Durham
4471. Garrou, Ann B. (Mrs.) 1962 Valdese
4261. Gaskins, W. F., Jr. (S. C.) 1960 Havelock
2022. Gatling, T. R. (S. C.) 1920 Reidsville
4383. Gattis, H. I., Jr. 1961 Raleigh
3740. Gaylord, J. T. 1954 Wyckoff, N. J.
5016. Gebhardt, Margaret C. (Mrs.) 1967 Chapel Hill
4730. Gee, B. B. (Va.) 1964 Henderson
4902. Geer, R. M. 1966 Charlotte
3760. Geis, V. L. (Ill.) 1954 Flat Rock
4621. George, P. L., Jr. 1963 Winston-Salem
3230. Gerlinger, J. J. 1948 Rocky Mount
4472. Gibson, C. T. 1962 Goldsboro
4384. Gibson, W. S., Sr. 1961 Goldsboro
5700. Giddings, Catherine P. C. (Mrs.) 1971 Carrboro
4026. Gidney, C. E. 1957 Mentor, Ohio
4615. Giffen, E. M. (S. C.) 1963 Charlotte
3371. Gilbert, L. E., Jr. 1950 Wagram
2784. Gilbert, L. M., Jr. 1937 Maxton
4245. Giles, C. N. (S. C.) 1959 Mooresville
4149. Giles, R. T. (S. C.) 1959 Candor
3793. Gillespie, C. B., Jr. 1955 Burnsville
3465. Gilliam, A. B., Jr. 1951 Reidsville
2257. Gilliam, W. A. 1925 Winston-Salem
5117. Gilmore, A. A. (Ga.) 1968 Atlanta, Ga.
3682. Gilmore, L. M. (S. C.) 1953 Kannapolis
5749. Girtman, W. G. 1972 Chapel Hill
5332. Glace, C. L. 1969 Elkin
4853. Gladden, H. Q. (S. C.) 1965 Hartsville, S. C.
5269. Glass, A. R. 1969 Stuart, Fla.

2701. Glenn, R. A. 1935 Denton
4215. Glover, W. F., Jr. 1959 Pensacola, Fla.
5126. Gnau, T. R. 1968 Winston-Salem
4280. Godette, Wallace 1960 Mt. Vernon, N. Y.
3868. Godfrey, J. K. (Ga.) 1955 Murphy
2624. Godwin, C. F. 1932 Pine Level
5625. Godwin, L. R. 1971 Lynchburg, Va.
4216. Goforth, J. P. 1959 Asheville
5315. Goforth, J. W. (S. C.) 1969 Henrietta
5665. Goldberg, Isadoro (Ill.) 1971 Hollywood, Fla.
5375. Goldman, Irving (W. Va.) 1969 Pittsburgh, Pa.
4792. Goldman, R. M. 1965 Winston-Salem
5061. Gomez, Olga E. (Mrs.) (Ala.) 1967 Gainesville, Ga.
4836. Gonzalez, A. H. 1965 Raleigh
4622. Gooch, J. H. 1963 Winston-Salem
4579. Good, L. B. 1963 Mt. Airy
2899. Goodwin, M. N. 1940 Beaufort, S. C.
4473. Goodwin, S. S. 1962 Marshville
5245. Gordon, F. E. (S. C.) 1969 Pageland, S. C.
3884. Gordon, Freda H. (Mrs.) 1955 Norfolk, Va.
4474. Gordon, R. L. 1962 Cary
2629. Gordon, T. W. 1932 Thomasville
4339. Gore, J. R. (S. C.) 1960 Albemarle
5303. Gould, R. W. B. (Ind.) 1969 Aruba, Netherland Antilles
3708. Gowan, S. W. 1954 Wallace
4740. Grabs, O. O., Jr., 1964 King
4452. Graham, A. H. (Miss.) 1961 Jackson, Miss.
3623. Graham, C. C. 1953 Greensboro
3992. Graham, H. N. 1957 Charlotte
5148. Graham, J. L. (Va.) 1968 Newport
3262. Graham, L. I. 1949 Wallace
5200. Graham, Margarete K. (Mrs.) 1968 Burlington
5204. Graham, Stephanie H. (Mrs.) 1968 Burlington
3880. Graham, W. W. 1955 Monroe
3656. Grandy, J. I. 1953 Charlotte
5053. Grant, J. R. (Ga.) 1967 Clermont, Fla.
5606. Grant, R. L. (N. Y.) 1971 Charlotte
3466. Grantham, J. G. 1951 Charlotte
2771. Grantham, R. B. 1937 Red Springs
4963. Graves, Sandra G. (Mrs.) 1966 Maxton
4991. Gravitte, A. P. (S. C.) 1966 Mount Airy
5626. Gray, Audrey A. (Mrs.) 1971 Manteo
3972. Gray, J. W., Jr. (Tex.) 1956 Charlotte
4964. Gray, R. A. 1966 Morehead City
4783. Gray, W. W., Jr. (S. C.) 1965 Elizabethtown
5701. Grayson, E. M., Jr. 1971 Archdale
4650. Green, J. H., Jr. (Tex.) 1963 Charlotte
2944. Greene, H. W. 1941 Wilmington
3534. Greene, J. P. 1952 Boone
4027. Greene, J. S. 1957 Lenoir
5201. Greene, J. R. 1968 Rockingham
5333. Greene, R. H. 1969 Durham
5751. Greene, R. P. 1972 Carthage
5281. Greenstone, Judie P. (Mrs.) 1969 Lansdowne, Pa.
2217. Greenwood, A. M. 1924 High Point
5702. Greenwood, R. B. 1971 Durham
3467. Greeson, H. C. 1951 Sanford
4580. Greeson, J. D. 1963 Thomasville
4604. Gregory, G. A. (S. C.) 1963 Charlotte
4417. Gregory, R. L. (S. C.) 1961 Mooresville
3096. Gregory, W. S. (S. C.) 1944 Shelby
3564. Gresham, J. W. 1952 Wilson
3895. Gretz, Margaret (Mrs.) (Mass.) 1955 Hendersonville
2736. Greyer, Mary Alice B. (Mrs.) 1936 Bryson City
3231. Griffin, E. W., Jr. 1948 Kings Mountain
3289. Griffin, S. D., Jr. 1949 Burlington
3565. Griffin, W. C. 1952 Raleigh
3848. Griffin, William Crane 1955 Roanoke Rapids
2508. Griffin, W. R. 1929 Raleigh
4281. Griffin, W. R., Jr., 1960 Charlotte
3741. Griffith, Wiltshire, Jr. 1954 Hendersonville
4793. Griggs, W. W., Jr. 1965 Albemarle
1829. Grimes, G. D. 1915 Robersonville
5752. Grissom, W. A., Jr. 1972 Durham
4732. Grose, J. T., III (W. Va.) 1964 Greensboro
3542. Gross, N. R. (S. C.) 1952 Whiteville
2055. Guion, C. L. 1921 Aberdeen
2056. Guion, H. N. 1921 Marshville
4475. Gupton, A. C. 1962 Westport, Conn.
5420. Gupton, T. G. 1970 Louisburg
1856. Gurley, W. B. 1916 Windsor

5299. Gustafson, L. A. (S.D.) 1969 Dunn
2829. Guthrie, C. H. 1938 Beaufort

H

4965. Habrat, Nancy Jane 1966 Charlotte
5527. Hackney, Claudia S. (Mrs.) 1970 Washington
3794. Hackney, E. W. 1955 Lumberton
3993. Hackney, Sara J. (Mrs.) 1957 Lumberton
4884. Hager, G. P., Jr. (Md.) 1966 Chapel Hill
4161. Hagwood, R. G. 1959 Dobson
2273. Hair, R. C. 1925 Pineville
3050. Haith, J. W., Jr. 1944 Washington, D. C.
4282. Haithcock, J. R. 1960 Mt. Gilead
4695. Hall, H. E. 1964 Asheville
4520. Hall, H. G., Jr. 1962 Asheboro
4457. Hall, H. J. (S. C.) 1962 Lexington
2381. Hall, J. M., Jr. 1927 Wilmington
2265. Hall, J. P. 1925 Oxford
5078. Hall, J. R. 1967 Greensboro
3290. Hall, R. B. 1949 Mocksville
2189. Hall, S. C. 1924 Oxford
2844. Halsey, W. B. 1939 Sparta
4416. Hames, H. J., Sr. (S. C.) 1961 Columbia, S. C.
3917. Hamilton, S. W. (Ga.) 1956 Starke, Fla.
3128. Hamlet, J. E. 1946 Knoxville, Tenn.
2945. Hamlin, V. C., 1941 Raleigh
4360. Hammond, H. L. (Ga.) 1961 Gainesville, Ga.
5528. Hamrick, C. V. 1970 Chapel Hill
4385. Hansen, E. L. 1961 Charlotte
2850. Hardee, A. K., Jr. 1939 Charlotte
2388. Hardee, W. E. 1927 Charlotte
4742. Hardin, K. P., Jr. 1964 Forest City
4284. Hardy, C. E. 1960 La Grange
3129. Hardy, R. W. 1946 Concord
3899. Hargett, C. B. 1956 Greenville
4903. Hargis, R. L. 1966 Burlington
3709. Harman, J. F., Jr. 1954 Lexington
5666. Harmon, L. H. (Tenn.) 1971 Salisbury
4521. Harmon, W. S. 1962 Wilson
5101. Harper, J. B. (Miss.) 1967 Durham
3495. Harper, J. E. (S. C.) 1951 Whiteville
5334. Harper, J. M. 1969 Hendersonville
4818. Harper, J. P. (Miss.) 1965 Lincolnton
4904. Harper, R. R., Jr. 1966 Kings Mountain
4386. Harper, W. J. 1961 Jacksonville
2456. Harper, W. L. 1928 Hendersonville
5335. Harrell, C. B., III 1969 Morganton
4115. Harrell, O. C. 1958 Winston-Salem
3731. Harrelson, W. H. (S. C.) 1954 Tabor City
5270. Harrill, M. H. 1969 Maiden
4028. Harrington, G. K. 1957 Wilmington
5529. Harrington, T. M. 1970 Lexington
4581. Harris, Anne H. (Mrs.) 1963 Greenville
4148. Harris, F. H., Jr. (D. C.) 1959 Asheville
5577. Harris, G. R. (Ohio) 1970 Dayton, Ohio
3710. Harris, G. W. 1954 Chapel Hill
3566. Harris, J. C., Jr. 1952 Durham
5703. Harris, L. W. 1971 Chapel Hill
4905. Harris, Lynda C. (Mrs.) 1966 Mullica Hills, N. J.
3634. Harris, R. O. (S. C.) 1953 Charlotte
4348. Harris, R. P. (S. C.) 1960 Hope Mills
4355. Harris, Savannah B. (Mrs.) (S. C.) 1960 Hope Mills
4217. Harris, T. E., Jr. 1959 High Point
4286. Harris, Virginia H. (Mrs.) 1960 Shelby
2616. Harris, W. B. 1932 High Point
3567. Harrison, J. R. 1952 Troy
3264. Harrison, R. F. 1949 Eden
4218. Harrison, S. V. 1959 Walnut Cove
2682. Hartis, G. C. 1934 Winston-Salem
4582. Hartis, G. C., Jr. 1963 Winston-Salem
4696. Hartis, Margaret McC. (Mrs.) 1964 Winston-Salem
5110. Harvey, C. D. (S. C.) 1967 Thomasville
3536. Harward, B. R. 1952 Raleigh
4697. Harwood, G. E. 1964 Albemarle
3657. Hatcher, J. E. 1953 Kenansville
4523. Hathcock, J. A., Jr. 1962 Winston-Salem
4583. Hatley, G. M. 1963 Marshville
5754. Hatley, J. C. 1972 Salisbury
5421. Hauser, S. F. 1970 Fayetteville
3568. Hauss, H. L. 1952 China Grove
3489. Hawkins, A. R., Jr. (N. D.) 1951 Jamestown, N. D.
3335. Hawkins, C. B. 1950 Waynesville
5079. Hawkins, C. C. 1967 Asheville
3624. Hawkins, C. I. 1953 Madison
3291. Hawkins, H. B. 1949 Wilkesboro
4319. Hawkins, J. N. 1960 Asheville
3772. Hawkins, P. E. (Ga.) 1954 Charlotte

3265. Hawkins, Reeves 1949 Tucson, Ariz.
4764. Hawks, R. E. (Tenn.) 1964 Rogersville, Tenn.
4698. Hayes, H. F. 1964 Mt. Airy
5627. Hayes, J. C. 1971 Anchorage, Ak.
4794. Hayes, Sara B. (Mrs.) 1965 Mt. Airy
5271. Haywood, L. S. 1969 Robbins
4565. Healy, G. P. (Ga.) 1963 Gainesville, Ga.
5704. Heard, Betty S. (Mrs.) 1971 Roseboro
4163. Heath, T. L., Jr. 1959 Battle Creek, Mich.
5395. Heath, L. L. (Va.) 1970 Norfolk, Va.
3336. Heath, R. E. 1950 Burlington
3941. Heath, R. V. 1956 Snow Hill
4966. Heatherington, T. W. 1966 Gastonia
3617. Heaton, P. H., Jr. (S. C.) 1953 Wilmington
4743. Hedgepeth, M. E. 1964 Henderson
3078. Hege, G. D. 1945 Whiteville
5596. Hegenderfer, Janet B. (Mrs.) (Md.) 1971 Phoenix, Ariz.
3292. Hemingway, C. E. 1949 Charlotte
4285. Hemingway, F. McC. 1960 Bethel
3664. Hemingway, Mary P. (Mrs.) 1953 Charlotte
4454. Henderson, Donna R. (Mrs.) (W. Va.) 1961 Beckley, W. Va.
2376. Henderson, G. E. 1927 Shallotte
1718. Henderson, J. L. 1913 Salisbury
2756. Hendrick, A. B. (S. C.) 1937 Mt. Croghan, S. C.
5324. Hendrix, Daryl B. (Mrs.) 1969 Columbia, S. C.
4744. Hendrix, J. F. 1964 Murphy
3032. Henley, J. T. 1943 Hope Mills
2841. Henriksen, H. E. (S. C.) 1939 Wilmington
5755. Henry, M. C., Jr. 1972 Wendell
5493. Hensley, G. L. (Tenn.) 1970 Danville, Va.
5272. Henson, J. B. 1969 Greensboro
3796. Herrin, J. C. 1955 Oxford
3797. Herring, E. N. 1955 Myrtle Beach, S. C.
5202. Herring, G. F. 1968 Jacksonville
5765. Herring, Martha L. 1972 Durham
3058. Herring, R. McP. 1944 Clinton
3569. Herring, W. I. 1952 Clinton
5465. Heymann, W. A. (Pa.) 1970 Greenville, N. C.
5756. Hiatt, M. D. 1972 Mount Airy
3985. Hickman, J. H. (S. C.) 1957 Charlotte
4387. Hickmon, J. R. 1961 Fayetteville
4837. Hickmon, L. E. 1965 Wilmington
2643. Hickmon, W. L. 1933 Wilmington
2677. Hicks, A. M. 1934 Pikeville
1493. Hicks, C. G. 1909 Raleigh
3337. Hicks, Jean S. (Mrs.) 1950 Raleigh
4508. Hicks, J. O. (Ala.) 1962 Walnut Cove
3881. Higdon, M. L. 1955 Forest City
4699. Hill, A. L., III 1964 Durham
4673. Hill, C. E. (Ga.) 1964 Blairsville, Ga.
4967. Hill, Christie E. (Mrs.) 1966 Durham
4700. Hill, D. C. 1964 Kinston
5336. Hill, G. E. 1969 Williamston
2509. Hill, G. L. 1929 Henderson
3882. Hill, J. A. 1955 Charlotte
4932. Hill, W. J. (Va.) 1966 S. Boston, Va.
5337. Hilliard, H. H., Jr. 1969 Greensboro
4424. Himes, C. F. 1961 Westerville, O.
3883. Hines, R. M. 1955 Indianapolis, Ind.
4219. Hinton, M. H. 1959 Raleigh
5659. Hinz, Dorothy C. (Mrs.) 1971 Salisbury
5080. Hite, C. W., Jr. 1967 Gastonia
3711. Hix, D. T. 1954 Gibsonville
3747. Hobbs, Martha S. (Mrs.) 1954 Kinston
2012. Hocutt, D. D. 1920 Henderson
3105. Hoffman, E. N. (S. C.) 1945 Lumberton
1752. Hoffman, J. F., Jr. 1914 High Point
3601. Hoffman, W. C. (Va.) 1952 Greensboro
2549. Hoggard, C. R. 1930 Falls Church, Va.
3104. Hohl, Marguerite W. (Mrs.) 1945 Jacksonville, Fla.
4951. Holding, T. E., III (Ala.) 1966 Wake Forest
5705. Holland, C. W. 1971 Durham
5530. Holland, D. L. 1970 Greenville
3685. Holland, J. S. (S. C.) 1953 Winston-Salem
5706. Holland, K. R. 1971 Canton
3007. Holland, L. L. 1942 Hamlet
4968. Holland, N. V. 1966 Chapel Hill
5422. Holland, R. L. 1970 Gastonia
3002. Holland, T. M. 1942 Mount Holly
4906. Holleman, C. E. 1966 Fuquay-Varina
5127. Holliday, Patsy D. (Mrs.) 1968 Simi, Calif.
4838. Hollingsworth, J. W. 1965 Enfield

5480. Hollingsworth, M. E., Jr. (Ga.) 1970 Gainesville, Ga.
4997. Holloway, D. A. (Pa.) 1967 Durham
5481. Holloway, W. R. (Ill.) 1970 Thomasville
4164. Hollowell, A. E. 1959 Raleigh
2734. Hollowell, W. C. 1936 Greenville
3043. Hollowell, W. H., Jr. 1944 Edenton
3600. Holmes, J. M., Jr. (La.) 1952 Lanham, Md.
2695. Holt, F. A. 1935 North Wilkesboro
3266. Holt, Maryellen M. (Mrs.) 1949 Burlington
3658. Holt, W. S. 1953 Indianapolis, Ind.
4307. Honaker, S. G. (W. Va.) 1960 Winston-Salem
4795. Honeycutt, B. W. 1965 Franklinton
2868. Honeycutt, G. W. 1939 Rockingham
4321. Honeycutt, H. R. 1960 Raleigh
4584. Honeycutt, M. Z., Jr. 1963 Morganton
3001. Hood, D. H. 1942 Mebane
3918. Hood, India B. (Tenn.) 1956 Kinston
3293. Hood, J. C., Jr. 1949 Kinston
4322. Hood, J. D. 1960 Morganton
4388. Hood, R. L. 1961 Pink Hill
5499. Hoofnagle, J. E. (N. Y.) 1970 Greenville
5757. Hooks, Judy Y. (Mrs.) 1972
1782. Hooper, F. L. 1914 Sylva
2930. Hooper, J. L., Jr. (Ga.) 1941 Hiawassee, Ga.
3188. Horne, H. R. 1947 Fayetteville
5128. Horne, W. P., Jr. 1968 Hamlet
3338. Horner, Lucille E. (Mrs.) 1950 Charlotte
3537. Horton, J. P., Jr. 1952 Wilkesboro
3570. Horton, W. D. 1952 Wilkesboro
5273. Horton, W. F. 1969 Asheville
3503. Horton, W. P. 1951 Rocky Mount
2175. Hough, J. T. (S. C.) 1923 Charlotte
4873. Houghtaling, D. H. (Mich.) 1965 Waynesville
3267. House, Joseph, Jr. 1949 Grifton
4165. Houser, W. E. 1959 Cherryville
2705. Houser, W. H. 1935 Cherryville
5531. Hovis, L. K. 1970 Wilmington
4367. Howard, E. C. (Ga.) 1961 Mars Hill
3849. Howard, J. F. 1955 Wilmington
5203. Howard, La Voice H. (Mrs.) 1968 Durham
3339. Howard, W. McC. 1950 Statesville
3372. Howe, A. G. 1950 Smithfield
3061. Howell, W. L., Jr. (Ga.) 1943 Raeford
4969. Howerton, Marsha H. (Mrs.) 1966 Gainesville, Fla.
3778. Howle, W. W. (S. C.) 1954 Marion
3373. Hoyle, E. D. 1950 Cooleemee
1813. Hoyle, M. H. 1915 Cooleemee
4010. Hubbard, Anna S. (Mrs.) (Ky.) 1957 Greensboro
4796. Hubbard, Phyllis A. 1965 Charlotte
3209. Huber, H. G. (N. J.) 1947 Darlington, S. C.
3468. Hudson, R. T. 1951 Gastonia
4477. Huffman, K. L. 1962 Burlington
4907. Huffman, L. L. 1966 Granite Falls
4323. Huffstetler, D. S. 1960 Raleigh
4585. Huggins, H. T., Jr. 1963 Gastonia
4701. Hull, J. H., III 1964 Chapel Hill
5758. Humphreys, Bradley Alan 1972 Nashville
5707. Humphries, Jane F. (Mrs.) 1971 Durham
3314. Hunsucker, Evelyn S. (Mrs.) 1949 Gibson
4758. Hunter, C. H. (Tenn.) 1964 Pearisburg, Va.
1546. Hunter, J. B. 1910 Charlotte
3850. Hunter, J. E., Jr. 1955 Prosperity, S. C.
5463. Hunter, O. R. (Mich.) 1970 Phoenix, Ariz.
2696. Huntley, W. A. 1935 Lexington
4624. Hurt, J. A., Jr. 1963 Morganton
2633. Huss, K. W. 1933 Cherryville
1542. Hutchins, J. A. 1910 Winston-Salem
4352. Hutchinson, W. F. (Ind.) 1960 Kannapolis
5708. Hutchison, Gail H. (Mrs.) 1971 Durham
5158. Hyde, C. R. (Va.) 1968 Portsmouth, Va.

I

4166. Inabinet, J. L. 1959 Winston-Sale
2878. Ingle, C. E. 1939 Weaverville
4073. Ingram, J. T. 1958 Greenville
2009. Ingram, L. M. 1920 High Point
2980. Inman, G. G. 1941 Rockingham
5338. Inman, R. H. 1969 Winston-Salem
2946. Irwin, D. A. 1941 Elkin
3021. Irwin, R. L. 1943 Elkin
4029. Isaac, D. W. 1957 Mebane
1753. Isler, W. A. 1914 Kinston
5180. Iverson, H. M. (Minn.) 1968 Garner

J

5759. Jackson, E. A. 1972 Durham
2385. Jackson, J. C. 1927 Lumberton
5339. Jackson, J. S. 1969 Garner
2222. Jackson, Leonidas 1924 Erwin
5628. Jackson, Lynne A. 1971 Chapel Hill
2559. Jackson, Osceola (Tenn.) 1930 Goldsboro
4287. Jackson, P. D. 1960 Rocky Mount
4167. Jackson, W. C. 1959 Sanford
4324. Jacob, D. M. 1960 Lake Park, Fla.
1463. James, A. A. 1909 Winston-Salem
3800. James, C. I. 1955 Asheville
4168. James, F. D. 1959 Hazelwood
5670. James, F. M. (Ala.) 1971 Goldsboro
4030. James, Geraldine K. (Mrs.) 1957 Hazelwood
5599. James, R. F. (S. C.) 1971 New Bern
3374. James, S. A. 1950 Greensboro
4091. James, W. A. (S. C.) 1958 Belmont
4839. Jamison, Mary Elizabeth 1965 Charlotte
4745. Jarman, Joseph 1964 Jacksonville
4288. Jarrett, C. L. 1960 Charlotte
1545. Jarrett, L. M. 1910 Asheville
5452. Javors, M. A. (Tex.) 1970 Denver, Colo.
3639. Jefferies, C. L. (Va.) 1953 Raleigh
5340. Jenkins, G. L. 1969 Reidsville
4095. Jenkins, Jane B. (Mrs.) (Pa.) 1958 Swarthmore, Pa.
5709. Jenkins, Patricia F. (Mrs.) 1971 Clinton
3434. Jenkins, P. R. 1951 Murfreesboro
2375. Jenkins, Sam 1927 Walstonburg
5710. Jenkins, Susan W. 1971 Durham
2596. Jenkins, W. I. (Va.) 1931 Biscoe
3885. Jenkins, W. I., Jr. 1955 Biscoe
4289. Jenks, K. B. 1960 Graham
5230. Jennings, G. N. (W. Va.) 1968 Princeton, W. Va.
3635. Jennings, R. N. (Ga.) 1953 N. Wilkesboro
4449. Jennings, W. H. (Va.) 1961 Burlington
5423. Jernigan, C. R. 1970 Dunn
4759. Jochems, J. F. (Colo.) 1964 Concord
5388. Johns, Mary B. (Ga.) 1970 Norcross, Ga.
2947. Johnson, A. R. 1941 Winston-Salem
3375. Johnson, C. E. 1950 Greenville
2581. Johnson, C. L. 1931 Washington, D. C.
2966. Johnson, G. F., Jr. 1941 Atlanta, Ga.
4325. Johnson, J. K. 1960 Raleigh
5341. Johnson, J. L., Jr. 1969 Greensboro
4012. Johnson, J. M. (D. C.) 1957 Raleigh
3022. Johnson, R. H. 1943 Robbins
5792. Johnson, R. H. (Mich.) 1972 Fletcher
3801. Johnson, S. B., Jr., 1955 Carthage
2733. Johnson, T. B. 1936 Hickory
3034. Johnson, T. H. 1943 Raleigh
3407. Johnson, W. A. (Ala.) 1950 Mt. Airy
5060. Johnson, W. C. (Ga.) 1967 Stone Mountain, Ga.
1518. Johnson, W. L. 1910 Laurinburg
2200. Johnson, W. Lewis 1924 Raleigh
4425. Johnson, W. Lewis, Jr. 1961 Franklinton
3376. Johnson, W. P. 1950 Kinston
4797. Johnson, W. R., III 1965 Jacksonville
3659. Johnson, W. Roland 1953 Slidell, La.
4250. Johnson, Wilson, Jr. (Va.) 1959 Richmond, Va.
3049. Johnston, C. A. 1944 Littleton
4300. Johnston, J. J. (W. Va.) 1960 Beckley, W. Va.
3435. Jolley, C. E. 1951 Cliffside
4074. Jones, Alpheus, Jr. 1958 Warrenton
4501. Jones, A. R., Jr. (S. C.) 1962 Monroe
3962. Jones, Betty J. (S. C.) 1956 Burnsville
5424. Jones, Camille K. (Mrs.) 1970 Charlotte
3377. Jones, C. F., Jr. 1950 Oxford
3086. Jones, Constance D. (Mrs.) 1945 Akron, O.
3660. Jones, D. E. 1953 Beaufort
4262. Jones, D. P. (S. C.) 1960 Charlotte
5244. Jones, E. H., Jr. (S. C.) 1969 Morehead City
3378. Jones, F. E., Jr. 1950 Norfolk, Va.
5793. Jones, F. R. (Va.) 1972 Chapel Hill
2851. Jones, G. H. 1939 Zebulon
4130. Jones, J. D. (S. C.) 1958 Chesterfield, S. C.
5300. Jones, J. F. (Va.) 1969 Chesapeake, Va.
3379. Jones, J. L., Jr. 1950 Canton
5629. Jones, Julia W. (Mrs.) 1971 Greensboro
4970. Jones, L. W. 1966 Thomasville
4511. Jones, Minnie B. (Mrs.) 1962 Charlotte

5129. Jones, Nellie S. (Mrs.) 1968 Raleigh
3915. Jones, R. B. (Ga.) 1956
Mt. Pleasant, S. C.
5275. Jones, R. T. 1969 Salisbury
4909. Jones, T. H. 1966 Jacksonville
3294. Jones, W. W. 1949
Virginia Beach, Va.
4389. Jones, W. W. 1961 Morganton
4370. Jordan, Sylvia B. (Mrs.) 1961
N. Springfield, Va.
3295. Jordan, W. M., Jr. 1949 Marion
3296. Jordan, W. W. 1949 Raleigh
3942. Josey, C. W. 1956 Old Fort
3023. Jowdy, A. W., Jr. 1943
Athens, Ga.
4169. Joyce, Gladys Elizabeth 1959
Kernersville
3770. Joye, M. L. (S. C.) 1954
Buford, Ga.
5250. Joyner, H. E. (S. C.) 1969
Abbeville, S. C.
3980. Julian, L. B. (Tenn.) 1956 Gastonia
4875. Jumper, C. O. (S. C.) 1965
Greenville, S. C.
5464. Jurin, Y. J. (Va.) 1970 Richmond, Va.
5482. Justice, Nancy R. (Mrs.) (S. C.)
1970 Fort Mill, S. C.

K

5206. Kaley, Martha H. (Mrs.) 1968
Hickory
5342. Kannon, Ruth A. 1969 Youngsville
4775. Kasperczyk, Patricia D. (Mrs.) (Ill.)
1964 Libertyville, Ill.
4141. Katzman, M. D. (Pa.)
1959 Charlotte
3900. Kauffman, W. H. 1956 Asheville
5630. Kearney, R. E. 1971 Henderson
3994. Keating, T. M. 1957 Asheville
2809. Kee, H. J. 1938 Norfolk, Va.
5453. Keener, W. L. (Ia.) 1970
Winston-Salem
2690. Keenum, R. F. (Tenn.)
1935 Hazelwood
3192. Keetsock, Ida N. (Mrs.)
1947 Durham
5097. Keever, Ann W. (Mrs.) 1967
Lincolnton
4478. Keever, D. E. 1962 Lincolnton
3995. Keever, Z. T., Jr. 1957 Lincolnton
4798. Keith, L. W. 1965 Sanford
5389. Kelley, J. G. (Ala.) 1970 Asheville
4992. Kelley, R. D. (Ala.) 1966 Sylva
4840. Kelly, Anne Marie 1965 Fayetteville
2350. Kelly, G. C. 1926 Lillington
2967. Kelly, H. L. 1941 Butner
5018. Kelly M. N., Jr. 1967 Knoxville, Tenn.
4444. Kemp, R. C. (Ga.) 1961 Weaverville
4057. Kemper, R. J. (Ohio) 1958
Kettering, O.
4031. Kendrick, M. C. 1957 Mayodan
5343. Kennedy, Jerry B. (Mrs.)
1969 Burlington
4863. Kennedy, J. B., Jr. 1965 Andrews
4799. Kennedy, J. L. 1965 Statesville
4910. Kennedy, L. G. 1966 Star
5467. Kern, J. P. (Ohio) 1970 Westlake, O.
3024. Kerr, B. D. 1943 Raleigh
5166. Kesler, J. P. (Ga.) 1968 Reidsville
2848. Kessler, M. M.
1939 Miami Beach, Fla.
3683. Keys, C. M. (Va.) 1953
Aptos, Calif.
4971. Keziah, W. P., Jr. 1966 Wilmington
4800. Kiang, Tai-Yee (Mrs.) 1965 Durham
3436. Kiger, R. W. 1951 Shelby
3890. Kight, H. O. (Ga.)
1955 Tarawa Terrace
5711. Killian, C. F. 1971 Durham
5207. Killian, J. F.
1968 Fort Lee, Va.
3851. Kimball, Jacquelyn O. (Mrs.)
1955 Louisburg
4450. Kimbell, W. E., Jr. (Ga.)
1961 Sylva
3380. Kinard, E. R., Jr. 1950 Greensboro
4479. Kincaid, B. J. 1962 Myrtle Beach, S. C.
2999. King, A. H. 1942 Durham
3712. King, D. G. 1954 Red Springs
5590. King, E. W. (Ga.) 1970 Franklin
4221. King, G. A. 1959 Hickory
5019. King, J. A. 1967 Elizabeth City
4801. King, J. H., Jr. 1965 Lenoir
3799. King, Jeanette H. (Mrs.) 1955
Athens, Ga.
4972. King, J. H. 1966 Greensboro
4495. King, T. M., Jr. (Tex.) 1962
Winston-Salem
3996. King, V. H., III 1957 Wilmington
3340. King, W. A. 1950 Mount Airy
2027. King, W. H. (S. C.) 1919 Greensboro
5760. King, W. L. 1972 Murphy
5276. Kinlaw, A. E. 1969 Raleigh
3997. Kirby, C. M., Jr. 1957 Southport
5399. Kirby, F. E. (S. C.) 1970 Southport
4170. Kirby, J. T. 1959 Southport
4390. Kirkman, P. M. 1961 Ft. Benning, Ga.

4426. Kirkman, Phebe McD. (Mrs.) 1961 Ft. Benning, Ga.
3297. Kirkpatrick, T. M., Jr. 1949 Eden
3189. Kiser, A. G. 1947 Asheville
3298. Kiser, F. C. 1949 Asheville
3381. Kiser, J. C. 1950 Cramerton
2948. Kiser, R. A. 1941 China Grove
5761. Kistler, C. D., Jr. 1972 Greensboro
5712. Kivett, H. H., Jr. 1971 Winston-Salem
5020. Kiziah, L. C. 1967 Conover
2758. Klein, B. F. (Pa.) 1936 Asheville
4669. Klein, C. N. (Va.) 1964 Fairfax, Va.
3802. Kluttz, J. A. 1955 Black Mountain
3079. Knight, E. H. 1945 Asheville
3299. Knight, J. E. 1949 Huntersville
3852. Knight, J. O. 1955 Rocky Mount
3571. Knight, R. A. 1952 Pinehurst
3714. Knott, Carolyn B. (Mrs.) 1954 Charlotte
3341. Knox, R. L. 1950 Charlotte
3233. Koonce, S. G. 1948 Chadbourn
4032. Kopp, R. S. 1957 Blauvelt, N. Y.
4663. Koslow, H. E. (S. C.) 1963 Atlanta, Ga.
3891. Kouzel, Howard (Md.) 1955 Silver Spring, Md.
4055. Kramer, S. H. (Md.) 1958 Baltimore, Md.
2931. Kraus, Emma M. (Va.) 1940 Charlotte
2586. Kritzer, E. L. 1931 Rockwell
5208. Kroboth, T. R. 1968 Staten Island, N. Y.
4191. Krohn, George (Mo.) 1959 Columbus, Ga.
4546. Kromrey, C. W. (Wis.) 1962 Key Biscayne, Fla.
5594. Krull, A. H. (N. Y.) 1971 Statesville
4828. Krum, Adina C. (Mrs.) (Va.) 1965 Marion, S. C.
5226. Krum, C. L., Jr. (Tex.) 1968 Marion, S. C.
4856. Krusch, E. S. (N. J.) 1965 Greensboro
4639. Kue, J. H. L. (Va.) 1963 Farmville
4760. Kue, Venetia M. (Mrs.) (Va.) 1964 Farmville

L

5425. La Brie, P. L. 1970 Hartford, Conn.
5344. Lagomasino, Lydia C. (Mrs.) 1969 Raleigh
5494. Lambe, L. M. (N. Y.) 1970 Washington
5017. Lamberson, Mary H. (Mrs.) 1967 Carthage
4092. Lambeth, D. C. (S. C.) 1958 Morganton
5426. Lamm, B. S. 1970 Gastonia
2116. Lamm, L. M. 1923 Mount Airy
5532. Lamm, W. D. 1970 Mt. Airy
3505. Lamore, W. P. 1951 Asheville
5600. Lance, H. E. (Ga.) 1971 Hayesville
5054. Lance, J. C. (Ga.) 1967 Blairsville, Ga.
4547. Landers, J. A. (S. D.) 1962 Durham
3939. Lane, Oveda F. (Mrs.) 1956 Norfolk, Va.
3409. Lane, R. L. (Ga.) 1950 Greensboro
3901. Langdon, F. H. 1956 Greensboro
2120. Langdon, R. E. 1923 Fayetteville
4703. Langdon, R. E. 1964 Pleasant Garden
2746. Langdon, Roscoe 1936 Columbia, S. C.
5488. Langevin, J. C. E. (R. I.) 1970 Mt. Olive
3572. Langston, M. B., Jr. 1952 New Bern
4391. Lanier, B. W. 1961 Erwin
3300. Lanier, LeRoy, Jr. 1949 Fayetteville
3902. Lanning, E. R., Jr. 1956 Lexington
5305. Lapierre, Gwendolyn T. (Mrs.) (S. C.) 1969 Winston-Salem
5398. La Rosa, Vincent (Pa.) 1970 Bristol, Pa.
4222. Larson, V. A. 1959 High Point
4480. Lasater, W. H. 1962 Graham
4562. Lasitter, A. L. (Ala.) 1963 Atlanta, Ga.
4392. Lassiter, L. M., Jr. 1961 Kinston
5533. Latham, Sarah M. 1970 Dallas, Texas
3749. Latta, Patsy U. (Mrs.) 1954 Durham
4830. Lawhon, Z. S. (S. C.) 1965 Hickory
4223. Lawing, K. L. 1959 Conover
4741. Lawrence, Miriam G. (Mrs.) 1964 Hickory
3730. Lawson, H. A. (S. D.) 1954 Sebring, Fla.
5021. Laxton, C. M. 1967 Lenoir
4524. Lazarus, C. L. 1962 Sanford
2457. Lazarus, Joseph 1928 Sanford
2013. Lea, V. D. 1920 Durham
5762. League, Mickey A. (Mrs.) 1972 Greensboro
4171. Leatherwood, D. R. 1959 Hazelwood

4075. Leatherwood, J. R. 1958 Kinston
5004. Leavelle, R. H., Jr. (Va.) 1967 Greensboro
1942. Ledbetter, E. D. 1917 Lexington
4186. Lee, Margaret W. (Mrs.) 1959 Honolulu, Hawaii
2387. LeGette, J. S. 1927 Charlotte
5345. Lehman, D. C. 1969 Kannapolis
4242. Leigh, H. A. (Ia.) 1959 Cullowhee
4827. Leighty, H. D. (W. Va.) 1965 Winston-Salem
3681. Leitch, H. K. (Mich.) 1953 Wadesboro
5400. Leitinger, Eleanor M. (Mrs.) (Pa.) 1970 Fayetteville
4704. Lemelin, D. L. 1964 Charlotte
3807. Lemos, Thalia P. (Mrs.) 1955 Charlotte
5713. Leonard, Geraldine M. (Mrs.) 1971 Winston-Salem
3382. Leonard, H. B., Jr. 1950 High Point
4076. Leonard, J. W. 1958 Charlotte
5534. Leonard, R. T., Jr. 1970 Winston-Salem
3762. Leonard, T. D. (S. C.) 1954 Charlotte
4393. Leonard, W. H. 1961 Spindale
2481. Lever, T. H. (S. C.) 1928 Charlotte
4746. Lever, T. H., III 1964 Durham
4586. Lewis, D. R. 1963 Greenville
2383. Lewis, L. C. 1927 Winston-Salem
5601. Lewis, R. E. (Texas) 1971 Salisbury
3903. Lewis, R. L. 1956 Charlotte
5483. Lewis, R. W. (Miss.) 1970 Baton Rouge, La.
2783. Lewis, W. C. 1937 Kannapolis
2949. Lewis, W. K. 1941 Mount Olive
2749. Libbus, T. A. 1936 New Bern
4930. Ligon, B. V. (S. C.) 1966 Salisbury
4612. Liles, F. B., Jr. (Ala.) 1963 Jacksonville, Ala.
3661. Liles, R. H. 1953 Washington, D. C.
4973. Lilly, T. T., Jr. 1966 Beaufort
3220. Lindenschmidt, V. J. (Ind.) 1948 Wilmington
3912. Lindsay, B. C. (Tenn.) 1956 Salisbury
2821. Link, F. P. 1938 Reidsville
3213. Little, G. L. 1948 Columbia, S. C.
4705. Little, J. H. 1964 Albemarle
5535. Livengood, Vassar C. (Mrs.) 1970 Greensboro
4414. Liverman, J. S., Jr. (S. C.) 1961 Columbia, S. C.
2901. Lloyd, A. A. 1940 Hillsborough
4841. Lloyd, Evelyn P. 1965 Hillsborough
3803. Lloyd, W. L. 1955 Garner
4747. Lockamy, A. F., Jr. 1964 Raleigh
3146. Lockhart, B. O. 1946 Raleigh
3383. Lockwood, Mary E. 1950 Brunswick, Ga.
4805. Loeffler, Judy P. (Mrs.) 1965 North Lauderdale, Fla.
3328. Loftin, T. G. (Miss.) 1949 Salisbury
3764. Logan, H. M. (Ind.) 1954 W. Jefferson
4606. Logan, J. A. (Tenn.) 1963 Fayetteville
5081. Logan, P. H. 1967 W. Jefferson
4116. Lombard, W. O. 1958 Rockwell
3384. London, L. W., Jr. 1950 Kings Mountain
5631. Long, Joyce B. 1971 Hampton, Va.
5632. Long, R. E. 1971 Shelby
4748. Long, W. R. 1964 Hickory
5158. Longenberger, D. W. (N. J.) 1968 Kountze, Tex.
3998. Lore, Sara F. 1957 Winston-Salem
2927. Lorek, L. A. 1940 Radford, Va.
3323. Lott, A. B. (S. C.) 1949 Clyde
5489. Love, Mildred P. (Mrs.) (Ga.) 1970 Suitland, Md.
4187. Lovekamp, W. A. (Ill.) 1959 Winston-Salem
3804. Lovelace, W. M., Jr. 1955 Hudson
3301. Lovette, J. F. 1949 Lillington
3999. Lowder, J. F. 1957 Winston-Salem
3385. Lowder, J. H. 1950 Marion
3779. Lowder, T. M., Jr. (S. C.) 1954 Greensboro
5130. Lowdermilk, E. L. 1968 Chapel Hill
3212. Lowe, Bonnie H. (Mrs.) 1948 High Point
3302. Lowe, J. D. 1949 Denton
5082. Lowe, R. B. 1967 Lenoir
5277. Lowman, S. E., Jr. 1969 Charlotte
3825. Lowry, F. W. (S. C.) 1955 Statesville
4407. Lowry, H. D. (S. C.) 1961 Pembroke
5536. Lucas, R. R. 1970 Durham
1670. Lunn, F. H. 1912 Winston-Salem
4394. Lutz, H. R. 1961 Kings Mountain
2852. Lynch, Ernestine B. (Mrs.) 1939 Dunn
3437. Lynch, H. W. 1951 Dunn
4706. Lynch, T. F. 1964 Monroe

2872. Lynch, W. F. 1939 Roxboro
1666. Lyon, O. H. 1912 N. Wilkesboro

Mc

2997. McAdams, J. W. 1942 Burlington
2694. McAllister, H. C. 1935 Chapel Hill
5763. McAllister, J. M., III 1972 Durham
3574. McAllister, L. B. 1952 Graham
5346. McArver, H. F., Jr. 1969 Durham
4707. McBryde, J. A., Jr. 1964 Laurinburg
2787. McBryde, R. V. 1937 Fayetteville
5537. McCall, F. S. 1970 Burnsville
4911. McCall, Rebecca P. (Mrs.) 1966 Tryon
5633. McCall, T. C. 1971 Charlotte
2741. McCarn, M. R. M. (Mrs.) 1936 Mount Pleasant
4976. McCaskill, R. L. 1966 Ellerbe
5278. McClellan, J. P. 1969 Winston-Salem
2704. McCollum, N. H., Jr. 1935 Eden
2628. McCombs, L. M. 1932 Creedmoor
5023. McCommons, R. J. 1967 Statesville
4077. McCorkle, M. E. 1958 Burlington
3469. McCormac, D. A. 1951 Clayton
4117. McCormick, D. F. 1958 Greensboro
5176. McCowen, J. C., III (Ga.) 1968 Milledgeville, Ga.
4626. McCoy, L. T., Jr. 1963 Virginia Beach, Va.
5024. McCoy, Q. H. 1967 Grover
4728. McCrackin, F. A. (S. C.) 1964 Wilmington
2996. McCrimmon, D. G. 1942 Pittsboro
2277. McCrummen, D. C. 1925 Aberdeen
4172. McCurdy, M. B. 1959 Mebane
4058. McDaniel, Eldon (S. C.) 1958 Charlotte
2540. McDaniel, P. L. 1930 Wilmington
1569. McDonald, A. H. 1910 Durham
4427. McDonald, E. J. 1961 Reidsville
4033. McDonald, Joanne S. (Mrs.) 1957 Hickory
3269. McDonald, J. C. 1949 Durham
4000. McDonald, W. R., III 1957 Hickory
3052. McDowell, N. O., Jr. 1944 Scotland Neck
2902. McFall, C. D. 1940 Madison
5427. McFall, Constance W. (Mrs.) 1970 Durham
2859. McFalls, O. W. 1939 Greensboro
2903. McFalls, S. W. 1940 Greensboro
3422. McFarland, T. W. (S. C.) 1951 Charlotte
4627. McGee, C. M. 1963 Pittsboro
3470. McGee, J. C., Jr. 1951 Asheville
2995. McGowan, D. F. 1942 Chapel Hill
5574. McGraw, W. D. (Ind.) 1970 Indianapolis, Ind.
3904. McGugan, V. G. 1956 Mocksville
3386. McGuire, J. M. 1950 Carmichael, Calif.
5538. McHaney, Carol Ann 1970 Greenville, S. C.
3506. McKeithan, Herbert, Jr. 1951 Laurinburg
5634. McKellar, W. E., Jr. 1971 Clarkton
3279. McKenzie, C. B. (S. C.) 1949 Winston-Salem
4628. McKenzie, G. W. 1963 High Point
3645. McKenzie, P. H. (S. C.) 1953 Jacksonville
5539. McKinley, R. S. 1970 New Bern
4708. McKinnon, H. H., Jr. 1964 Durham
3351. McKittrick, R. L. (S. C.) 1950 Stony Point
2993. McKnight, L. E., Jr. 1942 Coats
4481. McLarty, G. C., Jr. 1962 High Point
3106. McLean, A. L., Jr. 1945 Angier
2767. McLean, G. W. 1937 Clinton
5025. McLeod, D. C. 1967 Chapel Hill
4345. McNair, W. D. (Ala.) 1960 Gadsden, Ala.
4761. McNamara, J. W. (Wash.) 1964 Fort Bragg
4131. McNeely, J. L. (Va.) 1958 Charlotte
2550. McNeill, A. D. 1930 Norwood
4939. McNeill, H. F. (S. C.) 1966 Norwood
2904. McNeill, J. A. 1940 Whiteville
4326. McNeill, J. P. 1960 Norwood
2679. McNeill, L. J. 1934 Norwood
5063. McNew, F. H., Jr. (Md.) 1967 Salisbury
3943. McQueen, Nancy W. (Mrs.) 1956 Waynesville
4842. McSwain, J. W. 1965 Shelby
5043. McVay, B. G. (Ga.) 1967 Cochran, Ga.

M

1902. Mabry, C. S. 1917 Hamlet
5241. MacCartney, J. E. (Ohio) 1969 Youngstown, Ohio
3126. Mackie, Frances C. (Mrs.) 1946 Winston-Salem
3214. Malion, H. E. 1948 Fairmont
4440. Mallchok, Harry (Mich.) 1961 Haslett, Mich.
5297. Malone, J. E. 1969 Zebulon
5540. Maner, J. F., Jr. 1970 Williamston

3775. Manfred, F. A. (Pa.) 1954 San Diego, Calif.
4660. Mann, W. F., Jr. (S. C.) 1963 Statesville
5149. Mannone, L. J. (Wyo.) 1968 Garden Grove, Calif.
5428. Manship, M. A. 1970 Lenoir
5374. Marett, R. K. (Ga.) 1969 Forest Park, Ga.
2469. Markham, G. W. 1928 Fayetteville
5396. Marks, E. L., Jr. (S. C.) 1970 Rockingham
4587. Marks, Jack 1963 St. Petersburg, Fla.
5541. Marlin, L. N. 1970 Marion
3859. Marple, K. E. (Ky.) 1955 Lebanon, Ky.
4102. Marsh, J. W. (Ga.) 1958 Charlotte
4174. Marsh, W. L. 1959 Shelby
5205. Marshall, Kay J. (Mrs.) 1968 Charlotte
1994. Martin, A. N. 1920 Roanoke Rapids
5139. Martin, Ellon S. (Mrs.) 1968 Fayetteville
3905. Martin, J. W. 1956 Wilson
5429. Martin, P. G. 1970 Winston-Salem
4655. Martin, R. C. (Pa.) 1963 Miami Beach, Fla.
4225. Martin, R. J. 1959 Chester, S. C.
3387. Martin, R. M. 1950 Ahoskie
5114. Martin, T. M. (S. C.) 1968 Jacksonville
4927. Max, R. H. (Va.) 1966 Charlotte
4802. Mason, J. B. 1965 Bakersville
4876. Mason, J. C. 1965 Franklin
5602. Massengill, D. W. (Tenn.) 1971 Bristol, Tenn.
5131. Massey, J. D. 1968 Hendersonville
4078. Mast, W. H. 1958 Henderson
4770. Matchett, K. L., Jr. (Pa.) 1964 Jeannette, Pa.
1687. Mathes, T. J. 1912 Durham
3234. Mathews, G. W., Jr. 1948 Asheville
5132. Matthews, Bonnie B. (Mrs.) 1968 Clinton
4525. Matthews, G. D., Jr. 1962 Stoneville
5026. Matthews, H. L. 1967 Eden
2780. Matthews, J. I. 1937 Raleigh
5083. Matthews, J. S. 1967 Clinton
4975. Matthews, L. W., III 1966 Burlington
3823. Matthews, O. A. (S. C.) 1955 Dover, Del.
2729. Matthews, W. F., Jr. 1936 Raleigh
4825. Mattingly, D. L. (Ind.) 1965 College Park, Ga.
3035. Mattison, Elizabeth W. (Mrs.) 1943 Lubbock, Tex.
5152. Mattocks, Lillian D. (Mrs.) 1968 Chapel Hill
5115. Mattox, J. L. (Tenn.) 1968 Bryson City
3575. Mauney, H. McC. 1952 Murphy
3763. Maxwell, W. L. (Ga.) 1954 South Boston, Va.
4912. May, Emanuel, III 1966 Burlington
4526. May, G. F. 1962 Washington
3191. Mayberry, H. C. 1947 Winston-Salem
3697. Mazzolini, E. J. (Vt.) 1953 Winston-Salem
4994. Meade, E. H. (S. C.) 1967 Greensboro
5084. Meads, L. C. 1967 Durham
3327. Means, M. R. (S. C.) 1949 Hickory
4482. Meares, J. F. 1962 Wilson
3944. Mebane, A. H., III 1956 Greensboro
2016. Mebane, W. M. 1920 Hendersonville
5542. Medding, Candice B. (Mrs.) 1970 Va. Beach, Va.
4502. Medlin, F. W. (S. C.) 1962 Salisbury
5133. Medlin, G. L. 1968 Wilmington
4629. Medlin, W. D. 1963 Elizabeth City
3424. Medlin, W. E. (S. C.) 1951 Gastonia
5603. Mellon, W. S. (Mass.) 1971 Fayetteville
4395. Mendes, R. W. 1961 Mansfield, Mass.
3945. Meroney, C. P. 1956 Columbus
3321. Merrill, G. B., Jr. (Fla.) 1949 Lakeland, Fla.
5543. Merritt, G. J. 1970 Valdosta, Ga.
4803. Merritt, L. J. 1965 Belmont
3662. Merritt, M. E. 1953 Wilmington
3742. Meschke, Barbara D. (Mrs.) 1954 Kinston
3626. Meschke, R. W. 1953 Kinston
3411. Metts, H. M. (S. C.) 1950 Charlotte
5085. Michael, H. M. 1967 Greensboro
5468. Middlebrooks, Douglas (Mich.) 1970 Detroit, Mich.
4118. Mikeal, Shirley M. (Mrs.) 1958 Lenoir
1963. Miles, M. C. 1917 Henderson
4291. Miley, J. J., Jr. 1960 Southern Pines
2970. Millaway, E. D. 1941 Burlington
4035. Miller, D. J. 1957 Morganton
4458. Miller, D. T. (Pa.) 1962 Charlotte
4588. Miller, J. C. 1963 Boone
4710. Miller, J. H. 1964 Rockville, Md.
4327. Miller, J. L. 1960 Statesville

5544. Miller, Judith McF. 1970 Asheville
2919. Miller, P. W. 1940 Spencer
2717. Miller, R. E. (S. C.) 1935 Nags Head
4175. Miller, S. G. 1959 Lexington
3663. Miller, W. J. 1953 Statesville
5390. Miller, W. L. (W. Va.) 1970 Nitro, W. Va.
1883. Millican, A. G. 1916 Wilmington
4641. Milligan, D. L. (S. C.) 1963 Leicester
3805. Milliones, P. T. 1955 Charlotte
2062. Mills, J. C. 1921 Mount Airy
4589. Mills, J. E. 1963 Cherokee
3853. Mills, J. E. 1955 Mt. Airy
3507. Mills, O. W. 1951 Eden
4079. Mills, R. C. 1958 Lenoir
2121. Milton, R. H. 1923 Salisbury
5545. Minor, J. R. 1970 Newton, Mass.
5635. Minton, J. G. 1971 Murfreesboro
5714 Minton, P. D. 1971 Lincolnton
2922. Minton, S. S., Jr. 1940 Asheville
5027. Minton, S. S., III 1967 Asheville
2693. Mitchell, C. E. (S. C.) 1934 Highlands
1707. Mitchell, H. G. 1913 Elizabeth City
2738. Mitchell, J. D. 1936 Kannapolis
4292. Mitchell, R. G. 1960 Eden
3388. Mitchell, T. W. 1950 Cary
2775. Mitchener, J. A., Jr. 1937 Edenton
4804. Mitchener, J. A., III 1965 Edenton
3235. Mitchener, J. W. 1948 Charlotte
2748. Mitchener, Nancy P. (Mrs.) 1936 Edenton
3715. Mobley, B. K. 1954 Asheboro
2897. Mock, C. H. (Tenn.) 1939 Boone
5469. Mock, G. W. (Ohio) 1970 Parma, O.
3696. Moir, A. L. (S. C.) 1953 Winston-Salem
5764. Molic, Lynne 1972 Greenville
3081. Montesanti, Joseph, Jr. 1945 Southern Pines
4226. Montgomery, D. W. 1959 Greensboro
2004. Moore, A. R. 1920 Wilson
2994. Moore, B. McI. 1942 Eastport, N. Y.
5186. Moore, B. S. (Tenn.) 1968 Cleveland, Tenn.
5430. Moore, G. W., Jr. 1970 Lincolnton
5028. Moore, H. J. 1967 Spindale
5052. Moore, J. H. (Ala.) 1967 Conyers, Ga.
3716. Moore, J. T. 1954 Burgaw
4974. Moore, J. T. 1966 Durham
3687. Moore, J. W. (Ga.) 1953 Gastonia
3508. Moore, K. E. 1951 Goldsboro
3471. Moore, M. A., Jr. 1951 Tarboro
5059. Moore, O. R. (S. C.) 1967 Boiling Springs
5546. Moore, S. R. 1970 Tuba City, Ariz.
4227. Moore, T. B. 1959 Spencer
2339. Moore, T. J. 1926 Wilson
5086. Moore, T. M. 1967 Wilmington
3866. Moore, W. D. (Va.) 1955 Tarboro
3509. Moorefield, G. McD. 1951 Lexington
2372. Moose, H. A. 1927 Mount Pleasant
2365. Moose, W. L. (Md.) 1926 Mount Pleasant
4397. Moose, W. W. 1961 Mount Pleasant
5372. Morgan, C. O., Jr. (S. C.) 1969 Rock Hill, S. C.
3270. Morgan, G. D. 1949 Raleigh
5087. Morgan, J. L., Jr. 1967 Raleigh
1966. Morgan, J. T. 1918 Benson
5431. Morisey, Frances D. (Mrs.) 1970 Raleigh
4133. Morris, A. E., Jr. (S. C.) 1958 Mt. Airy
3439. Morris, E. M. 1951 Brevard
3493. Morris, H. V. (Ga.) 1951 Waynesville
5134. Morris, M. M. 1968 Wilmington
4002. Morris, S. C. 1957 Bayboro
4483. Morris, W. W. 1962 Bessemer City
3946. Morrison, B. P. 1956 Wilson
4293. Morrison, G. A. 1960 Suffolk, Va.
3771. Morse, L. D., Jr. (Ga.) 1954 Raleigh
3053. Morton, W. A. 1945 Wilmington
3389. Moseley, Marina C. 1950 Richmond, Va.
4542. Moseley, W. G. (Ga.) 1962 College Park, Ga.
4711. Moser, J. F. 1964 High Point
5655. Moser, R. S. (Mich.) 1971 Asheville
3472. Moskowitz, Eugene 1951 New York, N. Y.
2648. Moss, F. M. 1933 Gastonia
4590. Moss, F. M., Jr. 1963 Gastonia
5005. Most, W. R. H. (Pa.) 1967 Canton, Pa.
3525. Mosteller, W. H. (S. C.) 1951 Albemarle
4001. Mueller, R. E. 1957 Walkertown
5029. Mullis, R. N. 1967 Charlotte
1733. Munday, C. C. 1913 Rural Hall
3743. Muratori, A. J. 1954 Greensboro
3099. Muratori, Francis 1945 Fontana Dam
5547. Murchison, C. L. 1970 Rocky Mount
1606. Murphy, J. C. 1911 Charlotte
2548. Murr, G. F. 1930 Thomasville

3744. Murray, B. R. 1954 Raleigh
2730. Murrell, H. T. 1936 Albemarle
4527. Murrell, H. T., Jr. 1962 Albemarle
5209. Musselwhite, Nancy A. (Mrs.) 1968 Winston-Salem
5030. Musselwhite, N. H., III 1967 Winston-Salem
5088. Myers, C. E. 1967 Richmond, Va.
4864. Myers, H. A. 1965 Greensboro
4328. Myers, J. C. 1960 Louisburg
3236. Myers, L. M. 1948 Winston-Salem
4750. Myhre, J. H. 1964 Raleigh
4259. Myrick, W. G. (S. C.) 1960 Winston-Salem

N

5104. Nairon, R. G. (Tenn.) 1967 Atlanta, Ga.
4176. Nance, B. J. 1959 Concord
5636. Nance, J. E. 1971 Madison, Ala.
2096. Nance, J. S. 1922 Matthews
4036. Nance, J. S., Jr. 1957 Matthews
5715. Nance, Martha F. (Mrs.) 1971 Madison, Ala.
4868. Nance, Tilda B. (Mrs.) (Ala.) 1965 Sarasota, Fla.
2672. Neal, C. L. 1934 Elizabeth City
4294. Neal, D. E. 1960 Locust
4977. Neal, Donna B. (Mrs.) 1966 Wilmington
4591. Neal, L. K. 1963 Wilmington
4908. Neal, Mary J. 1966 Kannapolis
5548. Neal, R. S. 1970 Burlington
3886. Needham, B. W. 1955 Mt. Airy
3923. Neeland, E. C. (Ala.) 1956 Wilson
3144. Neely, C. M. 1946 Winston-Salem
2785. Neil, J. W. 1937 Huntersville
5150. Nelson, M. R. (La.) 1968 Metairie, La.
5151. Nelson, Paula T. (Mrs.) (La.) 1968 Metairie, La.
4459. Nelson, W. E. (Ga.) 1962 College Park, Ga.
3869. Nemargut, Joseph (Mich.) 1955 Wilmington
2380. Neville, Augustus, Jr. 1927 Spring Hope
4445. Newbern, M. L. (S. C.) 1961 Wilson
4978. Newman, M. S. 1966 Whitechapel, London
5549. Newsome, A. E. 1970 Clearwater, Fla.
4146. Newton, J. C. (S. C.) 1959 Fayetteville
4145. Newton, J. G. (S. C.) 1959 Fayetteville
5470. Nichols, C. L. (Pa.) 1970 Phoenix, Ariz.
5031. Nichols, L. W. 1967 Taylorsville
4614. Nicholson, Sylvia C. (Mrs.) (S. C.) 1963 W. Columbia, S. C.
4047. Niles, E. L. (Tenn.) 1957 Marshall
4871. Niles, J. R. (Miss.) 1965 Oak Ridge, Tenn.
4843. Nine, C. E. 1965 St. George, S. C.
4913. Nixon, Amanda H. (Mrs.) 1966 Dallas
4439. Norman, D. D. (Ga.) 1961 Hendersonville
2181. Norman, J. P. (Va.) 1924 Greensboro
5660. Norman, M. J. (Va.) 1971 Rutherfordton
3947. Norris, Barbara A. (Mrs.) 1956 Matthews
5164. Norris, B. A. (S. C.) 1968 Whiteville
3948. Norris, C. A. 1956 Charlotte
4693. Norris, Carol C. (Mrs.) 1964 Boone
3342. Northcott, Jean L. (Mrs.) 1950 Winston-Salem
3473. Northcott, W. W. 1951 Winston-Salem

O

2466. Oakley, C. H. 1928 Roxboro
2950. Oakley, C. S. 1941 Mebane
5637. Oakley, C. T., Jr. 1971 Roxboro
4119. Oakley, J. R. 1958 Washington
5210. Oakley, W. M. 1968 New Bern
2802. Oates, C. C. 1938 Hendersonville
4329. O'Briant, G. L., Jr. 1960 Fayetteville
2879. O'Daniel, J. S. 1939 Hickory
4120. O'Daniel, J. S., Jr. 1958 New Bern
5367. Odekirk, Sharon E. 1969 Salt Lake City, Utah
3925. O'Dell, B. B. (Ga.) 1956 Miami, Fla.
3597. Odom, L. A. (S. C.) 1952 Wilmington
4046. O'Donnell, P. F., Jr. (Ind.) 1957 APO San Francisco
5236. O'Harrow, R. E. (Va.) 1968 Henderson
4177. Oldham, J. A., III 1959 Kenly
4886. O'Linn, C. E. (Ohio) 1966 Winston-Salem
4670. Olivarez, A. D. (Tex.) 1964 Asheville
5154. Oliver, J. H., Jr. (S. C.) 1968 Greensboro
5373. Olsen, J. L. (Minn.) 1969 Chapel Hill
2315. O'Neal, W. P. 1926 Belhaven

5254. O'Neal, W. P., Jr. 1969 Belhaven
4412. O'Neil, F. A. (S. C.) 1961 Winston-Salem
4844. Orander, W. D., Jr. 1965 Statesville
4320. Osborne, Doris H. (Mrs.) 1960 Asheboro
5667. Oster, D. R. (Colo.) 1971 Reidsville
5638. Ottmar, R. A. 1971 College Park, Md.
5550. Overcash, N. G. 1970 Chapel Hill
3343. Overton, D. S. 1950 Sanford
4592. Overton, R. B., Jr. 1963 Raleigh
3154. Owen, F. R. (Ga.) 1935 Columbus
5578. Owen, H. C., Jr. (Va.) 1970 Phoenix, Ariz.
4914. Owen, J. M. 1966 Liberty
3766. Owenby, Paul, Jr. (Ga.) 1954 Brevard
5639. Owens, T. C. 1971 High Point
3040. Owens, T. Q. 1943 Whiteville
4295. Owens, T. Q., Jr. 1960 Whiteville
4611. Owings, D. A. (S. C.) 1963 N. Augusta, S. C.
4419. Oxendine, D. H. (S. C.) 1961 Kannapolis
3913. Oxendine, J. E. (S. C.) 1956 Charlotte

P

5640. Pace, C. B. 1971 Trenton
3303. Pace, T. A. 1949 Hendersonville
5495. Pacenta, C. T. (Pa.) 1970 Greenville
3806. Paderick, H. C. 1955 Kinston
3510. Padgett, H. F. 1951 Chapel Hill
2803. Page, C. E., Jr. 1937 Henderson
4510. Page, C. F. (Ala.) 1962 Raleigh
3636. Page, G. A. (Ala.) 1953 Hickory
4229. Page, Jane W. (Mrs.) 1959 Washington
2220. Palmer, A. W. 1924 Sanford
5766. Palmer, J. W. (1971) Durham
5672. Palmer, W. W. (Miss.) 1971 Greenwood, Miss.
5458. Palmer, Y. S., Jr. 1970 (Ga.) Atlanta, Ga.
3612. Paoloni, C. U. (N. J.) 1952 Chapel Hill
3390. Pappas, S. A. 1950 Charlotte
3391. Paramore, R. A. 1950 Nashville
3268. Pardue, Viola R. (Mrs.) 1949 Dobson
4915. Pare, Emily A. 1966 Charlotte
4428. Parham, Linda J. (Mrs.) 1961 Greenville
4231. Parker, F. B., Jr. 1959 Jacksonville
5432. Parker, J. E. 1970 Smithfield
2474. Parker, N. M. 1929 Fayetteville
4484. Parker, R. G. 1962 Richmond, Va.
2123. Parker, W. W., Jr. 1923 Henderson
2827. Parks, W. A. 1938 Davidson
4941. Parmesano, F. J. (W. Va.) 1966 Winston-Salem
3440. Parrish, A. S. 1951 Newton Grove
2569. Parrish, L. F. 1931 Rocky Mount
3101. Parsons, R. H. 1945 Middleburgh, N. Y.
5002. Parsons, Wanda (Ala.) 1967 Jacksonville, Fla.
5347. Patrick, G. A. 1969 Chapel Hill
4773. Patronis, C. G. (Ga.) 1964 Decatur, Ga.
4330. Patterson, F. T. 1960 McLean, Va.
3451. Patterson, J. L. (S. C.) 1951 Statesville
5551. Patterson, R. D. 1970 Lincolnton
4712. Patterson, W. E. 1964 Indianapolis, Ind.
5641. Pattisall, J. C. 1971 Rocky Mount
3808. Patton, J. B., Jr. 1955 Canton
3745. Patton, W. H. 1954 Marion
4845. Paul, W. L. 1965 Gainesville, Fla.
3167. Paull, Shirley H. (Mrs.) 1947 Durham
3356. Payne, Jean W. (Mrs.) (Va.) 1950 Greensboro
5433. Peal, G. A. W. 1970 St. Pauls
5135. Peal, W. I. III 1968 Chadbourn
4668. Pearrell, E. H. (Md.) 1964 Silver Spring, Md.
3474. Pearson, Sarah P. (Mrs.) 1951 Apex
5668. Pease, Doris C. (Mrs.) (Va.) 1971 Charlotte
5304. Pechal, F. L. (N. J.) 1969 Cary
3131. Pecora, Ruth P. (Mrs.) 1946 Raeford
5280. Peddycord, June R. (Mrs.) 1969 Cary
2089. Pegram, Addie B. (Mrs.) 1922 Apex
4232. Peile, J. I., Jr. 1959 Valdese
5767. Pelletier, M. D., Jr. 1972 Durham
4485. Pelt, A. G. 1962 Goldsboro
5175. Pender, J. B., Jr. (Ga.) 1968 Quincy, Fla.
3809. Penland, J. T. 1955 Butner
3490. Penn, W. C. (La.) 1951 Winston-Salem
4359. Pennington, W. L. (W. Va.) 1960 Philadelphia, Pa.
5716. Penny, Grace 1971 Chapel Hill
4937. Pentecost, W. V., Jr. (Ga.) 1966 Atlanta, Ga.
4979. Penzotti, Suzanne S. 1966 Audubon, Pa.
4713. Perkins, J. C. 1964 King

4003. Perkins, L. P., Jr.
1957 South Boston, Va.
5642. Perkinson, Edna T. (Mrs.) 1971
Winston-Salem
5240. Perlow, S. H. (Pa.) 1969
Pittsburgh, Pa.
3665. Perrow, W. S. 1953 Lynchburg, Va.
4659. Perry, J. T. (S. C.) 1963 Wilson
3532. Perry, Margaret B. (Mrs.) 1952 Apex
3392. Perry, V. H., Sr. 1950 Franklin
2568. Perry, W. R. 1931 Burlington
5169. Peters, Brenda H. (Mrs.) 1968
Charleston, S. C.
5471. Peters, N. J. (Va.) 1970
Richmond, Va.
4398. Peterson, D. V. 1961 Durham
5246. Petropoulos, C. T. (W. Va.) 1969
Morgantown, W. Va.
5643. Petty, Mary F. (Mrs.) 1971
Greensboro
5089. Pharr, Angela C. (Mrs.) 1967
Carolina Beach
5032. Pharr, J. N. 1967 Carolina Beach
5584. Philbeck, Evelyn C. (Mrs.) (Va.)
1970 Forest City
5434. Phillips, G. S., Jr. 1970 Winston-Salem
2675. Phillips, J. E. 1934 Raleigh
2014. Phillips, M. B. 1920 Charlotte
2833. Phillips, O. J. 1938
Ft. Lauderdale, Fla.
5187. Phillips, R. O. (Ohio) 1968
Washington
2329. Phillips, W. P. 1926 Morganton
3666. Piantadosi, Claude 1953 Chapel Hill
3029. Pickard, J. F. 1943 Greensboro
2951. Pickard, J. M. 1941 Durham
4630. Pickett, T. J. 1963 Asheboro
5296. Piercy, B. B. (Tenn.) 1969
Norcross, Ga.
5676. Pigg, G. R. 1971 Lincolnton
2349. Pigott, D. S. 1926 Gloucester
4528. Pike, Ellen Louise 1962 Salisbury
2905. Pike, J. M. 1940 Concord
5768. Pike, J. M., Jr. 1972 Harrisburg
2861. Pike, J. W., Jr. 1939 Concord
5282. Pike, J. W. III 1969 Concord
2533. Pinnix, J. L. 1930 Kernersville
5348. Pinnix, J. M., III 1969 Kernersville
5247. Pippin, J. F. (Tex.) 1969
Houston, Texas
3725. Pistole, C. E. (Tenn.)
1954 Morristown, Tenn.
3810. Pittman, B. E. 1955 Valdese
3304. Pittman, G. R. 1949 Smithfield
3223. Pittman, J. H. (Tex.)
1948 Fayetteville
5435. Pittman, M. G. 1970
Rocky Mount
5644. Pittman, W. G., Jr. 1971
Mineral Wells, Texas
5391. Pitts, J. S. (S. C.) 1970 Shelby
5454. Pitts, W. P. (S. C.) 1970 Hickory
3305. Plemmons, Charlotte B. (Mrs.) 1949
Asheville
5349. Plisco, I. S. 1969 Greensboro
5553. Poe, W. D. 1970 Apex
4004. Polk, J. W. 1957 Wilmington
5472. Polsky, J. R. (Mich.) 1970
Oak Park, Mich.
3911. Ponder, R. F. (S. C.)
1956 Mt. Holly
4179. Ponder, W. N., Sr. 1959 Hendersonville
2204. Poole, L. B. 1924 Thomasville
5552. Poole, Mary P. (Mrs.) 1970
Winston-Salem
5595. Pope, J. A. (Ala.) 1971 Candler
4846. Pope, L. H. 1965 Winston-Salem
3906. Porter, Ernest, Jr. 1956 Concord
4486. Post, Hazel G. (Mrs.) 1962
Reidsville
5183. Post, W. E., Jr. (Ga.) 1968 Reidsville
5717. Poteet, J. E. Hendersonville
3237. Powell, E. S. 1948 Henderson
4762. Powell, S. T. (Tenn.) 1964
Thomasville
5554. Powell, Sherlynn D. (Mrs.) 1970
Fort Knox, Ky.
5033. Powell, W. D. 1967 Lillington
3811. Powell, W. P. 1955 Mars Hill
5436. Powers, J. W. 1970 Morganton
4806. Presson, Nancy B. (Mrs.) 1965
Plymouth
4180. Prevo, J. M. 1959 Asheboro
4192. Prewitt, R. W. (Ohio)
1959 Mentor, Ohio
3746. Price, B. L. 1954 Conover
2804. Price, H. G. 1938 Raleigh
4530. Price, J. D. 1962 Raleigh
5718. Price, R. L. 1971 High Point
2007. Price, S. H. 1920 Mooresville
3578. Price, S. H., Jr. 1952 Mooresville
4399. Price, S. S. 1961 Clinton
4081. Priest, Janice P. (Mrs.) 1958
Scott Depot, W. Va.
2910. Proctor, W. V. 1940 Charlotte
4082. Proffitt, Bill 1958 Spruce Pine
3238. Propst, G. B. 1948 Morganton
5496. Propst, W. S. (Ala.) 1970 Troy, Mich

2801. Provo, Jean Bush (Mrs.) 1938 Raleigh
3863. Pruett, I. J. (Ind.) 1955 Angier
2697. Puckett, U. S. 1935 Stovall
3307. Puckett, W. M. 1949 Robbins
2111. Pugh, E. S. 1922 Windsor
5319. Pulliam, C. C. (La.) 1969 Chapel Hill
3393. Pulliam, H. F. 1950 Kernersville
2732. Purcell, D. C. 1936 Salisbury
4916. Purcell, D. C. 1966 Charlotte
2915. Purcell, S. M., Jr. 1940 Salisbury
4317. Purser, Helen D. (Mrs.) 1960 Bayboro
4487. Purser, M. H. 1962 Bayboro
5105. Putnam, A. D. (S. C.) 1967 Marion, Va.
4488. Putnam, J. V. 1962 Bessemer City
5769. Putnam, R. D. 1972 Salisbury

Q

4807. Quackenbush, P. D. 1965 Gastonia
5770. Queen, Sarah L. (Mrs.) 1972 Asheville
4808. Quesada, L. M. 1965 Charlotte
5771. Quick, C. W. 1972 Wilmington
3627. Quick, J. D., Jr. 1953 Winston-Salem
5329. Quigley, Janet D. (Mrs.) 1969 Athens, Ga.

R

4751. Rabb, R. P., II 1964 Miami, Fla.
3394. Rabil, E. J. 1950 Winston-Salem
3193. Rachide, A. P. 1947 Jacksonville
5350. Rachide, F. J. 1969 Fayetteville
5645. Rains, R. H. 1971 Tarboro
5719. Ramsey, H. C. 1971 Chapel Hill
4593. Ramsey, K. R., Jr. 1963 Gastonia
4631. Ramsey, Margaret P. (Mrs.) 1963 Gastonia
5772. Ramsey, Mary M. D. 1972 Chapel Hill
3395. Rancke, J. M. 1950 Lumberton
4809. Randall, D. L. 1965 Asheville
4652. Randall, F. H., Jr. (Va.) 1963 Portsmouth, Va.
5211. Randall, Sandra S. (Mrs.) 1968 Asheville
3579. Randall, W. H., Jr. 1952 Lillington
4489. Randleman, E. A., Jr. 1962 Mt. Airy
4453. Rankin, Claire D. (Ia.) 1961 Erwin, Tenn.
4011. Rankin, R. A. (Miss.) 1957 Brevard
2873. Rankin, W. B. 1939 Arlington, Va.
3216. Ranzenhofer, J. A. 1948 Greensboro
3831. Raper, D. J. 1955 Rocky Mount
4594. Raper, F. E. 1963 Goldsboro
4536. Rasor, P. W., Jr. (S. C.) 1962 Fayetteville
4121. Rauch, R. K. 1958 Mocksville
5351. Ray, A. B. 1969 Covington, Ga.
5310. Ray, D. V. (Ga.) 1969 Morganton
2611. Ray, Frederick, Jr. 1932 Sanford
5674. Reale, C. S. (Colo.) 1971 Franklin
2607. Reamer, I. T. (Md.) 1931 Durham
3580. Reaves, C. A. 1952 Asheboro
2724. Reaves, H. C. 1936 Pinehurst
4714. Reaves, H. C., Jr. 1964 Pinehurst
2535. Reaves, L. E., Jr. 1930 Fayetteville
5773. Reaves, R. B. 1972 Fayetteville
4595. Reaves, T. B. 1963 Fayetteville
5212. Reddick, Mona B. (Mrs.) 1968 Chapel Hill
4555. Reeder, G. L. (Ohio) 1962 Akron, O.
3581. Reese, J. N. 1952 Kannapolis
4140. Reinhardt, B. B. (Pa.) 1958 Belhaven
4882. Reinhardt, Manfred (Va.) 1965 Waynesboro, Va.
5774. Reynolds, Bonita F. 1972 Lenoir
4103. Reynolds, E. H. (S. C.) 1958 Columbia, S. C.
3239. Rhem, J. F. 1948 Florence, S. C.
3949. Rhoades, J. D. 1956 Smithfield
5213. Rhoden, C. W., Jr. 1968 Charlotte
4233. Rhodes, D. E. 1959 Morganton
4847. Rhyne, C. R. 1965 Hickory
5555. Rice, C. D. 1970 Reidsville
3530. Rice, H. C. (N. D.) 1952 Charlotte
4949. Rice, J. P. (Ga.) 1966 Hickory
5090. Rice, L. G. 1967 Hickory
2262. Rice, L. D. 1925 Maxton
4430. Rice, W. A. 1961 Charlotte
3308. Rich, H. C. 1949 Garland
4083. Rich, R. E., Jr. 1958 Brevard
4917. Rich, R. H. 1966 Fayetteville
5473. Richards, M. E. (Ohio) 1970 Southfield, Mich.
4442. Richards, T. L. (Ala.) 1961 Hickory
5720. Richards, W. W. 1971 Wallace
2546. Richardson, O. K. 1930 Boone
4918. Richardson, P. H. 1966 Raleigh
3704. Richardson, V. H. (S. C.) 1954 Greensboro
2584. Richardson, W. R. 1931 Boone
5157. Richmond, D. K., Sr. (W. Va.) 1968 High Point
5034. Rickard, H. F., II 1967 Kannapolis
5136. Rickelton, D. K. 1968 Charlottesville, Va.

5455. Rickenbacker, H. L. (S. C.) 1970 Chapel Hill
5137. Ricks, A. A. 1968 Atlanta, Ga.
4400. Ridenhour, H. B. 1961 Statesville
3102. Riegel, M. S. 1945 Owego, N. Y.
3103. Riggsbee, E. L. 1945 Durham
3628. Riggsbee, V. L., Jr. 1953 Charlotte
2916. Rimmer, Helen B. (Mrs.) 1940 Charlotte
4556. Rinehart, W. A. (Ohio) 1962 Charlotte
2468. Ring, C. A., Jr. 1928 High Point
4848. Ring, Elizabeth Ann 1965 Raleigh
4749. Ringrose, Lilia M. (Mrs.) 1964 Gainesville, Fla.
5775. Ripley, R. G. 1972 Elkin
4810. Ripoll, Jose 1965 Miami, Fla.
5646. Rippy, G. L. 1971 Boone
4563. Ritchie, G. F. (Mass.) 1963 Caribou, Maine
5035. Rittase, Elizabeth P. (Mrs.) 1967 Charlotte
4928. Rittase, R. A. (Pa.) 1966 Charlotte
4097. Rivers, J. B. (S. C.) 1958 Chesterfield, S. C.
2511. Roberson, Culas, 1929 Eden
4596. Roberson, G. R. 1963 Eden
3475. Roberts, D. A. 1951 Fayetteville
4122. Roberts, S. B. 1958 Black Mountain
5007. Robertson, A. F. (Va.) 1967 Martinsville, Va.
1517. Robertson, E. G. 1910 Va. Beach, Va.
3539. Robertson, W. N., Jr. 1952 Laurinburg
4203. Robey, G. W. (W. Va.) 1959 N. Wilkesboro
2674. Robinson, Carlton 1934 Morehead City
5138. Robinson, C. W., Jr. 1968 Winston-Salem
2740. Robinson, D. P. 1936 Oxford
3971. Robinson, D. B. (Ga.) 1956 Charlotte
5437. Robinson, Ellen C. 1970 Carrboro
3137. Robinson, Harriett A. (S. C.) 1946 Fayetteville
3950. Robinson, J. C., Jr. 1956 Roanoke Rapids
4987. Robinson, Jean F. (Mrs.) 1966 Charlotte
2816. Robinson, T. R., Jr. 1938 Goldsboro
5661. Robison, L. S., III (Miss.) 1971 Garner
3253. Rodgers, M. E., Jr. ( S. C.) 1948 Morehead City
4944. Roessler, G. A., Jr. (Ky.) 1966 Carmel, Ind.
5556. Rogers, Francina M. 1970 Asheville
3667. Rogers, H. N., Jr. 1953 Lumberton
1644. Rogers, R. P., Sr. 1912 Durham
3309. Rogers, R. P., Jr. 1949 Durham
5379. Rogers, T. L. 1969 Rock Hill, S. C.
2527. Rogers, W. LeR. (S. C.) 1929 Benson
3202. Rogers, W. P. (Tenn.) 1947 Asheville
4538. Rogers, W. R. (Ga.) 1962 Hayesville
4447. Rogers, W. W. (S. C.) 1961 Shelby
2720. Rollins, E. W. (S. C.) 1935 Winston-Salem
4005. Rollins, S. W. 1957 Winston-Salem
4336. Romine, Carol W. (Mrs.) 1960 Skyland
4715. Romine, J. R. 1964 Skyland
3344. Roper, H. E. 1950 Indian Harbour Beach, Fla.
5557. Rose, C. W. 1970 Reidsville
3310. Rose, W. C. 1949 Wilson
3311. Rose, W. P. 1949 Greensboro
4716. Ross, B. T. 1964 Rutherford College
5313. Ross, E. B. (Ga.) 1969 Laurens, S. C.
3345. Ross, R. McG. 1950 Gastonia
5316. Ross, R. W. (Ga.) 1969 Laurens, S. C.
3059. Rosser, J. H. 1944 Charlotte
5558. Rostan, J. R. 1970 Charlotte
3965. Roughton, R. H. (Ga.) 1956 Perry, Ga.
2700. Rouse, L. L. 1935 Fayetteville
5283. Rowe, Betty M. (Mrs.) 1969 Raleigh
5284. Rowe, J. M., Jr. 1969 Raleigh
4162. Royal, Pearl H. (Mrs.) 1959 Virginia Beach, Va.
2952. Royall, G. E., Jr. 1941 Elkin
5036. Roycroft, W. D. 1967 Shallotte
2263. Roycroft, W. R. 1925 Shallotte
5721. Royster, D. E. 1971 High Point
3855. Rubin, S. P. 1955 Newport
4995. Rush, C. S., Jr. (S. C.) 1967 Charleston, S. C.
5172. Rush, E. R. (Va.) 1968 Martinsville, Va.
5438. Rushing, D. M. 1970 Marshville
4849. Rusk, O. D. 1965 Asheville
3583. Russell, G. C. 1952 Charlotte
2874. Russell, J. M., Jr. 1939 Canton
3240. Russell, J. T. 1948 Canton

3527. Russell, R. A. (Ga.) 1951 Winston-Salem
2924. Russell, T. W. 1940 Greensboro
4993. Ryan, J. P. (N. Y.) 1967 Syracuse, N. Y.

S

5776. Salem, J. R., Jr. 1972 Raleigh
3397. Salley, W. M., Jr. 1950 Asheville
3812. Salter, R. L., Jr. 1955 Burlington
3511. Sampson, R. R. 1951 Greensboro
5049. Sams, Martin (N. J.) 1967 Miami, Fla.
3241. Sanders, C. H. 1948 Granite Quarry
3227. Sanders, Patsy B. (Mrs. C. H.) 1948 Salisbury
5352. Sands, C. D., III 1969 Pusan, Korea
1852. Sanford, R. D. 1916 Lumberton
4401. Sasser, J. M. 1961 Smithfield
5285. Satterwhite, R. W. 1969 Henderson
3398. Sauls, Doris H. (Mrs.) 1950 Raleigh
3476. Sauls, H. B. 1951 Raleigh
4431. Saunders, J. W. 1961 Wendell
4123. Saunders, W. K., Jr. 1958 Burlington
2917. Savage, M. C. 1940 Roanoke Rapids
4753. Savage, W. M. 1964 Roanoke Rapids
2528. Saxon, H. A. (Ga.) 1930 Harrisonburg, Va.
3887. Scarboro, W. L. 1955 Raleigh
3951. Schaefer, B. D. 1956 Fayetteville
3399. Scharff, R. E. 1950 Tarboro
4854. Scherer, R. E. (Ill.) 1965 Taft, Calif.
4006. Schlagel, A. P., Jr. 1957 East Bend
5559. Schmitz, Diana (Mrs.) 1970 Durham
4754. Schofield, J. C. 1964 Lexington
2991. Scoggin, H. P. 1942 Louisburg
2572. Scoggin, L. E., Jr. 1931 Louisburg
3757. Scudder, B. H. (Tenn.) 1954 Raleigh
3952. Seabock, R. L. 1956 Wilmington
3242. Seaborn, R. H. 1948 Raleigh
5474. Sebok, A. A. (Ohio) 1970 Bay Village, O.
5056. Seckler, D. A. (Ill.) 1967 Fayetteville
3312. Secrest, V. V., Jr. 1949 Monroe
4543. Secrist, D. D., Jr. (Va.) 1962 Lynchburg, Va.
5233. Segarra, Efrain (P. R.) 1968 Bayside, N. Y.
3860. Segars, J. H. (S. C.) 1955 Marion
4850. Sehorn, S. L. 1965 Winston-Salem
3686. Seibert, JoAnne I. (Mrs.) (Ga.) 1953 Greensboro
5647. Seigler, L. L. 1971 Greenville
2379. Selden, J. S. 1927 Weldon
4980. Sellers, A. B., Jr. 1966 Burlington
5286. Sentelle, Mary F. 1969 Asheville
2908. Senter, L. M. 1940 Carrboro
5439. Setzer, B. R. 1970 Lincolnton
3813. Setzer, E. S., Jr. 1955 Glen Raven
3132. Sewell, Evelyn S. (Mrs.) 1946 Morehead City
4256. Shaheen, W. M. (Ga.) 1959 Blowing Rock
3872. Sharp, H. D. (S. C.) 1955 Cornelius
3158. Sharpe, W. C. (S. C.) 1946 Kinston
3814. Shaw, W. B. 1955 Mt. Olive
4919. Sheaffer, W. O. 1966 Swannanoa
4432. Shearin, R. H. 1961 Greensboro
4433. Sheets, J. P. 1961 Jefferson
5562. Shelburne, Linda L. (Mrs.) 1970 Whiteville
4664. Shelley, B. E. (S. C.) 1964 Spartanburg, S. C.
3967. Shelton, W. D. (Ky.) 1956 Louisville, Ky.
3540. Shepherd, D. M. 1952 West Jefferson
5070. Shepherd, Rita B. (Mrs.) 1967 Fairway, Ka.
3758. Shepherd, R. C., Jr. 1954 Lexington
3478. Sherard, G. S. 1951 Burlington
5723. Sherrill, D. C. 1971 Winston-Salem
3953. Sherrill, F. L., Jr. 1956 Conover
3400. Sherwood, N. W. 1950 Lenoir
3030. Shields, C. L. 1943 Jacksonville
2666. Shigley, H. H. (Ohio) 1934 Asheville
4644. Shillinglaw, Joan S. (Mrs.) (Ga.) 1963 Elkin
4418. Shimon, R. F. (Wis.) 1961 Madison, Wis.
4331. Shoemaker, W. P. 1960 Eden
5560. Shokes, R. J. 1970 Hickory
3196. Shook, Eulan, Jr. 1947 Hickory
3401. Shore, V. A., Jr. 1950 Durham
3907. Shouse, W. D. 1956 Rural Hall
4597. Shuford, G. M. 1963 Shreveport, La.
3954. Shuford, G. W. 1956 Forest City
3616. Shultman, S. L., Jr. (S. C.) 1953 Charlotte
5777. Shurley, H. A., Jr. 1972 Charlotte
3955. Sigmon, R. G., Jr. 1956 Hickory
5214. Silver, Mary Ida 1968 Wake Forest

4811. Sime, M. S. 1965 Shelby
5353. Simmons, C. A., Jr. 1969 Siler City
3759. Simmons, F. C., Jr. (S. C.) 1954 Cayce, S. C.
2989. Simmons, F. J. 1942 Hickory
3313. Simmons, Peggy C. (Mrs.) 1949 Lincolnton
3168. Simmons, W. A. 1947 Winston-Salem
2856. Simmons, W. C. 1939 Winston-Salem
5585. Simpson, A. V. (Ga.) 1970 Brevard
4368. Simpson, J. T., Jr. (S. C.) 1961 Statesville
3199. Sinclair, F. A. 1947 Albemarle
2221. Sisk, C. J. 1924 Asheville
2742. Sisk, R. C. 1936 Asheville
3888. Sisk, W. T. 1955 Asheville
4920. Sitison, J. A., Jr. 1966 Winston-Salem
3718. Skakle, Sybil A. (Mrs.) 1954 Durham
4891. Skinner, E. D., Jr. (S. C.) 1966 Lincolnton
2935. Skinner, F. LaF. (Va.) 1941 Salisbury
5380. Skolaut, M. W. (Tex.) 1969 Durham
5392. Skolaut, Rheta L. (Mrs.) (Ga.) 1970 Durham
4017. Slaughter, T. G. (S. C.) 1957 Charlotte
3153. Slayton, Mary T. 1946 Silver Spring, Md.
3111. Slesinger, Stanley (D.C.) 1945 Charlotte
2875. Sloan, W. L. 1939 Chapel Hill
3956. Sloop, R. H. 1956 Rural Hall
4981. Small, R. H. 1966 Winston-Salem
4717. Smart, T. E. 1964 Hamlet
4234. Smith, A. G. 1959 Clarkton
4598. Smith, A. H. 1963 Fayetteville
4124. Smith, A. T. 1958 Winston-Salem
4672. Smith, B. R. (Ga.) 1964 Lexington, Ky.
5140. Smith, Charlotte J. 1968 Charlotte
2195. Smith, D. A. 1924 Lexington
4491. Smith, D. J. 1962 Statesville
5312. Smith, D. K. (S. C.) 1969 Inman, S. C.
3727. Smith, E. A., Jr. (S. C.) 1954 Charlotte
4085. Smith, E. M. 1958 Tuscaloosa, Ala.
3615. Smith, G. C. (Ga.) 1953 Ocala, Fla.
3970. Smith, G. L. (S. C.) 1956 Charlotte
2810. Smith, H. E. 1938 High Point
5648. Smith, H. W. 1971 Greensboro
5724. Smith, H. Z. 1971 Elizabethtown
4125. Smith, J. E. 1958 Medford Lakes, N. J.
4921. Smith, J. G., Jr. 1966 Durham
4235. Smith, J. H., Jr. 1959 Fuquay-Varina
5561. Smith, L. A. 1970 Blairsville, Ga.
1634. Smith, Leon 1912 Kannapolis
5649. Smith, L. M. 1971 Charlotte
2926. Smith, L. W. 1940 Kannapolis
3449. Smith, N. A. (S. C.) 1951 Gastonia
2768. Smith, O. W. 1937 Pilot Mountain
3632. Smith, R. A. (Va.) 1953 Raleigh
4851. Smith, R. B., Jr. 1965 Newland
3669. Smith, R. G. 1953 Mt. Airy
3856. Smith, R. H. L. 1955 Greensboro
5235. Smith, R. O., Jr. (Tenn.) 1968 Maryville, Tenn.
3668. Smith, R. W., Jr. 1953 Charlotte
4756. Smith, Sandra W. (Mrs.) 1964 Greensboro
4531. Smith, S. McD., Jr. 1962 Charlotte
4332. Smith, Sue B. (Mrs.) 1960 Tuscaloosa, Ala.
2403. Smith, T. E. 1927 Goldsboro
4434. Smith, T. M. 1961 Winston-Salem
2776. Smith, W. J. 1937 Chapel Hill
5440. Smith, W. L. 1970 Charlotte
3529. Smith, W. W. (Md.) 1951 Plantation, Fla.
4532. Smithwick, E. L., Jr. 1962 Indianapolis, Ind.
5722. Smutney, Barbara S. (Mrs.) 1971 Winston-Salem
5725. Smutney, J. R. 1971 Winston-Salem
4718. Smyre, B. M. 1964 Newton
5141. Smyre, L. E. 1968 Hickory
4504. Snead, L. D. (W. Va.) 1962 Gastonia
4492. Snider, L. G. 1962 Southern Pines
5497. Snyder, C. E. (W. Va.) 1970 Winter Park, Fla.
3195. Snyder, S. E. 1947 Brevard
2199. Soler, Urbano, 1924 Miami, Fla.
3914. Solomon, Melvin (S. C.) 1956 Charlotte
5662. Souder, K. G. (Tenn.) 1971 Bristol, Tenn.
5058. Southam, J. E. (N. D.) 1967 Mohall, N. Dak.
5109. Southam, Roberta E. (Mrs.) (N. D.) 1967 Mohall, N. Dak.
5778. Southerland, Myra W. (Mrs.) 1972 Gastonia
3272. Southern, J. C. 1949 High Point
2603. Sparkman, D. D., Jr. (Va.) 1931 Fayetteville
2336. Sparks, J. E. 1926 Hertford
2961. Sparks, L. R., Jr. 1941 Durham
5354. Spaulding, T. C. 1969 Carrboro

3479. Speight, E. C. 1951 Rocky Mount
3719. Speight, J. A. 1954 Rocky Mount
4350. Spence, W. R. (D. C.) 1960 Rocky Mount
5726. Spencer, F. C., Jr. 1971 Winston-Salem
4139. Speranza, C. F. (Mass.) 1958 Winston-Salem
4255. Spirko, Paul (Ohio) 1959 Fontana Dam
4296. Spittle, R. Y. 1960 Weaverville
2346. Spoon, J. M. 1926 Charlotte
2451. Spoon, K. B. 1928 Charlotte
4719. Sprinkle, T. D. 1964 Yakdinville
5355. Stacy, J. N. 1969 Boone
2437. Stacy, L. B. (Ga.) 1928 Gastonia
5563. Stafford, Susan B. 1970 Greenville
3591. Stahl, G. M. (Va.) 1952 Durham
5356. Stallings, J. B. 1969 Greenville
5215. Stallings, Lynn C. (Mrs.) 1968 Selma
3957. Stalvey, J. C. 1956 Raleigh
4784. Stamatiades, J. P. (S. C.) 1965 Asheville
4609. Stamatiades, V. P. (S. C.) 1963 Charleston, S. C.
3926. Stamey, D. D. (Ga.) 1956 Asheville
4633. Stamey, G. M. 1963 Asheville
2505. Stamps, J. N. 1929 High Point
1260. Stanback, T. M. 1905 Salisbury
5357. Stancil, J. W. 1969 Wilson
3854. Stanford, Joyce N. (Mrs.) 1955 Chapel Hill
3418. Stang, David (Va.) 1950 Greensboro
3442. Stang, W. S. 1951 Greensboro
5564. Stanley, Becky F. (Mrs.) 1970 Durham
5565. Stanton, Diana L. 1970 San Francisco, Calif.
3748. Stanton, W. H. 1954 New Bern
5239. Stauffer, D. R. (Pa.) 1969 Greensboro
5475. Stavis, H. J. (Ohio) 1970 Columbus, O.
5037. Steadman, H. D., Jr. 1967 High Point
5184. Stedman, W. D. (Ind.) 1968 Conover
3865. Steele, G. H., Jr. (Ohio) 1955 Greensboro
5177. Steele, R. G. (S. C.) 1968 Greensboro
2565. Stein, Meyer (Pa.) 1930 Philadelphia, Pa.
3121. Stephens, Frank 1946 Triangle, Va.
4236. Stevens, C. L. 1959 Benson
2921. Stevens, M. W. 1940 Roanoke, Va.
1919. Stevenson, J. T. 1917 Elizabeth City
5441. Stevenson, Joyce C. (Mrs.) 1970 Justice, Ill.
4181. Stevenson, P. A. 1959 Elizabeth City
4251. Stevenson, R. S. (W. Va.) 1959 Kannapolis
3826. Stewart, J. R. (Tenn.) 1955 Sevierville, Tenn.
3180. Stewart, J. S. 1947 Fremont
3480. Stich, W. C. 1951 Clearwater, Fla.
5161. Still, Marilyn R. (Ala.) 1968 Highlands
5727. Still, W. A. 1971 Highland
4007. Stine, C. R. 1957 Indian Trail
2506. Stone, B. F. 1929 Elizabethtown
2762. Stone, B. M. (Fla.) 1936 St. Petersburg, Fla.
2626. Stone, E. V. 1932 Belmont
5728. Stone, G. M. 1971 Chapel Hill
3889. Stone, H. C., Jr. 1955 Salisbury
3815. Stone, J. D. 1955 Pilot Mountain
5223. Stone, J. H., Jr. (Va.) 1968 Sumter, S. C.
3816. Stone, R. B. 1955 King
3443. Stonestreet, D. H. 1951 Kernersville
4237. Stoots, J. K. 1959 Albemarle
4925. Stovall, F. A. (Ga.) 1966 Durham
1558. Stowe, H. R. 1910 Charlotte
4182. Street, J. T. 1959 Roxboro
5729. Strickland, A. R., Jr. 1971 Stantonsburg
5589. Stringer, C. L. (Ga.) 1970 Franklin
3071. Stringfield, Billie J. (Mrs.) 1944 W. Jefferson
3694. Stroupe, L. S. (D. C.) 1953 Lawndale
5359. Stuhr, Ann A. (Mrs.) 1969 Denver, Colo.
5358. Stuhr, D. C. 1969 Denver, Colo.
5566. Suarez, J. C. 1970 Hickory
5038. Sullivan, H. M. 1967 Waynesville
2453. Sullivan, L. S. 1928 Hickory
5243. Summers, L. E. (W. Va.) 1969 Salisbury
1926. Summey, P. B. 1917 Mt. Holly
3584. Summey, W. L. 1952 Lincolnton
4099. Sumner, E. D. (S. C.) 1958 Athens, Ga.
3720. Susman, Beatrice K. (Mrs.) 1954 Teaneck, N. J.
4733. Sutliff, D. E. (Mich.) 1964 Westland, Mich.
3046. Sutphin, E. C. 1944 Galax, Va.
5466. Sutton, D. H. (S. C.) 1970 Greenville
5287. Sutton, J. E. 1969 Kinston
5360. Swaim, R. L. 1969 Elkin

3908. Swan, W. J. 1956 Fletcher
4533. Swann, E. F., Jr. 1962 Hickory
5178. Swann, R. L. (N. Y.) 1968 Laurinburg
3512. Swearngan, C. L. 1951 Charlotte
3585. Swicegood, Shirley W. (Mrs.) 1952 Glen Ellyn, Ill.
5039. Swofford, J. S. 1967 Canton
1388. Sykes, R. J. 1907 Durham
5216. Sykes, R. N., Jr. 1968 Burgaw

T

3817. Talbert, G. R. 1955 Winston-Salem
5730. Talley, J. L. 1971 Sanford
5185. Tanazevich, Alexander (Ohio) 1968 Ridgeville, Ohio
3025. Tart, P. E. 1943 Kinston
4691. Tartel, Delores D. (Mrs.) 1964 Fairmont, W. Va.
5320. Tarter, N. D. (Miss.) 1969 Charlotte
2703. Tate, D. O. 1935 St. Petersburg, Fla.
2256. Tate, E. H. 1925 Lenoir
4671. Tate, R. E. (S. C.) 1964 Shelby
4195. Tate, S. B. (S. C.) 1959 Asheville
4346. Tate, S. C. (Ga.) 1960 Shelby
3818. Tate, W. S. 1955 Lexington
3444. Tatum, Mary E. 1951 Winston-Salem
5289. Taylor, C. D. 1969 Ahoskie
5040. Taylor, Frances E. 1967 Durham
2797. Taylor, H. R. (Tenn.) 1938 New Bern
2786. Taylor, H. T. 1937 Goldsboro
5092. Taylor, J. B. 1967 Banner Elk
3402. Taylor, J. G. 1950 Conway
4634. Taylor, J. R. 1963 Crossnore
2398. Taylor, L. B. 1927 Conway
4720. Taylor, Linda T. (Mrs.) 1964 Crossnore
5125. Taylor, Marie D. (Mrs.) 1968 Marion
4922. Taylor, Marsha B. 1966 Raleigh
5022. Taylor, Martha L. (Mrs.) 1967 Greenville
4084. Taylor, Mary S. 1958 Yadkinville
3183. Taylor, Nancy H. (Mrs.) 1947 Washington
5654. Taylor, Nancy W. (Mrs.) (Va.) 1971 Richmond, Va.
5290. Taylor, T. G. 1969 Boone
1627. Taylor, W. P. 1912 Roanoke Rapids
3218. Taylor, W. W. 1948 Chapel Hill
5361. Teague, B. J. 1969 Hickory
3047. Teague, J. R. 1944 Reidsville
5567. Teague, R. S. 1970 Winston-Salem
4247. Teal, E. W. (S. C.) 1959 Winnsboro, S. C.
2988. Tee, H. C., Jr. 1942 Wilson
5442. Teeter, R. T. 1970 Chapel Hill
4599. Temple, Burwell, Jr. 1963 Kinston
3244. Temple, H. A. 1948 Sanford
2333. Tennant, W. D., Jr. 1926 Crossnore
5142. Tennille, A. T., Jr. 1968 Newland
4735. Terman, R. S. (Ind.) 1964 Charlotte
3038. Terrell, J. A., Jr. 1943 Sanford
4600. Thames, W. G. 1963 Hope Mills
3173. Thayer, S. S. (Ohio) 1947 Orlando, Fla.
5252. Themides, G. H. (Va.) 1969 Charlotte
4545. Thomas, D. M. (Mass.) 1962 Winston-Salem
1701. Thomas, E. E. 1913 Roxboro
2839. Thomas, F. E. (Ala.) 1938 Charlotte
3541. Thomas, H. G. 1952 Wilson
2883. Thomas, J. I. 1939 Dunn
5731. Thomas, J. R., Jr. Durham
3531. Thomas, J. S. (Ala.) 1952 Charlotte
5008. Thomas, L. E. (S. C.) 1967 Hickory
4852. Thomas, L. W. 1965 Dunn
5308. Thomas, N. A. (S. C.) 1969 Conover
2577. Thomas, P. L. 1931 Shallotte
5732. Thomas, V. H. 1971 Sanford
4202. Thomaston, B. L. (Ala.) 1959 Auburn, Ala.
4334. Thompson, C. D. 1960 Graham
3909. Thompson, D. A. 1956 Salisbury
2811. Thompson, H. O. 1938 Chapel Hill
2258. Thompson, J. L. 1925 Reidsville
2242. Thompson, J. V. ( S. C.) 1924 Wilmington
5484. Thompson, Mary M. (Mrs.) (S. C.) 1970 Charlotte
2987. Thompson, T. H. 1942 Burlington
5217. Thompson, W. L. 1968 Charlotte
3130. Thorne, Lucy K. (Mrs.) 1946 Morehead City
3857. Thorne, S. T. 1955 Charlotte
2884. Thornton, G. P. 1939 Goldsboro
2986. Thornton, J. W., Jr. 1942 Rolesville
5291. Thrower, W. N., Jr. 1969 Belmont
5242. Tiedeman, Patricia A. (Mrs.) (Ia.) 1969 Durham
3112. Tilles, Irving (N. J.) 1946 High Point
5650. Tilly, Bonnie Jean 1971 Gaffney, S. C.
5443. Tilley, C. S., III 1970 New Bern
2159. Tilley, J. E. 1923 Jamestown

3133. Timberlake, C. V., Jr. 1946 Alexandria, Va.
3721. Timberlake, H. W. 1954 Roanoke Rapids
5143. Tinkler, J. B. 1968 Asheboro
4752. Tinkler, Linda R. (Mrs.) 1964 Asheboro
4529. Tippit, Ingrid B. (Mrs.) 1962 San Antonio, Tex.
4869. Todd, C. E. (S. C.) 1965 Laurinburg
4721. Todd, W. H. 1964 Aulander
5314. Tolley, J. W. (Va.) 1969 Christiansburg, Va.
3838. Tollison, R. B. (S. C.) 1955 Wadesboro
2440. Tolson, J. G., Jr. (S. C.) 1927 Henderson
3605. Tomlinson, L. C. (Ga.) 1952 Fayetteville
4950. Tomlinson, L. L. (Ga.) 1966 Dublin, Ga.
1990. Toms, E. R. (Ga.) 1919 Wilmington
4778. Totten, Doris S. (Mrs.) (Va.) 1964 Wilson
1703. Trent, J. A. 1913 Galax, Va.
5651. Tribble, Elaine R. (Mrs.) 1971 Charlotte
5877. Tribble, J. R. (Ala.) 1972 Rocky Mount
5779. Triplett, T. N. 1972 High Point
2160. Tripp, G. O. 1923 Wilmington
4982. Tripp, J. N. 1966 Lumberton
4812. Tripp, R. T. 1965 Wilson
4923. Tromba, C. B. 1966 Memphis, Tenn.
3958. Trosper, Edith W. 1956 Colorado Springs, Colo.
1343. Trotter, J. R. 1906 Salisbury
5381. Trugman, Morton (Ga.) 1969 Charlotte
4985. Tucci, L. A. (Va.) 1966 Hampton, Va.
2847. Tunstall, J. P. 1939 Washington
3481. Turner, C. C., Jr. 1951 Scotland Neck
4460. Turner, G. M. (S. C.) 1962 Greenville, S. C.
3671. Turner, G. W. 1953 Wilmington
3315. Turner, J. K., Jr. 1949 Weldon
5444. Turner, R. A., Jr. 1970 LaFayette, Ga.
5144. Tutherow, P. D. 1968 Uncasville, Conn.
5587. Twiddy, Joan B. (Mrs.) (Va.) 1970 Chase City, Va.
4552. Twiggs, R. J. (Ga.) 1962 Hiawassee, Ga.
4086. Tyler, J. L. 1958 Greenville
2778. Tyson, J. W. 1937 Greensboro

U

5733. Umino, Wendy R. (Mrs.) 1971 Carmichael, Calif.
4038. Umphlett, H. B., Jr. 1957 Elizabeth City
2570. Umstead, O. L. 1931 Durham
3346. Underwood, D. D. 1950 Greensboro
4829. Underwood, E. B. (Tenn.) 1965 Mars Hill
2954. Underwood, H. P., Jr. 1941 Fayetteville
4087. Underwood, M. E. 1958 Wilmington
4008. Upchurch, J. E., Jr. 1957 Durham
2667. Upchurch, M. T. 1934 Smithfield
5292. Upchurch, M. T., Jr. 1969 Salisbury
5780. Upchurch, T. R., III 1972 Mt. Gilead
4722. Upton, J. H. 1964 Greensboro
4403. Usher, Harold G. 1961 Thomasville
3403. Ussery, E. McD. 1950 Raleigh
3316. Uzzell, S. C. C. 1949 Hendersonville

V

4297. Vanderburg, W. L. 1960 Burlington
5231. Van Meter, Irvin, Jr. (W. Va.) 1968 Charleston, W. Va.
5781. Vann, L. W., III 1972 Greensboro
3482. Van Valkenburgh, W. B. 1951 Asheville
5163. Vaughan, R. E. (Ala.) 1968 Monroe
5782. Vaughn, W. E. 1972 Chapel Hill
5579. Vernier, D. L. (Ohio) 1970 Franklin Furnace, O.
3054. Viall, W. R., Jr. 1944 Pinehurst
3483. Vinson, J. B. 1951 Zebulon
4890. Vogt, R. E. (Ala.) 1966 Rocky Mount
5663. Vranian, Laura N. (Mrs.) 1971 Sanford

W

3722. Wagner, J. W. 1954 Charlotte
3750. Wagner, M. T., Jr. 1954 Durham
3523. Wakefield, Griffin (La.) 1951 Charlotte
2278. Walker, A. D. 1925 Wilmington
4647. Walker, H. J. (S. C.) 1963 Richmond, Va.
4785. Walker, H. L. (Va.) 1965 Galax, Va.

2504. Walker, H. L. 1929 Greensboro
2010. Walker, H. W. 1922 Norlina
4813. Walker, L. S. 1965 Thomasville
4303. Walker, M. H. (Ga.) 1960 Rowland
4183. Walker, P. M. 1959 Newton
5445. Walker, W. T. 1970 Eden
5103. Wall, G. H. (Ga.) 1967 Franklin
5734. Wall, T. E. 1971 Winston-Salem
2192. Wallace, A. C. 1924 Star
5362. Wallace, S. C. 1969 Chapel Hill
3275. Walters, H. C. (S. C.) 1949 Florence, S. C.
2441. Walters, J. E. (S. C.) 1928 Wadesboro
5446. Wang, Serena H. (Mrs.) 1970 Durham
2583. Ward, B. R. 1931 Goldsboro
4500. Ward, J. H. (Miss.) 1962 Hendersonville
3160. Ward, J. L., Jr. (Ga.) 1946 Canton
5145. Ward, N. E. 1968 Raleigh
5783. Ward, P. T. 1972 Elizabeth City
5568. Ward, R. Y. 1970 Hickory
3484. Ward, W. S. 1951 Candler
3588. Warren, Allene M. 1952 Wrightsville Beach
3122. Warren, B. S., Jr. 1946 Greenville
3695. Warren, C. F., Jr. (Ga.) 1953 Staunton, Va.
4866. Warren, F. W., Jr. 1965 Athens, Ga.
4865. Warren, L. J. 1965 Cary
5476. Wasserman, Jerry (Ohio) 1970 S. Euclid, O.
5447. Waters, Jack, Jr. 1970 Lumberton
2846. Waters, P. V. 1939 Mooresville
4814. Watson, B. V. 1965 Winston-Salem
5569. Watson, C. M., Jr. 1970 Wilmington
5784. Watson, D. McN., Jr. 1972 Laurinburg
5417. Watson, Elaine E. (Mrs.) 1970 Raleigh
4039. Watson, E. M. 1957 Madison
5384. Watson, J. C. (La.) 1969 Raleigh
2805. Watson, R. N. 1938 Sanford
4674. Watts, J. G. (S. C.) 1964 Burlington
4723. Watts, M. W. 1964 Concord
2813. Way, J. A., Jr. 1938 Winston-Salem
5735. Wease, B. R. 1971 Gastonia
4635. Weatherly, W. J. III 1963 Warsaw
4636. Weathers, D. L. 1963 Newton
3646. Weatherwax, F. G. (Ga.) 1953 Clemmons
4648. Weaver, M. K. (Ohio) 1963 Wilmington
4616. Weaver, Nancy C. (Mrs.) (Va.) 1963 Princeton, N. J.
4493. Weaver, V. D. 1962 Greensboro
3485. Webster, C. D. 1951 Fairmont
3726. Webster, P. E. (S. C.) 1954 Concord
2936. Webster, W. B. (S. C.) 1941 Fairmont
5119. Webster, W. B., Jr. (S. C.) 1968 Fairmont
4637. Weir, J. C. 1963 Hickory
5477. Weiss, Garcon (Ohio) 1970 Cleveland Heights, O.
3589. Welborn, J. H. 1952 Lexington
3198. Welborn, W. F., Jr. 1947 Lexington
2541. Welch, W. D., Jr. 1930 Washington
4129. Wells, Elizabeth H. (Mrs.) (S. C.) 1958 Mocksville
4239. Wells, F. E. 1959 Benson
3599. Wells, F. R. (Ohio) 1952 Pinehurst
3963. Wells, K. F. (Tenn.) 1956 Canton
2685. Wells, R. R. 1934 Shelby
2870. Wells, V. D., Jr. 1939 Columbus, O.
3751. Wells, W. P. 1954 Durham
5165. Welsh, J. L., Jr. (Ga.) 1968 Lumberton
3513. Welsh, O. H. 1951 Charlotte
5167. Werley, L. D. (Md.) 1968 Chapel Hill
3755. West, J. R. (Ga.) 1954 Asheville
2800. West, June B. (Mrs.) 1938 Raleigh
3514. West, W. A. 1951 Roseboro
2254. West, W. L. 1925 Roseboro
3959. Whaley, E. F. 1956 Elizabeth City
4088. Whaley, H. G. 1958 Wilmington
3515. Whaley, L. M. 1951 Wallace
5248. Whatley, R. U. (Ga.) 1969 Brevard
3347. Wheeler, C. C., Jr., 1950 Creedmoor
1979. Wheeler, C. R. 1919 Oxford
2670. Wheless, J. M., Jr. 1934 Farmville
5363. White, C. C. 1969 Henderson
2448. White, D. F. 1928 Mebane
2059. White, E. S. 1921 Greensboro
3858. White, Grey B. (Mrs.) 1955 Burlington
5486. White, J. C. (Ill.) 1970 Lincoln, Ill.
3752. White, J. G. 1954 Burlington
4494. White, J. R. 1962 Durham
4643. White, P. H. (Ga.) 1963 Hickory
2532. White, R. L. (S. C.) 1929 Troy
5293. White, R. S. 1969 Lenoir
5785. White, W. J. 1972 Raleigh
5093. Whitehead, C. M. 1967 Ramseur
2211. Whitehead, C. R. 1924 Ramseur
3026. Whitehead, J. D., III 1943 Enfield
4335. Whitehead, W. L. 1960 Siler City

4184. Whitehurst, P. A. 1959 Murfreesboro
2673. Whiteley, R. S. 1934 High Point
2956. Whitford, B. H. 1941 Rocky Mount
2547. Whitley, H. E. 1930 Concord
2885. Whitley, W. Y. 1939 Fremont
4539. Wier, J. K. (Neb.) 1962 Chapel Hill
4136. Wiesener, C. V. (Ark.) 1958 Kings Mountain
3723. Wiggins, K. L. 1954 Goldsboro
4767. Wilder, R. B. 1964 Raleigh
1625. Wilkerson, I. O. 1911 Reidsville
5094. Wilkerson, R. D. 1967 New Orleans, La.
4018. Wilkes, Ernestine B. (Mrs.) 1957 High Point
3056. Wilkins, Jessie L. (Mrs.) 1944 Durham
4304. Wilkinson, J. A. (S. C.) 1960 Kernersville
5448. Wilkinson, Kay McC. (Mrs.) 1970 Garner
5294. Willets, G. M., III 1969 Chapel Hill
3405. Williams, B. A. 1950 Hendersonville
4820. Williams, Barbara H. (Mrs.) (S. D.) 1965 Roanoke, Va.
5095. Williams, B. L. 1967 Raleigh
5364. Williams, B. O. 1969 Chapel Hill
3175. Williams, C. H. (Va.) 1947 Aberdeen
4867. Williams, Elizabeth C. (Mrs.) 1965 Danville, Pa.
3516. Williams, E. G. 1951 Gastonia
4240. Williams, F. E. 1959 Wilmington
3629. Williams, G. L. 1953 Fayetteville
5675. Williams, G. W., Jr. (Ga.) 1971 Decatur, Ga.
5365. Williams, H. K. R. 1969 Greensboro
3087. Williams J. D., Jr. 1945 Mansfield, Ohio
4404. Williams, J. E. 1961 Rockingham
5786. Williams, J. K. 1972 Chapel Hill
3134. Williams, Laurel L. 1946 Newport News, Va.
4241. Williams, L. L. 1959 Lexington
2077. Williams, L. L. (Ga.) 1920 Wadesboro
5787. Williams, M. G. 1972 Durham
2969. Williams, M. H. 1941 Lexington
5096. Williams, M. O. 1967 Charlotte
3152. Williams, Nina F. (Mrs.) (Kan.) 1946 Thomasville
5295. Williams, Patricia A. 1969 Rockingham
5459. Williams, R. D. (S. C.) 1970 Lincolnton
4999. Williams, R. E. (Ga.) 1967 Asheville
3732. Williams, T. D., Jr. (S. C.) 1954 Hamlet
3517. Williams, W. A. 1951 Rocky Mount
4601. Williams, W. T. 1963 Thomasville
3182. Williamson, Fate (Mrs.) 1947 Asheville
3819. Williford, E. H., Jr. 1955 Kannapolis
4405. Williford, Evelyn D. 1961 Raleigh
3219. Williford, John S. 1948 Pinetops
4862. Williford, Mary J. (Mrs.) 1965 Fayetteville
4724. Williford, T. A. 1964 Newton Grove
2088. Willis, Beatrice A. (Mrs.) 1922 Chapel Hill
3417. Willis, G. C., Jr. (Ga.) 1950 Sarasota, Fla.
2442. Williston, F. D. (Tenn.) 1927 Fayetteville
2158. Wilson, C. A. (Ga.) 1922 Monroe
3318. Wilson, H. W., Jr. 1949 King
4815. Wilson, J. D. 1965 Morganton
4009. Wilson, J. H. 1957 Winston-Salem
3406. Wilson, R. C. 1950 Hendersonville
5570. Wilson, T. S. 1970 Springfield, Va.
3486. Wilson, W. H. 1951 Raleigh
2017. Wimberley, R. E. 1920 Raleigh
3753. Wimberley, W. P. 1954 Raleigh
2957. Windecker, G. H. 1941 Mount Arlington, N. J.
4924. Winfree, J. H. 1966 Waynesville
5485. Winkelman, M. D. (Mich.) 1970 Univ. Heights, O.
4185. Winstead, D. D., Jr., 1959 Washington
3453. Winter, C. O. (S. C.) 1951 Jacksonville
1822. Wolfe, B. H. 1915 Gibsonville
5478. Wolfe, J. M. (Ohio) 1970 South Euclid, O.
3820. Wolfe, R. P. 1955 Mt. Airy
5736. Womack, Sallie B. (Mrs.) 1971 Siler City
2203. Womble, D. J. 1924 Durham
4638. Womble, Jacqueline R. 1963 Tucson, Ariz.
2726. Womble, L. N., Jr. 1936 Plymouth
5738. Womble, L. N., III 1971 Plymouth
3821. Wood, J. D. 1955 Burlington
4725. Wood, R. M. 1964 Raeford
4931. Wood, W. W., Jr. (Ga.) 1966 Raleigh
5652. Woodall, H. B. 1971 Chapel Hill
5571. Woodall, Sandra C. (Mrs.) 1970 Durham

2857. Woodard, B. P. 1939 Princeton
5572. Woodard, C. E. 1970 Hertford
5041. Woodard, E. C., Jr. 1967 Princeton
4299. Woodard, G. F. (S. C.) 1960 Matthews
5366. Woodard, J. V., Jr. 1969 Henderson
4816. Woodard, J. W. 1965 High Point
5738. Woodard, S. L. 1971 Asheville
5498. Woodbury, J. T., II (Ga.) 1970 Brevard
3756. Woodson, J. T., Jr. (Tenn.) 1954 Woodbury, Tenn.
5146. Woody, K. W. 1968 Southern Pines
3447. Woody, R. R. 1951 Burlington
1809. Woolard, E. W. 1915 Henderson
5107. Wooten, E. A., Jr. (Ga.) 1967 Nashville
2218. Wooten, I. W. 1924 Tarboro
2351. Wooten, J. W. F. 1926 Fayetteville
3083. Wooten, Ruth A. (Mrs.) 1945 Raleigh
4540. Worley, Leroy ( S. C.) 1962 Winston-Salem
4657. Wray, W. J. (W. Va.) 1963 Charleston, W. Va.
5108. Wright, Kay D. (Mrs.) (Va.) 1967 Wise, Va.
5170. Wrinkle, C. A. (Ga.) 1968 Hickory
3606. Wurthmann, B. A. (S. C.) 1952 Sullivan's Island, S. C.
2854. Wyatt, Blanche B. (Mrs.) 1939 Wilson
4435. Wyche, G. V. 1961 Roanoke Rapids
4602. Wyke, Martha A. 1963 Raleigh
4640. Wyndham, J. N. (S. C.) 1963 Charlotte
5653. Wynne, W. B. 1971 Fayetteville

Y

3206. Yandell, C. R. (S. C.) 1947 Pineville
3487. Yandle, H. A. 1951 Chapel Hill
4534. Yarborough, F. F. 1962 Raleigh
5228. Yarbrough, C. L. (Ga.) 1968 Moultrie, Ga.
2798. Yearwood, T. C. (Ill.) 1938 Nicholasville, Ky.
5098. Yim, Man Ko 1967 Baltimore, Md.
5573. Yoder, C. D. 1970 Chapel Hill
4298. Yost, T. M. 1960 Albemarle
5317. Youmans, D. B. (Ga.) 1969 Laurens, S. C.
3410. Young, C. W., Jr. (S. C.) 1950 Shallotte
5099. Young, D. M. 1967 Hendersonville
5309. Young, L. H. (Kan.) 1969 Paxton, Ill.
5147. Young, R. E. 1968 High Point
3348. Young, R. L., Jr. 1950 Lake Junaluska
2799. Young, T. F. (Ark.) 1938 Asheville
3048. Youngblood, Frances R. (Mrs.) 1944 Charlotte

Z

4406. Zachary, J. N. 1961 Sylva
4090. Zambito, Joseph 1958 Jacksonville
5382. Zieroth, W. K. (Ill.) 1969 Gastonia
5221. Zimmerman, Carolyn F. (Mrs.) 1968 N. Wilkesboro
3243. Zirkle, Mildred S. (Mrs.) 1948 Berwyn, Pa.
1576. Zuckerman, I. L. 1910 Greensboro

## REGISTERED ASSISTANT PHARMACISTS

30. Barnhardt, L. E. 1931 Charlotte
50. Bass, J. A. 1932 Wilson
28. Brooks, C. M. 1931 Monroe
48. Brown, H. S. 1932 Goldsboro
106. Bryant, Nan 1938 Tarboro
23. Carrigan, J. F. 1930 Salisbury
61. Chadwick, S. T. 1933 Morehead City
27. Griffin, T. W. 1930 Statesville
72. Humphries, A. T. 1934 Huntersville
56. King, R. G. 1933 New Bern
7. McConnell, Ethel 1926 Newton
19. Maus, F. B. 1928 Greensboro
64. Moore, H. W. 1933 Lexington
68. Munns, R. F. 1934 Lumberton
26. Russell, L. D. 1930 Greensboro
77. Wade, C. E. 1935 Ahoskie

## PERMITTED PHYSICIANS

361. Cole, W. F. 1942 Bunn
271. Parker, J. W., Jr. 1929 Seaboard

# List of Drug Stores

Revised April 30, 1972

The number preceding the name of the drug store indicates the permit number of that store. Addresses for each store are listed where given. Person listed immediately following drug store was certified as pharmacist in charge (or permitted physician) on the application for the renewal of the permit. "*" denotes drug store operated under physician's permit. "**" denotes "limited service" institutional permits.

ABERDEEN—Moore County

1. Bryan Drug Company, Inc.
122 W. Main St. (C. L. Guion)

2645. Craig Drug Co., Inc.
101 Sycamore St. (L. B. Craig)

2522. Mann's Dependable Drug Store
Hwy. #1 (J. J. Miley)

AHOSKIE—Hertford County

1310. Boone's Professional Pharmacy
312 S. Acadmey St. (W. T. Boone)

2535. Capps-Daniels Drug Co., Inc.
418 Peacock St. (H. H. Daniels)

2534. Copeland Drug Co., Inc.
104 E. Main St. (R. M. Martin)

2527. Roanoke-Chowan Hospital Pharmacy**
Academy St. (C. D. Taylor)

2837. Scottie Stores Pharmacy
226 E. Main (A. W. Benthall)

ALBEMARLE—Stanly County

2602. Drug Centre, Inc.
121 N. First St. (W. W. Griggs, Jr.)

2278. Eckerd's Drugs
Quenby Village Mall
(J. R. Gore)

2397. Medical Pharmacy of Albemarle, Inc.
320 Yadkin St. (G. E. Harwood)

1152. Murrell's Pharmacy
167 N. Second St. (H. T. Murrell)

1930. Murrell's Pharmacy No. 2
825 N. Fourth St. (H. T. Murrell, Jr.)

2471. Phillips Drug Co.
111 N. Second St. (T. M. Yost)

2643. Purcell Drug Co.
135 W. Main St. (J. B. Davis)

1674. Stanly County Hospital Pharmacy
N. Fourth St. (J. K. Stoots)

1802. Yadkin Pharmacy
123 Yadkin St. (F. A. Sinclair)

ANDREWS—Cherokee County

2659. Andrews Pharmacy
Main St. (J. B. Kennedy, Jr.)

1813. Burch Drug Store
Second St. (E. U. Burch)

2475. District Memorial Hospital of
Southwestern N. C., Inc.**
(E. U. Burch)

ANGIER—Harnett County

1327. McKnight's Drug Store
Main St. (A. L. McLean, Jr.)

2777. Pruett Drug Store
100 E. Depot St. (I. J. Pruett)

APEX—Wake County

2310. Medical Center Pharmacy
211 S. Salem St. (L. C. Dollar)

ARCHDALE—Randolph County

2818. Archdale Pharmacy
3220 S. Main St. (Everette Grayson)

ASHEBORO—Randolph County

2053. Asheboro Drug Co.
200 Foust St. (J. S. Duggins)

1415. CAR Drugs
1717 N. Fayetteville St. (C. A. Reaves)

2630. Eckerd Drugs
Northgate Shopping Center
(H. G. Hall)

1174. Fox Professional Drug Co., Inc.
1021 S. Fayetteville St. (J. H. Fox)

2699. Kearns Service Drug Store, Inc.
803 W. Salisbury St. (B. K. Mobley)

1580. Mann's Dependable Drug Store
341 N. Fayetteville St.
(L. H. Carter)

2218. Mann's Drug Store No. 2
Cox Ave. & H'way 64
(D. M. Cranford)

2816. Prevo Drugs, Inc.
510 Sunset Ave. (L. S. Haywood)

2587. Randolph Hospital Pharmacy**
373 N. Fayetteville St.
(Linda R. Tinkler)

2525. Reaves Walgreen Agency Drug Store
117-119 Sunset Ave. (D. E. Royster)

2557. Revco Discount Drug Center
Hammer Village Shopping Center
(J. B. Tinkler)

ASHEVILLE—Buncombe County

2708. A-B Pharmacy
645 Biltmore Ave. (W. R. Farr)

1466. Adams Professional Pharmacy, Inc.
105 Doctors Bldg. (J. W. Adams)

64. Aiken's Pharmacy
14 Lodge St. (J. H. Aiken)

2444. American Institutional Pharmacy, Inc.**
Brentwood Rehabilitation Center
500 Beaverdam Rd.
(J. P. Stamatiades)

2435. Appalachian Hall, Inc.**
Caledonia Rd. (E. L. Bishop, Jr.)

2345. Aston Park Hospital, Inc.**
289 Hilliard Ave. (J. W. Adams)

1911. B & B Pharmacy
462 Haywood Rd. (L. B. Brookshire)

2335. Barefoot & Tatum Drugs, Inc.
2 N. Pack Sq. (J. P. Goforth)

1427. Bennett's Drug Store
472 Haywood Rd. (R. F. Austraw)

1976. Burch Beverly Hills Drugs
948 Tunnel Rd. (V. G. Burch)

867. Charlotte Street Drug Co., Inc.
100 Charlotte St. (B. F. Klein)

2577. Chunns Cove Nursing Home Pharmacy**
Mountain Brook Road (G. M. Stamey)

1472. Eckerd's of Asheville, Inc.
1001 Patton Ave. (G. M. Stamey)

23. Eckerd Drugs, Inc.
31 Patton Ave. (S. B. Tate)

2236. Eckerd's Drugs
Tunnel Road Shopping Center
(D. D. Stamey)

1187. Eckerd's-Haywood, Inc.
21 Haywood St. (H. K. Garmany, Jr.)

2459. Highland Hospital**
49 Zillicoa St. (A. G. Kiser)

2749. Ideal Drug Store
733 Haywood Rd. (P. F. Crouch)

1506. Kenilworth Drug Store
489 Biltmore Ave. (J. C. McGee, Jr.)

1086. Lamore's Pharmacy
603 Tunnel Rd. (W. P. Lamore)

2174. Lord's Drug Store, Inc.
793 Merrimon Ave. (J. R. West)

882. Malvern Hills Drug Store
1478 Patton Ave. (W. T. Sisk)

1070. Memorial Mission Hospital Pharmacy
509 Biltmore Ave. (E. H. Knight)

1323. Merrimon Avenue Pharmacy
215 Merrimon Ave. (A. B. Chandley)

1089. Montford Pharmacy
231 Montford Ave. (A. G. Kiser)

1787. Northland Drug
946 Merrimon Ave.
(R. F. Coppedge, Jr.)

2500. Orthopedic Hospital and Rehabilitation Center, Inc.**
1 Rotary Dr. (E. L. Bishop, Jr.)

1201. Pack Square Pharmacy
16 N. Pack Sq. (L. P. Brookshire)

36. Pinner's Drug Store
619 Haywood Rd. (W. H. Kauffman)

1132. Saint Joseph's Hospital Pharmacy
428 Biltmore Ave.
(Virginia L. Callahan)

37. Salley's Drug Store
85 Patton Ave. (W. M. Salley, Jr.)

2150. Service Drugs of Asheville, Inc.
45 Brook St.
(T. M. Donnelly)

1462. Shigley's Grove Park Pharmacy
250 Charlotte St. (H. H. Shigley)

2671. White Cross Drugs
South Forest Shopping Center
(W. J. Swan)

2520. White Cross Stores, Inc. of Asheville
Westgate Shopping Center
(H. E. Hall)

AULANDER—Bertie County

2137. Aulander Pharmacy
Main St. (W. H. Todd)

AYDEN—Pitt County

1603. Edwards Pharmacy
203 S. Lee St. (S. McD. Edwards)

BAILEY—Nash County

2301. Bartlett Pharmacy
Main St. (J. B. Bartlett)

BAKERSVILLE—Mitchell County

2382. Bakersville Pharmacy
Main St. (J. B. Mason)

BANNER ELK—Avery County

2509. Banner Elk Pharmacy
(P. E. Branch)

2001. Charles A. Cannon, Jr.
Memorial Hospital Pharmacy**
(P. E. Branch)

BAT CAVE—Henderson County

2394. Valley Clinic and Hospital**
H'way 74 (J. D. Massey)

BAYBORO—Pamlico County

2070. Morris Drug Company (S. C. Morris)

BEAUFORT—Carteret County

2543. Bell's Drug Store
434 Front St. (R. L. Daughtry)

51. Guthrie-Jones Drug Co.
507 Front St. (C. H. Guthrie)

BELHAVEN—Beaufort County

54. O'Neal's Drug Store, Inc.
230 E. Main St. (W. P. O'Neal, Jr.)

2405. Pungo District Hospital Corporation**
Front St. (W. P. O'Neal, Sr.)

2790. Pungo River Pharmacy, Inc.
203 Main St. (J. E. Ellis)

BELMONT—Gaston County

55. Belmont Drug Co.
9 Main St. (E. V. Stone)

1500. Catawba Pharmacy
403 Catawba St. (L. J. Merritt)

2753. College Park Pharmacy
77 McAdenville Rd.
(W. W. Thrower, Jr.)

1647. Robinson's Drug Store, Inc.
16 Main St. (C. D. Croft)

1655. Watkins Pharmacy, Inc.
132 N. Main St. (W. A. James)

BENSON—Johnston County

2436. Benson Drug Co.
104 E. Main St. (C. L. Stevens)

2766. Warren Drug Company
211 E. Main St. (F. E. Wells)

BESSEMER CITY—Gaston County

1896. Central Drug Store
112 W. Virginia Ave. (J. V. Putnam)

2396. Morris Drug Store
102 W. Virginia Ave. (W. W. Morris)

BETHEL—Pitt County

1823. Bethel Pharmacy, Inc.
(J. R. Bowers)

BEULAVILLE—Duplin County

1760. Bostic Drug Company, Inc.
(R. A. Bostic)

BISCOE—Montgomery County

2283. Biscoe Drug Store
Carthage Rd. (W. I. Jenkins, Jr.)

BLACK MOUNTAIN—Buncombe County

2121. Black Mountain Drug Company
101 W. State St. (S. B. Roberts)

1743. Knight's Pharmacy
116 W. State St. (J. A. Kluttz)

2125. Ward's W. N. C. Drug
W. N. C. Shopping Center
(F. A. Connelly)

2267. Western N. C. Sanatorium Pharmacy**
(J. A. Kluttz)

BLOWING ROCK—Watauga County

2277. Blowing Rock Hospital**
Chestnut Dr. (W. M. Shaheen)

2140. The Village Pharmacy
Main St. (R. B. Lowe)

BOILING SPRINGS—Cleveland County

1096. Boiling Springs Drug Co., Inc.
(R. H. Beason)

2550. Royster Memorial Hospital, Inc.**
W. College Ave. (O. R. Moore)

BOONE—Watauga County

73. Boone Drug Company
113 E. King St. (W. R. Richardson)

1592. Carolina Pharmacy
231 E. King St. (J. P. Greene)

2501. Deerfield Pharmacy
One Doctors Lane (O. K. Richardson)

2216. King Street Pharmacy
E. King St. (J. C. Furman)

2734. SupeRx Drugs
Watauga Shopping Center
(H. Q. Gladden)

2353. Watauga County Hospital
Deerfield Rd. (T. G. Taylor)

BOONVILLE—Yadkin County

1991. Boonville Pharmacy
129 W. Main St. (D. C. Clark)

BREVARD—Transylvania County

2580. Brevard Pharmacy
2 W. Main St. (R. U. Whatley)

2098. Duvall Drugs, Inc.
Broad St. (C. J. Duvall)

1556. Morris Pharmacy, Inc.
Broad & Main Sts.
(E. M. Morris)

2473. Transylvania Community Hospital**
S. Broad St. (E. M. Morris)

1744. Varner's Drug Store, Inc.
Jordan & Broad Sts.
(Paul Owenby, Jr.)

BROADWAY—Lee County

1944. Broadway Drug Store
Main St. (G. W. Beale, Jr.)

BRYSON CITY—Swain County

80. Bryson City Drug Company
108 Everett St. (K. E. Bennett)

2420. Swain County Hospital, Inc.**
Drawer BB (J. E. Mills)

2692. Swain Drug Store
Everett St. (J. L. Mattox)

BUNN—Franklin County

83. Bunn Drug Company*
Main St. (W. F. Cole, M.D.)

BURGAW—Pender County

1198. Dees Drug Store, Inc.
111 Wright St. (R. R. Dees)

1030. Durham Drug Co.
Freemont St. (J. T. Moore)

2290. Pender Memorial Hospital, Inc.**
(R. R. Dees)

2736. Shady Haven Pharmacy**
H'way 117 Business, S. (R. E. Bishop)

BURLINGTON—Alamance County

1192. Alamance County Hospital Pharmacy
Graham-Hopedale Rd.
(R. L. Salter, Jr.)

2145. Alamance Drug Company
223 Maple Ave. (L. W. Matthews, III)

2361. Andrews Drug Company, Inc.
138 Maple Ave. (W. H. Jennings)

86. Asher-McAdams Drug Co.
305 Trollinger St. (J. W. McAdams)

1816. Barbour Drugs, Inc.
2213 Edgewood Ave.
(J. P. Barbour, Jr.)

87. Burlington Drug Co., Inc.
E. Front St. (R. L. Barbour)

89. Davis Street Pharmacy, Inc.
751 E. Davis St. (R. R. Woody)

2604. Eckerd Drugs
Holly Hill Mall Shopping Center
(Jerry B. Kennedy)

1989. Eckerd's Drugs
Cum-Park Plaza Shopping Center
(W. L. Vanderburg)

2721. Edgewood Pharmacy, A.I.P., Inc.**
1719 Edgewood Ave.
(J. D. Wood)

1407. Griffin's Pharmacy, Inc.
445 Chapel Hill Rd. (S. D. Griffin, Jr.)

2530. Medical Center Pharmacy, Inc.
274 Graham-Hopedale Rd.
(M. E. McCorkle)

2144. Medical Village Apothecary
1610 Vaughn Rd. (W. S. Gardner)

2258. Memorial Hospital of Alamance
County Pharmacy
730 Hermitage Rd. (W. K. Saunders)

94. Perry's Pharmacy
917 Rauhut St. (W. R. Perry)

1413. Sherard's Pharmacy
1253 Webb Ave. (G. S. Sherard)

2254. SupeRx Drugs
520 N. Church St. (J. G. White)

2654. SupeRx Drugs
1803 S. Church St. (K. L. Huffman)

1188. Thompson's Pharmacy
804 Rauhut St. (T. H. Thompson)

BURNSVILLE—Yancey County

2176. Banks Pharmacy
W. Main St. (B. J. Jones)

1724. Pollard's Drug Store
W. Main St. (C. B. Gillespie, Jr.)

2385. Yancey Hospital**
(C. B. Gillespie, Jr.)

BUTNER—Granville County

2831. Murdoch Center Pharmacy
(H. L. Kelly)

2617. John Umstead Hospital Pharmacy
(J. T. Penland)

CANDLER—Buncombe County

2430. Valley Drug Store
H'way 19-23 (W. S. Ward)

CANDOR—Montgomery County

1732. B & B Drug Co.
Main St. (R. T. Giles)

CANTON—Haywood County

98. Champion Cut-Rate Drug Store, Inc.
147 Main St. (J. L. Ward, Jr.)

2340. Hendrix Drug Store
108 Main St. (J. B. Patton, Jr.)

100. Martin's Drug Store, Inc.
24 Park St. (B .M. Burrus)

1624. Midway Professional Pharmacy, Inc.
H'way 19-23. (K. F. Wells)

2705. Thrif-Tee Drug Discount
109 Main (J. L. Jones, Jr.)

CAROLINA BEACH—New Hanover County

2782. Carolina Beach Drug Co.
140 Harper Ave. (J. N. Pharr)

CARRBORO—Orange County

1707. Senter's Drug Store
132 E. Main St. (F. C. Chamblee)

CARTHAGE—Moore County

104. Shields Drug Company, Inc.
Court House Sq. & Monroe St.
(S. B. Johnson)

CARY—Wake County

1490. Ashworth Rexall Drugs
105 W. Chatham St. (R. H. Ashworth)

2775. Gordon's Pharmacy
919 Kildare Farm Rd. (R. L. Gordon)

2511. Kroger Family Center Pharmacy
Manard & Kildare Rd.
(F. L. Pechal)

1444. Mitchell's Pharmacy
120 E. Chatham St. (T. W. Mitchell)

CHADBOURN—Columbus County

107. Koonce Drug Co.
Chadbourn Shopping Center
(S. G. Koonce)

2556. Peal's Professional Pharmacy
105 Seventh Ave. (W. I. Peal, III)

CHAPEL HILL—Orange County

2714. Chapel Hill Pharmaceutical Center
Willow Dr. (E. L. Loudermilk)

1184. Colonial Drug Company
414 W. Franklin St. (J. H. Carswell)

2052. Courts Drug Company
123 W. Franklin St. (B. C. Courts)

2029. Eckerd's Drugs
Eastgate Shopping Center
(Linda L. Butler)

1516. Glen Lennox Pharmacy, Inc.
Glen Lennox Shopping Center
(G. W. Harris)

2432. Gravely Sanatorium**
(H. A. Yandle)

1218. N. C. Memorial Hospital Pharmacy
(F. M. Eckel)

2817. Discount Drug Center
120 E. Franklin (W. E. Vaughn)

994. Sloan Drug Company
101 E. Franklin St. (W. L. Sloan)

2055. Sutton's Drug Store, Inc.
159 E. Franklin St. (Elliott Brummitt)

972. Village Pharmacy, Inc.
318 W. Franklin St. (J. C. Fox, Jr.)

CHARLOTTE—Mecklenburg County

2594. American Institutional Pharmacy, Inc.**
300 Providence Rd.
(F. R. Charles)

977. Avondale Pharmacy
2410 Park Rd. (C. A. Norris)

1636. Benson's Rexall Drugs
1550 West Blvd. (L. M. Benson, Jr.)

1796. Biddleville Pharmacy
1023 Beatties Ford Rd.
(Griffin Wakefield)

116. Carolina Cut-Rate Drug Store, Inc.
225 W. Trade St. (F. E. Thomas)

2485. Charlotte Community Hospital
801 S. Graham St. (Jean F. Robinson)

2213. Charlotte Eye, Ear, and Throat Hospital
1600 E. Third St. (J. L. Danz)

119. Charlotte Memorial Hospital
1000 Blythe Blvd. (W. A. Rinehart)

2289. Charlotte Rehabilitation Hospital**
1610 Brunswick Ave. (E. B. Eadie)

1988. Dalebrook Pharmacy
2504 Beatties Ford Rd.
(W. T. Deavers)

1399. Derita Drug Co.
(G. B. Dimmick, Jr.)

1902. Eastway-Plaza Drugs
Eastway Dr. & The Plaza
(J. S. Thomas)

1315. Eckerd's Drugs
1025 Providence Rd. (S. M. Smith, Jr.)

121. Eckerd's Drugs
100 N. Tryon St. (John Rostan)

1155. Eckerd's Drugs, Inc.
1332 Central Ave. (R. D. Cooper)

1653. Eckerd's Drugs, Inc.
444 Charlottetown Mall
(W. L. Smith)

1886. Eckerd's Drugs
3045 Freedom Village Shopping Center
(John Wyndom)

1452. Eckerd's Drugs
4133 Park Rd. (G. K. Bliss)

2087. Eckerd's Drugs
5925 Pineville Rd. (S. T. Thorne)

2181. Eckerd's Drugs
3740 E. Independence Blvd.
(Phyllis A. Hubbard)

2454. Eckerd's Drugs
4500 N. Tryon St. (E. M. Giffin)

2689. Eckerd Drugs
124 Southpark Shopping Center
(C. V. Christensen)

2798. Fairco Drugs, Inc.
3408 Wilkinson Blvd. (S. A. Pappas)

2796. Fairco Drugs, Inc.
2721 South Blvd. (J. W. Leonard)

2797. Fairco Drugs, Inc.
2416 Freedom Dr. (Tom McCall)

2273. Green Acres Pharmacy**
Route 10 (J. B. Balas)

124. Hardee's Pharmacy
2909 Selwyn Ave. (A. K. Hardee, Jr.)

1567. Harris Super Drugs
124 Sharon-Amity Rd.
(J. H. Hickman)

1736. Harris Super Drugs
1704 Central Ave. (R. L. Knox)

1772. Harris Super Drugs
5107 South Blvd. (Kay J. Marshall)

1972. Harris Super Drugs
4716 Sharon Road (C. W. Rhoden, Jr.)

2662. Harris Super Drug #74
Independence Blvd. & Idlewild Rd.
(G. L. Smith)

2528. Hawthorne Nursing Center Pharmacy**
333 Hawthorne Lane (R. M. Geer)

2510. Hoskins Drug Company
4130 Rozzell's Ferry Rd.
(G. C. Russell)

2022. King Drug Co., Inc.
3106 Eastway Dr. (J. E. Oxendine)

1514. Kiser Drug Co., Inc.
3401 Belhaven Blvd. (Betsy S. Clinard)

2710. Mecklenburg County Mental Health Center**
501 Billingsley Rd.
(Carolyn B. Knott)

1139. Medical Pharmacy
1010 Kings Dr. (E. B. Eadie)

1069. Mercy Hospital Pharmacy
2000 E. Fifth St. (G. D. Colina)

2576. Myers Park Pharmacy, Inc.
1340 Romany Rd. (J. W. Gray, Jr.)

136. Niven Drug Co.
131 E. Park Ave. (M. D. Katzman)

1781. North Charlotte Pharmacy, Inc.
3201 N. Davidson St. (C. P. Copses)

137. Park Place Pharmacy
613 Providence Rd.
(L. M. Quesada)

1987. Park Road Drug Co.
3922 Park Rd. (R. L. Lewis)

2256. The Pharmaceutical Center
1850 E. Third St. (A. L. Artemes)

2049. Pike's Drug Store, Inc.
of Charlotte
2044 N. Graham St. (E. L. Hansen)

2012. Plaza Hills Pharmacy, Inc.
2513 Plaza Rd. (Eldon McDaniel)

932. Presbyterian Hospital Pharmacy
200 Hawthorne Lane (J. H. Rosser)

2088. Providence Pharmacy
705 Sharon-Amity Rd. (T. D. Leonard)

2575. Revco Discount Drug Center
Eastway Dr. & Plaza Rd.
(Morton Trugman)

2664. Revco Discount Drug Center
South Blvd. & Woodlawn Rd.
(M. O. Williams)

1342. Shamrock Drug Store
3029 The Plaza (N. D. Tarter)

1971. Spoon's Pharmacy
5729 Hickory Grove Rd. (J. M. Spoon)

144. The Stanley Drug Stores, Inc.
1949 E. Seventh St. (H. M. Metts)

1847. Sterling Drug Store No. 2, Inc.
1501 Elizabeth Ave. (W. V. Proctor)

2832. Walker's Drug Store
332 N. Tryon St. (D. L. Lemelin)

2833. Walker's Drug Store
227 Hawthorne Lane
(Lucille E. Horner)

2059. Wesley Nursing Center Pharmacy**
3700 Shamrock Dr. (A. E. Galloway)

1473. Westside Drug Center, Inc.
1910 Rozzells Ferry Rd.
(J. W. Allen, Sr.)

2663. White Cross Pharmacy
Amity Gardens Shopping Center
(R. W. Smith, Jr.)

2592. White Cross Pharmacy
5401-A Pineville Rd. (J. L. McNeely)

2614. White Cross Pharmacy
106 N. Tryon St. (R. A. Rittase)

2726. White Cross Drugs
5601 Wilkinson Blvd.
(C. L. Jarrett)

1919. Yorkmont Drug Co., Inc.
4812 York Rd. (R. M. Geer)

CHERRYVILLE—Gaston County

150. Allen Drug Co., Inc.
110 E. Main St. (H. H. Allen, Jr.)

151. Houser Drug Company, Inc.
100 E. Main St. (W. H. Houser)

2151. Medical Center Pharmacy of Cherryville, Inc.
Academy St. (W. E. Houser)

CHINA GROVE—Rowan County

2034. Brown Drug Company, Inc.
102 S. Main St. (H. L. Hauss)

1881. China Grove Drug Co.
112 S. Main St. (R. A. Kiser)

CLAREMONT—Catawba County

1824. Busbee's Pharmacy
First Ave. & E. Main St.
(J. A. Busbee)

CLARKTON—Bladen County

2851. Clarkton Drug Center, Inc.
(A. G. Smith)

1386. Fowler Drug Store, Inc.
College St. (W. E. McKellar, Jr.)

CLAYTON—Johnston County

155. Beddingfield's Drug Co., Inc.
325 E. Main St.
(C. H. Beddingfield, Jr.)

1977. Whitley-Bain Drug Co.
333 Main St. (D. A. McCormac)

CLEMMONS—Forsyth County

1752. Weatherwax Pharmacy, Inc.
Clemmons Center (F. G. Weatherwax)

CLIFFSIDE—Rutherford County

2715. Cliffside Pharmacy
(C. E. Jolley)

CLINTON—Sampson County

2802. Butler's Pharmacy
204 Main St. (R. J. Darden)

1670. Gaddy Pharmacy
604 Beaman St. (C. H. Gaddy)

2610. Gaddy-Price Pharmacy
403 Fairview St. (S. S. Price)

1436. McLean Hospital Pharmacy
612 Beaman St. (G. W. McLean)

2621. Matthews Drug Store No. 2
Jordan's Shopping Center
(Bonnie B. Matthews)

2338. Reynolds Drugs
209 W. Main St. (R. M. Herring)

2679. Sampson County Memorial Hospital Pharmacy
607 Beaman St. (H. S. Brown, Jr.)

2791. Scottie Stores Pharmacy, Inc.
118 Main St. (A. M. Costin)

CLYDE—Haywood County

1486. Clyde Pharmacy
Main St. (A. B. Lott)

COATS—Harnett County

1113. McKnight's Drug Store
Main St. (L. E. McKnight, Jr.)

COLUMBIA—Tyrrell County

2628. Columbia Memorial Hospital, Inc.**
Broad St. (Audrey A. Gray)

166. Tyrrell Drug Company
(J. P. David)

COLUMBUS—Polk County

1727. Columbus Pharmacy
Main St. (C. P. Meroney)

2552. St. Luke's Hospital Pharmacy**
(E. M. Fincher)

CONCORD—Cabarrus County

167. Airheart's Drug Store
15 Market St. (J. W. Airheart)

168. Cabarrus Drug Company
16 S. Union St. (A. R. Forsyth)

944. Cabarrus Memorial Hospital Pharmacy
H'way 29 (R. W. Hardy)

2358. Medical Center Pharmacy of Concord, Inc.
25 Lake Concord Rd. (J. F. Jochems)

1850. Park's Pharmacy, Inc.
Union Cemetery Rd. (P. E. Webster)

1335. Pike's Drug Store, Inc.
863 Church St., N. (J. M. Pike)

1681. Pike's South Union Drug Store, Inc.
746 Union St., S. (D. W. Beaver)

2341. Porter Drug Co.
8 Union St., S. (Ernest Porter, Jr.)

2253. SupeRx Drugs
140 Cloverleaf Shopping Center
(W. V. Bradley, Jr.)

2490. Twin Oaks Health Center, Inc.
47 Lake Concord Road, N. E.
(J. W. Pike, III)

173. Whitmore Drug Company
80 S. Union St. (H. E. Whitley)

CONOVER—Catawba County

175. Bowman Drug Co.
126 First Ave., S. (C. E. Bowman)

1753. Conover Drug Company, Inc.
203 First Ave., E. (B. L. Price)

2398. Duo Drug Store
Villa Park Shopping Center
(N. A. Thomas)

CONWAY—Northampton County

2327. Taylor Drug Co.
H'way 158 (J. G. Taylor)

COOLEEMEE—Davie County

178. Cooleemee Drug Company, Inc.
Cooleemee Shopping Center
(C. E. Evans, Jr.)

CORNELIUS—Mecklenburg County

1623. Mid Way Pharmacy, Inc.
809 N. Main St. (H. D. Sharp)

CRAMERTON—Gaston County

2565. Cramerton Drug Co.
Eighth Ave. (J. C. Kiser)

CREEDMOOR—Granville County

1888. Creedmoor Drug Co., Inc.
Main St. (C. C. Wheeler)

CROSSNORE—Avery County

2644. Crossnore Drug Store
(J. R. Taylor)

2363. Garrett Memorial Hospital Pharmacy**
(R. B. Smith, Jr.)

CULLOWHEE—Jackson County

2419. Center Pharmacy
WCU Campus (H. A. Leigh)

DALLAS—Gaston County

2470. Nixon Drug Co., Inc.
136 W. Trade St.
(Amanda H. Nixon)

DANBURY—Stokes County

2474. Stokes-Reynolds Memorial Hospital Pharmacy**
(J. O. Hicks, Jr.)

DAVIDSON—Mecklenburg County

2160. Parks Rexall Drugs
131 N. Main St. (W. A. Parks)

DENTON—Davidson County

2238. Davidson Drug Store
N. Main St. (J. D. Lowe)

1920. Denton Drug Store
Main St. (R. A. Glenn)

DOBSON—Surry County

2611. Dobson Drug Store
Crutchfield St. (Viola R. Pardue)

2078. Ray's Pharmacy
Courthouse Sq. (R. G. Hagwood)

DREXEL—Burke County

1801. Crosby's Rexall Pharmacy
School & Main Sts. (W. L. Crosby)

DUBLIN—Bladen County

1865. Dublin Drug Co.
H'ways 87 & 410 (J. H. Freeman)

DUNN—Harnett County

2494. Betsy Johnson Memorial Hospital, Inc.**
Tilghman Dr. (L. W. Thomas)

2105. Butler & Carroll Drug Co., Inc.
129 E. Broad St. (W. W. Carroll)

2616. Eckerd Drugs
Dunn Plaza Shopping Center
(J. C. Newton)

1593. Hospital Pharmacy, Inc.
200 N. Ellis Ave. (Rupert Cox)

1617. Lynch Pharmacy
1006 W. Cumberland St.
(H. W. Lynch)

1202. Thomas Drug Store
323 E. Broad St. (J. I. Thomas)

DURHAM—Durham County

1676. Al's Holloway Street Pharmacy
1026 Holloway St. (Alvin Bryant)

1526. Center Drug Store of Durham, Inc.
2844 Roxboro Rd. (J. M. Pickard)

213. Crabtree Pharmacy
2100 Angier Ave. (A. H. King)

2608. Croasdaile Pharmacy, Inc.
1821 Hillandale Rd. (J. E. Arena)

192. Don Booth Drug Company
2699 Chapel Hill Blvd. (G. D. Booth)

2735. Drug Lo Stores
639 Broad Street
(S. O. Brewer, Jr.)

197. Duke Hospital Pharmacy
Duke University (M. W. Scholaut)

1861. Durham Drug Co., Inc.
330 W. Main St. (W. P. Wells)

2638. Durham Rehabilitation Center Pharmacy**
3100 Erwin Rd. (G. M. Stahl)

2568. Eckerd's Drugs
Arlan's Plaza Shopping Center
(A. W. Best)

1815. Eckerd's Drugs
800 Broad St. (LaVoice Howard)

199. Eckerd's Drugs
122 W. Main St. (V. A. Shore, Jr.)

2252. Eckerd's Drugs
2216 Roxboro Rd. (C. J. Branton)

1419. Eckerd's Drugs
1223 University Dr. (Patsy U. Latta)

200. Garrett's Biltmore Drug Store
332 E. Pettigrew St.
(Y. D. Garrett, Jr.)

2265. Hillcrest Convalescent Home, Inc.**
1417 W. Pettigrew St. (A. L. Hill, III)

2570. Kerr Rexall Drugs
123 Wellons Village Shopping Center
(J. G. Smith, Jr.)

1759. Kerr Rexall Drugs
Chapel Hill Rd. (J. A. Landers)

1741. Kerr Rexall Drugs
Northgate Shopping Center
(A. L. Hill, III)

2713. Kerr Drugs
5112 Roxboro Rd.
(J. E. Upchurch)

2772. Lakewood Drugs, Inc.
1601 Morehead Ave.
(Diane K. Schmitz)

1297. Lincoln Hospital Pharmacy
1301 Fayetteville St.
(Tai-Yee Kiang)

739. McDonald's Drug Store
732 Ninth St. (J. C. McDonald)

1236. McPherson Hospital Pharmacy
1110 W. Main St. (Ida N. Keetsock)

1620. Mangum Street Pharmacy, Inc.
806 N. Mangum St. (L. R. Sparks, Jr.)

2655. The Methodist Retirement Homes, Inc.**
2616 Erwin Rd. (D. A. Holloway)

1940. Parkwood Pharmacy, Inc.
Wendell Shopping Center
(A. G. Howe)

210. Watts Hospital Pharmacy
Broad St. (G. M. Stahl)

2505. West Side Pharmacy, Inc.
1008 W. Chapel Hill St.
(J. C. Harris, Jr.)

2691. White Cross Drugs
213 W. Main St.
(J. R. White)

EAST BEND—Yadkin County

1897. Schlagel's Pharmacy
H'way 67 (A. P. Schlagel, Jr.)

EDEN—Rockingham County

2747. Boulevard Drug Co., Inc.
260 Boulevard St.
(G. R. Roberson)

2757. Carolina Drug Co., Inc.
702 Washington St.
(T. M. Kirkpatrick, Jr.)

2447. Chandler's Drug Co. #1, Inc.
641 Washington St. (R. G. Mitchell)

1921. Joe Chandler Pharmacist
407 Van Buren Rd. (J. W. Chandler)

2780. Draper Pharmacy
133 N. Fieldcrest Rd. (V. H. Thomas)

2073. Mann's Dependable Drug Store
Green Meadow Shopping Center
(W. P. Shoemaker)

2075. Morehead Memorial Hospital Pharmacy
117 E. Kings Hwy. (R. J. Dever)

2746. Tri-City Pharmacy
544 Morgan Rd. (W. T. Walker)

2720. Village Pharmacy
709 S. Van Buren Rd.
(H. L. Matthews)

EDENTON—Chowan County

2636. Chowan Hospital, Inc. Pharmacy**
Virginia Rd. (J. G. Blount)

1464. Hollowell's Rexall Drugs
323 S. Broad St. (W. H. Hollowell, Jr.)

1476. Mitchener's Pharmacy
301 S. Broad St. (J. A. Mitchener, Jr.)

ELIZABETH CITY—Pasquotank County

1775. The Apothecary Shop
104 E. Main St. (E. F. Whaley)

2377. Colonial Drugs
H'way 17 North (W. D. Medlin)

2184. Dept. of Pharmacy-Albemarle Hospital, Inc.
N. Road St. (H. B. Umphlett, Jr.)

905. Jacocks Pharmacy, Inc.
215 S. Poindexter St. (J. A. King)

219. Overman & Stevenson
512 E. Main St. (R. S. Bunn)

2499. Peoples Service Drug Stores, Inc.
1407 Southgate Mall (J. H. Garrett)

1422. Todds Pharmacy, Inc.
212-214 S. Poindexter St.
(C. L. Neal)

ELIZABETHTOWN—Bladen County

2624. Anderson Drug Store, Inc.
103 W. Broad St. (E. G. Anderson)

221. Bennett-Stone Pharmacy
W. Broad St. (B. F. Stone)

2678. Bladen County Hospital**
(Jean Fincannon)

1545. Smith's Pharmacy, Inc.
Broad St. (W. W. Gray, Jr.)

ELKIN—Surry County

1663. Bridge Street Pharmacy, Inc.
817 N. Bridge St. (R. L. Swaim)

224. Elk Pharmacy, Inc.
115 E. Main St. (D. A. Irwin)

1873. Fisher's Pharmacy
109 W. Main St. (P. L. Fisher)

2507. Hugh Chatham Memorial Hospital Pharmacy**
230 Hawthorne Rd. (R. L. Swain)

225. Royall Drug Co., Inc.
128 W. Main St. (E. G. Royall, Jr.)

ELLERBE—Richmond County

2728. Ellerbe Pharmacy
Main St. (R. L. McCaskill)

ELM CITY—Wilson County

228. Elm City Pharmacy
E. Main St. (M. L. Davis)

ENFIELD—Halifax County

230. Beavans Drug Store
132 W. Whitfield St. (S. C. Beavans)

1795. Harrison Drug Company
109 Railroad St. (J. W. Hollingsworth)

231. Whitehead Drug Co.
120 Whitfield St.
(J. D. Whitehead, III)

ERWIN—Harnett County

2458. Good Hope Hospital, Inc.**
East H. St. (B. W. Lanier)

2764. Lanier Drug Company, Inc.
103 E. "H" St. (B. W. Lanier)

FAIR BLUFF—Columbus County

1814. Elvington's Pharmacy
(P. L. Elvington, Jr.)

FAIRMONT—Robeson County

1952. Fairmont Drug Co., Inc.
Main & Center Sts. (H. E. Malion)

1026. Webster's Pharmacy, Inc.
214 S. Main St. (C. D. Webster)

FARMVILLE—Pitt County

1176. City Drug Company
103 S. Main St. (J. M. Wheless, Jr.)

2192. Kue's Pharmacy
S. Main St. (J. H. L. Kue)

FAYETTEVILLE—Cumberland County

1325. Bender's Rexall Drug Store
1226 Fort Bragg Rd.
(L. R. Lanier, Jr.)

1643. Cape Fear Drug Co., Inc.
2631 Raeford Rd. (D. A. Roberts)

1431. Cape Fear Valley Hospital Pharmacy
Owen Dr. (G. L. O'Briant, Jr.)

2667. Eckerd Drugs
Bragg Blvd. (L. C. Brisson)

2625. Eckerd Drugs
2800 Raeford Rd. (M. W. Burroughs)

1862. Fayetteville Drug Co.
114 Gillespie St. (B. C. Brooks)

1618. Fayetteville Drug Co. #2
Bordeaux Shopping Center
(A. W. Clelland)

2532. Highsmith-Rainey Memorial Hospital Pharmacy**
107 Bradford Ave. (H. R. Horne)

247. H. R. Horne & Sons
124 Hay St. (H. R. Horne)

1600. MacKethan & Company
102 Person St. (H. P. Underwood, Jr.)

1958. Market Square Drug Company
101 Hay St. (Christine M. Dutton)

1209. Markham Drug Co.
114 W. Rowan St. (G. O. Markham)

1602. Massey Hill Drug Co., Inc.
1061 Southern Ave. (L. C. Tomlinson)

1702. Prescription Center
915 Hay St. (J. G. Newton)

2006. Professional Drug Co.
1637 Owen Dr. (W. G. Thames)

2781. Professional Drug Co. II, Inc.
3415-A Melrose Rd. (F. J. Rachide)

982. Reaves Drug Store, Inc.
2706 Bragg Blvd. (R. M. Cheskis)

1925. Reaves Rexall Drugs
216 Tallywood Shopping Center
(L. E. Reaves, Jr.)

2297. Treasure City Pharmacy
3611 Ramsey St. (A. H. Smith)

2810. Williams Drug Store
502 Hillsboro St. (N. M. Parker)

2844. Whitecross Drug
522 Owen D. (R. R. Rich)

2650. White Cross Pharmacy
3442 Bragg Blvd. (J. A. Logan)

2661. White Cross Pharmacy
201 Hay St. (G. W. Bender)

2561. Williams' Drug Store
502 Hillsboro St. (N. M. Parker)

FLETCHER—Henderson County

912. Fletcher Pharmacy, Inc.
Asheville H'way (Q. H. Beck)

1301. Mountain Sanitarium and Hospital Pharmacy
Howard Gap Road (M. L. Brown)

FONTANA VILLAGE—Graham County

1324. Fontana Drug Store
(Paul Spirko)

FOREST CITY—Rutherford County

2771. Eckerd Drugs
Tri-City Mall (Evelyn Philbeck)

1398. Forest City Pharmacy, Inc.
111 S. Powell St. (W. L. Cowan)

1457. Smith's Drug, Inc.
227 E. Main St. (M. L. Higdon)

FOUR OAKS—Johnston County

1158. Austin's Drug Store
Main St. (L. C. Carter)

2821. Four Oaks Drug Company
E. Main St. (M. S. Canaday)

FRANKLIN—Macon County

2431. Angel Community Hospital Pharmacy**
White Oak & Riverview Sts.
(C. L. Stringer)

258. Angel's Drug Store
1-2 Main St. (E. W. King)

2211. Carolina Pharmacy
Riverview St. (J. C. Mason)

1402. Perry's Drug Store
9 Main St. (V. H. Perry)

FRANKLINTON—Franklin County

2481. Corner Drug Store, Inc.
2 S. Main St. (W. L. Johnson, Jr.)

2067. Henderson's Pharmacy, Inc.
N. Main St. (B. W. Honeycutt)

FREMONT—Wayne County

1042. Fremont Pharmacy
E. Main St. (J. S. Stewart)

FUQUAY-VARINA—Wake County

262. Elliott's Pharmacy, Inc.
202 S. Main St. (A. G. Elliott, Jr.)

2425. Johnson's Drug Store
146 S. Main St. (C. E. Adams)

1701. Smith Pharmacy
Crumpler Shopping Center
(J. H. Smith, Jr.)

2023. Varina Pharmacy
226 Broad St. (A. S. Clay)

GARLAND—Sampson County

1079. Garland Drug Company
Railroad St. (H. C. Rich)

GARNER—Wake County

2700. Britt's Pharmacy
111 W. Main St. (G. H. Britt)

1650. Forest Hills Pharmacy, Inc.
Aversboro Rd. (W. L. Lloyd)

2620. Kerr Drugs
505 Plaza Cir. (J. S. Jackson)

GASTONIA—Gaston County

1831. Akers Center Pharmacy
1425 Wilkinson Blvd. (W. G. Forrest)

1532. Brown-Medlin Drug Store, Inc.
1514 S. York Rd. (W. E. Medlin)

1085. Caldwell Drug Store, Inc.
207 S. Chestnut St. (J. U. Ameen)

2730. Drug Lo Stores
1402 W. Franklin St. (B. M. Bell)

2007. Eckerd's Drugs
Akers Shopping Center
(P. D. Quackenbush)

2180. Eckerd's Drugs
Dixie Village Shopping Center
(H. V. Corbitt)

2609. Eckerd Drugs
1117 S. York St. (L. D. Snead)

1191. Gaston Memorial Hospital Pharmacy
401 N. Highland Ave. (W. S. Farrior)

2683. Harris Super Drug #79
Gaston Mall—Cox Rd.
(L. B. Julian)

270. Kennedy's, Inc.
213 W. Main St. (C. W. Hite, Jr.)

268. Moss Rexall Drugs
701 W. Franklin Ave. (F. M. Moss)

2264. Prescription Center Pharmacy, Inc.
301 N. Highland St.
(G. R. Pigg)

2588. Revco Discount Drug Center
206 New Hope Rd. (E. G. Williams)

1405. Rhyne's Drug Store, Inc.
2501 Lowell Rd. (J. P. Friday)

2228. Smith's Drugs
121 W. Main Ave. (R. E. Craft)

1157. Square Pharmacy
253 W. Page Ave. (N. A. Smith)

GIBSON—Scotland County

1244. Gibson Drug Co.
Main St. (Evelyn S. Hunsucker)

GIBSONVILLE—Guilford County

1848. Gibsonville Drug Co., Inc.
119 Main St. (D. T. Hix)

GLEN ALPINE—Burke County

276. Clinic Drug Store
(H. F. Bobbitt)

GLEN RAVEN—Alamance County

2206. Glen Raven Drug, Inc.
(E. S. Setzer, Jr.)

GOLDSBORO—Wayne County

1694. Ash Street Pharmacy
814 E. Ash St. (G. P. Thornton)

2656. Cherry Hospital Pharmacy
(J. C. Baker)

2504. Eckerd's Drugs
Wayne Plaza Shopping Center
(P. E. Tart)

2622. Gibson's Drug Store
216 E. Ash St. (K. L. Wiggins)

280. Goldsboro Drug Co., Inc.
101 N. Center St. (B. R. Ward)

281. Jackson Drug Co.
400 S. James St. (Osceola Jackson, Jr.)

1482. Kerr Drugs
1701 E. Ash St. (R. W. Edwards, Jr.)

2676. Oak Manor Pharmacy**
Route 4 (W. S. Gibson)

2815. O'Berry Center Pharmacy
(W. S. Gibson, Jr.)

2448. Raper Drugs
134-138 W. Walnut St. (F. E. Raper)

283. Robinson's Drug Store
147 S. Center St. (T. R. Robinson, Jr.)

1915. Wayne County Memorial Hospital Pharmacy
809 E. Ash St. (C. T. Gibson)

2622. Wayne Pharmacy
2302 Wayne Memorial Dr.
(K. L. Wiggins)

2595. White Cross Pharmacy
105 S. Center St. (K. E. Moore)

2660. White Cross Pharmacy
Eastgate Shopping Center
(W. A. Clodfelter, Jr.)

GRAHAM—Alamance County

1392. Graham Drug Store
142 N. Main St. (W. H. Lasater)

2183. South Court Drug Co., Inc.
208 S. Main St. (K. B. Jenks)

1810. Tar Heel Rexall Drugs
333 W. Harden St. (G. J. Dillard)

1968. Wrike Drug Co., Inc.
108 N. Main St. (L. B. McAllister)

GRANITE FALLS—Caldwell County

2793. Granite Drug Center
7 N. Main St. (L. L. Huffman)

GRANITE QUARRY—Rowan County

1322. Granite Drug Co., Inc.
E. Bank St. & Salisbury Ave.
(C. H. Sanders)

GREENSBORO—Guilford County

2765. R. N. Bass, Jr., Care Center Pharmacy
700 S. Holden Rd. (Ellen M. Brown)

2048. Bessemer Pharmacy, Inc.
2307 E. Bessemer Ave.
(D. P. Franzen)

1937. Best Drug Store
1104 Asheboro St. (J. H. Best)

1521. Brown-Gardiner Drug Co., Inc.
2101 N. Elm St. (W. C. Brown)

1907. Buchanan Drug Store
2908-A Liberty Rd. (E. W. Buchanan)

2179. Coliseum Home Drug Store, Inc.
1912 Valley Park Dr. (R. H. L. Smith)

1242. The Moses H. Cone Memorial Hospital Pharmacy
1200 N. Elm St. (J. H. Upton)

2280. Country Park Pharmacy
2004 Pisgah Church Rd.
(D. C. Dowdy)

2380. Crutchfield-Browning Drug Store, Inc.
2166 Lawndale Dr.
(B. F. Collins, Jr.)

1494. Eckerd's Drugs
635 Friendly Road Shopping Center
(J. A. Altschul)

1671. Eckerd's Drugs
Northeast Shopping Center
(H. A. Myers)

2415. Eckerd's Drugs
Spring Valley Shopping Center
(B. E. Cook)

1630. Edmonds Friendly Road Drug, Inc.
5603 Friendly Rd.
(G. H. Edmonds)

1868. Edmonds Plaza Drug, Inc.
1726 Battleground Ave.
(T. M. Lowder, Jr.)

2251. Edmonds Southgate Drug
2021 Asheboro St. (J. H. King)

1110. Edmonds Summit Center Drug, Inc.
952 Summit Ave. (H. O. Beck, Jr.)

2237. Egbert's Pharmacy
110 E. Northwood St. (J. M. Egbert)

816. Elm Street Pharmacy, Inc.
376 N. Elm St. (D. F. McCormick)

2558. Fairview Pharmacy
1227 Fourth St. (C. C. Graham)

2596. Fordham Drug Co., Inc.
514 S. Elm St. (Arnold Cherson)

897. Franklin's #1
948 Walker Ave. (A. H. Mebane, III)

1300. Franklin Drug Stores, Inc. #2
2140 Lawndale Dr. (R. H. Shearin)

1504. Franklin Drug Stores, Inc. #3
4611 High Point Rd. (F. H. Langdon)

1579. Franklin Drug Stores, Inc. #4
3111 E. Bessemer Ave.
(K. N. Fulbright)

1859. Franklin Drug Stores, Inc. #5
1457 E. Cone Blvd. (W. H. Fuller, Jr.)

2153. Franklin's Drug Store No. 6
2112 Walker Ave. (R. W. Foster)

2221. Franklin Drug Store, Inc. #7
2317 Randleman Rd. (J. M. Owen)

2378. Gate City Pharmacy at Friendly, Inc.
Friendly Shopping Center
(G. R. Buchanan)

1762. Guilford College Drug Company
5707 Friendly Rd. (W. C. Hoffman)

2381. Guilford County Health Department
300 E. Northwood St.
(V. H. Richardson)

1138. Guilford Drug Company, Inc.
102½ S. Elm St (W. S. Stang)

1877. Hotel Pharmacy
235 N. Elm St. (J. C. Coble)

2219. Kinard Battleground Drug, Inc.
2614 Battleground Rd.
(E. R. Kinard, Jr.)

1798. Lane Rexall Drugs
2254 Golden Gate Shopping Center
(R. L. Lane)

1343. Lane Rexall Drugs
123 N. Elm St. (David Stang)

1768. McFalls Hillsdale Park Drug Co.
2901 High Point Rd. (W. S. Dukes)

1181. McFalls Sunset Drug Co.
1610 W. Friendly Ave.
(S. W. McFalls)

1417. Medical Center Pharmacy
408 E. Wendover Ave. (D. D. Claytor)

540. Merritt Drive Drug Store
806 Merritt Dr. (O. W. McFalls)

2642. Pickard Pharmacy, Inc.
3410 Freeman Mill Rd.
(J. T. Grose)

2652. Revco Discount Drug Center
3717 High Point Rd. (H. K. Williams)

2259. L. Richardson Memorial Hospital Pharmacy
2401 Southside Blvd. (S. A. James)

1246. Sampson's Pharmacy
107 N. Murrow Blvd. (R. R. Sampson)

2205. The Wesley Long Community Hospital, Inc.**
501 N. Elam Ave. (J. N. Eubanks)

2521. White Cross Pharmacy
227 C S. Elm St. (R. H. Leavelle, Jr.)

2613. White Cross Pharmacy
Kings Shopping Center
(Alice O. Dean)

2606. White Oak Drug Co.
3212 Summit Ave. (D. D. Underwood)

GREENVILLE—Pitt County

1304. Beddingfield Pharmacy
Five Points & Seventh St.
(B. B. Beddingfield)

2518. Big Value Discount Drugs
2800 E. 10th St. (Jack Tyler)

1857. Biggs Drug Store
300 Evans St. (J. W. S. Biggs)

2201. Eckerd's Drug
Pitt Plaza Shopping Center
(C. W. Carter)

838. Hollowell's Drug Store, Inc.
911 Dickinson Ave. (W. C. Hollowell)

2291. Hollowell's Drug Store, Inc. #2
Sixth & Memorial Sts.
(D. R. Lewis)

2573. Pavilion Pharmacy
1800 W. Fifth St. (Anne H. Harris)

2331. Pitt County Memorial Hospital, Inc., Pharmacy
W. Fifth St. (J. B. Stallings)

GRIFTON—Pitt County

2542. Grifton Pharmacy, Inc.
207 Queen St. (J. E. Cameron)

1595. H & H Drug Co.
313 Queen St. (J. H. House, Jr.)

GROVER—Cleveland County

2591. Medi-Fare Drug Center, Inc.
Laurel Ave. (Q. H. McCoy)

HAMLET—Richmond County

2506. Birmingham Drug Co., Inc.
27 Main St. (W. P. Horne, Jr.)

2476. Hamlet Hospital and Training School for Nurses, Inc., Pharmacy**
Rice & Vance Streets (T. E. Smart)

2227. Mabry's Drug Store
41 Main St. (T. E. Smart)

2270. Raleigh Street Pharmacy, Inc.
120 Raleigh St. (J. R. Clarkin, Jr.)

HAVELOCK—Craven County

1761. Bob Clark's Pharmacy, Inc.
Traders Shopping Center
(W. F. Gaskins, Jr.)

HAW RIVER—Alamance County

1960. Haw River Drug, Inc.
Route #1 (R. A. Coleman)

HAYESVILLE—Clay County

1923. Ray's Pharmacy
3 Church St. (W. R. Rogers)

2759. Town and Country Pharmacy
Sanders Street (H. E. Lance)

HAZELWOOD—Haywood County

1015. Hazelwood Pharmacy
102 Main St. (R. F. Keenum)

2409. Russwood Drugs, Inc.
801 Balsam Rd. (D. R. Leatherwood)

HENDERSON—Vance County

2286. Douglas Drug Store
120 Horner St. (G. L. Hill)

2626. Eckerd Drugs
Henderson Mall Shopping Center
(R. E. Kearney)

1735. Henderson Drug Co., Inc.
Chestnut & Horner Sts. (W. H. Mast)

2308. Henderson Drug Co. #2, Inc.
416 Dabney Dr. (C. M. Barnett)

2492. Marie Parham Hospital Association, Inc.**
Ruin Creek Rd. (C. M. Barnett)

2741. The Medical Arts Pharmacy
Vance Medical Arts Building
(C. C. White)

332. Page Drug Co., Inc.
226 Garnett St. (C. E. Page, Jr.)

2204. Southside Drug Co., Inc.
1005 Nicholas St. (M. E. Hedgepeth)

2658. White Cross Pharmacy
208 Garnett St. (B. B. Gee)

337. Woolard's
130 S. Garrett St.
(Frank Barnett, Jr.)

1365. Woolard's No. 2
116 Raleigh Rd. (Jimmie Barnett)

HENDERSONVILLE—Henderson County

1033. Beck Bros. Pharmacy
231 N. Main St. (A. L. Beck, Jr.)

1594. Economy Drug Store
605 Fifth Ave., W. (R. C. Wilson)

1806. Freeze Northgate Pharmacy
1322 Asheville H'way
(Wiltshire Griffith, Jr.)

1733. Jackson Pharmacy, Inc.
147 Fourth Ave., W.
(L. E. Feagin)

1509. Justus Pharmacy
303 N. Main St. (W. C. Beck)

1309. Margaret R. Pardee Memorial Hospital Pharmacy
715 Fleming St. (J. H. Ward)

2806. Rose Pharmacy, Inc.
351 N. Main St. (D. M. Young)

2824. Southcenter Pharmacy, Inc.
Southcenter Plaza (W. N. Ponder)

2631. Whitley Drugs, Inc.
607 Greenville H'way (L. G. Baber)

343. Wilson Pharmacy, Inc.
330 Seventh Ave., E. (B. A. Williams)

HENRIETTA—Rutherford County

2742. Tri-Community Drugs
(J. W. Goforth)

HERTFORD—Perquimans County

2822. Harmon's Pharmacy
(C. E. Woodard)

HICKORY—Catawba County

2370. Catawba Memorial Hospital Pharmacy
Fairgrove Church Rd. (P. H. White)

2489. Eckerd's Drugs
Catawba Mall Shopping Center
(L. S. Sullivan)

2840. Hickory Memorial Hospital**
219 N. Center St. (J. C. Suarez)

1880. Highland Drug Store, Inc.
964 Sixteenth St., N.E.
(D. L. Chronister)

2453. King's Drugs
1024 Second St., N.E. (G. A. King)

2392. Longview Pharmacy
3333 First Ave., S.W. (G. A. Page)

2352. Lutheran Home Pharmacy**
1265 Twenty-first St., N.E.
(Joanne McDonald)

2187. Mann's Dependable Drug Store
Midland Shopping Center
(W. R. Long)

2723. Mann's Dependable Drug Store
Springs Rd. (L. G. Rice)

1234. Medical Center Pharmacy, Inc.
124 N. Center St. (M. R. Means)

2551. Ninth Avenue Pharmacy, Inc.
15 Second Street Place, S.W.
(T. L. Richards)

2842. Nursecare Pharmacy of Hickory**
220 13th Ave. Place, N.W.
(R. C. Mills)

2487. Phil's Pharmacy
213 First Avenue, S.E.
(E. F. Swann, Jr.)

2344. Richard Baker Hospital, Inc.**
420 N. Center St. (T. L. Richards)

2717. Shook Drug Co.
1809 First Ave., S.W.
(Eulan Shook, Jr.)

2443. Simmons Pharmacy, Inc.
1217 Second St., N.E. (F. J. Simmons)

2357. Smith's Drugs of Hickory
242 Union Sq. (Z. S. Lawhon)

2748. Springs Road Pharmacy, Inc.
2400 Springs Rd. (R. G. Sigmon)

2279. SupeRx Drugs
571 US 64-70 H'way (J. P. Rice)

2548. Viewmont Pharmacy
53 Thirteenth Ave., N.E.
(W. R. McDonald, III)

HIGHLANDS—Macon County

2482. Blue Ridge Pharmacy
Main St. (Marilyn R. Still)

2368. Highlands-Cashiers Hospital, Inc.**
Fifth St. (Marilyn R. Still)

351. Highlands Rexall Drugs
216 S. Fourth St. (J. L. Alexander)

HIGH POINT—Guilford County

1714. Anderson Drug Store #2
2401 English St. (E. R. Anderson)

2386. Arthur's Pharmacy
1248 S. Main St. (J. F. Bland)

1807. Calhoun Drug Store, Inc.
1231 Montlieu Ave. (R. M. Calhoun)

853. Cecil's Drug Store
121 N. Main St. (Irving Tilles)

357. Eckerd's Drugs
Southgate Shopping Center
(H. P. Brown)

1654. Eckerd's Drugs
College Village Shopping Center
(H. T. Bradsher)

2668. Eckerd Drugs
Westchester Dr. & Burton St.
(Ann Batista)

2030. High Point Memorial Hospital Pharmacy
225 Boulevard (K. W. Burlson)

2274. Hoffman Drugs
1001 E. Green St. (J. A. Elder)

2729. Leonard's Drug Store
117 W. Lexington Ave.
(H. B. Leonard, Jr.)

365. McLarty Drug Co.
128 Church St. (G. C. McLarty, Jr.)

363. Mann's Dependable Drug Store #1
104 N. Main St. (J. C. Southern)

364. Mann's Dependable Drug Store #2
660 N. Main St. (R. D. Callicutt)

1409. Mann's Dependable Drug Store #3
800 S. Main St. (Ernestine B. Wilkes)

1535. Mann's Dependable Drug Store #4
1910 N. Main St. (D. A. Dowdy, Jr.)

1941. Mann's Dependable Drug Store #5
912 E. Green St. (R. S. Whiteley)

2116. Mann's Dependable Drug Store #6
Fairfield Shopping Center
(J. L. Davis)

2640. Mann's Westchester Drug Store, Inc.
Westchester Dr. (H. E. Smith)

2272. The Presbyterian Home, Inc. Pharmacy**
201 Greensboro Rd. (Barbara A. Sapp)

366. Ring-Harris Pharmacy, Inc.
122 N. Main St. (W. B. Harris)

2524. SupeRx Drugs
141 Greensboro Rd. (R. H. Inman)

368. Washington Street Pharmacy
731 E. Washington St.
(A. M. Greenwood)

HILDEBRAN—Burke County

1210. Brandon's Pharmacy
H'way 70 (L. R. Brandon)

HILLSBOROUGH—Orange County

920. Corner Drug Store

2839. T. E. Holding & Co.
North Hills Shopping Ctr.
(W. H. Burch)

1511. James Pharmacy
109 N. Churton St. (A. A. Lloyd)

HOPE MILLS—Cumberland County

859. Clinic Pharmacy
200 S. Main St. (R. P. Harris)

HUDSON—Caldwell County

1832. Hudson Drug Co., Inc.
Main St. (W. M. Lovelace, Jr.)

HUNTERSVILLE—Mecklenburg County

2266. Huntersville Hospital Pharmacy**
H'way 115 (J. W. Neil)

1382. Neil Drug Co.
(J. W. Neil)

2826. White Cross Drug
Rt. 21 and College St.
(R. W. Smith, Jr.)

INDIAN TRAIL—Union County

2670. Indian Trail Pharmacy
Maud St. (C. R. Stine)

JACKSONVILLE—Onslow County

2834. Eckerd Drugs
Brynn Marr Shopping Center
(W. J. Harper)

2585. Gibson Pharmacy
Bell Fork Rd. (T. H. Jones)

1729. Howard Drug Co., Inc.
705 New Bridge St. (P. H. McKenzie)

2785. Johnson Drug Company, Inc.
714 New Bridge St. (C. L. Shields)

2540. W. L. Ketchum Drug Co.
632 Court St. (Joseph Zambito)

1221. New River Pharmacy, Inc.
261 New River Drive (F. B. Parker)

2445. Onslow Memorial Hospital, Inc.**
College & Warwick Sts.
(A. P. Rachide)

2783. The Treasury Drug Center
Onslow Mall, Henderson Dr.
W. McB. Elliott, Jr.)

2028. Whaley Drug Company, Inc.
344 Henderson Dr. (G. F. Herring)

JAMESTOWN—Guilford County

1098. Jamestown Drug Store
N. Main St. (J. E. Tilley)

JEFFERSON—Ashe County

2687. Ashe Memorial Hospital, Inc.**
Hospital Rd. (J. P. Sheets)

2480. Jefferson Drug
U.S. 221 (J. P. Sheets)

JONESVILLE—Yadkin County

2776. D-Rex Drugs
Highway 21 (K. E. Denny)

2083. Jonesville Drugs, Inc.
Jonesville Shopping Center
(R. H. Barrett, II)

KANNAPOLIS—Cabarrus County

1581. Baxter's Drug Store, Inc.
903 S. Main St. (D. H. Oxendine)

1619. Eastwood Pharmacy, Inc.
S. Cannon Blvd. (C. L. Swearngan)

2062. Eckerd's Drugs
Route 29 (L. M. Gilmore)

1962. Jackson Park Pharmacy
618 N. Cannon Blvd. (J. N. Reese)

2539. Kannapolis Drug Company, Inc.
128 S. Main St. (L. W. Smith)

1060. Lewis Drug Co., Inc.
149 West Ave. (W. C. Lewis)

2752. Martin Drug Co. of Kannapolis, Inc.
1113 N. Main St. (H. F. Rickard)

2523. Pike's Drug Center, Inc.
605 S. Cannon Blvd.
(D. C. Lehman)

2651. Revco Discount Drug Center
908 S. Cannon Blvd.
(B. B. DeCaron)

384. F. L. Smith Drug Company, Inc.
148 S. Main St. (W. F. Hutchison)

KENANSVILLE—Duplin County

2593. Duplin General Hospital Pharmacy**
(W. J. Weatherly, III)

1262. Kenansville Drug Store
Main St. (J. E. Hatcher)

KENLY—Johnston County

2597. Davis Drug Co.
Second St. (J. C. Davis)

1985. Kenly Drug Company
Second & Railroad Sts. (A. C. Boyd)

KERNERSVILLE—Forsyth County

2057. Pinnix Drug Store
101 S. Main St. (J. L. Pinnix, III)

2701. Stonestreet Drug Co., Inc.
Hwy. 66—Bunker Hill Rd.
(D. H. Stonestreet)

2702. Tri-City Pharmacy, Inc.
110 S. Main St. (H. F. Pulliam)

KING—Stokes County

1706. King Drug Company
Main St. (R. B. Stone)

2239. Stokes Pharmacy, Inc.
(O. O. Grabs, Jr.)

KINGS MOUNTAIN—Cleveland County

1981. Griffin Drug Company
129 Mountain St. (E. W. Griffin, Jr.)

392. Kings Mountain Drug Co.
209 S. Battleground Ave.
(C. D. Blanton, Jr.)

2342. Kings Mountain Hospital Pharmacy**
W. King St. (R. R. Harper, Jr.)

1357. Medical Pharmacy, Inc.
231 Battleground Rd.
(L. W. London, Jr.)

2579. Mountaineer Pharmacy, Inc.
410 W. Mountain St. (C. V. Wiesner)

KINSTON—Lenoir County

394. College Street Pharmacy
1009 College St. (E. L. Bradshaw)

2295. Eckerd's Drugs
Kinston Plaza Shopping Center
(L. M. Lassiter, Jr.)

2581. Eckerd Drugs
Vernon Park Mall Shopping Center
(J. E. Sutton)

2572. Hood's Prescription Shop
405 Glenwood Ave. (India B. Hood)

2571. Hood's Rexall Drugs
110 E. Gordon St. (J. C. Hood, Jr.)

2438. Kinston Clinic Pharmacy
400 Glenwood Ave. (D. C. Hill)

1095. Lenoir Drug Co.
129 S. Queen St. (E. C. Buchanan)

2491. Lenoir Memorial Hospital, Inc.
Rhodes Ave. & College St.
(E. L. Bradshaw, Jr.)

1853. Paderick's Pharmacy, Inc.
N. McLewin St. (H. C. Paderick)

2407. Parrott Hospital Pharmacy**
801 E. Gordon St.
(Burwell Temple, Jr.)

2063. Queen Street Medical Center Pharmacy
915 N. Queen St. (W. P. Johnson)

398. Standard Drug Co. #1
216 N. Queen St. (W. C. Sharpe)

399. Standard Drug Co. #2
Queen & Caswell Sts.
(Helen W. Duguid)

2455. White Cross Pharmacy
304 N. Queen Street
(Burwell Temple, Jr.)

LA GRANGE—Lenoir County

1265. La Grange Pharmacy
123 W. Railroad St. (R. L. Dewar)

LANDIS—Rowan County

2163. Landis Drug Co.
111 S. Central Ave. (B. T. Coward)

LAURINBURG—Scotland County

2198. Community Drugs, Inc.
1101 S. Main St. (C. E. Todd)

406. Everington Drug Store
110 S. Main St. (W. N. Robertson, Jr.)

1916. Family Pharmacy
416 King St. (Herbert McKeithan, Jr.)

823. Legion Drug Store, Inc.
301 S. Main St. (F. B. Dean)

2682. Mann's Drug Store of Laurinburg, Inc.
College Plaza Shopping Center
(J. D. Erwin)

410. Scotland Drug Company
Main St. (W. L. Frostick)

2328. Scotland Memorial Hospital**
(N. W. Duncan)

LAWNDALE—Cleveland County

2159. Piedmont Pharmacy of Lawndale, Inc.
(L. S. Stroupe)

LEICESTER—Buncombe County

2738. Young's Drug Store
Leicester H'way (D. L. Milligan)

LENOIR—Caldwell County

415. Blackwelder Hospital Pharmacy
209 S. Boundary St. (R. C. Mills)

2466. Caldwell Memorial Hospital, Inc.**
351 S. Mulberry St. (E. H. Tate)

2582. Dayvault's Drug Store
133 West Ave. (R. S. White)

2583. Foothills Pharmacy
519 E. Harper Ave. (J. H. King, Jr.)

417. Lenoir Drug Co., Inc.
110 West Ave. (E. H. Tate)

2566. Mann's Dependable Drug Store
Winn-Dixie Shopping Center
(C. M. Laxton)

2148. Medical Arts Pharmacy
of Lenoir, Inc.
354 S. Mulberry St.
(M. A. Manship)

1935. Peoples Drug Store, Inc.
111 West Ave. (J. S. Greene)

LEWISVILLE—Forsyth County

2486. Bobbitt's Lewisville Pharmacy
Williams & Shallowford Rds.
(D. K. Barker, Jr.)

LEXINGTON—Davidson County

1585. Center Street Pharmacy, Inc.
316 E. Center St. (J. F. Harman, Jr.)

419. City Drug Company, Inc.
5 E. First Ave. (M. H. Williams)

958. Community Drug Store, Inc.
206A W. Center St. (W. S. Tate)

2607. Eckerd Drugs
Lexington Shopping Center
(J. C. Schofield)

1963. Lexington Drug Co. #1, Inc.
16 S. Main St. (W. F. Welborn, Jr.)

1626. Lexington Drug Co. #2
E. Center St. (J. H. Welborn)

2709. Lexington Memorial Hospital, Inc.**
(J. K. Carter)

1037. Mann's Dependable Drug Store
112 S. Main St. (T. M. Harrington)

2242. Peoples Drug Store, Inc.
23 S. Main St. (G. McD. Moorefield)

LIBERTY—Randolph County

1380. Deaton Pharmacy
127 W. Swannanoa St. (C. E. Deaton)

LILLINGTON—Harnett County

1965. Lafayette Drug Co.
1 W. Front St. (J. F. Lovette)

2756. Powell's Pharmacy
20 W. James St. (W. D. Powell)

LINCOLNTON—Lincoln County

2260. Cornwell Rexall Drugs
Town & Country Center
(E. D. Skinner, Jr.)

2733. Crowell Hospital Pharmacy
816 S. Aspen St. (W. L. Summey)

427. The Economy Drug Company
117 E. Main St. (J. C. Bowers)

2632. Keever Pharmacy
102 Doctors Park (Z. T. Keever, Jr.)

1050. Lawing-Keziah Drug Co., Inc.
202 E. Main St. (M. W. Dutton)

2627. Lincoln County Hospital, Inc.
Country Club Rd. (J. L. Ferrell)

2128. Lincoln Drugs, Inc.
132 E. Main St. (D. E. Keever)

LITTLETON—Halifax County

1973. Johnston's Drug Store
(C. A. Johnston)

LOCUST—Stanly County

1751. Pike's Drug Store, Inc.
H'way 27 (D. E. Neal)

LOUISBURG—Franklin County

2680. Franklin Memorial Hospital**
N. Main St. (T. G. Gupton)

1758. Harris Pharmacy, Inc.
Main St. (T. G. Gupton)

1771. O'Neal Pharmacy
101 S. Main St.
(Jacquelyn O. Kimball)

2792. The Pines Pharmacy**
East River Rd. (N. F. Freeman, Jr.)

1356. Pleasants' Drug Store
113 N. Main St. (J. C. Myers)

2241. Scoggin Drug Store
Main & Nash Sts. (L. E. Scoggin, Jr.)

LOWELL—Gaston County

2074. Lowell Drug Co., Inc.
105 E. First St. (G. H. Bane)

LUMBERTON—Robeson County

1566. Dean's Pharmacy
104 W. Twenty-seventh St.
(F. S. Dean)

2388. Eckerd's Drugs
2932 N. Elm St. (M. J. Atkinson)

438. Hedgpeth Pharmacy, Inc.
Fourth & Chestnut Sts.
(J. C. Jackson)

2391. Johnson's Drug Center
2700 N. Elm St. (D. H. Bissett)

1292. Medical Arts Pharmacy
Fourteenth & Chestnut Sts.
(E. N. Hoffman)

2657. North Carolina Cancer Institute**
H'way I 95 (E. W. Hackney)

1528. North Elm Pharmacy
2610 N. Elm St. (E. W. Hackney)

1679. Pine Street Drugs, Inc.
1810 N. Pine St. (H. N. Rogers, Jr.)

1998. Southeastern General Hospital, Inc.
W. Twenty-seventh St.
(J. L. Welsh, Jr.)

MADISON—Rockingham County

446. Brown-McFalls Drug Co.
104 W. Murphy St. (C. D. McFall)

2167. Hawkins Rexall Drug Co., Inc.
113 S. Market St. (C. I. Hawkins)

2371. Madison Drug Co., Inc.
101 S. Market St.
(E. M. Watson)

MAIDEN—Catawba County

1688. Campbell's Drug Store
16 W. Main St. (C. C. Campbell)

2349. Cornwell Rexall Drugs
Main St. (M. H. Harrill)

MANTEO—Dare County

975. Fearings, Inc.
101 Budleigh St. (M. K. Fearing, Jr.)

MARION—McDowell County

451. Evans Rexall Drugs
12 S. Main St. (J. E. Evans)

2423. Marion General Hospital Pharmacy**
Fleming Ave. (W. H. Patton)

1899. Marion Pharmacy, Inc.
6 N. Main St. (W. W. Howle)

2795. Revco Discount Drug Center
Marion Plaza Shopping Center
(C. H. Baxter, Jr.)

1531. Service Pharmacy, Inc.
Railroad & S. Main Sts.
(J. H. Lowder)

1541. Tainter's Prescription Headquarters
100 S. Main St. (J. H. Segars)

MARSHALL—Madison County

1879. Roberts Pharmacy
Main St. (E. L. Niles)

MARS HILL—Madison County

1289. Community Medical Center Pharmacy
1 Chestnut St. (W. P. Powell)

2805. Howard's Rx Drugs
N. Main St. (E. C. Howard)

1520. Mars Hill Pharmacy
Main St. (E. B. Underwood)

MARSHVILLE—Union County

2269. Marshville Drugs
H'way 74 (S. S. Goodwin)

2760. Rushing's Pharmacy, Inc.
101 Main St. (D. M. Rushing)

2146. Union Drug Store
Main St. (Phil Gaddy)

MATTHEWS—Mecklenburg County

2234. Matthews Pharmacy
Trade & John Sts. (J. S. Nance, Jr.)

MAXTON—Robeson County

461. Austin-Gilbert Drug Co.
227 McCaskill Ave.
(L. M. Gilbert, Jr.)

2261. Maxton Drug Co.
700 Sanders St. (N. W. Duncan)

MAYODAN—Rockingham County

1934. Mayodan Pharmacy, Inc.
105 E. Main St. (M. C. Kendrick)

McCAIN—Hoke

2369. N. C. Sanatorium Pharmacy**
(W. N. Coley)

MEBANE—Alamance County

2703. Carolina Drugs of Mebane, Inc.
115 E. Center St. (M. B. McCurdy)

464. Mebane Drug Co.
111 N. Fourth St. (D. F. White)

2732. Warren's Drug Store, Inc.
100 E. Clay St. (C. S. Oakley)

MINT HILL—Mecklenburg County

2209. Mint Hill Pharmacy, Inc.
Lawers Road (E. W. Bruce)

MOCKSVILLE—Davie County

2249. Davie County Hospital**
Hospital & Foster Sts. (J. K. Carter)

468. Hall Drug Company
N. Main St. (R. B. Hall)

1797. Wilkins Drug Company, Inc.
20 Court Sq. (R. W. Collette)

MONROE—Union County

2120. The Drug Centre
Franklin & Sunset Sts.
(A. R. Jones, Jr.)

2478. Eckerd's Drugs
Skyway Dr. (R. E. Vaughn)

1901. Faulkner's Drugs, Inc.
215 E. Jefferson St. (E. G. Faulkner)

472. Secrest Drug Company, Inc.
101 W. Franklin St. (W. W. Graham)

2483. Secrest Pharmacy
Sutherland Ave. & Dove St.
(V. V. Secrest, Jr.)

2508. Union Memorial Hospital Pharmacy
Huey St. (R. N. Ellis)

473. Wilson Drugs, Inc.
118 N. Main St. (C. A. Wilson)

MOORESVILLE—Iredell County

2605. Clinic Pharmacy
439 E. Statesville Ave.
(H. C. Caldwell, Jr.)

2549. Lowrance Hospital, Inc. (Pharmacy)
610 E. Center St. (A. F. Eakle)

476. Miller Drug Company, Inc.
152 N. Main St. (S. H. Price, Jr.)

857. Mooresville Drug Company, Inc.
287 N. Main St. (C. M. Crowell, Jr.)

2513. Revco Discount Drug Centers
427 Statesville Ave. (J. J. Beale)

2514. Revco Discount Drug Centers
215 S. Broad St. (R. L. Gregory)

2515. Revco Discount Drug Centers
609 N. Main St. (C. N. Giles)

MOREHEAD CITY—Carteret County

2384. Carteret General Hospital**
3500 Arendell St. (Lucy K. Thorne)

2763. Eckerd Drugs
2912 Morehead Plaza
(E. H. Jones, Jr.)

1943. Morehead City Drug Co.
811 Arendall St. (M. E. Rodgers)

2437. R & G Pharmacy
1710 Arendell St. (R. A. Gray)

1568. Robinson Prescription Shop
907 Arendell St. (Carlton Robinson)

MORGANTON—Burke County

2601. Broughton Hospital Pharmacy
(C. M. Davis, Jr.)

2684. Burke Pharmacy, Inc.
307 W. Union St. (J. D. Hood)

1403. Community Pharmacy, Inc.
401 S. King St. (G. B. Propst)

480. Cornwell Rexall Drug, Inc.
100 W. Union St. (J. D. Wilson)

2672. Eckerd Drugs
Morganton Shopping Center
(M. Z. Honeycutt, Jr.)

2343. Grace Hospital Pharmacy
401 College St. (C. B. Harrell, III)

1883. Jones Drugs
215 Avery Ave. (W. W. Jones)

2646. Kibler Drug Co., Inc.
115 W. Union St. (D. C. Lambeth)

2823. Miller's Pharmacy
402 E. Union St. (F. H. Evans)

2829. Wes-Mor Pharmacy, Inc.
Wes-Mor Shopping Center
(J. W. Powers)

2677. Western Carolina Center Pharmacy
Enola Rd. (D. V. Ray)

MOUNT AIRY—Surry County

2803. AAA Drugs
244 N. Main St. (A. P. Gravitte)

2586. Eckerd Drugs
Lebanon & Main Sts.
(A. E. Morris, Jr.)

1583. Hospital Pharmacy of Mt. Airy, N. C., Inc.
817 Rockford St. (R. G. Smith)

2724. Lamm Drug Co., Inc.
175 N. Main St. (W. D. Lamm)

2848. Medical Center Pharmacy
1139 W. Lebanon St. (W. A. Johnson)

2362. Northern Hospital of Surry County Pharmacy**
830 Rockford St. (L. B. Good)

1922. Randleman's Prescription Headquarters
Lebanon & Grace Sts.
(E. A. Randleman, Jr.)

1266. Square Pharmacy
1107 W. Pine St. (R. P. Wolfe)

2334. Surry Drug Co. of Mt. Airy
Worth & Rockford Sts.
(H. F. Hayes)

1689. W. S. Wolfe Drug Co., Inc.
165 N. Main St. (J. E. Mills)

MOUNT GILEAD—Montgomery County

2217. Cochrane-Ridenhour Drug Company #2
S. Main St. (J. R. Haithcock)

MOUNT HOLLY—Gaston County

984. Charlie's Drug Sundries, Inc.
125 W. Central Ave. (R. F. Ponder)

2339. Holland Drug Co.
101 N. Main St. (T. M. Holland)

1454. Summey Drug Co., Inc.
127 S. Main St. (P. B. Summey)

MOUNT OLIVE—Wayne County

1075. Clinic Drug Co.
227 N. Center St. (S. B. Boyd)

2304. Glenn & Martin Drug Co.
100 S. Center St.
(W. B. Shaw)

494. Lewis Drug Company
128 N. Center St. (W. K. Lewis)

2641. Medical Park Pharmacy
234 Smith Chapel Rd.
(J. C. E. Langevin)

MOUNT PLEASANT—Cabarrus County

495. Moose Drug Company
101 W. Franklin St. (H. A. Moose)

MURFREESBORO—Hertford County

2191. College Pharmacy
329 E. Main St. (P. A. Whitehurst)

496. Murfreesboro Pharmacy, Inc.
129 E. Main St. (P. R. Jenkins)

MURPHY—Cherokee County

497. Mauney Drug Co.
101 N. Valley River Ave.
(H. M. Mauney)

498. Parker's Drug Store
100 S. Valley River Ave.
(J. K. Godfrey)

2477. Sisters of Providence Hospital Pharmacy**
Peachtree St. (J. K. Godfrey)

NAGS HEAD—Dare County

1627. Miller's Pharmacy, Inc.
(R. E. Miller)

NASHVILLE—Nash County

1483. Nashville Drug Co.
301 W. Washington St.
(E. A. Wooten, Jr.)

1296. Ward Drug Company
117 W. Church St. (R. A. Paramore)

NEW BERN—Craven County

1669. Anderson's Drug Store
901 Broad St. (R. A. Boger)

2484. Bynum's Drug Store, Inc.
240 Middle St. (C. W. Bynum)

1693. Clark's Drug Store of New Bern, Inc.
402 Broad St. (R. S. McKinley)

2250. Craven County Hospital Pharmacy
2000 Neuse Blvd. (W. M. Oakley)

1838. Langston Drug Store
703 Professional Dr.
(M. B. Langston, Jr.)

2704. New Bern Medical Arts Pharmacy
Highway 70 (G. W. Davis, Jr.)

2025. Pinnix Drug Store
628 Hancock St. (W. A. Crumpler)

2801. Prescription Shoppe
Doctors Bldg., Pollock St.
(R. I. Cohen)

2016. Professional Drive Pharmacy
706 Professional Dr.
(J. S. O'Daniel, Jr.)

2695. Scottie Drug Stores
226 Middle St. (R. F. James)

1577. Smith's Drug Store
1046 Broad St. (H. R. Taylor)

507. Tony's Drug Store
1114 Queen St. (T. A. Libbus)

NEWLAND—Avery County

2411. Newland Pharmacy
(R. B. Smith, Jr.)

NEWPORT—Carteret County

1874. Newport Pharmacy, Inc.
Temple Bldg. (S. P. Rubin)

NEWTON—Catawba County

833. City Pharmacy
206 N. College St. (E. B. Clapp)

2722. Crown Drugs of Newton
New-Con Shopping Center
(C. T. Dixon)

510. H & W Drug Company
12 E. First St. (D. L. Weathers)

1578. Newton Rexall Drugs
33 N. College Ave. (B. M. Smyre)

NEWTON GROVE—Sampson County

2135. Newton Grove Drug Co., Inc.
(T. A. Williford)

NORLINA—Warren County

512. Walker Drug Company, Inc.
Main St. (H. W. Walker)

NORTH WILKESBORO—Wilkes County

2779. Blue Ridge Pharmacy
Second Street Hill (L. Creasman)

514. R. M. Brame & Sons
833 B St. (P. A. Brame)

515. Horton's Drug Store
819 B St. (W. D. Horton)

2354. Jennings Drug Center
Midtown Plaza Center
(R. N. Jennings)

517. Red Cross Pharmacy
224 Tenth St. (R. M. Brame, Jr.)

2512. Revco Discount Drug Centers
West D Street (F. A. Holt)

2421. Wilkes General Hospital Pharmacy**
West D St. (R. M. Brame, Jr.)

NORWOOD—Stanly County

519. Norwood Drug Company, Inc.
(A. D. McNeill)

OAKBORO—Stanly County

2827. Caddell's Drug Store
Main St. (B. C. Caddell, Jr.)

OLD FORT—McDowell County

1657. Center Pharmacy
Main St. (C. W. Josey)

OXFORD—Granville County

2346. Granville Hospital Pharmacy**
College St. (E. S. Powell)

2337. Hall's Drug Store
125 Main St. (J. B. Clay)

1377. Jones Drug Store, Inc.
116 Hillsboro St. (C. F. Jones, Jr.)

2612. Mast Drug Co., Inc.
201 Williamsboro St. (J. C. Herrin)

526. Williams Drug Company
101 College St. (L. R. Creech)

PEMBROKE—Roberson County

2408. Pembroke Drug Center, Inc.
Odom & Main Sts. (H. D. Brooks)

2271. Rogers Rexall Drug Company, Inc.
121 W. Third St. (H. D. Lowry)

PIKEVILLE—Wayne County

1133. Pikeville Drug Store
Railroad & Main Sts. (A. M. Hicks)

PILOT MOUNTAIN—Surry County

530. Smith Drug Store
Main St. (O. W. Smith)

1394. Surry Drug Company, Inc.
124 W. Main St. (J. D. Stone)

PINEHURST—Moore County

532. Carolina Pharmacy, Inc.
(W. R. Viall, Jr.)

2050. Medical Center Pharmacy of Pinehurst, Inc.
Carthage Rd. (H. C. Reaves, Sr.)

1698. Moore Memorial Hospital Pharmacy
Page Rd. (R. A. Knight)

PINE LEVEL—Johnston County

533. Godwin Drug Company
(C. F. Godwin)

PINETOPS—Edgecombe County

1190. Service Drug Store
123 W. Hamlet St. (J. S. Williford)

PINEVILLE—Mecklenburg County

534. Pineville Drug Co.
314 Main St. (R. C. Hair)

PINK HILL—Lenoir County

1124. Brewer Drug Company
106 W. Broadway St.
(Marsha H. Brewer)

2268. R. L. Hood Pharmacy
110 E. Broadway (R. L. Hood)

PITTSBORO—Chatham County

536. McCrimmon Drug Company
18 Hillsboro St. (D. G. McCrimmon)

PLEASANT GARDEN—Guilford County

1786. Pleasant Garden Drug Store, Inc.
(W. H. Barton)

PLYMOUTH—Washington County

2820. Drug-Lo Drug Centers
E. Water St. (T. E. Curtis)

2457. Washington County Hospital**
802 Washington St. (L. N. Womble)

2263. Womble Drug Store #2
Plymouth Shopping Center
(L. N. Womble, Jr.)

POLLOCKSVILLE—Jones County

2769. Trent Drugs
(B. T. Allen)

PRINCETON—Johnston County

541. Woodard Pharmacy
(B. P. Woodard)

RAEFORD—Hoke County

1884. Hoke Drug Co., Inc.
Main St. (W. N. Coley)

927. Howell Drug Company
Main St. (W. L. Howell, Jr.)

RALEIGH—Wake County

572. Arnold Rexall Drugs
3021 Hillsborough St. (B. D. Arnold)

545. Brantley and Son, Inc.
508 Hillsborough St.
(J. C. Brantley, Jr.)

1551. Brookside Pharmacy
1034 Brookside Dr. (R. A. Smith)

546. Central Drug Store
601 E. Davie St. (R. E. Wimberley)

1746. Colony Center Pharmacy
5420 Six Forks Road
(D. S. Huffstetler)

2134. Community Drug Store
600 S. Blount St. (W. P. Wimberley)

2000. Cromley's Boulevard Pharmacy
3922 Western Blvd. (R. I. Cromley, Jr.)

1746. Del's Pharmacy
5267 Six Forks Rd. (D. S. Huffstetler)

2600. Dorothea Dix Hospital Pharmacy
S. Boylan Ave. (Evelyn D. Williford)

552. Eckerd's Drugs
222 Fayetteville St.
(R. E. Kearney)

2355. Eckerd's Drugs
2421. North Blvd. (C. F. Page)

2503. Eckerd's Drugs
Quail Corner Shopping Center
(T. M. Futrell)

2836. Eckerd Drugs
Oak Park Shopping Center
(G. W. Browning)

2850. Eckerd Drugs
Tryon Hills Shopping Center
(J. R. Salem, Jr.)

2807. Kerr Drugs
(J. R. Salem, Jr.)

1497. Hamlin Drug Co.
126 E. Hargett St. (J. M. Johnson)

2225. Hayes-Barton Pharmacy
2000 Fairview Rd. (W. H. Wilson)

2497. Honeycutt's Pharmacy
2921 Brentwood Rd. (H. R. Honeycutt)

1012. Johnson's Pharmacy
2519 Fairview Rd. (T. H. Johnson)

1338. Kerr Drugs
2017 Cameron St. (W. L. Scarboro)

2336. Kerr Rexall Drugs
4025 Old Wake Forest Rd.
(R. B. Overton)

2058. Kerr Rexall Drugs
3528 Wade Ave. (B. O. Lockhart)

2807. Kerr Drugs
South Hills Shopping Center
(W. C. Baxley)

1336. Longview Pharmacy, Inc.
2008 New Bern Ave. (D. K. Carter)

2257. Mary Elizabeth Hospital Pharmacy**
1100 Wake Forest Rd. (Jean B. Provo)

2434. Melvin's Pharmacy
1300 St. Mary's St.
(F. F. Yarborough)

2084. Melvin's Glenwood Pharmacy
2905 Essex Cir. (R. H. Seaborn)

1908. Murray's Pharmacy
1907 Poole Rd. (B. R. Murray)

2629. N. C. Central Prison Hospital Pharmacy
835 W. Morgan St. (C. L. Futrell)

2546. North Hills Apothecary, Inc.
3801 Computer Dr. (J. W. Bradley)

1926. North Hills Pharmacy, Inc.
North Hills Shopping Center
(B. H. Scudder)

2675. Northside Pharmacy
1910 Bernard St. (O. A. Elmore, Jr.)

2114. Oak Park Pharmacy, Inc.
5230 Holly Ridge Rd.
(H. I. Gattis, Jr.)

1003. Person Street Pharmacy, Inc.
620 N. Person St. (J. E. Phillips)

2233. Pine Drug Company, Inc.
600 W. South St. (E. R. Ellis)

1957. Prescription Shop
1110 Wake Forest Rd. (Jean B. Provo)

2674. Professional Pharmacy
123 W. Hargett St. (W. C. Griffin)

566. Rex Hospital Pharmacy
1311 St. Mary's St. (H. G. Price)

2305. Starmount Pharmacy, Inc.
3312 North Blvd. (W. I. Davis)

2533. Village Pharmacy
2010 Clark Ave. (H. S. Barbrey, Jr.)

1805. Wake County Hospital System, Inc. Pharmacy
3000 New Bern Ave.
(Martha A. Wyke)

570. Walgreen Co.
200 Fayetteville St. (L. A. Morse)

2452. White Cross Pharmacy
134 Fayetteville St.
(P. H. Richardson)

2637. White Cross Pharmacy
Kings Shopping Center (J. C. Watson)

RAMSEUR—Randolph County

1785. Ramseur Pharmacy
307-09 Main St. (C. R. Whitehead)

RANDLEMAN—Randolph County

574. Economy Drug Co.
Main St. (H. Q. Ferguson)

RED SPRINGS—Robeson County

2298. Red Springs Drug Co.
114 S. Main St. (R. B. Grantham)

578. Townsend's Pharmacy
111 S. Main St. (R. M. Ammons)

REIDSVILLE—Rockingham County

2786. American Brands Medical Department Pharmacy**
301 N. Scales St. (D. R. Oster)

2276. Annie Penn Memorial Hospital Pharmacy
618 S. Main St. (J. C. Estes, Jr.)

830. Carolina Apothecary
219 Gilmer St. (W. G. Dudley, Jr.)

1414. Davis Pharmacy, Inc.
230 Gilmer St. (W. E. Davis)

2496. Eckerd Drugs
Pennrose Mall Shopping Center
(J. P. Kesler)

580. Link Bros. Pharmacy, Inc.
118 S. Scales St. (F. P. Link)

581. Mann's Dependable Drug Store #1
23 Gilmer St. (J. R. Teague)

1687. Mann's Dependable Drug Store #2
664 S. Scales St. (J. D. Burson)

1502. Reidsville Drug Store
108 W. Market St. (T. R. Gatling)

RICH SQUARE—Northampton County

583. Bolton's Drug Company
(R. B. Bolton)

RIEGELWOOD—Columbus County

1539. Creekmore's Pharmacy
Riegelwood Shopping Center
(R. L. Creekmore)

ROANOKE RAPIDS—Halifax County

2417. Central Pharmacy
615 Jackson St. (J. C. Robinson, Jr.)

2754. Eckerd Drugs
Roanoke Plaza Shopping Center
(F. S. Anderson, III)

1959. Franklin Street Pharmacy
739 Franklin St. (G. V. Wyche)

2222. Griffin Drug Company, Inc.
1025 Roanoke Ave. (W. C. Griffin)

2422. Roanoke Rapids Hospital Pharmacy Dept.
705 Roanoke Ave. (W. M. Savage)

2320. Rosemary Drug Co., Inc.
1019 Roanoke Ave. (C. M. Floyd, Jr.)

588. Savage's Drug Store
1018 Roanoke Ave. (M. C. Savage)

1361. Timberlake's Drug Store
260 Roanoke Ave. (H. W. Timberlake)

ROBBINS—Moore County

589. Johnson-Puckett Drug Co.
(R. H. Johnson)

949. Tar Heel Drug Company
(W. M. Puckett)

ROBBINSVILLE—Graham County

1917. DeLozier Drug Store
Main St. (T. M. DeLozier)

ROBERSONVILLE—Martin County

1992. David Grimes Drug Store
Main St. (G. D. Grimes, Sr.)

2275. Robersonville Township Hospital**
(W. M. Batten)

ROCKINGHAM—Richmond County

1867. Bristow Drug Company
302 E. Washington St.
(E. L. Marks, Jr.)

2711. Eckerd Drugs
Tri-City Shopping Center
(Patricia A. Williams)

1011. Federal Pharmacy
126 S. Hancock St. (G. W. Honeycutt)

594. Fox Drug Company, Inc.
122 E. Washington St.
(J. E. Williams)

2393. Richmond Memorial Hospital**
Hospital Rd. (Francis E. Campbell)

2727. White Cross Drugs
Richmond Plaza Shopping Center
(J. R. Green)

ROCKWELL—Rowan County

1640. Crescent Pharmacy, Inc.
Main St. (W. O. Lombard)

ROCKY MOUNT—Nash County

1519. Almand's Drug Store
130 S. Main St. (E. C. Speight)

2560. Bissette's Drug Store #4
420 W. Thomas St. (C. B. Alexander)

1778. Burnett Drug Company
140 E. Thomas St. (I. W. Wooten)

2843. Eckerd Drugs
Englewood Square Shopping Center
(R. E. Vogt)

2787. K Mart Pharmacy
1916 Stone Rose Dr.
(F. C. Barnett)

2846. Kerr Drugs
1818 Raleigh Rd. (P. D. Jackson)

2009. Kerr Drugs
Tarrytown Shopping Center
(P. D. Jackson)

1298. May & Gorham, Inc.
132 Tarboro St. (W. P. Horton)

2744. Nash General Hospital Pharmacy
(J. J. Gerlinger)

2429. Oakwood Pharmacy
329 Fairview Rd. (R. M. Brown)

2451. Raper Drugs, Inc.
234 S. Main St. (D. J. Raper)

2770. Raper Drugs, Inc. #2
3420 Sunset Ave. Ext.
(J. H. Barrett, II)

2649. Rocky Mount Sanitarium, Inc. Pharmacy**
144 Coast Line St. (J. O. Knight)

1891. I. W. Rose Drug Co.
112 N. Main St. (R. E. Fleming, Jr.)

1220. The Sunset Pharmacy
1601 W. Thomas St.
(J. P. Burnett, Jr.)

606. Thompson Pharmacy, Inc.
365 Falls Rd. (W. G. Eason)

ROLESVILLE—Wake County

2364. Rolesville Drug Co.
Main St. (J. W. Thornton)

ROSEBORO—Sampson County

609. Tart and West, Druggists
(W. A. West)

ROSE HILL—Duplin County

2634. Carr Drug Co.
E. Church St. (R. L. Carr)

ROWLAND—Robeson County

1713. Walker's Drug Center
H'way 301 South (M. H. Walker)

ROXBORO—Person County

1445. Cole's Pharmacy
117 N. Main St. (A. F. Cole, Jr.)

2142. Hospital Pharmacy
Ridge Rd. (W. F. Lynch)

2262. Person County Hospital Pharmacy**
Ridge Rd. (N. G. Bowen)

2136. The Prescription Shop
Ridge Rd. (N. G. Bowen)

2669. Revco Discount Drug Center
Westfield Plaza (J. T. Street)

616. Thomas and Oakley Drug Store
109 Main St. (C. H. Oakley)

1999. Village Pharmacy
N. Madison Blvd. (A. L. Bradsher, Jr.)

RURAL HALL—Forsyth County

1826. Stanleyville Pharmacy, Inc.
Route 1 (Catalina C. Ellison)

2309. Warren's Drug Store
Professional Center (W. D. Shouse)

RUTHERFORD COLLEGE—Burke County

2281. College Pharmacy (J. H. Fletcher)

RUTHERFORDTON—Rutherford County

2838. Revco Discount Drug Center
110 Park Lane (G. R. Dutton)

1645. Rutherford Drug Co., Inc.
225 N. Main St. (R. L. Edwards)

2367. Rutherford Hospital Pharmacy**
Ridgecrest Ave. (R. L. Edwards)

1471. Smith's Drug Store, Inc.
217 N. Main St. (A. R. Bridges)

SAINT PAULS—Robeson County

2751. Brisson Drugs
123 W. Broad St. (G. W. Peal)

2799. St. Pauls Drug Company, Inc.
(James E. Cash)

SALISBURY—Rowan County

1954. Doctors Building Drug Co., Inc.
830 W. Henderson St.
(D. A. Thompson)

2845. Eckerd Drugs
Mid-Carolina Mall
(F. H. McNew)

2400. Eckerd's Drugs
Rowan Mall Shopping Center
(R. T. Jones)

2375. Fulton Street Pharmacy
916 S. Fulton St. (H. C. Stone, Jr.)

2768. Gibson Pharmacy
1600 E. Innes St. (R. E. Lewis)

2061. Innes Street Drug Company
Wallace Building (E. R. Fuller)

2060. Innes Street Drug Co.'s Medical Center Pharmacy
701 Barker St. (F. L. Skinner)

2069. Innes Street Drug Co. #3
W. Innes St. (M. T. Upchurch, Jr.)

1913. Main Drug Co.
128 N. Main St. (B. C. Lindsay)

2696. Purcell's Drug Store
Southgate Shopping Center
(S. M. Purcell, Jr.)

2698. Purcell's Drug Store
101 N. Main St. (T. G. Loftin)

1264. Rowan Memorial Hospital Pharmacy
612 Mocksville Ave.
(Patsy B. Sanders)

1728. Salisbury Pharmacy, Inc.
102 Mocksville Ave. (G. B. Albright)

2020. Towne Pharmacy, Inc.
1408 W. Innes St. (F. W. Medlin)

SALUDA—Polk County

2567. Saluda Pharmacy
Main St. (H. L. Brogden)

SANFORD—Lee County

1835. Acme Drug Co.
148 S. Steele St. (A. W. Palmer)

1631. Bland's Drug Store
718 Wall St. (Miriam L. Bland)

2707. Cameron's Drug Store
218 E. Main St. (Marcus Cameron)

630. John's Pharmacy
411 Carthage St. (J. A. Terrell, Jr.)

376. Jonesboro's Lee Drug Store
114 E. Main St. (R. N. Watson)

2555. Lee County Hospital Pharmacy
106 Hillcrest Dr. (W. C. Jackson)

632. Lee Drug Store
101 S. Steele St. (Joe Lazarus)

1311. Mann's Dependable Drug Store
300 Wicker St. (H. C. Greeson)

2015. Mann's Dependable Drug Store
Kendale Shopping Center (R. L. Cox)

SCOTLAND NECK—Halifax County

635. Hall's Drug Store
918 Main St. (C. C. Turner, Jr.)

1910. McDowell's Pharmacy
1004 Main St. (N. O. McDowell, Jr.)

2841. Our Community Hospital**
708 House Ave. (N. O. McDowell, Jr.)

SEABOARD—Northampton County

903. Community Drug Store*
Main St. (J. W. Parker, Jr., M.D.)

SEA LEVEL—Carteret County

2207. Sea Level Pharmacy
(L. J. Fisher)

SELMA—Johnston County

640. Creech Drug Co.
126 N. Raiford St. (J. A. Creech, Jr.)

2553. Selma Drug Company, Inc.
121 N. Raiford St.
(Lynn C. Stallings)

SHALLOTTE—Brunswick County

641. Coastal Drug Store
(C. W. Young, Jr.)

1675. Shallotte Drug Store
Lewis Shopping Center
(W. D. Roycroft)

2076. Thomas Drugs
Main St. (P. L. Thomas, III)

SHELBY—Cleveland County

2235. Cleveland Memorial Hospital Pharmacy
201 Grover St. (D. W. Deal)

2365. Cornwell Hospital Pharmacy
Grover & Dekalb Sts (R. L. Austell)

1710. Cornwell Rexall Drugs
Huxley Village Shopping Center
(Jean W. McSwain)

2387. Eckerd's Drugs
Shelby Plaza Shopping Center
(Virginia H. Harris)

2538. Medical Arts Pharmacy of Shelby, Inc.
108 Grover St. (W. H. Bradburn, Jr.)

2739. Scottie Drug Stores
210 S. Lafayette St.
(S. C. Tate)

1969. Shelby Drug Co., Inc. #2
412 W. Warren St. (R. R. Wells)

953. Smith's Drugs
4 E. Warren St. (W. S. Gregory)

2130. Suttle's Drug Store
301 E. Warren St. (K. L. Dingler)

2245. Webb Drug Co.
112 N. Lafayette St. (M. S. Sime)

SILER CITY—Chatham County

1995. Carolina Pharmacy
102 E. Raleigh St. (H. H. Dunlap, Jr.)

2599. Chatham Hospital, Inc. Pharmacy**
W. Fourth St. (C. A. Simmons, Jr.)

2229. Chatham Rexall Drug
518 W. Raleigh St. (W. L. Whitehead)

1947. Siler City Drug Co., Inc.
102 S. Chatham Ave.
(C. M. Ferguson, Jr.)

SKYLAND—Buncombe County

2390. Skyland Drug, Inc.
Hendersonville Rd. (J. R. Romine)

SMITHFIELD—Johnston County

2300. Clow Drug, Inc.
Market Plaza
(J. W. Clow)

1151. Creech's Pharmacy
109 S. Third St. (J. L. Creech)

1950. Hood's Drug Store
Market & Third Sts.
(McDonald Davis, Jr.)

2186. Johnston Memorial Hospital Pharmacy
H'way 301 (Rudolph Pittman)

2010. Medical Center Pharmacy
601-D N. Eighth St. (J. M. Sasser)

655. Upchurch Pharmacy
Third & Market Sts. (M. T. Upchurch)

SNOW HILL—Greene County

1837. Snow Hill Pharmacy
211 N. Greene St. (R. V. Heath)

SOUTHERN PINES—Moore County

2446. St. Joseph of the Pines Hospital**
Knollwood (K. W. Woody)

2332. Sandhill Drug Co., Inc.
154 N. W. Broad St. (L. G. Snider)

2215. Town Center Pharmacy
Broad St. (Joe Montesanti, Jr.)

SOUTHPORT—Brunswick County

2347. Dosher Memorial Hospital Drug Room**
(L. G. Barefoot)

1871. Kirby Prescription Center, Inc.
109 Howe St. (C. M. Kirby, Jr.)

2743. Southport Pharmacy
110 Moore St.
(F. E. Kirby)

SPARTA—Alleghany County

2665. Alleghany County Memorial Hospital**
Hospital & Doctors Sts.
(T. R. Burgiss)

2603. Drug Care of Alleghany, Inc.
S. Main St. (T. R. Burgiss)

2745. Halsey Drug Co.
Main St. (R. R. Eller)

SPENCER—Rowan County

1275. Rowan Drug, Inc.
Park Plaza (P. W. Miller)

SPINDALE—Rutherford County

2690. Spindale Drug Co.
101 W. Main St. (H. J. Moore)

SPRING HOPE—Nash County

2725. Southside Pharmacy
123 E. Ashe St. (J. R. Buchanan)

SPRING LAKE—Cumberland County

1773. Spring Lake Drug Company
209 Skyland Shopping Center
(R. E. Bullard)

SPRUCE PINE—Mitchell County

2175. Day's Drug Co., Inc.
309 Oak Ave. (H. V. Day)

2329. Spruce Pine Community Hospital Pharmacy**
Hospital Dr. (H. V. Day)

668. Spruce Pine Pharmacy
207 Locust Ave. (R. D. Banner)

STANLEY—Gaston County

2740. Nixon Pharmacy, Inc.
216 S. Main St. (F. L. Black)

1121. Stanley Drug Co.
Main St. (G. S. Coble)

STANTONSBURG—Wilson County

669. Stantonsburg Drug Co.
111 S. Main St. (L. K. Edwards)

STAR—Montgomery County

2493. Montgomery Drug, Inc.
Main St. (L. G. Kennedy)

670. Wallace Drug Store
Main St. (A. C. Wallace)

STATESVILLE—Iredell County

2554. Davis Hospital, Inc.**
709 West End Ave.
(J. L. Patterson)

2389. Eckerd's Drugs
Newtowne Plaza Shopping Center
(J. L. Kennedy)

1929. Forest Heights Pharmacy, Inc.
Forest Heights Shopping Center
(H. B. Ridenhour)

1961. Holmes Drug Co., Inc.
101 E. Broad St. (W. J. Miller)

2410. Iredell Memorial Hospital, Inc.
Brookdale & Hartness Rd.
(V. I. Boyles)

1615. Lowry Drug Company, Inc.
750 Hartness Rd. (F. W. Lowry)

2697. Purcell's Drug Store
111 E. Broad St. (Lester Fisher)

2516. Reveo Discount Drug Centers
951 Davie Ave. (J. T. Simpson, Jr.)

2463. Southside Drug Co.
430 Western Ave. (W. B. Buckner)

2439. Statesville Drug Company, Inc.
101 S. Center St. (A. L. Davis)

2401. Westgate Pharmacy, Inc.
1216 W. Front St. (J. L. Patterson)

STOKESDALE—Guilford County

2800. Banner's Pharmacy
H'way 158 (S. S. Banner, Jr.)

STONEVILLE—Rockingham County

678. Stoneville Drug Store
Henry St. (G. D. Matthews, Jr.)

STONY POINT—Alexander County

1642. Mack's Pharmacy
Main St. (R. L. McKittrick)

STOVALL—Granville County

679. Puckett Drug Co.
(U. S. Puckett)

SUMMERFIELD—Guilford County

2788. Doggett Pharmacy, Inc.
(W. C. Doggett)

SWANNANOA—Buncombe County

2852. Clinical Division Juvenile
Evaluation Center**
(S. B. Roberts)

2118. Ward's Drug Store
(W. O. Sheaffer)

SYLVA—Jackson County

1904. Eastgate Pharmacy
Eastgate Medical Center
(L. B. Cowan)

2306. C. J. Harris Community Hospital**
59 Hospital Rd.
(Katherine D. Calhoun)

2307. Hooper's Drug Store
Main St. (R. D. Kelley, Jr.)

921. Professional Drug Store, Inc.
Main St. (Bjorn Ahlin)

2590. Sylva Pharmacy, Inc.
6 E. Main St. (J. N. Zachary)

TABOR CITY—Columbus County

917. Dameron Drug Store
2 S. Main St. (H. G. Dameron)

685. Harrelson's Pharmacy
Fourth & Main St. (W. H. Harrelson)

TARAWA TERRACE—Onslow County

1276. Almand's Drug Stores, Inc.
Tarawa Terrace Shopping Center
(H. O. Kight)

TARBORO—Edgecombe County

2813. Clay's Drugs, Inc.
421 Main St. (H. D. Bryan)

1723. Edgecombe Drug Company, Inc.
201 Clinic Rd. (W. D. Moore)

2449. Edgecombe General Hospital, Inc.
N. Main St. (C. F. Bradshaw)

1608. Moore's Pharmacy
301 Main St. (M. A. Moore, Jr.)

2578. The Quigless Clinic Hospital
99 Main St. (I. W. Wooten)

1274. Thorne's Drug Co.
1510 N. Main St. (R. H. Rains)

TAYLORSVILLE—Alexander County

2467. Alexander County Hospital Association
Inc.** (L. W. Nichols)

2325. Peoples Drug Store
Main St. (L. W. Nichols)

1435. Town and Country Drugs
Main St. (R. B. Campbell, Jr.)

THOMASVILLE—Davidson County

2545. Community General Hospital of
Thomasville, Inc.
207 Old Lexington Rd.
(W. T. Williams)

2562. Gibson's Pharmacy
H'way 109 & Cloninger Dr.
(W. R. Holloway)

2479. Liggett-Rexall Drug
Southgate Shopping Center
(H. O. Benson)

694. Mann's Dependable Drug Store #1
108 E. Main St. (J. D. Greeson)

1822. Mann's Dependable Drug Store #2
600 Randolph St. (L. S. Walker)

1616. Medical Arts Pharmacy, Inc.
402 Randolph St. (H. W. Creech)

2569. Thomasville Drug Store, Inc.
20 Salem St. (Nina F. Williams)

TRENTON—Jones County

2847. Trenton Pharmacy, Inc. (C. B. Pace)

TROUTMAN—Iredell County

2825. Troutman Drug Store
2 Wagner St. (J. C. Gabriel)

TROY—Montgomery County

2243. The Dept. of Pharmacy—Montgomery
Memorial Hospital, Inc.**
Wood Street (R. L. White)

699. Standard Drug Company, Inc.
328 N. Main St. (R. L. White)

1429. Troy Drug Company
401 N. Main St. (J. R. Harrison)

TRYON—Polk County

2519. Arledge Pharmacy, Inc.
119 S. Trade St. (D. L. Arledge)

2189. Owens Pharmacy
110 N. Trade St. (R. D. Butler)

2246. Tryon Pharmacy
S. Trade St. (E. M. Pincher)

VALDESE—Burke County

826. Rock Drug Store
225 W. Main St. (L. R. Burris, Jr.)

1045. Valdese General Hospital Pharmacy
(B. T. Pittman)

WADESBORO—Anson County

2531. Anson County Hospital**
500 Morven Road (W. C. Bias)

1799. Fox and Lyon Drug Store
100 W. Wade St. (L. B. Britton, Jr.)

1889. Parsons-Bias, Inc.
100 S. Green St. (W. C. Bias)

1421. Tollison Pharmacy
125 S. Washington St. (R. B. Tollison)

WAGRAM—Scotland County

1839. Wagram Drug Store
621 N. S. Main St. (L. E. Gilbert, Jr.)

WAKE FOREST—Wake County

911. Edwards' Pharmacy
121 S. White St. (G. B. Edwards)

2462. T. E. Holding & Co.
205 S. White St. (T. E. Holding, III)

2633. Medical Arts Pharmacy
Medical Arts Bldg.
(Mary I. Silver)

WALKERTOWN—Forsyth County

2794. Walkertown Rexall Drugs, Inc.
H'way 66 & Morris St.
(L. W. Auman, Jr.)

WALLACE—Duplin County

951. Gowan Drug Company
124 Norwood St. (S. W. Gowan)

1475. Graham Drug Co.
130 E. Main St. (L. I. Graham)

2694. Scottie Drug Stores
103 W. Main (J. W. Bizzell)

1974. Wallace Drug Co., Inc.
100 W. Main St. (L. M. Whaley)

WALNUT COVE—Stokes County

1747. Cove Pharmacy
S. Main St. (S. V. Harrison)

2095. Hicks Pharmacy
1340 Main St. (J. O. Hicks)

WALSTONBURG—Greene County

1087. Jenkins Drug Store
Rail Rd. (Sam Jenkins)

WARRENTON—Warren County

1460. Boyce Drug Co.
208 N. Main St. (W. F. Farmer)

2024. Hunter Drug Company, Inc.
240 S. Main St. (Alpheus Jones, Jr.)

2762. Warren General Hospital Pharmacy**
Norlina Rd. (C. C. White)

WARSAW—Duplin County

960. Clark's Drug Store
123 W. College St. (G. E. Clark)

2416. Warsaw Drug Co.
121 E. Railroad St.
(W. J. Weatherly, III)

WASHINGTON—Beaufort County

2406. Beaufort County Hospital Association, Inc.
E. Twelfth St. (D. D. Winstead, Jr.)

1809. Hospital Pharmacy
600 E. Twelfth St. (J. R. Oakley)

2784. Peoples Service Drug Store, Inc.
909 Washington Sq. (R. O. Phillips)

721. Tayloe Drug Company
239 W. Main St. (J. P. Tunstall)

2828. Welch's Drug Store
604 E. Twelfth St. (G. F. May)

2584. White Cross Pharmacy
169 W. Main St. (R. U. Derr)

WAYNESVILLE—Haywood County

2623. Eckerd Drugs
Waynesville Plaza Shopping Center
(C. B. Hawkins)

2212. Haywood County Hospital Pharmacy
(D. H. Houghtaling)

2750. Medical Arts Pharmacy
1600 N. Main St. (J. H. Winfree)

1153. Smith's Drugs, Inc.
226 Main St. (H. V. Morris)

2005. Waynesville Pharmacy
307 Main St. (B. H. Eidam, Jr.)

WEAVERVILLE—Buncombe County

1270. Weaverville Drug Co.
Main St. (R. C. Kemp)

WELCOME—Davidson County

1855. Welcome Drug Company
H'way 52 North (J. W. Fulton)

WELDON—Halifax County

728. Selden's Pharmacy
123 Washington Ave. (J. S. Selden)

729. Terminal Drug Store
19 W. First St. (D. B. Cooke)

1167. Weldon Drug Co.
322 Washington Ave.
(J. K. Turner, Jr.)

WENDELL—Wake County

2094. Sanders Pharmacy, Inc.
Main St. (J. W. Saunders)

2208. Wendell Drug Co.
Main St. (W. F. Farmer, Jr.)

WEST JEFFERSON—Ashe County

1767. Peoples Rexall Drug Store
Jefferson Ave. (D. M. Shepherd)

2348. Ray Drug Store
Jefferson Ave. (P. H. Logan)

1103. Robert's Drug Store
Jefferson Ave. (H. M. Logan)

WHITEVILLE—Columbus County

2686. Columbus County Hospital Pharmacy
Jefferson Street (E. G. Brown)

2541. Columbus Drug Store
629 S. Madison St. (P. F. Edwards)

745. Guiton's Drug Store
801 S. Madison St. (G. D. Hege)

2152. J. A. McNeill & Sons
612 S. Madison St. (J. A. McNeill)

2294. Nick Gross Prescription Center
S. Madison St. (J. E. Harper)

2767. Norris Economy Drugs, Inc.
Washington St. (B. A. Norris)

2356. Simmons' Drug Co.
Baldwin Woods, S.W. (R. W. Floyd)

2293. Simmons' Drug Co.
Court Square (N. R. Gross)

WILKESBORO—Wilkes County

1136. The Peoples Drug Store
109 Main St. (J. P. Horton, Jr.)

WILLIAMSTON—Martin County

2706. Clark's Pharmacy, Inc.
142 W. Main St. (G. E. Hill)

749. Davis Pharmacy
150 W. Main St. (D. R. Davis, Jr.)

1135. Martin General Hospital Pharmacy
Liberty St. (W. M. Batten)

WILMINGTON—New Hanover County

2427. Babies Hospital, Inc.**
7225 Wrightsville Ave. (M. M. Morris)

2288. Cape Fear Memorial Hospital, Inc.**
5301 Wrightsville Ave. (J. W. Polk)

1468. Cape Fear Pharmacy
5042 Wrightsville Ave.
(J. C. Edwards)

1560. Carter's Pharmacy
2001 Princess Place Dr.
(R. E. Carter, Jr.)

963. Center Drug Co., Inc.
1706 Dawson St. (H. W. Greene)

2465. Eckerd's Drugs
Market Plaza Shopping Center
(R. L. Seabock)

2564. Gibson's Pharmacy
68 S. Kerr Ave. (L. E. Hickmon)

1199. Hall's Drug Store
421 Castle St. (J. M. Hall, Jr.)

2809. Henriksen's Pharmacy, Inc.
Cape Fear Shopping Center
(M. M. Morris)

1149. Henriksen's Pharmacy, Inc.
Hanover Center (H. E. Henriksen)

2808. Henriksen's Pharmacy, Inc.
North 17 Shopping Center
(A. D. Batts)

1812. Jarman's Pharmacy, Inc.
2111 Market St. (G. L. Carroll)

2319. Joe's Drugs
5628 Market St. (Joseph Nemargut)

2366. New Hanover Memorial Hospital Pharmacy
2131 S. Seventeenth St.
(M. E. Underwood)

1582. Peoples Drug Co.
1122 N. Fourth Street (M. E. Merritt)

1632. Professional Pharmacy
2106 S. Seventeenth St.
(J. C. Bullock, Jr.)

1830. Seashore Drugs
2509 Carolina Beach Rd.
(J. F. Howard)

766. Toms Drug Co.
Front & Market Sts.
(G. K. Harrington)

1252. Walgreen Co.
226 N. Front St.
(V. J. Lindenschmidt)

1909. Williams Pharmacy
4606 Oleander Dr. (F. E. Williams)

2091. Winter Park Drug Store
5220 Wrightsville Ave. (J. W. Polk)

WILSON—Wilson County

2537. Bissette's Drug Store No. 1
114 E. Nash St. (W. E. Bass)

2811. Bissette-Gresham Drug Center
100 C N. Ward Blvd.
(J. W. Stancil)

2460. Eastern North Carolina Sanatorium**
Lipscomb Rd. (W. R. Adams, Jr.)

2248. Eckerd's Drugs
Boulevard Shopping Center
(J. W. Martin)

1667. Herring's Drug Store
211 E. Nash St. (J. W. Gresham)

2402. Herring's Fairview Pharmacy, Inc.
602 Fairview Ave. (M. M. Bain)

2169. Kerr Drugs
Ward Blvd. (R. T. Tripp)

771. Morrison's Drug Store
403 W. Nash St. (B. P. Morrison)

2647. Terminal Drug Store
408 E. Nash St. (W. S. Harmon)

1259. H. G. Thomas Drug Store, Inc.
303 W. Nash St. (H. G. Thomas)

774. Wilson Drug Co., Inc.
114 S. Tarboro St. (M. L. Newbern)

2092. Wilson Memorial Hospital Pharmacy
Tarboro St. Ext. (W. R. Adams, Jr.)

WINDSOR—Bertie County

2547. Bertie County Memorial Hospital Pharmacy**
401 Sterlingworth St.
(E. L. Carraway)

2333. Pugh's Pharmacy, Inc.
King & Granville Sts. (E. S. Pugh)

777. The Windsor Pharmacy Company
119 S. King St. (W. B. Gurley)

WINSTON-SALEM—Forsyth County

1052. Acadia Pharmacy, Inc.
301 Acadia Ave. (W. W. Northcott)

1966. Andrews Pharmacy
1302 S. Hawthorne Rd.
(J. W. Andrews)

2395. Andrews-Summit Pharmacy
1214 Reynolda Rd.
(J. A. Way, Jr.)

2321. Bobbitt's College Pharmacy
100 Lockland Ave. (E. J. Rabil)

2318. Bobbitt-Nissen Drug Co.
314 W. Fourth St. (C. B. McKenzie)

2324. Bobbitt's Pharmacy
401 N. Main St. (Sara F. Lore)

2804. Buie Pharmacy
College Village (W. M. Buie).

2812. Cardinal Drug Center, Inc.
Cardinal Shopping Center
(D. J. Smith)

2426. Club Haven Pharmacy, Inc.
5017 Country Club Rd. (C. L. Branan)

2303. Community Drug
101 Thomasville Rd. (J. L. Inabinet)

2085. Crown Drugs, Inc.
631 Peters Creek Rd.
(H. C. Mayberry)

1387. Eckerd's Drugs
240 S. Stratford Rd. (J. S. Holland)

1734. Eckerd's Drugs
1205 Corporation Parkway, S.W.
(F. A. O'Neil)

1562. Eckerd's Drugs
Northside Shopping Center
(D. A. Sherrill)

1946. Eckerd's Drugs
Reynolda Road Shopping Center
(Fred Parmesano)

2835. Eckerd Drug Store
Vineyard Plaza (J. A. Hathcock, Jr.)

1314. Flynn's Drug Store, Inc.
11 E. Clemmonsville Rd.
(H. L. Flynn)

2299. Forsyth Home, Inc. Pharmacy**
Shattalon Dr. (P. L. George, Jr.)

2071. Forsyth Memorial Hospital Pharmacy
3333 Silas Creek Parkway
(J. F. Lowder)

1408. Gordon-Manor Pharmacy
3915 Country Club Rd. (R. A. Russell)

2648. Rufus Hairston's Drug Store
100 E. 3rd St. (W. C. Penn)

2761. Medical Park Hospital
1950 S. Hawthorne Rd.
(R. H. Small)

2051. Medical Park Pharmacy
Forsyth Medical Park (J. W. Edwards)

1933. Model Pharmacy, Inc. Store #2
Cleveland Ave. & Fifth St.
(F. L. Douglas)

819. N. C. Baptist Hospital Pharmacy
103 S. Hawthorne Rd.
(D. K. Chapman)

1570. Ogburntown Pharmacy, Inc.
4330 N. Liberty St. (J. H. Gooch)

1478. Old Town Pharmacy
3716 Reynolda Rd. (J. H. Wilson)

1523. Parkview Pharmacy, Inc.
3075 Kernersville Rd. (A. C. Dollar)

989. Professional Building Pharmacy, Inc.
2240 Cloverdale Ave. (H. S. Fox)

2414. Revco Discount Drug Centers
2132 Cloverdale Ave.
(W. C. Brantley)

2413. Revco Discount Drug Centers
116 W. Fourth St. (L. M. Myers)

2412. Revco Discount Drug Centers
Sherwood Plaza Shopping Center
(G. S. Phillips, Jr.)

2472. Revco Discount Drug Centers
3816 Reynolda Rd. (R. B. Marx)

2778. Revco Discount Drug Center
Jamestown Rd. (C. W. Robinson, Jr.)

1129. Reynolds Memorial Hospital
741 Highland Ave. (J. D. Quick, Jr.)

2376. Salem Pharmacy
2112 Lexington Rd. (C. F. Speranza)

2433. SupeRx Drugs
Miller St. & Cloverdale Ave.
(G. R. Talbert)

2292. SupeRx Drugs of North Carolina, Inc.
2822 N. Cherry St. Ext.
(Louis Bell)

801. Walgreen Co.
201 W. Fourth St. (L. E. Ferguson)

WOODLAND—Northampton County

1546. Bolton Drug Co.
(J. C. Bolton, III)

YADKINVILLE—Yadkin County

2811. Crown Drug of the Piedmont, Inc.
Yadkin Plaza Shopping Center
(T. D. Sprinkle)

2383. Lula Conrad Hoots Memorial Hospital**
Main St. (Sue S. Taylor)

1634. Sheek-Taylor Drugs
W. Main St. (Sue S. Taylor)

1319. Yadkin Drug Store
Main St. (E. P. Gaddy)

YANCEYVILLE—Caswell County

2360. Yanceyville Drug Co., Inc.
Main St., N. (T. P. Davis)

YOUNGSVILLE—Franklin County

2789. Youngsville Drugs
Main St. (Ruth A. Kannon)

ZEBULON—Wake County

2719. Malone Drugs
213 N. Arendell Ave. (J. E. Malone)

1945. Vinson's Pharmacy
(J. B. Vinson)

2559. Zebulon Drug Co., Inc.
(G. H. Jones)
123 Arendell Ave.

# REMEMBER:



## The availability of a store planning and modernization service in this area through your O.M.B. representative.



CONSULTATION Our design consultant will work with you from rough idea through finished plan. He'll carefully analyze every facet of your operational needs and potential, and recommend practical solutions.



DETAILED PLANNING For a single department or a complete new store, our design consultant will prepare detailed plans assuring you the most effective arrangement, the best traffic patterns, the most sales stimulating Columbus fixtures, displays and decor.



INSTALLATION He'll then supervise the installation of your new Columbus fixtures, work with all trades involved to see that your new selling environment is complete and workable in every detail ... in the shortest possible time.



FOLLOW THROUGH And he'll help you through the "break-in" stage, seeing to it that your new fixtures serve you and your customers as designed.

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we are offering area druggists the finest, and most extensive lines of store merchandising display fixtures, plus complete store planning and modernization service available anywhere. As one of America's oldest, most experienced manufacturers of store equipment, Columbus has everything you need to up-date your store and make it more profitable. Just ask your **O.M.B.** representative for details.

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**Richmond, Va. Norfolk, Va. Wilson, N.C.**




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**W. H. King Drug Company**
Raleigh, North Carolina

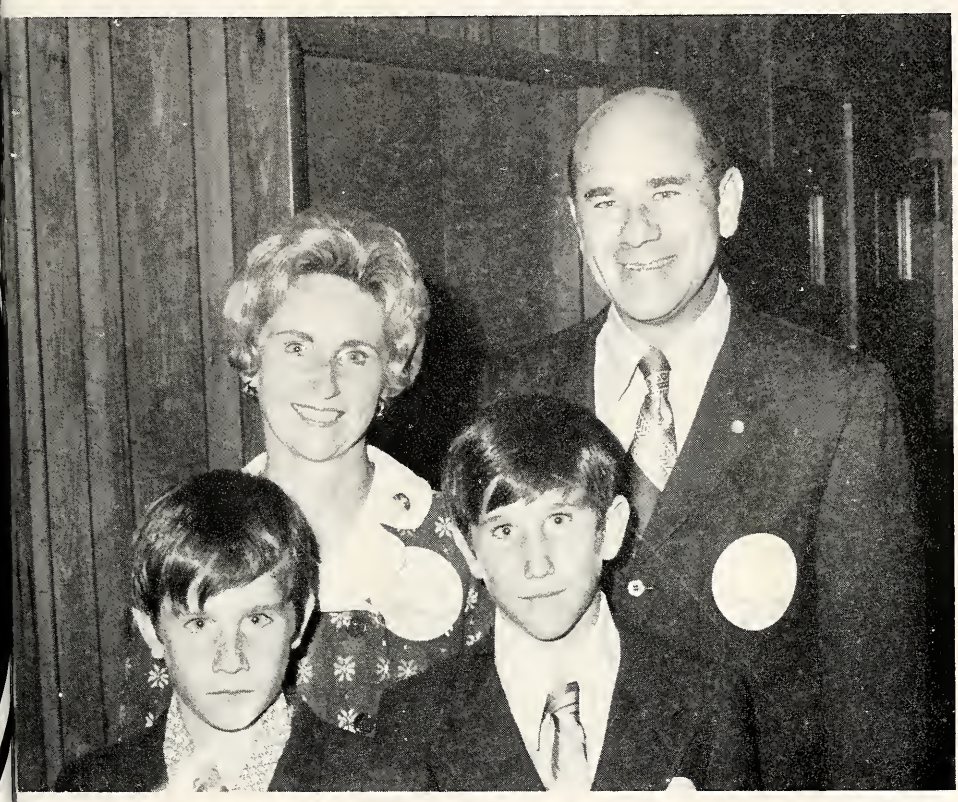
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Wilmington, North Carolina

**O'Hanlon-Watson Drug Company**
Winston-Salem, North Carolina

**Peabody Drug Company**
Durham, North Carolina

*he Carolina* **JOURNAL OF PHARMACY**

**Volume LII** **Dec. 1972** **Number 12**



*Merry Christmas*

om NCPhA President Don and Nancy Miller; sons Scott (left) and Mark; and the Chapel
ll Staff of the North Carolina Pharmaceutical Association.—Photo By Dr. William E. Hall




Your reputation goes on the line every time you fill a prescription—with patients and with physicians alike. You know that seemingly minor differences in method of manufacture—the size of the particle, the excipient used, the character of the gelatin capsules, solubility, disintegration rate—all can make a crucial difference in therapeutic effectiveness. Your professional judgment tells you . . . when it comes to your prescription patient's health (and your reputation), you want to dispense the best.

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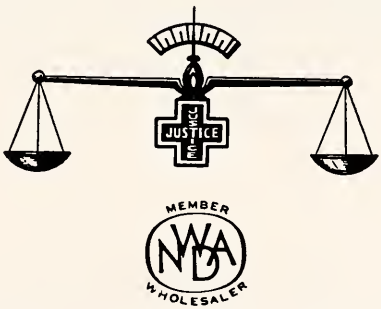
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THE STAFF, SALESMEN AND OFFICERS OF

# JUSTICE DRUG COMPANY

*Wish for Each of You the Merriest of Christmases and a Profitable and Prosperous 1973*

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## JUSTICE DRUG COMPANY

Greensboro, N. C.

*Now in our 75th Year of Service to the North Carolina Retail Druggists*

# ENDEAVORING TO BETTER SERVE




# *Scott Drug Company*

CHARLOTTE, N. C.

**Representing 80 Years of Integrity and Reliable Service**

# The Carolina JOURNAL OF PHARMACY

**December, 1972**

ol. LII No. 12



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## M. T. "BILLY" UPCHURCH JOINS STANBACK COMPANY

Stanback Company, Ltd., Salisbury, N. C., has announced the employment of M. T. "Billy" Upchurch as pharmaceutical chemist.

Mr. Upchurch is a native of Smithfield, N. C. and a graduate of the School of Pharmacy of the University of North Carolina at Chapel Hill. He was formerly with Revco Drug Company in Winston-Salem and more recently with Innes Street Drug Company of Salisbury.

He will assume the duties of Mr. G. M. Cramer who recently retired from the Company.

## MILLS HOME VISITORS

Two pharmacist couples have been recent visitors to the Mills Home Campus of Thomasville as guests of the Baptist Children's Homes of North Carolina. Mr. and Mrs. Robert B. Hall of Mocksville were on the Mills Home campus on October 15 where they were briefed on the agency's work over the past few years and its projected expansion of multiple services.

Mr. and Mrs. Willis Whitehead of Siler City visited the campus on the weekend of November 4. The couple stayed in a Mills Home guest cottage.

Both couples, during their respective visits, toured the facilities, attended church at the Mills Home Baptist Church, and conferred with members of the Mills Home staff.

## MECKLENBURG PHARMACISTS SPONSOR DIABETES DETECTION DRIVE

During Diabetics Detection Week, November 12-18, Mecklenburg County pharmacists purchased and distributed detection kits to all interested residents of the County.

Edward B. Eadie of Charlotte served as chairman of the detection drive, which hope to locate the estimated 2,500 persons in Mecklenburg County who are diabetic an don't know it.

Each kit contained specific directions a well as an addressed envelope in which test ing strips could be mailed to the Meckler burg Diabetes Association.

## SEEKS BAN ON RADIO & TV DRU ADS

The Durham-based United Health Se vices Committee on Community Drug Pr grams has requested the North Caroli Drug Authority to draft a resolution to t Federal Communications Commission, whi would be ratified by the N. C. General A sembly, placing a ban on all broadcast dr advertising by January 1974.

The UHS Committee said it consider most radio and TV drug advertising "tot ly devoid of virtue and inimical to the b interests of society."

## GUEST LECTURER AT COMMUNITY COLLEGE

Joe Estes, Chief Pharmacist at An Penn Memorial Hospital, Reidsville, was guest lecturer on "Drugs Used in Treati Abnormalities of the Respiratory Syste at Davidson Community College.

The lecture was one of a series on "Ph macology for Nurses" at the College.

Arrangements for Pharmacist Estes pearance were made by Pharmacist Bill V liams of Thomasville.

## ATTEND CINCINNATI APhA MEETING

Joe Estes of Reidsville and Jack Watt Burlington attended the November 8-10 m ing of the APhA House of Delegates, cinnati.

## JUSTICE DRUG/STROTHER DRUG MERGE

Strother Drug Company of Lynchburg, Virginia has acquired Justice Drug Company of Greensboro as a wholly owned subsidiary.

Justice Drug Company's President S. T. Forrest and Executive Vice President William P. Brewer will continue as president and vice president of the subsidiary. Both Forrest and Brewer were elected to Strother's Board of Directors.

Justice Drug Company, founded in 1898, and Strother Drug Company, founded in 1858, will serve about 1600 independent drug stores, chain outlets and hospitals. The merged operation includes 25 salesmen, 12 management personnel and 200 employees.

In mid-November, 300,000 shares of Strother Drug Company common stock were placed in public sale by a Greensboro security marketing firm, McDaniel Lewis and Company. As of September 19, 1972, the three principal stockholders were S. T. Forrest, William P. Brewer and the United Virginia Bank/First National.

The 300,000 shares placed on the market in November, to broaden the ownership base, came from shares sold by more than 50 current stockholders who released a percentage of their shares. As an example, more than 25,000 of the shares came from the estate of the late Pearly A. Hayes, 3000 shares from The Presbyterian Home of Lynchburg, Virginia and 5000 shares from the Williams Home, Inc.

## KING DRUG COMPANY TO RELOCATE IN NEW RALEIGH AREA BUILDING

The W. H. King Drug Company property, Tucker Street, Raleigh, has been sold to Raleigh Office Supply Company.

According to Harry H. Montgomery, President of King, the wholesale drug firm which has been in operation since 1899, will relocate in a one-story 100,000 sq. ft. building to be built in the Raleigh area within the next six months.

King Drug Company is a division of International Chemical and Nuclear Corporation and employs 269 persons.

## ANNUAL BARBECUE

The annual barbecue sponsored by the Greensboro Drug Club was held in Greensboro at the Fireman's Club on November 10.

Sponsors of the barbecue, with physicians and dentists as guests, are pharmacists and local drug stores, medical service representatives, wholesale druggists and drug manufacturers.

Larry Long is president of the club; Rod Miller, secretary.

## SALES CLINIC

North Carolina Mutual Wholesale Drug Company sponsored a sales training clinic in Raleigh at the Velvet Cloak Inn on November 1.

Emphasis of the clinic was on photographic equipment and supplies. The instruction staff included Bob Portteus of Polaroid and Bill Thomas of Eastman Kodak.

## DR. WORK, GUEST SPEAKER IN ASHEVILLE

Dr. David Work of the UNC School of Pharmacy was guest speaker at the October 29 meeting of the Buncombe County Pharmaceutical Society.

Dr. Work discussed "Third Party Prescription Plans" at the meeting, which was held in Asheville at Buck's Restaurant.

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# UPGRADING OF STATE'S MENTAL HEALTH DRUG SUPPLY SYSTEM UNDERWAY

As a result of a survey of drug distribution systems in the State's mental health hospitals and upon the recommendation of the N. C. Board of Pharmacy, the Advisory Budget Commission has approved a budget of $181,000 to bring the hospital's pharmacy standards up to minimum levels.

The 2-year asking budget, beginning July 1, 1973, which will be considered by the General Assembly, is more than $2 million. The $181,000 provides for the immediate employment of additional pharmacists—one per major mental hospital—plus a state-wide pharmacist director and some associated personnel.

While the approved 9-months funds did not measure up to recommendations, the end result will be a substantial improvement in existing pharmacy conditions at the state's major mental hospitals.

Co-related to this matter is an effort by the N. C. Pharmaceutical Association to establish a uniform, state-wide drug supply system for eligible mental health patients at the local level (there are 41 local treatment centers in the state, each one with a different drug supply system).

In mid-October, representatives of the NCPhA and Paid Prescriptions met with officials of the Department of Mental Health and Department of Human Resources at which time a proposal prepared by the NCPhA Committee on Mental Health was outlined.

Implementation of Dr. Hargrove's recommendation (see following letter) and Mr. Aiken's concurrence, is now underway.

Senator John Henley
200 S. Main Street
Hope Mills, North Carolina

Re: Drug Delivery System
Mental Health Centers

Dear Senator Henley:

I am enclosing a copy of a memorandum from Dr. Eugene A. Hargrove, Commissioner of Mental Health, responding to our recent meeting and the proposal by the Committee on Mental Health of the North Carolina Pharmaceutical Association for a uniform statewide drug delivery system for qualified mental health patients in community programs.

I concur in the recommendations with the Department of Mental Health that we implement the proposal in four to six of the mental health centers. It would appear from the information in the attached memorandum that programs could be selected that would require very little additional funding in the pilot stage. Any additional probably could be worked out within their existing budget. If the pilots prove the program to be practical and acceptable to the community programs, funds for further expansion and improvement could come from new monies made available to the Department of Mental Health by the next General Assembly for funding community health programs. This might require some change in priorities within the department. We encourage the Department of Mental Health with the N. C. Pharmaceutical Association to cooperate with the local programs to establish and test the proposed system.

The report from the N. C. Pharmaceutical Association estimates the biennial cost of the program to be $630,400. The memorandum from the Department of Mental Health shows $388,169 per year is presently being spent for drugs. Mathematically, this shows that adequate funds are already in the programs to support the system. A word of caution is that this may not prove to be true due to our inability of moving money from one local community program to another program. For example, the program in Mecklenburg County may be more adequately funded but we would be unable to move these surplus funds to another locality as it is a locally based program.

We appreciate very much your concern and interest in our program.

Sincerely,

Ben W. Aiken
Assistant Secretary for
Management

## SAYS SAFETY CLOSURES WORKS ONLY FOR SENIOR CITIZENS

Recently I spoke to a state-supported kindergarten in Alleghany school system. The purpose of which was to check upon the newly proposed "safety-caps" and also to talk just briefly about poisons.

The group was divided into 3 different groups of 23, 25, and 26 each. In group #1 (23) 5 year-olds; six of the students opened them without *ANY TROUBLE* or instruction. In the group with 25 only one opened the bottle and in the last group twenty-four out of twenty-six opened the bottle . . . so out of seventy-four students thirty-one students opened the bottle without instruction and I might add *NO ONE IN THE GROUP COULD READ.*

In the store I have worked with several of our senior citizens and even after instructions I find only approximately 5% of them could open them . . . mainly because they are not strong enough to open the bottle.

To further test the bottle I send two bottles home by one of our local physicians (who has two small boys) and they opened them before you could turn around.

CONCLUSION: Our child resistant containers only work for our senior citizens and NOT for the children for which it is intended.

Tom Burgiss
Drugcare of Alleghany, Inc.
Sparta, North Carolina

## UNREACHABLE GOAL?

Dear Colleague and Friend of Pharmacy:

This letter is being written to you at a time that health professionals are being tested to see the real metal of their make-up. Never before in the history of this world has men known so much; never before in our history as a youthful nation (only 200 years old in three years) has there been such great accomplishment in the field of health sciences; never before has there been such a joint effort in-so-far as the various health-fields are concerned to be cooperative —linking together for a common goal—that of increasing the possibilities of better life and health.

Pharmacy as a profession is being honored; its national association is being honored; individual pharmacists are being honored with the issuance of a stamp. Unfortunately, for pharmacy or for pharmacists this honor is not the reason for us to glory—and do we have a valid reason for glorification?

Let's ask ourselves this question: has pharmacy yet found its rightful place with the other health professionals? Ask yourself, as a pharmacist, have I reached my epitome? Can I, as a professional pharmacist say with certainty: "I have achieved!" Or is it that we have just now begun to touch the surface!

The question, then, is not where are we today; rather are we where we should be today—if not, why not? Have we always accepted the challenge of being professionals when presented the opportunity? Has our practice always been patient-oriented; or has it been product-oriented? Have we consistently considered the patient's well-being at the "high" cost of the dollar-sacrifice?

Are our professional goals to be the *best* pharmacist that practices? If not, why not if not now, when?

Some of us may not live long enough to see "epitome" because it may be that "unreachable goal." Perhaps it should be unreachable; but by God's Grace let's set our eyes on the horizon and reach . . . and reach . . . and reach.

Sincerely yours,
Joseph C. Estes, Jr.
Reidsville, N. C.

## CONCLUSION

Freight loadings are up 7%
Liquor sales are up 8%
Conclusion: More people are getting loaded than freight cars.

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## FIRE DISASTERS

Two businesses at Matthews were destroyed in an early morning fire, with damage estimates ranging to more than $100,000. The Matthews Pharmacy and the Drapery Center, located in the basement, were completely engulfed in flames when firemen arrived about 3 a.m. on the morning of October 29.

Seven volunteer fire departments battled the blaze for three hours before bringing it under control and firemen remained on the scene for more than 12 hours, pouring water into the smoldering ruins. Quick work by firemen prevented the blaze from spreading to an adjoining laundry and realty office. An explosion pushed one wall of the pharmacy against a neighboring building, but no one was injured.

A fire in Clinic Drug Store of Glen Alpine October 31 caused no major damage, according to reports. Glen Alpine firemen, summoned at 9:15 p.m., quickly extinguished the fire which, according to Fire Chief Orders started in a trashbox inside the pharmacy.

The trashbox had been emptied outside the store a short time earlier and the trash set afire. It is thought that a spark was carried back into the store in the trashbox.

H. F. Bobbitt, pharmacy owner, had closed for the day shortly before the fire was discovered.

## HAPPY BIRTHDAY/MERRY CHRISTMAS

- H. F. Bobbitt, Glen Alpine
- J. P. Burnett, Jr., Rocky Mount
- Thomas H. Cahill, Jacksonville
- R. T. Giles, Candor
- G. G. Inman, Rockingham
- Miss Evelyn Williford, Raleigh

## MOREHEAD AWARDS

Dear Dean Hager:

Thank you for your letter of October 9, 1972, regarding the Morehead Awards. I have just returned from a lengthy trip out of town and this has just come to my attention.

I was delighted to have a nice discussion with an old friend of mine, Don Miller, about the Morehead Program and the School of Pharmacy. The fact that Pharmacy students cannot hold Morehead Awards has always disturbed me. From your prior discussions with Mr. Armstrong, I am sure that you understand that this situation in no way reflects a philosophical judgment by the Foundation Trustees but is simply a technical problem generated by the five-year Pharmacy Program. I have nothing but the utmost respect for your fine school, and I am pleased that a number of outstanding Pharmacists are currently serving on Morehead Selection Committees throughout North Carolina.

I plan to discuss this question again with our Trustees and if there is any means by which we can change the current situation, I will be in touch with you.

Thank you very much for your interest and I hope to have the opportunity to talk with you further about this in the future.

Mebane M. Pritchett
Executive Director
The John Motley Morehead Foundation

## NEWS BRIEFS

*WILSON*—Thomas Drug Store was damaged by fire, but quick action of the Wilson fire department prevented a major loss. The fire apparently started when a gas furnace "misfired" in a small room over the rear of the first floor of the Pharmacy. Firemen responded to the alarm at 9:06 a.m. and stayed on the scene until after 1 p.m.

*KING*—Roger Sloop, co-owner of Warren's Drug Store, has been reappointed to the Advisory Council on Comprehensive Health Planning by Gov. Robert Scott.

*KERNERSVILLE*—John M. Pinnix, III, pharmacist and manager of Pinnix Drug Store, has been named a director of the Kernersville branch of the N. C. National Bank.

*ROXBORO*—Hospital Pharmacy was damaged by fire on October 22. Damage to the building was estimated at $5000 and the contents, $8000. The pharmacy is operated by Wheeler Carver.

*BROADWAY*—Woody Beale of Broadway Drug Store has been elected a director of the Broadway Branch of The Carolina Bank.




STATEMENT OF OWNERSHIP, MANAGEMENT AND CIRCULATION (ACT OF OCTOBER 23, 1962); SECTION 4369, TITLE 39, UNITED STATES CODE

*Carolina Journal of Pharmacy*, published monthly at Chapel Hill, North Carolina.

*Publisher:* The N. C. Pharmaceutical Association, 109 Church Street, Chapel Hill, N. C. Editor, Managing Editor, and Business Manager; W. J. Smith, 109 Church Street, Chapel Hill, North Carolina.

*Owner:* N. C. Pharmaceutical Association, 109 Church Street, Chapel Hill, North Carolina. *Known Bondholders, Mortgagees, and other security holders owning or holding 1 percent or more of total amount of bonds, mortgages or other securities:* None.

*Average number of copies each issued during preceding 12 months:* Total No. Copies printed, 2,400. Circulation: By carriers 0, by mail, 2,083. Total paid circulation, 2,083. Free distribution, 122. Office use, left-over, 195. Total copies, 2,400.

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*I certify that the statements made by me above are correct and complete.*

S/s W. J. SMITH
*Editor, Business Manager*

Sept. 25, 1972

## New from A.H. Robins:

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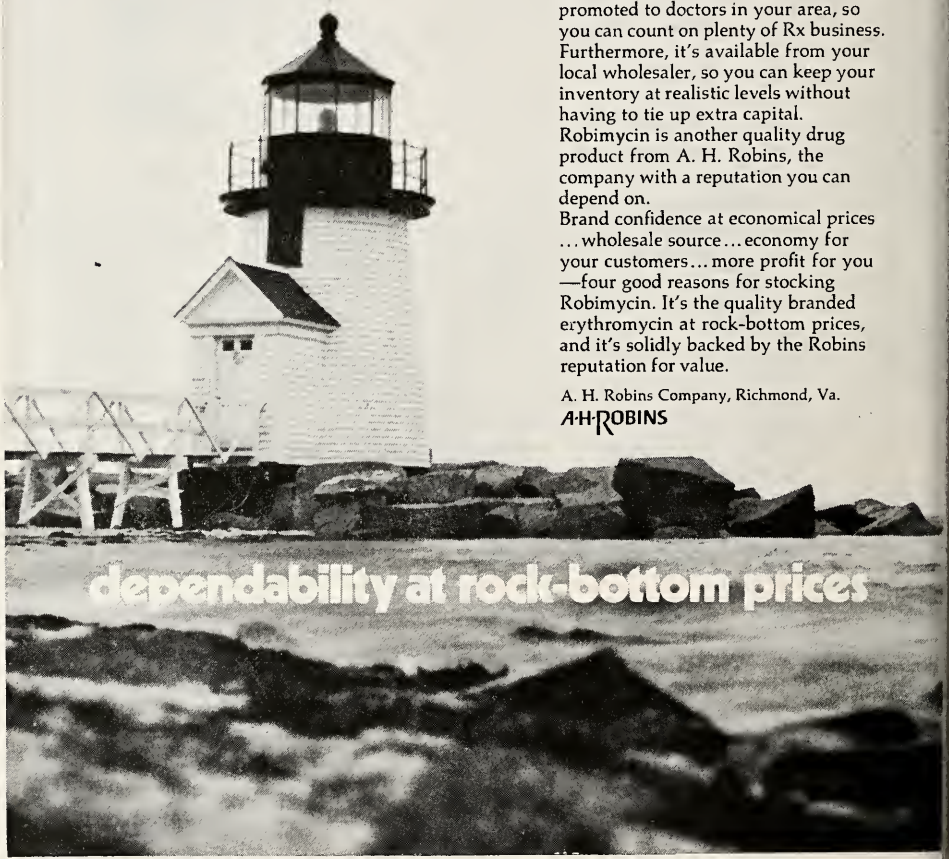


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## POWELL ELECTED CHM. OPPORTUNITY CORPORATION

William P. Powell, pharmacist and mayor of Mars Hill, has been elected chairman of the Opportunity Corporation of Madison-Buncombe Counties.

Pharmacist Powell served as chairman of the anti-poverty agency for 18 months until February, 1970.

## BURROUGHS WELLCOME SPONSORS NATION-WIDE TV SPECIAL

For the first time, an ethical pharmaceutical house, on a nation-wide basis, will sponsor a lay-oriented health message about cardiac care on prime TV time.

In January, on four major North Carolina TV stations, Burroughs Wellcome Company will sponsor a 30 minute program: I AM JOE'S HEART.

Highlighted will be what the heart needs, how not to abuse it and how to minimize the risk of heart attacks.

The program may be viewed as follows:

Charlotte (WBTV, Channel 3), January 2, 7:30 to 8 P.M.

Raleigh-Durham (WTVD, Channel 11, January 5, 7 to 7:30 P.M.

High Point (WGHP, Channel 8), January 10, 7:30 to 8 P.M.

Greenville (WLOS, Channel 13), January 17, 8 to 8:30 P.M.

## WARSAW PHARMACIST PRAISED

(From Warsaw-Faison News)

Dear Sir:

Last month I was traveling from Wrightsville Beach, to Roanoke, Virginia, when my four year old daughter was seized with a painful ear ache.

As we were passing through Warsaw at the time, we stopped at Clark's Drug Store for something to relieve the pain. The druggist there, whom I am assuming was Mr. Clark, was the finest example of the adage, "Love Thy Fellow Man," I have run into yet. He was unbelievably kind and comforting to this mother-in-distress and even entertained my daughter while I was phoning our doctor. Many thanks to this warm-hearted man. I am looking forward to passing through Warsaw again to once more thank Clark's druggist. May God bless him.

Mrs. James M. Oakes
1802 N. Shore Court
Reston, Virginia

P.S. We later discovered the ear ache was caused by a gnat that flew into her ear, and hit against her eardrum!

## LOCKAMY TO MANAGE WHITE CROSS STORE

Pharmacist A. F. Lockamy, Jr. has been named manager of the new White Cross Store in north Raleigh at 3151 North Blvd., U. S. Highway #1 and 401 north, at the King's Plaza Shopping Center. He will be assisted by Pharmacist William Pat Frye and Terry Lawther, merchandising manager.

White Cross is now in the process of changing their name to REVCO since their recent merger. The store is #1198 in the Revco's 16 state operation.

On opening day 1000 free orchids were given to the lady shoppers. A portable TV, Blender, Electric Mixer, Clairol shavers, and $10 gift certificates were awarded as door prizes.

## PAID RXS TO ADMINISTER RX PROGRAM FOR CLARK EQUIPMENT CO., CHARLOTTE

Effective November 1, 1972, PAID PRESCRIPTIONS started administering a prescription drug program for employees of Clark Equipment Company of Charlotte.

Legend Drugs plus Insulin are covered at ingredient cost plus a dispensing fee of $2.15 less a deductible ($2.00) to be paid by persons covered.

Details from PAID PRESCRIPTIONS, 875 Mahler Road, Suite 125, Burlingame, California 94010.

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*The* SEEMAN PRINTERY
*of* DURHAM, NORTH CAROLINA

## ELKIN PHARMACIST SHOOTS SELF IN LEG

From The Elkin Tribune

Paul Fisher, owner of Fisher's Pharmacy, accidently shot himself in the leg with a pistol Thursday afternoon, November 2, according to Chief Johnny Corder of the Elkin Policemen Department.

Mr. Fisher was entering his car parked behind the pharmacy when the accident occurred, according to the police report.

He had the pistol in his clothing and it dropped as he got into the car. When it discharged he sustained a flesh wound just above the left knee, according to Mr. Fisher's wife.

His son Tim said he heard the shot go off and rushed back to the parking lot. He found his father shot and carried him to Hugh Chatham Memorial Hospital, where he was treated for the leg wound and released, according to Tim Fisher.

He said his father had carried the pistol with him because he was going to look at some land and felt there might be snakes there.

On Thursday night Mr. Fisher's leg began to bleed and he was taken back to Hugh Chatham Memorial Hospital where he was admitted for observation, his son said. . . .

## CONTRIBUTES TO TMA FOUNDATION

Among recent contributors to the TMA Foundation Fund is Bruce R. Medlin Kremers Urban Company Representative in North Carolina.

## KENNEDY JOINS ABBOTT AT LAURINBURG PLANT

Mr. John T. Kennedy has joined Abbott Laboratories as quality assurance manager at the Laurinburg, North Carolina plant. Previously, Mr. Kennedy was associated with the medical division of American Optical Corp. as quality assurance manager.

Mr. Kennedy has been a member of various committees of the Inter-association group and served on the F.D.A. Device Classification panel.

Kennedy, his wife Anna and their children will relocate to the Laurinburg, N. C. area

# SEVENTH ANNUAL PHARMACY SEMINAR
# ON
# SOCIO-ECONOMIC ASPECTS OF PHARMACY PRACTICE

February 21, 1973
Institute of Pharmacy
Chapel Hill, North Carolina
Sponsored by
North Carolina Pharmaceutical Association
and
School of Pharmacy
University of North Carolina

**8:15 A.M.** **REGISTRATION AND COFFEE**

**9:00** **GREETINGS**

**9:15** **THE PHARMACY—SPACE MANAGEMENT**

Marvin Elliott,
Territory Manager
Johnson and Johnson
Greenville, South Carolina

Assisting:
Mack Robertson
Johnson and Johnson Sales Representative
Raleigh-Durham Area

**10:00** **PHARMACY RECORDS SYSTEMS**

Jack Dawson, R.Ph., Director of Professional Services, Eckerd, Inc., Charlotte

**10:45** **BREAK**

**11:00** **PROBLEMS AND ADVANTAGES OF SHOPPING CENTER PHARMACIES**
**PANEL:**
Jesse M. Pike, R.Ph., Concord, Moderator
Les Myers, R.Ph., Winston-Salem
B. Cade Brooks, R.Ph., Fayetteville
Ronald Young, R.Ph., High Point
William L. Scarboro, R.Ph., Raleigh

**2:00 P.M.** **LUNCH**

**1:00** **INCREASING PRESCRIPTION DEPARTMENT REVENUE IN COMMUNITY PHARMACIES**
William F. Pillow, Jr.
Professional Services Associate
Eli Lilly Company, Indianapolis

**1:45** **A WASHINGTON REPORT ON PHARMACY LEGISLATION**
William E. Wood, R.Ph., LL.B.
General Council
NARD
Washington, D. C.

**2:30** **BREAK**

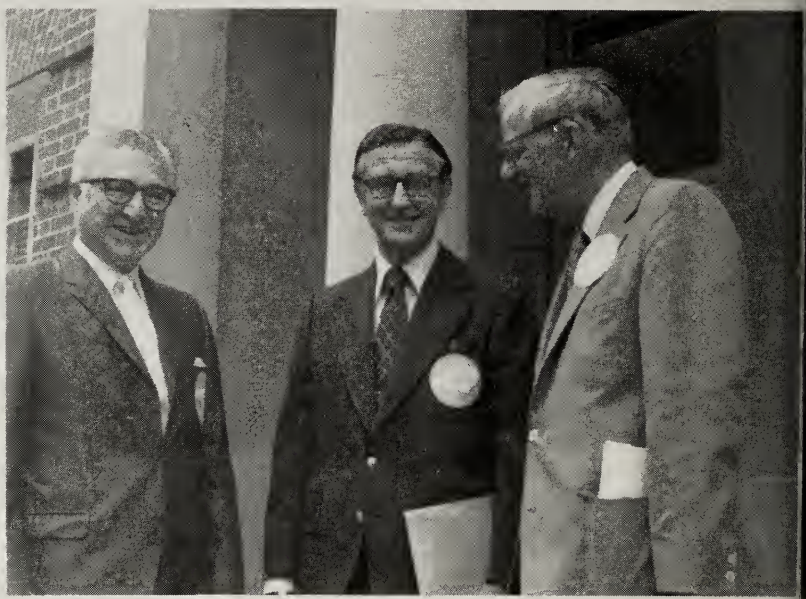
**2:45** **HOW TO WIN FRIENDS AND INFLUENCE PATRONS**
John T. Fay, Jr.
Director, Professional Relations
McKesson Robbins Company
New York

**3:30** **PANEL: RECENT LEGISLATION AFFECTING PHARMACY PRACTICES IN NORTH CAROLINA**
Kenneth Wooten, Jr., LL.B., Raleigh
**PROPOSED LEGISLATION AFFECTING PHARMACY PRACTICES IN NORTH CAROLINA**
Senator John Henley, R.Ph.



NORTH CAROLINA PHARMACEUTICAL ASSOCIATION
ORGANIZED 1880







## CAROLINA CAMERA

**TOP: Photo shows members of Pharmacy Exploring Post 607 on their visit to the UNC School of Pharmacy. The Post is sponsored by the Guilford County Society of Pharmacists. Post 607 is one of the few posts in the United States that is devoted to the study of pharmacy. The visit included film presentations, lectures, question and answer sessions and laborotory visits. In the photo, left to right: Tom Owens, Assistont Post Advisor; Michael Townsend, Carol Craven, Resident Pharmocists; Dianne Hall, Jeff McName, Wayne Barbee, Danny Ramseur, Carol Ringer, Joe Wiggins, Kim Wheeler, Cris Smith, Claus Busch, Mark Hohenwarter and Frank Burton, Post Advisors.**

**CENTER: One of the guest speakers appearing on the program of the UNC School of Pharmacy Homecoming this fall was Congressman Fountain, center, here shown with Program Coordinator Claude U. Paoloni (left) and UNC School of Pharmacy Dean George P. Hager.**

**BOTTOM: In his new Sparta pharmacy (Drug Care of Alleghany) Pharmacist Tom Burgiss highlights the local physicians by displaying their pictures on the canopy over the pharmacy's prescription department. Presently, seven photos are exhibited with additional space as new doctors locate in the area. Reaction has been extremely favorable, according to Pharmacist Burgiss.**

## CONGRESSMAN FOUNTAIN, GUEST SPEAKER AT UNC PHARMACY HOMECOMING

Congressman L. H. Fountain outlined ways in which pharmacists can play an important role in regulating the use of drugs and in providing health services.

In his remarks delivered before a homecoming program at the University of North Carolina School of Pharmacy on Oct. 14, Congressman Fountain said, "The pharmacist, in my opinion, is highly qualified to provide valuable input for any effective drug utilization program."

The Second District Congressman also called attention to the valuable contribution pharmacists might make in a more effective program to collect and report on adverse drug reactions.

He noted, "Information on such reactions is woefully inadequate at the present time."

Fountain, who has received national recognition in his Congressional role as the "watchdog of the Food and Drug Administration," warned the pharmacists, "You will have to make strenuous efforts to gain the position you deserve in our growing health enterprise."

Congressman Fountain also pointed out that we now have a Federal law which provides ample authority for protecting the consumer against harmful and ineffective drugs and harmful foods. However, he said, the perennial problem is with unsatisfactory administration of that law.

"Numerous hearings held by our Subcommittee have documented the fact that FDA has repeatedly failed to enforce the law in a timely, effective and equitable manner," said Congressman Fountain, who is chairman of the investigation House Subcommittee on Intergovernmental Relations.

Note was also taken in Fountain's remarks of a recent Federal Court opinion which is highly critical of the ways in which FDA has been contravening the law with respect to removing ineffective drugs from the market.

This opinion and recent opinions by the Comptroller General of the United States support positions taken by Congressman Fountain in his Subcommittee hearings and in FDA's failure to enforce the law's requirements that drugs on the market be demonstrably effective and that unsafe drugs not be permitted as food or feed additives.




NORTH CAROLINA PHARMACEUTICAL ASSOCIATION
ORGANIZED 1880





**TOP: Pharmacy Week Proclaimed—Local members and officers of the Rockingham County Society of Pharmacists watch as Reidsville Mayor James Daniel signs a proclamation statement proclaiming October 1-7 as National Pharmacy Week. From left to right: Charles Rice, Greg Jenkins, secretary-treasurer; Bill Davis, Phil Link, president; Jim McDonold, vice-president; Jim Kesler. Center: Mayor Daniel. Each member in the photo represents a different pharmacy in Reidsville.**

**BOTTOM, LEFT: Cade and Bernice Brooks of Fayetteville are pictured with the six trophies which they recently won at the Miami, Florida Grand National Independent Ballroom Competition and Dance Festival. The competition was categorized into various skill levels depending on the experience of the competitor. In the newcomers division, Pharmacists Brooks won four trophies and Mrs. Brooks received two trophies in the more advanced category. Judging was by a panel of professionals in the world of dance.**

**BOTTOM, RIGHT: Pharmacist/President James L. Creech of the Johnston County Mental Health Association is shown with the "President's Award" which was presented to the local association by the North Carolina Mental Health Association in recognition of "its cooperation and support in all principal areas of the program activities of the state and national associations." The Johnston association is the first chapter to be the recipient of the special award, which was initiated by the N. C. Mental Health Association in 1971.**

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## REASONS FOR DEATH, 1917 VERSION

Delving into the past, Jay Huskins of the Statesville Record and Landmark, comes up with "reasons for death" listed by doctors on death certificates in the state of Wisconsin in 1917. They were recently reprinted in Harry Gatton's column in the Tarheel Banker:

"A mother died in infancy."

"Deceased has never been fatally sick."

"Died suddenly, nothing serious."

"Died suddenly at the age of 103."

"Went to bed feeling well, but woke up dead."

"Kicked by horse shod on left kidney."

"Pulmonary hemorrhage, sudden death. Duration four years."

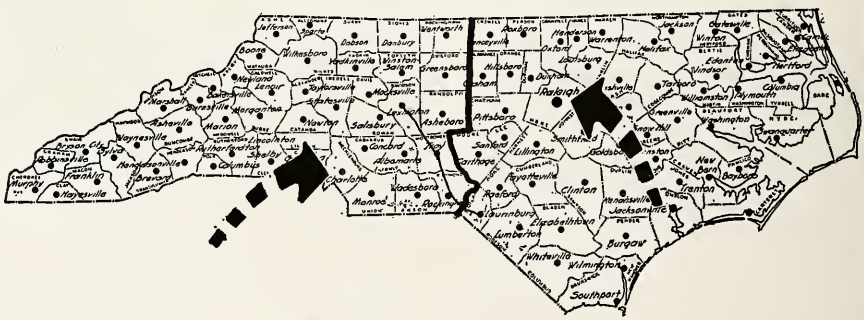
"Deceased died from blood poison, caused by broken ankle, which is remarkable, as the automobile struck him between the lamp and the radiator."

# LOZIER

## DRUG STORE FIXTURES

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# TAR HEEL DIGEST

*HERTFORD—Charles E. Woodard,* operator of Woodard's Pharmacy, has been named to the Hertford Branch Advisory Board of the Peoples Bank and Trust Company of Rocky Mount.

*CARRBORO—Fred Chamblee,* pharmacist at Senter Drug Store, has been named second vice-president of the Chapel Hill-Carrboro Merchant's Association.

*STATESVILLE—Pharmacist and Mrs. Tommy Simpson* served as judges for the essay portion of the Voice of Democracy Contest, sponsored in three local high schools by the Veterans of Foreign Wars and the VFW Auxiliary.

*CARBORO—Thomas Franklin Womble, III* has been named manager of the new Peoples Drug Store in the Park Hill Shopping Center. Native of Raleigh, attended Randolph Macon College, and was graduated from Medical College of Virginia with a degree in Pharmacy.

*CANTON—Roger Dale Wells,* son of Pharmacist and Mrs. Kermit F. Wells, recently graduated from the University of Georgia School of Pharmacy. He is now on the staff of Midway Pharmacy.

*SHELBY*—Suttle's Drug Store is celebrating its 50th anniversary. A family owned drug store for several generations, the pharmacy now owned by *Albert Suttle,* was founded in 1922 when Julius A. Suttle bought the Lattimore Drug Company, changing the name to Suttle's Drug Store. The ten-day anniversary celebration concluded November 19.

*KANNAPOLIS—Mrs. Baxter F. Black, Jr.* was chosen District 5 winner of the Teacher-of-the-Year competition. The selection committee consisted of a parent, a student, an administrator, a school board member, a teacher, and a patron. Mrs. Black teaches English and Humanities at Concord Senior High School. She is also a well-known speaker in the religious area.

*KERNERSVILLE—John M. Pinnix III,* pharmacist-manager of Pinnix Drug Store, has been named to the three-member Advisory Board for N. C. National Bank's Kernersville office. Mr. Pinnix, graduate of UNC School of Pharmacy, is vice-president of the Kernersville Chamber of Commerce, mayor pro tem of his city, and a former director of the Kernersville Junior Chamber of Commerce.

*WHITEVILLE—Gary Conway,* 1972 graduate of UNC School of Pharmacy, is the new manager of The Prescription Center, a downtown branch of Simmons Drug Store. The Conways are making their home at 205 N. Franklin Street, Whiteville.

*MOUNT OLIVE—Charles B. Pace* of Goldsboro recently assumed duties as pharmacist/manager of Mount Olive Medical Park Pharmacy.

*EDEN*—Mann's Drugs of Eden has recently undergone an extensive expansion program, increasing its store space from 6,000 to 9,000 square feet.

*HILLSBOROUGH* — Pharmacist Evelyn Lloyd served as Co-Chairman for Orange County for the Committee to Re-elect the President. Miss Lloyd has been a precinct chairman since 1967, is active in other political groups, civic organizations, and professional societies.

*CLAYTON*—Whitley-Bain Drug Company, owned and operated by Douglas McCormac, is now associated with the Cardinal Drug Centers.

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# STATE BOARD OF PHARMACY

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## NEW PHARMACIES

1. Reveo Discount Drug Center, 2523 Phillips Avenue, Greensboro, N. C. 27405. Tom E. Wall, pharmacist manager.
2. Reveo Discount Drug Center, 2849 Reynolda Road, Winston-Salem, N. C. 27106. Ollie Harrell, pharmacist manager.
3. Family Pharmacy of Siler City, 124 North Dogwood Avenue, Siler City. George Jackson Brooks, pharmacist manager.
4. Revco Discount Drug Center, Highway 1 & BiLo Center, Shelby, North Carolina. Sherwood Tate, pharmacist manager.
5. Eckerd Drugs, Inc., Raleigh Road & West Haven Blvd., Rocky Mount, N. C. Charles W. Carter, pharmacist manager.
6. The General Store Pharmacy, 1820 Northwest Blvd., Newton, N. C. Gene Dutton, pharmacist manager.
7. Revco Discount Drug Center, 2441 North Center Street, Hickory, N. C. Mark Williams, pharmacist manager.
8. Nichols Pharmacy, 1817 U. S. 301 South, Wilson, N. C. 27893. Robert Nathan Sykes, Jr., pharmacist manager.
9. Parkwood Pharmacy of Elkin, 180 A Parkwood Drive, Elkin, N. C. 28621 Charles Glace, pharmacist manager.

## CHANGE IN OWNERSHIP

1. Cornwell Drugs, Inc., 12 South Main Street, Marion, North Carolina. Bobby Ray Setzer, pharmacist manager. Successor to Evans Rexall Drugs.
2. Don's Discount Drugs, 814 B Union Street, Concord, N. C. 28025. Donald Worth Beaver, pharmacist manager. Successor to Whitmore Drug Company.
3. Elm Street Pharmacy, Inc., 376 N. Elm Street, Greensboro, North Carolina 27401. A. H. Mebane, III, pharmacist manager. Sueeessor to Elm Street Pharmacy.

## ACCREDITATION GROUP VISITS UNC

The Accreditation Committee of the American Council on Pharmaceutical Education visited the UNC School of Pharmacy in early November.

The committee included Dr. Melvin Green, Director of Educational Relations, ACPE, and Dr. Donald C. Brodie, Director of Pharmacy-Related Programs, National Center for Health Services R and D.

Mr. William H. Randall, Jr. of Lillington represented the North Carolina Board of Pharmacy.

The committee's accreditation report will be available later.

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## THE COMPLACENT ESTABLISHMENT IN PHARMACY

(From address to UNC Student Branch Members by NCPhA President Donald Miller)

I want to talk with you a minute about what I call the "complacent establishment" in pharmacy. This "complacent establishment" is all around us today; in our independent community pharmacies, in our chain store prescription departments, in our hospital pharmacies and, yes, even in our schools of pharmacy. I want to issue to you a challenge beginning now to change this "complacent establishment." There is no doubt that a massive transfusion of new blood is needed in pharmacy today.

Young store owners must come into the retail marketplace to offset the fossilizing minds of the older independent operators. Unfortunately, most young pharmacists are not in a financial position to open their own stores. Your North Carolina Pharmaceutical Association is currently looking at ways this financial handicap might be overcome. Hopefully, we might see in the near future a corporation that will provide experienced retail pharmacy management people and financing that will enable you to go into a joint venture arrangement with this corporation. This would be for a limited period of time and upon termination of the partnership the young pharmacist assumes complete control. Independent community pharmacy must continue to remain strong, viable and responsive to the changing needs and wants of the community. I contend that without the independent pharmacist entrepeneur, our profession would be relegated to that of a technician's profession and lacking the prestigious position it now holds in the communities it serves. I can assure you that there are numerous pharmacy owners today whose positions of public esteem are envied by even physicians and dentists.

Too often we see today the pharmacist employed in the chain operations not taking advantage of the opportunity before him to master the retail arts. His zeal seems directed only towards filling prescriptions and long weekends off duty.

In our hospitals and in government we see too many pharmacists lacking the confidence to maintain complete control over drug distribution. Pharmacists must assert themselves to control every aspect of drug delivery services from the point of initiating the purchase to the administration of the medication.

Pharmacy schools are hesitant to offer business courses. Their approach is scientific and understandably they do not relish the trade school image they feel inevitably would result from the introduction of business courses in the curriculum. Unfortunately, the young pharmacist that desires a career in independent retailing is the one that suffers most.

This "complacent establishment" which soon each of you will be facing has a great deal to offer you and much you should be grateful for, so don't let me one moment discourage those of you wondering whether you are capable of accepting the challenges that await you. Organized pharmacy is more than ever pushing aside barriers and opening new vistas that will await you, but these organizations such as the North Carolina Pharmaceutical Association will need your participation and support more than ever in the future.

---

**PHARMACY FOR SALE—Due to death of Pharmacist G. Vincent Wyche, Franklin Street Pharmacy, Roanoke Rapids, is for sale. Details by calling Mrs. Wyche (919) 536-3784.**

**Pharmacist-Manager Needed for Eastern North Carolina Store. Excellent Salary, Company Benefits include Life and Medical Coverage, Paid Vacation and Profit Sharing. Contact: R. N. Sykes, Jr., Nichols Pharmacy, 1817 U. S. 301 South, Wilson, North Carolina 27893. Phone 919-291-2949.**

## THIS IS NOW

Concluding remarks of FWDA President Ralph P. Rogers, Jr. of Durham at the September 27 meeting of the Federal Wholesale Druggists Association, White Sulphur Springs, West Virginia.

There is a very important nationwide development occurring with which we should familiarize ourselves and become involved on a local level—this is the HMO—this isn't a guided missle or flying object, but Health Maintenance Organization. A great deal of discussion has been held on this important topic. I recommend that you read the very complete story in the August 7 *American Druggist*.

HMO's are organizations which provide comprehensive health care (including preventive, diagnostic, out-patient and inpatient services) to members who voluntarily enroll in a group and agree to pay a predetermined rate and obtain their health care from the organization. The objective is to give preventive care and thereby hold down the cost of health care.

It is estimated that by 1980 there will be 1600 HMO's and that 90% of Americans will have the opportunity to join such a group.

The HMO may be a non-profit or a profit making operation and are not direct federal programs such as OEO health facilities. HEW Underseeretary Veneman has proposed that the Federal government pay 95% of the annual average cost of caring for medicare patients. The government has requested authority to guarantee loans to establish HMO. This legislation as well as six other major health care bills having to do with HMO's are now pending in Congress.

The government would give preference for establishment of HMO's in improverished areas. The Federal government, because of its roll as a 3rd party payer for medical care via medicare, medicaid, etc., can specify certain prerequisites in order for HMO to be approved for such services. Those prerequisites are now being formulated.

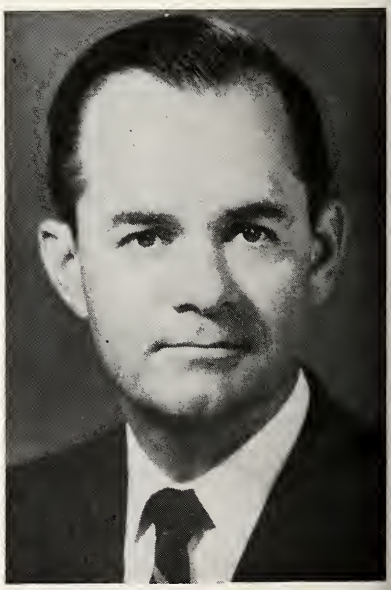
There are over 40 different types of HMO's already in existence. Physicians who may or may not be partners are paid a fixed sum per enrollee. Revenues would come from dues and no claims need be filed. All existing HMO's provide some type of drug coverage. Some require Rx to be filled in the facility. The in-house pharmacy appears to be the most popular. Some have contracts with community pharmacies. The HMO would be responsible for staffing and providing the services to be covered.

There are several other alternate methods of payment:

1) Prospective reimbursement—the foundation pays the participating pharmacy in advance to cover the cost of Rx's for HMO members. Good actuarial data would be needed in this case to assure the pharmacy of getting fair reimbursement.

2) Capitation—the periodic payment to pharmacies of a flat amount per subscriber to cover all services rendered. Some Rx departments are leased. Some under contract—Free choice—several independents are joining together to provide the service.

What does all this mean—the entire concept should result in more prescriptions being written. Proliferation of in-house pha



**Ralph P. Rogers, Jr.**

macies pose a threat to community pharmacies. Drug histories and profiles will certainly be required. More clinical pharmacists will be needed. We should be concerned over the ramifications of the entire concept but more specifically as to the type of pharmaceutical services which would be provided. Pharmacy groups have endorsed the HMO concept provided that pharmaceutical services are included. The APhA & NARD concur in the feeling that community pharmacies should be a part of the HMO plan. Pending legislation and attitudes exclude Rx coverage because it would make dues too expensive with the result that some are adding this coverage at an additional cost.

We as wholesalers as well as retailers should become involved in these projects with thoughts as to the type of proposition which will be made when the time comes. It could mean the difference in maintaining community pharmacy or losing it entirely. We should especially be concerned as to where these HMO's secure their pharmaceuticals and supplies. In our area some of our retail customers have already lost prescription volume because an HMO established in central North Carolina secures its pharmaceuticals from a state-owned hospital and all the HMO prescriptions are dispensed by state employed pharmacists.

The drug business is strong and vital and the future is exciting. We have heard today that our future business will depend on the NOW generation. We need to "get with it" for us to take advantage of those new opportunities available to drug wholesaling.

## ONE RX ORDER PER BLANK

At the suggestion of the N. C. Pharmaceutical Association, the N. C. Medical Society has sent this message to its 4000 members:

For convenience or for other reasons, physicians sometimes write more than one prescription on a single prescription blank. While this procedure may be efficient, it creates problems for the pharmacists who dispense the prescriptions.

Under the Federal and State Controlled Substances Acts pharmacists are required to file prescription orders they fill according to the schedule on which a given drug is classed. Frequently when more than one drug is ordered on a single blank the drugs will be in different classes requiring them to be filed on separate files. Such a situation often requires time consuming copying and cross-referencing in order to meet the requirements of the law.

In addition to the record keeping problem, there is frequently confusion with regard to the proper application of refill instructions that either necessitates a call to the prescriber or perhaps the patient getting a particular medication beyond that which was intended.

Both of the problems identified above can be easily solved if physicians would order only one drug per prescription blank. All prescribers are urged to follow this practice.




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# UNC Pharmacy School Notes

## UNC STUDENT BRANCH

The North Carolina Student Branches of the American Pharmaceutical Association and the North Carolina Pharmaceutical Association looks forward to a progressive and successful year under the leadership of President Jim Bryant, Vice-President Richard Stephens, Secretary Danny Dalton, Treasurer Beverly Humphrey, Assistant to the President O. T. Adcock, and Executive Committee Member David Wheeler.

The Fall membership drive resulted in 230 new SNCPhA members. Support continues to be strong from Dean George P. Hager, Faculty Advisor Stephen M. Caiola, and the entire faculty of the UNC School of Pharmacy.

So far this Fall the chapter has had two interesting programs. At the September meeting Dr. Robert Senior, founder of Genesis House, a local rehabilitation center for heroin addicts, discussed the problems and challenges associated with drug rehabilitation programs. In October, Mr. Donald Miller, President of the North Carolina Pharmaceutical Association, spoke on OTC drug products and the role of the pharmacist.

UNC's delegate to the Region III Convention in Atlanta was Jim Bryant; alternate delegate was Ernie Hargett. Others attending the meetings were Marshal Hamm, Beverly Humphrey, Bill Futrell, and Steve Russell.

## DR. OLSEN APPOINTED NIMH CONSULTANT

Dr. James L. Olsen, Director of Drug Product Program, School of Pharmacy, University of North Carolina, has been appointed a consultant to the National Institute of Mental Health. In this capacity, Dr. Olsen will review and analyze various experimental approaches on preparations of narcotic antagonist drugs. He will also advise the National Institute of Mental Health on the feasibility and validity of experimental approaches in various on-going projects.

Dr. Olsen received his Ph.D. degree from the School of Pharmacy, University of Minnesota in 1964. He has been actively involved in product development projects over the last several years.

## RECEIVES BURROUGHS WELLCOME FUND GRANT

The Burroughs Wellcome Fund has announced a $5,000 grant in support of the University of North Carolina School of Pharmacy and Duke University Physician Associate Program.

This is a recent project developed by the two schools in which selected fifth year pharmacy students take concurrent senior pharmacy courses and those not covered in the academic portion of Duke's Physician Associate program. Upon completion of their fifth year, these students are awarded the B.S. in Pharmacy degree and begin 15 months of clinical rotations. Eight months of pharmacy graduates' rotations are designed to allow them to utilize their knowledge of drugs in the care of patients.

This Burroughs Wellcome Fund grant has been awarded to pharmacy graduates who have spent several months in clinical rotations.

Burroughs Wellcome Fund was established in 1955 and is a nonprofit organization supported by the Burroughs Wellcome pharmaceutical manufacturers.

## PROGRAM FOR LAW OFFENDERS

Juvenile law offenders at Piedmont Youth Center in Butner received basic information about the dangers of drug abuse at a mid-October program presented by three UNC School of Pharmacy professors: David Work, Leonard Berlow and George Cocolas.

## PHARMACISTS—A WASTED NATURAL RESOURCE?

By Col. Leonard Berlow of the UNC School of Pharmacy

Who has five years of professional education; must be licensed by examination in every state to practice; deals directly with more patients than physicians; has greater knowledge of medications than most who prescribe them; but may serve in the Armed Forces Medical Services in an enlisted status? A pharmacist, of course.

This anomaly has persisted over the years without any real justification or reason. It certainly can't be due to an over-production of registered pharmacists by schools of pharmacy. There is in fact a very real shortage of these specialists in all phases of pharmacy practice. Nor is there an oversaturation of these health care professionals in the military. Actually, a number of medical care facilities are not staffed by commissioned registered pharmacists.

It would be naive to believe that an enlisted registered pharmacist will not perform his duties as effectively, efficiently and professionally as one who is commissioned. So, too, could the enlisted nurse, podiatrist, dentist or physician.

They why have highly trained and professionally respected pharmacists been singled out for discrimination in commissioning? The answer is vague and perhaps stems from the fact that they are the only health care specialists subject to non-draft deferment by the Selective Service Act.

Dr. George P. Hager, Dean of the University of North Carolina School of Pharmacy and National Consultant in Pharmacy to the Surgeon General USAF, has been intimately involved in seeking a change in the Selective Service System as it pertains to pharmacists. Dr. Hager says, "To put it in its simplest terms, it is down-right discriminatory against these health professionals. As it is presently constituted, physicians nurses, dentists, podiatrists, veterinarians and optometrists are draft deferred—until their professional schooling (and after graduation internships and often residencies) are completed. Not so with pharmacy students. Many of them are in jeopardy before completion of the required five year program."

Why? The answer is illusive and involves a number of intricacies including recommendations from the National Security Council, The Selective Service System, and, of course, a change in the present law. But to pinpoint the reason for the lack of enthusiasm and obvious discrimination in recognizing pharmacists along with other health professionals is perhaps due to antiquated opinions of what services pharmacists are capable of performing by a number of those who hold the key to the pharmacist draft deferment lock.

The pharmacist's potential has only been utilized to the meagerist degree. Pharmacists today are not benign "pill-pushers" confined to the back of a drug counter. They

*This editorial copy originally appeared in Military Medicine.*

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are patient-oriented. They understand and are concerned with drug actions, interactions, and first echelon referral to medical practitioners. Here is an individual ready, willing and able to assume a greatly expanded role on the health care team. His special talents can relieve physicians and nurses in many areas of diverse patient care. I. V. additives are now frequently manufactured by the pharmacist—so well prepared for this service—thus relieving nurses from a chore for which they are relatively untrained and reluctant to perform. Clinical pharmacy is a ''natural'' for this highly trained and drug oriented professional.

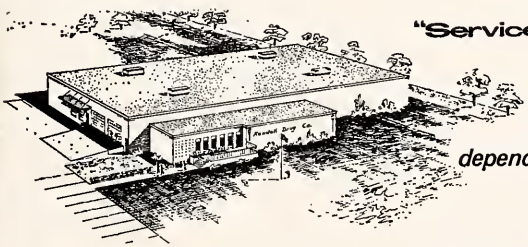
It may appear an obvious conclusion that commissioning all registered pharmacists would be an unwise expense in view of the availability of less costly enlisted pharmacists-draftees. But this may be ''penny wise and pound foolish'' planning when several factors are given adequate consideration. Reliance on draft-labor may be shortlived, with the uncertainty of the draft's future and resultant all-volunteer Services. Who will replace these most effective people then? The slack, by all present indications, will not be taken up by volunteer registered pharmacists. Today's retention rate is perilous at best. Certainly it is unrealistic and downright dangerous to rely on substitution by pharmacy technicians.

The military medical complex is readily compared with that in the civilian setting. Obviously, in both cases, a patient is a patient; a doctor a doctor; a nurse a nurse; a pharmacist a pharmacist; and so on. But this over-simplification is not entirely accurate, since there is generally an attitudinal or personality difference between people when they work in civilian and military medical facilities. True, the same individuals served in both. Still they found a closer relationship—Comradery if you will—in the day-to-day military environment than in simliar civilian medical surroundings.

This phenomenon makes for an even greater antipathy by enlisted pharmacists who equate their qualifications and status on the ''ouside'' on a par with their commissioned contemporary pharmacists and other health care ''professionals.'' So, in keeping with their own specialty, this becomes a ''bitter pill to swallow.''

Of course, the answer is not the indiscriminate commissioning of all graduate pharmacy students any more than in the other health careers. But every effort should be made to increase the number of ''slots'' for commissioned pharmacists to allow for a more fair and equitable distribution to these individuals. One result may well be a dedicated corps of career pharmacists, without the present uneconomical turnover of the commitment-serving officers. The most important result will be highest quality pharmaceutical services —and better patient care—in the Armed Forces.

Equally important will be the long overdue realization that the pharmacist has earned his rightful place on the health care team. We cannot afford the luxury of overlooking what appears to be obvious and necessary in the quest for better medical care for our people.



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## BIRTHS

Mr. and Mrs. J. Warren Elkins of Fayetteville announce the birth of a son, Geoffrey William, on October 1. Mr. Elkins is associated with the Massey Hill Drug Company.

## MARRIAGES

### Eason-Whicker

UNC School of Pharmacy graduates Marian Kay Whicker and Ralph Strickland Eason were married October 13 in the Main Street United Methodist Church of Kernersville. Mrs. Eason is a staff pharmacist at High Point Memorial Hospital, and Mr. Eason is with Mann Drugs of High Point. The Easons are making their home on Marywood Drive, High Point.

### Faucett-Allen

Mrs. Jean Barbour Allen of Erwin and John William Faucett, Jr. were married October 12 at Long Branch Church. Mr. Faucett, graduate of Clemson University and Medical College of South Carolina, is pharmacist at Scottie's Pharmacy, Clinton. The Faucett's will live in Erwin where Mrs. Faucett is employed in the advertising department of The Daily Record.

### Bradburn-Matthews

The Episcopal Church of the Redeemer was the setting for the wedding of Miss Carol Anne Matthews and *William Howard Bradburn, Jr.*, both of Shelby, on October 14th. Mr. Bradburn is a graduate of the UNC School of Pharmacy. Mr. and Mrs. Bradburn are both employed at the Medical Arts Pharmacy.

## DEATHS

George Rufus Ratchfield of Gastonia died November 3 following a short illness. Graduate of Black's Pharmacy School of Spartanburg, S. C., he was a former owner of Victory Drug Stores, for many years a pharmacist at Kennedy's of Gastonia, and more recently an employee of Eckerd's.

### ROWE B. CAMPBELL

Rowe B. Campbell, Taylorsville Pharmacist, died November 23 following a period of declining health.

Mr. Campbell, a native of Taylorsville, was a graduate of Page's School of Pharmacy. Until retirement two years ago, he operated Peoples Drug Store, which he established in Taylorsville in 1918.

Mr. Campbell was a charter member and past-president of the Taylorsville Rotary Club; a member of the Presbyterian Church; and served his town and county in numerous capacities, including Mayor of Taylorsville.

He was honored as North Carolina "Pharmacist of the Year" in 1965. A noteworthy, unique contribution was the establishment of the Rowe C. Campbell Pharmacy Museum, the most complete pharmacy museum of its type in the state.

Survivors include Mrs. Campbell; a daughter, Mrs. Maurice Brown; two sons, Pharmacist Rowe B. Campbell, Jr. and Dr. Milton F. Campbell.

### JAMES C. KELLETT

James C. Kellett, 66, retired employee of the Geer Drug Company, passed away on Sunday, October 22 after a brief illness. Mr. Kellett was with the Geer Drug Company for 45 years and had many friends in the Carolinas where he had traveled as a salesman. He was awarded the salesman of the year in 1965 by the Spartanburg Sales and Marketing Association. He was a Past President of the Traveling Men's Auxiliary of the South Carolina Pharmaceutical Association.

Mr. Kellett retired October 1, 1971. He was a member of the First Baptist Church of Spartanburg and native of Greenville County. In addition to his wife, Mrs. Azilee Jackson Kellett, he is survived by his son, Dr. James C. Kellett, Jr. of Fairfax, Virginia; sisters, Mrs. G. E. McIntire of Spartanburg and Mrs. Paul Garrett of Greenville; brothers, Ansel of Piedmont and Fred Kellett of Greenville, three grandchildren.

## HOWARD CAMPBELL

Howard Turner Campbell, founder of Campbell Drug Store, Maiden, died October 2.

Active in the community affairs of Maiden for many years, Mr. Campbell retired several years ago at which time his son, Charles, a pharmacist, assumed management of the pharmacy.

## J. P. B. CONNELL

James Paul Beardsley Connell, Henderson Pharmacist, age 63, was killed October 26, when his car was struck by the southbound Silver Meteor at Henderson's Spring Street railroad crossing.

A native of Warrenton and graduate of the UNC School of Pharmacy (1929), Mr. Connell operated Connell's Pharmacy in Henderson for several years. He organized and was president of the second bird club to be established in North Carolina—The Henderson Bird Club.

At the time of his death, he was associated with Page Drug Company of Henderson.

Survivors include Mrs. Connell; a daughter and a son, Major James P. B. Connell, Jr. of Virginia Beach.

## THOMAS J. MOORE

*Thomas J. Moore,* lawyer-pharmacist, who operated Terminal Drug Store of Wilson from 1928 to 1968, died November 2 following a lengthy illness.

Survivors include his wife; a son, Thomas M. Moore of Wilson; a sister, Mrs. Hannah Westbrook of Norfolk, Va.; two brothers, Andrew and A. Roy Moore of Wilson.

## VINCENT WYCHE

Gordon Vincent Wyche, Sr., age 52, pharmacist owner/manager of Franklin Street Pharmacy, Roanoke Rapids, died November 21.

He is survived by his wife, Ernestine Turner Wyche; a son, Gordon Jr. of Raleigh; a daughter, Jane Curtis Wyche of the home; three sisters and two brothers.

## GEORGE G. BUCHANAN

George Gilmer Buchanan, 72, Greensboro pharmacist, died November 17 after ten months of declining health.

Mr. Buchanan retired from Parke Davis and Company in 1965 after 38 years of service with the firm.

Surviving are the widow, Mrs. Ruth Belkcom Buchanan; two sons, George R. of Greensboro and Victor W. of Asheville; three brothers and two sisters.

## DISASTERS

Twin Oaks Health Center, Concord. More than 5000 Controlled drugs taken.

Lowell Drug Store, Lowell. Two flim-flam artists made off with $274 in cash. It was a usual bunco team operation—pharmacist's attention is directed upfront which cash in register at store's rear is lifted by a second person.


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# DOINGS

## OF THE AUXILIARIES

### CHARLOTTE

The Charlotte Woman's Auxiliary of the North Carolina Pharmaceutical Association held its October meeting at the Y.W.C.A. with Mrs. Bruce Medlin, President, presiding.

Mr. Robert L. Woodall, guest speaker, discussed the needs and services of Boys Town. A business meeting was held after the program and plans for the annual bridge benefit were discussed.

Two new members were received into the Auxiliary—Mrs. C. T. Dagenhart, Jr. and Mrs. Dalton Moore.

### RALEIGH

Raleigh Woman's Pharmaceutical Auxiliary held its first meeting of the new year on October 5th at the home of Mrs. H. G. Price.

The officers for 1972-73, installed by Mrs. Robert I. Cromley, Jr., were

President: Mrs. Richard B. Overton, Jr.
Vice-President: Mrs. L. E. Coats
Secretary: Mrs. L. D. Morse, Jr.
Treasurer: Mrs. Jerry Price
Reporter: Mrs. Henry Ferrell

The next meeting will be a "Get to Know You." Coffee at the home of Mrs. Richard B. Overton, Jr., President.

### RALEIGH

The November meeting of the Raleigh Woman's Pharmaceutical Auxiliary was a "Getting to Know You Coffee" at the home of Mrs. Richard B. Overton, President, who served as hostess. Co-hostesses were Mrs. Fred Beacham and Mrs. Henry Ferrell.

The December meeting will be a joint meeting with the Wake County Pharmaceutical Association for a Dinner-Dance at Raleigh Country Club.

### WNC AUXILIARY

The October meeting of the Western North Carolina Drug Auxiliary was a Cut and Sew Luncheon at the home of Mrs. Glenn Rogers, of Asheville.

Bibs were made for patients at Broughton Hospital in Morganton.

Plans were made for a Book and Bake Sale.

### WINSTON-SALEM

The Winston-Salem Apothecary Club met at the home of Mrs. H. C. Mayberry in November.

Guest speaker was Mr. Ted Wainer, Director of Public Relations—Goodwill. Mr. Wainer spoke about CONTACT—Winston-Salem, where he serves on one of the "trouble teams." Winston-Salem has eight teams consisting of one male and one female each who, when a crisis arises, go immediately to the trouble home.

Following the program, a business session was held by Mrs. A. C. Dollar, President. She announced that a dinner meeting will be held at Ray's Starlight Restaurant in December.

### BIRTHS

Mr. and Mrs. Ted Huggins of Dallas announce the birth of a daughter, Susan Leigh, on November 22. Pharmacist Huggins is associated with Rhyne's Drug Store, Gastonia.

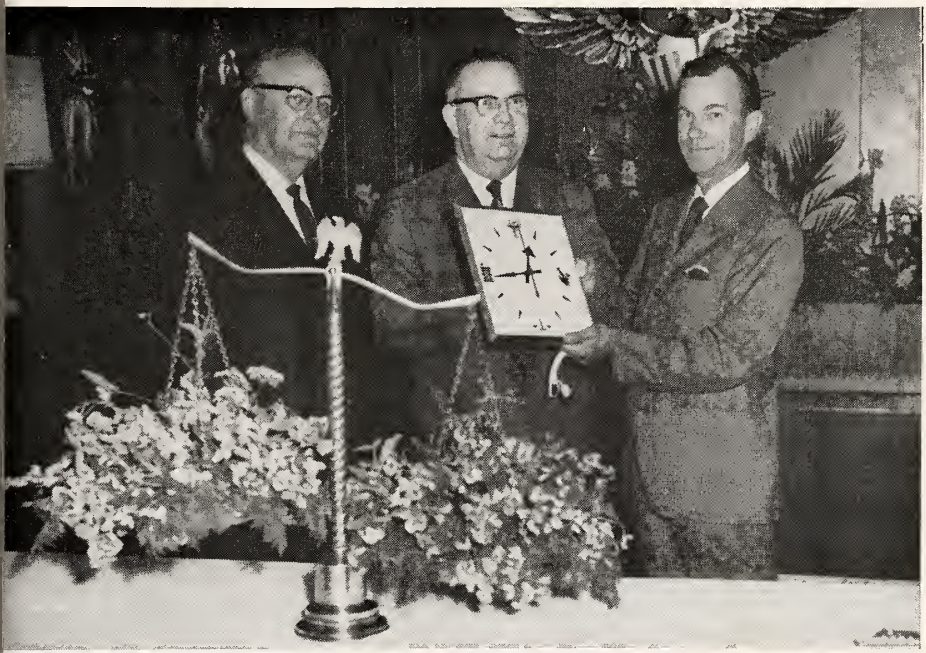
### GEORGE DAVID MATTHEWS, SR.

George David Matthews, Sr., owner of Stoneville Drug Store, Stoneville, N. C., died November 21 at his home. He was 70 years old.

Mr. Matthews had operated Stoneville Drug for approximately 40 years.

Survivors include his wife, Grace Miller Matthews; one son, George David Matthews, Jr. (graduate of UNC School of Pharmacy, Class of 1961, who was associated with his father in the business) and one granddaughter.

## NEWLY ELECTED PHARMACIST LEGISLATORS IN ACTION



Pharmacist/House member Barney Paul Woodard of Princeton (extreme right) with NCPhA Secretary W. J. Smith and James Creech of Smithfield.



Pharmacist/Senate member John T. Henley of Hope Mills with John C. Hood, Jr. (left) of Kinston.

## MAJOR AND MINOR DISASTERS

When Brantley Norris, owner of Norris Economy Drugs, Whiteville, returned to his pharmacy following a Rotary Club meeting, he surprised two men in the process of putting drugs into a plastic bag. Relocking the door, he called the police department which immediately dispatched patrolmen. The alleged thieves were caught and have been charged with the illegal entry. One of the burglars had been arrested a few days earlier on charges of distributing controlled substances to a minor, and was under a $10,000 bond on that charge.

Pike Drug Center of Kannapolis was broken into October 26, entry being gained through a restroom window. Reported stolen were 1,000 barbiturates, cameras, electric shaves, and watches.

Clinic Drug Store, Glen Alpine "had a double dose Hallowe'en night," according to owner Hilliard Bobbitt. First, they had a fire in the stock room at 9:30 and later narcotic thieves by-passed the burglar alarm and took Morphine, Pantopon, Dilandid, Biphetamine, and Dolophine.

Medical Pharmacy of Kings Mountain was struck by thieves in late September, with quantities of Darvon and Tylenol taken.

Midway Pharmacy of Davidson was burglarized with a large quantity of narcotics and other drugs stolen. Other miscellaneous merchandise was also taken by the thieves who entered the pharmacy through a hole cut in the roof.

Medical Arts Pharmacy of Thomasville was burglarized November 5 with American Express money orders, and an undetermined amount of cash, drugs, and merchandise missing. Entry was via an adjoining physician's office.

Large quantities of codeine, demerol and dolphine, as well as some cash, were stolen when thieves broke into Sloan Drug Store of Chapel Hill. Entry was through a rear window.

Holland Drug Company of Mt. Holly had an attempted breakin which was foiled when MYPD Patrolman Ernie Meeler was investigating a call of a prowler, and discovered Buddy Jim Cobb of Stanley "pressed back in the side doorway to Holland's Drug Store." The man held a brace and bit in his hands, and marks on the door had allegedly been made by the tool. A crowbar, cloth, and paperbag were found lying near the rear doorway of an adjoining insurance office.

When Cobb was booked in Gastonia, he was placed under a $2,000 bond and released. When the MHPD officers returned to the county jail a couple of days later to sign separate warrants against Cobb on the same charges, the Magistrate set the bond at $10,000.

"This brings the total to $65,000 in bonds against Cobb," Sgt. Hager told The Mount Holly News. "He has outstanding charges of breaking and entering dating back two years hanging over his head. He was charged in drug store breakins in Shelby and Concord, but he has yet to be tried on either charge."

1. The Carolina Pharmacy, Franklin, was broken into the third time in three months, the latest being October 26. In all three entries, the front door was forced with a metal object, probably a wrecking bar. In August drugs valued at $10,000 were stolen. In September two youths were apprehended in the act of filling a sack with drugs. In October, the newly-installed burglar alarm was triggered and thieves were scared away before taking anything.
2. Sloan's Drug Store, Chapel Hill, was entered through a rear window and thieves made off with 753 codeine tablets, 343 demoral tablets, 80 dolphine tablets, two demerol injection vials, three dolphine injection vials and $3 in cash. Police said the stolen drugs were the only "hard drugs" in the pharmacy, and that no other drugs were taken.
3. Henrietta Drug Store, Henrietta. Two men apprehended inside the drug store. When officers discovered the breakin, the men had all the store's narcotics ready to be taken from the pharmacy.
4. Gordon Manor Pharmacy, Winston-Salem. $1,300 in merchandise taken in a breakin. Thieves entered the fully lighted store by breaking through the glass in the front door.



MERRY CHRISTMAS AND A HAPPY NEW YEAR!

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**Peabody Drug Company**
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